

PUBLIC UTILITIES COMMISSION  
505 Van Ness Avenue  
San Francisco CA 94102-3298



**Pacific Gas & Electric Company**  
**ELC (Corp ID 39)**  
**Status of Advice Letter 4286G/5900E**  
**As of August 25, 2020**

Subject: Southern California Edison Company, Pacific Gas and Electric Company, San Diego Gas & Electric Company, and Southern California Gas Company's 2019 Energy Efficiency Incentive Award Earnings Rates and Award Caps

Division Assigned: Energy

Date Filed: 08-03-2020

Date to Calendar: 08-05-2020

Authorizing Documents: E-5062

|                        |                   |
|------------------------|-------------------|
| <b>Disposition:</b>    | <b>Accepted</b>   |
| <b>Effective Date:</b> | <b>08-03-2020</b> |

Resolution Required: No

Resolution Number: None

Commission Meeting Date: None

CPUC Contact Information:

[edtariffunit@cpuc.ca.gov](mailto:edtariffunit@cpuc.ca.gov)

AL Certificate Contact Information:

Erik Jacobson

(415) 973-3582

[PGETariffs@pge.com](mailto:PGETariffs@pge.com)

PUBLIC UTILITIES COMMISSION  
505 Van Ness Avenue  
San Francisco CA 94102-3298



To: Energy Company Filing Advice Letter

From: Energy Division PAL Coordinator

Subject: Your Advice Letter Filing

The Energy Division of the California Public Utilities Commission has processed your recent Advice Letter (AL) filing and is returning an AL status certificate for your records.

The AL status certificate indicates:

- Advice Letter Number
- Name of Filer
- CPUC Corporate ID number of Filer
- Subject of Filing
- Date Filed
- Disposition of Filing (Accepted, Rejected, Withdrawn, etc.)
- Effective Date of Filing
- Other Miscellaneous Information (e.g., Resolution, if applicable, etc.)

The Energy Division has made no changes to your copy of the Advice Letter Filing; please review your Advice Letter Filing with the information contained in the AL status certificate, and update your Advice Letter and tariff records accordingly.

All inquiries to the California Public Utilities Commission on the status of your Advice Letter Filing will be answered by Energy Division staff based on the information contained in the Energy Division's PAL database from which the AL status certificate is generated. If you have any questions on this matter please contact the:

Energy Division's Tariff Unit by e-mail to  
**[edtariffunit@cpuc.ca.gov](mailto:edtariffunit@cpuc.ca.gov)**



**Ronald van der Leeden**  
Director  
Regulatory Affairs

555 W. Fifth Street, GT14D6  
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August 3, 2020

**Advice No. 5673**

(Southern California Gas Company – U 904 G)

**Advice No. 4268-E**

(Southern California Edison Company – U 338 E)

**Advice No. 4286-G/5900-E**

(Pacific Gas and Electric Company – ID U 39 M)

**Advice No. 2888-G/3581-E**

(San Diego Gas & Electric Company – U 902 M)

Public Utilities Commission of the State of California

**Subject: Southern California Edison Company, Pacific Gas and Electric Company, San Diego Gas & Electric Company, and Southern California Gas Company's 2019 Energy Efficiency Incentive Award Earnings Rates and Award Caps**

**Purpose**

Southern California Gas Company (SoCalGas), on behalf of itself, Southern California Edison Company (SCE), Pacific Gas and Electric Company (PG&E), and San Diego Gas & Electric Company (SDG&E), (collectively, the IOUs) submits this Tier 1 Advice Letter (AL) calculating the 2019 program year (PY) Efficiency Savings and Performance Incentive (ESPI) Mechanism earnings rates and award caps, as shown in Attachment A.

**Background**

Ordering Paragraph (OP) 8 of Resolution E-5062 directs the IOUs to submit a Tier 1 AL within 30 days of the issuance of the 2020 ESPI guidelines calculating the earning rates and award caps for program year 2019.<sup>1</sup> Additionally, OP 9 of Resolution E-5062 directs the IOUs to clearly explain in their ESPI Advice Letter filings when there are

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<sup>1</sup> The Energy Division released the 2020 ESPI Guidelines on July 8, 2020.

discrepancies between their reported budgets and expenditures in their ESPI Advice Letter filings and their official California Energy Data and Reporting System (CEDARS) filings for the relevant years.

### **2019 PY ESPI Statewide Earnings Rates**

The 2019 PY ESPI Statewide Earnings Rates are provided in Table 1, as calculated in the template presented in Attachment A. The budgets are allocated by savings type according to estimated relative contribution to portfolio net benefits within each IOUs budget, then summed to calculate the total allocated statewide budget. PG&E's and SDG&E's budget allocations are 56.7%, 28.3%, and 15% for electricity, peak, and gas savings, respectively. SCE's budget allocation is 67% for electricity savings and 33% for peak savings. SoCalGas' budget is allocated 100% to gas savings.

Table 1 – 2019 PY Statewide Earnings Rates

|                                | Allocated<br>Budget | ÷ | Lifecycle<br>Savings | = | Statewide<br>Earnings<br>Coefficient |
|--------------------------------|---------------------|---|----------------------|---|--------------------------------------|
| Electric Savings<br>(GWh/year) | \$26,884,356        |   | 12,672               |   | \$2,122                              |
| Peak Demand<br>Savings (MW)    | \$13,346,761        |   | 2,520                |   | \$5,296                              |
| Gas Savings<br>(MMTh/year)     | \$11,388,776        |   | 645                  |   | \$17,657                             |

### **2019 PY ESPI Incentive Earnings Caps**

The 2019 PY ESPI Award Caps are provided in Table 2, as calculated in the template presented in Attachment A. The IOUs also attach the calculation in an Excel file, in compliance with the Energy Division's disposition letter for Advice No. 5495, et al.<sup>2</sup>

<sup>2</sup> Pursuant to the Energy Division's disposition letter dated August 19, 2019, SoCalGas is providing the 2019 PY ESPI Mechanism earnings rates and award caps in Excel and PDF Format.

Table 2 – 2019 ESPI Award Cap by Component

| Energy Efficiency Savings     |              | Ex Ante Review                | Codes & Standards               | Non-Resource              | Total                     |
|-------------------------------|--------------|-------------------------------|---------------------------------|---------------------------|---------------------------|
| 9% of resource program budget |              | 3% of resource program budget | 12% of Codes & Standards Budget | 3% of Non-Resource Budget |                           |
| PG&E                          | \$20,484,049 | \$6,828,016                   | \$2,402,018                     | \$665,852                 | \$30,379,936 <sup>3</sup> |
| SCE                           | \$16,263,698 | \$5,421,233                   | \$1,038,534                     | \$630,388                 | \$23,353,853              |
| SDG&E                         | \$7,712,915  | \$2,570,972                   | \$134,283                       | \$266,818                 | \$10,684,988              |
| SoCalGas                      | \$7,159,232  | \$2,386,411                   | \$100,619                       | \$307,639                 | \$9,953,901               |

Attachment A contains the template used to calculate the ESPI award rate and earnings caps and presents the 2019 ESPI Program authorized budget data.<sup>4</sup> The calculations for the ESPI award rate and earnings caps is included in the worksheet labeled “2019 Earnings Rates and Caps.” The Program Authorized Budget data for PG&E, SCE, SDG&E, and SoCalGas, respectively, is presented in the worksheets labeled “2019 PY ESPI Program Expenditures.”

### **Protest**

Anyone may protest this AL to the Commission. The protest must state the grounds upon which it is based, including such items as financial and service impact, and should be submitted expeditiously. The protest must be made in writing and must be received within 20 days of the date of this AL, which is August 23, 2020. The address for mailing or delivering a protest to the Commission is:

CPUC Energy Division  
 Attention: Tariff Unit  
 505 Van Ness Avenue  
 San Francisco, CA 94102

A copy of the protest should also be sent via e-mail to the attention of the Energy Division Tariff Unit ([EDTariffUnit@cpuc.ca.gov](mailto:EDTariffUnit@cpuc.ca.gov)). Due to the COVID-19 pandemic and the shelter at home orders, SoCalGas is currently unable to receive protests or comments to this AL via U.S. mail or fax. Please submit protests or comments to this AL via e-mail to the addresses shown below on the same date it is mailed or e-mailed to the Commission.

<sup>3</sup> The total is based on the values calculated in Attachment A.

<sup>4</sup> See A-1 through A-5 of Attachment A.

**For SoCalGas:** Attn: Ray B. Ortiz  
Tariff Manager - GT14D6  
555 West Fifth Street  
Los Angeles, CA 90013-1011  
Facsimile No.: (213) 244-4957  
E-mail: [ROrtiz@socalgas.com](mailto:ROrtiz@socalgas.com)

**For SCE:** Attn: Gary A. Stern, Ph.D.  
Managing Director – Statewide Regulatory Operations  
Southern California Edison Company  
8631 Rush Street  
Rosemead, CA 91770  
Telephone No.: (626) 302-9645  
Facsimile No.: (626) 302-6396  
E-mail: [AdviceTariffManager@sce.com](mailto:AdviceTariffManager@sce.com)

and

Attn: Laura Genao  
Managing Director, State Regulatory Affairs  
c/o Karyn Gansecki  
Southern California Edison Company  
601 Van Ness Avenue, Suite 2030  
San Francisco, CA 94102  
Facsimile No.: (415) 929-5544  
E-mail: [Karyn.Gansecki@sce.com](mailto:Karyn.Gansecki@sce.com)

**For PG&E:** Attn: Erik Jacobson  
Director - Regulatory Relations  
c/o Megan Lawson  
Pacific Gas and Electric Company  
77 Beale Street, Mail Code B13U  
P.O. Box 770000  
San Francisco, CA 94177  
Facsimile No.: (415) 973-3582  
E-mail: [PGETariffs@pge.com](mailto:PGETariffs@pge.com)

**For SDG&E:** Attn: Greg Anderson  
Regulatory Tariff Manager  
Tariff Manager – CP31F  
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San Diego, CA 92123  
E-mail: [GAnderson@sdge.com](mailto:GAnderson@sdge.com)  
[SDGETariffs@sdge.com](mailto:SDGETariffs@sdge.com)

**Effective Date**

SoCalGas believes this AL is subject to Energy Division disposition and should be classified as Tier 1 (effective pending disposition) pursuant to General Order (GO) 96-B. It is in compliance with OP 8 of Resolution E-5062. Therefore, the IOUs respectfully request that this submittal become effective on August 3, 2020, which is the date submitted.

**Notice**

A copy of this AL is being sent to SoCalGas' GO 96-B service list and the Commission's service list in R.13-11-005. Address change requests to the GO 96-B service list should be directed via e-mail to [tariffs@socalgas.com](mailto:tariffs@socalgas.com) or call 213-244-2837. For changes to all other service lists, please contact the Commission's Process Office at 415-703-2021 or via e-mail at [process\\_office@cpuc.ca.gov](mailto:process_office@cpuc.ca.gov).

/s/ Ronald van der Leeden

Ronald van der Leeden  
Director - Regulatory Affairs

Attachments



# ADVICE LETTER SUMMARY

## ENERGY UTILITY



MUST BE COMPLETED BY UTILITY (Attach additional pages as needed)

Company name/CPUC Utility No.: Southern California Gas Company (U 904G)

Utility type:

☒ ELC ☒ GAS ☐ WATER  
☐ PLC ☐ HEAT

Contact Person: Ray B. Ortiz

Phone #: (213) 244-3837

E-mail: ROrtiz@socalgas.com

E-mail Disposition Notice to: Tariffs@socalgas.com

### EXPLANATION OF UTILITY TYPE

ELC = Electric      GAS = Gas      WATER = Water  
PLC = Pipeline      HEAT = Heat

(Date Submitted / Received Stamp by CPUC)

Advice Letter (AL) #: 5673, et al.

