

## PUBLIC UTILITIES COMMISSION

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February 26, 2020

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**Subject: Disposition Approving Pacific Gas and Electric (PG&E) Advice Letter 4191-G/G-A/5714-E/E-A, Southern California Edison Company (SCE) AL 4127-E/E-A, Southern California Gas Company (SoCalGas) AL 5555-G/G-A, and Center for Sustainable Energy® (CSE) AL 106-E/E-A Proposed Revisions to the Self-Generation Incentive Program (SGIP) Handbook to Incorporate a New Equity Resiliency Budget for Residential Customers (Systems ≤ 10 kW) Including Changes to Incentive Structures, Program Requirements, Marketing Education and Outreach Plan, and Budget Allocations**

Dear Mr. Jacobson, Dr. Stern, Mr. Ortiz, and Ms. Ninow:

Pursuant to CPUC decision (D.) 19-09-027, on December 17, 2019, PG&E filed the following joint advice letters (AL) on behalf of the SGIP Program Administrators (PAs): PG&E AL 4191-G/5714-E, SCE AL 4127-E, SoCalGas AL 5555-G, and CSE AL 106-E (PG&E AL 4191-G/5714-E et al.) (collectively, the "Joint SGIP PAs ALs").

After review and analysis, the Energy Division has determined that the Joint SGIP PAs ALs, supplemented and with associated substitute sheets, are in compliance with Ordering Paragraph (OP) 7 of Decision (D.) 19-09-027, and OP 3 of D.20-01-021 and are therefore approved, effective as of February 26, 2020.

The Joint SGIP PAs ALs partially address the requirements of Ordering Paragraph (OP) 7 of Decision (D.) 19-09-027 which directed the SGIP PAs to submit an AL proposing modifications to the SGIP Handbook to implement the programmatic changes in that decision, particularly those required to open the new equity resiliency budget that the decision created. On December 5, 2019 the SGIP PAs submitted a request for an extension of time to comply with OP 7 and sought permission to bifurcate compliance into two separate AL filings. The Executive Director of the CPUC granted this request on December 17, 2019, including approval of the PAs' request to file a second, separate AL by February 18, 2020 that would address the remainder of the requirements in OP 7 of D.19-09-027.

The Joint SGIP PAs ALs were supplemented on January 28, 2020 as required in D.20-01-021 OP 3 in order to further revise the SGIP Handbook to implement the program revisions adopted in that decision. That decision modified the eligibility criteria for the SGIP equity resiliency budget to include customers whose electricity was shut off during two or more discrete Public Safety Power Shutoff (PSPS) events prior to the date of application for SGIP incentives. The supplemental AL further amends the SGIP Handbook to account for changes directed in D.20-01-021 but it does not state that it replaces the original AL in its entirety. On February 5, 2020, PG&E submitted substitute sheets for the Joint SGIP PAs ALs to correct inadvertent errors in the supplement.

On January 6, 2020 East Bay Community Energy (EBCE), Marin Clean Energy (MCE), GRID Alternatives (GRID), the California Solar & Storage Association (CALSSA), and the California Energy Storage Alliance (CESA) all filed timely responses to the Joint SGIP PAs ALs. PG&E filed a joint reply to the responses on January 13, 2020. Energy Division suspended the Joint SGIP PAs ALs on January 15, 2020 and did not reopen the protest period after the supplemental AL, required by D.20-01-021, was filed.

Attachment 1 contains a detailed discussion of the procedural background, advice letter, responses, joint reply, supplemental advice letter, and our determination that the Joint SGIP PAs ALs, as supplemented, is compliant with OP 7 of D.19-09-027 and OP 3 of D.20-01-021. In addition to our approval of the Joint SGIP PAs ALs, this disposition letter provides an eligibility matrix that helps clarify the SGIP equity resiliency eligibility rules for residential customers in Attachment 2. Given the numerous questions received about the nuances of residential customer eligibility under this new incentive budget which is to open no later than March 1, 2020,<sup>1</sup> Energy Division requests that the SGIP PAs file Attachment 2 on the statewide SGIP website to provide clarification and increase transparency about program rules.

Sincerely,



Edward Randolph  
Deputy Executive Director for Energy and Climate Policy / Director, Energy Division

cc: Jessie Denver, Program Manager, East Bay Community Energy  
Jana Kopyciok-Lande, Senior Policy Analyst, Marin Clean Energy  
Elise Hunter, Director, Policy & Regulatory Affairs, GRID Alternatives  
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Service List R.12-11-005

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<sup>1</sup> OP 18 of D.20-01-021 directs the SGIP PAs to “begin accepting applications for small-scale residential equity resiliency budget projects of less than or equal to 10 kilowatts no later than March 1, 2020.” March 1, 2020 is a Sunday. Under the CPUC Rules of Practice and Procedure 1.15, “When a statute or Commission decision, rule, order, or ruling sets a time limit for performance of an act, the time is computed by excluding the first day (i.e., the day of the act or event from which the designated time begins to run) and including the last day. If the last day falls on a Saturday, Sunday, holiday or other day when the Commission offices are closed, the time limit is extended to include the first day thereafter.” Thus, the SGIP PAs must open the small-scale residential equity resiliency budget by no later than March 2, 2020, to comply with OP 18.

Energy Division acknowledges that the SGIP PAs intend to open the SGIP *database* to projects applying to the small-scale residential equity resiliency budget by no later than March 2, 2020 and that applications could not actually be *submitted* until March 15, 2020. Energy Division supports this approach to allow applicants approximately two weeks (March 1 through March 14) to create their applications in the database and collect the necessary documents and signatures from their customers.

## Attachment 1: Review and Analysis

### I. BACKGROUND:

The California Public Utilities Commission (CPUC) adopted Decision (D.)19-09-027 (“Equity Resiliency Decision”) on September 12, 2019. This decision established a new equity resiliency budget within the Self Generation Incentive Program (SGIP), directed new incentive levels and eligibility rules for participants, and made a number of modifications to the SGIP. Ordering Paragraph (OP) 2 of the Equity Resiliency Decision directed that the modifications to the program adopted in the decision be effective April 1, 2020. OP 3 provided, however, that any SGIP program administrator (PA) could implement the “modifications and incentive amounts adopted in this decision for residential energy storage customers on January 1, 2020, or any other time prior to April 1, 2020, if it implements the SGIP requirements for new residential customers set forth in Decision 19-08-001 at the same time.”<sup>2</sup>

OP 7(a) of the Equity Resiliency Decision directed the SGIP PAs to submit a joint Tier 2 advice letter (AL) proposing modifications to the SGIP Handbook to implement the changes adopted within 90 days of issuance of that decision. OP 7(b), (d), and (e) describe additional items that must be included in the Tier 2 AL, namely budget allocations for accumulated unused funds that reflect modifications adopted in the decision, recommendations on how to apply benchmarking processes or similar tools to SGIP, and a customized equity budget marketing, education, and outreach (ME&O) Plan developed in consultation with disability rights advocates and other stakeholders.

On December 5, 2019, the PAs, in accordance with Rule 16.6 of the CPUC Rules of Practice and Procedure submitted a request for an extension of time to comply with D.19-09-027 OP 7 subsections (a), (b), (d), and (e).<sup>3</sup> Specifically, the PAs requested permission to bifurcate compliance into two separate advice letter filings. They proposed to file a Tier 2 AL as ordered within 90 days of issuance of D.19-09-027, on December 17, 2019, that would address the requirements necessary for an early opening of the equity resiliency budget for small residential customers with systems ≤10 kilowatts. The PAs then requested permission to file a separate Tier 2 AL 60 days later that would cover all remaining requirements for other customer classes. The PAs asserted that the first AL would include an initial ME&O plan specific to the residential equity resiliency customers which would “be further developed in consultation with disability rights advocates, solar and storage industry participants, and other stakeholders, and a revised and enhanced version [would] be submitted with the separate Tier 2 Advice Letter.”<sup>4</sup>

On December 17, 2019, the CPUC Executive Director granted the PAs’ request for a 60-day extension until February 18, 2020 to file a Tier 2 AL that addresses all other requirements of OP 7 subsections (a), (b), (d), and (e). The letter stated the CPUC’s support of the PAs’ efforts to open the SGIP small residential equity resiliency budget for customers with critical resiliency needs as early as possible. It also asserted that allowing the PAs a 60-day extension to file an AL that addresses non-residential equity and equity resiliency customers and programs can still enable the full equity resiliency budget to open no later than April 1, 2020. These implementation issues include SGIP Handbook modifications needed to enable other initiatives discussed in the decision<sup>5</sup> and a comprehensive ME&O plan.

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<sup>2</sup> D.19-09-027 at OP 3. Decision 19-08-001, adopted by the CPUC on August 1, 2019, established greenhouse gas emission reduction requirements for the SGIP storage budget.

<sup>3</sup> OP 7 of D.19-09-027 includes subsections (a)–(h), however, the PAs’ request asserts in a footnote that “OP 7 subsections c, f, g, and h are not related to this extension request.” 12/5/19 Letter from Erik B. Jacobson, Director – Regulatory Relations, PG&E to Alice Stebbins, Executive Director, CPUC. (SGIP PAs’ Letter Requesting Extension of Time).

<sup>4</sup> SGIP PAs’ Letter Requesting an Extension of Time at 3.

<sup>5</sup> Other initiatives created in D.19-09-027 include, but are not limited to, the allocation to San Joaquin Valley pilot communities, heat pump water heaters, and the feasibility of virtual net metering arrangements.

On January 16, 2020, the CPUC adopted D.20-01-021 (“SB 700 Decision”), further revising the SGIP pursuant to Senate Bill 700 which authorized ratepayer collections for the program through 2024. That decision officially accelerated the effective date for acceptance of applications for small-scale equity resiliency residential projects to no later than March 1, 2020, expanded eligibility to include customers subject to two or more discrete Public Safety Power Shutoff (PSPS) events, and defined additional customers as having critical resiliency needs. OP 3 of D.20-01-021 directed the PAs to “submit a Supplement to advice letter PG&E 4191-G/5714-E et al. to further revise the SGIP handbook to implement the program revisions adopted in this decision specific to equity resiliency budget residential customers within 12 days of Commission adoption of this decision.”<sup>6</sup>

## II. ADVICE LETTERS and RESPONSES:

On December 17, 2019, on behalf of the SGIP PAs, PG&E filed PG&E AL 4191-G/5714-E, SCE AL 4127-E, SoCalGas AL 5555-G, and CSE AL 106-E (the Joint SGIP PAs ALs) proposing revisions to the SGIP Handbook to incorporate program changes related to the new equity resiliency budget for residential customers (systems  $\leq 10$  kW), including new incentive structures, revised program requirements, a new ME&O plan, and updated budget allocations from accumulated unused funds. The AL details how the requirements for small residential customers applying to the equity budget or to equity resiliency budget have been addressed in the Handbook. It also describes the associated changes to SGIP rules and incentive levels that were updated in the amended SGIP Handbook. The revised Handbook is attached to the AL as Appendix B. Appendix C to the AL contains a copy of the Customer Resiliency Attestation that applicants must submit when applying to the equity resiliency budget.<sup>7</sup>

Appendix D to the Joint SGIP PAs ALs provides an initial ME&O plan. The AL states that the objectives of this plan include “driving SGIP program enrollments, focusing on residential Equity Resiliency budget customers, and providing education on the benefits, limitations and considerations of battery storage and solar plus battery storage.”<sup>8</sup> The Joint SGIP PAs ALs state that the SGIP PAs’ statewide approach for initial ME&O is centered on conducting a workshop with key stakeholders in January 2020. Building on feedback gained through the ME&O stakeholder workshop, the PAs assert that they will develop and submit a long term ME&O plan by February 18, 2020.

On January 6, 2020, two community choice aggregators (CCAs), East Bay Community Energy (EBCE), Marin Clean Energy (MCE), and GRID Alternatives (GRID), the California Solar & Storage Association (CALSSA), and the California Energy Storage Alliance (CESA) each filed responses to the Joint SGIP PAs ALs.

Both EBCE and MCE’s responses are limited to the PAs’ initial ME&O plan. Both CCAs request to be allocated a portion of PG&E’s ME&O budget to conduct outreach in the areas they serve. EBCE and MCE assert that as local Joint Power Authorities they are well positioned to successfully identify hard to reach and medically vulnerable customers in their service territories and inform these customers about opportunities to install battery storage through the SGIP equity and equity resiliency budgets prior to the next fire season. In addition to detailing the number of customers in their respective service territories who are likely eligible for the equity resiliency budget, both CCAs provide additional information to justify their request for ME&O funding in appendices to their responses. EBCE’s appendix describes their current resiliency efforts into which they propose to integrate SGIP outreach.

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<sup>6</sup> D.20-01-021 at OP 3.

<sup>7</sup> The Equity Resiliency Decision explicitly required the SGIP PAs to submit examples of the standardized affidavit statements. D.20-01-021 at 93 and COL 21.

<sup>8</sup> PG&E AL 4191-G/5714-E et al at 8.

MCE provides two appendices, one containing their own proposed SGIP ME&O plan and the other providing letters of support from local partners. MCE seeks CPUC approval of its SGIP ME&O plan and asks that the PAs be directed to create a budget line item for community outreach partners, such as CCAs, under the new SGIP Equity ME&O budget.

GRID's response similarly focuses on the PAs' initial ME&O plan. GRID asserts that as the PA of the SASH and DAC-SASH programs and as a co-PA of the SOMAH program, it is in a unique position to reach customers who are already eligible for the equity budget. GRID specifically proposes that "5 percent of current unused administrative SGIP PA funds (half of the funds already allocated for the customized equity ME&O plan) be allocated for the low-income solar PAs and other third parties such as CBOs and [CCAs] to conduct outreach in targeted communities."<sup>9</sup> GRID also asserts that the Handbook should clarify that both customers who have already received solar through the CPUC's low income solar programs and customers currently in the pipeline for these programs who have incentives reserved, automatically qualify for the SGIP equity budget.

CALSSA's responses requests that the PAs make changes to the Handbook to distinguish between the equity and equity resiliency budgets and to clarify the criteria for qualifying for the equity resiliency budget. CESA's response emphasizes its concern about any delays in the opening of the equity resiliency budget to non-residential customers and asks the CPUC to affirm that the full equity resiliency budget is to open by April 1, 2020. CESA also requests that the CPUC direct the PAs to provide additional details at the January SGIP workshop to clarify non-residential customer eligibility for the equity resiliency budget, including whether an adjustment is to be made to the incentive if the investment tax credit (ITC) is used and if at least 50 percent of the census tracts that a critical facility serves are DACs if that is sufficient for equity budget eligibility. Finally, CESA suggests that in developing their full statewide ME&O plan due in the February 18, 2020 AL, the SGIP PAs should consider creating a "one-stop-shop" on each PA's SGIP website to connect developers to informed customers. The response describes that a "standardized template of information could be developed for approved developers to complete (if they wish to be listed in the marketplace) that would be used to display such information for customers seeking to find storage solutions in response to the PAs' ME&O efforts."<sup>10</sup>

On January 13, 2020, PG&E, on behalf of the SGIP PAs, filed a reply. The SGIP PAs assert that EBCE's, MCE's, and GRID's responses requesting access to SGIP ME&O funds to administer marketing campaigns in their territories were appropriate during the comment period on the proposed Equity Resiliency Decision. The PAs assert that since authority for those type of marketing campaigns was not provided in the Equity Resiliency Decision, the requests are outside the scope of the AL and should be dismissed. On GRID's additional request for language to be added to the Handbook to clarify automatic eligibility for the equity budget for any customer who has participated in the low-income solar programs, the PAs assert that the proposed Handbook already addresses this rule with more precise language and that, thus, this change is unnecessary.

The PAs' reply categorizes CALSSA's requested changes as "minor editorial recommendations" that "relate to semantics and are minor requests to reorganize the Handbook."<sup>11</sup> Thus, the PAs acknowledge that they may consider these clarifications at a future time when the Handbook is more thoroughly revised but assert that the requested changes are not necessary to open the equity and equity resiliency budgets to small residential customers. In replying to CESA's request for clarification on the rules and

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<sup>9</sup> GRID Alternatives Response to the Joint SGIP PA Advice Letter on Proposed Revisions to the SGIP Handbook to Incorporate a New Equity Resiliency Budget for Residential Customers (Systems ≤ 10 kW) at 4.

<sup>10</sup> CESA Response to the Joint SGIP PA Advice Letter on Proposed Revisions to the SGIP Handbook to Incorporate a New Equity Resiliency Budget for Residential Customers (Systems ≤ 10 kW) at 5.

<sup>11</sup> PG&E Reply to Responses of Advice Letter 4191-G/5714-E at 5.

timing for the equity resiliency budget for non-residential customers, the PAs state that those issues are not germane to this AL and should instead be raised in the February 18, 2020 advice letter process.

### III. SUPPLEMENTAL ADVICE LETTER and SUBSTITUTE SHEETS

On January 28, 2020, PG&E submitted a joint supplemental advice letter, PG&E AL 4191-G-A/5714-E-A, SCE AL 4127-E-A, SoCalGas AL 5555-G-A, and CSE AL 106-E-A (PG&E AL 4191-G-A/5714-E-A et al.) on behalf of the SGIP PAs as required in OP 3 of D.20-01-021. The supplement further revises the SGIP Handbook to account for the expanded equity resiliency eligibility criteria established in D.20-01-021. The updated Handbook reflects that in addition to residential customers in Tier 2 or 3 High Fire Threat Districts, residential customers whose electricity was shut off during two or more discrete PSPS events prior to the date of application for SGIP incentives are eligible for the equity resiliency budget. It also reflects the fact that households that rely on electric pump wells for water supplies may be eligible for the equity resiliency budget if they meet the other locational or PSPS requirements. The supplement also updates the Handbook to reflect the clarification provided in D.20-01-021 that electrical and critical loads panel and wiring upgrades are allowable costs for equity resiliency and equity budget projects. On February 5, 2020, PG&E submitted substitute sheets for the supplemented Joint SGIP PAs ALs to correct inadvertent errors. Specifically, the substitute sheets updated Handbook section 3.1.2.1 to remove equity resiliency eligibility criteria language already addressed in section 4.1.1.3 (as CALSSA's response suggested) and added a missing "or" to section 4.1.1.3.

The protest period on the Joint SGIP PAs ALs closed on January 6, 2020 but the PAs' supplemental advice letter stated the comment period was extended to February 18, 2020. Pursuant to GO 96-B, General Rule 7.5.1, the submittal of a supplement, or of additional information at the request of the reviewing Industry Division, does not automatically continue or reopen the protest period or delay the effective date of the advice letter. No party requested that the protest period be reopened after the filing of the supplemental AL. On February 7, 2020, Energy Division emailed the R.12-11-005 service list notifying all parties that the Energy Division had not reopened the protested period because the changes made in the joint supplement and the associated substitute sheets, merely implemented the changes to SGIP equity resiliency budget eligibility rules for small residential customers as explicitly directed by the CPUC in D.20-01-021 which parties had opportunity to comment on.

### IV. DISCUSSION:

Energy Division appreciates EBCE's and MCE's commitment to helping their customers enhance their resiliency prior to the next wildfire season and we recognize the value CCAs can contribute to SGIP ME&O as local outreach partners. We also acknowledge the important role that GRID can play in promoting the availability of SGIP equity and equity resiliency incentives to customers it has already served or is currently serving as a low-income solar PA. In addressing similar comments submitted by MCE and GRID on the proposed SB 700 Decision, however, D.20-01-021 states, "The final decision does not direct specific funding carve-outs for ME&O Plan implementation partners as recommended by MCE, GRID and the City of San Jose... We clarify here that the Commission's intent in D.19-09-027 is for SGIP PAs to develop a ME&O plan that extends well beyond an IOU-led mass marketing approach."<sup>12</sup> In line with the direction provided in the SB 700 Decision, Energy Division declines to provide specific ME&O carve outs to implementation partners and notes that it would be premature to decide this issue at this time. A more comprehensive statewide ME&O plan was filed through the separate advice letter on February 18, 2020. The disposition of that AL or of any future territory specific ME&O plans is the appropriate venue for addressing these issues and determining ME&O

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<sup>12</sup> D.20-01-021 at 77.

roles. Thus, Energy Division declines EBCE's, MCE's, and GRID's requests made in their responses as not appropriate for this AL process.

Energy Division notes that the substitute sheets filed on February 5, 2020 address CALSSA request to clarify the language in section 3.1.2.1 of the SGIP Handbook. Thus, we dismiss CALSSA's request made in their response as moot. Regarding CESA's concerns, D.20-01-021 affirms that the full equity resiliency budget is to open no later than April 1, 2020.<sup>13</sup> Energy Division notes that while the January SGIP workshop has passed, D.20-01-021 clarifies most, if not all, of CESA's questions about non-residential customer eligibility for the equity resiliency budget.<sup>14</sup> If CESA has remaining non-residential equity resiliency eligibility questions, it is appropriate to address them through the February 18, 2020 AL process which will address that class of customers. Finally, we appreciated CESA's suggestion of creating an online market place to connect interested applicants to qualified developers, however, given that a more detailed ME&O plan has been filed in the PA's February 18, 2020 AL, it is appropriate to consider this suggestion in that disposition process. Thus, we decline CESA's requests made in their response as not appropriate for this AL process.

Energy Division finds that PG&E AL 4191-G/G-A/5714-E/E-A, SCE AL 4127-E/E-A, SoCalGas AL 5555-G/G-A, and CSE AL 106-E/E-A with the associated substitute sheets, complies with OP 7 of D.19-09-027 and OP 3 of D.20-01-021.

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<sup>13</sup> Id at FOF 63. Similar to the opening of the equity resiliency budget database to small residential applicants by March 1, 2020, Energy Division confirms that we support this approach being applied to opening the equity resiliency budget for non-residential customers by April 1, 2020. In other words, ensuring the database opens by April 1st with applications able to be submitted starting on April 15th.

<sup>14</sup> D.20-01-021 clarifies that, "We also eliminate the ITC adjustment for large-scale equity resiliency and equity budget storage projects for equipment purchased after December 31, 2021" and "that if a non-residential customer with critical resiliency needs provides critical facilities or infrastructure to at least one community eligible for the equity budget, that non-residential customer is eligible for equity resiliency budget incentives." Id at 31 and 47-48, respectively.



**Attachment 2: SGIP Equity Resiliency Eligibility Matrix – Residential Customers**

Residential Equity Resiliency applicants must comply with a specified pathway under both criteria 1 & 2 (i.e. an option under 1 & an option under 2):	
<b>Criteria:</b>	<b>Description:</b>
<p><b>Pathways for eligibility:</b></p> <p>a) In HFTD Tier 2 or 3; or, b) Have experienced <math>\geq 2</math> PSPS events.</p>	<p>Located in a High Fire Threat District (HFTD) Tier 2 or Tier 3. Process initiated in D.17-01-009 and modified by D.17-06-024.<sup>1</sup></p> <p>Customers whose electricity was shut off during two or more discrete Public Safety Power Shutoff (PSPS) events prior to the date of application for SGIP incentives.<sup>2</sup></p>
<b>AND:</b>	
a) Eligible for the equity budget; or,	Residential customers living anywhere in IOU service territory <sup>4</sup> but must reside in qualifying multi-family residential deed-restricted building or single-family home subject to resale restrictions or presumed resale restrictions. [See next page: <u>Low-Income Residential Housing</u> ]
b) Eligible for medical baseline; or,	Eligible for the medical baseline program as defined in D.86087, 80 CPUC 182.
c) Have serious illness/condition that's life-threatening if disconnected; or,	Customer that has notified their utility of a serious illness or condition that could become life-threatening if electricity is disconnected, as defined in D.12-03-054.
d) Have SASH, DAC-SASH, MASH, or SOMAH incentives reserved; or,	SGIP applicants who can demonstrate they have received an "incentive reserved" status in the SASH, DAC-SASH, MASH, or SOMAH programs are deemed eligible for the SGIP equity budget.
e) Household reliant on electric pump wells for water supplies. <sup>8</sup>	SGIP applicants who can demonstrate they have received an "incentive reserved" status in the SASH, DAC-SASH, MASH, or SOMAH programs are deemed eligible for the SGIP equity budget.
	Incentive reservation letter or equivalent documentation verifying that applicant is approved to participate in listed programs is <b>sole documentation needed.</b> <sup>7</sup>
	No additional criteria, e.g. low-income residential housing requirements <b>do not</b> apply. <sup>9</sup>

<sup>1</sup> D.19-09-027 at 23-24.

<sup>2</sup> D.20-01-021 at OP 19.

<sup>3</sup> Id. at 43.

<sup>4</sup> All California Indian Country defined as DACs for purposes of SGIP equity budget. D.19-09-027 at 11.

<sup>5</sup> D.17-10-004 at 13.

<sup>6</sup> D.19-09-027 at 23.

<sup>7</sup> Id at 97-98.

<sup>8</sup> D.20-01-021 at 45.

<sup>9</sup> Id at OP 19.

## Attachment 2: SGIP Equity Resiliency Eligibility Matrix – Residential Customers

### Definitions:

#### Low-Income Residential Housing:

- **Multifamily residential building<sup>i</sup>** of at least five rental housing units that is operated to provide deed-restricted low-income residential housing (described in clause (i) of subparagraph (A) of paragraph (3) of subdivision (a) of § 2852 of the Public Utilities Code<sup>ii</sup>) **and** is either:
  - 1) In a **Disadvantaged Community**; or
  - 2) A building where at least 80% of the households have incomes at or below 60% of the area median income, as defined in subdivision (f) of § 50052.5 of the Health and Safety Code.<sup>iii</sup> Any customer account in such buildings will be eligible for the SGIP Equity Budget.
- **Single-family homes<sup>iv</sup>** are also eligible regardless of location if they are a low-income residence, as described in subparagraph (C) of paragraph (3) of subdivision (a) of § 2852 of the Public Utilities Code.<sup>v</sup> Per the SGIP Handbook, a presumed resale restriction may also be demonstrated to meet the resale restriction eligibility requirement, such as single-family homes located in IRS-defined Qualified Census Tracts<sup>vi</sup> and other designated areas eligible for the Single-Family Affordable Solar Homes (SASH) program.<sup>vii</sup>

**Disadvantaged Community:** Any census tract that ranks in statewide top 25% most affected census tracts in most recent version of CalEnviroScreen or census tracts that score within highest 5% of CalEnviroScreen’s pollution burden, but do not receive an overall CalEnviroScreen score.<sup>viii</sup>

<sup>i</sup> Defined in AB 693. See D.17-010-004 at 14-15.

<sup>ii</sup> Public Utilities Code § 2852(a)(3)(A)(i): The rents of the occupants who are lower income households do not exceed those prescribed by deed restrictions or regulatory agreements pursuant to the terms of the financing or financial assistance.

<sup>iii</sup> Health and Safety Code § 50052.5(f): For purposes of this section, “area median income” shall mean area median income as published by the department pursuant to Section 50093. Health and Safety Code § 50093: As used in this section, “area median income” means the median family income of a geographic area of the state, as annually estimated by the United States Department of Housing and Urban Development pursuant to Section 8 of the United States Housing Act of 1937. In the event these federal determinations of area median income are discontinued, the department shall establish and publish as regulations income limits for persons and families of median income for all geographic areas of the state at 100 percent of area median income, and for persons and families of low or moderate income for all geographic areas of the state at 120 percent of area median income. These income limits shall be adjusted for family size and shall be revised annually.

<sup>iv</sup> D.17-10-004 at 15.

<sup>v</sup> Public Utilities Code § 2852(a)(3)(C): An individual residence sold at an affordable housing cost to a lower income household that is subject to a resale restriction or equity sharing agreement, for which the homeowner does not receive a greater share of equity than described in paragraph (2) of subdivision (c) of Section 65915 of the Government Code, with a public entity or nonprofit housing provider organized under Section 501(c)(3) of the Internal Revenue Code that has as its stated purpose in its articles of incorporation on file with the office of the Secretary of State to provide affordable housing to lower income households.

<sup>vi</sup> Qualified Census tracts are defined by Internal Revenue Code Section 143(j)(2) as “a tract in which 70 percent or more of the families have income which is 80 percent or less of the statewide median family income” [https://www.huduser.gov/portal/sadda/sadda\\_qct.html](https://www.huduser.gov/portal/sadda/sadda_qct.html)

<sup>vii</sup> Decision 15-01-027 allows presumed resale restrictions within the SASH program, such as those found in federally-designated Empowerment Zones, Enterprise Communities, certain Neighborhood Revitalization Areas, Targeted Employment Areas, and Qualified Census Tracts.

<sup>viii</sup> Decision 17-10-004 COL 2.



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December 17, 2019

**Advice 4191-G/5714-E**

(Pacific Gas and Electric Company ID U 39 E/G/M)

**Advice 4127-E**

(Southern California Edison Company U 338-E)

**Advice 5555-G**

(Southern California Gas Company U904-G)

**Advice 106-E**

(Center for Sustainable Energy®)

Public Utilities Commission of the State of California

**Subject: Proposed Revisions to the Self-Generation Incentive Program Handbook to Incorporate a New Equity Resiliency Budget for Residential Customers (Systems ≤ 10 kW) Including Changes to Incentive Structures, Program Requirements, Marketing Education and Outreach Plan, and Budget Allocations Pursuant to Decision 19-09-027**

**Purpose**

Pursuant to Ordering Paragraph (OP) 7(a) of Decision (D.)19-09-027 (Decision), Pacific Gas and Electric Company (PG&E), on behalf of the Self-Generation Incentive Program (SGIP) Program Administrators (PAs),<sup>1</sup> submits this Advice Letter (AL) to propose revisions to the SGIP Handbook (Handbook) to incorporate program changes related to the new Equity Resiliency budget for residential customers (systems ≤ 10 kW), including new incentive structures, revised program requirements, new Marketing Education and Outreach (ME&O) plan, and updated budget allocations from accumulated unused funds.

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<sup>1</sup> The SGIP PAs are PG&E, Southern California Edison Company (SCE), Southern California Gas Company (SCG), and Center for Sustainable Energy® (CSE) in the service territory of San Diego Gas & Electric Company (SDG&E).

## **Background**

The SGIP was established in 2001 by the California Public Utilities Commission (Commission) in D.01-03-073 in response to Assembly Bill (AB) 970 (Stats. 2000, ch.329).

More recently on October 13, 2017, the Commission issued D.17-10-004 establishing the SGIP Equity budget and requiring the PAs to reserve 25 percent of the energy storage incentive budget beginning with Incentive Step 3 to the SGIP Equity budget for qualifying projects. The Commission's goal in creating the Equity budget was to meet the following three objectives: 1) bring positive economic and workforce development opportunities to the state's most disadvantaged communities; 2) help reduce or avoid the need to operate conventional gas facilities in these communities, which are exposed to some of the poorest air quality in the state; and 3) ensure that low-income customers and non-profit or public sector organizations in disadvantaged or low-income communities have access to energy storage resources incentivized through SGIP.

In 2018, Senate Bill (SB) 700 (Stats. 2018, ch.839) was enacted and set in motion a series of modifications to the SGIP. SB 700 authorizes the Commission to extend annual collections and program administration for the SGIP for five additional years, from December 31, 2019 to December 31, 2024 and extends program administration from January 1, 2021 to January 1, 2026. An Assigned Commissioner's Ruling (ACR) requested party comments regarding the implementation of SB 700 and necessary program modifications to the SGIP. Additionally, feedback was requested for the following program areas: 1) Overall collection levels for years 2020-2024; 2) Funding allocations among technology and customer sectors; 3) Incentive levels; 4) Incentive step-down structure; 5) Administrative budget; 6) Resiliency; 7) Proposals from the San Joaquin Valley proceeding 8) Grid support; and, 9) Thermal energy storage and coordination with the Commission's new building decarbonization rulemaking.<sup>2</sup>

The Commission issued D.19-09-027 on September 18, 2019, establishing a new Equity Resiliency budget for the SGIP and adjusting eligibility rules and incentive levels for participants. The Decision ordered the PAs to carry over accumulated unused SGIP funds collected prior to or during 2017-2019 to fund new budgets and directed the following budget transfers:

- \$100 million to be transferred from generation technology funds and allocated to the new Equity Resiliency budget;

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<sup>2</sup> Additional measures provided by the ACR were that 1) generation projects using nonrenewable fuel are not eligible for incentives after January 1, 2020 (Public Utilities (Pub. Util.) Code § 379.6(m)); and 2), the Commission shall adopt requirements for energy storage systems to ensure that they reduce greenhouse gas (GHG) emissions (Pub. Util. Code § 379.6(b)(3)).

- \$4 million to be transferred from large-scale storage technology funds and allocated to an equity Heat Pump Water Heater (HPWH) budget; and
- \$10 million to be transferred from PG&E and SCE's accumulated unused Non-Residential Equity Storage budgets and allocated to the San Joaquin Valley pilot budget.

In OP 7(a) of the Decision, the Commission ordered the PAs to submit a joint Tier 2 Advice Letter within 90 days of the issuance of the Decision. The Tier 2 Advice Letter is to include an updated SGIP Handbook that addresses eligibility for incentives from the Equity Resiliency Budget, incentive structure, program requirements, new ME&O plan, and budget allocations for the SGIP.

**Request for Extension of Time by the SGIP PAs to Submit Some of the Requirements pursuant to OP 7 of D.19-09-027**

On December 5, 2019, the PAs submitted a letter to the Executive Director requesting an extension of time of 60 days to submit those requirements not specific to the residential sector directed in D.19-09-027,<sup>3</sup> either as a separate Tier 2 Advice Letter to the one directed in OP 7(a) or as a Supplemental Advice Letter to the one directed in OP 7(a), as directed by the Commission, in order to focus efforts on an early opening for residential equity resiliency projects. As such, the PAs proposed to extend certain modifications directed in the Decision to be filed by February 18, 2020. These modifications include:

1. Non-Residential Equity and Equity Resiliency Projects;
2. San Joaquin Valley allocation;
3. Heat Pump Water Heaters;
4. Coordination with SOMAH and whole-building benchmarking processes; and
5. Comprehensive ME&O Plan.

This extension request was approved by the Executive Director on December 17, 2019 and that approval has been attached to this Advice Letter as Appendix A.

**Discussion**

This Advice Letter seeks approval for the actions ordered in the Decision for the establishment of the new Equity Resiliency budget for residential customers, including: (1) proposed modifications to the SGIP Handbook to implement the changes adopted in the Decision; (2) updates to the budget allocations for accumulated unused funds that reflect the modifications adopted; and (3) a proposed Equity Budget ME&O Plan (Plan) for residential customers.

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<sup>3</sup> To include OP 7 (b)-(e) as directed to include the same regulatory timeline as OP 7(a)

**Outlined in the next sections are the proposed changes made to the SGIP Handbook. A copy of the Handbook showing these edits and additions in redline format has been attached as Appendix B.**

### **Equity Budget Eligibility Criteria**

The Decision modifies existing Equity Budget eligibility criteria with the aim to accelerate program participation. This Advice Letter modifies eligibility verification requirements to streamline SGIP participation among Equity Budget customers who are also participating in two of four low-income solar programs, expands the definition of disadvantaged communities (DACs) adopted in D.17-10-004 to include California Indian Country for SGIP purposes only, and defines customers with critical resiliency needs for SGIP purposes only.

#### **a) Indian Country In California**

To support tribal participation in SGIP, the Commission has defined all California Indian Country as DACs “for purposes of the SGIP equity budget.”<sup>4</sup> However, non-Indian residences on privately-owned fee land in Indian Country are not eligible under this expanded definition. If the in-holding has multiple owners, at least one owner must be a tribe or tribal member for the project to be eligible.<sup>5</sup>

Affected Handbook Section:

4.1.1.2 Inclusion of Indian Country in California

#### **b) Participants in Low-Income Solar Programs**

The Decision determined that residential customers participating in certain low-income solar programs or who are eligible to participate in those programs can receive SGIP incentives from the equity budget. The specific low-income programs are MASH, SASH, DAC-SASH and SOMAH.<sup>6</sup> This Advice Letter incorporates eligibility of customers who have or could participate in the SASH and DAC-SASH programs. Eligibility based on MASH and SOMAH program participation or eligibility will be addressed in a subsequent Advice Letter.<sup>7</sup> The Decision clarifies that customers who demonstrate they have received an incentive reserved status are eligible for incentives from the equity budget.<sup>8</sup>

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<sup>4</sup> Finding of Fact 3

<sup>5</sup> Finding of Fact 4; Conclusion of Law 2, 3

<sup>6</sup> Finding of Fact 6, Ordering Paragraph 7e

<sup>7</sup> On December 5, 2019 the SGIP PAs submitted a request for an extension of time to incorporate eligibility based on virtual net metered tariffs. This request was approved on December 17, 2019 and the approval is attached as Appendix A.

<sup>8</sup> D.19-09-027, Section 5.2.2.

Affected Handbook Section:

4.1.1.1. Host Customer Eligibility for the Equity Budget

**c) Critical Resiliency Needs**

The Decision establishes a new SGIP Equity Resiliency budget considering the increase in Public Safety Power Shutoff (PSPS) events due to the 2017 and 2018 California wildfires.<sup>9</sup> SGIP incentives can be utilized to support storage systems that provide the additional resiliency benefit of backup power and greenhouse gas (GHG) emissions reductions.<sup>10</sup> The Commission targets Equity Budget incentive funds to the most vulnerable customers who have critical resiliency needs.<sup>11</sup> To be eligible for the Equity Resiliency budget, residential customers must live in a Tier 3 or Tier 2 High Fire Threat District (HFTD). They must also be either eligible for the Equity Budget, a medical baseline customer, or a customer that has notified their utility they have a serious illness or condition that could become life-threatening if electricity is disconnected.<sup>12</sup>

Affected Handbook Section:

4.1.1.3. Eligibility for the Equity Resiliency Budget

**Equity Budget Incentive Design**

**a) Step-Down of Incentive Based on Duration<sup>13</sup>**

The Commission modifies the incentive step-down structure for longer duration projects adopted in D.16-06-055 and applies this modification to Equity Budget projects only. For the Equity Budget, the duration step-down incentive structure is as follows, such that systems with discharge duration capacities of four to six hours receive 50 percent of the base incentive rate for any capacity between four hours and six hours. No incentive is provided for the discharge capacity greater than six hours.<sup>14</sup>

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<sup>9</sup> Finding of Fact 7

<sup>10</sup> Finding of Fact 9

<sup>11</sup> Finding of Fact 10

<sup>12</sup> Conclusions of Law 5

<sup>13</sup> Conclusions of Law 18, 19

<sup>14</sup> The Commission requires all equity budget and equity resiliency projects to meet all SGIP GHG emission reduction, cycling and other system and operational requirements as these ensure that storage systems receiving incentives will not be used only or primarily to provide backup power.

*Energy Storage Equity Incentive Duration Decrease*

<b>Discharge Duration (hours)</b>	<b>Percent of Base Incentive</b>
0 to 2 hours	100
Greater than 2 to 4 hours	100
Greater than 4 to 6 hours	50
Greater than 6 hours	0

Affected Handbook Section:

5.3.3 Equity Budget Incentive Declines Based on Storage Duration

**b) Incentive Levels<sup>15</sup>**

The Commission adopts a two-tiered Equity Budget incentive rate and increased Equity Budget incentives to \$1.00/Wh for Equity Budget customers that meet one of the following criteria:

1. The customer resides in or provides services to a Tier 3 or Tier 2 HFTD and is a critical resiliency needs customer, or,
2. The customer resides in a Tier 3 or Tier 2 HFTD and has reached an “incentive reserved” status in the SASH or DAC-SASH programs (referred to as “HFTD SASH/DAC-SASH customers”).

This new incentive is the “Equity Resiliency incentive.” For all other Equity Budget customers, the incentive level increases to \$0.85/Wh. The Equity Budget step-up incentive structure and the linkage between the Equity Budget and step three of the general storage incentive budget adopted in D.17-10-004 is eliminated.

*Energy Storage Incentives per Watt-hour (Wh)*

<b>Energy Storage Equity Budget</b>	<b>\$/Wh</b>
Residential Equity	\$0.85
Residential Equity Resiliency	\$1.00

Vendors/developers shall not sell a residential storage system that receives incentives for a total price (before incentives) that is greater than the price they sell a comparable system that does not receive incentives.<sup>16</sup>

<sup>15</sup> Conclusions of Law 9, 11

<sup>16</sup> D.19-09-027, Attachment A-5

Affected Handbook Section:

3.1.2 Energy Storage Incentive Rates

**Program Requirements to Support Resiliency Benefits<sup>17</sup>**

The current SGIP requirement directs all residential projects to submit a copy of the final building inspection report demonstrating that the project meets all codes and standards of the permitting jurisdiction. The Decision now adopts an additional requirement to ensure that SGIP Equity Budget projects intended for resiliency purposes are capable of safely islanding and providing back-up power during an outage. As such, the Decision directs the PAs to confirm all SGIP Residential Equity Budget Projects serving resiliency purposes have been inspected and approved as able to island by local authorities having jurisdiction (AHJs). Specifically, an additional requirement is established for Equity Resiliency projects and Equity Budget projects with longer than two-hour discharge duration, and applicants must demonstrate that: (1) an AHJ has approved plans showing that the system can operate in island mode; and (2) an AHJ has inspected the system after installation and has authorized operation.<sup>18</sup>

Additionally, the Decision directs the PAs to develop a new standard form for Equity Resiliency budget and Equity Budget projects with longer than a two-hour discharge duration to include<sup>19</sup>:

- (1) Estimate of how long a project's fully charged battery will provide electricity for the relevant facility average load during an outage;
- (2) Indication of whether a project's critical loads can and will be isolated;
- (3) Estimate of how long the project's fully charged battery will provide electricity to critical uses during an outage;
- (4) Estimate of how long the project can operate in less-than favorable circumstances, such as if an outage occurs when the battery has been discharged or during the winter (if paired with solar);
- (5) Summarized information given to the customer about how the customer may best prepare the storage system to provide backup power, in the case of a PSPS event announced in advance;
- (6) Attestation to the truth of the information provided; and,
- (7) Attestation from the customer indicating that they received this information prior to signing a contract.

As such, a copy of the Customer Resiliency Attestation has been attached as Appendix C.

