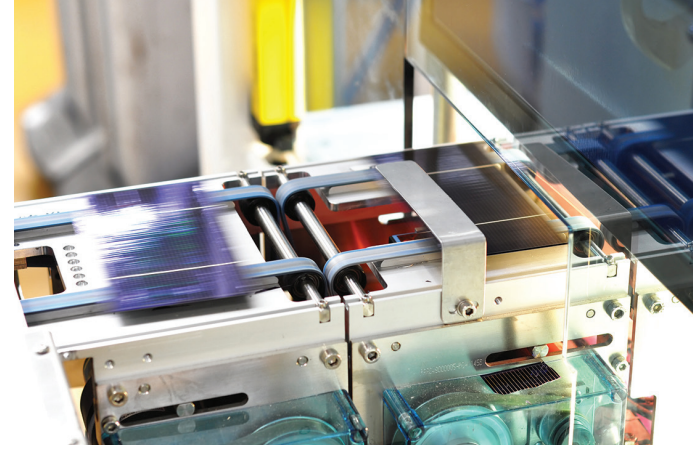


Economic Development Incentive

California—a powerful place to be



At Pacific Gas and Electric Company (PG&E) we are dedicated to **enhancing the economic vitality** of the communities we serve. Whether your business is looking to launch in a new location, expanding its existing facility or facing financial challenges, **we can help.**

PG&E developed the unique **Economic Development Rate (EDR)** to help businesses grow or to keep jobs in California. Our EDR offers eligible businesses **the opportunity to lower costs** through one of three reduced electric rate options.

Savings you can count on

Commercial or industrial customers can receive an EDR discount of 12%, 18% or 25% on the majority of their electric costs for five years.

The standard 12% rate is available throughout our service territory. The enhanced rates of 18% and 25% are available in cities and counties where the annual unemployment rate exceeds the statewide rate. Please see our location rates map on following side.

Eligibility criteria

- **Commercial and industrial businesses** that would locate or expand out-of-state
- **Existing businesses** that would cease operations in California without the Economic Development Rate
- **Small businesses** below 150kW can qualify as well

Your company commitment

- ✓ Create or retain jobs in California
- ✓ Supply documentation of out-of-state choices or other operational scenarios
- ✓ Sign an affidavit stating the EDR is an influencing factor in your decision to locate within the PG&E service territory
- ✓ Implement an energy reduction plan that achieves 5% energy savings or other types of efficiency over the life of the EDR
- ✓ Submit an annual report to PG&E including the number, type of jobs and average salary and benefits for these jobs
- ✓ Confirm eligibility for rate with the California Governor's Office of Business and Economic Development

Contact

For more information, please contact our Economic Development team at email: economicdevelopment@pge.com, or visit pge.com/economicdevelopment.