Tier Designation: 1

Subject of AL: Southern California Edison Company, Pacific Gas and Electric Company, San Diego Gas & Electric Company, and Southern California Gas Company's 2019 Energy Efficiency Incentive Award Earnings Rates and Award Caps

Keywords (choose from CPUC listing): Energy Efficiency

AL Type: ☐ Monthly ☐ Quarterly ☐ Annual ☒ One-Time ☐ Other:

If AL submitted in compliance with a Commission order, indicate relevant Decision/Resolution #: Resolution E-5062

Does AL replace a withdrawn or rejected AL? If so, identify the prior AL: No

Summarize differences between the AL and the prior withdrawn or rejected AL: N/A

Confidential treatment requested? ☐ Yes ☒ No

If yes, specification of confidential information:

Confidential information will be made available to appropriate parties who execute a nondisclosure agreement. Name and contact information to request nondisclosure agreement/ access to confidential information:

Resolution required? ☐ Yes ☒ No

Requested effective date: 8/3/20

No. of tariff sheets: 0

Estimated system annual revenue effect (%): N/A

Estimated system average rate effect (%): N/A

When rates are affected by AL, include attachment in AL showing average rate effects on customer classes (residential, small commercial, large C/I, agricultural, lighting).

Tariff schedules affected: N/A

Service affected and changes proposed<sup>1</sup>: N/A

Pending advice letters that revise the same tariff sheets: N/A

<sup>1</sup>Discuss in AL if more space is needed.



**Protests and all other correspondence regarding this AL are due no later than 20 days after the date of this submittal, unless otherwise authorized by the Commission, and shall be sent to:**

CPUC, Energy Division  
Attention: Tariff Unit  
505 Van Ness Avenue  
San Francisco, CA 94102  
Email: [EDTariffUnit@cpuc.ca.gov](mailto:EDTariffUnit@cpuc.ca.gov)

Name: Ray B. Ortiz  
Title: Regulatory Tariff Manager  
Utility Name: Southern California Gas Company  
Address: 555 West Fifth Street, GT14D6  
City: Los Angeles  
State: California Zip: 90013-1011  
Telephone (xxx) xxx-xxxx: (213) 244-3837  
Facsimile (xxx) xxx-xxxx: (213) 244-4957  
Email: [ROrtiz@socalgas.com](mailto:ROrtiz@socalgas.com)

Name: SoCalGas Tariffs  
Title:  
Utility Name: Southern California Gas Company  
Address: 555 West Fifth Street, GT14D6  
City: Los Angeles  
State: California Zip: 90013-1011  
Telephone (xxx) xxx-xxxx: (213) 244-2837  
Facsimile (xxx) xxx-xxxx: (213) 244-4957  
Email: [Tariffs@socalgas.com](mailto:Tariffs@socalgas.com)

## **ATTACHMENT A**

**Advice No. 5673, et al.**

### **2019 Program Year (PY) Efficiency Savings and Performance Incentive (ESPI) Mechanism Earnings Rates and Award Caps**

- **A-1: Template to Calculate the ESPI Earnings Rates and Award Caps (2019 Earnings Rates and Caps)**
- **A-2: 2019 PY ESPI Program Budget – Pacific Gas & Electric**
- **A-3: 2019 PY ESPI Program Budget – Southern California Edison**
- **A-4: 2019 PY ESPI Program Budget – San Diego Gas & Electric**
- **A-5: 2019 PY ESPI Program Budget – Southern California Gas Company**

## Template to Calculate the ESPI Earnings Rates and Award Caps (2019 Earnings Rates and Caps)

IOUs should fill out highlighted cells and submit this template with their Tier 1 Earnings Rate Advice Letter.

IOUS should use the program categories authorized in their Annual Budget Advice Letters.

| 2019 Authorized Budget |                |               |               |            |               |              |
|------------------------|----------------|---------------|---------------|------------|---------------|--------------|
|                        | Resource*      |               | C&S           |            | Non-Resource  |              |
|                        | Total          | Admin         | Total         | Admin      | Total         | Admin        |
| PG&E                   | \$ 249,381,363 | \$ 21,780,815 | \$ 20,811,065 | \$ 794,252 | \$ 23,038,804 | \$ 843,721   |
| SCE                    | \$ 189,278,617 | \$ 8,570,861  | \$ 8,939,320  | \$ 284,870 | \$ 21,960,035 | \$ 947,104   |
| SDG&E                  | \$ 91,038,432  | \$ 5,339,375  | \$ 1,212,616  | \$ 93,589  | \$ 9,756,557  | \$ 862,620   |
| SCG                    | \$ 84,988,524  | \$ 5,441,504  | \$ 847,440    | \$ 8,949   | \$ 11,859,974 | \$ 1,605,333 |

\*excludes EM&V, C&S, Financing, REN/CCA; includes 3P/LGP Resource Programs (only if savings are claimed)

| 2019 ESPI Award Cap by Component |                  |           |           |              |
|----------------------------------|------------------|-----------|-----------|--------------|
|                                  | Resource Savings | EAR       | C&S       | Non-Resource |
|                                  | 9%               | 3%        | 12%       | 3%           |
| PG&E                             | 20,484,049       | 6,828,016 | 2,402,018 | 665,852      |
| SCE                              | 16,263,698       | 5,421,233 | 1,038,534 | 630,388      |
| SDG&E                            | 7,712,915        | 2,570,972 | 134,283   | 266,818      |
| SCG                              | 7,159,232        | 2,386,411 | 100,619   | 307,639      |

| 2019 Authorized Resource Budget* |             |             |            |            |                          |
|----------------------------------|-------------|-------------|------------|------------|--------------------------|
| Saving Type                      | PG&E        | SCE         | SDG&E      | SCG        | EE Portfolio Earning Cap |
| Electricity (GWH/yr)             | 129,049,510 | 121,074,197 | 48,591,365 | -          | 26,884,356               |
| Peak Demand (MW)                 | 64,410,955  | 59,633,560  | 24,252,833 | -          | 13,346,761               |
| Gas (MMTH/yr)                    | 34,140,082  | -           | 12,854,858 | 79,547,020 | 11,388,776               |

\*excludes Admin, EM&V, C&S, Financing, REN/CCA; includes 3P/LGP Resource Programs

| 2019 Portfolio Net Life Cycle Goals |        |
|-------------------------------------|--------|
| Electricity (GWH/yr)                | 12,672 |
| Peak Demand (MW)                    | 2,520  |
| Gas (MMTH/yr)                       | 645    |

| 2019 Portfolio Earning Rate<br>(Portfolio Saving Earnings Cap/ Net Life Cycle Goal) |        |
|-------------------------------------------------------------------------------------|--------|
| Electricity (\$/GWH/yr)                                                             | 2,122  |
| Peak Demand (\$/MW)                                                                 | 5,296  |
| Gas (\$/MMTH/yr)                                                                    | 17,657 |

| 2019  |                      |       |       |        |                      |
|-------|----------------------|-------|-------|--------|----------------------|
|       |                      | Goals | EUL** | NTG*** | Net Life Cycle Goals |
| PG&E  | Electricity (GWH/yr) | 524   | 12    | 0.8    | 6288                 |
|       | Peak Demand (MW)     | 100   | 12    | 0.8    | 1200                 |
|       | Gas (MMTH/yr)        | 19    | 15    | 0.8    | 285                  |
| SCE   | Electricity (GWH/yr) | 442   | 12    | 0.8    | 5304                 |
|       | Peak Demand (MW)     | 91    | 12    | 0.8    | 1092                 |
|       | Gas (MMTH/yr)        | 0     | 15    | 0.8    | 0                    |
| SDG&E | Electricity (GWH/yr) | 90    | 12    | 0.8    | 1080                 |
|       | Peak Demand (MW)     | 19    | 12    | 0.8    | 228                  |
|       | Gas (MMTH/yr)        | 2     | 15    | 0.8    | 30                   |
| SCG   | Electricity (GWH/yr) | 0     | 12    | 0.8    | 0                    |
|       | Peak Demand (MW)     | 0     | 12    | 0.8    | 0                    |
|       | Gas (MMTH/yr)        | 22    | 15    | 0.8    | 330                  |

\*\* May be updated by Commission staff.

\*\*\* As of 2018, energy efficiency savings goals are based on net savings, so net life cycle goals equal goals \* EUL.