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<sup>17</sup> Conclusions of Law 20, 21 & 22

<sup>18</sup> D.19-09-027 at 43

<sup>19</sup> D.19-09-027, Attachment A-3

Affected Handbook Section(s):

5.4.1 Required Documentation for Reservation Request

Item 3: Equipment Specifications

Item 7: Customer Resiliency Attestation

5.4.3 Required Documentation Incentive Claim

Item 3: Building Permit Inspection Report

**Other Incentives<sup>20</sup>**

For projects that receive incentives from the Equity Budget, the Decision directs the PAs to waive the Handbook requirement that reduces SGIP incentives for projects that receive non-SGIP incentives funded by investor-owned utility (IOU) ratepayers or non-IOUTs by the full amount and 50 percent for other incentive(s). The Commission directs the PAs to only reduce the SGIP incentive as needed so that the SGIP incentive and external funding combined do not exceed the total installed costs of the system.

Affected Handbook Section:

3.2.6 Incentives from Other Sources

**Marketing, Education, and Outreach Plan<sup>21</sup>**

In response to the directive in D.19-09-027 for a customized Equity Budget ME&O plan, the PAs have developed a statewide approach for both the near term and ongoing efforts for the remainder of the program as highlighted below. The objectives of this plan include driving SGIP program enrollments, focusing on residential Equity Resiliency budget customers, and providing education on the benefits, limitations and considerations of battery storage and solar plus battery storage.

Near-term plan (by February 3, 2020)

ME&O workshop – Provides a forum for the PAs and interested stakeholders (including, but not limited to Disability Rights Advocates, California Office of Emergency Services, Community Choice Aggregators, and Industry Associations) to share details regarding available resources and to collaborate on how to maximize customer acquisition before the next wildfire season. The PA's will explore holding this workshop in conjunction with the HPWH workshop. Topic areas covered include:

- Establishing a network of support partners to promote/integrate SGIP messaging. Partner contact information will be collected for PAs to share content that can be published within stakeholder communication channels;
- Developing/refining key messages;

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<sup>20</sup> Conclusion of Law 26

<sup>21</sup> Conclusions of Law 27-31

- Defining the customer journey; and
- Providing feedback on the PA's Comprehensive ME&O plan

Program foundational content – Website content, key talking points, and other messaging staples will be updated to reflect the program changes that affect residential customers. These foundational materials will inform a shared content kit that will be distributed to stakeholders identified during the planning workshop for use in their outreach channels. Special attention to be given to content for those issues impacting medically reliant customers with high electricity needs.

Comprehensive ME&O plan development and execution – Based on feedback obtained during the planning workshop and taking budget and resource constraints into consideration, a long-term plan will be developed and submitted by February 18, 2020. The plan will identify potential paid, earned, shared and owned tactics, along with distributed responsibility among the program administrators, ensuring equal coverage throughout the state of the target audience. The plan will identify outreach channels that educate and encourage enrollments.

A robust ME&O plan requires enough budget to support activities aimed directly at making an impact in low-income and disadvantaged communities, which are often the hardest to reach, and evaluating program outreach effectiveness. Appendix D lists many targeting and outreach tactics that could be deployed. Each PA may separately begin customizing their outreach efforts to best fit customer territory needs/situation.

As such, a more detailed ME&O plan has been attached as Appendix D.

### **Equity Budget Developer Cap<sup>22</sup>**

The Commission eliminates the 20 percent developer cap adopted in D.16-06-055 for Equity Budget projects and does not require a Developer Cap for the Equity Resiliency budget.

Affected Handbook Section:  
3.2.7 Developer Cap

### **Equity Resiliency Budget**

In the Decision, the Commission ordered the PAs to modify the allocation of approximately \$400.7 million in accumulated unused incentive funds remaining as of July 2019. This reallocation is consistent with D.09-12-047, which directs the PAs to carry over unused funds year to year.<sup>23</sup>

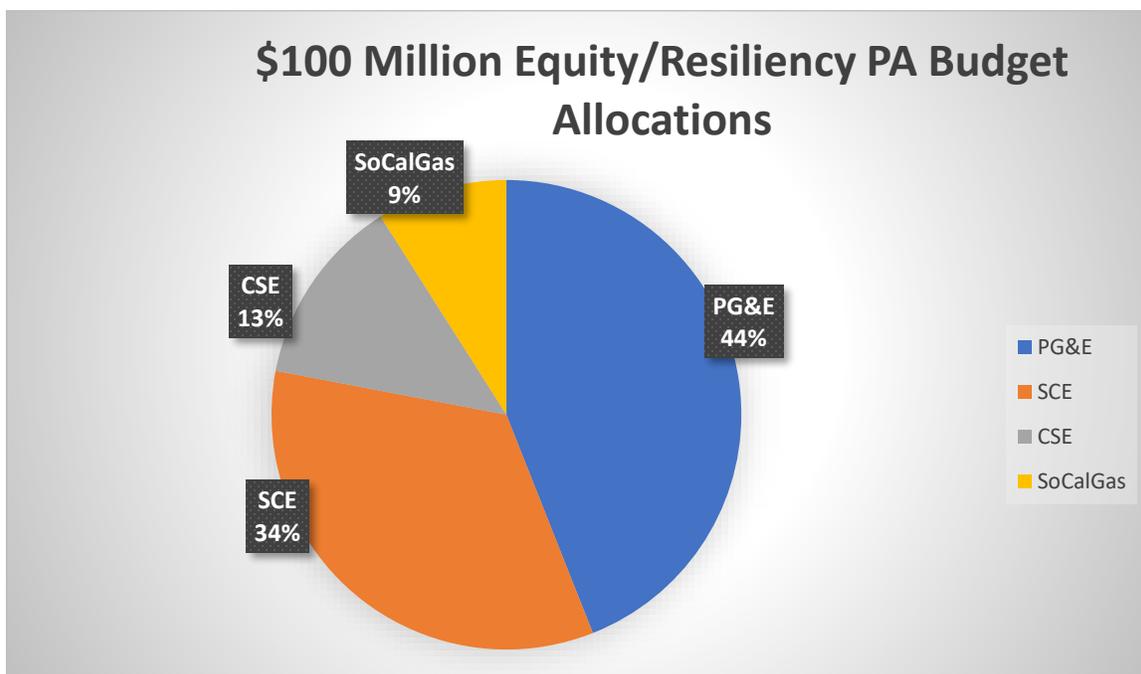
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<sup>22</sup> Conclusion of Law 32

<sup>23</sup> Finding of Fact 56

A key feature of this budget reallocation is the creation of a \$100 million Equity Resiliency budget using the remaining funds from the Generation Technology budget. This budget will be split among the SGIP PAs as illustrated in Figure 1 and Table 1 (see below). This new budget shall be for “equity budget customers with critical resiliency needs and HFTD SASH/DAC-SASH customers.”<sup>24</sup> Funds shall be transferred sequentially in order from the highest budgeted incentive step to the lowest; that is, a lower incentive step’s budget will not be used until the higher step’s funds are exhausted.<sup>25</sup> If any PA has insufficient Generation Technology budget funds to reach the budget levels detailed in Table 1, it shall transfer funds as necessary from its Large-Scale Storage budget.<sup>26</sup>

**Figure 1**



<sup>24</sup> Conclusion of Law 35

<sup>25</sup> Conclusion of Law 36

<sup>26</sup> *Ibid.*

**Table 1: Equity Resiliency Budget Allocations by PA<sup>27</sup>**

PA	Percent	Equity/Resiliency Budget Allocation (millions)
PG&E	44	\$44
SCE	34	\$34
CSE	13	\$13
SoCalGas	9	\$9
<b>Total</b>	<b>100</b>	<b>\$100</b>

Affected Handbook Section:  
1.2 Budget Allocation

### **Notice**

Anyone wishing to protest this submittal may do so by letter sent via U.S. mail, facsimile or E-mail, no later than January 6, 2020, which is 20 days after the date of this submittal. Protests must be submitted to:

CPUC Energy Division  
ED Tariff Unit  
505 Van Ness Avenue, 4<sup>th</sup> Floor  
San Francisco, California 94102

Facsimile: (415) 703-2200  
E-mail: EDTariffUnit@cpuc.ca.gov

Copies of protests also should be mailed to the attention of the Director, Energy Division, Room 4004, at the address shown above.

In addition, protests and all other correspondence regarding this Advice Letter should also be sent by letter (and by facsimile, if possible), or electronically to the attention of:

Erik Jacobson  
Director, Regulatory Relations  
c/o Megan Lawson  
Pacific Gas and Electric Company  
77 Beale Street, Mail Code B13U  
P.O. Box 770000  
San Francisco, California 94177

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<sup>27</sup> Conclusion of Law 37

Facsimile: (415) 973-3582  
E-mail: [PGETariffs@pge.com](mailto:PGETariffs@pge.com)

**For SCE:**

Gary A. Stern, Ph.D.  
Managing Director, State Regulatory Operations  
Southern California Edison Company  
8631 Rush Street  
Rosemead, California 91770  
Telephone (626) 302-9645  
Facsimile: (626) 302-6396  
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Laura Genao  
Managing Director, State Regulatory Affairs  
c/o Karyn Gansecki  
Southern California Edison Company  
601 Van Ness Avenue, Suite 2030  
San Francisco, California 94102  
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**For SoCalGas:**

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Tariff Manager - GT14D6  
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**For CSE:**

Sephra A. Ninow, J.D.  
Director, Regulatory Affairs  
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Email: [sephra.ninow@energycenter.org](mailto:sephra.ninow@energycenter.org)

Any person (including individuals, groups, or organizations) may protest or respond to an advice letter (General Order 96-B, Section 7.4). The protest shall contain the following information: specification of the advice letter protested; grounds for the protest; supporting factual information or legal argument; name, telephone number, postal address, and (where appropriate) e-mail address of the protestant; and statement that the protest was

sent to the utility no later than the day on which the protest was submitted to the reviewing Industry Division (General Order 96-B, Section 3.11).

**Effective Date**

The SGIP PAs request that this Tier 2 Advice Letter become effective on regular notice, January 16, 2020, which is 30 calendar days after the date of submittal.

**Notice**

In accordance with General Order 96-B, Section IV, a copy of this advice letter is being sent electronically and via U.S. mail to parties shown on the attached list and the parties on the service list for R.12-11-005. Address changes to the General Order 96-B service list should be directed to PG&E at email address PGETariffs@pge.com. For changes to any other service list, please contact the Commission's Process Office at (415) 703-2021 or at Process\_Office@cpuc.ca.gov. Send all electronic approvals to PGETariffs@pge.com. Advice letter submittals can also be accessed electronically at: <http://www.pge.com/tariffs/>.

\_\_\_\_\_/S/

Erik Jacobson  
Director, Regulatory Relations

**Attachments:**

APPENDIX A  
APPENDIX B  
APPENDIX C  
APPENDIX D

cc: Service List R.12-11-005



# ADVICE LETTER SUMMARY

## ENERGY UTILITY



MUST BE COMPLETED BY UTILITY (Attach additional pages as needed)

Company name/CPUC Utility No.: Pacific Gas and Electric Company (ID U39M)

Utility type:

- ELC       GAS       WATER  
 PLC       HEAT

Contact Person: Kimberly Loo

Phone #: (415)973-4587

E-mail: PGETariffs@pge.com

E-mail Disposition Notice to: KELM@pge.com

EXPLANATION OF UTILITY TYPE

ELC = Electric      GAS = Gas      WATER = Water  
 PLC = Pipeline      HEAT = Heat

(Date Submitted / Received Stamp by CPUC)

Advice Letter (AL) #: 4191-G/5714-E

Tier Designation: 2

Subject of AL: Proposed Revisions to the Self-Generation Incentive Program Handbook to Incorporate a New Equity Resiliency Budget for Residential Customers (Systems ≤ 10 kW) Including Changes to Incentive Structures, Program Requirements, Marketing Education and Outreach Plan, and Budget Allocations Pursa

Keywords (choose from CPUC listing): Compliance

AL Type:  Monthly  Quarterly  Annual  One-Time  Other:

If AL submitted in compliance with a Commission order, indicate relevant Decision/Resolution #: D.19-09-027

Does AL replace a withdrawn or rejected AL? If so, identify the prior AL: No

Summarize differences between the AL and the prior withdrawn or rejected AL:

Confidential treatment requested?  Yes  No

If yes, specification of confidential information:

Confidential information will be made available to appropriate parties who execute a nondisclosure agreement. Name and contact information to request nondisclosure agreement/ access to confidential information:

Resolution required?  Yes  No

Requested effective date: 1/16/20

No. of tariff sheets: 0

Estimated system annual revenue effect (%): N/A

Estimated system average rate effect (%): N/A

When rates are affected by AL, include attachment in AL showing average rate effects on customer classes (residential, small commercial, large C/I, agricultural, lighting).

Tariff schedules affected: N/A

Service affected and changes proposed<sup>1</sup>: N/A

Pending advice letters that revise the same tariff sheets: N/A

<sup>1</sup>Discuss in AL if more space is needed.

**Protests and all other correspondence regarding this AL are due no later than 20 days after the date of this submittal, unless otherwise authorized by the Commission, and shall be sent to:**

CPUC, Energy Division  
Attention: Tariff Unit  
505 Van Ness Avenue  
San Francisco, CA 94102  
Email: [EDTariffUnit@cpuc.ca.gov](mailto:EDTariffUnit@cpuc.ca.gov)

Name: Erik Jacobson, c/o Megan Lawson  
Title: Director, Regulatory Relations  
Utility Name: Pacific Gas and Electric Company  
Address: 77 Beale Street, Mail Code B13U  
City: San Francisco, CA 94177  
State: California Zip: 94177  
Telephone (xxx) xxx-xxxx: (415)973-2093  
Facsimile (xxx) xxx-xxxx: (415)973-3582  
Email: [PGETariffs@pge.com](mailto:PGETariffs@pge.com)

Name:  
Title:  
Utility Name:  
Address:  
City:  
State: District of Columbia Zip:  
Telephone (xxx) xxx-xxxx:  
Facsimile (xxx) xxx-xxxx:  
Email:

Advice 4191-G/5714-E  
December 17, 2019

## **Attachment A**

**Approval from the CPUC for Extension**

## PUBLIC UTILITIES COMMISSION

505 VAN NESS AVENUE  
SAN FRANCISCO, CA 94102-3298



December 17, 2019

File No.: R.12-11-005

Erik B. Jacobson  
Director, Regulatory Relations  
Pacific Gas and Electric Company  
P.O. Box 770000, MC B23A  
San Francisco, California 94177  
[Erik.Jacobson@pge.com](mailto:Erik.Jacobson@pge.com)

**RE: Approval of Joint Request by Self-Generation Incentive Program  
Administrators for an Extension of Time to Comply with Full Requirements of  
Ordering Paragraph 7 subsections (a), (b), (d), and (e) of Decision 19-09-027**

Dear Mr. Jacobson:

On December 5, 2019, Pacific Gas and Electric Company (PG&E), on behalf of itself, Southern California Edison Company (SCE), Southern California Gas Company (SoCalGas), and the Center for Sustainable Energy® (CSE) – jointly the Self-Generation Incentive Program (SGIP) Program Administrators (PAs), submitted a request in accordance with Rule 16.6 of the California Public Utilities Commission (CPUC) Rules of Practice and Procedure, for an extension of time to comply with certain requirements under Ordering Paragraph (OP) 7 of Decision (D.) 19-09-027.

The SGIP PAs' request is limited to D.19-09-027, OP 7, subsections (a), (b), (d), and (e).<sup>1</sup> OP 7(a) directs the SGIP PAs to submit a Tier 2 Advice Letter (AL) proposing modifications to the SGIP Handbook to implement changes adopted in D.19-09-027 within 90 days of issuance of that decision. OP 7(b), (d), and (e) describe additional items that must be included in the Tier 2 AL, namely budget allocations for accumulated unused funds that reflect modifications adopted in the decision, recommendations on how to apply benchmarking processes or similar tools to SGIP, and a customized equity budget marketing, education, and outreach (ME&O) plan developed in consultation with disability rights advocates and other stakeholders.

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<sup>1</sup> OP 7 of D.19-09-027 includes subsections (a) through (h), however, the PAs' request asserts in a footnote that "OP 7 subsections c, f, g, and h are not related to this extension request." Therefore, this approval letter does not address the requirements of OP 7 subsections (c), (f), (g), and (h). The SGIP PAs must comply with all requirements included in those subsections in accordance with the schedule established in D.19-09-027.

The SGIP PAs propose a phased approach to comply with OP 7 subsections (a), (b), (d), and (e), under which they request permission to bifurcate compliance into two separate advice letter filings. The PAs propose to file a Tier 2 AL as ordered within 90 days of issuance of D.19-09-027, on December 17, 2019, that would only cover the requirements necessary to accelerate the opening of the equity resiliency budget for small residential customers with systems  $\leq 10$  kilowatts. The SGIP PAs, in consultation with the SGIP database vendor, have identified February 3, 2020 as the earliest date this class of customers could create application packages online, with applications first able to be submitted on February 18, 2020. The December 17, 2019 Tier 2 AL would also include an initial ME&O plan specific to small residential equity resiliency customers and an associated budget. The PAs propose to then file a separate, subsequent Tier 2 AL that would cover all remaining requirements ordered in OP 7 subsections (a), (b), (d), and (e). The PAs request a 60-day extension to submit that second advice letter, making it due on February 18, 2020.

PG&E's letter states that the Public Safety Power Shutoff (PSPS) events in October 2019 caused the SGIP PAs to recognize that an accelerated opening of equity resiliency applications would be beneficial to customers with critical needs by providing resiliency options prior to the 2020 critical wildfire season. OPs 3 and 4 of D.19-09-027 authorize the SGIP PAs to implement program modifications and incentive amounts adopted in that decision, and in D.19-08-001 for residential energy storage customers, as early as January 1, 2020 or any time prior to April 1, 2020, if they are able to do so. PG&E's letter asserts that an extension of time will provide the PAs additional time to determine the additional rules that need to be added to the SGIP Handbook and build a robust ME&O plan, while prioritizing efforts needed to open the small residential equity resiliency budget in the near term.

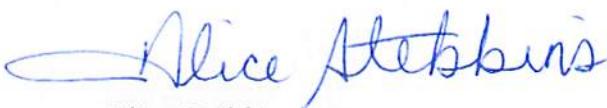
On December 12, 2019, the California Energy Storage Alliance (CESA) submitted a letter expressing concern that granting the SGIP PAs an extension of time to file the second Tier 2 AL could delay the opening of the equity resiliency budget for non-residential customers beyond April 1, 2020. CESA requests that the CPUC direct the PAs to clarify a number of specific questions on program rules in the December 17, 2019 AL or, at a minimum, in a supplemental AL due the first week in January. In its letter, CESA details some of the customer eligibility rules and program structures that it feels were left open to interpretation in D.19-09-027.

The CPUC strongly supports the SGIP PAs' efforts to open the small residential equity resiliency budget for customers with critical needs as early as possible. We also share CESA's concern that the full equity resiliency budget must open to all eligible customers as soon as possible in order to maximize the number of customers with critical resiliency needs who can install energy storage in advance of the 2020 wildfire season. We have carefully reviewed the SGIP PAs request and have determined that allowing the PAs a 60-day extension until February 18, 2020 to file an AL that addresses non-residential equity and equity resiliency customers and programs, provides all SGIP Handbook modifications needed to enable other initiatives discussed in the decision,<sup>2</sup> and includes a comprehensive ME&O plan can still enable the full equity resiliency budget to open no later than April 1, 2020. That deadline in D.19-09-027 is not modified.

We anticipate that the SGIP PAs will discuss pending SGIP Handbook modifications with stakeholders at the upcoming 2020 Q1 SGIP Quarterly convening in January. This provides an opportunity for stakeholders to provide feedback and seek clarification on program structures before the second Tier 2 AL is filed on February 18, 2020. With the additional time granted, we also expect the SGIP PAs to hold at least one workshop with disability rights advocates and other stakeholders to inform the development of the comprehensive ME&O plan as suggested in D.19-09-027 at 56-57 and OP 7(e).

The SGIP PAs' request for a 60-day extension to submit a Tier 2 AL that addresses the remaining issues directed in D.19-09-027 is therefore granted. Pursuant to Rule 16.6 of the California Public Utilities Commission's Rules of Practice and Procedure, you must promptly inform the service list to R.12-11-005 of the extension of time to comply.

Sincerely,



Alice Stebbins  
Executive Director

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<sup>2</sup> Other initiatives created in D.19-09-027 include, but are not limited to, the allocation to San Joaquin Valley pilot communities, heat pump water heaters, and the feasibility of virtual net metering arrangements.

## **Appendix B**

### **Handbook: Residential Resiliency Equity (Redlines)**

# What's New Self-Generation Incentive Program (SGIP)

The ~~2019-2020 V1~~ V2 Handbook has been updated to reflect the following changes:

- Update PBI requirement from projects 30kW and larger to all non-residential projects
  - Onsite Verification Visit (§2.5.3 Inspections)
- New Greenhouse Gas Signal details and eligibility requirements for both non-residential and residential projects, new and legacy
  - Greenhouse Gas Signal (§5.2.1)
  - Greenhouse Gas Emission Standards for New Non-Residential Applications (§5.2.2)
  - Greenhouse Gas Emission Standards for non-residential legacy applications (§5.2.3)
- Update operational requirements for new non-residential projects
  - Operational Requirements (§5.2.5)
- New eligibility requirements for residential projects
  - Upfront Eligibility Requirements for New Residential Projects (§5.2.8)
- New Greenhouse Gas Emission Standards for Legacy Residential Projects
  - (§5.2.9)
- Updated PBI calculation based on minimum number of discharges required
  - Performance-Based Incentive Payment (§5.3.4)
- Update Preliminary Monitoring Plan requirements for all non-residential projects, and residential projects without access to approved TOU rates
  - Required Documentation for Reservation Request (§5.4.1.3)
- Updated ICF document requirements for residential projects without access to approved TOU rates
  - Required Documentation for Incentive Claim (§5.4.3.4)
- New metering requirements for non-residential projects under 30 kW
  - Metering & Monitoring Requirements for Energy Storage Projects (§5.5)
  - Minimum Electrical Meter Requirements (§5.5.1)
    - Large Non-Residential Projects (§5.5.1.1)
    - Small Non-Residential Projects (§5.5.1.2)

- Update Measurement and Evaluation requirements for PBI projects
  - M&E Metering Requirements (§7.4.2)
- New rules regarding residential compliance for GHG emissions reductions
  - Residential GHG Emissions Compliance (§9.1.7)
- New definitions for: Non-residential, Commercial, Developer Fleet, GHG Signal, Legacy Projects, New Projects, Non-residential, Program Year, Rated Energy Capacity, Roundtrip Efficiency, and Single-cycle Roundtrip Efficiency
  - Definitions and Glossary
- Added D. 19-08-001
  - Legislation and Regulatory Background
- Updated Appendix E to apply to legacy projects only
- Address incentive levels for Equity and Equity Resiliency Projects
  - Energy Storage Incentive Rates (§3.1.2)
- Updated caps and limitations for projects receiving incentives from other sources
  - Incentives from Other Sources (§3.2.6)
- Eliminate develop cap for Equity Budget
  - Developer Cap (§3.2.7)
- Expand eligibility for the Equity Budget to certain residential customers
  - Host Customer (§4.1.1.1)
- Add section to describe the inclusion of Indian Country in California
  - Inclusion of Indian Country in California (§4.1.1.2)
- Add eligibility for the Equity Resiliency Budget
  - Eligibility for the Equity Resiliency Budget (§4.1.1.3)
- Address step-down structure for Equity Resiliency Customers
  - Equity Budget Incentive Declines Based on Storage Duration (§ 5.3.3)
- Include additional Reservation Request Documentation for Equity and Equity Resiliency projects
  - Required Documentation for Reservation Request (§5.4.1)
- Include additional Incentive Claim documentation for Equity and Equity Resiliency projects
  - Required Documentation for Incentive Claim (§5.4.3)

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## Program Administrator Contact Information

Potential program participants can obtain information and apply for incentive funding through the following Program Administrators:<sup>1</sup>

### **Pacific Gas & Electric (PG&E)**

Website: [www.pge.com/sgip](http://www.pge.com/sgip)  
Email Address: [selfgen@pge.com](mailto:selfgen@pge.com)  
Telephone: 1 (877) 743-4112  
Mailing Address: Self-Generation Incentive Program  
PO Box 7433  
San Francisco, CA 94120  
Overnight Mailing Address: 245 Market Street  
Mail Code N9K  
San Francisco, CA 94105-1797

### **Center for Sustainable Energy® (CSE)**

Website: [www.energycenter.org/sgip](http://www.energycenter.org/sgip)  
Email Address: [sgip@energycenter.org](mailto:sgip@energycenter.org)  
Telephone: (858) 244-1177  
Mailing Address: Center for Sustainable Energy  
Attn: Self-Generation Incentive Program  
3980 Sherman Street,  
Suite 170  
San Diego, CA 92110

### **Southern California Edison (SCE)**

Website: [www.sce.com/SGIP](http://www.sce.com/SGIP)  
Email Address: [SGIPgroup@sce.com](mailto:SGIPgroup@sce.com)  
Telephone: (626) 302-0610  
Mailing Address: Self-Generation Incentive Program  
Southern California Edison  
P.O. Box 800  
Rosemead, CA 91770-0800

### **Southern California Gas Company (SoCalGas)**

Website: <https://www.socalgas.com/for-your-business/power-generation/self-generation-incentive>  
Email Address: [selfgeneration@socalgas.com](mailto:selfgeneration@socalgas.com)  
Mailing Address: Self-Generation Incentive Program  
Southern California Gas Company  
555 West Fifth Street, GT20B8  
Los Angeles, CA 90013-1011

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<sup>1</sup> Potential eligible projects located in the service territory of both Southern California Edison and the Southern California Gas Company can apply for incentive funding to either Program Administrator, but not to both.

## Program Overview

The Self-Generation Incentive Program (SGIP) provides financial incentives for the installation of new qualifying technologies that are installed to meet all or a portion of the electric energy needs of a facility. The purpose of the SGIP is to contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization; as well as market transformation for distributed energy resource (DER) technologies.

This handbook establishes the policies and procedures of the SGIP for potential program participants and other interested parties. The SGIP has been approved by the California Public Utilities Commission (CPUC) and is subject to change in whole or in part at any time without prior notice. Any changes made to the SGIP will be published in revisions to this Handbook and/or posted at each Program Administrator's (PA's) website. The Program Administrators are Pacific Gas and Electric (PG&E), Southern California Edison (SCE), the Southern California Gas Company (SoCal Gas) and the Center for Sustainable Energy® (CSE).<sup>2</sup>

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<sup>2</sup> CSE is the Program Administrator for SDG&E customers.

# 1 Budget

## 1.1 Statewide Program Budget and Administrator Allocations

Authorized incentive collections through the end of 2019 total \$501,735,000.<sup>3</sup> Additional funds made available through attrition will be added to Program Administrators' budgets as they become available.

Authorized incentive collections for each Program Administrator are as follows:

Pacific Gas and Electric Company	\$217,620,000
Southern California Edison Company	\$169,260,000
Center for Sustainable Energy	\$66,495,000
Southern California Gas Company	\$48,360,000

The SGIP shall be administered on a continuous basis. Program Administrators will issue incentive reservations until all incentive funds have been fully allocated.<sup>4</sup>

The current budget, incentive rates, and incentive steps in each Program Administrator territory are posted at [www.selfgenca.com](http://www.selfgenca.com).

## 1.2 Budget Allocation

The budget is divided accordingly and described in detail below:

Energy Storage Technologies – 80% of funds

- Beginning in Step 3, 75% of energy storage funds will remain in the general budget, including the large-scale and small residential carve outs.
- Beginning in Step 3, 25% of energy storage funds are directed to the Equity Budget, including the non-residential and residential carve outs.

Generation Technologies – 20% of funds

### Energy Storage General Budget

The incentive budget allocates 80% to energy storage technologies, with 13% of the energy storage category carved out for small residential projects less than or equal to 10 kW. The small residential storage carve-out is set per each Program Administrator step and operates independently of the large-scale carve out. Once the funds in the residential carve-out fifth step in an individual PA's territory are exhausted, PAs may use funds from the large-scale storage category, if available, to fund additional small residential projects as they are submitted. Furthermore, the PAs may file a Tier 2 advice letter to change the allocation

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<sup>3</sup> Available authorized incentives include 50% of 2016 collections (D.15-12-027) plus authorized incentive collections for 2017, 2018 and 2019 (D.14-12-033 and D.17-04-017).

<sup>4</sup> Total available funding includes authorized incentive collections, funds from cancelled projects, and application fee forfeitures.

to residential projects less than or equal to 10kW before the opening of Steps 2, 3 or 4 if the PAs find a modification is justified by the ratio of demand to budget for such projects exhibited in an earlier step relative to the ratio of demand to budget for projects greater than 10kW in size.

Additionally, if a single PA territory allocates more than 13% of its total energy storage funds to small residential projects, the amount of funds that exceeds 13% will count toward the statewide minimum goal of 13%. Once the minimum 13% of energy storage funds are allocated to small residential projects statewide, PA territories that have not yet allocated all of their small residential funds may transfer the funds into the large-scale storage budget category. However, before transferring funds from the small residential storage carve-out to the large-scale budget category, PAs must first file an advice letter.

#### Energy Storage Equity Budget

For energy storage incentive steps 3-5, each PA's energy storage general budget (large-scale and small residential) is reduced by 25% in Steps 3-5 to create an energy storage Equity Budget for eligible projects. Additionally, within the Equity Budget, 10% is carved out for qualifying residential projects (single family and multi-family low-income housing) regardless of the size of the project. The residential equity carve-out is set per each Program Administrator step and operates independently of the Equity Budget for non-residential customers.

#### Generation Budget

The incentive budget allocates 20% to generation technologies, with a minimum of 40%<sup>5</sup> of the generation category carved out for renewable generation projects.<sup>6</sup> The minimum amount of incentives set aside for renewable generation technologies is set statewide, across all four Program Administrators.

#### Equity Resiliency Budget

A \$100 million Equity Resiliency Budget has been established using unspent funds from the Generation Technology budget.<sup>7</sup>

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<sup>5</sup> The sum of the renewable generation budget per D.17-04-017 combined with 40% of authorized collections in the generation budget per D.16-06-055.

<sup>6</sup> Defined as wind, waste heat to power, pressure reduction turbines, and 100% biogas as defined by the most recent RPS guidelines.

<sup>7</sup> Funds were transferred sequentially in order from the highest budgeted incentive step to the lowest. If any PA had insufficient funds in the Generation Technology budget to reach the budget levels required, the shortfall was transferred from the Large-Scale storage budget.

## 2 Applications

### 2.1 Application Process

Applications are subject to the incentive rates of the Program Administrator to which they apply. Generally, applications will be assigned an incentive rate and reviewed in the order in which they are received. However, in the event that application submissions on a single day exceed available funding in a given Program Administrator's territory for a given budget and step, a lottery will be initiated. Lottery details are found in *Section 2.3.2*. Please refer to [www.selfgenca.com](http://www.selfgenca.com) for the most up-to-date information on current incentive steps, rates, and available funds.

#### 2.1.1 Application Submission

All SGIP applications and required documents<sup>8</sup> at all stages of the application process must be submitted via the SGIP online application database at [www.selfgenca.com](http://www.selfgenca.com). **Mailed, emailed, faxed or hand delivered applications will not be accepted.**

In order to submit an application and/or project documentation, companies or individuals must create an account and register users at [www.selfgenca.com](http://www.selfgenca.com). Once the account has been confirmed, registered Applicants may create and edit applications.

Only complete applications may be assigned incentive funds or be placed into a lottery. Only complete applications may receive an approved reservation. Duplicate applications or multiple submissions for the same project will be rejected.<sup>9</sup> Applicants must agree to the Terms of Use pertaining to the SGIP online application database in order to submit an application. The Terms of Use can be found at [www.selfgenca.com](http://www.selfgenca.com).

Once an application is entered into the SGIP database and submitted for consideration within a given step, it will be retained in the database. In the event a lottery is implemented and the application is *not* selected for the current step, the Applicant must update relevant documentation and resubmit the application in order to be considered in the next incentive step.

#### 2.1.2 Signatures

Original signed documents or scanned copies of original signed documents are required for all program provided forms.<sup>10</sup> Electronic signatures and/or acknowledgments are acceptable for documents created by

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<sup>8</sup> With the exception of the application fee check that is to be mailed directly to the Program Administrator. See *Section 5.4.1* and *Section 6.10.1* for more information.

<sup>9</sup> Duplicative applications are considered a program infraction. See *Section 9* for information on program infractions.

<sup>10</sup> Includes: Reservation Request Forms, Proof of Project Milestone Forms, Incentive Claim Forms, and all affidavits. All forms requiring signatures from multiple parties must have all signatures submitted on one document.

the Contractor or Host Customer, such as the installation contract.<sup>11</sup> The signature on any signed document submitted to the Program Administrator shall create a valid and binding obligation of the party executing (or on whose behalf such signature is executed) with the same force and effect as if such signature page were an original thereof.

### 2.1.3 ***File Retention***

Although “wet” signatures are not required on submitted documents, original signed documentation must be retained by the Applicant, Host Customer and/or System Owner for at least five years from the date of submission. Program Administrators reserve the right to request original signed documents within the five year period.

## 2.2 **Incentive Process Flowcharts**

There are two application processes illustrated below:

- Three-Step Application Process - Figure 2.2-1
- Two-Step Application Process - Figure 2.2-2

All residential projects and non-residential projects less than 10 kW must follow the two-step application process. Non-residential projects greater than or equal to 10 kW must follow a three-step process.

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<sup>11</sup> E-signatures may be acceptable for other program documents depending on Program Administrator territory. Please contact your Program Administrator for more information.

Figure 2.2-1: Three-Step Application Process for Public and Non-Public Entities ≥ 10 kW

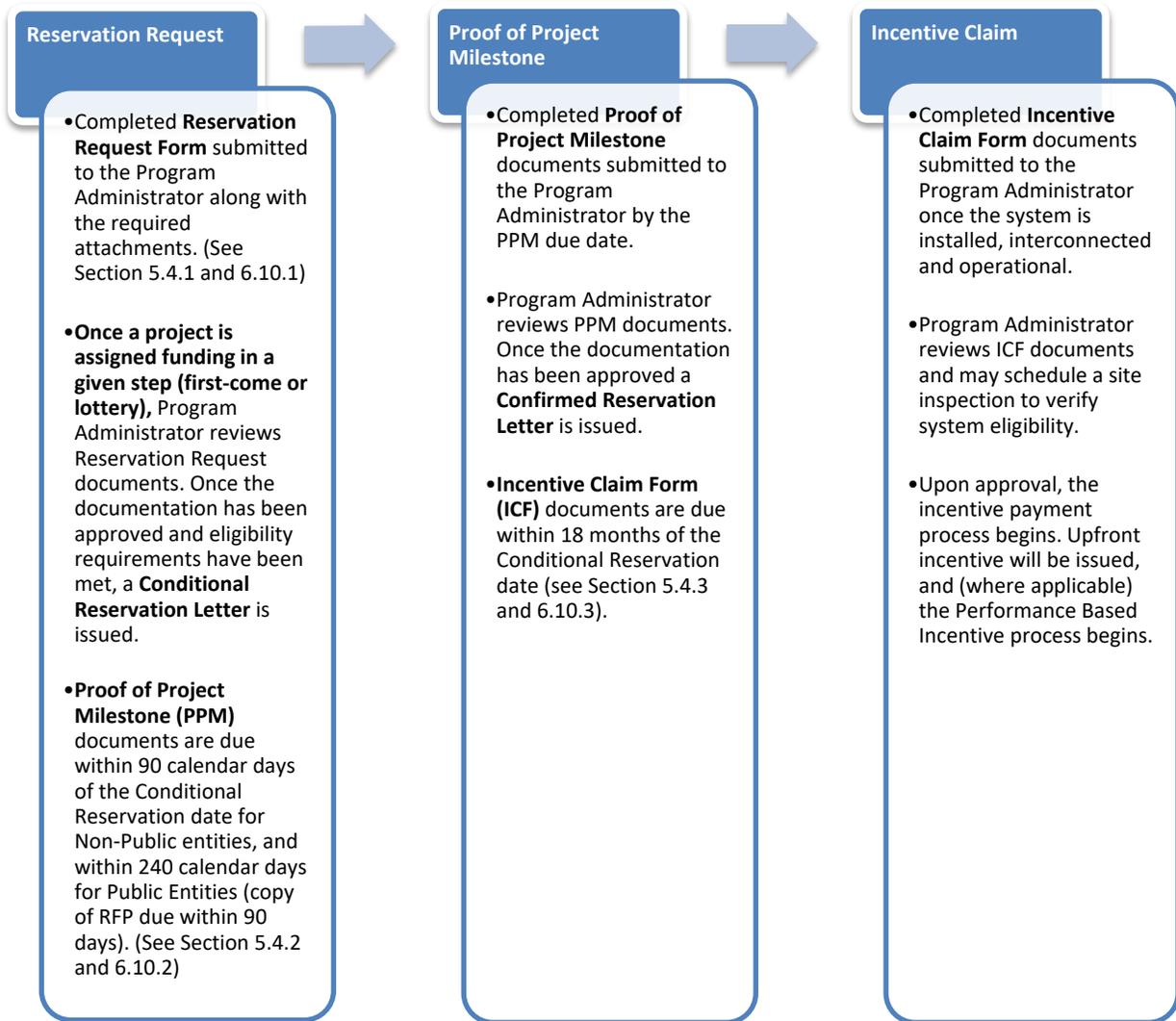
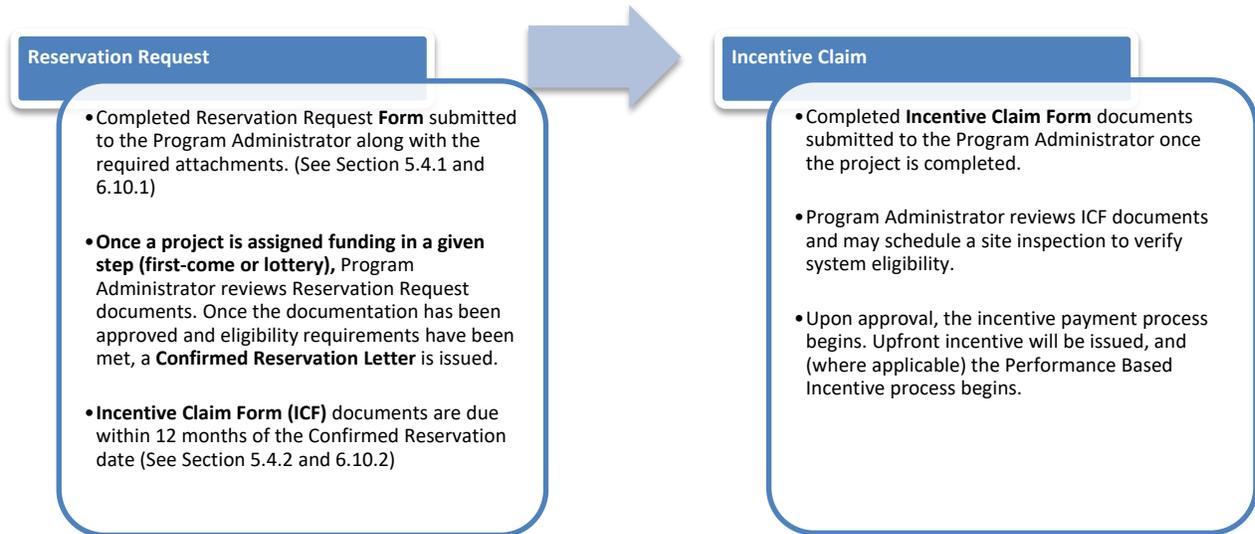


Figure 2.2-2: Two-Step Application Process for All Residential and Non-Residential Entities <10 kW



## 2.3 Reservation Request

To request an incentive, an online Reservation Request Form (RRF) must be submitted with required attachments and the application fee. (See *Section 5.4.1* and *6.10.1* for required attachments specific to storage and generation technologies.) Projects that include multiple technologies must submit separate applications for each technology.

### 2.3.1 Submitting the Reservation Request

After all Reservation Request documents have been uploaded to the SGIP online application database, Applicants must submit their complete application package to the appropriate Program Administrator. Applicants may not submit applications in excess of the Developer cap for the active step. Once an application is assigned an incentive rate, the Program Administrator will review the application package to ensure the project meets all program requirements. Incentive funds may only be reserved after the Program Administrator receives and approves the Reservation Request documents.

### 2.3.2 Lottery Process

A lottery will be triggered only in the event that applications submitted on a single day exceed funds available for a given budget and step. Lotteries are to be conducted separately for large scale energy storage technologies, small residential energy storage technologies less than or equal to 10 kW, and generation technologies by Program Administrator territory, as necessary. All applications not selected in the lottery will be rejected and must reapply in the next funding step in order to receive funding.

#### 2.3.2.1 Priority Projects

The following energy storage projects shall have priority in the SGIP lottery process:

- Energy storage projects located within the service territory of Los Angeles Department of Water and Power.<sup>12</sup>
- Energy storage projects located within the West Los Angeles Local Reliability Area of Southern California Edison's service territory.
- Energy storage systems paired with an on-site renewable generator and claiming the Investment Tax Credit (ITC) or, if not claiming the ITC, charging a minimum of 75% from the on-site renewable generator.

Energy storage projects that meet more than one criterion shall be given the highest priority. A lottery will be held for the projects in the priority or non-priority category that exceeds available funding in the active step.

Generation projects shall have priority in the SGIP lottery in the following order:

- 1) Renewable projects using wind, waste heat to power, pressure reduction turbines, or 100% on-site biogas will be given first priority.
- 2) 100% directed biogas will be given second priority.
- 3) Blended on-site biogas will be given third priority.
- 4) Blended directed biogas will be given fourth priority.

A lottery will be held for the priority category that exceeds available funding in the active step.

