



ORCUTT ROAD CELLARS, SAN LUIS OBISPO

Investing in sustainability produces fresh results

“This program helped us run on cleaner energy, be more efficient, and spark the local economy.”

Luke Nuemann
Facilities Manager, Orcutt Road Cellars

Located in the microclimate wine region of Edna Valley, Orcutt Road Cellars produces 250,000 cases of wine annually. Founded in 1999, the company was expanding and the need to upgrade their equipment to more energy efficient solutions was crucial. A partnership with PG&E started in 2012 when Tom Lorish, Sr. Customer Relationship Manager, introduced the team to PG&E’s **On-Bill Financing program**. This offering allowed the winery to update 90 older light fixtures to LEDs resulting in both energy and money savings. The team saw a significant increase in operational and energy efficiencies which led to an **interest in a refrigeration upgrade**.

Orcutt Road Cellars’ refrigeration system had supported the business since they first opened - resulting in roughly \$10,000 in estimated annual repairs and labor. The winery experienced peak power usage and costs during their fall harvest months. Luke Nuemann knew the solution was to pursue additional energy-efficiency solutions for the winery. With the help of PG&E and local third party vendors, the upgrade process was seamless and quick. Orcutt Road Cellars started to see immediate upgrade benefits including streamlined workplace operations and savings of \$2k in quarterly service fees alone.



Upgraded Chiller Installation

Savings by the Numbers

\$28,770 OR **146,982_{kwh}**
EST. ANNUAL SAVINGS

\$150,790
LOAN AMOUNT

6 YEARS
PAYBACK TIME

Making upgrades financially feasible with energy efficiency financing

- Loans range from \$5,000 to \$4,000,000*
- Loan terms up to 10 years
- 0% interest financing
- Your energy bill shouldn’t increase due to your equipment investment
- Loan repayment is based on projected energy savings

[PGE.com/eef](https://www.pge.com/eef)

*Projects including product rebates are not eligible for OBF. For more information see the Energy Efficiency Handbook at [pge.com/obf](https://www.pge.com/obf)