2019 PY ESPI Program Budget - Pacific Gas & Electric

Table 1

| IOU | Program ID<br><br>(Use Drop<br>Down Menu) | Program Name<br><br>(Use Drop Down Menu) | ESPI Program<br>Category<br><br>(Use Drop Down<br>Menu) | Authorized/Forecasted Budget                                                                                                    |                                                                  |
|-----|-------------------------------------------|------------------------------------------|---------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------|
|     |                                           |                                          |                                                         | 2019 Adopted<br>Budget[1]<br>(EE: D.18-05-041;<br>(SWME&O: D.16-09-<br>020 & D.19-01-005;<br>ESA: D.16-11-022 &<br>D.17-12-009) | 2019 Administrative<br>Cost<br>(forecasted as per<br>budget ALs) |
|     |                                           | IOU/PA Programs                          |                                                         |                                                                                                                                 |                                                                  |
| PGE | PGE21001                                  | Residential Energy Advisor               | Resource                                                | 11,864,451                                                                                                                      | 703,261                                                          |
| PGE | PGE210010                                 | Pay for Performance Pilot                | Resource                                                | 7,513,707                                                                                                                       | 652,061                                                          |
| PGE | PGE21002                                  | Plug Load and Appliances                 | Resource                                                | 7,880,656                                                                                                                       | 455,134                                                          |
| PGE | PGE21003                                  | Multifamily Energy Efficiency Rebates Pr | Resource                                                | 6,333,027                                                                                                                       | 487,759                                                          |
| PGE | PGE21004                                  | Energy Upgrade California                | Resource                                                | 8,691,012                                                                                                                       | 605,921                                                          |
| PGE | PGE21005                                  | Residential New Construction             | Resource                                                | 6,826,666                                                                                                                       | 515,723                                                          |
| PGE | PGE21006                                  | Residential HVAC                         | Resource                                                | 3,913,021                                                                                                                       | 255,508                                                          |
| PGE | PGE21011                                  | Commercial Calculated Incentives         | Resource                                                | 8,501,848                                                                                                                       | 296,650                                                          |
| PGE | PGE21012                                  | Commercial Deemed Incentives             | Resource                                                | 14,022,281                                                                                                                      | 714,500                                                          |
| PGE | PGE21013                                  | Commercial Continuous Energy Improvement | Non-Resource                                            | -                                                                                                                               | -                                                                |
| PGE | PGE21014                                  | Commercial Energy Advisor                | Resource                                                | 570,242                                                                                                                         | 19,581                                                           |
| PGE | PGE21015                                  | Commercial HVAC                          | Resource                                                | 12,962,281                                                                                                                      | 768,005                                                          |
| PGE | PGE211025                                 | Savings By Design                        | Resource                                                | 3,179,856                                                                                                                       | 194,005                                                          |
| PGE | PGE21021                                  | Industrial Calculated Incentives         | Resource                                                | 5,371,815                                                                                                                       | 254,212                                                          |
| PGE | PGE21022                                  | Industrial Deemed Incentives             | Resource                                                | 244,743                                                                                                                         | 9,644                                                            |
| PGE | PGE21023                                  | Industrial Continuous Energy Improvement | Non-Resource                                            | -                                                                                                                               | -                                                                |
| PGE | PGE21024                                  | Industrial Energy Advisor                | Resource                                                | 67,338                                                                                                                          | 3,264                                                            |
| PGE | PGE21030                                  | Industrial Strategic Energy Management   | Resource                                                | 2,226,256                                                                                                                       | 218,040                                                          |
| PGE | PGE21031                                  | Agricultural Calculated Incentives       | Resource                                                | 2,340,455                                                                                                                       | 50,365                                                           |
| PGE | PGE21032                                  | Agricultural Deemed Incentives           | Resource                                                | 3,284,169                                                                                                                       | 189,640                                                          |
| PGE | PGE21033                                  | Agricultural Continuous Energy Improveme | Non-Resource                                            | -                                                                                                                               | -                                                                |
| PGE | PGE21034                                  | Agricultural Energy Advisor              | Resource                                                | 2,850,602                                                                                                                       | 261,605                                                          |
| PGE | PGE21041                                  | Primary Lighting                         | Resource                                                | 16,146,383                                                                                                                      | 1,234,102                                                        |
| PGE | PGE21042                                  | Lighting Innovation                      | Non-Resource                                            | -                                                                                                                               | -                                                                |
| PGE | PGE21043                                  | Lighting Market Transformation           | Non-Resource                                            | -                                                                                                                               | -                                                                |
| PGE | PGE21051                                  | Building Codes Advocacy                  | C&S                                                     | 5,138,535                                                                                                                       | 196,112                                                          |
| PGE | PGE21052                                  | Appliance Standards Advocacy             | C&S                                                     | 3,211,584                                                                                                                       | 122,570                                                          |
| PGE | PGE21053                                  | Compliance Improvement                   | C&S                                                     | 5,138,535                                                                                                                       | 196,112                                                          |
| PGE | PGE21054                                  | Reach Codes                              | C&S                                                     | 770,780                                                                                                                         | 29,417                                                           |
| PGE | PGE21055                                  | Planning and Coordination                | C&S                                                     | 770,780                                                                                                                         | 29,417                                                           |
| PGE | PGE21056                                  | Code Readiness                           | C&S                                                     | 3,853,901                                                                                                                       | 147,084                                                          |
| PGE | PGE21057                                  | National Codes & Standards Advocacy      | C&S                                                     | 1,926,950                                                                                                                       | 73,542                                                           |
| PGE | PGE21061                                  | Technology Development Support           | Non-Resource                                            | 1,670,318                                                                                                                       | 68,671                                                           |
| PGE | PGE21062                                  | Technology Assessments                   | Non-Resource                                            | 3,991,223                                                                                                                       | 155,924                                                          |
| PGE | PGE21063                                  | Technology Introduction Support          | Non-Resource                                            | 2,099,499                                                                                                                       | 84,829                                                           |
| PGE | PGE21064                                  | EE Water-Energy Nexus AMI Pilot          | Non-Resource                                            | -                                                                                                                               | -                                                                |
| PGE | PGE21071                                  | Centergies                               | Non-Resource                                            | 8,508,957                                                                                                                       | 254,235                                                          |
| PGE | PGE21072                                  | Connections                              | Non-Resource                                            | 959,914                                                                                                                         | 34,785                                                           |
| PGE | PGE21073                                  | Strategic Planning                       | Non-Resource                                            | -                                                                                                                               | -                                                                |
| PGE | PGE21076                                  | Career and Workforce Readiness           | Non-Resource                                            | 273,091                                                                                                                         | 764                                                              |
| PGE | PGE21081                                  | Statewide DSM Coordination & Integration | Non-Resource                                            | -                                                                                                                               | -                                                                |
| PGE | PGE21091                                  | On-Bill Financing                        | Resource                                                | 5,802,331                                                                                                                       | 58,402                                                           |
| PGE | PGE210911                                 | On Bill Financing Alternative Pathway    | Resource                                                | 629,253                                                                                                                         | 339,819                                                          |
| PGE | PGE21092                                  | Third-Party Financing                    | Resource                                                | 64,982                                                                                                                          | -                                                                |
| PGE | PGE21093                                  | New Financing Offerings                  | Resource                                                | -                                                                                                                               | -                                                                |
|     |                                           |                                          |                                                         |                                                                                                                                 |                                                                  |
|     |                                           | Local Government Partnership Programs    |                                                         |                                                                                                                                 |                                                                  |
| PGE | PGE2110011                                | California Community Colleges            | Resource                                                | 1,107,620                                                                                                                       | 76,891                                                           |
| PGE | PGE2110012                                | University of California/Cal State Univ  | Resource                                                | 932,488                                                                                                                         | 64,733                                                           |
| PGE | PGE2110013                                | State of California                      | Resource                                                | 926,895                                                                                                                         | 64,345                                                           |
| PGE | PGE2110014                                | Department of Corrections and Rehab      | Resource                                                | 1,081,206                                                                                                                       | 75,058                                                           |
| PGE | PGE2110051                                | Local Govt Energy Action Resources LGEAR | Resource                                                | -                                                                                                                               | -                                                                |
| PGE | PGE2110052                                | Strategic Energy Resources               | Non-Resource                                            | 5,535,802                                                                                                                       | 244,513                                                          |
| PGE | PGE211007                                 | Association of Monterey Bay Area Govts   | Resource                                                | 3,557,294                                                                                                                       | 440,032                                                          |
| PGE | PGE211009                                 | East Bay                                 | Resource                                                | 3,172,113                                                                                                                       | 502,013                                                          |

|                          |           |                                          |              |             |            |
|--------------------------|-----------|------------------------------------------|--------------|-------------|------------|
| PGE                      | PGE211010 | Fresno                                   | Resource     | 2,744,818   | 416,625    |
| PGE                      | PGE211011 | Kern                                     | Resource     | 2,312,293   | 254,446    |
| PGE                      | PGE211012 | Madera                                   | Resource     | 298,040     | 34,939     |
| PGE                      | PGE211013 | Marin County                             | Resource     | 863,849     | 116,466    |
| PGE                      | PGE211014 | Mendocino County                         | Resource     | 534,587     | 60,482     |
| PGE                      | PGE211015 | Napa County                              | Resource     | 354,776     | 42,456     |
| PGE                      | PGE211016 | Redwood Coast                            | Resource     | 1,220,457   | 143,960    |
| PGE                      | PGE211018 | San Luis Obispo County                   | Resource     | 984,925     | 125,747    |
| PGE                      | PGE211019 | San Mateo County                         | Resource     | 1,067,718   | 131,212    |
| PGE                      | PGE211020 | Santa Barbara                            | Resource     | 603,722     | 66,428     |
| PGE                      | PGE211021 | Sierra Nevada                            | Resource     | 939,341     | 148,365    |
| PGE                      | PGE211022 | Sonoma County                            | Resource     | 1,624,260   | 178,303    |
| PGE                      | PGE211023 | Silicon Valley                           | Resource     | 3,091,367   | 365,664    |
| PGE                      | PGE211024 | San Francisco                            | Resource     | 3,763,629   | 423,672    |
| PGE                      | PGE211026 | North Valley                             | Resource     | 463,997     | 52,929     |
| PGE                      | PGE211027 | Sutter Buttes                            | Resource     | 154,297     | 20,604     |
| PGE                      | PGE211028 | Yolo                                     | Resource     | 458,506     | 49,797     |
| PGE                      | PGE211029 | Solano                                   | Resource     | 1,130,314   | 113,717    |
| PGE                      | PGE211030 | Northern San Joaquin Valley              | Resource     | 976,930     | 121,153    |
| PGE                      | PGE211031 | Valley Innovative Energy Watch (VIEW)    | Resource     | 563,589     | 62,943     |
|                          |           |                                          |              |             |            |
|                          |           | Third Party Program                      |              |             |            |
| PGE                      | PGE210011 | Residential Energy Fitness Program       | Resource     | 14,890,537  | 1,796,368  |
| PGE                      | PGE21007  | California New Homes Multifamily         | Resource     | 2,036,064   | 178,341    |
| PGE                      | PGE21008  | Enhance Time Delay Relay                 | Resource     | 8,295,796   | 697,559    |
| PGE                      | PGE21009  | Direct Install for Manufactured and Mobi | Resource     | 6,566,064   | 1,149,148  |
| PGE                      | PGE210112 | School Energy Efficiency                 | Resource     | 2,777,902   | 206,908    |
| PGE                      | PGE210115 | RightLights                              | Resource     | -           | -          |
| PGE                      | PGE210119 | LED Accelerator                          | Resource     | -           | -          |
| PGE                      | PGE210123 | Healthcare Energy Efficiency Program     | Resource     | 2,319,573   | 198,014    |
| PGE                      | PGE210139 | SEI Energize Schools                     | Non-Resource | -           | -          |
| PGE                      | PGE210143 | Hospitality Program                      | Resource     | 15,944,945  | 2,536,723  |
| PGE                      | PGE21018  | EnergySmart Grocer                       | Resource     | 7,832,344   | 594,519    |
| PGE                      | PGE210135 | Lincus WISE                              | Resource     | 2,387,317   | 181,533    |
| PGE                      | PGE210210 | Industrial Recommissioning Program       | Resource     | 2,874,548   | 269,416    |
| PGE                      | PGE210211 | Light Industrial Energy Efficiency Prog  | Resource     | -           | -          |
| PGE                      | PGE210212 | Ind Compressed Air Systems Efficiency    | Resource     | 520,951     | 47,122     |
| PGE                      | PGE210213 | Small Petrochemical EE Program           | Resource     | -           | -          |
| PGE                      | PGE21025  | California Wastewater Process Optimizati | Resource     | -           | -          |
| PGE                      | PGE21026  | Energy Efficiency Services for Oil Produ | Resource     | 1,871,443   | 185,926    |
| PGE                      | PGE21027  | Heavy Industry Energy Efficiency Program | Resource     | 8,726,194   | 716,628    |
| PGE                      | PGE21029  | Refinery Energy Efficiency Program       | Resource     | -           | -          |
| PGE                      | PGE210311 | Process Wastewater Treatment EM Pgm for  | Resource     | 421,157     | 34,521     |
| PGE                      | PGE210312 | Dairy & WIES                             | Resource     | 2,289,369   | 218,477    |
| PGE                      | PGE21036  | Industrial Refrigeration Performance Plu | Resource     | 164,733     | -          |
| PGE                      | PGE21039  | Comprehensive Food Process Audit & Resou | Resource     | 3,246,023   | 329,434    |
|                          |           |                                          |              |             |            |
| Subtotal (ESPI-eligible) |           |                                          |              | 293,231,232 | 23,418,788 |

Table 2

|                                         |            |                                    |  |             |            |
|-----------------------------------------|------------|------------------------------------|--|-------------|------------|
| PGE                                     | PGE_BAYREN | Bay Area Regional Energy Authority |  | 24,033,828  | -          |
| PGE                                     | PGE_MCE    | Marin Clean Energy                 |  | 6,946,418   | -          |
| PGE                                     | PGE_3CREN  | Tri-County Regional Energy Network |  | 2,833,090   | -          |
| PGE                                     | PGE_EMV    | EM&V - IOU                         |  | 3,514,629   | -          |
| PGE                                     | PGE_EMV    | EM&V - CPUC Staff                  |  | 9,265,839   | -          |
| Total EE Portfolio Budget/Expenditures* |            |                                    |  | 339,825,036 | 23,418,788 |