### 2.3.3 ***Pause Period***

When a budget category changes to the next incentive step the Program Administrator will initiate a pause period of no less than 20 days, whereby:

- No new applications within the budget category are accepted.
- The Program Administrator may perform a pre-screen to reject applications with missing documentation or applications submitted above the Developer cap, and to verify projects identified with a locational priority.
- If required, the lottery is conducted.
- After 10 days, Program Administrators will determine if the incentive level reduction for energy storage technologies shall increase from \$0.05/Wh to \$0.10/Wh between incentive steps based on statewide oversubscription for a given step.

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<sup>12</sup> All projects interconnecting into LADWP's electrical grid must abide by LADWP interconnection rules.

- If a lottery is conducted, a notification of the results of the lottery is sent to Applicants. Applications that were not selected for funding in the current step through the lottery will be instructed on how to reapply for funding in the next step.
- Projects that are only able to be partially funded within a certain step must choose to reapply for funding in the next step or claim the remaining funds in the current step.<sup>13</sup>
- The SGIP public website is updated with information on the new incentive rate(s), available funds and the date of the next application submission opportunity.

#### **2.3.4 *Incomplete Reservation Request***

Reservation Request documents must be complete and submitted as part of the application package. If an application is found to be missing any required information or requires additional clarification, the Program Administrator or their representative will request the information necessary to process that application further. Applicants have 15 calendar days to respond with the necessary information. If after 15 calendar days the Applicant has not submitted the requested information, the application may be cancelled. Cancelled applications may be resubmitted and will be treated as a new application (i.e. all required documents must be resubmitted) and processed in sequence along with other new applications. Funds from cancelled projects will be allocated to the currently active incentive step in the Program Administrator's SGIP incentive budget. If the Program Administrator is in a pause period when attrition occurs, the funds will be placed in the next incentive step.

#### **2.3.5 *Approval of Reservation Request***

Upon Program Administrator approval of the Reservation Request package (Reservation Request Form and required attachments) the Applicant and Host Customer will receive a reservation letter. The two types of reservation notice letters are based on the type of application:

##### **Conditional Reservation Letter (for Three-Step applications)**

Upon approval of the Three-Step Reservation Request package, a Conditional Reservation Letter will be issued confirming that a specific incentive amount is conditionally reserved for project. The letter will list the approved incentive amount, the Proof of Project Milestone date and the reservation expiration date. All reservations are conditional pending receipt of the Proof of Project Milestone documentation on or before the Proof of Project Milestone date.

##### **Confirmed Reservation Letter (for Two-Step applications)**

Upon approval of the Two-Step Reservation Request package, a Confirmed Reservation Letter will be issued. The Confirmed Reservation Letter will list the approved incentive amount and the reservation expiration date (12 months after the date of the Confirmed Reservation Letter). Upon project completion

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<sup>13</sup> Projects are not allowed to be assigned a "split incentive" across two or more incentive steps.

and prior to the reservation expiration date, the completed Incentive Claim Form must be submitted along with all of the necessary documentation to request an incentive payment.

#### **2.3.6 Wait List and Program Closure**

Once funds have been fully allocated in the final incentive step of a Program Administrator's given budget, applications will be placed on a wait list to be funded as incentive funds become available throughout the remainder of the program. When there is enough attrition to fund wait-listed projects, wait listed projects will be assigned an incentive rate in the last step and reviewed in the order in which they were submitted. In the event that there are available funds and all wait-listed projects have been allocated funding, new applications will be subject to normal program procedures specified in *Section 2.1*. Program Administrators may continue accepting new applications until all incentive funds have been fully paid or until December 31, 2020<sup>14</sup>, whichever comes first.

## **2.4 Proof of Project Milestone**

Two-Step Applications must submit all Proof of Project Milestone (PPM) documents as part of their Reservation Request. For Three-Step Applications, Non-Public Entities have 90 calendar days from the date of the Conditional Reservation Letter to satisfy all Proof of Project Milestone criteria. For Three-Step Applications, Public Entities must submit a copy of the issued Request for Proposal (RFP) or equivalent for purchase or installation of the system within 90 calendar days of the date of the Conditional Reservation Letter; Proof of Project Milestone documentation must then be submitted within 240 days of the date of the Conditional Reservation Letter.

#### **2.4.1 Submitting Proof of Project Milestone**

Once the Online Proof of Project Milestone is completed and all the required attachments are uploaded, the PPM package must be submitted to the appropriate Program Administrator via the online application database.

#### **2.4.2 Incomplete Proof of Project Milestone**

If the Proof of Project Milestone package is not received by the Proof of Project Milestone date, the application may be cancelled by the Program Administrator.

If the Proof of Project Milestone documentation is incomplete and/or requires clarification, the Program Administrator will request the information necessary to process that application further. Applicants will have 15 calendar days to respond with the necessary information. If after 15 calendar days the requested information has not been submitted, the application may be cancelled. Any project attrition and forfeited application fees will be allocated to the current incentive step in the Program Administrator's SGIP incentive

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<sup>14</sup> SB 861 extended SGIP administration through 2020

budget. If the Program Administrator is in a pause period when attrition occurs, the funds will be placed in the next incentive step.

#### **2.4.3 Approval of Proof of Project Milestone**

Once Proof of Project Milestone requirements have been successfully met, the Program Administrator will issue a Confirmed Reservation Letter. The Confirmed Reservation Letter will list the reservation dollar amount and the reservation expiration date (18 months after the date of the original Conditional Reservation Letter). Upon project completion and no later than the reservation expiration date, the completed Incentive Claim Form must be submitted along with all of the necessary documentation to request an incentive payment.

### **2.5 Incentive Claim**

Once the project is complete, Applicants must request payment of the incentive amount by submitting the Incentive Claim Form (ICF) and all applicable Incentive Claim documents to the Program Administrator via the online application database. A project is considered complete when the system is completely installed, interconnected (if applicable), permitted, and capable of operating in the manner for which it was designed. Payment will be dispersed after the Program Administrator verifies by Post-Installation inspection<sup>15</sup> (if the project is selected for a Post-Installation inspection) that the system meets all the eligibility requirements of the SGIP. The completed Incentive Claim Form must be submitted to the Program Administrator on or before the reservation expiration date together with the required attachments.

#### **2.5.1 Submitting Incentive Claim**

Once the Incentive Claim Form is complete and all the required attachments are submitted, Applicants may submit their Incentive Claim package to the Program Administrator via the online application database.

#### **2.5.2 Incomplete Incentive Claim**

If the complete Incentive Claim package is not received by the reservation expiration date, the application may be cancelled by the Program Administrator.

If submitted Incentive Claim documentation is incomplete and/or requires clarification, the Program Administrator will request the information necessary to process that application further. Applicants have 30 calendar days to respond with the necessary information. If after 30 calendar days the requested information has not been submitted, the application may be cancelled. Any project attrition and forfeited application fees will be allocated to the current incentive step in the Program Administrator's SGIP incentive budget. If the Program Administrator is in a pause period when attrition occurs, the funds will be placed in the next incentive step.

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<sup>15</sup> See Definition for *Inspections*.

### 2.5.3 *Inspections*

Upon receipt of a complete Incentive Claim Form package, the Program Administrator may organize an On-site Post-Installation inspection (or virtual Post-Installation inspection for select residential applications)<sup>16</sup> to verify that the project's system is installed as represented in the application, is operational, is interconnected and conforms to the eligibility criteria of the SGIP. Verification includes but is not limited to:

- If the project is ~~30 kW and larger~~ subject to PBI payments, the metering system will be inspected, and it will be verified that it follows the proposed monitoring plan and meets the metering requirements of the SGIP.
- If the project uses renewable fuel, the availability and flow rate of the renewable fuel will be demonstrated by the Host Customer and/or System Owner.
- If the project uses waste energy, the availability, temperature and production rate of the waste energy will be demonstrated by Host Customer and/or System Owner.
- Energy storage systems will be tested to validate the discharge energy capacity. Energy storage projects will be inspected according to the Energy Storage Field Verification Protocol. HVAC-integrated S-TES systems will be tested to show they can provide enough thermal energy to turn off the compressor of the accompanying HVAC unit for the specified discharge duration period. Refrigeration TES systems will be tested to show they can provide enough thermal energy to turn off the compressor(s) and condenser(s) of the accompanying refrigeration system(s) for the specified discharge duration period.
- If the eligible system size depended on new construction or load growth, the required load will be confirmed.
- Verify system capacity rating to confirm the final incentive amount.

Energy storage inspections will follow the latest version of the Energy Storage Post-Installation Inspection and Discharge Testing Protocol found on [www.selfgenca.com](http://www.selfgenca.com).

#### ***Failed Post-Installation Inspection***

If the results of the Post-Installation inspection indicate that the project is not ready for approval, the Program Administrator will notify the Applicant, Host Customer and System Owner of the reasons for failure. The Applicant, Host Customer and System Owner will have up to 60 calendar days to bring the project into compliance. A subsequent inspection visit may be required to determine final approval. If the Applicant, Host Customer and System Owner fail to bring the project to full eligibility within the requested time, the application may be cancelled.

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<sup>16</sup> Refer to Energy Storage Field Inspection and Discharge Testing Protocol and Field Inspection Sampling Protocol at [www.selfgenca.com](http://www.selfgenca.com)

If the site load, renewable fuel or waste energy forecast has not yet materialized, the Applicant will be given two options:

1. Receive payment based on the site load, renewable fuel or waste energy availability (whichever is less) demonstrated at the time of initial Post-Installation inspection or;
2. Wait for the site load, renewable fuel or waste energy to materialize within 12-months from the date the Incentive Claim Form and documents were initially received. If the site load, renewable fuel or waste energy has not materialized within the 12-month period, the project will be paid based on the site load or system operating capacity available at the end of the 12-month period, whichever is less.

#### **2.5.4 Approval of Incentive Claim**

Upon final approval of the Incentive Claim documentation and completed virtual or On-Site Post-Installation Inspection (if the project is selected for a Post-Installation inspection), the Program Administrator will issue a final ICF approval letter. The incentive payment will be made approximately 30 days after the final approval letter is sent. Payment will be made to the assigned Payee as indicated on the Incentive Claim Form and will be mailed to the address provided.

## **2.6 Modifications and Extensions**

All projects are expected to be installed as described on the Conditional and Confirmed Reservation Letter. In the event that changes are made during the development of the project and/or during the installation it is the responsibility of the Host Customer and/or Applicant to notify the Program Administrator as soon as possible. Changes to the Host Customer or project site are generally not permitted and must be approved on a case-by-case basis by the Program Administrator. Unapproved changes may result in project cancellation.

#### **2.6.1 Modifications Pre-ICF**

Changes pertaining to System Owner, Payee, equipment type, or system capacity must be approved by the Program Administrator before the application can proceed. If the step to which a project is assigned has closed, modifications to the project will not result in additional incentive funding. At the Program Administrator's discretion, additional incentive funding for an application may be allowed only when a project is assigned to the currently active step and adequate funding is available.

Changes in equipment type, system capacity, Applicant, installer or other substantial changes may require new RRF and/or PPM documentation. Once the request has been approved, a new reservation letter may be issued. Changes do not extend the reservation expiration date.

#### **2.6.2 Modifications Post-ICF**

In general changes to the completed project are not allowed. In the event that a system needs to be upgraded or changed due to poor performance the Applicant must notify the Program Administrator of new

equipment information and provide updated documentation to help support performance and measurement and evaluation activities. For projects adding generation see *Section 3.2.4*.

### 2.6.3 ***Extensions and Exceptions***

Extension requests will be reviewed on a case-by-case basis and should be submitted in writing to the appropriate Program Administrator for review. Any extension granted to either the Proof of Project Milestone or Request for Proposal due date will not extend the reservation expiration date.

All projects will be limited to a maximum of three 6-month extensions of the reservation expiration date, after which the reservation expires automatically.<sup>17</sup> Extensions will be for special circumstances only. Additionally, extensions will not be granted to projects that have not made satisfactory progress toward completion in compliance with established milestones and requirements. Any request for a second or third extension of the reservation expiration date requires unanimous SGIP Working Group approval, and the SGIP Working Group shall notify Applicants of the SGIP Working Group's decision in writing within 30 days. When considering a request for a second or third reservation expiration extension, the SGIP Working Group will consider:

- 1) Whether the project's delay is outside the control of the Host Customer;
- 2) Whether the project has made significant progress toward completion, and a timeline is provided showing the expected date of commissioning of the project and that interconnection of the project will fall within the third six-month extension of the project's reservation expiration date;
- 3) Whether the extension of the project's reservation expiration date will affect the Program Administrator's ability to incentivize other projects.

Eligible energy storage SGIP projects may rely on the longer of the extension granted under D.14-05-033 or the third six-month extension granted in D.15-06-002.

Any other procedure or documentation exceptions should be submitted to the appropriate Program Administrator and will be subject to Working Group approval.

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<sup>17</sup> D.15-06-002 granted a petition for modification to increase the number of six-month extensions from two to three.

## 3 Incentives

### 3.1 Incentive Rates

The incentive rates for the two budget categories of the SGIP, generation and energy storage, are provided below.

#### 3.1.1 Generation Incentive Rates

Upon program opening, total generation incentive funds are divided across three steps. Generation incentives decline by \$.10/W between incentive steps, according to the following schedule:

Table 3.1.1 Generation Incentives per Watt (W)

	Step 1		Step 2		Step 3	
Technology Type	Initial Incentive Rate	Max Incentive w/ biogas adder	Initial Incentive Rate	Max Incentive w/ biogas adder	Initial Incentive Rate	Max Incentive w/ biogas adder
Generation Technologies	\$/W	\$/W	\$/W	\$/W	\$/W	\$/W
Wind	\$0.90	n/a	\$0.80	n/a	\$0.70	n/a
Waste Heat to Power	\$0.60	n/a	\$0.50	n/a	\$0.40	n/a
Pressure Reduction Turbine <sup>18</sup>	\$0.60	\$1.20	\$0.50	\$1.10	\$0.40	\$1.00
Internal Combustion Engine CHP	\$0.60	\$1.20	\$0.50	\$1.10	\$0.40	\$1.00
Microturbine CHP	\$0.60	\$1.20	\$0.50	\$1.10	\$0.40	\$1.00
Gas Turbine CHP	\$0.60	\$1.20	\$0.50	\$1.10	\$0.40	\$1.00
Steam Turbine - CHP <sup>19</sup>	\$0.60	\$1.20	\$0.50	\$1.10	\$0.40	\$1.00
Fuel Cell CHP	\$0.60	\$1.20	\$0.50	\$1.10	\$0.40	\$1.00
Fuel Cell Electric Only	\$0.60	\$1.20	\$0.50	\$1.10	\$0.40	\$1.00

<sup>18</sup> Pressure reduction turbine includes but is not limited to, any small turbine generator installed in an existing, man-made channel for delivery of water, steam or natural gas. Decision 16-06-055 allows pressure reduction turbines to be eligible for the same renewable fuel adder which is available to other generators that directly or indirectly use fuel.

<sup>19</sup> Steam Turbines were included in the program as a conventional topping cycle CHP technology in 2014 per Energy Division's Disposition Letter approving CSE Advice Letter (AL) 47-A, PG&E AL 3474-GA/4417-E-A, SCE AL 3038-E-A, and SoCalGas AL 4644-A.

### 3.1.2 Energy Storage Incentive Rates

Total energy storage incentive funds are divided across five steps. Energy storage incentives generally decline by \$0.05/Wh between incentive steps. However, if the previous incentive step becomes fully subscribed within 10 calendar days across all Program Administrator territories, the incentive decline to the next step for large-scale storage projects not claiming the ITC and the small residential carve-out will be \$0.10/Wh rather than \$0.05/Wh. The incentive for large-scale storage projects claiming the ITC will maintain a 72% differential from the incentive rate for non-ITC large-scale storage projects in all steps.<sup>20</sup>

The table below has been updated to reflect the accelerated incentive decline beginning in Step 2. Please visit [www.selfgenca.com](http://www.selfgenca.com) for a list of current incentive rates.

*Table 3.1.2 Energy Storage Incentives per Watt-hour (Wh)*

	Step 1	Step 2	Step 3	Step 4	Step 5
<b>Energy Storage General Budget</b>	<b>\$/Wh</b>	<b>\$/Wh</b>	<b>\$/Wh</b>	<b>\$/Wh</b>	<b>\$/Wh</b>
Large Storage (>10 kW)	\$0.50	\$0.40	\$0.35	\$0.30	\$0.25
Large Storage Claiming ITC	\$0.36	\$0.29	\$0.25	\$0.22	\$0.18
Residential Storage (<=10 kW)	\$0.50	\$0.40	\$0.35	\$0.30	\$0.25
<b>Energy Storage Equity Budget</b>	<b>\$/Wh</b>	<b>\$/Wh</b>	<b>\$/Wh</b>	<b>\$/Wh</b>	<b>\$/Wh</b>
Non-residential Equity	N/A	N/A	\$0.35	\$0.30	\$0.25
Non-residential Equity Claiming ITC	N/A	N/A	\$0.25	\$0.22	\$0.18
<b>Residential Equity<sup>21</sup></b>	<b>N/A</b>	<b>N/A</b>	<b>\$0.35</b>	<b>\$0.30</b>	<b>\$0.25</b>

<sup>20</sup> A complete table of incentive rates for ITC and non-ITC-claiming large-scale projects is given in Appendix F

<sup>21</sup> Includes residential equity projects not claiming ITC, and residential equity projects claiming ITC and ≤10 kW.

Residential Equity Claiming ITC (>10 kW) <sup>22</sup>	N/A	N/A	\$0.25	\$0.22	\$0.18
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The PA's Equity Budget and general budget will operate independently of one another. Within a given incentive step, if the Equity Budget is exhausted, any project eligible for the Equity Budget is eligible for the general SGIP budgets (i.e., non-Equity budgets) within that same incentive Step, provided there are remaining funds.

~~If a PA does not confirm any reservations in either the residential or non-residential Equity Budgets during any rolling three (3) month period, while five (5) or more energy storage projects not eligible for the SGIP Equity Budget secure confirmed reservations in the same time period, this will constitute a triggering event in the residential and/or non-residential Equity Budgets. If triggered, the PA will increase the incentive rate by \$0.05/Wh, but in no event shall the incentive exceed \$0.50/Wh.<sup>23</sup>~~

### 3.1.2.1 Residential Equity and Equity Resiliency Incentive Levels

The Equity Budget incentive is \$1.00/Wh for Residential Equity Budget customers that meet one of the following criteria:

1. The customer resides in or provides services to a Tier 3 or Tier 2 HFTD and is a critical resiliency needs customer; or
2. The customer resides in a Tier 3 or Tier 2 HFTD and has reached an "incentive reserved" status in the SASH or DAC-SASH programs (referred to as the "HFTD SASH/DAC-SASH customers").

This incentive is otherwise known as "Equity Resiliency Incentive".

For all other Equity Budget Residential customers, the incentive rate is \$0.85/Wh.<sup>24</sup>

<sup>22</sup> To maintain consistency with administration of the general budget per D.16-06-055, the incentive rate for residential equity projects ≤10 kW is not adjusted by claiming the ITC.

~~<sup>23</sup> Within 30 days of the triggering event the PA shall submit a tier 1 advice letter to inform Energy Division about the triggering event. The PA will use appropriate communication channels to inform customers about the increased incentive rate for their Equity Budget.~~

<sup>24</sup> The equity budget step-up incentive structure and the linkage between the equity budget and step three of the general storage incentives adopted in D.17-10-004 is eliminated.

**Table 3.1.2.1 Energy Storage Incentives per Watt-hour (Wh)**

<b>Energy Storage Equity Budget</b>	<b>\$/Wh</b>
Residential Equity	\$0.85
Residential Equity Resiliency	\$1.00

Vendors/developers shall not sell a residential storage system that receives incentives for a total price (before incentives) that is greater than the price they sell a comparable system that does not receive incentives.

**3.1.3 Incentives for Technologies from a California Manufacturer**

An additional incentive of 20 percent will be added to the technology incentive for projects in which the equipment used is manufactured in California.<sup>25</sup> In order for a project to be eligible for the 20 percent adder, it must demonstrate that at least 50% of its capital equipment value is manufactured by an approved California Manufacturer.

**3.1.3.1 California Manufacturer Eligibility Criteria and Verification**

All California Manufacturers will be required to submit an application for California Manufacturer status and proof to support each criterion below.

California Manufacturers must meet the following requirements:

- Operate a manufacturing facility in California
- Licensed to conduct business in California
- Registered with a primary or secondary manufacturing NAICS code

**3.1.3.2 Project Equipment Verification**

Equipment is deemed to be manufactured in California if at least 50% of the value of the capital equipment has been made in a dedicated production line by an approved California Manufacturer. For the purposes of determining eligibility, the SGIP recognizes the following equipment types:

Generation	Energy Storage
Generator/Prime Mover	Storage medium (i.e. battery)
Ancillary equipment	Inverter
	Controller

<sup>25</sup> The incentive for each project including the California Manufacturer adder shall be capped based upon the Incentive Limitations outlined in Section 5.2 and Section 6.6, 6.7 and 6.9.

### 3.1.3.3 How to Determine Value

Value is based on the capital cost of a single equipment type as listed above. The California Manufacturer supplying capital equipment component(s) with the largest cost percentage is the one whose California credentials will be considered. The largest cost percentage is the total value of the eligible capital equipment.

Example:

An energy storage project requests the California Manufacturer incentive adder. The project provides the following cost breakdown:

Equipment type	Company	Cost	Location Manufactured	Approved CA Manufacturer?
Advanced lithium ion batteries	ABC Company	\$12,000	111 Fake Street, Los Angeles, CA 90011	Yes
Bidirectional AC-DC inverter	Lizard Inverters	\$3,000	333 Jon Street, Phoenix, AZ 81234	No
Operating Controller	Nick Controllers	\$2,000	4444 Real Street, San Francisco, CA 92222	Yes

- Total system cost= \$17,000
- Battery cost percentage = 71%
- Inverter cost percentage = 18%
- Controller cost percentage = 11%

The capital equipment with the highest percentage cost is the battery. Since the battery was made by an SGIP approved California manufacturer, this project will be eligible to receive the 20% adder.

Beginning June 23, 2017, Program Administrators will deny requests for California Manufacturer status for manufacturers that have not met the above requirements, including suppliers which were previously approved. Also, beginning June 23, 2017, projects will receive the adder only when using equipment from an approved California Manufacturer under the above requirements. New projects that apply before June 23, 2017 with a previously approved “California Supplier” may retain the adder only if that manufacturer is re-approved under the above requirements by the Incentive Claim stage.

## 3.2 Incentive Limitations

Incentive amounts for both generation and storage projects can be limited by a number of factors, including maximum incentive amount, total eligible project costs, sizing limitations per site, and incentives from other sources. Please refer to *Section 5.2* and sections 6.6, 6.7 and 6.9 for incentive calculations and limitations specific to energy storage and generation technologies, respectively.

### 3.2.1 *Maximum Incentive Amount*

The maximum incentive amount per project shall not exceed \$5 million.

### 3.2.2 *Total Eligible Project Costs*

No project can receive total incentives (to include any combination of the technology incentive, biogas adder, and/or California Manufacturer) that exceed the Total Eligible Project Costs. Submittal of Project cost details is required to report Total Eligible Project Costs and to ensure incentive limits are not exceeded. Equipment and other costs outside of the project envelope are considered ineligible project costs but must also be reported.

The following costs may be included in Total Eligible Project Cost:

1. Engineering feasibility study costs.
2. Engineering and design costs.
3. Environmental and building permitting costs.
4. Equipment capital costs.
5. Primary heat recovery equipment, i.e. heat recovery equipment directly connected to the generation system whose sole purpose is to collect the waste heat produced by the power plant. For example, a heat exchanger or heat recovery boiler (a.k.a., heat recovery steam generator, or HRSG) used to capture heat from a gas turbine is an eligible cost.
6. Heat recovery piping and controls necessary to interconnect the generating equipment to either the Primary Heat Recovery Equipment or the heat recovery piping and controls within the space primarily occupied by the generator partitioned by a fence or wall, whichever cost is less. If there is no identifiable Primary Heat Recovery Equipment and no identifiable space primarily occupied by the generator, eligible heat recovery piping and control costs shall be limited to the generator skid.
7. Construction and installation costs. For projects in which the equipment is part of a larger project, only the construction and installation costs directly associated with the installation of the energy equipment are eligible.
8. Interconnection costs, including:
  - a. Electric grid interconnection application fees
  - b. Natural gas grid interconnection costs
  - c. Metering costs associated with interconnection

9. Warranty and/or maintenance contract costs associated with eligible project cost equipment. The cost of this component is capped at 10% of the total claimed project costs.
10. System metering, monitoring and data acquisition equipment as well as additional on-board monitoring equipment and costs associated with the PDP contract.
11. Air emission control equipment capital cost.
12. Gas line installation costs, limited to the following:
  - a. Costs associated with installing a natural gas line on the customer's site that connects the serving gas meter or customer's natural gas infrastructure to the distributed generation unit(s).
  - b. Customer's cost for an additional (second) gas service to serve the distributed generation unit if this represents a lower cost than tying to the existing meter or gas service.
  - c. Customer's cost for any evaluation, planning, design, and engineering costs related to enhancing/replacing the existing gas service specifically required serving the distributed generation unit.
13. For Renewable fuel projects (except wind turbines), the cost of equipment to remove moisture and other undesirable constituents from Renewable Fuels that would damage the generation equipment. Such equipment includes but is not limited to "gas skids", dryers/moisture removal and siloxane removal towers.
14. Electricity storage devices
15. Renewable fuel projects (except wind turbines) may claim the cost associated with securing a bond to certify use of renewable fuel, described in the SGIP Contract, as eligible costs.
16. Sales tax and use tax.
17. Cost of capital included in the system price by the vendor, contractor or subcontractor (the entity that sells the system) is eligible if paid by the System Owner.
18. For Steam Turbine CHP projects where new or existing boiler capacity is being increased to generate power with a steam turbine, only the incremental costs directly associated with the increased capacity is considered an eligible project cost. If the boiler or any ancillary equipment directly associated with the increased capacity received an incentive or rebate from another source, the incentive or rebate amount is an ineligible project cost and must be deducted from the eligible cost of the project.

### **3.2.3 Incentive Calculation for Site with Multiple Systems**

Program participants can apply for incentives for multiple types of systems installed at one site. The total SGIP incentive is the sum of the incentive for each type of technology. When calculating the total eligible incentive for generation technologies, the incentives are to be calculated sequentially until the 3 MW limit is reached, with the lowest incentive rate (\$/Watt) technology portion calculated first. For multiple generation technologies within a single incentive level, the incentives are calculated in the order in which

they appear in Table 3.1.1, from top to bottom. When calculating the total eligible incentive for energy storage technologies, the incentives are to be calculated sequentially until the 6 MWh limit is reached.

#### **3.2.4 Calculating Incentives with Existing Systems**

A system may be installed in addition to existing systems if all program eligibility requirements are met by the project. Backup generators are not considered “existing on-site generation”.

**Sites with existing systems that have met their permanency requirements:** The existing SGIP system capacity is not accounted when determining the current incentive. However, if the existing system is still in operation the existing capacity must be accounted in order to best determine new system size.

**Sites with existing SGIP systems that have not met their permanency requirements:** The existing SGIP system capacity is accounted first at the highest incentive rate and then the proposed system capacity incentive is added on top of the existing capacity to determine in which incentive capacity tier the proposed system falls. Energy storage system capacity is non additive with generation capacity for purposes of calculating the tiered incentive. The incentive calculation and capacity limits are treated separately for energy storage and generation technologies.

#### **3.2.5 Calculating Incentives for Replacement Generation**

Installation of a new system intended to replace an existing system is allowed if all program eligibility requirements have been met and the replaced system has either never received incentives from the SGIP or the Energy Commission's Emerging Renewables Program (ERP), or has received incentives from the SGIP, or ERP programs but has been in service for at least the applicable program's permanency requirement. Systems that did receive incentives but have not met the appropriate program's permanency requirements may only receive incentive on the incremental increase above the existing system's rated capacity (kW for generation or kWh for energy storage).<sup>26</sup>

The replaced system must also be fully decommissioned and removed from the site. The Program Administrator will confirm this has been completed as part of the Post-Installation Inspection.

#### **3.2.6 Incentives from other sources**

Host Customers, Applicants, and System Owners are required to disclose information about all other incentives they have received, plan to receive or have applied for.

**For all projects, the sum of the SGIP incentive and any other incentive received for the project may not exceed the total eligible project costs for the SGIP-eligible system. If the total exceeds the eligible costs,**

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<sup>26</sup> All applicable Incentive Limitations apply. See Section 5.2 and Section 6.6, 6.7, 6.9.

the SGIP incentive will be reduced until the sum of the SGIP and other incentive equal the total eligible costs.

For projects (excluding Equity Budget projects) receiving incentives under other programs, the SGIP incentive may be reduced depending on the source of the other incentive.

- For other incentives funded 100% by Investor Owned Utility (IOU) ratepayers, the total SGIP incentive will be reduced by the full amount of the other incentive.
- For other incentives funded by Non-IOU Ratepayers, the total SGIP incentive will be reduced by 50% of the amount of the other incentive.

In order to protect against entities creating governance structures or affiliations that would allow them to achieve more funding than the capped amount, it is required that Host Customers, Applicants, and System Owners disclose information about all other incentives and eligible tax credits taken advantage of by them or any of their affiliates applicable to the project. **Failure to disclose such information will be considered an infraction and is subject to the penalties indicated in Section 9.**

### 3.2.7 Developer Cap

Any single Developer is limited to 20% of the SGIP incentive funding for a given budget category in each statewide incentive step. The Developer cap will be calculated separately for generation projects, large scale energy storage projects, small residential energy storage projects, and equity budget projects. Applicants may not submit applications for Developers in excess of the statewide Developer cap for the active step, and Program Administrators shall not issue conditional reservations to projects by a Developer that has already applied for reservations in a given step that exceed 20%. The Developer cap will be established by budget step and posted prior to program opening. The Developer cap will remain fixed for each budget step once the step is opened even if total available funds change.<sup>27</sup> Please see Section 4.1.5 for the definition of a Developer.

The Equity Budget and Equity Resiliency Budgets are exempt from the Developer Cap.

## 3.3 PBI Assignment

If there is a change in ownership of the property which hosts the SGIP equipment, the new owner may continue to receive the Performance-Based Incentives (PBI) if the owner completes a new interconnection agreement. If the seller relocates the equipment, the owner may continue to receive the PBI incentive payments if the equipment is relocated within the same Program Administrator's service territory within six

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<sup>27</sup> The developer cap will take into account all authorized collections approved in D.14-12-033 and D.17-04-017 as well as all other funds made available through project cancellation before the step opens.

months and the owner completes an interconnection agreement at the new address. In either case, the PBI payment sunset date will not be extended.

## 4 Program Eligibility

In order to qualify for incentives, all program eligibility criteria must be satisfied. The following section details these requirements.

### 4.1 Program Participant Criteria

#### 4.1.1 *Host Customer*

Any retail electric or gas distribution class of customer (industrial, agricultural, commercial or residential) of PG&E, SCE, SoCalGas, or SDG&E is eligible to be the Host Customer and receive incentives from the SGIP.<sup>28</sup> The Host Customer must be the utility customer of record at the site where the SGIP system is or will be located. In the event that the Host Customer's name is not on the utility bill, a letter of explanation is required that addresses the relationship of the Host Customer to the named utility customer.

The Host Customer is the exclusive incentive reservation holder who is party to the SGIP Contract. The Host Customer has the authority to designate the Applicant, energy service provider, and/ or Developer and change any of these parties at any time with prior written notice to the Program Administrator.

#### 4.1.1.1. Host Customer Eligibility for the Equity Budget

##### Non-residential projects:

For the Equity Budget, a non-residential project must meet one of the following customer criteria:

- Local governmental agency<sup>29</sup>
- State governmental agency<sup>30</sup>
- Educational institution<sup>31</sup>
- Non-profit organization<sup>32</sup>
- Small business<sup>33</sup>

Additionally, the project site must be located in a disadvantaged or low-income community. A disadvantaged community is defined as any census tract that ranks in the statewide top 25% most affected census tracts in the most recently released version of the environmental health screening tool, CalEnviroScreen, plus census tracts that score within the highest 5% of CalEnviroScreen's pollution burden, but do not receive an overall CalEnviroScreen score. A low-income community is defined as census tracts with median household incomes at or below 80% of the statewide median income, or with median

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<sup>28</sup> "...retail electric or gas distribution class of customer..." means that the Host Customer pays for and receives distribution services, as defined by their respective utility rate schedule.

<sup>29</sup> Public Contracts Code § 22161(f)

<sup>30</sup> Government Code §11000

<sup>31</sup> Any institution that would otherwise be eligible for funding through the California Clean Energy Jobs Act (Proposition 39), or a college or university accredited to operate in California.

<sup>32</sup> An organization that is registered and in good standing with the California Secretary of State as a domestic non-profit entity.

<sup>33</sup> A business or manufacturer, including affiliates, with average annual gross receipts of \$15 million or less, over the last three tax years.

household incomes at or below the threshold designated as low-income by the Department of Housing and Community Development's list of state income limits adopted pursuant to Section 50093.

#### Residential Projects:

For the Equity Budget, residential projects are classified as multi-family low-income housing or single-family low-income housing.

Eligible multi-family housing is defined as a multi-family residential building of at least five rental housing units that is operated to provide deed-restricted low-income residential housing<sup>34</sup>, and is either located in a disadvantaged community, or is a building where at least 80% of the households have incomes at or below 60% of the area median income<sup>35</sup>. Any customer account in such buildings will be eligible for the Equity Budget.

Additionally, the Equity Budget is available to customers living in single-family low-income residences sold at an affordable housing cost to a lower income household that is subject to:

- a) a resale restriction<sup>36</sup>, or;
- b) an equity sharing agreement, for which the homeowner does not receive a greater share of equity than described in paragraph (2) of subdivision (c) of Section 65915 of the Government Code, with a public entity or nonprofit housing provider organized under Section 501(c)(3) of the Internal Revenue Code that has as its stated purpose in its articles of incorporation on file with the office of the Secretary of State to provide affordable housing to lower income households<sup>37</sup>.

Additionally, the Equity Budget is available to residential customers who have participated or who are eligible for the SASH or DAC-SASH programs. Customers must provide a copy of their incentive reserved status for the SASH or DAC-SASH program to demonstrate that they are eligible for one of these programs.

#### **4.1.1.2. Inclusion of Indian Country in California**

- a) Indian Country in California, as defined in 18 USC 1151, is considered as being a disadvantaged community for purposes of the SGIP Equity Budget. Thus, projects in these areas are eligible for the Equity Budget. However, non-Indian residences or businesses on privately owned fee land in Indian Country are not eligible under this expanded definition. If the in-holding has multiple owners, at least one owner must be a tribe or tribal member for the project to be eligible.

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<sup>34</sup> As described in clause (i) of subparagraph (A) of paragraph (3) of subdivision (a) of § 2852 of the Public Utilities Code.

<sup>35</sup> As defined in subdivision (f) of §50052.5 of the Health and Safety Code.

<sup>36</sup> Certain and specific "presumed resale restrictions" meet this requirement. See section 5.4.1 for more information.

<sup>37</sup> Subparagraph (c) of paragraph (3) of subdivision (a) of 2852 of the Public Utilities Code

#### 4.1.1.3. Eligibility for the Equity Resiliency Budget

Residential customers are eligible for the Equity Resiliency Budget if they meet each of the following:

- a. Are located in a Tier 3 or Tier 2 HFTD<sup>38</sup>; and
- b. Are one of the following:
  - i. Eligible for the SGIP Equity Budget; or
  - ii. Medical Baseline customer<sup>39</sup>; or
  - iii. A customer that has notified their utility of serious illness or condition that could become life-threatening if electricity is disconnected<sup>40</sup>.

#### 4.1.2 **System Owner**

The System Owner is the owner of the SGIP incentivized equipment. In the case when a vendor sells a system to a Host Customer, the Host Customer is the System Owner. In the case of a leased system, the lessor is the System Owner. The System Owner shall be designated on the Reservation Request Form.

In the event that the System Owner is not the Host Customer and withdraws from the project, the Host Customer will retain sole rights to the incentive reservation and corresponding incentive reservation number. To preserve such incentive reservation and corresponding reservation number, the Host Customer must submit revised application documentation to the Program Administrator.

#### 4.1.3 **Applicant**

An Applicant is the person or entity that is responsible for completing and submitting the SGIP application and serves as the main point of contact for the SGIP Program Administrator throughout the application process. Host Customers may act as the Applicant, or they may designate a third party to act as the Applicant on their behalf. Host Customers may elect to change the Applicant at any time with prior written notice to the Program Administrator.

#### 4.1.4 **Payee**

A Payee is the person or entity to whom the SGIP incentive check is made payable. The Payee may be any person or entity designated by the Host Customer on the Incentive Claim Form.

#### 4.1.5 **Developer**

For applications received in Steps 1 and 2:

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<sup>38</sup> <https://ia.cpuc.ca.gov/firemap/>

<sup>39</sup> Defined in D.86087, 80 CPUC 182

<sup>40</sup> Defined in D12-03-054

A Developer is the corporate entity that holds the contract for purchase and installation of the system, and/or alternative System Ownership Agreement (such as a Power Purchase Agreement) with the host customer and handles the project's development activities. The Developer must fully disclose their participation in developing the project and/or ownership in the project, or that of a combination of affiliated installers/developers. The customer contract will be verified at Proof of Project Milestone to confirm the Developer's representations. When applicable, the Developer cap will apply to any combination of affiliated developers under the same majority ownership.

For applications received in Step 3 or later:

A Developer is, if not individual homeowners applying for SGIP incentives for systems located on their own property, the corporate entity registered and in good standing with the Secretary of State of California that handles a substantial amount of the project's development activities.

An exclusive list of a project's development activities to be used for the purpose of applying this definition to the Program's developer cap is as follows:

1. Approaching or communicating with the host customer about the project and learning about its needs and energy profile
2. Developing the specifications for a system based on the customer's needs and interests
3. Soliciting bids from multiple manufacturers for the specified system
4. Gaining the customer's commitment to purchase or lease the specified system, usually but not necessarily by signing a purchase order with a customer or other form of agreement
5. Purchasing the specified system from the manufacturer to fulfill the obligation to provide a system to the customer
6. Securing permits for the system on behalf of the customer
7. Securing interconnection permission for the system on behalf of the customer
8. Submitting SGIP applications on behalf of the customer
9. Liaising with the SGIP administrators on incentive reservations
10. Liaising with the SGIP administrators on data reporting requirements
11. Supplying project data to SGIP evaluators
12. Physically constructing the system at the customer's premises
13. Installing the system at the customer's premises

For the purpose of this definition, the Program Administrators, with oversight from Energy Division, have discretion to determine whether a participant handles such activities, and whether a participant handles a substantial amount of these activities for a given project. If a reassignment of Developer status for a given project occurs after an SGIP application is submitted but before a confirmed reservation is issued, and

leads to a participant retroactively exceeding its developer cap for a given incentive Step, a sufficient number of reservation requests for that participant shall be cancelled to bring the participant under its developer cap.

#### **4.1.5.1 Developer Application Process**

All SGIP projects must select a pre-approved Developer before the application may be submitted. A list of approved Developers will be available at [www.selfgenca.com](http://www.selfgenca.com). Entities interested in becoming an approved SGIP Developer must submit the Developer Eligibility Application to the Program Administrators, containing the following information:

- If a parent company for the participant exists, the ultimate owner of the parent company if the parent company is nested within other parent-child corporate relationships – revelation of the ultimate owner is required
- Any ownership interest – including a minority interest – in the developer held by another developer or ultimate owner of another developer
- The identity of the entity, if reasonably foreseeable, that will execute any of the following development activities if it is not the developer named in the Developer Eligibility Application:
  - Approaching or communicating with the host customer about the project and learning about its needs and energy profile
  - Developing the specifications for a system based on the customer's needs and interests
  - Soliciting bids from multiple manufacturers for the specified system
  - Gaining the customer's commitment to purchase the specified system, usually by signing a purchase order with a customer or other form of agreement; or owning the system during its lifetime and signing a lease or other similar agreement with the customer
  - Purchasing the specified system from the manufacturer to fulfill the obligation to provide a system to the customer
  - Securing permits for the system on behalf of the customer
  - Securing interconnection permission for the system on behalf of the customer
  - Filing SGIP applications
  - Liaising with the SGIP administrators on incentive reservations
  - Liaising with the SGIP administrators on data reporting requirements
  - Supplying project data to SGIP evaluators
  - Physically constructing the system at the customer's premises
  - Installing the system at the customer's premises
- If the developer plans to divide project development activities with another entity in different ways for different projects, the developer must note that on the application form and submit

supplemental information with the Developer Eligibility Application describing those other ways for other projects.

- To the extent not described in the section asking for information on execution of project development activities, a description of relationships with other SGIP participants, including commercial or financial relationships between developers that do not share the same majority ownership, in developing and/or owning any existing projects funded in whole or in part by SGIP or reasonably foreseeable future projects that may be funded in whole or in part by SGIP.

Additionally, if requested by the Program Administrator, Developers must provide the following documentation:

1. Articles of incorporation,
2. Certificate of incorporation,
3. Operating agreements or similar applicable organizational document of Developer and most current financial statements.

Only one participant per project can be determined by the Program Administrators or Energy Division to handle a substantial portion of the project's development activities.

Acceptance by the Program Administrators of a Developer Eligibility Application does not guarantee that a participant qualifies as a Developer of any given project.

The Developer must fully disclose its participation in developing the project and/or ownership in the project, or that of a combination of affiliated installers/developers. The Developer must disclose relationships with other SGIP participants in developing and/or owning any existing projects funded in whole or in part by SGIP or reasonably foreseeable future projects that may be funded in whole or in part by SGIP to the Program Administrators on an ongoing basis and in the Developer Eligibility Application. For example, if a Developer purchases the contract for purchase and installation of a system from another Developer, each Developer must describe the transaction in its Developer Eligibility Application, or inform the Program Administrators of the transaction if the Developer Eligibility Application has already been accepted. Note that the relationships between Developers to be disclosed to the Program Administrators include commercial or financial relationships between Developers that do not share the same majority ownership.