\* Sum of Table 1 Subtotal (ESPI-eligible) row and Table 2 rows

Table 3

|                           |            |                                                 |  |             |            |
|---------------------------|------------|-------------------------------------------------|--|-------------|------------|
| PGE                       | PGE21091LP | OBF Loan Pool                                   |  | 13,500,000  |            |
| PGE                       | PGE_SWMEO  | Statewide ME&O (energy efficiency portion only) |  | 6,867,175   |            |
| PGE                       | PGE_ESA    | Energy Savings Assistance Program (ESA)         |  | 269,081,352 |            |
| PGE                       |            | 2019 ESPI Incentive Award                       |  |             |            |
|                           |            |                                                 |  |             |            |
| Total Reported in CEDARS* |            |                                                 |  | 629,273,563 | 23,418,788 |

\* Sum of Table 2 Total EE Portfolio Budget/Expenditures row and Table 3 rows

2019 PY ESPI Program Budget - Southern California Edison

Table 1

| IOU | Program ID<br><br>(Use Drop Down Menu) | Program Name<br><br>(Use Drop Down Menu)             | ESPI Program Category<br><br>(Use Drop Down Menu) | Authorized/Forecasted Budget                                                                    |                                                            |
|-----|----------------------------------------|------------------------------------------------------|---------------------------------------------------|-------------------------------------------------------------------------------------------------|------------------------------------------------------------|
|     |                                        |                                                      |                                                   | 2019 Adopted Budget<br>(EE: D.18-05-041 or AL 3859-E-A)<br>(SW ME&O: AL 3869-E, ESA: AL 3824-E) | 2019 Administrative Cost<br>(forecasted as per budget ALs) |
|     |                                        | IOU/PA Programs                                      |                                                   |                                                                                                 |                                                            |
| SCE | SCE-13-SW-001A                         | Energy Advisor Program                               | Resource                                          | 11,169,006                                                                                      | 376,650                                                    |
| SCE | SCE-13-SW-001B                         | Plug Load and Appliances Program                     | Resource                                          | 9,324,900                                                                                       | 302,331                                                    |
| SCE | SCE-13-SW-001C                         | Multifamily Energy Efficiency Rebate Program         | Resource                                          | 10,022,735                                                                                      | 418,973                                                    |
| SCE | SCE-13-SW-001D                         | Energy Upgrade California                            | Resource                                          | -                                                                                               | -                                                          |
| SCE | SCE-13-SW-001E                         | Residential HVAC Program                             | Resource                                          | -                                                                                               | -                                                          |
| SCE | SCE-13-SW-001F                         | Residential New Construction Program                 | Resource                                          | 4,809,556                                                                                       | 161,403                                                    |
| SCE | SCE-13-SW-001G                         | Residential Direct Install Program                   | Resource                                          | 15,569,981                                                                                      | 524,748                                                    |
| SCE | SCE-13-SW-002A                         | Commercial Energy Advisor Program                    | Non-Resource                                      | 1,563,363                                                                                       | 100,664                                                    |
| SCE | SCE-13-SW-002B                         | Commercial Calculated Program                        | Resource                                          | 3,181,667                                                                                       | 140,638                                                    |
| SCE | SCE-13-SW-002C                         | Commercial Deemed Incentives Program                 | Resource                                          | 9,966,383                                                                                       | 379,331                                                    |
| SCE | SCE-13-SW-002D                         | Commercial Direct Install Program                    | Resource                                          | 12,562,236                                                                                      | 547,450                                                    |
| SCE | SCE-13-SW-002F                         | Nonresidential HVAC Program                          | Resource                                          | 7,197,308                                                                                       | 305,183                                                    |
| SCE | SCE-13-SW-002G                         | Savings By Design                                    | Resource                                          | 1,575,095                                                                                       | 75,104                                                     |
| SCE | SCE-13-SW-002H                         | Midstream Point of Purchase Program                  | Resource                                          | 4,733,274                                                                                       | 172,527                                                    |
| SCE | SCE-13-SW-003A                         | Industrial Energy Advisor Program                    | Non-Resource                                      | 1,336,750                                                                                       | 55,078                                                     |
| SCE | SCE-13-SW-003B                         | Industrial Calculated Energy Efficiency Program      | Resource                                          | 1,935,044                                                                                       | 75,904                                                     |
| SCE | SCE-13-SW-003C                         | Industrial Deemed Energy Efficiency Program          | Resource                                          | 627,067                                                                                         | 32,441                                                     |
| SCE | SCE-13-SW-003D                         | Strategic Energy Management                          | Resource                                          | 1,928,629                                                                                       | 109,245                                                    |
| SCE | SCE-13-SW-004A                         | Agriculture Energy Advisor Program                   | Non-Resource                                      | 2,094,016                                                                                       | 96,085                                                     |
| SCE | SCE-13-SW-004B                         | Agriculture Calculated Energy Efficiency Program     | Resource                                          | 700,132                                                                                         | 33,328                                                     |
| SCE | SCE-13-SW-004C                         | Agriculture Deemed Energy Efficiency Program         | Resource                                          | 148,894                                                                                         | 15,834                                                     |
| SCE | SCE-13-SW-005A                         | Lighting Market Transformation Program               | Non-Resource                                      | -                                                                                               | -                                                          |
| SCE | SCE-13-SW-005B                         | Lighting Innovation Program                          | Resource                                          | -                                                                                               | -                                                          |
| SCE | SCE-13-SW-005C                         | Primary Lighting Program                             | Resource                                          | 37,390,809                                                                                      | 1,268,339                                                  |
| SCE | SCE-13-SW-006                          | Integrated Demand Side Management Program            | Non-Resource                                      | -                                                                                               | -                                                          |
| SCE | SCE-13-SW-007A                         | On-Bill Financing                                    | Resource                                          | 656,710                                                                                         | 47,054                                                     |
| SCE | SCE-13-SW-007B                         | ARRA-Originated Financing                            | Resource                                          | -                                                                                               | -                                                          |
| SCE | SCE-13-SW-007C                         | New Finance Offerings                                | Resource                                          | 1,968,842                                                                                       | 54,541                                                     |
| SCE | SCE-13-SW-008A                         | Building Codes and Compliance Advocacy               | C&S                                               | 2,577,006                                                                                       | 81,666                                                     |
| SCE | SCE-13-SW-008B                         | Appliance Standards Advocacy                         | C&S                                               | 1,653,535                                                                                       | 52,519                                                     |
| SCE | SCE-13-SW-008C                         | Compliance Improvement                               | C&S                                               | 1,372,386                                                                                       | 44,003                                                     |
| SCE | SCE-13-SW-008D                         | Reach Codes                                          | C&S                                               | 498,047                                                                                         | 16,571                                                     |
| SCE | SCE-13-SW-008E                         | Planning and Coordination                            | C&S                                               | 2,281,310                                                                                       | 72,421                                                     |
| SCE | SCE-13-SW-008F                         | National and International Standards                 | C&S                                               | 557,037                                                                                         | 17,690                                                     |
| SCE | SCE-13-SW-009A                         | Technology Development Support                       | Non-Resource                                      | 1,210,738                                                                                       | 38,003                                                     |
| SCE | SCE-13-SW-009B                         | Technology Assessments                               | Non-Resource                                      | 5,514,564                                                                                       | 172,562                                                    |
| SCE | SCE-13-SW-009C                         | Technology Introduction Support                      | Non-Resource                                      | 3,854,662                                                                                       | 120,665                                                    |
| SCE | SCE-13-SW-010A                         | WE&T Centergies                                      | Non-Resource                                      | 4,440,051                                                                                       | 156,817                                                    |
| SCE | SCE-13-SW-010B                         | WE&T Career Connections                              | Non-Resource                                      | 1,131,763                                                                                       | 138,843                                                    |
|     |                                        |                                                      |                                                   |                                                                                                 |                                                            |
|     |                                        | Local Government Partnership Programs                |                                                   |                                                                                                 |                                                            |
| SCE | SCE-13-L-002B                          | City of Long Beach Energy Leader Partnership         | Resource                                          | 308,202                                                                                         | 15,270                                                     |
| SCE | SCE-13-L-002F                          | Gateway Cities Energy Leader Partnership             | Resource                                          | 886,097                                                                                         | 51,792                                                     |
| SCE | SCE-13-L-002H                          | Eastern Sierra Energy Leader Partnership             | Resource                                          | 73,664                                                                                          | 6,739                                                      |
| SCE | SCE-13-L-002I                          | Energy Leader Partnership Strategic Support          | Non-Resource                                      | 488,537                                                                                         | 52,074                                                     |
| SCE | SCE-13-L-002J                          | Desert Cities Energy Leader Partnership              | Resource                                          | 147,804                                                                                         | 10,884                                                     |
| SCE | SCE-13-L-002K                          | Kern County Energy Leader Partnership                | Resource                                          | 84,493                                                                                          | 7,670                                                      |
| SCE | SCE-13-L-002L                          | Orange County Cities Energy Leader Partnership       | Resource                                          | 2,870,565                                                                                       | 150,676                                                    |
| SCE | SCE-13-L-002M                          | San Gabriel Valley Energy Leader Partnership         | Resource                                          | 843,971                                                                                         | 52,722                                                     |
| SCE | SCE-13-L-002N                          | San Joaquin Valley Energy Leader Partnership         | Resource                                          | 384,760                                                                                         | 29,996                                                     |
| SCE | SCE-13-L-002O                          | South Bay Energy Leader Partnership                  | Resource                                          | 450,646                                                                                         | 33,644                                                     |
| SCE | SCE-13-L-002P                          | South Santa Barbara County Energy Leader Partnership | Resource                                          | 157,679                                                                                         | 12,434                                                     |
| SCE | SCE-13-L-002Q                          | Ventura County Energy Leader Partnership             | Resource                                          | 1,729,286                                                                                       | 102,581                                                    |
| SCE | SCE-13-L-002R                          | Western Riverside Energy Leader Partnership          | Resource                                          | 4,380,210                                                                                       | 228,041                                                    |
| SCE | SCE-13-L-002Rollu                      | Energy Leader Partnership Program                    | Resource                                          | -                                                                                               | -                                                          |

|                          |               |                                                                   |              |             |           |
|--------------------------|---------------|-------------------------------------------------------------------|--------------|-------------|-----------|
| SCE                      | SCE-13-L-002S | High Desert Regional Energy Leader Partnership                    | Resource     | 152,135     | 12,931    |
| SCE                      | SCE-13-L-002T | West Side Community Energy Leader Partnership                     | Resource     | 2,691,891   | 161,557   |
| SCE                      | SCE-13-L-002U | Local Government Strategic Planning Pilot Program                 | Non-Resource | 325,591     | 16,313    |
| SCE                      | SCE-13-L-002V | North Orange County Cities                                        | Resource     | 197,639     | 18,347    |
| SCE                      | SCE-13-L-002W | San Bernardino Association of Governments                         | Resource     | 1,735,578   | 97,744    |
| SCE                      | SCE-13-L-002Y | Grandfathered Streetlight                                         | Resource     | -           | -         |
| SCE                      | SCE-13-L-003A | California Community Colleges Energy Efficiency Partnership       | Resource     | 812,533     | 44,210    |
| SCE                      | SCE-13-L-003B | California Dept. of Corrections and Rehabilitation EE Partnership | Resource     | 705,182     | 36,171    |
| SCE                      | SCE-13-L-003C | County of Los Angeles Energy Efficiency Partnership               | Resource     | 208,148     | 9,886     |
| SCE                      | SCE-13-L-003D | County of Riverside Energy Efficiency Partnership                 | Resource     | 78,002      | 3,362     |
| SCE                      | SCE-13-L-003E | County of San Bernardino Energy Efficiency Partnership            | Resource     | 169,841     | 7,966     |
| SCE                      | SCE-13-L-003F | State of California Energy Efficiency Partnership                 | Resource     | 199,843     | 10,862    |
| SCE                      | SCE-13-L-003G | UC/CSU Energy Efficiency Partnership                              | Resource     | 562,602     | 39,985    |
| SCE                      | SCE-13-L-003I | Public Sector Performance-Based Retrofit High Opportunity Program | Resource     | 535,638     | 26,937    |
|                          |               |                                                                   |              |             |           |
|                          |               | Third Party Program                                               |              |             |           |
| SCE                      | SCE-13-TP-001 | Comprehensive Manufactured Homes                                  | Resource     | 5,624,032   | 188,163   |
| SCE                      | SCE-13-TP-002 | Cool Planet                                                       | Non-Resource | -           | -         |
| SCE                      | SCE-13-TP-003 | Healthcare EE Program                                             | Resource     | 1,686,499   | 192,978   |
| SCE                      | SCE-13-TP-004 | Data Center Energy Efficiency                                     | Resource     | 515,965     | 78,359    |
| SCE                      | SCE-13-TP-005 | Lodging EE Program                                                | Resource     | 558,365     | 83,204    |
| SCE                      | SCE-13-TP-006 | Food & Kindred Products                                           | Resource     | 2,974,199   | 215,991   |
| SCE                      | SCE-13-TP-007 | Primary and Fabricated Metals                                     | Resource     | 3,003,914   | 228,983   |
| SCE                      | SCE-13-TP-008 | Nonmetallic Minerals and Products                                 | Resource     | 4,361,405   | 356,576   |
| SCE                      | SCE-13-TP-009 | Comprehensive Chemical Products                                   | Resource     | 696,816     | 129,940   |
| SCE                      | SCE-13-TP-010 | Comprehensive Petroleum Refining                                  | Resource     | 732,285     | 142,492   |
| SCE                      | SCE-13-TP-011 | Oil Production                                                    | Resource     | 358,016     | 87,573    |
| SCE                      | SCE-13-TP-012 | Refinery Energy Efficiency Program                                | Resource     | -           | -         |
| SCE                      | SCE-13-TP-013 | Cool Schools                                                      | Resource     | -           | -         |
| SCE                      | SCE-13-TP-014 | Commercial Utility Building Efficiency                            | Resource     | -           | -         |
| SCE                      | SCE-13-TP-017 | Energy Efficiency for Entertainment Centers                       | Resource     | -           | -         |
| SCE                      | SCE-13-TP-018 | School Energy Efficiency Program                                  | Resource     | 2,160,595   | 107,447   |
| SCE                      | SCE-13-TP-019 | Sustainable Communities                                           | Non-Resource | -           | -         |
| SCE                      | SCE-13-TP-020 | IDEEA365 Program                                                  | Resource     | -           | -         |
| SCE                      | SCE-13-TP-021 | Enhanced Retrocommissioning                                       | Resource     | 2,103,295   | 155,752   |
| SCE                      | SCE-13-TP-022 | Water Infrastructure Systems Energy Efficiency Program            | Resource     | 494,760     | 25,218    |
| SCE                      | SCE-13-TP-023 | Midsize Industrial Customer Program                               | Resource     | 269,406     | 53,465    |
| SCE                      | SCE-13-TP-024 | AB793 Residential Pay for Performance                             | Resource     | 790,154     | 26,802    |
| SCE                      | SCE-13-TP-025 | Facility Assessment Program                                       | Resource     | 357,685     | 45,817    |
| SCE                      | SCE-13-TP-026 | Residential 3P Solicitation                                       | Resource     | 2,118,111   | 71,744    |
| SCE                      | SCE-13-TP-027 | Commercial 3P Solicitation                                        | Resource     | 2,129,290   | 73,948    |
| SCE                      | SCE-13-TP-028 | Industrial 3P Solicitation                                        | Resource     | 2,129,290   | 73,948    |
| SCE                      | SCE-13-TP-029 | Local Government 3P Solicitation                                  | Resource     | 379,856     | 19,032    |
|                          |               |                                                                   |              |             |           |
| Subtotal (ESPI-eligible) |               |                                                                   |              | 220,177,973 | 9,802,835 |

Table 2

|                                         |              |                               |  |             |           |
|-----------------------------------------|--------------|-------------------------------|--|-------------|-----------|
| SCE                                     | SCE-13-LCE   | Lancaster Choice Energy       |  | 405,916     | -         |
| SCE                                     | SCE-13-3CREN | Tri-County REN                |  | 2,075,263   | -         |
| SCE                                     | SCE-13-REN   | Regional Energy Network (REN) |  | 17,467,203  | -         |
| SCE                                     | SCE-3OV0100  | EM&V - IOU                    |  | 2,522,873   | -         |
| SCE                                     | SCE-3OV0200  | EM&V - CPUC Staff             |  | 7,246,990   | -         |
| Total EE Portfolio Budget/Expenditures* |              |                               |  | 249,896,218 | 9,802,835 |

\* Sum of Table 1 Subtotal (ESPI-eligible) row and Table 2 rows

Table 3

|                           |              |                                                 |  |             |           |
|---------------------------|--------------|-------------------------------------------------|--|-------------|-----------|
| SCE                       | SCE-13-007A1 | OBF Loan Pool                                   |  |             |           |
| SCE                       | SCE-13-SWMEO | Statewide ME&O (energy efficiency portion only) |  | 6,723,126   |           |
| SCE                       | SCE-13-ESA   | Energy Savings Assistance Program (ESA)         |  | 83,272,261  |           |
| SCE                       |              | 2019 ESPI Incentive Award                       |  |             |           |
|                           |              |                                                 |  |             |           |
| Total Reported in CEDARS* |              |                                                 |  | 339,891,605 | 9,802,835 |

\* Sum of Table 2 Total EE Portfolio Budget/Expenditures row and Table 3 rows

2019 PY ESPI Program Budget - San Diego Gas & Electric

Table 1

| IOU  | Program ID<br><br>(Use Drop Down Menu) | Program Name<br><br>(Use Drop Down Menu)                   | ESPI Program Category<br><br>(Use Drop Down Menu) | Authorized/Forecasted Budget                                                                                            |                                                            |
|------|----------------------------------------|------------------------------------------------------------|---------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------|
|      |                                        |                                                            |                                                   | 2019 Approved Budget<br>(EE: AL 3267-A-E)<br>(SW ME&O: AL 3125-E/2615-G, AL 3451-E/2818-G)<br><br>ESA:AL 3065-E/2568-G) | 2019 Administrative Cost<br>(forecasted as per budget ALs) |
|      |                                        | IOU/PA Programs                                            |                                                   |                                                                                                                         |                                                            |
| SDGE | SDGE3201                               | SW-CALS-Energy Advisor-HEES, UAT                           | Resource                                          | 329,694                                                                                                                 | 53,589                                                     |
| SDGE | SDGE3203                               | SW-CALS-Plug Load and Appliances-HEER                      | Resource                                          | 1,874,593                                                                                                               | 103,834                                                    |
| SDGE | SDGE3204                               | SW-CALS-Plug Load and Appliances-POS Rebates               | Resource                                          | 3,574,049                                                                                                               | 207,423                                                    |
| SDGE | SDGE3205                               | SW-CALS-Plug Load and Appliances-BCE                       | Resource                                          | -                                                                                                                       | -                                                          |
| SDGE | SDGE3207                               | SW-CALS-MFEER                                              | Resource                                          | 1,926,246                                                                                                               | 106,588                                                    |
| SDGE | SDGE3208                               | SW-CALS - EUC WHRP - Basic                                 | Resource                                          | -                                                                                                                       | -                                                          |
| SDGE | SDGE3209                               | SW-CALS - EUC WHRP - Advanced                              | Resource                                          | 1,579,722                                                                                                               | 166,630                                                    |
| SDGE | SDGE3210                               | SW-CALS - EUC WHRP - Multifamily                           | Resource                                          | -                                                                                                                       | -                                                          |
| SDGE | SDGE3213                               | SW-CALS - CAHP/ESMH-CA Advanced Homes                      | Resource                                          | 1,588,717                                                                                                               | 99,361                                                     |
| SDGE | SDGE3214                               | SW-CALS - CAHP/ESMH-E Star Manufactured Homes              | Resource                                          | -                                                                                                                       | -                                                          |
| SDGE | SDGE3215                               | SW-COM-Strategic Energy Management                         | Resource                                          | -                                                                                                                       | -                                                          |
| SDGE | SDGE3216                               | SW-COM-Customer Services-Benchmarking                      | Resource                                          | 60,709                                                                                                                  | 8,009                                                      |
| SDGE | SDGE3217                               | SW-COM-Customer Services- Audits NonRes                    | Resource                                          | 1,528,992                                                                                                               | 294,686                                                    |
| SDGE | SDGE3220                               | SW-COM-Calculated Incentives-Calculated                    | Resource                                          | 14,532,193                                                                                                              | 655,926                                                    |
| SDGE | SDGE3222                               | SW-COM-Calculated Incentives-Savings by Design             | Resource                                          | 3,117,821                                                                                                               | 206,445                                                    |
| SDGE | SDGE3223                               | SW-COM-Deemed Incentives-Commercial Rebates                | Resource                                          | 12,639,754                                                                                                              | 678,893                                                    |
| SDGE | SDGE3225                               | SW-COM-Deemed Incentives-HVAC Core                         | Resource                                          | 278,035                                                                                                                 | 31,312                                                     |
| SDGE | SDGE3227                               | SW-IND-Strategic Energy Management                         | Resource                                          | 1,651,531                                                                                                               | 76,161                                                     |
| SDGE | SDGE3228                               | SW-IND-Customer Services-Benchmarking                      | Resource                                          | 10,819                                                                                                                  | 3,692                                                      |
| SDGE | SDGE3229                               | SW-IND-Customer Services-Audits NonRes                     | Resource                                          | 462,785                                                                                                                 | 35,075                                                     |
| SDGE | SDGE3231                               | SW-IND-Calculated Incentives-Calculated                    | Resource                                          | 732,343                                                                                                                 | 71,995                                                     |
| SDGE | SDGE3233                               | SW-IND-Deemed Incentives                                   | Resource                                          | 662,197                                                                                                                 | 66,457                                                     |
| SDGE | SDGE3234                               | SW-AG-Customer Services-Benchmarking                       | Resource                                          | 38,292                                                                                                                  | 4,835                                                      |
| SDGE | SDGE3236                               | SW-AG-Customer Services-Audits                             | Resource                                          | 107,217                                                                                                                 | 13,538                                                     |
| SDGE | SDGE3237                               | SW-AG-Calculated Incentives-Calculated                     | Resource                                          | 449,864                                                                                                                 | 26,109                                                     |
| SDGE | SDGE3239                               | SW-AG-Deemed Incentives                                    | Resource                                          | 377,281                                                                                                                 | 20,307                                                     |
| SDGE | SDGE3240                               | SW-Lighting-Lighting Market Transformation                 | Resource                                          | 99,368                                                                                                                  | 23,485                                                     |
| SDGE | SDGE3241                               | SW-Lighting-Lighting Innovation-ETPC MD                    | Resource                                          | -                                                                                                                       | -                                                          |
| SDGE | SDGE3242                               | SW-Lighting-Lighting Innovation-ETPC Pilots                | Resource                                          | -                                                                                                                       | -                                                          |
| SDGE | SDGE3243                               | SW-Lighting-Lighting Innovation-ETPC Advanced LED          | Resource                                          | -                                                                                                                       | -                                                          |
| SDGE | SDGE3244                               | SW-Lighting-Lighting Innovation-ETPC Plug-In Lamp Exchange | Non-Resource                                      | -                                                                                                                       | -                                                          |
| SDGE | SDGE3245                               | SW-Lighting-Primary Lighting                               | Resource                                          | 7,888,358                                                                                                               | 313,279                                                    |
| SDGE | SDGE3246                               | SW-ET-Technology Introduction Support                      | Non-Resource                                      | 429,647                                                                                                                 | 26,559                                                     |
| SDGE | SDGE3247                               | SW-ET-Technology Assessment Support                        | Non-Resource                                      | 720,698                                                                                                                 | 44,551                                                     |
| SDGE | SDGE3248                               | SW-ET-Technology Deployment Support                        | Non-Resource                                      | 235,613                                                                                                                 | 14,565                                                     |
| SDGE | SDGE3249                               | SW C&S - Building Codes & Compliance Advocacy              | C&S                                               | 258,552                                                                                                                 | 13,686                                                     |
| SDGE | SDGE3250                               | SW C&S - Appliance Standards Advocacy                      | C&S                                               | 303,517                                                                                                                 | 16,067                                                     |
| SDGE | SDGE3251                               | SW C&S - Compliance Enhancement                            | C&S                                               | 312,263                                                                                                                 | 30,641                                                     |
| SDGE | SDGE3252                               | SW C&S - Reach Codes                                       | C&S                                               | 182,153                                                                                                                 | 17,874                                                     |
| SDGE | SDGE3253                               | SW C&S - Planning Coordination                             | C&S                                               | 156,131                                                                                                                 | 15,321                                                     |
| SDGE | SDGE3254                               | SW-WE&T-Centergies                                         | Non-Resource                                      | 4,170,801                                                                                                               | 446,365                                                    |
| SDGE | SDGE3255                               | SW-WE&T-Connections                                        | Non-Resource                                      | 782,979                                                                                                                 | 68,267                                                     |
| SDGE | SDGE3257                               | SW-WE&T-Strategic Planning                                 | Non-Resource                                      | -                                                                                                                       | -                                                          |
| SDGE | SDGE3260                               | Local-IDSM-ME&O-Local Marketing (EE)                       | Non-Resource                                      | 2,415,429                                                                                                               | 108,429                                                    |
| SDGE | SDGE3261                               | Local-IDSM-ME&O-Behavioral Programs (EE)                   | Resource                                          | 4,701,081                                                                                                               | 221,578                                                    |
| SDGE | SDGE3262                               | SW-FIN-On-Bill Finance                                     | Resource                                          | 376,716                                                                                                                 | 49,889                                                     |
| SDGE | SDGE3282                               | SW-IDSM-IDSM                                               | Non-Resource                                      | 455,014                                                                                                                 | 81,804                                                     |
| SDGE | SDGE3288                               | CRM                                                        | Non-Resource                                      | -                                                                                                                       | -                                                          |
| SDGE | SDGE3293                               | SW-CALS - Residential HVAC-HVAC Core                       | Resource                                          | 227,775                                                                                                                 | 28,851                                                     |
| SDGE | SDGE3302                               | RES Upstream HVAC Incentive Program                        | Resource                                          | 353,742                                                                                                                 | 21,230                                                     |
| SDGE | SDGE3303                               | HVAC To Code Compliance Incentive Program                  | Resource                                          | -                                                                                                                       | -                                                          |
| SDGE | SDGE3313                               | Locational Energy Efficiency                               | Non-Resource                                      | -                                                                                                                       | -                                                          |
| SDGE | SDGE3315                               | HOPPs - Tiered Custom                                      | Resource                                          | -                                                                                                                       | -                                                          |