The customer contract will be verified at Proof of Project Milestone to confirm the Developer's representations. When applicable, the Developer cap will apply to any combination of affiliated developers under the same majority ownership. Majority ownership may be evidenced by the ownership interest in different Developers by: a single parent corporation, the distinct subsidiaries of a single parent corporation, a private equity firm, an investment bank, a group of individual shareholders, or any other entity that the

Program Administrators or Energy Division in their discretion determine to constitute the same majority ownership of different Developers.

In order to ensure that majority ownership can be accurately assessed by the Program Administrators, all Developers will be required, upon request, to disclose the identity of all of their equity holders, including the ultimate ownership interests in those equity holders.

Failure to disclose relationships with other participants in a Developer Eligibility Application shall be considered an infraction.

## 4.2 Equipment Eligibility

The SGIP intends to provide incentives for reliable, permanent and safe systems that are professionally installed and that comply with all applicable Federal, State and local regulations. Host Customers and System Owners are strongly encouraged to become familiar with applicable equipment certifications, design, and installation standards for the systems they are contemplating. The following section describes the specific equipment eligibility criteria for systems that want to participate in the SGIP.

### 4.2.1 *Commercial Availability*

Commercially available, factory-new equipment is eligible for incentives. “Commercially available” means that the major system components are acquired through conventional procurement channels.

All eligible technologies must be certified for safety by a nationally recognized testing laboratory (NRTL). An application may be submitted for a device that has not yet received certification from an NRTL if the certification process is underway, however proof of certification must be submitted at the latest with the Incentive Claim documents. Failure to submit proof of certification with the Incentive Claim documents will result in cancellation of the project.

If NRTL certification is not applicable for the technology type, it must be supported by a 10-year warranty as consistent with Rule 21 interconnection standards. In the event that Rule 21 interconnection standards or NRTL certification do not require a separate manufacturer’s warranty, a single 10-year service warranty is sufficient. If Rule 21 interconnection standards or NRTL certification require a separate 10-year manufacturer’s warranty in addition to the 10-year service warranty, then the obligation for dual warranties must be met by the project.

### 4.2.2 *Interconnection*

All systems receiving incentives under the SGIP that discharge electricity<sup>41</sup> must be connected to the local electric utility’s distribution system and must be installed on the Host Customer’s side of the electric utility

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<sup>41</sup> For example, TES does not discharge electricity and therefore does not require an interconnection agreement.

meter. The interconnection, operation, and metering requirements for the systems shall be in accordance with the local electric utility rules for customer generating facility interconnections. Energy storage systems must also be configured to operate in parallel with the grid.

In order to connect a system to the electric utility distribution system, Host Customers and/or System Owners will be required to execute certain documents such as, but not limited to, an “Application to Interconnect a Generating Facility” and a “Generating Facility Interconnection Agreement” with the local electric utility. Written certification of interconnection and parallel operation to the Program Administrator prior to the Reservation Expiration date will be required. Applicants, Host Customers, and System Owners are solely responsible to submit interconnection applications to the appropriate electric utility interconnection department as soon as the information to do so is available to prevent any delays in system parallel operation. For more information on electric grid and/or natural gas pipeline interconnections, please contact your local utility.

Systems will be eligible to receive a reservation up to 12 months after receiving authorization to operate in parallel with the grid from the electric utility.

#### 4.2.3 ***Permanent Installation***

The intent of the SGIP is to provide incentives for equipment installed and functioning for the duration of its useful life. Only permanently installed systems are eligible for incentives. This means that the system must demonstrate to the satisfaction of the Program Administrator adequate assurances of both physical and contractual permanence prior to receiving an incentive.

Physical permanence is to be demonstrated by electrical, thermal and/or fuel connections in accordance with industry practice for permanently installed equipment and be secured to a permanent surface (e.g. foundation). Any indication of portability, including but not limited to temporary structures, quick disconnects, unsecured equipment, wheels, carrying handles, dolly, trailer or platform, will deem the system ineligible.

Contractual permanence, corresponding to a minimum of the length of the applicable warranty period (10 years), is to be demonstrated as follows:

- System Owner agrees to notify the Program Administrator in writing a minimum of 60 days prior to any change in either the site location or change in ownership of the system if the change(s) takes place within the applicable warranty period.
- All agreements involving the system receiving an incentive are to be provided to the Program Administrator for review as soon as they become available. These agreements include, but are not limited to, system purchase and installation agreements, warranties, leases, energy or services agreements, energy savings guarantees and system performance guarantees.

#### 4.2.4 ***Ineligible Equipment***

The following equipment is not eligible for participation in the SGIP:

- Backup systems intended solely for emergency purposes<sup>42</sup>
- Any system/equipment that is capable of operating on, or switching to, diesel fuel or diesel cycle for start-up or continuous operation
- Field demonstrations for proof-of-concept operation of experimental or non-conventional systems partially or completely paid by research and development funds
- Rebuilt, refurbished or relocated equipment (e.g. second life batteries)
- Equipment that has been interconnected for more than 12 months

#### 4.2.5 ***System Sizing for Projects without Peak Demand Information***

Sites with 12-months of previous energy usage data (kWh) but without peak demand (kW) information available (e.g., customers on rate schedules without a demand component) will have an equivalent peak demand calculated using the highest amount of energy consumed (kWh) in a given interval in the previous 12 months of consumption at the project site divided by the duration of that interval, in hours. The most granular interval for which there is 12 months of available data should be used.

For example, if a residential customer's meter collected hourly interval data for a 12-month period, and this data revealed that the greatest hourly consumption data was 5.5kWh during the previous 12 months, then the peak demand estimate would be 5.5 kW. If the data revealed that the greatest consumption within a 15-minute interval was 5.5kWh during the previous 12 months, then the peak demand estimate would be 22 kW.

For customers with less than 12 months of history with the utility or customers that have meters incapable of recording interval usage data, methodology from Section 220 of the National Electric Code (NEC) may be used to determine instantaneous peak demand.

#### 4.2.6 ***Eligibility for New Technologies***

Systems consisting of new technologies not already included in the list of eligible SGIP technologies listed in *Section 3.1.1 and Section 3.1.2* may become eligible for the SGIP if its first commercial installation occurred less than ten years prior to SGIP funding. New technologies must meet all applicable eligibility

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<sup>42</sup> Operate as short-term temporary replacement for electrical power during periods of Electric Utility power outages. In addition to emergency operation they ordinarily only operate for testing and maintenance. Backup generators do not produce power to be sold or otherwise supplied to the grid or provide power to loads that are simultaneously serviced by the Electric Utility grid. Backup generators only service customer loads that are isolated from the grid either by design or by manual or automatic transfer switch. Adopted Affidavit Form in CPUC Resolution E-4717.

and program requirements. Developers of such technologies seeking eligibility must follow the Program Modification Guidelines as outlined in *Section 4.2.7*.

#### **4.2.7 Program Modification Guidelines**

For the consideration of new technologies and/or SGIP rule changes, the following Program Modification Guidelines as outlined in Decision 03-08-013 should be followed:

All Program Modification Requests (PMRs) must be submitted in writing, using the current PMR format to the SGIP Working Group for review at least 10 business days prior to the SGIP Working Group meeting or the request will roll over to the next monthly SGIP Working Group meeting.

All parties requesting a program modification will be required to meet with the SGIP Working Group during a monthly SGIP Working Group meeting to determine if the Working Group would support the PMR.

The SGIP Working Group will first determine whether or not the proposed PMR requires a modification to a prior Commission Decision. If the PMR is minor and non-substantive and does not require modifications to prior Commission orders, then:

- The Working Group will review the PMR. If accepted, the Working Group will make the appropriate changes to the Handbook.
- If the Working Group needs more information, the party proposing the PMR would have the opportunity to present at the following Working Group meeting with additional information which supports its request for a program change.
- The Working Group will make a decision to accept or deny the PMR based on the new information presented in the follow-up presentation.
- The proposed program change and the Working Group recommendation(s) and rationale will be captured in the Working Group meeting minutes.
- If the party objects to the Working Group's decision to deny the PMR, the party may write a letter to Energy Division stating why their program change should be included in the SGIP. Information that supports the party's reasons to accept the program change must be included in the letter.
- Energy Division will then make a final decision on whether to approve the PMR.
- Energy Division will report its final decision at the following SGIP Working Group meeting, which will be captured in the SGIP Working Group meeting minutes.
- If the PMR is accepted, appropriate revisions to the SGIP Handbook will be made.

If the proposed change requires modification to a prior Commission order or if the PMR addresses large programmatic or substantive issues, then:

- The Working Group will review the PMR and make a recommendation to support or oppose the PMR in the same meeting.
- The Working Group recommendation and rationale will be captured in the Working Group meeting minutes.
- Subsequent to the meeting, the Working Group will write up a summary of the discussion of the PMR at the Working Group meeting, a list of comments in support or against the PMR, as well as the Working Group's overall recommendation with rationale, which will be presented to the Applicant.
- The party proposing the PMR has the choice to move forward and submit a Petition to Modify (PTM) for Commission review regardless of the Working Group's recommendation, but the Working Group's summary must be included in the PTM.
- The Energy Division participates in Working Group meetings and is welcome to participate in the discussion related to the PMR as well as in generating the "list of issues." The Energy Division does not need to participate in the "recommendation" portion of the Working Group's PMR review.
- Once the PTM is filed with the Commission, the normal PTM process will transpire, only it will have the benefit of the idea being somewhat vetted before submittal. All parties have a chance to comment on PTMs according to the Commission's Rules of Practice and Procedure.
- The Commission will review and address the PTM in a decision.

## 5 Energy Storage Technologies

The following sections outline the eligibility requirements, rating criteria, incentive calculation guidelines and application documentation requirements and metering requirements specific to SGIP energy storage projects. Additionally, all projects are subject to the general program requirements as outlined in sections 2, 3 and 4.

### 5.1 Rating Criteria for Energy Storage Projects

#### 5.1.1 *Rated Capacity (W)*

The rated capacity (W) for energy storage technologies is calculated as follows:

- DC/AC systems: The nominal voltage multiplied by the amp-hour capacity multiplied by the applicable efficiency divided by the duration of discharge ( $(V_{DC} \times \text{Amp-Hours} \times (1 \text{ kW}/1000\text{W}) \times \text{Applicable Efficiency}) / \text{Duration of Discharge}$ ).
  - The following specifications must be provided to calculate rated capacity:
    - Duration of discharge (hours)
    - DC dischargeable amp-hour capacity, associated with the duration of discharge specified, including all losses and ancillary loads (such as power conditioning and thermal management)
    - Nominal voltage ( $V_{DC}$ )
    - Applicable efficiency (if necessary), which accounts for conversion, transformation, or other efficiency losses (e.g. Inverter CEC weighted efficiency, DC-DC converter efficiency, etc.)
    - The continuous maximum power output capability of the system.<sup>43</sup> For DC systems, this is rated in DC, and for AC systems, this is rated in AC.
- HVAC-integrated S-TES: Calculated using the Conversion Tables for HVAC-integrated S-TES found in Appendix D, based on the SEER rating and tonnage of the HVAC unit with which the S-TES system will be integrated and the climate zone in which the project is located.
- Refrigeration TES: Calculated using the Refrigeration TES kW Worksheet, and is based on the following parameters of the refrigeration system(s) with which the Refrigeration TES system will be integrated: Energy Efficiency Ratio (EER) of the compressor group, nameplate BTU/h capacity of the compressor group, and maximum recorded output of the compressor group (as a percentage of nameplate compressor group horsepower), the number of condenser fans, nameplate condenser fan power, and maximum recorded output of the condenser fan group (as a percentage of nameplate condenser fan group output).

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<sup>43</sup> Maximum continuous output might be determined by the maximum continuous discharge power/current of the system or by the continuous rated output of the inverter.

### 5.1.2 Energy Capacity (Wh)

The energy capacity (Wh) for energy storage technologies is calculated as follows:

- DC/AC systems: The nominal voltage multiplied by the amp-hour capacity multiplied by the applicable efficiency ( $V_{DC} \times \text{Amp-Hours} \times (1 \text{ kW}/1000\text{W}) \times \text{Applicable Efficiency}$ ).
  - The following specifications must be provided to calculate energy capacity:
    - Duration of discharge (hours)
    - DC dischargeable amp-hour capacity, associated with the duration of discharge specified, including all losses and ancillary loads (such as power conditioning and thermal management)
    - Nominal voltage ( $V_{DC}$ )
    - Applicable efficiency (if necessary), which accounts for conversion, transformation, or other efficiency losses (e.g. Inverter CEC weighted efficiency, DC-DC converter efficiency, etc.)
- HVAC-integrated S-TES: The rated capacity (W) multiplied by the avoided compressor(s) run-hours that the system can provide in a single discharge.
- Refrigeration TES: The rated capacity (W) multiplied by the avoided compressor(s) and condenser(s) run-hours that the system can provide in a single discharge.

## 5.2 Incentive Calculation for Energy Storage Projects

Incentives for a proposed energy storage system are calculated by multiplying the energy capacity (Wh) of the system by the incentive rate for the appropriate step.

$$\text{Incentive} = \text{Energy capacity (Wh)} * \text{incentive rate}$$

### 5.2.1 Incentive Declines Based on Storage Duration

Energy storage incentives are reduced as the duration of energy storage (Wh) increases in relation to the rated capacity (W) according to the following schedule:

*Table 5.2.1 Energy Storage Incentive Duration Decrease*

Storage Duration	Incentive Rate (Pct. Of Base)
0-2 hours	100%
Greater than 2 hours to 4 hours	50%
Greater than 4 hours to 6 hours	25%
Greater than 6 hours	0%

**Example 1: 2-Hour System**

~~200 kWh storage system at \$.40/Wh =~~

~~200,000 Wh \* \$.40/Wh = \$80,000~~

**Example 2: 4-Hour System**

~~400 kWh storage system at \$.40/Wh =~~

~~200,000 Wh \* \$.40/Wh = \$80,000~~

~~200,000 Wh \* \$.20/Wh = \$40,000~~

~~\$80,000 + \$40,000 = \$120,000~~

**5.2.2 Incentive Declines and Caps Based on Energy Capacity (Wh)**

Energy storage incentives are paid up to 6 MWh of capacity with tiered incentive rates. For energy storage projects that are greater than 2 MWh, incentives decline according to the following schedule:

*Table 5.2.2: Tiered Incentive Rates*

<b>Energy Capacity</b>	<b>Incentive Rate (Pct. of Base)</b>
0 — 2 MWh	100%
Greater than 2 MWh to 4 MWh	50%
Greater than 4 MWh to 6 MWh	25%

**5.2.3 Performance-Based Incentive Payment (PBI)**

For projects 30 kW and larger, 50% of the incentive will be paid upon project completion and verification. The remaining 50% will be paid on a performance-based incentive (PBI). Annual kilowatt-hour based payments will be structured so that under the expected annual operational requirements<sup>44</sup> a project would receive the entire stream of performance payments in five years.

To calculate the basis (\$/kWh) of the annual PBI payments the following calculation is made:

~~$$\$/kWh = \text{remaining } 50\% \text{ of incentive} / \text{total anticipated kWh discharge/offset}$$~~

~~*Total anticipated kWh discharge/offset = energy capacity (kWh) \* 130 full discharges<sup>45</sup> \* five years*~~

For a 5-year period the PBI payment will be paid annually based on recorded kWh of electricity discharged or offset over the previous 12 months.

~~*PBI Payment = \$/kWh \* actual annual kWh discharged/offset*~~

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~~**Example PBI Payment for a two-hour system:**~~

~~*100 kWh system at \$.50/Wh*~~

~~*Total incentive: 100,000 Wh \* \$.50/Wh = \$50,000*~~

~~*Upfront payment: \$50,000 / 2 = \$25,000*~~

~~*Remaining payment to be recuperated through PBI: \$50,000 / 2 = \$25,000*~~

~~*Total anticipated kWh discharged/offset: 100 kWh \* 130 full discharges \* 5 years = 65,000 kWh*~~

~~*\$/kWh for anticipated kWh discharged/offset: \$25,000 / 65,000 kWh = \$0.3846154/kWh*~~

~~*PBI payment per year assuming 130 full discharges: 13,000 kWh \* \$0.3846154/kWh = \$5,000*~~

## 5.2 Eligibility Requirements for Energy Storage Projects

Energy storage projects may be stand-alone or paired with generating systems and must be capable of discharging fully at least once per day. Energy storage systems paired with wind generation must have the ability to handle hundreds of partial discharge cycles each day. Residential energy storage projects, whether stand-alone or paired, must comply with additional requirements specified in the Residential Energy Storage Eligibility Affidavit designed to ensure that all residential energy storage systems participating in the SGIP will be used for more than just back-up emergency purposes.

### 5.2.1 Greenhouse Gas Signal

A Greenhouse Gas (GHG) signal provides energy storage developers with information they need to charge the storage system during low-GHG emission periods and to discharge during high-GHG emission periods to reduce GHGs and remain in compliance with the statute.<sup>46</sup>

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<sup>46</sup> Pub. Util. Code Section 379.6(b)(3).

- The signal is a digitally-accessible, real-time, marginal GHG emissions factor for the appropriate California Independent System Operator (CAISO) sub-regions, at five-minute intervals, in units of kgCO<sub>2</sub>/kWh;
- The signal is calculated using the same heat rate-based methodology as in the most recent Avoided Cost Calculator (ACC), but with updated parameters and data sources more suitable for real-time use;
- This signal provides the marginal emissions per kWh calculated based on a natural gas-fired power plant producing energy at a price equaling the real-time (five-minute) CAISO Locational Marginal Price with costs equal to the most recent publicly available data on gas prices, CO<sub>2</sub> prices, and variable operating costs constrained by reasonable maximum and minimum efficiencies. When the calculated heat rate is zero or below, instead it is assumed that the marginal generator is renewable and the marginal emissions rate is zero; and,
- The marginal GHG emission signal includes non-CAISO territories where SGIP incentives are available, using the same methodology for non-CAISO regions as for CAISO areas, using the closest representative input data.

A five-minute real time GHG signal is used as the basis of determining compliance with the GHG requirements adopted in the decision; as such, this signal is referred to as the “GHG compliance signal”. The GHG compliance signal is used for verification of both project and fleet GHG emission compliance. The following forecasting tools are also available:

- Fifteen-minute forecast, with five-minute granularity and updated every fifteen minutes;
- One hour-ahead forecast, with five-minute granularity and updated every fifteen minutes;
- Day-ahead forecast, with five-minute granularity and updated every fifteen minutes;

The GHG signal and forecasting tools are available online at [selfgenca.com](http://selfgenca.com).

### 5.2.2 ***Greenhouse Gas Emission Standards for new non-residential applications***

During the PBI term, non-residential projects are required to reduce GHGs by a minimum of five kilograms of CO<sub>2</sub> per rated energy capacity (kg/kWh) annually to recoup full payment.

In order to calculate the GHG emissions, all new non-residential projects are to submit PBI data, including cycling data and data on net energy charged and discharged (kWh) and net real power charged and discharged (kW), in 15-min intervals on a monthly basis using the SGIP online application database PDP Portal. The SGIP PAs shall verify each new non-residential project’s GHG reductions annually using PBI data in combination with the five-minute real time GHG signal and will provide each project with monthly feedback on GHG performance.

After the PBI term, new non-residential projects in years six through ten of their permanency period should continue to annually reduce GHG emissions by five kg/kWh, verified on a fleet basis. New non-residential projects must submit cycling data on a quarterly basis to the SGIP online application data PDP Upload Portal. The PAs will use this data in combination with the GHG signal to provide quarterly feedback to developers on their GHG emissions. The annual SGIP storage impact evaluation will report the fleet GHG emissions performance of new non-residential projects in years six through ten of their permanency period, by developer. Large non-residential projects that are not otherwise part of a developer fleet are also subject to these requirements.

### 5.2.3 **Greenhouse Gas Emission Standards for non-residential legacy applications**

All non-residential energy storage systems with applications that were approved prior to April 1, 2020 will have three options to comply with the SGIP GHG emission standards:

#### Option 1: RTE Pathway- Operational Requirements

- The project will continue to comply with the operational requirements and the SGIP handbook procedures in place at the time of project approval, including the annual RTE requirement of 66.5 percent, with the exception that projects with a 260 per year cycling requirement may reduce this to 130 cycles per year.

#### Option 2: Storage Rate/DR Pathway- Operational Requirements

- These are identical to those of Option 1 with the exception that the project may substitute the RTE requirement in place when the project was approved with one of the following:
  - Enrollment in an economic DR program that is integrated into the CAISO or the DRAM mechanism; or,
  - Enrollment in an approved storage rate including:
    - PG&E: Option S or A-1-STORE;
    - SCE: Option E or TOU-GS-1; and,
    - A rate available to non-residential customers with storage systems that reduces, eliminates or otherwise does not include non-coincident demand charges and that is approved for use through a Tier-2 advice letter process.<sup>47</sup>

#### Option 3: GHG Pathway- Operational Requirements

- Projects that select Option 3 that are within their ten-year permanency requirement are required to emit zero kg/kWh GHGs or less at the developer fleet level on an annual basis; and,
  - Must cycle a minimum of 130 times per year; and,
  - the annual RTE requirement is eliminated

Regardless of what option a non-residential project selects, all verification and enforcement standards will fall under the SGIP Handbook version that was approved by the CPUC at the time of application approval.

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<sup>47</sup> The SGIP PAs will update the Handbook with approved storage rates that reduce or eliminate non-coincident demand charges periodically. For the latest information regarding available rates, please reach out to the appropriate IOU for where the project is based.

If a project wishes to change which pathway they are on, they must notify the appropriate PA by December 15<sup>th</sup> of any calendar year. Any changes made will go into effect the forthcoming calendar year.

#### 5.2.4 **System Size Parameters**

System size requirements are applicable for systems that are rated above 10 kW. Systems that are rated at 10 kW or less are exempt from the sizing requirements.

Energy storage projects, whether paired or stand-alone, may be sized up to the Host Customer's previous 12-month annual peak demand (kW). For new construction or projects with future load growth, projects can be sized up to future peak demand, but the load must be substantiated before the incentive can be paid. HVAC-integrated S-TES systems must be sized no larger than the tonnage of their accompanying HVAC unit and cannot be integrated with HVAC units greater than 20 tons. Refrigeration TES systems must be sized no larger than the tonnage of their accompanying refrigeration system(s).

#### 5.2.5 **Operational Requirements**

New non-residential ~~Commercial~~ systems are required to discharge a minimum of ~~104430~~ full discharges per year. Residential systems are required to discharge a minimum of 52 full discharges per year. A "full discharge" is the equivalent of discharging the SGIP-incentivized energy capacity, whether it is during a single or multiple discharges.<sup>48</sup>

Legacy projects required to discharge a minimum of 260 full discharges a year may opt to discharge a minimum of 130 full discharges a year by notifying their respective SGIP PA.

#### 5.2.6 **Paired with On-site Renewables**

To be considered paired with and charging from on-site renewables, energy storage systems must either be claiming the Investment Tax Credit (ITC) or, if not claiming the ITC, charge a minimum of 75% from the on-site renewable generator.

#### 5.2.7 **Demand Response Dual Participation**

Energy storage projects funded through the SGIP are eligible to provide demand response services or participate in demand response programs.

#### 5.2.8 **Upfront Eligibility Requirements for New Residential Projects**

All new residential systems, regardless of system size, must have a single cycle round trip efficiency (SCRTE) of 85% or greater.

Additionally, all new residential IOU and non-IOU customers are required to enroll in a time-varying rate with a peak period starting at 4 pm or later and with a summer peak to off-peak price differential of 1.69 or more, if such rate is available. SGIP eligible customers may not utilize time-of-use (TOU) bill protection measures. However, for California Alternate Rates for Energy (CARE) eligible customers, if a CARE TOU

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<sup>48</sup> Each discharge does not have to be a 100% depth of discharge, but the aggregate amount of discharges over the year must equate to ~~104430~~ full discharges.

rate meeting the above criteria is not available at the time of SGIP reservation request submittal, the customer may enroll in any CARE TOU rate. CARE TOU customers may not utilize TOU bill protection measures.

A list of SGIP-approved residential rates can be found on [www.selfgenca.com](http://www.selfgenca.com)

Customers that do not have access to an approved TOU rate may be eligible if they can demonstrate that the energy storage system charges only from an onsite solar photovoltaic system (defined as a battery that begins charging at dawn and continues charging from the solar unit until fully charged, and that never charges from the grid) or has set relevant storage parameters to the appropriate manufacturer-certified functionalities at the time of installation to enable solar-self-consumption mode (defined as systems using a battery to store solar generation and discharging the stored power only to meet onsite load).

#### 5.2.9 **Greenhouse Gas Emission Standards for Legacy Residential Projects**

Residential energy storage systems with an application approval date prior to April 1, 2020 are no longer subject to the round-trip efficiency requirements in place at the time the reservation letters were issued. The annual cycling requirement of 52 cycles per year must still be maintained for all legacy residential project completed. These projects are encouraged to enroll in an SGIP-approved rate as described in section 5.2.8.

### 5.3 **Incentive Calculation for Energy Storage Projects**

Incentives for a proposed energy storage system are calculated by multiplying the energy capacity (Wh) of the system by the incentive rate for the appropriate step.

$$\text{Incentive} = \text{Energy capacity (Wh)} * \text{incentive rate}$$

#### 5.3.1 **Incentive Declines Based on GHG Performance**

Non-residential energy storage systems must reduce GHG emissions by 5 kg CO<sub>2</sub>/rebated energy capacity (kWh) on an annual basis. Projects that do not reduce GHG by 5 kg CO<sub>2</sub>/kWh will have their PBI payment reduced by \$1/kg CO<sub>2</sub> emitted above this level. The reduction is capped at 100% of the annual PBI payment. PBI payment deductions are permanently forfeited and returned to the SGIP incentive budget. The SGIP PAs have the discretion to decrease the amount of any given PBI payment deduction in exceptional circumstances and with the written approval of CPUC Energy Division. Exceptional circumstances include, but are not limited to, causes not reasonably under the developer or customer's control, and causes that were not reasonably foreseeable.

**5.3.2 Incentive Declines Based on Storage Duration**

Energy storage incentives are reduced as the duration of energy storage (Wh) increases in relation to the rated capacity (W) according to the following schedule:

*Table 5.2.1.1 5.3.2.1 Energy Storage Incentive Duration Decrease*

<b>Storage Duration</b>	<b>Incentive Rate (Pct. Of Base)</b>
0-2 hours	100%
Greater than 2 hours to 4 hours	50%
Greater than 4 hours to 6 hours	25%
Greater than 6 hours	0%

**Example 1: 2-Hour System**

200 kWh storage system at \$.40/Wh =

$200,000 \text{ Wh} * \$.40/\text{Wh} = \mathbf{\$80,000}$

**Example 2: 4-Hour System**

400 kWh storage system at \$.40/Wh =

$200,000 \text{ Wh} * \$.40/\text{Wh} = \$80,000$

$200,000 \text{ Wh} * \$.20/\text{Wh} = \$40,000$

$\$80,000 + \$40,000 = \mathbf{\$120,000}$

**5.3.3 Equity Budget Incentive Declines Based on Storage Duration**

For the equity budget, the duration step-down incentive structure is as follows, such that systems with discharge duration capacities of four to six hours receive 50 percent of the base incentive rate. No incentive is provided for the discharge capacity greater than 6 hours.

*Table 5.3.3 Energy Storage Equity Incentive Duration Decrease*

<b>Discharge Duration (hours)</b>	<b>Percent of Base Incentive</b>
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0 to 2 hours	100
Greater than 2 to 4 hours	100
Greater than 4 to 6 hours	50
Greater than 6 hours	0

The Commission requires all equity budget and equity resiliency projects to meet all SGIP GHG emission reduction, cycling and other system and operational requirements as these ensure that storage systems receiving incentives will not be used only or primarily to provide backup power.<sup>49</sup>

#### 5.3.4 **Incentive Declines and Caps Based on Energy Capacity (Wh)**

Energy storage incentives are paid up to 6 MWh of capacity with tiered incentive rates. For energy storage projects that are greater than 2 MWh, incentives decline according to the following schedule:

*Table 5.2-2.25.3.4.1: Tiered Incentive Rates*

Energy Capacity	Incentive Rate (Pct. of Base)
0 to—2 MWh	100%
Greater than 2 MWh to 4 MWh	50%
Greater than 4 MWh to 6 MWh	25%

#### 5.3.5 **Performance-Based Incentive Payment (PBI)**

All new non-residential energy storage projects will be paid 50% of the incentive upon project completion and verification. The remaining 50% will be paid on a performance-based incentive (PBI). Annual kilowatt hour-based payments will be structured so that under the expected annual operational requirements<sup>50</sup> a project would receive the entire stream of performance payments in five years.

To calculate the basis (\$/kWh) of the annual PBI payments the following calculation is made:

$$\text{\$/kWh} = \text{remaining 50\% of incentive} / \text{total anticipated kWh discharge/offset}$$

$$\text{Total anticipated kWh discharge/offset} = \text{energy capacity (kWh)} * 104 \text{ full discharges}^{51} * \text{five years}$$

<sup>49</sup> D.19-09-027, Conclusion of Law 19

<sup>50</sup> See Section 5.3.3

<sup>51</sup> For new non-residential projects only. If this was a residential project sized 30 kW or greater, 52 full discharges would be required.

For a 5-year period the PBI payment will be paid annually based on recorded kWh of electricity discharged or offset over the previous 12 months.

$$PBI\ Payment = \$/kWh * actual\ annual\ kWh\ discharged/offset$$

**Example PBI Payment for a two-hour system:**

100 kWh system at \$.50/Wh

Total incentive: 100,000 Wh \* \$.50/Wh = \$50,000

Upfront payment: \$50,000 / 2 = \$25,000

Remaining payment to be recuperated through PBI: \$50,000 / 2 = \$25,000

Total anticipated kWh discharged/offset: 100 kWh \* 104 full discharges \* 5 years = 52,000 kWh

\$/kWh for anticipated kWh discharged/offset: \$25,000 / 52,000 kWh = \$0.480769230/kWh

PBI payment per year assuming 104 full discharges: 10,000 kWh \* \$0.480769230/kWh = \$5,000

For new non-residential projects defined as submitted on or after April 1, 2020, annual PBI payments are subject to PBI payment reductions based on GHG emissions. See section 5.3.1 for more details.

## 5.4 Application Documentation Requirements for Energy Storage Projects

### 5.4.1 Required Documentation for Reservation Request

Energy storage applications must provide a copy of the following:

Table 5.4.1: Reservation Request Requirements

Required Materials	
1.	Completed Reservation Request Form (All Projects)
2.	Application Fee (All Projects)
3.	Equipment Specifications (All Projects not currently on the SGIP Energy Storage Equipment List)
4.	Proof of Utility Service/ Load Documentation (All Projects)
5.	Preliminary Monitoring Plan (All Non-Residential Applications <del>&gt;=30-kW</del> and/or Residential projects paired with on-site renewable generators)

<b>Required Materials</b>	
<b>6. Proof of Equity Budget Eligibility</b> ( <i>Equity Projects Only</i> )	<ul style="list-style-type: none"> <li>• Certification of Tax-Exempt Status (<i>Gov't and non-profit only</i>)</li> <li>• Proof of Eligibility under Proposition 39 or an Accredited Institution (<i>Educational Institutions Only</i>)</li> <li>• Small Business Affidavit (<i>Small business projects only</i>)</li> <li>• SGIP Multi-Family Low-Income Housing Documentation Cover Sheet (<i>Multi-family only</i>)</li> <li>• Copy of Deed-Restriction or Regulatory Agreement (<i>Multi-family only</i>)</li> <li>• Proof of Income Qualification (<i>Single-family only</i>)</li> <li>• Proof of PU Code Section 2852 Compliance (<i>Single-family only</i>)</li> <li>• <b>Copy of SASH or DAC-SASH Reservation Letter</b></li> <li>• <b>Proof of Indian Country Qualification</b></li> </ul>
<b>7. Customer Resiliency Attestation</b> ( <b>Equity Resiliency and Equity Projects &gt;2hrs</b> )	

**Two-Step Applications should also include all applicable Proof of Project Milestone Documents (as outlined in Section 5.4.2) as part of their Reservation Request**

1. **Online Reservation Request Form** (*All Projects*)

All applicants are required to complete the online Reservation Request Form (RRF). This online form is used to provide project details, contact information, and signed declarations. Residential energy storage projects must also fill out the Residential Energy Storage Eligibility Affidavit portion of the RRF.

The RRF must be printed and signed by the Applicant, Host Customer and System Owner (if not Host Customer). A copy of the signed document must be uploaded to the online application database and the information contained on the signed copy of the RRF must match the information provided on the online RRF.

2. **Application Fee** (*All Projects*)

The application fee is equal to 5% of the requested incentive amount, payable by check, cashier check or money order, and should reference the project by site address.<sup>52</sup> The application fee is the only required document that must be mailed directly to the Program Administrator.<sup>53</sup> After a project is assigned to an incentive step, the application fee check must be mailed within 7 calendar days. If the check is not mailed within 7 calendar days, the project may be cancelled. Application fee checks returned by the financial institution without payment may result in cancellation of the application.

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<sup>52</sup> Application fees are specific to an application, not a site. If the same site reapplies to the program, they will need to submit a new application fee.

<sup>53</sup> A single application fee check for each project is required.

The application fee will be refunded upon completion and verification of the installed SGIP project. Prior to project completion, application fees are non-refundable once Confirmed Reservation has been issued.<sup>54</sup> All forfeited application fees will be allocated to the Program Administrator's current incentive step.

3. **Equipment Specifications** (*All Projects not currently **Listed** on the SGIP Energy Storage Equipment List*)

Equipment and/or component pairings that have been evaluated by the Technical Working Group can be found on the SGIP Energy Storage Equipment List at [www.selfgenca.com](http://www.selfgenca.com). For projects using equipment and/or component pairings not yet evaluated by the Technical Working Group, manufacturer equipment specifications for all major components of the system, such as the storage component, as well as the inverter, DC-DC converter, controller and/or additional system components when applicable, are required. Rated capacity (kW), energy capacity (kWh), and round-trip efficiency<sup>55</sup> for the storage system must be provided.

DC/AC systems must provide all specifications necessary to calculate the rated capacity and energy capacity, such as:

- Duration of discharge (hours)
- DC dischargeable amp-hour capacity, associated with the duration of discharge specified, including all losses and ancillary loads (such as power conditioning and thermal management),
- Nominal voltage ( $V_{DC}$ ),
- Inverter CEC-AC efficiency
- DC-DC converter efficiency
- Inverter continuous power output rating (kW)
- The continuous maximum power output capability of the system.<sup>56</sup> For DC systems, this is rated in DC, and for AC systems, this is rated in AC.

HVAC-integrated S-TES must provide the TES system equipment specifications, HVAC system equipment specifications identifying the SEER and tonnage of the HVAC unit and the climate zone in which the project is located.

Refrigeration TES systems must provide TES system equipment specifications, refrigeration system equipment specifications, the Refrigeration TES kW Worksheet and backup documentation of any site-specific conditions, if relevant.

4. **Proof of Utility Service & Load Documentation** (*All Projects*)

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<sup>54</sup> Application Fees will not be altered due to project changes that may result in a different incentive.

<sup>55</sup> AC-AC for AC systems and DC-DC for DC systems

<sup>56</sup> Maximum continuous output may be determined by the calculated maximum continuous discharge power of the energy storage system or by the continuous rated power output of the inverter depending on which is less.

Participation in the SGIP is restricted to customers who are located in PG&E, SCE, SoCal Gas or SDG&E service territories and physically connected to the Electric Utility transmission and distribution system. All applications must include a copy of a recent electric utility bill indicating the account number, meter number, Site address, and Host Customer name. Customers applying in PG&E and SoCalGas territory must also submit a copy of a recent gas utility bill. For new construction, the Host Customer must submit confirmation from the serving utility that their Site is within the Program Administrator's service territory. For projects applying in CSE and SoCalGas territory, applications for technologies that discharge electricity to the onsite load must include a copy of the previous 12-months of electric consumption including maximum demand and kWh consumption to confirm that the participating generation system meets the program sizing requirements. Electric utility customers of SCE and PG&E are not required to submit their 12 month electric consumption and demand data. SDG&E customers are also required to submit an Authorization to Receive Customer Information form, signed by the utility customer of record that authorizes CSE to access utility account information for systems greater than 10 kW or any other instance under CSE discretion if needed.

If the energy storage system is being sized based on new or future load growth (i.e. new construction or load growth due to facility expansion or other load growth circumstances) applications must include an engineering estimate with appropriate substantiation of the Site's annual peak demand forecast. Suggested methods of demonstrating load growth include Application for Service with corresponding equipment schedules and single line diagram; building simulation program reports such as eQUEST, EnergyPlus, EnergyPro, DOE-2, and VisualDOE; or detailed engineering calculations.

5. **Preliminary Monitoring Plan** *(All Non-Residential Applications and/or Residential Projects Paired with On-Site Renewable Generators) ~~All Applications >=30 kW and/or projects paired with on-site renewable generators~~*

The preliminary monitoring plan should demonstrate the following components:

**Description of the proposed SGIP system:**

Description of the system with an overview of the energy services to be provided by the system to the host site; the major components making up the system; and the intended operation of the system (e.g., demand charge management of the facility or specific end-use equipment, TOU energy arbitrage, shifting excess renewable generation, etc.); Include photos and/or diagrams of the system if available.

A description of the existing load at the Site and identification of the sources of the fuel that would be displaced by operation of the SGIP system (i.e., electricity provided by XYZ utility or natural gas provided by ABC utility) and photos of the interface locations where the SGIP system would be located to displace the load.

**Description of the metering system and metering approach:**

An overview of the performance data to be collected and a simplified layout of the system showing major components and location of the proposed metering points and data to be collected at those points is required.

**Description of the approach to be used for collecting, storing and transferring the necessary performance data:**

- For example, if electrical energy performance data is to be collected, the reasoning behind the selected metering points
- Frequency with which the data is to be collected (e.g., 15 min intervals)
- Data storage capability and approach for transfer of data (e.g., cell modem) **and**
- **For non-residential systems 30 KW and larger, the** frequency of reporting to PDP (e.g., daily, weekly) [this could also include frequency for reporting of data to Program Administrators, such as monthly]

**Identification of the metering system components by performance data type (including manufacturer and model number)**

- Electrical metering equipment (AC meters **must meet the criteria for the applicable project type (see section 5.5) be listed on the CEC's list of Eligible System Performance and Revenue Grade Meters to be found on <http://www.gosolarcalifornia.ca.gov/equipment/index.html>**)
- Thermal energy metering equipment
- Data acquisition (i.e., logger) system

**Systems Pairing with On-site Renewable Generators:**

Energy storage systems paired with on-site renewable generators must provide a description of:

- The anticipated charge and discharge schedule of the system demonstrating that the system complies with ITC operational requirements or, for projects not claiming the ITC, will be charged at least 75% from renewables;
- The metering that will be used to verify that the system is being charged from renewables;
- The ability to provide data to verify operation in the event of an audit.

6. **Proof of Equity Budget Eligibility** (*Equity Projects Only*)

**Certification of Tax-Exempt Status** *(Gov't and Non-profit Projects Only)*

State and local government and non-profit entities are required to submit verification of their tax-exempt status.

**Proof of Eligibility under Proposition 39 or an Accredited Institution** *(Educational Institutions Only)*

For educational institutions, applicants must submit documentation proving eligibility under the California Energy Commission's Proposition 39 Program<sup>57</sup>, or which confirm they are an accredited educational institution.

**Small Business Affidavit** *(Small Business Projects Only)*

Application documentation must include a signed affidavit affirming that the host customer is a business or manufacturer, including affiliates, with average annual gross receipts of \$15 million or less over the last three tax years.

**Deed Restriction or Regulatory Agreement** *(Multi-family Projects Only)*

For a multi-family residential complex financed with low-income housing tax credits, tax-exempt mortgage revenue bonds, general obligation bonds, or local, state or federal loans or grants, a deed restriction on the property, or a regulatory agreement signed and executed between the property owner/developer and entity issuing financing must be submitted.

**SGIP Multi-Family Low-Income Housing Documentation Cover Sheet** *(Multi-family Projects Only)*

To clearly outline how a project achieves Public Utilities Code Section 2852 low-income eligibility, applicants are required to submit a cover sheet identifying key details within the deed restriction or regulatory agreement such as, but not limited to, property owner name, public entity/non-profit agency name, expiration date of low income documentation, rent restriction description, and percent of households with incomes at or below 60% of the area median income. This will allow Program Administrators to more accurately and efficiently determine eligibility.

**Proof of Income Qualification** *(Single-family Projects Only)*

Documentation showing the host customer's household income is 80% of the area median income or less based upon a copy of the most recently available federal income tax return. Area Median Income is subject to annual changes based upon Housing and Urban Development's income guidelines.

**Proof of PU Code Section 2852 Compliance** *(Single-family Projects Only)*

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<sup>57</sup>Proposition 39 eligibility guidelines can be found at <http://www.energy.ca.gov/efficiency/proposition39/>

To demonstrate compliance with PU Code section 2852<sup>58</sup>, applicants may submit a copy of a resale restriction or equity sharing agreement for which the homeowner does not receive a greater share of equity than described in paragraph (2) of subdivision (c) of Section 65915 of the Government Code. The resale restriction or equity sharing agreement must be between the homeowner and a public entity or a qualifying non-profit affordable housing provider. Additionally, a presumed resale restriction may also be demonstrated to meet the resale restriction eligibility requirement, such as single-family homes located in IRS-defined Qualified Census Tracts<sup>59</sup> and other designated areas eligible for the Single-Family Affordable Solar Homes (SASH) program.<sup>60</sup>

### **Copy of SASH or DAC-SASH Reservation Letter**

Customers must provide a copy of their incentive reserved status of the SASH or DAC-SASH program that they are eligible for the program.

### **Proof of Indian Country Qualification**

A Native American tribal card or official document must be provided to be eligible for the expanded DAC requirement.

#### **7. Customer Resiliency Attestation**

Customer attestation including the following information to be provided by the Developer:

- (1) Estimate of how long a project's fully charged battery will provide electricity for the relevant facility average load during an outage
- (2) Indicate whether a project's critical loads can and will be isolated
- (3) Provide an estimate of how long the project's fully charged battery will provide electricity to critical uses during an outage
- (4) Provide an estimate of how long the project can operate in less-than favorable circumstances, such as if an outage occurs when the battery has been discharged or during the winter (if paired with solar)
- (5) Summarize information given to the customer about how the customer may best prepare the storage system to provide backup power, in the case of a PSPS event announced in advance
- (6) Attest to the truth of the information provided; and
- (7) Provide an attestation from the customer indicating that he or she received this information prior to signing a contract with the Developer.

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<sup>58</sup> As described in subparagraph (c) of paragraph (3) of subdivision (a)

<sup>59</sup> Qualified Census tracts are defined by Internal Revenue Code Section 143(j)(2) as "a tract in which 70 percent or more of the families have income which is 80 percent or less of the statewide median family income" [https://www.huduser.gov/portal/sadda/sadda\\_qct.html](https://www.huduser.gov/portal/sadda/sadda_qct.html)

<sup>60</sup> Decision 15-01-027 allows presumed resale restrictions within the SASH program, such as those found in federally-designated Empowerment Zones, Enterprise Communities, certain Neighborhood Revitalization Areas, Targeted Employment Areas, and Qualified Census Tracts.

## **Additional Requirements for Two Step Applications**

All 2 step applications must include as part of their Reservation Request materials, all applicable requirements of the Proof of Project Milestone. See Section 5.4.2.

### **5.4.2 Required Documentation for Proof of Project Milestone**

Energy storage applications must provide a copy of the following:

*Table 5.4.2: Proof of Project Milestone Requirements*

<b>Required Materials</b>
1. <b>Completed Proof of Project Milestone Form</b> <i>(All 3-Step Projects)</i>
2. <b>Copy of RFP or equivalent after 90 days</b> <i>(Public Entity Projects Only)</i>
3. <b>Copy of Executed Contract or Agreement for Installation</b> <i>(All Projects)</i> <ul style="list-style-type: none"><li>• Includes Required Warranty Documentation</li></ul>
4. <b>Energy Efficiency Audit</b> <i>(All Projects)</i>

#### 1. **Online Proof of Project Milestone Form** *(All 3-Step Projects)*<sup>61</sup>

The Online Proof of Project Milestone Form must be completed and signed by the Applicant and representatives with signature authority for both the System Owner and Host Customer (if not Host Customer). The online form must identify updated project information including the installation contractor's name, telephone number and contractor license number. All systems must be installed by an appropriately licensed California contractor in accordance with rules and regulations adopted by the State of California Contractors' State Licensing Board (CSLB). Installation contractors must have an active A, B, or C-10 license, or a C-46 license for the combined installation of solar photovoltaics and energy storage.

#### 2. **Request for Proposals (RFP) Documentation** *(Public Entities Only)*

Notice to Invite Bids, or similar solicitation issued for the installation, lease and/or purchase for systems proposed for the SGIP. The RFP must include sufficient project details such as the scope of work, schedule, terms, budget, and/or system components desired. For Public Entities not issuing an RFP, alternative documentation such as an executed letter of intent to engage with a contractor on the Host Customer letterhead, an executed contract/agreement for system installation/lease, an equipment purchase order, or alternate system ownership agreement must instead be submitted within 90

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<sup>61</sup> Not required for 2-Step Applications as part of the Reservation Request Package.

calendar days of the date the Conditional Reservation Letter. Proof of Project Milestone documentation must then be submitted within 240 days of the date the Conditional Reservation Letter.

3. **Executed Contract and/or Agreement for System Installation (All Projects)**

A copy of the executed contract for purchase and installation of the system, and/or alternative System Ownership Agreement (such as a Power Purchase Agreement) is required. The contract/agreement must be legally binding and clearly spell out the terms and scope of work. Purchase and/or installation agreements must also include system equipment and eligible system costs. All contracts/agreements must be signed by appropriate representatives (Host Customer, Installer, and/or System Owner) who are a party to the agreements of the SGIP reservation.

- As part of the Executed Contract, all storage systems are required to include a minimum 10 year service warranty. A service warranty ensures proper maintenance and continued project performance. The service warranty must cover the system maintenance to include (but not limited to) system support, problem diagnosis, on-site repair and preventative maintenance. The warranty should also include language to guarantee the continued performance of the system over the warranty period. The System Owner must provide proof of warranty and maintenance contract, and specify the warranty and maintenance contract start and end dates.

4. **Energy Efficiency Audit (All Projects)**

An Energy Efficiency Audit (EEA) report issued within the past five years is required. EEA reports must be issued by a Program Administrator, utility, or qualified vendor/consultant. The cost of the EEA can be limited to 5% of the requested incentive payment.

A Title 24 energy efficiency compliance report issued within the past three years may also be used in lieu of an Energy Efficiency Audit. A copy of the Title 24 building permit documentation should be submitted.

5.4.3 **Required Documentation for Incentive Claim**

Energy storage applications must provide a copy of the following:

Table 5.4.3: Incentive Claim Requirements

Required Materials	
1.	<b>Completed Incentive Claim Form (All Projects)</b>
2.	<b>Proof of Authorization to Interconnect (Projects that interconnect with the electrical grid)</b>
3.	<b>Building Permit Inspection Report (All Projects)</b> <b>Additional AHJ Grid Islanding Plan (Equity Resiliency and Equity &gt;2hr Projects Only)</b>
4.	<b>Substantiations for New or Expanded Load (if applicable): <del>(All Projects)</del> Projects Without Access to Approved TOU Rates (All Residential Projects)</b>

Required Materials
5. <b>Final Monitoring Schematic</b> <i>(All Projects)</i>

1. **Online Incentive Claim Form** *(All Projects)*

The ICF information must be complete, accurate and represent the actual system, project costs and/or fuel information as installed (including system size and type). It must also be signed by the Applicant, Host Customer and System Owner (if not the Host Customer).

2. **Proof of Authorization to Interconnect** *(Projects that interconnect with the electrical grid)*

Host Customers and/or System Owners will be required to execute certain documents such as, but not limited to, an “Application to Interconnect a Generating Facility” and a “Generating Facility Interconnection Agreement” with the local Electric Utility. A copy of the signed letter from their Electric Utility granting the Host Customer and/or System Owner permission to interconnect and operate in parallel with the local grid should be submitted as proof of Authorization to Interconnect.

Applicants, Host Customers and System Owners are solely responsible to submit interconnection applications to the appropriate Electric Utility interconnection department as soon as the information to do so is available to prevent any delays in system parallel operation.

3. **Building Permit Inspection Report** *(All Projects)*

A copy of the final building inspection report (or proof of exemption) demonstrating that the Project **has been inspected by the local Authorities having Jurisdiction (AHJ)**, meets all codes and standards of the permitting jurisdiction, **and has been authorized for operation**. Contact your local permitting jurisdiction to learn about permitting requirements.

**Equity Resiliency Projects and Equity Projects with longer than two-hour discharge duration**

A copy of the final building Inspection Report (or proof of exemption) demonstrating that the Project **has been inspected by the local Authority (AHJ)**, meets all codes and standards of the permitting jurisdiction and has been authorized for operation. Additionally, these projects must also show that an AHJ has approved plans showing that the system can operate in island mode and identifying if the project’s critical loads are currently isolated.

4. **Substantiations for New Construction or Expanding Load** *(All Projects)*

**New Construction or Expanding Load**: For Projects where Host Customer estimated the future load to justify system size, applications must include documentation demonstrating that the load forecast has materialized.

**Residential Projects Without Access to Approved TOU Rates: Customers that do not have access to an approved TOU rate may submit documentation as part of the incentive claim package**

that demonstrates the system is compliant with either solar-only charging (defined as a battery that begins charging at dawn and continues charging from the solar unit until fully charged, and that never charges from the grid) or has set relevant storage parameters to the appropriate manufacturer-certified functionalities at the time of installation to enable solar-self-consumption mode (defined as systems charging from solar generation and discharging the stored power only to meet onsite load).

#### 5. **Final Monitoring Schematic** (All Projects)

The final monitoring schematic is an electrical single line diagram (SLD) that includes the energy storage system, the inverter, the utility meter, the load panel and, when applicable, the PBI meter and on-site renewable generator with which the energy storage system is paired. Documentation must also be provided if there is a change in the make and model of the meters to be used (from what was submitted with the Preliminary Monitoring Plan at the Reservation Request).

For PBI projects, the Applicant must also provide the name of the Performance Data Provider (PDP) they are contracting with. A copy of the contract between the PDP and the Applicant may be requested at the Program Administrator's discretion.

### 5.5 **Metering & Monitoring Requirements for Energy Storage Projects**

~~For PBI purposes, all PBI projects SGIP technologies 30 kW or larger must install metering and monitoring equipment that measures net electrical output or offset from the system(s). Conversely, storage projects less than 30 kW that are paired with and charging from on-site renewable generators must have the ability to provide data in the event of an audit, and may utilize metering and monitoring equipment that is already part of the system.~~ Energy storage systems that discharge electricity must measure the net electrical energy during charge and discharge cycles. TES must measure electrical energy when charging. HVAC-integrated S-TES systems must monitor and report the power (kW offset) and energy (kWh offset) that would have been consumed by the HVAC unit to provide the same amount of cooling provided by the S-TES system by monitoring outside air temperature and when the S-TES system turned off the compressor of the HVAC unit. Refrigeration TES systems must report the power (kW offset) and energy (kWh offset) that would have been consumed by the refrigeration system(s) to provide the same amount of cooling provided by the Refrigeration TES system by monitoring the operating set points of the refrigeration system(s), cooling load on the refrigeration system(s), and when the Refrigeration TES system turns off the compressor(s) and condenser(s) of the refrigeration system(s).

System owners must install and maintain metering and monitoring equipment at their own cost and are responsible for the choice and installation of the metering hardware. ~~For new non-residential projects 30 kW and larger, all AC electric meters must be listed on the CEC's list of Eligible System Performance and Revenue Grade Meters to be found on <http://www.gosolarcalifornia.ca.gov/equipment/index.html>. New non-residential projects less than 30 kW must comply with the meter standards in section 5.5.1.2~~

It is also the responsibility of the System Owners to contract with a Performance Data Provider (PDP) for a minimum of five years. PDPs will be tasked with recording performance data from the installed metering and monitoring equipment and submit it to the Program Administrators on a monthly basis.

All installed electrical meters must fulfill the following requirements:

- Protocols for the minimum required performance/output data must enable any PDP to communicate with the meter and obtain the minimum required performance/output data from the meter and/or logger.
- All meters must have the capability to report their data remotely.
- Data reporting must occur on a daily basis.
- All meters must have the ability to retain collected data in the event of a power outage. Meters must have the capability to store 7 days' worth of data.
- All meters must provide the PDP provider or defined list of authorized users with the ability to access and retrieve the minimum required data from the meter using the Meter Communication / Data Transfer Protocols described in *Section 7.1*.
- The meters will be inspected as part of the project inspection process.

The following section details the minimum meter requirements per type of meter installed.

#### 5.5.1 **Minimum Electrical Meter Requirements**

Electrical meters installed on the SGIP project provide data used to assess performance of the system, to analyze impact of the SGIP system on utility distribution systems, the peak system demand of the utility and net GHG emission impacts.

##### 5.5.1.1 **Large Non-Residential Projects (30kW and larger)**

All systems 30 kW and larger and/or storage projects paired with and charging from on-site renewable generators must be installed with a meter or metering system which allows the System Owner and Program Administrator to determine the amount of net system energy charge and discharge and allows the System Owner to support proper system operation and maintenance.

##### 5.5.1.2 **Small Non-Residential Projects (less than 30kW)**

All systems less than 30 kW with an on-board inverter-based meter, receiving a PBI incentive must have a meter accurate to within  $\pm 3\%$  of actual system output.

$\pm 3\%$  AC on-board inverter electrical meters required for PBI must be tested according to all applicable ANSI C-12 testing protocols pertaining to the monitoring of power (kW) and energy (kWh). The accuracy rating of  $\pm 3\%$  meters must be certified by an independent testing body (i.e., a NRTL such as UL or

TUV). DC electrical meters must also have a  $\pm 3\%$  accuracy pertaining to the monitoring of power (kW) and energy (kWh), as specified by the DC-DC converter manufacturer.

- **Meter Type**

All systems are allowed to use on-board electrical meters, however, the meter must meet the minimum meter requirements ~~of for this the applicable section~~ system size. For all systems receiving PBI payments, the installed meter(s) may be a separate Interval Data Recording (IDR) meter(s), or a complete onboard system that is functionally equivalent to an IDR meter, recording data no less frequently than every 15 minutes. Program Administrators may have additional meter functionality requirements for systems receiving PBI payments, as the Program Administrators will use these meters to process PBI payments, and system compatibility may be required. For example, meters and service panels must meet all local building codes and utility codes. The meter serial number must be visible after installation.

- **Acceptable Electrical Metering Points**

For AC energy storage systems, a meter(s) must be installed on the AC side(s) of the energy storage device and account for power delivery to all parasitic loads including thermal management and power conditioning. For DC electrical energy storage systems, a meter(s) must be installed at a point within the electrical system to measure the charge and discharge of the energy storage device and account for power delivery to all parasitic loads, including thermal management and power conditioning (such as DC to DC conversion). For TES systems, one or more meters must be installed to directly meter or measure the data points necessary to calculate the rate and quantity of charge (in kW/kWh) and the rate and quantity of discharge (in kW/kWh offset).

- **Meter Accuracy**

All systems receiving a PBI incentive must install a meter accurate to within  $\pm 2\%$  of actual system output. This applies to on-board electrical meters as well as external IDR meters.

- **Meter Measurement and Time Granularity of Acquired Data**

Electric meters must measure the net energy charged and discharged (kWh) and net real power charged and discharged (kW)<sup>62</sup>. The PDP must log all required energy storage performance / output data points no less frequently than once every 15 minutes. The PDP must measure 15 minute energy and real power for the energy storage system during charging and discharging and account for all ancillary loads. The meter needs to generate an accurate time/date stamp.

- **Meter Testing and Certification**

$\pm 2\%$  AC electrical meters required for PBI must be tested according to all applicable ANSI C-12 testing protocols pertaining to the monitoring of power (kW) and energy (kWh). The accuracy rating of  $\pm 2\%$

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<sup>62</sup> For AC systems, measured in AC. For DC systems, measured in DC

meters must be certified by an independent testing body (i.e., a NRTL such as UL or TUV). DC electrical meters must also have a  $\pm 2\%$  accuracy pertaining to the monitoring of power (kW) and energy (kWh), as specified by the meter manufacturer.

- **Meter Display**

All meters must provide a display capable of showing the measured net charge and discharge energy output and measured instantaneous power during charging and discharging. This display must be easy to view and understand and must be physically located either on the meter or on a remote device. For PBI, if a remote device is the only visible access, the PA may ask for verification.

## 6 Generation Technologies

The following sections outline operational eligibility, system size, fuel blending, incentive calculation, application documentation requirements and metering requirements specific to SGIP generation projects. Additionally, all projects are subject to the general program requirements as outlined in sections 2, 3 and 4.

### 6.1 Operational Eligibility Requirements for Projects Operating on Blended Fuel

The following section describes the operational eligibility requirements for participating generation technologies using any amount of fossil fuel.

#### 6.1.1 *Minimum Operating Efficiency Requirements*

All generation technologies using blended fuel must meet or exceed a minimum operating efficiency requirement without the inclusion of renewable fuel. The systems can satisfy this requirement by either meeting:

1. Waste heat utilization requirements **OR**
2. Minimum electric efficiency

To facilitate minimum operating efficiency requirements and determine system eligibility, a Minimum Operating Efficiency Worksheet is available for download from the Program Administrators' websites.

#### **Waste Heat Utilization**

To meet minimum waste heat utilization, CHP systems must meet the requirements of Public Utilities Code 216.6, which are expressed in the following equations:<sup>63</sup>

$$\text{P.U. Code 216.6 (a)} \Rightarrow T / (T + E) \geq 5\%$$

And,

$$\text{P.U. Code 216.6 (b)} \Rightarrow (E + 0.5 \times T) / F_{LHV} \geq 42.5\%$$

Where:

T  $\equiv$  the **annual** useful thermal output used for industrial or commercial process (net of any heat contained in condensate return and/or makeup water), heating applications (e.g., space heating, domestic hot water heating), used in a space cooling application (i.e., thermal energy used by an absorption chiller).

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<sup>63</sup> PUC 216.6 - "Cogeneration" means the sequential use of energy for the production of electrical and useful thermal energy. The sequence can be thermal use followed by power production or the reverse, subject to the following standards: (a) At least 5 percent of the facility's total annual energy output shall be in the form of useful thermal energy; (b) Where useful thermal energy follows power production, the useful annual power output plus one-half the useful annual thermal energy output equals not less than 42.5 percent of any natural gas and oil energy input.

E ≡ the **annual** electric energy made available for use, produced by the generator, exclusive of any such energy used in the power production process.

F<sub>LHV</sub> ≡ the generating system's **annual** Lower Heating Value (LHV) non-renewable fuel consumption.

#### Minimum Electric Efficiency<sup>64</sup>

To meet the minimum electric efficiency criteria, the proposed generator's electrical efficiency must be equal or greater than 40%, which is expressed in the following equation:

$$\text{Electrical Efficiency} = E / F_{\text{HHV}} \geq 40\%$$

Where:

E ≡ the generating system's rated electric capacity as defined in *Section 6.1.5*, converted into equivalent Btu/hr using the factor 3,414 Btu/kWh.

F<sub>HHV</sub> ≡ the generating system's Higher Heating Value (HHV) fuel consumption rate (Btu/hr) at rated capacity.

#### 6.1.2 **NOx Emission & Minimum System Efficiency Standards**

Systems using blended fuel must not exceed a NOx emissions standard of 0.07 lbs/MW-hr and/or must meet the 60% minimum system efficiency requirement.<sup>65</sup>

The minimum system efficiency shall be measured as useful energy output divided by fuel input in higher heating value. The calculated minimum system efficiency shall be based on 100 percent load. The following formula is to be used to determine the system efficiency:

$$\text{CHP System Efficiency} = (E + T) / F_{\text{HHV}} \geq 60\%$$

$$\text{Electric only System Efficiency} = E / F_{\text{HHV}} \geq 40\%$$

Where:

E ≡ the generating system's rated electric capacity as defined in *Section 6.1.5*, converted into equivalent Btu/hr using the factor 3,414 Btu/kWh

T ≡ the generating system's useful waste heat recovery rate (Btu/hr) at rated capacity.

F<sub>HHV</sub> ≡ the generating system's Higher Heating Value (HHV) fuel consumption rate (Btu/hr) at rated capacity.

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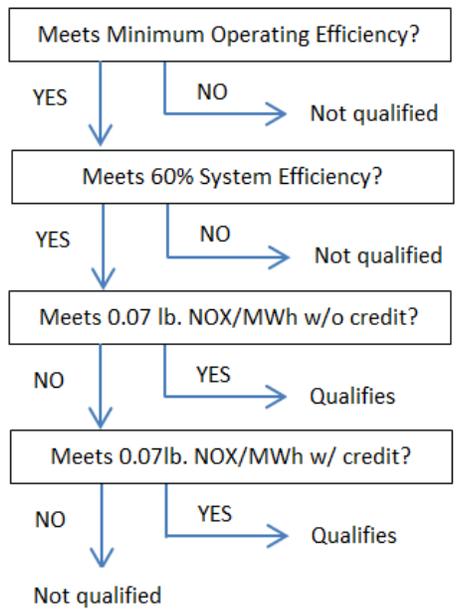
<sup>64</sup> This requirement was included as an alternative requirement to meeting Public Utilities Code 216.6 in compliance with AB 2778.

<sup>65</sup> An emission credit for waste heat utilization may be used to adjust the final emissions determination of eligibility.

CHP systems using blended fuels that fail to meet the NOx emission standard but meet the 60% minimum system efficiency standard may be eligible to receive an emission credit for waste heat utilization.

CHP systems operating solely on waste gas are exempt from the NOx emission requirements if the local air quality management district or air pollution control district, in issuing a Permit to Operate for the project, provides in writing a determination that the operation of the project will produce an on-site net air emissions benefit compared to permitted on-site emissions if the project does not operate. Waste gas systems, though exempt from NOx emission requirements, still must meet the minimum operating efficiency requirement.

**Figure 6.2.2: CHP System Efficiency and NOx Emissions Eligibility**



**6.1.3 Greenhouse Gas Emission Standards**

The GHG eligibility factor is established based on the year in which the application is accepted. GHG eligibility for electric only systems is based on the First-Year Average factor. GHG eligibility for CHP systems is based on the ten-year average factor. The ten-year average and first-year factors for years 2016 through 2020 are listed below.

*Table 6.1.3: SGIP GHG Eligibility Emissions Factors, kgCO<sub>2</sub>/MWh*

Application Year	2016	2017	2018	2019	2020
10-Year Average	350	347	344	340	337
First-Year Average	334	332	329	325	321

- **Greenhouse Gas Emission Standards for CHP Systems**

CHP systems operating on blended fuel must emit GHG emissions at a rate equal or lower than the applicable ten-year average factor. The gross GHG output is calculated by multiplying the annual fuel consumption of the generator in MMBtus by an emission factor of 53.02 kg CO<sub>2</sub>/MMBtu<sup>66</sup> for the conversion of natural gas to CO<sub>2</sub>. The GHG savings from waste heat recovery are calculated by dividing the annual waste heat recovered in MMBtus by 80% which represents nominal boiler efficiency and then multiplying by the 53.02 kg CO<sub>2</sub>/MMBtu emission factor. The net GHG output of the generator is calculated by subtracting the GHG savings due to waste heat recovery from the gross GHG output. The GHG emissions rate for the generator is found by dividing the net annual GHG emissions by the annual electrical output of the generator in MWh and averaged over the years in operation.

- **Greenhouse Gas Emissions Standards for Electric-Only Systems**

Electric-only systems operating on blended fuel must demonstrate they will emit GHG emissions at a rate lower than the applicable annual average over ten years of operations, accounting for performance degradation, in order to receive SGIP incentives. For example, 2017 ten-year average (347 kg CO<sub>2</sub>/MWh) is equivalent to a first-year emissions rate of 332 kg CO<sub>2</sub>/MWh.

The ASME PTC 50-2002 will be used to determine the system's first year electrical efficiency and first year emission rate. The ten-year average can be verified through performance warranties, contractual requirements, or other supporting documentation. Alternatively, the ten-year cumulative average net power of the fuel cell coupled with the fuel input rate (HHV) can be used to calculate the annual power generation (MWh) and fuel consumption (MMBtu) based upon an assumed capacity factor of 80%. The GHG output is calculated by multiplying the annual fuel consumption of the fuel cell in MMBtus by the emission factor of 53.02 kg CO<sub>2</sub>/MMBtu for the conversion of natural gas to CO<sub>2</sub>. The GHG emissions rate for the generator is found by dividing the annual GHG emissions by the annual electrical output of the generator in MWh.

#### 6.1.4 **Reliability Criteria**

CHP systems operating on blended fuel must meet both of the following reliability requirements:

1. The self-generating facility must be designed to operate in power factor mode such that the generator operates between 0.95 power factor lagging and 0.90 power factor leading. This design feature will be verified by reviewing the manufacturer's specifications at the time of application and as part of the field verification visit before incentive payment approval.
2. System owners with facilities sized greater than 200 kW must coordinate the self-generation facility planned maintenance schedule with the electric utility. This allows the utility to more accurately schedule load and plan distribution system maintenance. The system owner will only schedule a

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<sup>66</sup> Unspecified natural gas conversion emission factor of Section 95112 of the mandatory GHG reporting regulation. Title 17 of the California Code of Regulations.

facility's planned maintenance between October and March and, if necessary, during off-peak hours and/or weekends during the months of April to September.

#### 6.1.5 **Rating Criteria for System Output**

The generating system rated capacity is the net continuous power output of the packaged prime mover/generator under the conditions defined below for each technology. In order to determine the net continuous power output, all ancillary loads must be subtracted from the gross output of the generator. Ancillary loads are defined as equipment loads, added as part of the SGIP generator project, necessary for the operation of the generator (e.g. fuel compressors, intercooler chillers, pumps associated with waste heat recovery, blowers used to transport renewable fuel, fuel clean-up equipment). System capacity ratings are established at the time of Conditional Reservation Notification in order to determine the SGIP reservation dollar amount. If system modifications (i.e. changes in equipment make/model) are made after the Conditional Reservation Letter is sent, the system capacity must be re-rated using currently available published component information for the changed equipment. If the number of components has increased or decreased and there is no change in the make/model of the equipment used, system components can be re-rated using the same published information used at the time of the Conditional Reservation.

- Steam turbine CHP rated capacity is the net continuous power output of the packaged prime mover/generator at the average pressure and temperature of the steam produced by a boiler operating on blended fuel.
- For on-site biogas projects, the generating system capacity is the operating capacity based on the average annual available renewable fuel flow rate, including allowable non-renewable fuel at ISO conditions.<sup>67</sup>
- For directed biogas projects, the generating system rated capacity is the net continuous power output of the packaged prime mover/generator at ISO conditions operating on a non-renewable fuel.
- Pressure reduction turbine technologies rated capacity is based upon the average pressure drop across and flow through the turbine, when flow exists, as determined by historical flow and pressure data from the previous year, if available, or from an engineering estimate if new construction or expanded load. Eligible technology system rated capacity must be substantiated with documentation from the manufacturer.

## 6.2 **Capacity Factors**

Generation systems are expected to operate at the following capacity factors:

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<sup>67</sup> Industry standard conditions to measure output – temperature at 59 degrees Fahrenheit and altitude at sea level (0 feet).

Table 6.2: Assumed Capacity Factors

Technology Type	Capacity Factor
Wind turbine	25%
All other generation	80%

### 6.3 Operational Eligibility Requirements for Renewable Technologies and Generation Projects Operating on 100% Renewable Fuel

Generation systems operating on 100% renewable fuel are not subject to the operational requirements above. However, they are subject to all rating and sizing criteria below.

#### 6.3.1 Rating Criteria for System Output of Renewable Technologies

The generating system rated capacity is the net continuous power output of the packaged prime mover/generator under the conditions defined below for each technology. In order to determine the net continuous power output, all ancillary loads must be subtracted from the gross output of the generator. Ancillary loads are defined as equipment loads, added as part of the SGIP generator project, necessary for the operation of the generator (e.g. fuel compressors, intercooler chillers, pumps associated with waste heat recovery, blowers used to transport renewable fuel, fuel clean-up equipment)

- Wind turbine technologies, less than 30 kW in capacity, a minimum hub height of 80 feet is required. No height limitation is imposed for turbines equal to or larger than 30 kW. For wind turbines of all sizes the wind turbine’s rated capacity is based upon the highest electrical output from the manufacturer’s power output curve for wind speeds up to 30 mph including inverter losses.
- Waste heat to power technologies rated capacity is based on the average waste heat production rate and temperature, when waste heat is available, as determined by historical waste heat and temperature data from the previous year, if available, or from an engineering estimate if new construction or expanded load.
- Pressure reduction turbine technologies rated capacity is based upon the average pressure drop across and flow through the turbine, when flow exists, as determined by historical flow and pressure data from the previous year, if available, or from an engineering estimate if new construction or expanded load. Eligible technology system rated capacity must be substantiated with documentation from the manufacturer.

### 6.4 Sizing Requirements for all Generation Systems

The following system sizing requirements are applicable for systems that are rated above 5 kW.

#### **6.4.1 System Sizing for Wind Turbines**

Host customers with a previous 12-month annual peak demand that is less than 333 kW may size wind turbine projects up to 200% of the annual peak demand at the proposed site. If the Host customer's annual peak demand is greater than or equal to 333 kW, wind turbine projects may be sized up to 300% of the peak demand at the proposed site. Sites hosting existing generation, must also meet these sizing limits including both the capacity of the proposed wind turbine and the capacity of any existing generators (excluding any backup generators).

#### **6.4.2 System Sizing for PRT, Waste Heat to Power, CHP and Fuel Cells**

Pressure reduction turbine, waste heat to power, steam turbine, gas turbine, microturbine, internal combustion engine and fuel cell projects may be sized up to the host customer's previous 12-month annual peak demand at the proposed site.

If the site hosts existing generation, the combined capacity of the proposed and existing generators (excluding any backup generators) must be no more than the host customer's maximum site electric load.

In order to reduce GHG emissions and optimize system efficiency, CHP systems using blended fuel must not exceed the on-site thermal load with the recovered waste heat on an annual basis.

#### **6.4.3 System Sizing for Projects Exporting Power to the Grid**

Systems that will be exporting power to the grid will size their generators based upon 125% of the last twelve months of electrical consumption (kWhs) at the site. The incentivized capacity of the generator will be based upon 100% of the last twelve months of electrical consumption at the site. The incentivized capacity will be determined by dividing the annual electrical consumption at the site (in kWh) by 8760 hours and the expected capacity factor of the technology as stated in *Table 6.3*.

#### **6.4.4 System Sizing for RES-BCT Customers**

Any local governments participating in the RES-BCT tariff (AB 2466) or any customer participating in FC-NEM (fuel cell customers who have been determined by the CPUC to achieve reductions in emissions of greenhouse gases pursuant to subdivision (b) of PU Code § 2827.10, and meets the emissions requirements for eligibility for funding set forth in subdivision (c) of PU Code Section 379.6, and has commenced operation on or before January 1, 2015) may size their systems to the total annual electrical load at the site where the generating system is located and the benefiting site(s) combined. However, they are only eligible for incentives up to the total annual electrical load (kWh) at the site where the generating system is located. Local government sites participating in the RES-BCT tariff must comply with the 5 MW cap per site.

#### **6.4.5 System Sizing Limitations - Ineligible Host Customer Loads**

The following loads cannot be considered when sizing a system:

- Customers who have entered into contracts for distributed generation services (e.g. distributed generation installed as a distribution upgrade or replacement deferral) and who are receiving payment for those services. This does not include Power Purchase Agreements, which are allowed.
- Any portion of a Host Customer’s load that is committed to electric utility interruptible, curtailable rate schedules, programs or any other state agency-sponsored interruptible, curtailable or demand-response programs. For electric utility customers who are on an interruptible rate, only the portion of their electric load designated as firm service is eligible for the SGIP. Customers must agree to maintain the firm service level at or above capacity of the proposed generating system for the duration of the applicable warranty period. Customers may submit a letter requesting an exemption to the firm service rule if they plan to terminate or reduce a portion of their interruptible load. *Wind and energy storage projects need not abide by this portion.*
- Publicly-owned or investor-owned gas, electricity distribution utilities or any electrical corporation (ref. Public Utility Code 218) that generates or purchases electricity or natural gas for wholesale or retail sales.

## 6.5 Eligible Fuel Requirements

Eligible fuels are those that produce useful energy when undergoing combustion or a chemical reaction and are classified as renewable, non-renewable, or blended.<sup>68</sup>

### 6.5.1 Renewable Fuel Blending Requirements

All gas generation technologies are required to blend a minimum amount of renewable fuel beginning in 2017. The minimum percentage is determined by the year in which the application is accepted. The table below incorporates the minimum renewable fuel blending requirements by application year.

*Table 6.5.1: Minimum Renewable Fuel Blending Requirement*

Application Year	% Renewable Fuel Required
2016	0%
2017	10%
2018	25%
2019	50%
2020	100%

### 6.5.2 Directed Biogas Project Requirements

Directed biogas projects must meet the following eligibility requirements and conditions:

<sup>68</sup> For the purposes of SGIP, renewable resources such as wind, pressure, waste heat, and water are not categorized as a fuel.

- Directed renewable fuel must be injected into a common carrier pipeline system that is either within the Western Electricity Coordinating Council (WECC) region or interconnected to a common carrier pipeline system located within the WECC region.

### 6.5.3 ***Directed Biogas Renewable Fuel Audits***

Program Administrators or a third-party designee will conduct an annual audit of the renewable fuel invoices for ten years after the renewable fuel contract commences to verify renewable fuel consumption.

The audit and verification will use metered fuel consumption data for SGIP directed biogas projects; invoices from SGIP participants for directed renewable fuel purchases; documentation/verification on any deliveries of directed renewable fuel along the path from the SGIP participant back to the original directed renewable fuel supply source; and documentation to verify the amount and energy content of directed renewable fuel injected into the path. To complete the audit, the Program Administrator or a third-party designee will request all pertinent information from the system owner and/or renewable fuel provider at the completion of each year after renewable fuel contract start date.

If invoices show that nominated renewable fuel deliveries fell below the generator's committed renewable fuel demand during any 1-year period, the SGIP Program Administrators may request that the system owner refunds the appropriate renewable fuel SGIP incentive amount and reserve the right to request a refund of additional costs associated with the administrative and legal fees incurred by the Program Administrators.

### 6.5.4 ***Renewable Fuel Commitment Modifications***

Customers are required to meet their renewable fuel commitment throughout the permanency period. In the event that modifications are made applicants are required to notify their Administrator.

- **Modifications Pre-ICF** – applicants must notify their administrator as soon as practical but no later than ICF. Increase of renewable fuel percent prior to the completion of the project may not automatically increase incentive amount.
- **Modifications Post-ICF** – applicants must notify their Administrator within 90 days of any changes made to the contract and amount of renewable fuel. Increase in amount of renewable fuel may not result in an incentive increase. Additionally, the host customer must provide to the Program Administrator with all pertinent documentation.

### 6.5.5 ***Pressure Reduction Turbine Requirements***

Pressure reduction turbines operating in a steam system the boiler fuel used to generate the steam may be blended or 100% renewable, and as such would be eligible for the renewable fuel adder. The source of the renewable fuel may be on-site or directed. The temperature and flow rate of steam to the pressure reduction turbine will be used along with the boiler efficiency to determine the amount of fuel used to

generate steam supply to the turbine. The adder would apply only to the renewable fraction of the boiler fuel necessary to operate the pressure reduction turbine.

## 6.6 Incentive Calculation for Generation Projects

Incentives for a proposed generation system are calculated by multiplying the rated capacity (W) of the system<sup>69</sup> by the incentive rate for the appropriate technology type and step.

$$\text{Incentive} = \text{rated capacity} * \text{incentive rate}$$

Incentives for 100% renewable and blended fuel projects are calculated by multiplying the rated capacity of the system by the technology incentive rate, plus the rated capacity of the system, multiplied by the percentage of renewable fuel above the minimum requirement, multiplied by the renewable fuel adder rate (\$.60/watt).

$$\text{Incentive} = (\text{rated capacity} * \text{incentive rate}) + (\text{rated capacity} * \% \text{ above min RN Fuel} * \text{RN incentive})$$

### 6.6.1 Incentive Declines Based on Generation Capacity

SGIP incentives are paid for up to 3 MW of capacity with tiered incentive rates. For projects that are greater than 1 MW, the incentives identified in Table 3.1.1 decline according to the following schedule:

Table 6.6.1: Tiered Incentive Rates

Capacity	Incentive Rate (Pct. of Base)
0 – 1 MW	100%
>1 MW – 2 MW	75%
>2 MW – 3 MW	50%

## 6.7 Performance-Based Incentive Payment (PBI)

**On-site biogas, wind, waste heat to power and pressure reduction turbine projects** 30 kW and larger will be paid 50% of the full incentive amount upon project completion and Post-Installation Inspection. The remaining 50% of the incentive will be paid annually over five years. Annual payments will be structured so that based upon the expected capacity factor and renewable fuel commitment (if applicable) a project would receive the entire stream of performance payments in five years.

<sup>69</sup> For more information on rating criteria for system output, see Section 6.1.5.

$\$/kWh = \text{remaining } 50\% \text{ of incentive} / \text{total anticipated kWh production}$

**Total anticipated kWh production** = rated capacity \* anticipated capacity factor \* hours per year  
\* five years

For a 5-year period the PBI payment will be paid annually based on recorded kWh of electricity produced or offset over the previous 12 months.

$$PBI \text{ Payment} = \$/kWh * \text{actual annual kWh}$$

**Directed biogas projects** 30 kW and larger will be paid 50% of the technology incentive upon project completion and Post-Installation inspection. The remaining 50% of the technology incentive will be paid annually over five years. Annual kilowatt hour-based technology payments will be structured so that under the expected capacity factor, a project would receive the entire stream of performance payments in five years. Additionally, the renewable fuel adder will be paid annually over five years. Annual renewable fuel adder payments will be structured so that, under the expected fuel consumption, a project would receive the entire renewable fuel adder for which it was approved.

$\$/kWh = \text{remaining } 50\% \text{ of technology incentive} / \text{total anticipated kWh production over 5 years}$

**Total anticipated kWh production** = rated capacity \* anticipated capacity factor \* hours per year  
\* five years

For a 5-year period the PBI payment will be paid annually based on recorded kWh of electricity produced over the previous 12 months.

#### **PLUS**

$\text{Renewable Incentive Annual Payment} = ((\text{rated capacity} * \% \text{ above min RN fuel} * \text{RN adder rate}) / 5) * (\text{actual capacity factor} / \text{anticipated capacity factor})$

Both on-site and directed biogas projects will receive a prorated PBI payment for the percentage of renewable fuel that is actually consumed.

#### **6.7.1 PBI Payments for Export to the Grid Projects**

SGIP projects that qualify for the feed-in tariff are allowed to export a percentage of their output to the grid. Once on-site electric load has been met, excess generation of electricity may be exported to the grid. The amount exported to the grid is not to exceed 25% of on-site consumption on an annual basis.

In cases where a customer is exporting electricity to the grid, the PBI payment will be calculated based on generated electricity consumed on-site as opposed to the generating system's output.

Based on this description and the \$/kWh calculated during the incentive claim step of the project, the calculation of a PBI payment is as follows:

$$PBI = \$/kWh * \text{generated electricity consumed on-site}$$

Program Administrators must be informed of arrangements made with the utility for sale of excess generation. For verification purposes, proof of export documentation may be required prior to payment.

## **6.8 Renewable Fuel Annual Payment Requirements**

The following outlines the data and verification requirements for directed and on-site renewable fuel annual payments of systems 30kW and larger.

### **6.8.1 Directed Renewable Fuel Verification**

The amount of directed renewable fuel procured will be verified prior to issuing annual fuel payments. For Directed Renewable Fuel users, applicant or Performance Data Provider (PDP) must provide monthly data of the amount of directed renewable fuel consumed on a monthly basis. This information must be provided through the SGIP database as part of the performance data requirements. Additionally, the applicant or PDP will be required to provide the source, path, and destination of the renewable fuel. Data reporting will commence one month after the initial payment. The following information and documentation must be provided on a monthly basis:

#### **1. Transportation Path and Energy Accounting**

The PDP must upload supporting documentation (i.e. invoices) reporting the amount of renewable fuel that was documented on the Directed Renewable Fuel Verification Form. Supporting documentation includes but not limited to:

- Documentation from the source showing the amount of directed biogas being moved onto the pipeline. Any non-renewable gas added at the source must be identified.
- Documentation from the gas transmission system showing:
  - Receipt of directed biogas (from source, storage, or other pipelines)
  - Pipeline losses or fees paid in gas (not carried over)
  - Positive or negative imbalances (carried over)
  - Delivery of directed biogas to either another pipeline, storage facility, or California utility receipt point

#### **2. Gas Fuel Consumption**

The PDP must provide gas fuel consumption documentation from the gas utility matching the directed renewable fuel receipts reporting the metered total energy input to the generator. Utility gas fuel consumption receipts must be reported on a quarterly basis.

It is the responsibility of the PDP to supply the renewable fuel use documentation and to ensure that the renewable fuel is reported to the Program Administrator or their designee on a monthly and quarterly basis for five years.

### 6.8.2 On-site Renewable Fuel Verification

All on-site renewable fuel projects 30 kW and larger are required to install a fuel metering system that reports both renewable and non-renewable fuel. The PDP is required submit both renewable and non-renewable fuel data on a monthly basis.

The System Owner must provide make, model, specifications, and serial number of installed revenue grade gas meters

It is the responsibility of the system owner to contract with a performance data provider (PDP) for a minimum of five years and ensure that both renewable and non-renewable fuel data is provided to the Program Administrator or their designee monthly for five years.

## 6.9 Incentive Limitations for Projects using Renewable Fuel

The following sections outline the incentive limitations for projects using renewable fuel. Additionally, all generation projects are subject to the general incentive limitations as outlined in *Section 3.2*.

### 6.9.1 Limitations on PBI based on GHG Emissions Reductions

PBI payments will be reduced or eliminated in years that do not result in the required GHG emissions reductions. Because many factors may lead to a project performing below expected levels of efficiency, there is a 5% exceedance band before penalties are assessed.<sup>70</sup> The following example describes how a PBI payment for a 2017 project would be affected:

- PBI payments will be reduced by half in years where a project's cumulative emission rate is equal to or greater than 364 kg CO<sub>2</sub>/MWh (i.e., 5% higher than 347 kg CO<sub>2</sub>/MWh) but less than 382 kg CO<sub>2</sub>/MWh (i.e., 10% higher than 347 kg CO<sub>2</sub>/MWh).
- Projects that equal or exceed a cumulative emissions rate of 382 kg CO<sub>2</sub>/MWh will receive no PBI payments for that year.

$$emission\ rate < 364 \frac{kg\ CO_2}{MWh} \rightarrow \text{No penalty assessed on PBI payment}$$

$$364 \frac{kg\ CO_2}{MWh} \leq emission\ rate < 382 \frac{kg\ CO_2}{MWh} \rightarrow \text{PBI payment reduced by 50\%}$$

$$emission\ rate \geq 382 \frac{kg\ CO_2}{MWh} \rightarrow \text{No PBI payment for that year}$$

The table below illustrates the eligibility emission factors for blended fuel generation projects for the years 2017 through 2020:

*Table 6.9.1: Eligibility Emission Factors for Blended Fuel Generation Projects*

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<sup>70</sup> D.11-09-015, §4.3.2. pg. 32

Program Year	Eligibility Emission Factor	Year 1 to 5
2017	Baseline	347
	5% Exceedance	364
	10% Exceedance	382
2018	Baseline	344
	5% Exceedance	361
	10% Exceedance	378
2019	Baseline	340
	5% Exceedance	357
	10% Exceedance	374
2020	Baseline	337
	5% Exceedance	354
	10% Exceedance	371

#### 6.9.2 **Limitations on PBI Adjustments based on Renewable Fuel Verification**

All gas generation technologies must meet minimum renewable fuel requirements to be eligible for incentives. However, the annual renewable fuel PBI payment will be adjusted according to the verified consumption. PBI projects whose annual consumption fails to meet the minimum renewable fuel requirement, will forfeit the annual renewable fuel adder payment.