|                                 |          |                                                                     |              |             |           |
|---------------------------------|----------|---------------------------------------------------------------------|--------------|-------------|-----------|
| SDGE                            | SDGE3316 | HOPPs - Business Equipment Early Retirement                         | Resource     | -           | -         |
|                                 |          |                                                                     |              |             |           |
|                                 |          | <b>Local Government Partnership Programs</b>                        |              |             |           |
| SDGE                            | SDGE3266 | LInstP-CA Department of Corrections Partnership                     | Resource     | 102,019     | 30,968    |
| SDGE                            | SDGE3267 | LInstP-California Community College Partnership                     | Resource     | 206,341     | 68,325    |
| SDGE                            | SDGE3268 | LInstP-UC/CSU/IOU Partnership                                       | Resource     | 415,792     | 73,030    |
| SDGE                            | SDGE3269 | LInstP-State of California /IOU                                     | Resource     | 130,728     | 24,414    |
| SDGE                            | SDGE3270 | LInstP-University of San Diego Partnership                          | Resource     | 664,724     | 51,579    |
| SDGE                            | SDGE3271 | LInstP-San Diego County Water Authority Partnership                 | Resource     | 436,405     | 58,297    |
| SDGE                            | SDGE3272 | LGP- City of Chula Vista Partnership                                | Resource     | 1,784,156   | 108,294   |
| SDGE                            | SDGE3273 | LGP- City of San Diego Partnership                                  | Resource     | 1,707,957   | 117,043   |
| SDGE                            | SDGE3274 | LGP- County of San Diego Partnership                                | Resource     | 1,150,179   | 94,200    |
| SDGE                            | SDGE3275 | LGP- Port of San Diego Partnership                                  | Resource     | 827,831     | 64,555    |
| SDGE                            | SDGE3276 | LGP- SANDAG Partnership                                             | Resource     | 1,100,640   | 82,934    |
| SDGE                            | SDGE3277 | LGP- SEEC Partnership                                               | Resource     | 250,873     | 33,355    |
| SDGE                            | SDGE3278 | LGP- Emerging Cities Partnership                                    | Resource     | 283,143     | 41,946    |
|                                 |          |                                                                     |              |             |           |
|                                 |          | <b>Third Party Program</b>                                          |              |             |           |
| SDGE                            | SDGE3206 | SW-CALS-Plug Load and Appliances-ARP                                | Resource     | -           | -         |
| SDGE                            | SDGE3211 | Local-CALS - Middle Income Direct Install (MIDI)                    | Resource     | 193,589     | 4,295     |
| SDGE                            | SDGE3212 | SW-CALS - Residential HVAC-QI/QM                                    | Resource     | 1,719,904   | 144,060   |
| SDGE                            | SDGE3218 | SW-COM-Customer Services-Audits Healthcare Energy Efficiency (HEEP) | Resource     | -           | -         |
| SDGE                            | SDGE3219 | SW-COM-Customer Services-Audits Lodging Energy Efficiency (LEEP)    | Resource     | -           | -         |
| SDGE                            | SDGE3221 | SW-COM-Calculated Incentives-RCx                                    | Resource     | -           | -         |
| SDGE                            | SDGE3224 | SW-COM-Deemed Incentives-HVAC Commercial                            | Resource     | 2,982,621   | 143,744   |
| SDGE                            | SDGE3226 | SW-COM Direct Install                                               | Resource     | 9,861,941   | 275,086   |
| SDGE                            | SDGE3230 | SW-IND-Customer Services-Audits CIEEP                               | Resource     | -           | -         |
| SDGE                            | SDGE3235 | SW-AG-Customer Services-Pump Test Services                          | Resource     | -           | -         |
| SDGE                            | SDGE3256 | SW-WE&T-Connections K-12                                            | Non-Resource | -           | -         |
| SDGE                            | SDGE3279 | 3P-Res-Comprehensive Manufactured-Mobile Home                       | Resource     | 921,622     | 39,971    |
| SDGE                            | SDGE3280 | 3P-IDEEA                                                            | Resource     | 2,589,310   | 222,728   |
| SDGE                            | SDGE3291 | SW-Ind-Customer Services-Pump Test Services                         | Resource     | 211,024     | 2,713     |
| SDGE                            | SDGE3292 | SW-Com-Customer Services-Pump Test Services                         | Resource     | 375,154     | 4,823     |
| SDGE                            | SDGE3306 | 3P-RES-Splash                                                       | Resource     | -           | -         |
| SDGE                            | SDGE3307 | 3P-ZELDA                                                            | Resource     | -           | -         |
| SDGE                            | SDGE3309 | 3P - Sustainable Labs Program                                       | Resource     | -           | -         |
| SDGE                            | SDGE3310 | 3P - Multifamily Heat Pump Optimizer                                | Resource     | -           | -         |
| SDGE                            | SDGE3311 | 3P-Energy Advantage Program (EAP)                                   | Non-Resource | 546,377     | 72,080    |
| SDGE                            | SDGE3317 | HOPPs - Building Retro-Commissioning                                | Resource     | 1,583,225   | 38,699    |
| SDGE                            | SDGE3318 | HOPPs - Multi Family                                                | Resource     | -           | -         |
| SDGE                            | SDGE3319 | HOPPs - BES – To Code LED Fixtures                                  | Resource     | -           | -         |
| SDGE                            | SDGE3322 | STREAMLINED AG EFFICIENCY (SAE) PRGM                                | Resource     | 369,361     | 25,142    |
| SDGE                            | SDGE3323 | MID-MKT DYNAMIC EE PROGRAM                                          | Resource     | -           | -         |
| SDGE                            | SDGE4061 | Facility Assessment Services                                        | Resource     | -           | -         |
|                                 |          |                                                                     |              |             |           |
| <b>Subtotal (ESPI-eligible)</b> |          |                                                                     |              | 102,007,605 | 6,295,584 |

Table 2

|                                                |          |                   |  |             |            |
|------------------------------------------------|----------|-------------------|--|-------------|------------|
| SDGE                                           |          | REN/CCA           |  | -           | -          |
| SDGE                                           | SDGE3281 | EM&V - IOU        |  | -           | -          |
| SDGE                                           | SDGE3281 | EM&V - CPUC Staff |  | 4,658,311   | 4,658,311  |
| <b>Total EE Portfolio Budget/Expenditures*</b> |          |                   |  | 106,665,916 | 10,953,895 |

\* Sum of Table 1 Subtotal (ESPI-eligible) row and Table 2 rows

Table 3

|                                  |           |                                                 |  |             |            |
|----------------------------------|-----------|-------------------------------------------------|--|-------------|------------|
| SDGE                             |           | OBF Loan Pool                                   |  | 26,003,565  |            |
| SDGE                             | SDGE3259  | Statewide ME&O (energy efficiency portion only) |  | 3,228,335   |            |
| SDGE                             | SDGE-ESAP | Energy Savings Assistance Program (ESA)         |  | -           |            |
| SDGE                             |           | 2019 ESPI Incentive Award                       |  |             |            |
|                                  |           |                                                 |  |             |            |
| <b>Total Reported in CEDARS*</b> |           |                                                 |  | 135,897,816 | 10,953,895 |

\* Sum of Table 2 Total EE Portfolio Budget/Expenditures row and Table 3 rows

2019 PY ESPI Program Budget - Southern California Gas Company

Table 1

| IOU | Program ID<br><br>(Use Drop Down Menu) | Program Name<br><br>(Use Drop Down Menu)                | ESPI Program Category<br><br>(Use Drop Down Menu) | Authorized/Forecasted Budget                                                                                                                         |                                                            |
|-----|----------------------------------------|---------------------------------------------------------|---------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------|
|     |                                        |                                                         |                                                   | 2019 Adopted Budget<br>(EE: AL 5349-A)<br>(SW ME&O: D.16-09-020, AL 5370 & 5528, D.19.01.005)<br>(ESA:G-3532, D.16-11-022, D.17-12-009, & AL 5256-A) | 2019 Administrative Cost<br>(forecasted as per budget ALs) |
|     |                                        | Residential Programs                                    |                                                   |                                                                                                                                                      |                                                            |
| SCG | SCG3701                                | RES-Energy Advisor                                      | Resource                                          | 1,147,496                                                                                                                                            | 54,829                                                     |
| SCG | SCG3702                                | RES-Plug Load and Appliances                            | Resource                                          | 11,560,268                                                                                                                                           | 650,174                                                    |
| SCG | SCG3703                                | RES-Plug Load and Appliances - POS                      | Resource                                          | 1,347,091                                                                                                                                            | 77,351                                                     |
| SCG | SCG3704                                | RES-MFEER                                               | Resource                                          | -                                                                                                                                                    | -                                                          |
| SCG | SCG3705                                | RES-Home Upgrade Program                                | Resource                                          | 2,361,124                                                                                                                                            | 107,799                                                    |
| SCG | SCG3706                                | RES-Residential HVAC Upstream                           | Resource                                          | 1,063,275                                                                                                                                            | 20,275                                                     |
| SCG | SCG3707                                | RES-RNC                                                 | Resource                                          | 1,765,705                                                                                                                                            | 118,459                                                    |
| SCG | SCG3759                                | RES-On Demand Efficiency                                | Resource                                          | 1,876,078                                                                                                                                            | 51,821                                                     |
| SCG | SCG3761                                | 3P-MF Home Tune-Up                                      | Resource                                          | -                                                                                                                                                    | -                                                          |
| SCG | SCG3762                                | RES-CLEO                                                | Resource                                          | 566,999                                                                                                                                              | 53,349                                                     |
| SCG | SCG3763                                | RES-MF Direct Therm Savings                             | Resource                                          | 2,487,631                                                                                                                                            | 249,034                                                    |
| SCG | SCG3764                                | RES-LivingWise                                          | Resource                                          | 1,051,434                                                                                                                                            | 94,510                                                     |
| SCG | SCG3765                                | RES-Manufactured Mobile Home                            | Resource                                          | 3,236,255                                                                                                                                            | 242,491                                                    |
| SCG | SCG3808                                | RES-HOPPS-CWHMBS Program                                | Resource                                          | 816,172                                                                                                                                              | 71,372                                                     |
| SCG | SCG3810                                | RES-AB793-REMTS Program                                 | Resource                                          | 947,093                                                                                                                                              | 24,380                                                     |
| SCG | SCG3820                                | RES-Direct Install Program                              | Resource                                          | 2,515,590                                                                                                                                            | 242,590                                                    |
| SCG | SCG3823                                | RES-SW-HVAC QI/QM                                       | Resource                                          | 589,132                                                                                                                                              | 14,132                                                     |
| SCG | SCG3824                                | RES-Behavioral Program                                  | Resource                                          | 6,489,068                                                                                                                                            | 84,068                                                     |
| SCG | SCG3828                                | RES-Home Intel Program                                  | Resource                                          | 356,063                                                                                                                                              | 4,613                                                      |
| SCG | SCG3829                                | RES-Marketplace                                         | Resource                                          | 1,565,279                                                                                                                                            | 30,279                                                     |
| SCG | SCG3830                                | RES-Retail Partnering                                   | Non-Resource                                      | 759,844                                                                                                                                              | 9,844                                                      |
| SCG | SCG3831                                | RES-EE Kits                                             | Resource                                          | 763,897                                                                                                                                              | 9,897                                                      |
| SCG | SCG3832                                | RES-Pasadena Home Upgrade                               | Resource                                          | 425,513                                                                                                                                              | 5,513                                                      |
| SCG | SCG3833                                | RES-Burbank Home Upgrade                                | Resource                                          | 354,594                                                                                                                                              | 4,594                                                      |
| SCG | SCG3836                                | RES-LADWP HVAC                                          | Resource                                          | 1,161,042                                                                                                                                            | 15,042                                                     |
|     |                                        |                                                         |                                                   |                                                                                                                                                      |                                                            |
|     |                                        | Commercial Programs                                     |                                                   |                                                                                                                                                      |                                                            |
| SCG | SCG3708                                | COM-Energy Advisor                                      | Non-Resource                                      | 394,395                                                                                                                                              | 17,765                                                     |
| SCG | SCG3709                                | COM-CEI                                                 | Resource                                          | -                                                                                                                                                    | -                                                          |
| SCG | SCG3710                                | COM-Calculated Incentives                               | Resource                                          | 2,887,333                                                                                                                                            | 217,406                                                    |
| SCG | SCG3711                                | COM-Deemed Incentives                                   | Resource                                          | 4,294,426                                                                                                                                            | 178,955                                                    |
| SCG | SCG3712                                | COM-NonRes HVAC Upstream                                | Resource                                          | 746,991                                                                                                                                              | 61,991                                                     |
| SCG | SCG3756                                | 3P-Energy Challenger                                    | Non-Resource                                      | -                                                                                                                                                    | -                                                          |
| SCG | SCG3766                                | 3P-Save Gas                                             | Resource                                          | -                                                                                                                                                    | -                                                          |
| SCG | SCG3793                                | COM-SW-Instant Rebates! Foodservice POS                 | Resource                                          | 2,466,506                                                                                                                                            | 134,514                                                    |
| SCG | SCG3794                                | 3P-IDEEA365-Water Loss Control Program                  | Non-Resource                                      | -                                                                                                                                                    | -                                                          |
| SCG | SCG3795                                | 3P-IDEEA365-Commercial Sustainable Development Program  | Non-Resource                                      | -                                                                                                                                                    | -                                                          |
| SCG | SCG3796                                | 3P-IDEEA365-ODE for Campus Housing                      | Resource                                          | -                                                                                                                                                    | -                                                          |
| SCG | SCG3797                                | 3P-IDEEA365-Energy Advantage Program for Small Business | Non-Resource                                      | -                                                                                                                                                    | -                                                          |
| SCG | SCG3798                                | 3P-IDEEA365-Connect                                     | Non-Resource                                      | -                                                                                                                                                    | -                                                          |
| SCG | SCG3799                                | 3P-IDEEA365-HBEEP                                       | Non-Resource                                      | -                                                                                                                                                    | -                                                          |
| SCG | SCG3800                                | 3P-IDEEA365-Clear Ice                                   | Resource                                          | -                                                                                                                                                    | -                                                          |
| SCG | SCG3804                                | COM-On-Premise Ozone Laundry                            | Resource                                          | 556,701                                                                                                                                              | 149,942                                                    |
| SCG | SCG3805                                | COM-Direct Install Program                              | Resource                                          | 2,012,795                                                                                                                                            | 211,141                                                    |
| SCG | SCG3807                                | COM-HOPPS-CRR Program                                   | Resource                                          | 520,308                                                                                                                                              | 57,808                                                     |
| SCG | SCG3809                                | COM-AB793-CEMTL Program                                 | Resource                                          | 985,473                                                                                                                                              | 44,917                                                     |
| SCG | SCG3813                                | COM-SW-Savings By Design                                | Resource                                          | 531,891                                                                                                                                              | 16,891                                                     |
| SCG | SCG3814                                | COM-SW-Midstream Water Heating                          | Resource                                          | 1,800,000                                                                                                                                            | 150,000                                                    |
| SCG | SCG3825                                | COM-HVAC QI/QM                                          | Resource                                          | 303,938                                                                                                                                              | 3,938                                                      |
| SCG | SCG3826                                | COM-Lodging Program                                     | Resource                                          | 567,350                                                                                                                                              | 87,350                                                     |
| SCG | SCG3827                                | COM-Mixed Use Building Program                          | Resource                                          | 567,350                                                                                                                                              | 87,350                                                     |
| SCG | SCG3834                                | COM-LADWP Direct Install                                | Resource                                          | 160,842                                                                                                                                              | 15,822                                                     |
| SCG | SCG3835                                | COM-Pasadena Direct Install                             | Resource                                          | 113,470                                                                                                                                              | 1,470                                                      |
|     |                                        |                                                         |                                                   |                                                                                                                                                      |                                                            |
|     |                                        | Public Programs                                         |                                                   |                                                                                                                                                      |                                                            |
| SCG | SCG3758                                | PUB-K-12 Performance Program                            | Resource                                          | 573,957                                                                                                                                              | 87,453                                                     |

|     |         |                                                             |              |           |         |
|-----|---------|-------------------------------------------------------------|--------------|-----------|---------|
| SCG | SCG3815 | PUB-Calculated Incentives                                   | Resource     | 618,657   | 54,015  |
| SCG | SCG3816 | PUB-Deemed Incentives                                       | Resource     | 993,303   | 82,369  |
| SCG | SCG3817 | PUB-Direct Install Program                                  | Resource     | 1,031,108 | 119,608 |
| SCG | SCG3818 | PUB-SW-Water/Wastewater Pumping Program                     | Resource     | -         | -       |
| SCG | SCG3837 | PUB-SW-Energy Atlas                                         | Non-Resource | 253,281   | 3,281   |
|     |         |                                                             |              |           |         |
|     |         | <b>Industrial Programs</b>                                  |              |           |         |
| SCG | SCG3713 | IND-Energy Advisor                                          | Non-Resource | 501,651   | 12,635  |
| SCG | SCG3714 | IND-SEM                                                     | Resource     | 549,276   | 80,586  |
| SCG | SCG3715 | IND-Calculated Incentives                                   | Resource     | 7,556,625 | 525,396 |
| SCG | SCG3716 | IND-Deemed Incentives                                       | Resource     | 1,355,412 | 138,599 |
| SCG | SCG3757 | IND-Small Industrial Facility Upgrades                      | Resource     | 783,876   | 80,926  |
| SCG | SCG3821 | IND-Direct Install Program                                  | Resource     | 2,533,016 | 282,816 |
|     |         |                                                             |              |           |         |
|     |         | <b>Agricultural Programs</b>                                |              |           |         |
| SCG | SCG3717 | AG-Energy Advisor                                           | Non-Resource | 65,112    | 4,464   |
| SCG | SCG3718 | AG-CEI                                                      | Resource     | -         | -       |
| SCG | SCG3719 | AG-Calculated Incentives                                    | Resource     | 1,522,727 | 114,727 |
| SCG | SCG3720 | AG-Deemed Incentives                                        | Resource     | 1,545,989 | 81,485  |
| SCG | SCG3822 | AG-Direct Install Program                                   | Resource     | 1,013,227 | 113,127 |
|     |         |                                                             |              |           |         |
|     |         | <b>Emerging Technologies Programs</b>                       |              |           |         |
| SCG | SCG3721 | ET-Technology Development Support                           | Non-Resource | 119,410   | 16,485  |
| SCG | SCG3722 | ET-Technology Assessment Support                            | Non-Resource | 606,302   | 57,532  |
| SCG | SCG3723 | ET-Technology Introduction Support                          | Non-Resource | 730,901   | 68,978  |
| SCG | SCG3806 | Water AMI Pilot                                             | Non-Resource | -         | -       |
|     |         |                                                             |              |           |         |
|     |         | <b>Codes &amp; Standards Programs</b>                       |              |           |         |
| SCG | SCG3724 | C&S-Building Codes & Compliance Advocacy                    | C&S          | 203,262   | 128     |
| SCG | SCG3725 | C&S-Appliance Standards Advocacy                            | C&S          | 153,372   | 238     |
| SCG | SCG3726 | C&S-Compliance Enhancement                                  | C&S          | 286,056   | 5,725   |
| SCG | SCG3727 | C&S-Reach Codes                                             | C&S          | 65,360    | 1,429   |
| SCG | SCG3728 | C&S-Planning Coordination                                   | C&S          | 139,391   | 1,429   |
|     |         |                                                             |              |           |         |
|     |         | <b>Workforce Education &amp; Training Programs</b>          |              |           |         |
| SCG | SCG3729 | WE&T-Centergies                                             | Non-Resource | 2,808,149 | 275,746 |
| SCG | SCG3730 | WE&T-Connections                                            | Non-Resource | 445,474   | 32,258  |
| SCG | SCG3731 | WE&T-Strategic Planning                                     | Non-Resource | -         | -       |
| SCG | SCG3760 | WE&T-HERS Rater Training Advancement                        | Non-Resource | 403,414   | 64,252  |
| SCG | SCG3819 | WE&T-SW-Career & Workforce Readiness                        | Non-Resource | -         | -       |
|     |         |                                                             |              |           |         |
|     |         | <b>Statewide DSM Coordination &amp; Integration Program</b> |              |           |         |
| SCG | SCG3734 | IDSMS-IDSMS                                                 | Non-Resource | -         | -       |
|     |         |                                                             |              |           |         |
|     |         | <b>Finance Programs</b>                                     |              |           |         |
| SCG | SCG3735 | FIN-On-Bill Financing                                       | Resource     | 658,531   | 34,331  |
| SCG | SCG3736 | FIN-ARRA-Originated Financing                               | Resource     | -         | -       |
|     |         |                                                             |              |           |         |
|     |         | <b>Local Institutional Partnership Programs</b>             |              |           |         |
| SCG | SCG3738 | PUB-SW-CA Department of Corrections Partnership             | Non-Resource | 262,210   | 70,737  |
| SCG | SCG3739 | PUB-SW- California Community College Partnership            | Non-Resource | 381,164   | 97,523  |
| SCG | SCG3740 | PUB-SW-UC/CSU/IOU Partnership                               | Non-Resource | 481,482   | 124,118 |
| SCG | SCG3741 | PUB-SW-State of CA/IOU Partnership                          | Non-Resource | 256,177   | 66,902  |
|     |         |                                                             |              |           |         |
|     |         | <b>Local Government Partnership Programs</b>                |              |           |         |
| SCG | SCG3742 | PUB-LA Co Partnership                                       | Non-Resource | 232,986   | 36,126  |
| SCG | SCG3743 | PUB-Kern Co Partnership                                     | Non-Resource | 107,540   | 25,490  |
| SCG | SCG3744 | PUB-Riverside Co Partnership                                | Non-Resource | 135,086   | 20,686  |
| SCG | SCG3745 | PUB-San Bernardino Co Partnership                           | Non-Resource | 136,541   | 28,848  |
| SCG | SCG3746 | PUB-Santa Barbara Co Partnership                            | Non-Resource | 126,827   | 36,261  |
| SCG | SCG3747 | PUB-South Bay Cities Partnership                            | Non-Resource | 159,704   | 39,876  |
| SCG | SCG3748 | PUB-San Luis Obispo Co Partnership                          | Non-Resource | 104,975   | 29,742  |
| SCG | SCG3749 | PUB-San Joaquin Valley Partnership                          | Non-Resource | 118,220   | 28,406  |
| SCG | SCG3750 | PUB-Orange County Cities Partnership                        | Non-Resource | 147,455   | 38,495  |
| SCG | SCG3751 | PUB-SEEC Partnership                                        | Non-Resource | 140,770   | 23,230  |
| SCG | SCG3752 | LGP-Community Energy Partnership                            | Non-Resource | -         | -       |
| SCG | SCG3753 | PUB-Desert Cities Partnership                               | Non-Resource | 18,436    | 4,842   |
| SCG | SCG3754 | PUB-Ventura County Partnership                              | Non-Resource | 165,602   | 39,838  |
| SCG | SCG3755 | PUB-Energy Efficiency Pilots                                | Non-Resource | 199,402   | 15,000  |