#### 6.9.3 **Incentive Limit for the Renewable Fuel Adder**

In the case of directed projects, the adder is compared to the cost of the renewable fuel contract and should not exceed the cost difference between the renewable fuel contract and a similar contract for standard natural gas. Projects utilizing 100% on-site renewable fuel will receive the full renewable fuel adder. Projects utilizing blended fuel, where renewable fuel is either on-site or directed, the incentive will be prorated to the percentage of fuel that is actually consumed based on audits which are conducted throughout the PBI period.

#### 6.9.4 **Blended Fuel Generating Systems Converted to 100% Renewable Fuel**

Blended SGIP-funded generating systems can be converted to 100% renewable fuel and receive the additional renewable fuel adder if the conversion takes place no later than 1 year from the first SGIP incentive payment. However, these conversions are only eligible to receive the additional renewable fuel adder; and all project costs caps are still applicable.

For systems under 30kW the renewable fuel adder will be paid upon completion of conversion. For systems 30kW and larger, 50% will be paid upon completion, and the remaining 50% will be included in the annual PBI payments. The recalculated PBI incentive payments will be based on the following calculation:

PBI Rate (\$/kWh) = (remaining Incentive (\$) + ½ RN fuel adder x Rated Capacity (kW) x (1000W/kW)) / (rated capacity of the generator (kW) \* 8760 (hrs/year) \* capacity factor \* number of years payments will be made)

**6.9.4.1 Renewable Fuel Conversion Reservation Request**

All renewable conversion reservation requests will follow a 2-step process and must include the following applicable documents (see *Section 6.10.1* & *Section 6.10.2* for document details):

1. Reservation Request Form Application Fee
2. Proof of Adequate Renewable Fuel

**6.9.4.2 Renewable Fuel Conversion Incentive Claim**

Once the conversion has been completed, applicants are required to submit an Incentive Claim Form with the following applicable documents (see *Section 6.10.3* for document details):

1. Final Permits
2. Substantiations:
  - a. Renewable fuel (on-site renewable fuel)
  - b. Fuel Cleanup Skid Cost Documentation (on-site renewable fuel only)
  - c. Renewable Fuel Documentation & Contract Commencement (directed renewable fuel only)
  - d. Renewable fuel metering specifications
3. Final Monitoring Schematic (for projects that are 30 kW or larger) to include the name of the Performance Data Provider (PDP).

**6.10 Application Documentation Requirements for Generation Projects**

Applications are required to meet all documentation requirements on time. Documents are based on the application timeline. The following sections describe the required documents based on the specific step.

**6.10.1 Required Documentation for Reservation Request**

Generation applications must provide a copy of the following:

Table 6.10.1: Reservation Request Requirements

<b>Required Materials</b>
<b>1. Completed Reservation Request Form</b> <i>(All Projects)</i>
<b>2. Application Fee</b> <i>(All Projects)</i>
<b>3. Equipment Specifications</b> <i>(All Projects)</i>
<b>4. Proof of Utility Service/ Load Documentation</b> <i>(All Projects)</i>

<b>Required Materials</b>
<b>5. Preliminary Monitoring Plan</b> <i>(All 3-Step Applications &gt;=30 kW)</i>
<b>6. Minimum Operating Efficiency Worksheet w/Backup Documentation</b> <i>(Blended Projects Only)</i>
<b>7. Proof of Adequate Fuel or Waste Energy Resource</b> <i>(Renewable Fuel, Waste Energy, Waste Gas Projects Only)</i>

**Two-Step Applications should also include all applicable Proof of Project Milestone Documents (as outlined in Section 6.10.2) as part of their Reservation Request**

1. **Online Reservation Request Form** *(All Projects)*

All applicants are required to complete the online Reservation Request Form (RRF). This online form is used to provide project details, contact information, and signed declarations.

The RRF must be printed and signed by the applicant, host customer and system owner (if not host customer). A copy of the signed document must be uploaded to the online application database and the information contained on the signed copy of the RRF must match the information provided on the online RRF.

2. **Application Fee** *(All Projects)*

The application fee is equal to 5% of the requested incentive amount, payable by check, cashier check or money order, and should reference the project by site address.<sup>71</sup> The application fee is the only required document that must be mailed directly to the Program Administrator.<sup>72</sup> After a project is assigned to an incentive step, the application fee check must be mailed within 7 calendar days. If the check is not mailed within 7 calendar days, the project may be cancelled. Application fee checks returned by the financial institution without payment may result in cancellation of the application.

The application fee will be refunded upon completion and verification of the installed SGIP project. Prior to project completion, application fees are non-refundable once a Confirmed Reservation has been issued.<sup>73</sup> All forfeited application fees will be allocated to the Program Administrator's current incentive step.

3. **Equipment Specifications** *(All Projects)*

<sup>71</sup> Application fees are specific to an application, not a site. If the same site reapplies to the program, they will need to submit a new application fee.

<sup>72</sup> A single application fee check for each project is required.

<sup>73</sup> Application Fees will not be altered due to project changes that may result in a different incentive.

Manufacturer equipment specifications for all major components of the system are required, in addition to the nameplate capacity, rated capacity (kW) efficiency and, if necessary, fuel consumption and waste heat recovery rate of the system.

Proof of power factor eligibility is also required for microturbines, internal combustion engines, gas turbines and stream turbine CHP applications (where applicable) and must include self-generating facility design specifications and/or manufacturer's specifications which show that the system will be capable of operating between 0.95 PF lagging and 0.90 PF leading.

4. **Proof of Utility Service & Load Documentation** *(All Projects)*

Participation in the SGIP is restricted to customers who are located in PG&E, SCE, SoCalGas or SDG&E service territories and physically connected to the Electric Utility transmission and distribution system. All applications must include a copy of a recent electric utility bill indicating the account number, meter number, site address, and Host Customer name. Customers applying in PG&E and SoCalGas territory must also submit a copy of a recent gas utility bill. For new construction, the Host Customer must submit confirmation from the serving utility that their site is within the Program Administrator's service territory. For projects applying in CSE and SoCalGas territory, applications for technologies that discharge electricity to the onsite load must include a copy of the previous 12-months of electric consumption including maximum demand and kWh consumption to confirm that the participating generation system meets the program sizing requirements. Electric utility customers of SCE and PG&E are not required to submit their 12 month electric consumption and demand data. SDG&E customers are also required to submit an Authorization to Receive Customer Information form, signed by the utility customer of record that authorizes CSE to access utility account information for systems greater than 10 kW or any other instance under CSE discretion if needed.

If the generation system is being sized based on new or future load growth (i.e. new construction or load growth due to facility expansion or other load growth circumstances) applications must include an engineering estimate with appropriate substantiation of the site's annual peak demand forecast. Suggested methods of demonstrating load growth include Application for Service with corresponding equipment schedules and single line diagram; building simulation program reports such as eQUEST, EnergyPlus, EnergyPro, DOE-2, and VisualDOE; or detailed engineering calculations.

5. **Preliminary Monitoring Plan** *(All 3 Step Applications  $\geq 30$  kW)*

The preliminary monitoring plan should demonstrate the following components:

**Description of the proposed SGIP system:**

Description of the system with an overview of the energy services to be provided (e.g., generation, waste heat recovery, storage, etc.) by the system to the host site; the major

components making up the system; and the general operating schedule of the system (e.g., is it 24x7x365 or 10x6x365, etc.); Include photos of the system if available.

Break out subsystems such as waste heat recovery systems in order to provide context for thermal energy metering systems. Provide similar descriptions for other important subsystems such as energy storage when combined with wind systems.

A description of the existing load at the Site and identification of the sources of the fuel that would be displaced by operation of the SGIP system (i.e., electricity provided by XYZ utility or natural gas provided by ABC utility) and photos of the interface locations where the SGIP system would be located to displace the load.

**Description of the metering system and metering approach:**

An overview of the performance data to be collected (e.g., electrical, useful thermal energy, fuel consumption, etc.) and a simplified layout of the system showing major components (e.g. generator, waste heat recovery, storage etc.) and location of the proposed metering points and data to be collected at those points (i.e. electrical, flow, temp, fuel etc.) is required.

Two Step Applications will include (as part of their Reservation Request) a Proposed Monitoring Plan as outlined in *Section 6.10.2*.

6. **Minimum Operating Efficiency Worksheet w/Backup Documentation (Blended Projects Only)**

The Minimum Operating Efficiency Worksheet (MOEW) is used to evaluate a project's technical ability to meet the following requirements:

- a) Minimum operating efficiency requirement which can either be satisfied by meeting:
  - Waste Heat Utilization or
  - Minimum Electrical Efficiency Requirements
- b) Thermal Load Coincidence
- c) CHP System Efficiency and NOx Emission Qualification
- d) Greenhouse Gas Emission Standard
- e) Electrical Load Coincidence (Electrical Export Eligibility)

**a) Minimum Operating Efficiency Calculations**

The MOEW is a spreadsheet used to evaluate the project's estimated minimum operating efficiency over 10-years. Additionally, the MOEW verifies the first year minimum operational efficiency for Electric-only fuel cells. All applications proposing blended renewable-fueled technologies must provide backup documentation along with the MOEW. CHP systems must

additionally include engineering calculations with documented assumptions regarding the site's thermal load. All assumptions, backup documentation, hand calculations, models (with inputs and outputs) and custom spreadsheets used to develop the forecasts must be included in the documentation. Forecasts based solely on "professional experience" or subjective observation will be rejected.

Specifically, the following applicable documentation must be provided:

- *Generator & Thermal System Description*

The application must include the performance and capacity specifications for the proposed CHP system and all thermal system equipment that the CHP system interacts with or serves. This includes but is not limited to the generator system, heat recovery system, heat exchangers, absorption chillers, boilers, furnaces, etc. In addition, a thermal process diagram must be provided as part of the documentation package that shows the configuration of the generator(s), heat recovery system, pumps, heat exchangers, thermal load equipment, and the working fluid flow and temperatures in/out of each piece of major equipment at design conditions.

- *Forecast of Generator Electric Output*

The MOEW must include a forecast of the monthly generator electric output (kWh/month) for a twelve-month period. The generator electric output forecast must be based on the operating schedule of the generator, historical or site electric load forecast and maximum/minimum load ratings of the generating system; exclusive of any electric energy used in ancillary loads necessary for the power production process (i.e., intercooler, external fuel gas booster, etc.).

- *Forecast of Generator Thermal Output*

The application must include a forecast of the monthly generator thermal output (Btu/month) for a twelve-month period. The generator thermal output forecast must be based on the electric output forecast of the generating system and the waste heat recovery rate specifications of the system.

- *Forecast of Generator Fuel Consumption*

The application must include a forecast of the generating systems monthly fuel consumption (Btu/month) for a twelve-month period. The generator's fuel consumption forecast must be based on the generating system electric output forecast and the systems fuel consumption specifications.

- *Forecast of Thermal Load Magnitude*

The application must include a monthly Thermal Load forecast (Btu/month) for a twelve-month period for the Thermal Load served by the CHP system. The forecast must be

based on engineering calculations, thermal system modeling, historical fuel billing, measured data or a combination of these methods. The Thermal Load forecast must be independent of the generator operation forecast. If historical natural gas or other fossil fuel consumption records (e.g., billing records) are used, the combustion efficiency of the natural gas or fossil fuel fired equipment that is being displaced must be included. Historical fuel consumption must be discounted to account for equipment Thermal Load that will not be displaced by the prime mover's thermal energy.

- *Forecast of Useful Thermal Output*

The useful thermal output of the CHP system will be the lesser of the Thermal Load forecast, or the prime mover's thermal output coincident with the Thermal Load. The useful thermal output is the value used in calculating the P.U. Code 216.6 requirements.

**b) Thermal Load Coincidence**

Thermal load coincidence is calculated in the worksheet by comparing the waste heat recovered to the thermal load on an annual basis. The backup documentation listed above for the forecast of generator thermal output and forecast of thermal load magnitude will be sufficient to meet this operating efficiency requirement.

**c) CHP System Efficiency and Proof of NOx Emission Qualification**

Applications must include documentation substantiating that the generating system meets or exceeds the 60% minimum system efficiency and NOx emissions are at or below the applicable emission standard. One of the following documents must be included to determine the NOx emissions (lb/MWh) of the proposed system:

- Manufacturer emission specifications based on factory testing using California Air Resources Board (CARB), EPA or local air district test methods<sup>74</sup> for the proposed generating system as configured for the Site.
- CARB distributed generation certification
- Emission engineering calculations for the proposed generating system as configured for the site.

Conversion of emissions concentration (ppm) to production based emissions rates (lb/MWh) shall use the method found in Appendix C of this Handbook. Units that do not pass the emission standard may use emission credits. If the application claims NOx emissions credits for their waste heat utilization emission, credit calculation documentation based on the amount of waste heat utilized over a twelve-month period must be provided.

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<sup>74</sup> Acceptable test methods include but not limited to CARB Test Method 100 and USEPA Test Method 7.

**d) Greenhouse Gas Emission Rate Testing Protocol (*Electric-Only Fuel Cells*)**

Electric-only fuel cells operating on blended fuel must provide the ASME PTC 50-2002 test as backup documentation to the MOEW. Please see *Section 6.1.3* for further information.

**e) Electric Load Coincidence (*Electrical Export Eligibility*)**

The application must include the monthly electrical load for the previous 12 months. This information will be used in the MOEW to determine electrical load coincidence with electrical generation on an annual basis. If the generator is eligible to export electricity to the grid, the electrical generation will be compared to 125% of electrical load on an annual basis.

**7. Proof of Adequate Fuel or Waste Energy Resource (*Renewable Fuel, Waste Gas & Waste Energy Projects*)**

On-site Biogas Projects must include an engineering survey or study confirming the renewable fuel (i.e., adequate flow rate) and the generating system's average capacity during the term of the Project's required permanency period.

Biogas Projects utilizing Directed Renewable Fuel must include documentation of the forecasted fuel consumption of the generator over the life of project.

Projects utilizing Waste Gas Fuel (microturbines, internal combustion engines, gas turbines and steam turbine CHP waste gas fuel applications only) must include an engineering survey or study confirming that there is adequate on-site waste gas fuel (i.e., adequate flow rate) for continuous operation of the self-generation unit for the term of the project's required permanency period.

Proposed Pressure Reduction Turbine applications must include an engineering survey or study confirming adequate temperature, pressure and flow within the piping system, and the generating system's rated capacity. The rated capacity must be based upon the average pressure drop across and flow through the turbine, when flow exists, as determined by historical flow and pressure data from the previous year if available, or from an engineering estimate if new construction or expanded load. Additionally, the survey or study must show that the capacity factor for the proposed project will be greater than or equal to 40% based upon conditions over the course of a full year, or from an engineering estimate for future conditions.

Proposed Waste Heat to Power applications must include an engineering survey or study confirming adequate waste heat production rate and temperature, and the generating system's rated capacity. The rated capacity must be based upon the average waste heat production rate and temperature, when waste heat is available, as determined by historical waste heat and temperature

data from the previous year if available, or from an engineering estimate if new construction or expanded load. Additionally, the survey or study must show that the capacity factor for the proposed project will be greater than or equal to 40% based upon conditions over the course of a full year, or from an engineering estimate for future conditions.

Proposed Wind projects must include an engineering survey or study evaluating the annual average wind speed at the hub height of the wind turbine. The study must confirm that the average annual wind speed is equal to or greater than 10 mph (4.5 m/s). The wind resource can be verified using wind resource maps from NREL or the CEC and standard formulas for correcting for differences in tower heights or by gathering wind data on site at the turbine’s proposed hub height for one year.

**Additional Requirements for Two Step Applications**

All 2 step applications must include as part of their Reservation Request materials, all applicable requirements of the Proof of Project Milestone. See Section 6.10.2.

**6.10.2 Required Documentation for Proof of Project Milestone**

Generation applications must provide a copy of the following:

Table 6.10.2: Proof of Project Milestone Requirements

<b>Required Materials</b>	
1.	<b>Completed Proof of Project Milestone Form</b> <i>(All 3-Step Projects)</i>
2.	<b>Copy of RFP or equivalent after 90 days</b> <i>(Public Entity Projects Only)</i>
3.	<b>Copy of Executed Contract or Agreement for Installation</b> <i>(All Projects)</i> <ul style="list-style-type: none"> <li>• Includes Required Warranty Documentation</li> </ul>
4.	<b>Energy Efficiency Audit</b> <i>(All Projects)</i>
5.	<b>Proposed Monitoring Plan</b> <i>(All Projects &gt;=30 kW)</i>
6.	<b>Proof of Fuel Contract and Documentation</b> <i>(Renewable Fuel and Waste Gas Projects Only)</i> <ul style="list-style-type: none"> <li>• Renewable Fuel Contract <i>(Directed Renewable Fuel Only)</i></li> <li>• Directed Renewable Fuel Attestation – System Owner &amp; Fuel Supplier <i>(Directed Renewable Fuel Only)</i></li> <li>• Renewable Fuel Affidavit <i>(On-site Renewable Fuel Only)</i></li> <li>• Fuel Clean-up <i>(On-site Renewable Fuel Only)</i></li> <li>• Waste Gas Fuel Affidavit <i>(Waste Gas Fuel Only)</i></li> </ul>

1. **Online Proof of Project Milestone Form** *(All 3-Step Projects)*<sup>75</sup>

<sup>75</sup> Not required for 2-Step Applications as part of the Reservation Request Package.

The Online Proof of Project Milestone Form must be completed and signed by the applicant and representatives with signature authority for both the system owner and host customer (if not host customer). The online form must identify updated project information including the installation contractor's name, telephone number and contractor license number. All systems must be installed by an appropriately licensed California contractor in accordance with rules and regulations adopted by the State of California Contractors' State Licensing Board. Installation contractors must have an active A, B, or C-10 license.

2. **Request for Proposals (RFP) Documentation (Public Entities Only)**

Notice to Invite Bids, or similar solicitation issued for the installation, lease and/or purchase for systems proposed for the SGIP. The RFP must include sufficient project details such as the scope of work, schedule, terms, budget, and/or system components desired. For Public Entities not issuing an RFP, alternative documentation such as an executed letter of intent to engage with a contractor on the Host Customer letterhead, an executed contract/agreement for system installation/lease, an equipment purchase order, or alternate system ownership agreement must instead be submitted within 90 calendar days of the date the Conditional Reservation Letter. Proof of Project Milestone documentation must then be submitted within 240 days of the date the Conditional Reservation Letter.

3. **Executed Contract and/or Agreement for System Installation (All Projects)**

A copy of the executed contract for purchase and installation of the system, and/or alternative System Ownership Agreement (such as a Power Purchase Agreement) is required. The contract/agreement must be legally binding and clearly spell out the terms and scope of work. Purchase and/or installation agreements must also include system equipment and eligible system costs. All contracts/agreements must be signed by appropriate representatives (Host Customer, Installer, and/or System Owner) who are a party to the agreements of the SGIP reservation.

- As part of the Executed Contract, all generation systems are required to include a minimum 10 year service warranty (with the exception of wind turbines which must have a minimum 20 year service warranty). A service warranty ensures proper maintenance and continued project performance. The service warranty must cover the system maintenance to include (but not limited to) system support, problem diagnosis, on-site repair and preventative maintenance. The warranty should also include language to guarantee the continued performance of the system over the warranty period. The system owner must provide proof of warranty and maintenance contract, and specify the warranty and maintenance contract start and end dates.

4. **Energy Efficiency Audit (All Projects)**

An Energy Efficiency Audit (EEA) report issued within the past five years is required. EEA reports must be issued by a Program Administrator, utility, or qualified vendor/consultant. The cost of the EEA can be limited to 5% of the requested incentive payment.

A Title 24 energy efficiency compliance report issued within the past three years may also be used in lieu of an Energy Efficiency Audit. A copy of the Title 24 building permit documentation should be submitted.

5. **Proposed Monitoring Plan** *(All Projects that are 30 kW or larger)*

The proposed monitoring plan should demonstrate the following components:

Description of the proposed SGIP system(s)

Description of the system(s) with an overview of the energy services to be provided (e.g., generation, waste heat recovery, storage, etc.) by the system(s) to the host site; the major components making up the system(s); and the general operating schedule of the system(s) (e.g., is it 24x7x365 or 10x6x365, etc.). Include photos of the system(s) if available.

Break out subsystems such as waste heat recovery systems in order to provide context for thermal energy metering systems. Provide similar descriptions for other important subsystems such as energy storage when combined with wind systems.

A description of the existing load at the Site and identification of the sources of the fuel that would be displaced by operation of the SGIP system(s) (i.e., electricity provided by XYZ utility or natural gas provided by ABC utility) and photos of the interface locations where the SGIP system would be located to displace the load.

Description of the metering system and metering approach

An overview of the performance data to be collected (e.g., electrical, useful thermal energy, fuel consumption, etc.) and a simplified layout of the system showing major components (e.g., generator, waste heat recovery, storage, etc.) and location of the proposed metering points and data to be collected at those points (i.e., electrical, flow, temp, fuel, etc.) is required.

Description of the approach to be used for collecting, storing and transferring the necessary performance data

- For example, if useful thermal energy data is to be collected, the reasoning behind the selected metering points
- Frequency with which the data is to be collected (e.g., 15 min intervals)
- Data storage capability and approach for transfer of data (e.g., cell modem) and frequency of reporting to PDP (e.g., daily, weekly) [this could also include frequency for reporting of data to Program Administrators, such as monthly]

Identification of the metering system components by performance data type (including manufacturer and model number)

- Electrical metering equipment (AC meters must be listed on the CEC's list of Eligible System Performance and Revenue Grade Meters to be found on <http://www.gosolarcalifornia.ca.gov/equipment/index.html>)
- Thermal energy metering equipment
- Fuel consumption metering equipment
- Data acquisition (i.e., logger) system

6. **Proof of Fuel Contracts and Documentation (Renewable Fuel and Waste Gas Projects Only)**

**Copy of Executed Renewable Fuel Contract (Directed Renewable Fuel Only)**

The Contract should at a minimum include term (minimum of 10 years), cost, amount of renewable fuel injected on a monthly basis for the length of the contract, address of renewable fuel facility, location of pipeline injection site, name of pipeline owner, and facility address of Host Customer.

The SGIP Program Administrator or designee has the right to audit and verify the generator's renewable fuel consumption upon request over the life of the contract.

The Host Customer will consume the contracted renewable fuel for the sole purpose of fueling the SGIP project and the contract should include a forecast for the system's anticipated fuel consumption.

The contract should include a quarterly true-up mechanism in which the customer and renewable fuel supplier agree to true-up based on actual deliveries of renewable fuel. Note that the fleet of SGIP systems will have its own revenue-grade, electric NGOM and gas meters that are accessible via internet by the Program Administrator or designee.

- If less on-site fuel is consumed than renewable fuel is nominated into the pipeline, then parties agree to a financial make-whole provision.
- If more on-site fuel is consumed than renewable fuel is nominated into the pipeline, then parties agree to a make whole provision, such that Customer Generator consumes renewable fuel, as measured annually.

**Directed Renewable Fuel Attestation (Directed Renewable Fuel Only)**

Attestation letter from the system owner of the intent to notionally procure renewable fuel and attestation from the fuel supplier that the fuel meets the applicable renewable portfolio standard eligibility requirements for renewable fuel injected into a natural gas pipeline.

**Renewable Fuel Use Affidavit (On-site Renewable Fuel Only)**

Application documentation must include a signed affidavit that projects will not switch to non-renewable fuel for a period of ten years for all technologies. The SGIP Program Administrator has

the right to audit and verify the generator’s renewable fuel consumption upon request over the life of the contract.

**Fuel Cleanup Equipment Purchase Order** *(On-site Renewable Fuel Only)*

When applicable, application documentation must include a purchase order for Renewable Fuel cleanup equipment that lists the fuel cleanup equipment as a separate invoice item.

**Waste Gas Fuel Use Affidavit** *(Waste Gas Only)*

When applicable, application documentation must include a signed affidavit that Projects will be fueled solely (100%) with Waste Gas for a period of ten years.

**6.10.3 Required Documentation for Incentive Claim**

Generation applications must provide a copy of the following:

Table 6.10.3: Incentive Claim Requirements

<b>Required Materials</b>	
1.	<b>Completed Incentive Claim Form</b> <i>(All Projects)</i>
2.	<b>Proof of Authorization to Interconnect</b> <i>(Projects that interconnect with the electrical grid)</i>
3.	<b>Final Permits</b> <ul style="list-style-type: none"> <li>• <b>Building Permit Inspection Report</b> <i>(All Projects)</i></li> <li>• <b>Air Permit Documentation</b> <i>(Non-Renewable Fuel Only)</i></li> </ul>
4.	<b>Substantiations:</b> <ul style="list-style-type: none"> <li>• <b>New or Expanded Load</b> <i>(All Projects)</i></li> <li>• <b>Renewable or Waste Resource</b> <i>(On-site Renewable Fuel and Waste Energy Only)</i></li> <li>• <b>Fuel Cleanup Skid Cost</b> <i>(On-site Renewable Fuel Only)</i></li> <li>• <b>Renewable Fuel Documentation/Contract Commencement</b> <i>(Directed Renewable Fuel Only)</i></li> <li>• <b>Renewable Fuel Metering Specifications</b> <i>(Directed Renewable Fuel Only)</i></li> </ul>
5.	<b>Planned Maintenance Coordination Letter</b> <i>(&gt;=200 kW CHP Systems Only)</i>
6.	<b>Final Monitoring Schematic</b> <i>(All Projects)</i>
7.	<b>PBI Setup Sheet</b> <i>(All Projects &gt;= 30kW)</i>

1. **Online Incentive Claim Form** *(All Projects)*

The ICF information must be complete, accurate and represent the actual system, project costs, and/or fuel information as installed (including system size and type). It must also be signed by the applicant, host customer and system owner (if not the host customer).

2. **Proof of Authorization to Interconnect** *(Projects that interconnect with the electrical grid)*

Host customers and/or system owners will be required to execute certain documents such as, but not limited to, an “Application to Interconnect a Generating Facility” and a “Generating Facility Interconnection Agreement” with the local Electric Utility. A copy of the signed letter from their Electric Utility granting the host customer and/or system owner permission to interconnect and operate in parallel with the local grid should be submitted as proof of Authorization to Interconnect.

Applicants, host customers and system owners are solely responsible to submit interconnection applications to the appropriate electric utility interconnection department as soon as the information to do so is available to prevent any delays in system parallel operation.

3. **Final Permits**

**Building Inspection Report** *(All Projects)*

A copy of the final building inspection report (or proof of exemption) demonstrating that the Project meets all codes and standards of the permitting jurisdiction. Contact your local permitting jurisdiction to learn about permitting requirements.

**Air Permitting Documentation** *(Non-Renewable Fuel Only)*

For those Projects that require an air permit from the local air district, the application must include a copy of the final documentation indicating compliance with all applicable air pollution regulations (or proof of exemption).

4. **Substantiations:**

**New Construction or Added Load** *(All Projects)*

For Projects where host customer estimated the future load to justify system size, applications must include documentation demonstrating that the load forecast has materialized.

**Renewable Fuel or Waste Energy Resource** *(On-site Renewable Fuel and Waste Energy Only)*

For Projects where the host customer, applicant or system owner provided renewable fuel estimates or Waste Energy resource estimates, applications must include documentation demonstrating that the on-site Renewable Fuel or Waste Energy resource has materialized.

**Fuel Cleanup Skid Cost Documentation** *(On-site Renewable Fuel Only)*

On-site biogas projects must include documentation substantiating the fuel cleanup skid cost.

**Renewable Fuel Documentation & Contract Commencement** *(Directed Renewable Fuel Only)*

Documentation from the supplier showing that the fuel is renewable and that it meets the quality standards to be injected into the local natural gas pipeline. Documentation should also be submitted showing that the contract has commenced and the supplier has begun nominating the renewable fuel into the pipeline (e.g. one month fuel invoice). The project will be given up to one year from the date the Incentive Claim was received by the SGIP Program Administrator for commencement of the contract. However, no incentive will be paid until the contract has commenced.

**Renewable Fuel Metering Specifications** *(Directed Renewable Only)*

Documentation should also be provided to include make, model, specifications and serial number of installed revenue grade electric NGOM and gas meters.

5. **Planned Maintenance Coordination Letter** *(CHP Projects  $\geq$ 200 kW Only)*

When applicable, applications with microturbine, internal combustion engine, gas turbine and steam turbine CHP systems operating on blended fuel sized greater than 200 kW must include a maintenance coordination letter to the host customer's electric utility. The maintenance coordination letter shows the system owner will schedule planned maintenance only between October and March and, if necessary, only during off-peak hours and/or weekends during the months of April to September.

6. **Final Monitoring Schematic** *(All Projects)*

The final monitoring schematic includes an electrical single line diagram (SLD) that includes the generator, the utility meter, and the load panel, and if applicable, the PBI meter. CHP projects must also include a Process and Instrumentation Diagram (P&ID) that shows the configuration of the generator(s), heat recovery system, pumps, heat exchangers, and thermal load equipment as well as the fuel and thermal metering points. Documentation must also be provided if there is a change in the make and model of the meters to be used (from what was submitted with the Proposed Monitoring Plan at the Proof of Project Milestone).

For PBI projects, the applicant must also provide the name of the Performance Data Provider (PDP) they are contracting with. A copy of the contract between the PDP and the applicant may be requested at the Program Administrator's discretion.

7. **PBI Setup Sheet** *(for projects 30 kW or larger)*

The PBI setup sheet must include information for all meter(s) installed for the purpose of monitoring system performance. The meter IDs listed on the PBI setup sheet must also match the meter IDs specified on the Final Metering Schematic.

## 6.11 Metering & Monitoring Requirements for Generation Projects

All SGIP technologies 30 kW or larger must install metering and monitoring equipment that measures net electrical output from the system(s). In addition to electrical output, fuel input metering into the generator(s) is required for all conventional CHP and fuel cell technologies, regardless of fuel type. CHP technologies operating on blended fuels must also install metering and monitoring equipment that measures and reports useful thermal energy delivered to the site from the CHP system.

System owners must install and maintain metering and monitoring equipment at their own cost and are responsible for the choice and installation of the metering hardware. All AC electric meters must be listed

on the CEC's list of Eligible System Performance and Revenue Grade Meters to be found on <http://www.gosolarcalifornia.ca.gov/equipment/index.html>.

It is also the responsibility of the System Owners to contract with a Performance Data Provider (PDP) for a minimum of five years. PDPs will be tasked with recording performance data from the installed metering and monitoring equipment and submit it to the Program Administrators on a monthly basis.

All installed meters (electrical, thermal and fuel) must fulfill the following requirements:

- Protocols for the minimum required performance/output data must enable any PDP to communicate with the meter and obtain the minimum required performance/output data from the meter and/or logger.
- All meters must have the capability to report their data remotely.
- Data reporting must occur on a daily basis.
- All meters must have the ability to retain collected data in the event of a power outage. Meters must have the capability to store 7 days' worth of data.
- All meters must provide the PDP provider or defined list of authorized users with the ability to access and retrieve the minimum required data from the meter using the Meter Communication / Data Transfer Protocols described in *Section 7.1*.
- The meters will be inspected as part of the project Post-Installation inspection process.

The following section details the minimum meter requirements per type of meter installed (electrical, thermal, fuel).

#### 6.11.1 **Minimum Electrical Meter Requirements**

All systems 30 kW and larger must be installed with a meter or metering system which allows the System Owner and Program Administrator to determine the amount of net system energy production and allows the System Owner to support proper system operation and maintenance.

Electrical meters installed on the SGIP project provide data used to assess performance of the system, to analyze impact of the SGIP system on utility distribution systems, the peak system demand of the utility and net GHG emission impacts.

- **Meter Type**

All systems are allowed to use on-board electrical meters, however, the meter must meet the minimum meter requirements of this section. For all systems receiving PBI payments, the installed meter(s) may be a separate Interval Data Recording (IDR) meter(s), or a complete onboard system that is functionally equivalent to an IDR meter, recording data no less frequently than every 15 minutes. Program Administrators may have additional meter functionality requirements for systems receiving PBI payments, as the Program Administrators will use these meters to process PBI payments, and system compatibility

may be required. For example, meters and service panels must meet all local building codes and utility codes. The meter serial number must be visible after installation.

- **Acceptable Electrical Metering Points**

The electrical metering system must meter delivered energy by having a meter at the output of the generator and after power delivery to all parasitic loads. When an on-board electrical metering system is used, the meter must have multiple channels in order to monitor parasitic energy consumption as well as generator output and report net generation output.

- **Meter Accuracy**

All systems receiving a PBI incentive must install a meter accurate to within  $\pm 2\%$  of actual system output. This applies to on-board electrical meters as well as external IDR meters.

- **Meter Measurement and Time Granularity of Acquired Data**

Electric meters must measure the net energy generated (kWh) and net real power delivered (kW). The PDP must log all required generator performance / output data points no less frequently than once every 15 minutes. The meter needs to generate an accurate time/date stamp.

- **Meter Testing and Certification**

$\pm 2\%$  meters required for PBI for AC systems must be tested according to all applicable ANSI C-12 testing protocols pertaining to the monitoring of power (kW) and energy (kWh). The accuracy rating of  $\pm 2\%$  meters must be certified by an independent testing body (i.e., a NRTL such as UL or TUV). DC electrical meters must also have a  $\pm 2\%$  accuracy pertaining to the monitoring of power (kW) and energy (kWh), by the meter manufacturer.

- **Meter Display**

All meters must provide a display showing the meter's measured net generated energy output or offset and measured instantaneous power. This display must be easy to view and understand and must be physically located either on the meter or on a remote device. For PBI, if a remote device is the only visible access, the PA may ask for verification.

#### 6.11.2 **Minimum Thermal Metering Requirements**

All CHP systems 30 kW and larger running on blended fuel must be installed with a metering system which allows the System Owner and Program Administrator to determine the amount of useful thermal energy production and allows the System Owner to support proper system operation and maintenance. Thermal energy metering systems installed on the SGIP project provide data used to assess thermal performance of the system; including its ability to meet on-site thermal energy demands (thereby offsetting consumption of fossil fuels) and meet thermal energy efficiency requirements prescribed by PUC 216.6. Thermal energy

performance data will also be used to assess impact of the SGIP system on net GHG emission impacts<sup>76</sup> and minimum system operating efficiency requirements.

- **Meter Type**

All CHP systems that are 300 kW and smaller will be allowed to use an on-board thermal metering system in order to minimize cost. The specific instrumentation required to measure useful thermal energy production will vary depending on the configuration and type of heat recovery system (e.g., liquid, steam, direct exhaust). Common flow measuring devices include insertion type or ultrasonic flow meters. Temperature measurement may be done with thermocouples. On-board thermal metering systems just as external thermal metering systems must measure useful thermal energy production. Proposed meter and sensor types shall be identified in a Monitoring Plan developed for each individual project. On-board meters must meet the same requirements as external meters which are outlined below.

- **Acceptable Thermal Metering Points**

Proposed meter and sensor locations shall be identified in a Monitoring Plan developed for each individual project. It is recommended for direct exhaust combined cooling heating and power (CCHP) systems, that the chilled water output be measured, rather than measuring exhaust flows and temperatures as a way to calculate the useful thermal output.

- **Meter Accuracy**

The accuracy of the metering system for useful thermal energy production must be within  $\pm 5\%$  at design conditions. This requirement applies to on-board as well as external thermal metering systems. The Monitoring Plan shall include a section describing monitoring system maintenance plans that will be implemented to ensure compliance with the accuracy requirement throughout the PBI period.

- **Meter Measurement and Time Granularity of Acquired Data**

The PDP must log all required useful heat recovery system performance / output data points no less frequently than once every 15 minutes. Calculated values of useful heat recovery must be reported in 15 minute intervals. The sum of four consecutive intervals would represent the industry standard rate of Useful Heat Recovery in units of MBtu/hr. The heat transfer fluid specific heat and density must be reported at the time of commissioning and then reported again to the PA if there is a change. The meter needs to generate an accurate time date stamp.

### 6.11.3 **Minimum Fuel Metering Requirements**

All CHP systems and electric-only Fuel Cells 30 kW and larger and regardless of fuel type or renewable fuel blending percentage must be installed with a fuel metering system which allows the System Owner and Program Administrator to determine the amount of fuel consumption and allows the System Owner to

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<sup>76</sup> Thermal energy metering systems may also provide SGIP System Owners with a potential means of verifying carbon emissions and carbon emission reductions.

support proper system operation and maintenance. In the case of onsite blended fuel projects, the metering system must allow the Program Administrator to determine the amount of renewable and non-renewable fuel consumption. The recorded data will be used to calculate the minimum system operating efficiency and GHG emissions of the system. These calculated values will be used to monitor compliance with the Program's GHG emission limits and minimum system operating efficiency requirements.

- **Meter Type**

All CHP systems and electric-only Fuel Cells that are 300 kW and smaller will be allowed to use an on-board fuel metering system to minimize cost. External fuel gas flow measurements are typically done in one of three ways:

1. Mass flow meter
2. Calculated based upon continuous differential pressure measurements across an orifice
3. Utility gas meter

On-board fuel metering systems, just as external fuel metering systems, must measure fuel consumption by the generator. The proposed meter type shall be identified in a Monitoring Plan developed for each individual project. On-board meters must meet the same requirements as external meters which are outlined below.

- **Acceptable Fuel Metering Points**

For fuel metering that is external to the generator, an acceptable metering point is before fuel entry into the generator but downstream of any other loads (e.g., natural gas boiler, un-incentivized CHP system). For on-board metering systems, the fuel must be metered before any portion is consumed by the generator. For on-site blended fuel projects there must be separate meters for the renewable fuel and the non-renewable fuel. Proposed meter locations shall be identified in a Monitoring Plan developed for each individual project.

- **Meter Accuracy**

Flow measurement must include temperature and pressure compensation and must measure standard cubic feet (at 60 °F and 1 atmosphere) to within  $\pm 5\%$  of maximum flow for the generator at design conditions. This requirement applies to on-board as well as external fuel metering systems.

- **Meter Measurement and Time Granularity of Acquired Data**

The PDP must log all required generator system fuel input data points no less frequently than once every hour. Calculated values must be reported in one hour intervals. Data must be recorded in units of standard cubic feet per minute. The Btu content and basis (HHV/LHV) of the fuel must be reported during commissioning either through data provided by the gas company or determined by analysis. Btu content of the fuel will need to be re-analyzed and reported to the PA when there is a reason to believe it has changed. The meter needs to generate an accurate time date stamp.

## 7 Metering & Data Collection

This section describes the requirements for data reporting, PDP application process, data security, and measurement and evaluation activities.

### 7.1 Data Reporting and Transfer Rules – Contract for PDP Services

It is the responsibility of the System Owners to contract with a Performance Data Provider (PDP) for a minimum of five years and ensure that performance data is provided to the Program Administrator or their designee monthly for five years. A list of qualified PDPs can be found on the Program Administrators websites.

The following are the PDP's primary responsibilities:

- Manage meter reading/data retrieval schedule
- Read and retrieve performance meter data
- Post data on appropriate Program Administrator server on a consistent and reliable schedule, per Program Administrator requirements.
- Validate performance data prior to providing to the PA using the approved validation rules outlined in this document
- Calculate annual production of generating system and net electrical energy discharged or offset for energy storage systems for incentive payment
- Format data using an approved SGIP format.
- Troubleshoot and resolve communications issues
- Store data in accordance with program requirements
- Make historical performance data available to Program Administrators as requested
- Provide technical support to Program Administrators as well as customer support
- Communicate meter/device changes to the Program Administrator
- Provide disaster recovery and data backup services as requested by respective Program Administrator
- Manage data on PDP server
- Ensure confidentiality of customer information and performance data
- Possess technical expertise and capability
- Comply with all State and Federal laws

The purpose of the following section is to outline the data reporting requirements (format, delivery method) and schedule for submitting data reports to the Program Administrators.

#### **7.1.1 Data Format**

Meter data must conform to the SGIP program requirements as set forth in *Section 5.5* and *Section 6.11* (15-minute electrical and thermal data as well as hourly fuel data, when applicable).

The PDP is responsible for submitting the incoming meter data to the Program Administrators on a monthly basis in the following two formats: Meter Interval Report and Application Interval Report. The Application Interval Report will be used for calculating the Annual Performance Based Incentive payments. The Meter Interval Report will be referenced as needed to support the data submitted for payment processing in the Application Interval Report. Both file types may be used for reporting and/or auditing purposes.<sup>77</sup>

The data file format for submission will be “.csv”. The file formats are designed for bulk submission of data for any number of applications in a single calendar month. However, the file types (Meter Interval and Application Interval) must be submitted in separate files. If a Performance Data Provider is contracted to report data for more than one Program Administrator, they shall submit a separate file for each Program Administrator to maintain the confidentiality of the data.

#### **7.1.2 Meter Reading and Data Submission Timeline**

Meter data will be read remotely no less frequently than on a daily basis. In the event there is a communication problem between the PDP and the meter, and the 15-minute interval data is accumulated over a 24-hour period, it is acceptable to estimate the meter’s 15-minute interval data. For more information, refer to The PDP Specification. Accumulated data for a period longer than 24 hours will not be accepted. Other than this exception, the Program Administrator is not responsible for, and will not pay any customer incentives based on missing, estimated or invalid performance data.

Data for a SGIP project must be submitted in full calendar months. Once a month of data has been collected, the PDP has up until the 1st of the following month to validate, format, and submit the Meter and Application Interval data for that project. Annual PBI Incentive Payment amounts will only be processed after a full year of data has been submitted for the project.

For new SGIP projects, data recording for PBI Payment purposes should typically commence on the 1st of the month following the initial 50% Incentive Payment. Customers may choose to submit data since interconnection, if interconnection has occurred within the past 6 months. Any request for an alternate data collection commencement date will require Program Administrator approval.

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<sup>77</sup> For a detailed description of the Meter and Application Interval Reports and submittal processes, please refer to The PDP Specification.

### 7.1.3 **Online Submission Process**

All performance data will be submitted via the SGIP online application database PDP Upload Portal. The portal will be accessed through [www.selfgenca.com](http://www.selfgenca.com). Files that are submitted via e-mail will not be accepted.<sup>78</sup>

### 7.1.4 **PDP Data Validation**

The PDP must validate all data prior to submitting it to the PAs. The following data validation rules shall apply:

- Time Check of Meter Reading Device/System (all)
- Meter Identification Check (all)
- Time Check of Meter (all)
- Pulse Overflow Check (if applicable to metering system)
- Test Mode Check (if applicable to metering system)
- Sum Check
- Spike Check
- kVARh Check

Descriptions of these validation rules are included in The PDP Specification.

### 7.1.5 **Data Audits & Payment Validation**

The Program Administrators may, at their discretion, perform validations on incentive payments prior to issuing payments to customers participating in this program. The validations will compare actual yearly incentive payments with expected payments based on design specifications and expected performance data submitted with the approved incentive reservation documentation. If payments fall outside expected ranges for the year, the incentive payment will be withheld until the Program Administrator determines to its satisfaction the reason for the discrepancy.

The PDP will work with the System Owner to resolve any discrepancies identified by the Program Administrator, which may include testing and/or recalibrating the meter/devices if deemed necessary. The Program Administrators are not responsible for the costs associated with investigating and resolving any such discrepancies (i.e., testing, meter replacement hardware, installation labor). However, if the Program Administrator requests an investigation that finds that the metering system is accurate, the Program Administrator will pay all reasonable and necessary costs for the investigation.

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<sup>78</sup> Please refer to The PDP Specification for a detailed description of the data submittal process.

The Program Administrator may also perform random audits of PDP data to ensure accuracy and compliance with the requirements outlined in this document, or as part of the SGIP Measurement and Evaluation Program in accordance with the SGIP Handbook. Any PDP found to be in violation of any of these requirements will be subject to the penalties outlined later in this document. The Program Administrator, via the servicing local utility or its designated contractor may, at its discretion, inspect and test the performance meter or install separate metering in order to check meter accuracy, verify system performance, or confirm the veracity of monitoring and reporting services.

Any additional metering installed by or at the request of the Program Administrator will be paid for by the Program Administrator. However, in the event metering is installed during the course of an audit or investigation initiated by the Program Administrator where cheating or tampering is suspected and confirmed, the System Owner will be charged for these costs.

#### **7.1.6 PDP Performance Exemptions**

The PDP is responsible for meeting the above noted program requirements and for consistently posting performance data in accordance with the Program Administrator's scheduling and data posting requirements. At its discretion, the Program Administrator may grant reasonable allowances for occasional issues or technical problems, as well as for large catastrophic events such as earthquakes.

#### **7.1.7 PDP Non-Performance**

The Program Administrator will not issue incentive payments to customers based on estimated data from the PDP, nor will the Program Administrator estimate incentive payments under any circumstances. It is the PDP's responsibility to ensure timely and accurate posting of validated performance data so customer incentive payments can be made. Performance data also includes fuel consumption and useful thermal output data as this information will be used to verify compliance with program rules and impact PBI payments.

The following conditions may result in penalties, suspension of activity, or revocation of PDP approval from the Program Administrator:

- Data not posted by specified date
- Data not validated in accordance with program requirements
- Estimated data posted instead of actual data
- Meter change information not reported within 30 days of the meter change.
- If an audit or investigation shows a discrepancy of  $\pm 5\%$  between the PDP reported data and Program Administrator check meter production data for one data report period. This discrepancy will trigger an audit schedule set by the Program Administrator for the PDP.

The PDP will be given reasonable opportunity to correct problems identified by the Program Administrator. The Program Administrator will work with the PDP to correct any such problems and avoid unnecessary delays in issuing incentive payments to customers, to the extent feasible.

Upon receipt of a non-performance notice from the PA, the PDP must, as soon as reasonably practicable:

1. perform a root-cause analysis to identify the cause of such a failure;
2. provide the PA with a report detailing the cause of, and procedure for correcting such failure within 3 days of completion of such root-cause analysis;
3. Implement such procedure after obtaining the respective PA approval of such procedure.

PDP Providers that fail to submit data to the Program Administrators when requested by the PA or an authorized agent of the CPUC may be removed as an eligible PDP from the Program Administrators' approved list. It is the Host Customer and/or System Owner's responsibility to ensure the transfer of production data from the Performance Data Providers (PDP) to the Program Administrators. The System Owner is responsible for resolving any issues relative to PBI and PDP performance data.

Should the PDP disagree with a PA decision regarding a penalty, the PDP has the right to appeal to the SGIP Working Group for further consideration.

#### **7.1.8 Data Retention**

Monthly performance data must be retained in accordance with program requirements. The PDP must be prepared to post historical interval data at the Program Administrator's request. The Program Administrator audit will include raw interval data, which is to be maintained by the PDP for comparison with validated interval data transmitted to the Program Administrator. The PDP is also responsible for providing backup and disaster recovery services for 100% of the data.

#### **7.1.9 Technical and Customer Support**

The PDP must provide a technical support number to the Program Administrator for use during normal business hours (8am to 5pm Pacific time, Monday through Friday, except holidays) to help resolve any data availability, format or corruption issues, communication problems, server access problems, or other technical issues. Within those normal business hours, the PDP must respond to Program Administrator requests within two business days with a status report and plan for correcting the issues. The PDP must also provide a customer support number to respond to customer inquiries within two business days from the initial customer contact. Program Administrators will have the discretion to set deadlines for the resolution of data transfer problems/issues.

#### **7.1.10 Program Administrator Liability**

Apart from the requirements identified herein, the PAs are not liable for the performance or non-performance of a PDP that may result in a delay of or incorrect amount of a PBI payment. The Program Handbook defines the criteria required for PDPs to participate in the Program only.

## 7.2 PDP Application Process

Any entity may choose to become a Performance Data Provider for the SGIP. Providers interested in becoming a PDP for the SGIP must submit information detailing their qualifications to become a PDP for the program. All PDPs must meet the requirements established herein in addition to the requirements set forth in the other metering sections of the SGIP Handbook. Interested parties may apply to qualify as a PDP for the SGIP program at any point in time.

To apply to qualify as a PDP, the Applicant completes the SGIP PDP Application and provides all documentation in the attached questionnaire<sup>79</sup>. Note that the PDP Applicant may submit one application for statewide PDP services to any of the Program Administrators. The Program Administrator will review the submitted documentation, determine if the PDP Applicant meets the program requirements and send the PDP Applicant a conditional approval letter if all requirements are met. Upon conditional PDP approval, the Applicant may contact the SGIP online application database provider to set up an account for the PDP Upload Portal.

### 7.2.1 Data Transfer Test

Once the prospective PDP has accumulated a month worth of data for the first SGIP project they must contact the SGIP online application database provider to schedule a data transfer test. The prospective PDP must create, format and validate Application Interval and Meter Interval Reports for all types of data services they are applying for (electrical, thermal and fuel, and/or energy storage) and submit the test files to the SGIP online application database via the PDP Upload Portal.

The Program Administrator will check the test files to ensure they comply with the SGIP guidelines. If the PDP Applicant fails the data transfer test and report approval, they will be given 2 weeks to resolve any technical or data format issues. Upon successful completion of the PDP data test procedures, the PDP will receive a final approval notice and will be qualified to provide PBI data to the Program Administrator for incentive payment.

## 7.3 Data Privacy and Security

Protecting the privacy of System Owners and Host Customer is of the highest order. As such, data shall be collected, processed, and reported by the PDP to the System Owner and the Program Administrator in accordance with this section. The PDP is responsible to ensure timely, consistent and accurate reporting of performance data. Data must be located in a secure facility, on a secure server and have firewall and equivalent protection. The PDP must protect the confidentiality of the customer information and performance data in accordance with all program guidelines. The PDP must also follow all applicable state and federal privacy and data security laws.

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<sup>79</sup> Please refer to The PDP Specification and the Program Administrators' websites for the PDP Application and detailed application instructions.

The PDP may provide data to third parties, including Contractors and Host Customers (if different than the System Owners), provided the System Owner has consented in writing to the release of such performance data. Electricity, thermal and fuel meters shall be kept secure from Denial of Service (DOS) Attacks, Port Scanning, Unauthorized Access and other security violations. To achieve this security, Communications Interfaces to all meters must be located in a physically secure location and include strong password protection with either a network firewall or encrypted connection to limit the meter's network access to the PDP and/or a defined list of authorized users. In addition, security measures may be implemented as needed to ensure data security including restriction of direct meter access for real time data to sequential access basis.

## **7.4 Measurement & Evaluation (M&E) Activities**

As a condition of receiving incentive payments under the SGIP, System Owners and Host Customers agree to provide full access to Site and system equipment and participate in Measurement and Evaluation (M&E) activities as required by the CPUC for five-years. M&E activities will be performed by the Program Administrator (PA) or the PA's independent third-party consultant and include, but are not limited to, periodic telephone interviews, Site visits, development of a M&E Monitoring Plan, review of monitoring plans developed by the project Developer or host Site, installation of metering equipment or review/inspection of metering equipment installed by the project Developer or host Site, collection and transfer of data from installed system monitoring equipment, whether installed by Host Customer, System Owner, a third party, or the PA. This data will be used to show the performance of technologies by class (e.g. wind turbines) and may determine the performance of those technology classes as they see fit. Performance data from specific projects, however, will remain confidential.

### **7.4.1 M&E Field Visits**

During the course of the Project, the PA or the PA's independent third-party consultant may require one or more visits to the Site for M&E purposes. These site visits can occur before, during or after startup of the system for the purposes of developing a monitoring plan, installing additional M&E instrumentation, performing equipment operations inspection and retrieving system data. These visits are separate and distinct from the Post-Installation Inspection visits by the PA or its consultants (*see Section 2.5.3*), which are used to determine eligibility of the installed system and occur during the Incentive Claim stage of the application process.

### **7.4.2 M&E Metering Requirements**

All SGIP systems require installation of metering devices to measure and record electrical output or offset, waste heat, and fuel consumption for M&E purposes. ~~For installations 30kW and larger, the~~ The PAs may collect this information from the data submitted by the Performance Data Providers (PDP) for ~~projects subject to PBI payments purposes.~~ ~~For projects under 30kW non-PBI projects,~~ the PA or the PA's independent third-party consultant may install meters to collect M&E data at the Program's expense.

The Host Customer and System Owner agree to provide system monitoring data (15-minute interval data for electrical and thermal and hourly for fuel consumption) to the SGIP M&E consultant on a monthly basis for the duration of five years.

#### 7.4.3 ***Disposition of SGIP Metering Equipment***

Upon completion of the SGIP M&E metering activities at the Site, the Program Administrator will offer all M&E metering equipment installed by the Program to the System Owner for transference. The Program Administrator will provide an Equipment Transfer Agreement with a schedule of the SGIP M&E equipment located at the Site. The Equipment Transfer Agreement must be signed by both the System Owner and the Program Administrator. If the System Owner does not wish to accept the M&E metering equipment, the Program Administrator or its independent third-party consultant will remove the M&E metering equipment. The Program Administrator shall pay the costs for meter removal. Dispute Resolution and Infractions

## **8 Dispute Resolution**

All participants shall attempt in good faith to resolve any dispute arising out of, or relating to, this transaction promptly by negotiations between the Program Administrator or his or her designated representative and the Host Customer, System Owner and/or Applicant or their designees. Either party must give the other party, or parties, written notice of any dispute. Within thirty (30) calendar days after delivery of the notice, the parties shall meet, and attempt to resolve the dispute. If the matter has not been resolved within thirty (30) calendar days of the first meeting, any party may pursue other remedies including mediation. All negotiations and any mediation conducted pursuant to this clause are confidential and shall be treated as compromise and settlement negotiations, to which Section 1152.5 of the California Evidence Code shall apply. Notwithstanding the foregoing provisions, a party may seek a preliminary injunction or other provisional judicial remedy if in its judgment such action is necessary to avoid irreparable damage or to preserve the status quo. Each party is required to continue to perform its obligations under this Contract pending final resolution of any dispute arising out of, or relating to, this Contract.

## 9 Participant Performance and Infractions

### 9.1 Participant Performance

All participants<sup>80</sup> are expected to follow program rules and eligibility requirements. Failure to do so will result in warnings and/or infractions. Please see *Section 9.2* for additional information regarding warnings and infractions. Program Administrators will exercise their judgment in issuing warnings and assessing infractions. In an effort to ensure participant performance, all participants will be required to maintain a high level of performance in each of the following categories:

- Application
- Inspection
- Attrition and Extensions
- Data Reporting
- SGIP Online Application Database Operation
- Developer

#### 9.1.1 ***Application***

Applications must be submitted with complete and accurate documentation and must meet all deadlines. Applications with incomplete, falsified, or inaccurate documentation<sup>81</sup> or that do not meet required due dates may receive warnings and/or result in an infraction.

#### 9.1.2 ***Inspection***

All projects may be inspected at any time during project's permanency period and are expected to meet document and operational requirements of the program. Failure to do so will count as a failed inspection. Participants with a high statewide inspection failure rate may forfeit future participation and/or all active applications/incentive.

#### 9.1.3 ***Attrition and Extensions***

Participants are expected to submit committed projects. Cancelled withdrawn applications will be counted towards attrition rate. Participants with a high attrition rate may forfeit future participation and/or all active applications/incentives.

Participants are also expected to meet project milestone due dates as originally assigned. Excessive extension requests among a participant's applications may receive warnings and/or result in an infraction.

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<sup>80</sup> For the purpose of this section, participant is defined by an entity or group of entities submitting applications, data, or developing and/or installing SGIP projects.

<sup>81</sup> Including criteria that would grant higher priority in the event of a lottery.

#### 9.1.4 **Data Reporting**

Participants are required to submit all necessary operational and performance data. Participants submitting data past their designated due date may receive warnings. Participants that do not submit data at all for their projects may be subject to an infraction. Any falsified or blank submissions will result in an automatic infraction.

#### 9.1.5 **SGIP Online Application Database Operation**

Participants are required to comply with the Terms of Use of the SGIP database for all accounts, applications, and PBI data submissions. Non-compliance with the Terms of Use or attempting to circumvent the SGIP database application policies or procedures will result in an automatic infraction.

#### 9.1.6 **Developer**

An infraction may be issued if the Developer of a project does not fully and/or accurately disclose Developer and ownership information as listed in *Section 4.1.5*.

#### 9.1.7 **Residential GHG Emissions Compliance**

Developers of non-IOU residential customers have a continuing obligation to produce documentation regarding participating customers' systems, rates and charge and discharge patterns upon request. Failure to do so shall be considered an infraction. Developers must also provide the PAs and SGIP evaluator with documentation on participating customers' systems upon request. Failure to do so shall be considered an infraction.

Additionally, the PAs will annually verify that new residential fleets are reducing GHG emissions using annual statistical sampling within the SGIP impact evaluation process and, if not, to take appropriate enforcement actions. The Commission adopts four additional requirements for new residential fleet verification:

1. PAs may issue infractions for any new residential developer that does not provide the information requested by the PAs or the SGIP Impact Evaluator in the timeframe requested and to suspend any developer with two infractions for this reason for applying for new incentives for a period of six months.
2. PAs will suspend any developer with a new residential fleet verified as having increased GHG emissions for two successive six-month periods from applying for new SGIP incentives for six months, or until the developer's fleet is verified to be reducing GHG emissions, whichever is later.
3. PAs will require any developer verified as having increased GHG emissions to biannually submit GHG emissions data for all projects in the developer's new residential fleet using the existing SGIP online data upload portal until the fleet is verified to reduce GHG emissions
4. PAs may suspend any new residential developer verified as having increased GHG emissions for submitting data for less than 90% of the meters of the developer's fleet from applying for any additional incentives for a period of one year.

## 9.2 Infractions

Infractions are any actions that circumvent program policy or requirements, or have the intent to do so, in addition to low performance levels. Infractions can be issued to any participant, as defined in *Section 4.1*. The Program Administrators or Energy Division will evaluate program infractions, which may include gross negligence or intentional submission of inaccurate project information. Program infractions may be determined at any stage of the SGIP process and are applicable statewide. If it is determined that a program infraction has been committed, a reasonable sanction shall be imposed. The following sanctions may be applied:

- Suspension or expulsion from future program participation
- Cancellation of existing projects
- Application fee forfeiture
- Fiscal or programmatic audit

### 9.2.1 *Issuance of Warnings and Infractions*

If a Program Administrator determines that an infraction may be warranted, a notice will be sent to the violating participant. Participants may be issued one or more warnings before being issued an infraction; however, serious violations may result in an immediate infraction. Participants may receive no more than three warnings before an infraction is issued. Infractions will be reviewed by all SGIP Program Administrators and will be communicated to the participant. Notwithstanding the above, Energy Division may initiate an investigation of potential infractions, which may result in a penalty for any infraction determined to have occurred.

## Definitions and Glossary

**Amp-hour Capacity or Nominal Capacity (Ah for a specific C-rate):** The total Amp-hours available when the battery is discharged at a continuous current over a specified period of time (specified as a C-rate) from 100 percent state-of-charge to a specified cut-off voltage.

**Applicant:** The entity, either the Host Customer, System Owner, or third party designated by the Host Customer responsible for the development and submission of the SGIP application materials. Functions as the main point of communication between the SGIP Program Administrator for a specific SGIP Application.

**Application Interval Report:** Monthly meter data report provided by the Performance Data Provider (PDP). The Application Interval Report format will be the same for all PDPs and all Applications as specified by the Program Administrators. The data in this file will be validated upon upload and used for the calculation of Annual PBI payments. An Entry in this file shall represent the combined data readings of all meters associated with a particular SGIP Application Code.

**Backup Generators:** Operate as short-term temporary replacement for electrical power during periods of Electric Utility power outages. In addition to emergency operation they ordinarily only operate for testing and maintenance. Backup generators do not produce power to be sold or otherwise supplied to the grid or provide power to loads that are simultaneously serviced by the Electric Utility grid. Backup generators only service customer loads that are isolated from the grid either by design or by manual or automatic transfer switch.

**Blended Fuel:** A blended fuel is a combination of any renewable fuel with a non-renewable fuel and where the amount of renewable fuel is less than 100%. Projects using less than 100% of an eligible renewable fuel will be identified as a blended project equivalent to their renewable fuel percentage.

**California Manufacturer:** A California Manufacturer operates a manufacturing facility in California, is licensed to conduct business in California and is registered with a primary or secondary manufacturing NAICS code. Equipment is deemed to be manufactured in California if at least 50% of the value of the capital equipment has been made in a dedicated production line by an approved California Manufacturer.

**Commercial:** Commercial entities are defined as non-manufacturing business establishments, including hotels, motels, restaurants, wholesale businesses, retail stores, and health, social, and educational institutions. For the purpose of SGIP, commercial sectors include agricultural and industrial customers.

**CSE:** Center for Sustainable Energy®

**CEC:** California Energy Commission

**CPUC:** California Public Utilities Commission

**Developer:** For applications received in Steps 1 and 2, a Developer is the corporate entity that holds the contract for purchase and installation of the system, and/or alternative System Ownership Agreement (such

as a Power Purchase Agreement) with the host customer and handles the project's development activities. For applications received in Step 3 and later, a Developer is, if not individual homeowners applying for SGIP incentives for systems located on their own property, the corporate entity registered and in good standing with the Secretary of State of California that handles a substantial amount of the project's development activities.

**Developer Fleet:** Ten or more projects comprise a developer fleet. For compliance purposes, a developer's legacy commercial fleet includes all legacy commercial projects within their ten-year permanency requirement, whose SGIP agreements list the same developer. A developer's legacy residential fleet includes all legacy residential projects whose SGIP agreements list the same developer. A developer's new commercial fleet includes all new commercial projects within their ten-year permanency requirement, whose SGIP agreements list the same developer. A developer's new residential fleet includes all new residential projects within their ten-year permanency requirement whose SGIP agreements list the same developer.

**Directed:** A directed renewable fuel is produced and captured at a different location than the project site of the electrical generation facility. The renewable fuel is delivered to the facility through a common carrier pipeline, which must be demonstrated through a procurement contract. A directed renewable fuel must be injected into a common carrier pipeline system that is either within the Western Electricity Coordinating Council (WECC) region or interconnected to a common carrier pipeline system located within the WECC region.

**Disadvantaged Community:** Any census tract that ranks in the statewide top 25% most affected census tracts in the most recently released version of the environmental health screening tool, CalEnviroScreen, plus those census tracts that score within the highest 5% of CalEnviroScreen's pollution burden, but do not receive an overall CalEnviroScreen score.

**Education Institution:** Any institution that would otherwise be eligible for funding through the California Clean Energy Jobs Act (Proposition 39), or a college or university accredited to operate in California.

**Electric Utility:** The Host Customer's local electric transmission and distribution service provider for their site.

**Energy Capacity or Nominal Energy for DC/AC systems (Wh (for a specific C-rate)):** The total watt-hours available when a storage system is discharged at a continuous current over a specified period of time (specified as a C-rate) from 100 percent state-of-charge to the cut-off voltage.

**Energy Storage:** Technologies able to store energy that can be discharged as useful energy at another time in order to directly supply electricity or offset electricity consumption. Unless specified otherwise, "energy storage" in the SGIP Handbook applies to all eligible storage technologies, including mechanical, electrochemical, or thermal energy storage.

**Energy Storage Paired with and Charging from an On-site Renewable Generator:** Energy storage system that is paired with an on-site generator and charges at a minimum 75% from the generator.

**ESCO:** Energy Service Company (ESCO), a business entity that designs, builds, develops, owns, operates or any combination thereof self-generation Projects for the sake of providing energy or energy services to a Host Customer.

**Fuel Cell:** Power plants that produce electricity through an electrochemical reaction with a fuel source.

**Gas Service:** The gas line from the Utility's distribution main to the serving gas meter.

**GHG signal:** A digitally accessible data feed of current marginal greenhouse gas emissions rates (in units of kg/kWh) that updates at regular intervals (e.g. every five minutes) combined with additional data feeds that deliver regularly updated forecasts of grid conditions for use in the optimization of dispatch.

**HVAC-integrated S-TES:** Small thermal energy storage systems integrated to offset peak energy consumption of direct expansion refrigerant based air conditioning units less than or equal to 20 tons.

**Host Customer:** An entity that meets all of the following criteria: 1) has legal rights to occupy the site, 2) receives retail level electric or gas distribution service from PG&E, SCE, SoCal Gas or SDG&E, 3) is the utility customer of record at the site 4) is connected to the electric grid, and 5) is the recipient of the net electricity generated from the self-generation equipment.

**Inspection:** An inspection can be conducted as an on-site Post-Installation Inspection by the PAs or their third-party consultant or as a virtual post-installation inspection executed by the Developer, System Owner or Host Customer. For a description of the post-installation inspection protocol, please refer to the Energy Storage Post-Installation Inspection and Discharge Testing Protocol and SGIP Inspection Sampling Protocol at [www.selfgenca.com](http://www.selfgenca.com). In addition, general inspections can be conducted at any point during the permanency period.

**Investor Owned Utility:** For purposes of the SGIP, this refers to Pacific Gas & Electric Company, San Diego Gas & Electric Company, Southern California Edison Company and Southern California Gas Company.

**ISO:** International Standards Organization

**ITC:** Investment Tax Credit

**Legacy Projects:** Any project for which a completed SGIP reservation request was submitted before the GHG rules outlined in D 19-08-001 became effective.

**Local Governmental Agency:** Any entity described by Public Contracts Code section 22161 (f).

**Low-Income Community:** Census tracts with median household incomes at or below 80% of the statewide median income or with median household incomes at or below the threshold designated as low-income by the Department of Housing and Community Development's list of state income limits adopted pursuant to Section 50093.

**Low-Income Residential Customer:** An individual customer living in a low-income residence, as described in subparagraph (C) of paragraph (3) of subdivision (a) of section 2852 of the Public Utilities Code.

**Low-Income Residential Housing:** Multifamily residential building of at least five rental housing units that is operated to provide deed-restricted low-income residential housing, as described in clause (i) of subparagraph (A) of paragraph (3) of subdivision (a) of section 2852 of the Public Utilities Code, and is either: 1) in a disadvantaged community; or 2) a building where at least 80% of the households have incomes at or below 60% of the area median income, as defined in subdivision (f) of section 50052.5 of the Health and Safety Code.

**Meter Interval Report:** Monthly meter data report provided by the Performance Data Provider (PDP). The Meter Interval Report format will vary by PDP. The PDPs shall format their report so that it includes all meter and sensor data recorded over the measured interval at a minimum 15-minute frequency, with the exception of Fuel Consumption, which shall be measured and reported hourly. This report should be formatted as specified by SGIP program requirements.

**New Projects:** Any project submitting a complete SGIP application containing all required information on or after April 1, 2020 and any project submitting an SGIP application prior to April 1, 2020 that is not complete and for which all required information is not provided until or on April 1, 2020 that receives SGIP incentives. GHG emissions reductions requirements apply throughout a project's ten-year permanency period. The phrase "complete application" refers to the "application submitted" date not the "incentive claim form submitted" date.

**Non-Residential:** Any project for which the customer is not residential. This includes eligible agriculture, commercial, and industry customers.

**Non-Profit Organization:** An organization registered and in good standing with the California Secretary of State as a domestic non-profit entity.

**Non-Renewable Fuel:** A non-renewable fuel includes fossil fuels and synthetic fuels. Synthetic fuels are fuels derived from materials that are not renewable or fossil fuels. SGIP eligible fossil fuels are gasoline, natural gas and propane. SGIP eligible synthetic fuels include, but are not limited to, the direct use or synthesis of fuels sewage sludge, industrial waste, medical waste or hazardous waste.

**On-Site:** An on-site renewable fuel is produced and captured at the same location as the site of the electrical generation facility. Additionally, the renewable fuel is delivered from the source to the generating system via a dedicated pipeline. A dedicated pipeline is defined as only physically capable of delivering gas to the generating facility.

**Paired:** Two or more technologies located on the same electrical circuit and behind the same utility electrical meter.

**Parallel Operation:** The simultaneous operation of a self-generator with power delivered to or received by the Electrical Utility while interconnected to the grid. Parallel Operation includes only those generators that are interconnected with the Electric Utility distribution system for more than 60 cycles.

**PDP:** Performance Data Provider. A company that contracts with the SGIP Participant to read and communicate their metering data to the Program Administrators.

**PG&E:** Pacific Gas and Electric Company

**Power Purchase Agreements:** An agreement for the sale of electricity from one party to another, where the electricity is generated and consumed on the Host Customer site. Agreements that entail the export and sale of electricity from the Host Customer site do not constitute Host Customer's use of the generated electricity and therefore are ineligible for the SGIP.

**Pressure Reduction Turbine:** If a facility with a high pressure fluid (e.g., steam, water, natural gas, etc.) distribution network and pressure reduction valve(s), installs a turbine to replace or operate in parallel with these pressure reduction valve(s), then the application is considered a Pressure Reduction Turbine.

**Program Year:** A project's program year is the year its incentive application was accepted by the Program Administrator. ~~January 1 through December 31.~~

**Project:** For purposes of the SGIP, the "Project" is the installation and operation of the proposed eligible self-generation technology(ies) at a specific site, as described by the submitted Reservation Request documentation.

**Public Entity:** Includes the United States, the state and any county, city, public corporation, or public district of the state, and any department, entity, agency, or authority of any thereof.<sup>82</sup>

**Rated energy capacity (kWh):** The rated energy capacity (kWh) for DC/AC energy storage technologies as the nominal voltage multiplied by the amp-hour capacity multiplied by the applicable efficiency (VDC x Amp-Hours x Applicable Efficiency).

**Refrigeration TES:** Thermal energy storage systems integrated to offset peak energy consumption of direct expansion refrigerant-based refrigeration systems.

**Renewable Fuel:** A renewable fuel is a non-fossil fuel categorized as one of the following: biodiesel or gas derived from digester gas, landfill gas or biomass. SGIP projects can use one or more eligible renewable energy sources, as identified by the Renewable Portfolio Standard (RPS).

**Reservation Expiration Date:** The Reservation Expiration Date is the date the Incentive Reservation expires and all required documentation must be provided by.

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<sup>82</sup> Source: CALIFORNIA CODES - PUBLIC CONTRACT CODE, SECTION 21611

**Round Trip Efficiency (RTE):** The total kWh discharge of the system divided by the total kWh charge over some period of time or number of cycles.

**Single-cycle roundtrip efficiency (SCRTE):** The total kWh discharge of the system divided by the total kWh charge after one complete cycle. SCRTE is often verified in the factory and specified on a device's technical specifications sheet.

**SCE:** Southern California Edison

**SDG&E:** San Diego Gas and Electric

**Single Business Enterprise:** For purposes of defining a site, a Single Business Enterprise is a business that has a unique taxpayer or employer identification number. Two or more businesses with the same taxpayer or employer identification number, as a group, are a Single Business Enterprise.

**Site:** A Single Business Enterprise or home located on an integral parcel or parcels of land undivided by a public road or thoroughfare regardless of the number of meters serving that site; or if divided by a public road or thoroughfare, served by a single Electric Utility meter. Separate business enterprises or homes on a single parcel of land undivided by a highway, public road, thoroughfare or railroad would be considered for purposes of the SGIP as separate sites.

**Small Business:** A business or manufacturer, including affiliates, with average annual gross receipts of \$15 million or less, over the last three tax years.

**SoCalGas:** Southern California Gas Company

**Stand-alone Energy Storage:** An energy storage system located on a Host Customer project site that does not also host a generating technology.

**State Governmental Agency:** Any entity described by Government Code section 11000.

**Steam Turbine CHP:** If a facility with a steam distribution network installs a steam turbine that is placed between the boiler and the steam distribution network, and steam pressure is increased, then the application is considered a Steam Turbine CHP. Pressure can be increased either through the purchase of new boilers or by increasing the pressure on existing boilers. In either case, boiler fuel usage per unit of steam production increases with boiler pressure.

**System Owner:** The owner of the SGIP system at the time the incentive is paid. For example, in the case when a vendor sells a turnkey system to a Host Customer, the Host Customer is the System Owner. In the case of a leased system, the lessor is the System Owner.

**TES:** Thermal Energy Storage

**Thermal Energy Storage:** Technologies able to store energy and discharge it at a later time as thermal energy to offset electricity consumption.

**Thermal Load:** Host Customer heating process(es) including but not limited to industrial process heating, space heating, domestic hot water heating and/or heat input to an absorption chiller used for space cooling or refrigeration.

**Thermal Load Equipment:** Thermal end-use equipment such as but not limited to absorption chillers (indirect or direct fired), boilers, water heaters, space heaters, furnaces, dryers, secondary heat exchangers, thermal storage tanks or vessels including pumps, cooling towers, and piping or any other ancillary equipment.

**Waste Gas:** Waste Gas fuels used for conventional CHP technologies and Fuel Cells are strictly defined as natural gas that is generated as a byproduct of petroleum production operations and is not eligible for delivery to the utility pipeline system.

**Waste Heat to Power:** If a facility discarding heat as a result of commercial or industrial processes installs a turbine driven by the discarded heat, then the application is considered a Waste Heat to Power system. These systems typically involve a heat recovery system, which transfers the waste heat to a working fluid which drives the turbine.

## Legislation and Regulatory Background

Date	Bill Number	Description
9/6/2000	AB 970	Assembly Bill required the CPUC to initiate load control and distributed generation activities.
3/27/2001	D 01-03- 073	CPUC Decision complying with Assembly Bill 970 and establishing the Self Generation Incentive Program. Implementation of PU Code Section 399.15(b), Paragraph 4-7; Load Control and Distributed Generation Initiatives.
06/01/2001	D. 01-06-035	CPUC Decision establishing waste heat recovery standards for SGIP. Requires Energy Branch to develop reliability criteria.
01/18/2002	Letter on Reliability Criteria	CPUC Energy Branch Letter establishing reliability criteria requirements for level 3 technology applications received after January 1, 2002
02/07/2002	D. 02-02-26	CPUC Decision addressing eligibility of customers served by electric municipalities, maximum size and annual program budget.
04/04/2002	D. 02-04-004	CPUC Decision clarifying Applicant's ability to receive incentive funding from multiple sources. Addressing SCAQMD's PTM of Decision 01-03-073
09/19/2002	D. 02-09-051	CPUC Decision adding technology level 3-R, which establishes a new level of incentives. Contains specific requirements for projects using renewable fuels for level 3-R. Addressing Capstone's PTM
10/12/2003	AB 1685	<ul style="list-style-type: none"> <li>• Extended the SGIP through 2007</li> <li>• Required that projects commencing January 1, 2005 meet a NOx emission standard</li> <li>• Required that projects commencing January 1, 2007 meet a more stringent NOx emission standard and a minimum system efficiency standard.</li> <li>• Established a NOx emission credit that can be used by combined heat and power (CHP) units to meet minimum system efficiency standard</li> </ul>
9/22/2004	AB 1684	Exempts certain projects from NOx emission standards set forth in AB 1685 that meet waste gas fuel and permitting requirements.

<b>Date</b>	<b>Bill Number</b>	<b>Description</b>
12/16/2004	Decision 04-12-045	Modified SGIP to incorporate provisions of AB 1685: <ul style="list-style-type: none"> <li>• Eliminates maximum percentage payment limits</li> <li>• Reduces incentive payments for several technologies</li> <li>• Expands opportunities for public input regarding developing a declining incentive schedule, developing an exit strategy and adopting a data release format</li> <li>• Required an application fee for all projects received after 1/1/2005 in order to deter against “phantom projects”. This requirement was removed beginning in 2007 except in the case of new technologies that are in the process of certification.</li> </ul>
1/12/2006	Decision 06-01-047	Established the California Solar Initiative (CSI) and ordered changes in the 2006 SGIP to accommodate the transition of solar program elements to the CSI beginning January 1, 2007.
9/29/2006	AB 2778	<ul style="list-style-type: none"> <li>• Extended SGIP until January 1, 2012</li> <li>• Limited eligible technologies beginning January 1, 2008 to fuel cells and wind systems that meet emissions standards required under the distributed generation certification program adopted by the State Air Resources Board</li> <li>• Requires that eligibility of non-renewable fuel cell projects be determined either by calculating electrical and process heat efficiency according to PU Code 216.6 or by calculating overall electrical efficiency</li> </ul>
4/24/2008	Decision 08-04-049	Removed the 1 MW cap on incentives for 2008 and 2009 allowing projects to receive lower incentives on a tiered structure for the portion of a system over 1 MW.
9/28/2008	AB 2267	Requires an additional 20% incentive for the installation of eligible distributed generation resources from a California Supplier. This additional incentive is applied only to the technology portion of the incentive; the additional incentive for renewable fuels is not included in calculating the 20%.
11/21/2008	Decision 08-11-044	<ul style="list-style-type: none"> <li>• Determined that Advanced Energy Storage systems coupled with eligible SGIP technologies will receive an incentive of \$2/watt of installed capacity.</li> <li>• Revises the process for the review of SGIP program modification requests</li> </ul>
9/09/2009	Decision 09-09-048	Grants a petition to modify SGIP policies expanding eligibility for Level 2 incentives to include “directed biogas” projects where renewable fuel is nominated via contract.

<b>Date</b>	<b>Bill Number</b>	<b>Description</b>
2/25/2010	Decision 10-02-017	<ul style="list-style-type: none"> <li>• Revises Decision 08-11-044 so that Advanced Energy Storage systems coupled with fuel cells must meet the site specific requirements for on-site peak demand reduction and be capable of discharging fully at least once per day in order to be eligible for the \$2/watt incentive from the self-generation incentive program.</li> <li>• Determines that Advanced Energy Storage systems coupled with eligible technologies under the SGIP must install metering equipment capable of measuring and recording interval data on generation output and Advanced Energy Storage system charging and discharging.</li> </ul>

09/08/2011	CPUC D.11-09-015	<ul style="list-style-type: none"> <li>• Adds eligibility requirements based upon greenhouse gas reductions.</li> <li>• Establishes an on-site emission rate that projects must beat to be eligible for SGIP participation of 379 kg CO2/MWh.</li> <li>• Adds Waste Heat to Power, Pressure Reduction Turbine, Internal Combustion Engine – CHP, Microturbine – CHP, Gas Turbine – CHP, Stand-Alone AES technologies to the list of eligible technologies.</li> <li>• Revises the incentive rates for all technologies and adds a \$2.00/Watt biogas adder.</li> <li>• Directs that Directed Biogas can only be procured from in-state suppliers.</li> <li>• Eliminates maximum size restrictions given a project meets on-site load. Sets a 30 kW minimum for wind and renewable fueled fuel cell projects.</li> <li>• Adopts a hybrid payment structure with 50% upfront, 50% PBI based on kWh generation of on-site load for projects 30 kW and larger. Projects under 30 kW will receive the entire incentive upfront.</li> <li>• Adopts the following assumed capacity factors to be used in PBI calculations: 10% for AES, 25% for wind, and 80% for all other distributed energy resources.</li> <li>• Implements incentive decline in the following manner 10% per year for emerging technologies and 5% per year for all other technologies, beginning 1/1/2013.</li> <li>• Adopts a supplier concentration limit where no more than 40% of the annual statewide budget available on the first of a given year may be allocated to any single manufacturer’s technology during that year.</li> <li>• Establishes a maximum project incentive of \$5 million.</li> <li>• Establishes that the minimum customer investment in a project must be 40% of eligible project costs.</li> <li>• Establishes an SGIP incentive budget allocation of 75% for renewable and emerging technologies, and 25% for non-renewable technologies.</li> <li>• Determines that the Program Administration Budget will be reduced to 7%.</li> <li>• Establishes that projects exporting to the grid are eligible for SGIP incentives as long as they do not export more than 25% on an annual net basis.</li> <li>• Makes an energy efficiency audit mandatory for participation in SGIP unless an extensive audit has been conducted within five years of the date of the reservation request.</li> <li>• Establishes an application fee that is 1% of the amount of incentive requested</li> </ul>
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Date	Bill Number	Description
		<ul style="list-style-type: none"> <li>Limits all projects to one six month extension. Request for a second extension may be made to the Working Group.</li> </ul> <p>Extends the warranty period to 10 years</p>
	<u>ADVICE LETTER</u> <u>4410-G</u>	ADVICE LETTER COMPLYING WITH RESOLUTION E-4519 Proposed Amendments to the Self-Generation Incentive Program Handbook to Conform to Resolution E-4519. Changes to the RTE for AES technologies and elimination of certain data formatting requirements for PDP providers
	<u>ADVICE LETTER</u> <u>No. 3253-G/3940 –E</u>	Proposed Revisions to the Self-Generation Incentive Program Handbook to Implement Decision (D.) 11-09-015: Implementation of the Hybrid-Performance-Based Incentive Payment Structure; Metering and Monitoring Protocols; Other Amendments.
	ADVICE LETTER No 3253-G-A/3940–E-A	Supplemental Filing: Proposed Revisions to the Self-Generation Incentive Program Handbook to Implement Decision (D.) 11-09-015: Implementation of the Hybrid-Performance-Based Incentive Payment Structure; Metering and Monitoring Protocols; Other Amendments
5/24/2012	Decision 12-05-037	<ul style="list-style-type: none"> <li>Orders that all technologies previously eligible for the Emerging Renewables Program should be immediately eligible for the SGIP</li> </ul> <p>Determines that consolidating the ERP and SGIP programs now is preferable to perpetuating two competing programs that serve the same types of technologies and policy purposes</p>

Date	Bill Number	Description
5/20/2014	SB 861	<ul style="list-style-type: none"> <li>• Extended SGIP funding through 2019 and extended SGIP administration until January 1, 2021</li> <li>• Directed the Commission to update the factor for avoided greenhouse gas emissions based on the most recent data available to the State Air Resources Board</li> <li>• Established eligibility requirements for distributed technologies that: reduce demand from the grid by offsetting some or all of the customer's onsite load, are commercially available, safely utilize the existing T&amp;D system, and improve air quality by reducing criteria air pollutants</li> <li>• Specified that SGIP incentive recipients are subject to data collection and site inspections upon request</li> <li>• Directed the Commission to develop a capacity factor for each technology in the SGIP</li> <li>• Directed the Commission to consider the cost of greenhouse gas emissions reductions, peak demand reductions, system reliability benefits, and other measurable factors when allocating program funds between eligible technologies</li> <li>• Change the California supplier requirement to "manufactured in California"</li> <li>• Specified that the SGIP will be evaluated on the following performance measures: reductions of GHGs, reductions of air pollutants, amount of energy reductions measured in energy value, reductions of customer peak demand, capacity factor, value to T&amp;D system measured in avoided cost of upgrades and replacement, ability to improve onsite electricity reliability</li> </ul>
09/27/2014	AB 1478	<ul style="list-style-type: none"> <li>• Clarified that eligible technologies can shift onsite energy use to off-peak times</li> </ul>
12/18/2014	Decision 14-12-033	<ul style="list-style-type: none"> <li>• Decision authorizing Pacific Gas and Electric Company, Southern California Edison Company, San Diego Gas &amp; Electric Company, and Southern California Gas Company to continue to collect funds for the Self-Generation Incentive Program pursuant to Public Utilities Code Section 379.6 as amended by Senate Bill 861</li> </ul>
	ADVICE LETTER 47-A	<ul style="list-style-type: none"> <li>• Advice Letter to propose modifications to the SGIP Handbook to include revised capacity rating methodologies for Pressure Reduction Turbine (PRT) and Waste Heat to Power (WHP) technologies</li> <li>• Included conventional topping cycle Steam Turbines in the program.</li> </ul>

Date	Bill Number	Description
6/11/2015	Resolution E-4717	<ul style="list-style-type: none"> <li>Approval of Advice Letter No. PGE 3552-G/4563-E, CSE 55, SCE 3165-E, SCG 4741, filed January 20, 2015, to incorporate Residential AES Operational Requirements Affidavit into the SGIP Handbook.</li> </ul>
6/11/2015	D.15-06-002	<ul style="list-style-type: none"> <li>Approval of Program Administrator's Petition for Modification to allow a maximum of three six-month extensions, filed November 13, 2014.</li> </ul>
7/1/2015	Advice Letter No. CSE 60, PG&E 4663-E, SCE 3242-E, SCG 4828.	<ul style="list-style-type: none"> <li>Compliance Advice Letter to incorporate third six-month extension into the SGIP Handbook.</li> </ul>
7/17/2015	Disposition Letter for Advice Letter CSE 56	<ul style="list-style-type: none"> <li>Approval of CSE Advice Letter 56, filed on February 17, 2015, to incorporate kW, kWh offset methodologies, and other associated changes for HVAC-Integrated Small TES systems.</li> </ul>
11/19/2015	D.15-11-027	<ul style="list-style-type: none"> <li>Decision Revising the GHG Emissions Factor to Determine Eligibility to Participate in the SGIP.</li> <li>GHG Emissions Factor revised to 350 kg CO<sub>2</sub>/MWh averaged over 10 years for non-renewable generation technologies.</li> <li>For technologies that are subject to a 1% annual degradation rate, the first-year GHG Emissions Factor for Electric-Only Fuel Cells is set at 334 kg CO<sub>2</sub>/MWh., assuming a 1% annual degradation rate.</li> <li>Storage devices should demonstrate an average round trip efficiency of at least 66.5% over ten years to qualify for SGIP, which is equivalent to a first-year round trip efficiency of 69.6%.</li> </ul>
12/16/2015	Advice Letter No. CSE 66, PG&E 4759-E, SCE 3327-E, SCG 4904	<ul style="list-style-type: none"> <li>Advice Letter to incorporate kW, kWh offset methodology and other associated changes for refrigeration TES.</li> <li>Advice Letter became effective January 15, 2016.</li> </ul>
12/17/2016	D.15-12-027	<ul style="list-style-type: none"> <li>Decision Partially Suspending Disbursement of 2016 Program Year Funds and Acceptance of New Applications for the Self-Generation Incentive Program.</li> <li>Half of 2016's program year funds are available to fund new applications at the beginning of the year.</li> <li>The PAs shall not disburse any additional funds authorized for program year 2016 until further ordered by the Commission.</li> </ul>
12/21/2015	Advice Letter No. PG&E 3663-G/4763-E, CSE 67, SCE 3331-E, SCG 4907	<ul style="list-style-type: none"> <li>Compliance Advice Letter incorporating the GHG Emissions Factor from D.15-11-027 into the SGIP Handbook.</li> <li>Advice Letter became effective January 1, 2016.</li> </ul>
6/23/2016	D. 16-06-055	<ul style="list-style-type: none"> <li>Decision Revising the SGIP Pursuant to SB 861, AB 1478, and Implementing Other Changes</li> </ul>

Date	Bill Number	Description
		<ul style="list-style-type: none"> <li>• Divided SGIP budget 75% storage, 25% generation</li> <li>• Created renewable and small residential storage carve-outs.</li> <li>• Revised incentive rates for all SGIP technologies.</li> <li>• Made several substantial changes to the SGIP.</li> <li>• Resolved several petitions for modifications regarding Distributed Wind Energy Association, pressure reduction turbines and biogas incentive, PowerTree's request to extent deadlines, and Maas Energy's request to investigate the February 23, 2016 program opening.</li> </ul>
4/6/2017	D.17-04-017	<ul style="list-style-type: none"> <li>• Decision revising the SGIP pursuant to AB 1637 and CALSEIA's Petition for Modification</li> <li>• Authorized doubling authorized SGIP collections for years 2017-2019</li> </ul>
10/12/2017	D.17-10-004	<ul style="list-style-type: none"> <li>• Decision establishing Equity Budget for Self-Generation Incentive Program</li> <li>• Beginning in Step 3, 25% of the funds collected for energy storage projects shall be reserved for the SGIP Equity Budget, which will be awarded only to projects that meet specific criteria.</li> </ul>
08/01/2019	D.19-08-001	<ul style="list-style-type: none"> <li>• Decision establishing a Greenhouse Gas signal and compliance rules for legacy and new projects.</li> <li>• Established PBI for all non-residential projects.</li> </ul>
9/19/2019	D.19-09-027	<ul style="list-style-type: none"> <li>• Decision establishing new rates for Equity projects, establishing: <ul style="list-style-type: none"> <li>○ Equity Resiliency Budget</li> <li>○ HPWH Budget</li> <li>○ SJV Pilot Budget</li> <li>○ ME&amp;O Plan</li> <li>○ Updated budget and using accumulated unused funds</li> </ul> </li> </ul>

# Appendix A - System Calculation Example

## Efficiency Calculations

### ***Example #1: Efficiency Calculations for 255 kW IC Engine CHP System***

Three 85 kW internal combustion engines operating on natural gas are proposed to provide electricity and heat to a hospital. The internal combustion engines are sized such that they will operate at close to full load most of the year. Their output will be reduced in July and August so that the recovered waste heat does not exceed the thermal load. The hospital's Thermal Load consists primarily of domestic hot water and space heating. The Minimum Operating Efficiency Worksheet used for this application is similar to the residential version, but the Thermal Load and Electrical Load per Month must be calculated and justified separately and entered manually for each month. The internal combustion engines exceed the PU Code 216.6. (a) and (b) requirements, therefore they meet the minimum operating efficiency requirement for the program. They also pass the NOx emissions eligibility with CHP credits and pass the GHG emissions eligibility. Their thermal coincidence factor is less than 1.0 for every month of the year indicating that they are utilizing waste heat recovery effectively and since they are qualified for the feed-in-tariff the export factor indicates that they are exporting less than the program export limit which is 25% more than the site electrical load.