|                          |         |                                                                  |              |            |           |
|--------------------------|---------|------------------------------------------------------------------|--------------|------------|-----------|
| SCG                      | SCG3773 | PUB-Public Sector Resource                                       | Non-Resource | 267,471    | 14,641    |
| SCG                      | SCG3774 | PUB-LG Regional Resource                                         | Non-Resource | 295,701    | 94,016    |
| SCG                      | SCG3776 | PUB-Gateway Cities Partnership                                   | Non-Resource | 168,815    | 33,843    |
| SCG                      | SCG3777 | PUB-San Gabriel Valley COG Partnership                           | Non-Resource | 234,757    | 46,543    |
| SCG                      | SCG3778 | LGP-City of Santa Ana Partnership                                | Non-Resource | -          | -         |
| SCG                      | SCG3779 | PUB-West Side Community Energy Partnership                       | Non-Resource | 142,322    | 18,356    |
| SCG                      | SCG3780 | LGP-City of Simi Valley Partnership                              | Non-Resource | -          | -         |
| SCG                      | SCG3781 | LGP-City of Redlands Partnership                                 | Non-Resource | -          | -         |
| SCG                      | SCG3782 | LGP-City of Beaumont Programs                                    | Non-Resource | -          | -         |
| SCG                      | SCG3783 | PUB-Western Riverside Energy Partnership                         | Non-Resource | 179,910    | 38,368    |
| SCG                      | SCG3801 | PUB-North Orange County Cities Partnership                       | Non-Resource | 155,594    | 30,812    |
| SCG                      | SCG3802 | PUB-San Bernardino Regional Energy Partnership                   | Non-Resource | 152,891    | 39,394    |
|                          |         |                                                                  |              |            |           |
|                          |         | Other Programs                                                   |              |            |           |
| SCG                      | SCG3768 | 3P-CA Sustainability Alliance                                    | Non-Resource | -          | -         |
| SCG                      | SCG3769 | 3P-PoF                                                           | Non-Resource | -          | -         |
| SCG                      | SCG3770 | 3P-PACE                                                          | Non-Resource | -          | -         |
| SCG                      | SCG3771 | SOL-Innovative Designs for Energy Efficiency Activities (IDEEA36 | Resource     | 1,290,649  | -         |
| SCG                      | SCG3775 | CRM                                                              | Non-Resource | -          | -         |
|                          |         |                                                                  |              |            |           |
| Subtotal (ESPI-eligible) |         |                                                                  |              | 97,695,938 | 7,055,785 |

Table 2

|                                         |         |                                 |  |             |           |
|-----------------------------------------|---------|---------------------------------|--|-------------|-----------|
| SCG                                     | SCG3784 | SoCalREN - Home Upgrade Program |  | 1,998,519   | -         |
| SCG                                     | SCG3785 | SoCalREN - Finance              |  | 307,380     | -         |
| SCG                                     | SCG3786 | SoCalREN - REC                  |  | 899,054     | -         |
| SCG                                     | SCG3839 | SoCalREN - WET                  |  | 267,722     | -         |
| SCG                                     | SCG3840 | 3C-REN-Residential DI           |  | 579,375     | -         |
| SCG                                     | SCG3841 | 3C-REN-WE&T                     |  | 254,155     | -         |
| SCG                                     | SCG3842 | 3C-REN-Codes and Standards      |  | 359,350     | -         |
| SCG                                     | SCG3772 | EM&V - IOU                      |  | 1,119,433   | -         |
| SCG                                     | SCG3772 | EM&V - SoCalREN                 |  | 39,791      | -         |
| SCG                                     | SCG3772 | EM&V - 3C-REN                   |  | 13,668      | -         |
| SCG                                     | SCG3772 | EM&V - CPUC Staff               |  | 3,092,170   | -         |
| Total EE Portfolio Budget/Expenditures* |         |                                 |  | 106,626,555 | 7,055,785 |

\* Sum of Table 1 Subtotal (ESPI-eligible) row and Table 2 rows

Table 3

|                           |          |                                                 |  |             |           |
|---------------------------|----------|-------------------------------------------------|--|-------------|-----------|
|                           |          | OBF Loan Pool [1]                               |  | -           |           |
| SCG                       | SCG3733  | Statewide ME&O (energy efficiency portion only) |  | 2,104,539   |           |
| SCG                       | SCG-ESAP | Energy Savings Assistance Program (ESA)         |  | 131,836,750 |           |
|                           |          | 2019 ESPI Incentive Award                       |  |             |           |
|                           |          |                                                 |  |             |           |
| Total Reported in CEDARS* |          |                                                 |  | 240,567,844 | 7,055,785 |

\* Sum of Table 2 Total EE Portfolio Budget/Expenditures row and Table 3 rows

[1] Funding for the SoCalGas' On-Bill Financing Program loan pool recovered in gas transportation rates transportation rates and are not included in the 2019 portfolio expenditures.

**PG&E Gas and Electric  
Advice Submittal List  
General Order 96-B, Section IV**

|                                          |                                             |                                         |
|------------------------------------------|---------------------------------------------|-----------------------------------------|
| AT&T                                     | Downey & Brand                              | Pioneer Community Energy                |
| Albion Power Company                     | East Bay Community Energy                   | Redwood Coast Energy Authority          |
| Alcantar & Kahl LLP                      | Ellison Schneider & Harris LLP              | Regulatory & Cogeneration Service, Inc. |
|                                          | Energy Management Service                   | SCD Energy Solutions                    |
| Alta Power Group, LLC                    | Engineers and Scientists of California      |                                         |
| Anderson & Poole                         |                                             |                                         |
|                                          |                                             |                                         |
| Atlas ReFuel                             | GenOn Energy, Inc.                          | SCE                                     |
| BART                                     | Goodin, MacBride, Squeri, Schlotz & Ritchie | SDG&E and SoCalGas                      |
|                                          |                                             |                                         |
| Barkovich & Yap, Inc.                    | Green Power Institute                       | SPURR                                   |
| California Cotton Ginners & Growers Assn | Hanna & Morton                              | San Francisco Water Power and Sewer     |
| California Energy Commission             | ICF                                         | Seattle City Light                      |
| California Public Utilities Commission   | IGS Energy                                  | Sempra Utilities                        |
| California State Association of Counties | International Power Technology              | Southern California Edison Company      |
| Calpine                                  | Intestate Gas Services, Inc.                | Southern California Gas Company         |
|                                          | Kelly Group                                 | Spark Energy                            |
| Cameron-Daniel, P.C.                     | Ken Bohn Consulting                         | Sun Light & Power                       |
| Casner, Steve                            | Keyes & Fox LLP                             | Sunshine Design                         |
| Cenergy Power                            | Leviton Manufacturing Co., Inc.             | Tecogen, Inc.                           |
| Center for Biological Diversity          |                                             | TerraVerde Renewable Partners           |
|                                          |                                             | Tiger Natural Gas, Inc.                 |
|                                          |                                             |                                         |
| Chevron Pipeline and Power               | Los Angeles County Integrated               | TransCanada                             |
| City of Palo Alto                        | Waste Management Task Force                 | Troutman Sanders LLP                    |
|                                          | MRW & Associates                            | Utility Cost Management                 |
| City of San Jose                         | Manatt Phelps Phillips                      | Utility Power Solutions                 |
| Clean Power Research                     | Marin Energy Authority                      | Water and Energy Consulting Wellhead    |
| Coast Economic Consulting                | McKenzie & Associates                       | Electric Company                        |
| Commercial Energy                        |                                             | Western Manufactured Housing            |
| Crossborder Energy                       | Modesto Irrigation District                 | Communities Association (WMA)           |
| Crown Road Energy, LLC                   | NLine Energy, Inc.                          | Yep Energy                              |
| Davis Wright Tremaine LLP                | NRG Solar                                   |                                         |
| Day Carter Murphy                        |                                             |                                         |
|                                          |                                             |                                         |
| Dept of General Services                 | Office of Ratepayer Advocates               |                                         |
| Don Pickett & Associates, Inc.           | OnGrid Solar                                |                                         |
| Douglass & Liddell                       | Pacific Gas and Electric Company            |                                         |
|                                          | Peninsula Clean Energy                      |                                         |