## Appendix B – Combustion Emission Credit Calculation

Micro-turbine, internal combustion engine, gas Turbine and steam turbine CHP Projects that do not meet the applicable NO<sub>x</sub> emission standard (.07 lb/MWh) may receive emission credits for waste heat utilization. Credit shall be at the rate of one MWh for each 3.4 million British thermal units (Btu) of heat recovered.

The following formula is used to modify the emissions rating for a generating system by giving credit for waste heat utilization:<sup>83</sup>

$$\text{Lb/MWh}_{\text{w/credit}} = \text{Lb/hr}_{\text{EmissionRate}} / (\text{MW}_{\text{Rated}} + \text{MW}_{\text{ProcessHeat}}) \equiv \text{System emissions with thermal credit}$$

Where:

$$\text{Lb/hr}_{\text{EmissionRate}} = \text{Lb/MWh}_{\text{w/o\_credit}} \times \text{MW}_{\text{Rated}} \equiv \text{NO}_x \text{ emission rate at the system's rated capacity}$$

$$\text{Lb/MWh}_{\text{w/o\_credit}} \equiv \text{System's verified emissions without thermal credits}$$

$$\text{MW}_{\text{Rated}} \equiv \text{System's Rated Capacity as defined in Section 6.1.5.}$$

$$\text{MW}_{\text{ProcessHeat}} = (\text{MMBtu/yr}_{\text{UtilizedWasteHeat}} / 3.4 \text{ MMBtu/MWh}) / \text{EFLH/yr} \equiv \text{Capacity credit for useful thermal energy}$$

$$\text{MMBtu/yr}_{\text{UtilizedWasteHeat}} \equiv \text{Annual utilized waste heat}$$

$$3.4 \text{ MMBtu/MWh} \equiv \text{Heat recovered conversion factor}$$

$$\text{EFLH/yr} \equiv \text{System's annual equivalent full load hours of operation}$$

All assumptions, backup documentation, hand calculations, models (with inputs and outputs) and custom spreadsheets used to develop the forecasts must be included in the documentation. Forecasts based solely on “professional experience” or subjective observation will be rejected. Applications must include a completed Waste Heat/AB1685 spreadsheet, available from the Program Administrators' websites, that calculates the waste heat utilization, minimum system efficiency and emissions requirements.

### **Example #1: Emissions Credit for 360 kW IC Engine Generator**

A 360 kW IC engine generator set is proposed to supply electric power and heat to a furniture manufacturing facility. The system utilizes an intercooler chiller that is rated at 10 kW. Its full load fuel consumption is 4.4 MMBtu/hr LHV (4.8 MMBtu/hr HHV<sup>84</sup>) and its full load waste heat recovery rate is 2.6 MMBtu/hr. Source testing documentation for the same generating system make/model and configuration, but from another site, indicate that the NO<sub>x</sub> emissions from this unit are 0.16 lb/MWh. The generator is fueled with a Non-Renewable fuel and is not a fuel cell. The generator electric output follows the load of the Host Customers facility, but shuts down when the load falls below 40 kW, the minimum load of the generator. The Host Customer annual peak demand is approximately 400 kW. Waste heat from the generating system is used to deliver hot water for manufacturing process, equipment cleanup and space heating. Detailed analysis of the system and Host Customer load reveals that the system will be generating 1,715,000 kWh/yr at a

<sup>83</sup> Emissions credit calculation is based on the California Air Resources Board, Guidance for the Permitting of Electric Generation Technologies, Appendix D: Quantifying CHP Benefits, July 2002.

<sup>84</sup> For natural gas, LHV ≈ HHV x 0.9

capacity factor of 56%. The system will produce 12,730 MMBtu/yr of recovered waste heat to serve 12,400 MMBtu/yr of thermal load, however only 8,256 MMBtu/yr of waste heat is actual useful thermal output because of non-coincident monthly load. The system consumes 21,521 MMBtu/yr LHV and 23,673 MMBtu/yr HHV of fuel. Thus -

#### Minimum Operating Efficiency Requirement

##### P.U. Code 216.6 (a)

$$8,255,800,000 \text{ [Btu/yr]} / \{(1,715,000 \text{ [kWh/yr]} \times 3,413 \text{ [Btu/kWh]}) + 8,255,800,000 \text{ [Btu/yr]}\} = 58.5\% \geq 5\% \text{ **Passes**}$$

##### P.U. Code 216.6 (b)

$$\{(1,715,000 \text{ [kWh/yr]} \times 3,413 \text{ [Btu/kWh]}) + 0.5 \times 8,255,800,000 \text{ Btu/yr}\} / 21,520,800,000 \text{ [Btu/yr]} = 46.4\% \geq 42.5\% \text{ **Passes**}$$

#### AB 2778 Minimum Electric Efficiency

$$(360 \text{ [kW]} \times 3,414 \text{ [Btu/kWh]}) / 4,831,200 \text{ Btu/hr} = 25.4 \geq 40\% \text{ Fails}$$

#### Air Emissions Requirement

##### AB 1685 Minimum System Efficiency

$$\{(360 \text{ [kW]} \times 3,414 \text{ [Btu/kWh]}) + 2,598,000 \text{ [Btu/hr]}\} / 4,831,200 \text{ Btu/hr} = 79.2 \geq 60\% \text{ **Passes**}$$

##### AB 1685 NOx Emissions w/o Waste Heat Credit

$$0.16 \text{ [lb/MWh]} \leq 0.07 \text{ lb/MWh NOx **Fails**}$$

##### AB 1685 NOx Emissions w/ Waste Heat Credit

$$\{0.16 \text{ [lb/MWh]} \times .360 \text{ [MW]}\} / \{.360 \text{ [MW]} + (8,256 \text{ [MMBtu/yr]} / 3.4 \text{ [MMBtu/MWh]}) / 4,900 \text{ EFLH/yr}\} = 0.067 \text{ lb/MWh} \leq 0.07 \text{ lb/MWh NOx **Passes**}$$

The Minimum Operating Efficiency worksheet is designed to perform this calculation. Applications must include in their application a completed Minimum Operating Efficiency worksheet, which is available from the Program Administrators' websites.

# Appendix C - Conversion of Emissions PPM to Lb/MWH

## Procedure for Converting Emission Data to lb/MW-hr

### Engines

Engine emission standards are typically expressed in terms of ppmv or in grams/brake horsepower-hour. Given below are factors to convert from ppm to grams/brake horsepower-hour and from grams/brake horsepower-hour to pound/megawatt hour.

The resulting answers will be approximate values since various default assumptions were used to develop natural gas default factors. The efficiency of the engine has the greatest effect on the concentration (ppmvd) to mass emission rate conversion (g/bhp-hr), which can vary from 20 to 40 percent. IN the calculations below, the efficiency is proportional to the engine brake specific fuel consumption.

#### PPM TO GM/Bhp-hr

$$\text{Concentration in exhaust by volume (dry)(ppmvd)} = \frac{\text{volume of pollutant (Vp)}}{\text{volume of exhaust (Ve)}} \times 10$$

$V_p = \text{emission factor (g/bhp-hr)} \times \text{horsepower} \times (1/\text{molecular weight}) \times \text{molar volume} \times \text{conversion factors}$

$V_e = \text{F-factor for exhaust volume} \times \text{excess air correction} \times \text{engine brake specific fuel consumption} \times \text{horsepower} \times \text{conversion factors}$

These factors can be reduced to:  $\text{ppmvd} = (\text{gm/Bhp-hr}) * \text{factor}$

Reciprocating Engines, natural gas fueled<sup>85</sup>

Pollutant	Factor
NOx	57-59
VOC	163-170
CO	93-97

Lean-burn Engines, natural gas fueled<sup>86</sup>

Pollutant	Factor
NOx	80
VOC	212
CO	123

<sup>85</sup> Values taken from California Air Pollution Control Officers Association (CAPCOA) report: Portable Equipment Rule Piston IC Engine Technical Reference Document, 1995.

<sup>86</sup> Factors provided from Waukesha

### **GM/Bhp-hr to Lb/MW-hr**

Gm/Bhp-hr x 3.07 = lb/MW-hr

- Includes 95 % factor for generator efficiency
- Conversion factors for grams to pounds and brake horsepower to watts

### **Gas Turbines**

lb/MW-hr = (emission rate [lb/MMBtu]) x (3.413 [MMBtu/MWh]) / (efficiency)

2.5 ppmvd = 0.0093 lb/MMBtu for NO<sub>x</sub>

2 ppmvd = 0.0027 lb/MMBtu for VOC

5 ppmvd = 0.013 lb/MMBtu for CO

Efficiency for central station power plant is 50%

Source: California Air Resources Board, Guidance for the Permitting of Electric Generation Technologies, Appendix C: Procedure for Converting Emission Data to lb/MW-hr, July 2002.

# Appendix D – Conversion Tables for HVAC-Integrated S-TES

Before 1984		kW Offset Table with Source Multiplier of 1.														
8 SEER		Equipment Nominal Tonnage (In Tons)														
Climate Zone	1	1.5	2	3	3.5	4	5	6	7	7.5	8.5	9	10	12.5	15	20
1	1.0	1.6	2.3	3.5	4.2	4.8	6.1	7.3	8.6	9.2	10.5	11.1	12.4	15.5	18.7	25.0
2	1.4	2.3	3.1	4.8	5.6	6.5	8.2	9.8	11.5	12.4	14.1	14.9	16.6	20.8	25.0	33.4
3	1.3	2.1	2.9	4.5	5.3	6.0	7.6	9.2	10.8	11.5	13.1	13.9	15.5	19.4	23.3	31.2
4	1.4	2.2	3.0	4.6	5.4	6.2	7.8	9.5	11.1	11.9	13.5	14.3	15.9	20.0	24.0	32.1
5	1.4	2.2	3.0	4.6	5.4	6.2	7.8	9.4	11.0	11.8	13.4	14.2	15.8	19.8	23.8	31.8
6	1.4	2.2	3.0	4.7	5.5	6.3	7.9	9.6	11.2	12.0	13.7	14.5	16.1	20.2	24.3	32.5
7	1.4	2.2	3.1	4.7	5.5	6.4	8.0	9.7	11.3	12.1	13.8	14.6	16.3	20.4	24.5	32.8
8	1.4	2.2	3.1	4.7	5.5	6.4	8.0	9.7	11.3	12.1	13.8	14.6	16.3	20.4	24.5	32.8
9	1.4	2.2	3.0	4.7	5.5	6.3	7.9	9.6	11.2	12.0	13.7	14.5	16.1	20.2	24.3	32.5
10	1.5	2.3	3.2	4.9	5.8	6.7	8.4	10.1	11.9	12.7	14.5	15.3	17.1	21.4	25.7	34.4
11	1.5	2.4	3.3	5.1	6.0	6.9	8.6	10.4	12.2	13.1	14.9	15.7	17.5	22.0	26.4	35.3
12	1.4	2.3	3.1	4.8	5.7	6.5	8.2	9.9	11.6	12.5	14.2	15.0	16.7	21.0	25.2	33.7
13	1.4	2.2	3.1	4.7	5.5	6.4	8.0	9.7	11.3	12.1	13.8	14.6	16.3	20.4	24.5	32.8
14	1.5	2.3	3.2	4.9	5.8	6.7	8.4	10.1	11.9	12.7	14.5	15.3	17.1	21.4	25.7	34.4
15	1.6	2.5	3.4	5.2	6.1	7.0	8.9	10.7	12.5	13.4	15.3	16.2	18.0	22.5	27.1	36.2
16	1.4	2.2	3.0	4.6	5.4	6.2	7.8	9.5	11.1	11.9	13.5	14.3	15.9	20.0	24.0	32.1

1984 - 1991		kW Offset Table with Source Multiplier of 1.														
8.9 SEER		Equipment Nominal Tonnage (In Tons)														
Climate Zone	1	1.5	2	3	3.5	4	5	6	7	7.5	8.5	9	10	12.5	15	20
1	0.9	1.5	2.0	3.2	3.8	4.3	5.5	6.6	7.8	8.3	9.5	10.1	11.2	14.1	16.9	22.7
2	1.3	2.0	2.8	4.3	5.1	5.9	7.4	8.9	10.4	11.2	12.7	13.5	15.0	18.9	22.7	30.3
3	1.2	1.9	2.6	4.0	4.7	5.5	6.9	8.3	9.7	10.5	11.9	12.6	14.0	17.6	21.2	28.3
4	1.2	2.0	2.7	4.2	4.9	5.6	7.1	8.6	10.0	10.8	12.2	13.0	14.5	18.1	21.8	29.2
5	1.2	1.9	2.7	4.1	4.8	5.6	7.0	8.5	9.9	10.7	12.1	12.9	14.3	18.0	21.6	28.9
6	1.2	2.0	2.7	4.2	4.9	5.7	7.2	8.7	10.1	10.9	12.4	13.1	14.6	18.3	22.0	29.4
7	1.2	2.0	2.7	4.2	5.0	5.7	7.2	8.7	10.2	11.0	12.5	13.2	14.7	18.5	22.2	29.7
8	1.2	2.0	2.7	4.2	5.0	5.7	7.2	8.7	10.2	11.0	12.5	13.2	14.7	18.5	22.2	29.7
9	1.2	2.0	2.7	4.2	4.9	5.7	7.2	8.7	10.1	10.9	12.4	13.1	14.6	18.3	22.0	29.4
10	1.3	2.1	2.9	4.5	5.2	6.0	7.6	9.2	10.7	11.5	13.1	13.9	15.5	19.4	23.3	31.2
11	1.4	2.2	3.0	4.6	5.4	6.2	7.8	9.4	11.0	11.9	13.5	14.3	15.9	19.9	24.0	32.0
12	1.3	2.1	2.8	4.4	5.1	5.9	7.5	9.0	10.5	11.3	12.9	13.6	15.2	19.0	22.9	30.6
13	1.2	2.0	2.7	4.2	5.0	5.7	7.2	8.7	10.2	11.0	12.5	13.2	14.7	18.5	22.2	29.7
14	1.3	2.1	2.9	4.5	5.2	6.0	7.6	9.2	10.7	11.5	13.1	13.9	15.5	19.4	23.3	31.2
15	1.4	2.2	3.1	4.7	5.5	6.4	8.0	9.7	11.3	12.2	13.8	14.7	16.3	20.4	24.6	32.9
16	1.2	2.0	2.7	4.2	4.9	5.6	7.1	8.6	10.0	10.8	12.2	13.0	14.5	18.1	21.8	29.2

1992 - 2005		kW Offset Table with Source Multiplier of 1.														
9.7 SEER		Equipment Nominal Tonnage (In Tons)														
Climate Zone	1	1.5	2	3	3.5	4	5	6	7	7.5	8.5	9	10	12.5	15	20
1	0.8	1.3	1.9	2.9	3.5	4.0	5.1	6.1	7.2	7.7	8.8	9.3	10.4	13.0	15.7	21.0
2	1.2	1.9	2.6	4.0	4.7	5.4	6.8	8.2	9.7	10.4	11.8	12.5	13.9	17.4	21.0	28.1
3	1.1	1.7	2.4	3.7	4.4	5.0	6.4	7.7	9.0	9.7	11.0	11.7	13.0	16.3	19.6	26.2
4	1.1	1.8	2.5	3.8	4.5	5.2	6.6	7.9	9.3	10.0	11.3	12.0	13.4	16.8	20.2	27.0
5	1.1	1.8	2.4	3.8	4.5	5.1	6.5	7.8	9.2	9.9	11.2	11.9	13.2	16.6	20.0	26.7
6	1.1	1.8	2.5	3.9	4.6	5.3	6.6	8.0	9.4	10.1	11.4	12.1	13.5	16.9	20.4	27.3
7	1.1	1.8	2.5	3.9	4.6	5.3	6.7	8.1	9.5	10.2	11.6	12.2	13.6	17.1	20.6	27.5
8	1.1	1.8	2.5	3.9	4.6	5.3	6.7	8.1	9.5	10.2	11.6	12.2	13.6	17.1	20.6	27.5
9	1.1	1.8	2.5	3.9	4.6	5.3	6.6	8.0	9.4	10.1	11.4	12.1	13.5	16.9	20.4	27.3
10	1.2	1.9	2.7	4.1	4.8	5.6	7.0	8.5	9.9	10.7	12.1	12.8	14.3	17.9	21.6	28.9
11	1.2	2.0	2.7	4.2	5.0	5.7	7.2	8.7	10.2	11.0	12.5	13.2	14.7	18.4	22.2	29.6
12	1.2	1.9	2.6	4.0	4.8	5.5	6.9	8.3	9.8	10.5	11.9	12.6	14.0	17.6	21.2	28.3
13	1.1	1.8	2.5	3.9	4.6	5.3	6.7	8.1	9.5	10.2	11.6	12.2	13.6	17.1	20.6	27.5
14	1.2	1.9	2.7	4.1	4.8	5.6	7.0	8.5	9.9	10.7	12.1	12.8	14.3	17.9	21.6	28.9
15	1.3	2.1	2.8	4.4	5.1	5.9	7.4	9.0	10.5	11.3	12.8	13.6	15.1	18.9	22.8	30.4
16	1.1	1.8	2.5	3.8	4.5	5.2	6.6	7.9	9.3	10.0	11.3	12.0	13.4	16.8	20.2	27.0



2006-2009		kW Offset Table with Source Multiplier of 1.														
12 SEER		Equipment Nominal Tonnage (In Tons)														
Climate Zone	1	1.5	2	3	3.5	4	5	6	7	7.5	8.5	9	10	12.5	15	20
1	0.6	1.1	1.5	2.4	2.8	3.3	4.2	5.1	5.9	6.4	7.3	7.7	8.6	10.8	13.0	17.4
2	0.9	1.5	2.1	3.3	3.9	4.5	5.6	6.8	8.0	8.6	9.8	10.4	11.5	14.5	17.4	23.3
3	0.9	1.4	2.0	3.1	3.6	4.2	5.3	6.4	7.5	8.0	9.1	9.7	10.8	13.5	16.3	21.8
4	0.9	1.5	2.0	3.2	3.7	4.3	5.4	6.6	7.7	8.3	9.4	10.0	11.1	13.9	16.8	22.5
5	0.9	1.4	2.0	3.1	3.7	4.2	5.4	6.5	7.6	8.2	9.3	9.9	11.0	13.8	16.6	22.2
6	0.9	1.5	2.0	3.2	3.8	4.3	5.5	6.6	7.8	8.3	9.5	10.1	11.2	14.1	16.9	22.7
7	0.9	1.5	2.1	3.2	3.8	4.4	5.5	6.7	7.9	8.4	9.6	10.2	11.3	14.2	17.1	22.9
8	0.9	1.5	2.1	3.2	3.8	4.4	5.5	6.7	7.9	8.4	9.6	10.2	11.3	14.2	17.1	22.9
9	0.9	1.5	2.0	3.2	3.8	4.3	5.5	6.6	7.8	8.3	9.5	10.1	11.2	14.1	16.9	22.7
10	1.0	1.6	2.2	3.4	4.0	4.6	5.8	7.0	8.2	8.8	10.1	10.7	11.9	14.9	17.9	24.0
11	1.0	1.6	2.2	3.5	4.1	4.7	6.0	7.2	8.5	9.1	10.3	11.0	12.2	15.3	18.4	24.7
12	0.9	1.5	2.1	3.3	3.9	4.5	5.7	6.9	8.1	8.7	9.9	10.5	11.7	14.6	17.6	23.6
13	0.9	1.5	2.1	3.2	3.8	4.4	5.5	6.7	7.9	8.4	9.6	10.2	11.3	14.2	17.1	22.9
14	1.0	1.6	2.2	3.4	4.0	4.6	5.8	7.0	8.2	8.8	10.1	10.7	11.9	14.9	17.9	24.0
15	1.0	1.7	2.3	3.6	4.2	4.9	6.1	7.4	8.7	9.3	10.6	11.3	12.5	15.7	18.9	25.3
16	0.9	1.5	2.0	3.2	3.7	4.3	5.4	6.6	7.7	8.3	9.4	10.0	11.1	13.9	16.8	22.5

2010-2014		kW Offset Table with Source Multiplier of 1.														
13 SEER		Equipment Nominal Tonnage (In Tons)														
Climate Zone	1	1.5	2	3	3.5	4	5	6	7	7.5	8.5	9	10	12.5	15	20
1	0.4	0.8	1.1	1.8	2.1	2.4	3.1	3.8	4.4	4.8	5.5	5.8	6.5	8.1	9.8	13.2
2	0.6	1.1	1.5	2.4	2.9	3.3	4.2	5.1	6.0	6.5	7.4	7.8	8.7	10.9	13.2	17.6
3	0.6	1.0	1.4	2.3	2.7	3.1	3.9	4.8	5.6	6.0	6.9	7.3	8.1	10.2	12.3	16.5
4	0.6	1.0	1.5	2.3	2.8	3.2	4.1	4.9	5.8	6.2	7.1	7.5	8.4	10.5	12.7	17.0
5	0.6	1.0	1.5	2.3	2.7	3.2	4.0	4.9	5.7	6.1	7.0	7.4	8.3	10.4	12.5	16.8
6	0.6	1.1	1.5	2.4	2.8	3.2	4.1	5.0	5.8	6.3	7.1	7.6	8.4	10.6	12.8	17.1
7	0.6	1.1	1.5	2.4	2.8	3.3	4.1	5.0	5.9	6.3	7.2	7.7	8.5	10.7	12.9	17.3
8	0.6	1.1	1.5	2.4	2.8	3.3	4.1	5.0	5.9	6.3	7.2	7.7	8.5	10.7	12.9	17.3
9	0.6	1.1	1.5	2.4	2.8	3.2	4.1	5.0	5.8	6.3	7.1	7.6	8.4	10.6	12.8	17.1
10	0.7	1.1	1.6	2.5	3.0	3.4	4.3	5.3	6.2	6.6	7.6	8.0	8.9	11.2	13.5	18.1
11	0.7	1.2	1.6	2.6	3.1	3.5	4.5	5.4	6.4	6.8	7.8	8.3	9.2	11.6	13.9	18.6
12	0.7	1.1	1.6	2.5	2.9	3.4	4.3	5.2	6.1	6.5	7.4	7.9	8.8	11.0	13.3	17.8
13	0.6	1.1	1.5	2.4	2.8	3.3	4.1	5.0	5.9	6.3	7.2	7.7	8.5	10.7	12.9	17.3
14	0.7	1.1	1.6	2.5	3.0	3.4	4.3	5.3	6.2	6.6	7.6	8.0	8.9	11.2	13.5	18.1
15	0.7	1.2	1.7	2.7	3.1	3.6	4.6	5.6	6.5	7.0	8.0	8.5	9.4	11.9	14.3	19.1
16	0.6	1.0	1.5	2.3	2.8	3.2	4.1	4.9	5.8	6.2	7.1	7.5	8.4	10.5	12.7	17.0

6/2014 After		kW Offset Table with Source Multiplier of 1.														
14 SEER		Equipment Nominal Tonnage (In Tons)														
Climate Zone	1	1.5	2	3	3.5	4	5	6	7	7.5	8.5	9	10	12.5	15	20
1	0.4	0.8	1.1	1.8	2.1	2.4	3.1	3.8	4.4	4.8	5.5	5.8	6.5	8.1	9.8	13.2
2	0.6	1.1	1.5	2.4	2.9	3.3	4.2	5.1	6.0	6.5	7.4	7.8	8.7	10.9	13.2	17.6
3	0.6	1.0	1.4	2.3	2.7	3.1	3.9	4.8	5.6	6.0	6.9	7.3	8.1	10.2	12.3	16.5
4	0.6	1.0	1.5	2.3	2.8	3.2	4.1	4.9	5.8	6.2	7.1	7.5	8.4	10.5	12.7	17.0
5	0.6	1.0	1.5	2.3	2.7	3.2	4.0	4.9	5.7	6.1	7.0	7.4	8.3	10.4	12.5	16.8
6	0.6	1.1	1.5	2.4	2.8	3.2	4.1	5.0	5.8	6.3	7.1	7.6	8.4	10.6	12.8	17.1
7	0.6	1.1	1.5	2.4	2.8	3.3	4.1	5.0	5.9	6.3	7.2	7.7	8.5	10.7	12.9	17.3
8	0.6	1.1	1.5	2.4	2.8	3.3	4.1	5.0	5.9	6.3	7.2	7.7	8.5	10.7	12.9	17.3
9	0.6	1.1	1.5	2.4	2.8	3.2	4.1	5.0	5.8	6.3	7.1	7.6	8.4	10.6	12.8	17.1
10	0.7	1.1	1.6	2.5	3.0	3.4	4.3	5.3	6.2	6.6	7.6	8.0	8.9	11.2	13.5	18.1
11	0.7	1.2	1.6	2.6	3.1	3.5	4.5	5.4	6.4	6.8	7.8	8.3	9.2	11.6	13.9	18.6
12	0.7	1.1	1.6	2.5	2.9	3.4	4.3	5.2	6.1	6.5	7.4	7.9	8.8	11.0	13.3	17.8
13	0.6	1.1	1.5	2.4	2.8	3.3	4.1	5.0	5.9	6.3	7.2	7.7	8.5	10.7	12.9	17.3
14	0.7	1.1	1.6	2.5	3.0	3.4	4.3	5.3	6.2	6.6	7.6	8.0	8.9	11.2	13.5	18.1
15	0.7	1.2	1.7	2.7	3.1	3.6	4.6	5.6	6.5	7.0	8.0	8.5	9.4	11.9	14.3	19.1
16	0.6	1.0	1.5	2.3	2.8	3.2	4.1	4.9	5.8	6.2	7.1	7.5	8.4	10.5	12.7	17.0

# Appendix E – Updates to the GHG Emissions Factor Section 379.6(b)(2) as Amended by Senate Bill 861 (Legacy Projects Only)

## SGIP GHG Emissions Eligibility Factor – The Equation

We find that to calculate the GHG emissions eligibility factor, it is reasonable to use the following equation:

$$\text{GHG EF} = (0.5(\text{EROLF} * (1 - \text{WFP}) + \text{EROP} * \text{WFP}) + 0.5 * (1 - \text{RPS}\% * (1 - \text{LLF})) * (\text{ERBLF} * (1 - \text{WFP}) + \text{ERBP} * \text{WFP})) / (1 - \text{LLF})$$

Where:

GHG EF = greenhouse gas emission factor

EROLF = operating margin emission rate of load-following plants = 382 kgCO<sub>2</sub>/MWh

WFP = weighting factor for peaker plants = 10%

EROP = operating margin emission rate of peaking plants = 544 kgCO<sub>2</sub>/MWh

RPS% = average RPS portfolio requirement for the program year (i.e., project years 6 – 10)

ERBLF = build margin emission rate of load-following plants = 368 kgCO<sub>2</sub>/MWh

ERBP = build margin emission rate of peaking plants = 524 kgCO<sub>2</sub>/MWh

LLF = line loss factor = 8.4%

Substituting the adopted values for Program Year 2016 into this equation yields:

$$\text{GHG EF} = (0.5 (382 \text{ kgCO}_2/\text{MWh} * (1 - 0.10) + 544 \text{ kgCO}_2/\text{MWh} * 0.10) + 0.5 (1 - 0.40 * (1 - 0.084)) * (368 \text{ kgCO}_2/\text{MWh} * (1 - 0.10) + 524 \text{ kgCO}_2/\text{MWh} * 0.10)) / (1 - 0.084)$$

$$\text{GHG EF} = 350 \text{ kgCO}_2/\text{MWh}$$

## Share of Avoided Renewables in Calculating SGIP GHG Emissions Eligibility Threshold

### Assumed RPS Targets 2020 – 2030, with and without Line Loss Adjustments

	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Nominal RPS	33.0 %	34.8 %	36.5 %	38.3 %	40.0 %	41.7 %	43.3 %	45.0 %	46.7 %	48.3 %	50.0 %
Adjusted RPS	30.2 %	31.8 %	33.4 %	35.0 %	36.6 %	38.2 %	39.7 %	41.2 %	42.8 %	44.2 %	45.8 %

Note: The adjusted RPS is calculated as the product of the nominal percentage and (1 – the line loss factor)

**Average Share of Avoided Renewable Energy in Build Margin by Program Year**

Program Year	2016	2017	2018	2019	2020
Build Margin RPS, Nominal	40.0%	41.7%	43.3%	45.0%	46.7%
Build Margin RPS, Adjusted for line losses	36.6%	38.2%	39.7%	41.2%	42.7%

Note: The build margin for each program year is the simple average of the RPS percentages for years 6 – 10 after the program year. For example, the program year 2016 average share of renewable energy avoided equals the average of the RPS targets for 2022 through 2026.

**SGIP GHG Eligibility Emissions Factors, kgCO2/MWh**

Program Year	2016	2017	2018	2019	2020
10-Year Average	350	347	344	340	337
First-Year Average	334	332	329	325	321

**Calculation of Minimum Roundtrip Efficiency**

Line Loss On Peak	10.3%				
Line Loss Off Peak	5.3%				
Degradation Rate	1.0%				
First Year RTE	69.6%				
Ten-Year Avg RTE	66.5%				
Sum of Ann'l GHGs	0				

Year	Off-peak ER	On-peak ER	GHG emitted	GHG avoided	Net GHG per MWh
1	382	544	580	606	-27
2	382	544	585	606	-21
3	382	544	591	606	-15
4	382	544	597	606	-9
5	382	544	603	606	-3
6	368	524	587	584	3
7	368	524	593	584	9
8	368	524	599	584	15
9	368	524	605	584	21
10	368	524	611	584	27



**Appendix F – Incentive rate for large-scale storage projects claiming the ITC at all incentive levels**

	\$/Wh								
Non-ITC	0.50	0.45	0.40	0.35	0.30	0.25	0.20	0.15	0.10
ITC	0.36	0.32	0.29	0.25	0.22	0.18	0.14	0.11	0.07

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## **Appendix C**

### **Customer Resiliency Attestation**

SELF-GENERATION INCENTIVE PROGRAM

Proposed System Information Attestation

**The following information (Responses to Questions 1 – 5) is required by the Developer of the storage system applying for SGIP’s Equity Resiliency Budget or Non-Equity Resiliency Budget with a discharge duration greater than two hours.**

- 1) Provide an estimate of how long the project’s fully charged battery will provide electricity for the relevant facility average load during an outage.

- 2) Indicate whether the project’s critical loads can and will be isolated.

- 3) Provide an estimate of how long the project’s fully charged battery will provide electricity to critical uses during an outage.

- 4) Provide an estimate of how long the project can operate in less-than favorable circumstances, such as if an outage occurs when the battery has been discharged or during the winter (if paired with solar).

- 5) Summarize information given to the customer about how the customer may best prepare the storage system to provide backup power, in the case of a Public Safety Power Shutoff (PSPS) event announced in advance (provide an attachment with more information if necessary).

**ATTESTATION**

[DEVELOPER SECTION]

I, \_\_\_\_\_ (print name of Developer), hereby attest that each of the statements provided in this document are true and correct.

Signature: \_\_\_\_\_

Name Printed: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

[CUSTOMER SECTION]

I, \_\_\_\_\_ (print name of Customer), hereby attest I have received the information provided in this document prior to signing a contract with the developer.

Signature: \_\_\_\_\_

Name Printed: \_\_\_\_\_

Date: \_\_\_\_\_

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## **Appendix D**

### **ME&O Plan**

# Equity Resiliency Marketing and Outreach Tactics

- **Target Market Approach:** Given the small program capacity, focus will be those with medical needs (not prioritized on geography) and have a high overlap of on CARE/FERA, identified through enrollment on the Medical Baseline rate. For example, within the PG&E territory the customer universe is approximately 20,000 with over 50% also CARE-enrolled. Customer language preference will vary by territory and influence how materials are developed based on customer need.

- **Outreach Channels and Tactics**

PAs plan to use a test-and-learn approach using tactics to educate and drive enrollments. Given that customer demographics vary by territory, PAs will apply channels and tactics that best fit their customer needs. Below are examples of tactics being considered (as relevant and subject to available budget, by territory.) Materials developed will adhere to American Disability Act (ADA) compliance to ensure customers with disabilities are able to read the content.

Tactics:

- *Message integration:* Explore partnership opportunities to promote SGIP including and not limited to:
  - Existing low-income solar program partners messaging, e.g., SASH/DAC-SASH and SOMAH Program
  - General Emergency Preparedness Outreach
  - Community Wildfire Safety Program Outreach (includes PSPS education campaign materials)
  - Incorporating messaging within relevant county/local government materials, e.g., CALOES/County OES
  - Community Choice Aggregators
  - CALSSA
  - Durable Medical Equipment Installers
  - Caregiver organization to medical needs customers
- *CBO outreach:* In person, via CBO members and other community influencers, offers an opportunity for in-depth conversations with hard-to-reach customers, effectively describing a complicated process and helping customers make decisions. Enable CBOs to incorporate SGIP in their portfolio of programs they promote (where reasonable). This would include training for CBO members and other community influencers.
- *Direct Mail/Email:* Highly targeted low-touch tactic providing flexibility to educate and acquire customers; increased effectiveness when paired with high-touch tactics (Telemarketing/CBO outreach). Direct Mail will be sent to customers for whom we do not have email addresses on file.
- *Telemarketing:* High-touch direct channel that can follow a direct mail/email effort to have a more productive conversation.

- *Earned Media*: Consider development of a news release and select specific publications where our targeted customers reside, e.g., Transit and at transit shelters frequented by target audiences, where applicable.
- *Paid Social*: Explore opportunities to target within social channels (e.g., Nextdoor and local Twitter handles)
- *Targeted Print*: Consider local news publications as another education method, depending on if/how much press is picked up from public relations effort.

*Note*: PAs plan to implement a tracking mechanism to evaluate marketing effectiveness.

**PG&E Gas and Electric  
Advice Submittal List  
General Order 96-B, Section IV**

AT&T	Downey & Brand	Pioneer Community Energy
Albion Power Company	East Bay Community Energy	Praxair
Alcantar & Kahl LLP	Ellison Schneider & Harris LLP	
	Energy Management Service	
Alta Power Group, LLC	Engineers and Scientists of California	Redwood Coast Energy Authority
Anderson & Poole	Evaluation + Strategy for Social Innovation	Regulatory & Cogeneration Service, Inc.
	GenOn Energy, Inc.	SCD Energy Solutions
Atlas ReFuel	Goodin, MacBride, Squeri, Schlotz & Ritchie	SCE
BART	Green Charge Networks	SDG&E and SoCalGas
	Green Power Institute	
Barkovich & Yap, Inc.	Hanna & Morton	SPURR
P.C. CalCom Solar	ICF	San Francisco Water Power and Sewer
California Cotton Ginners & Growers Assn	International Power Technology	Seattle City Light
California Energy Commission	Intestate Gas Services, Inc.	Sempra Utilities
California Public Utilities Commission	Kelly Group	Southern California Edison Company
California State Association of Counties	Ken Bohn Consulting	Southern California Gas Company
Calpine	Keyes & Fox LLP	Spark Energy
	Leviton Manufacturing Co., Inc. Linde	Sun Light & Power
Cameron-Daniel, P.C.	Los Angeles County Integrated Waste Management Task Force	Sunshine Design
Casner, Steve	Los Angeles Dept of Water & Power	Tecogen, Inc.
Cenergy Power	MRW & Associates	TerraVerde Renewable Partners
Center for Biological Diversity	Manatt Phelps Phillips	Tiger Natural Gas, Inc.
	Marin Energy Authority	
Chevron Pipeline and Power	McKenzie & Associates	TransCanada
City of Palo Alto	Modesto Irrigation District	Troutman Sanders LLP
	Morgan Stanley	Utility Cost Management
City of San Jose	NLine Energy, Inc.	Utility Power Solutions
Clean Power Research	NRG Solar	Utility Specialists
Clean Power Research		
Coast Economic Consulting	Office of Ratepayer Advocates	Verizon
Commercial Energy	OnGrid Solar	Water and Energy Consulting Wellhead Electric Company
County of Tehama - Department of Public Works	Pacific Gas and Electric Company	Western Manufactured Housing Communities Association (WMA)
Crossborder Energy	Peninsula Clean Energy	Yep Energy
Crown Road Energy, LLC		
Davis Wright Tremaine LLP		
Day Carter Murphy		
Dept of General Services		
Don Pickett & Associates, Inc.		
Douglass & Liddell		