

PUBLIC UTILITIES COMMISSION

505 VAN NESS AVENUE



September 24, 2021

**Advice Letter 4472-G-A/6279-E-A**

Erik Jacobson  
Director, Regulatory Relations  
Pacific Gas and Electric Company  
77 Beale Street, Mail Code B10C  
P.O. Box 770000  
San Francisco, CA 94177

**SUBJECT: Pacific Gas and Electric Company's Report Documenting Its Energy Savings Assistance Multifamily Common Area Measure Program Budgets and Annual Property Treatment Targets for Program.**

Dear Mr. Jacobson:

Advice Letter 4472-G-A/6279-E-A is effective as of August 2, 2021.

Sincerely,

A handwritten signature in cursive script that reads "Edward Randolph".

Edward Randolph  
Deputy Executive Director for Energy and Climate Policy/  
Director, Energy Division

September 16, 2021

**Advice Letter 4472-G-A/6279-E-A**  
(Pacific Gas and Electric Company ID U 39 M)

Public Utilities Commission of the State of California

**Subject: Supplemental: Revision to Pacific Gas and Electric Company's Report Documenting Its Energy Savings Assistance Multifamily Common Area Measure Program Budgets and Annual Property Treatment Targets for Program Year 2021-2022 [Pursuant to Decision 21-06-015, Ordering Paragraph 148]**

**Purpose**

Pursuant to Decision (D.) 21-06-015, Ordering Paragraph (OP) 148, Pacific Gas and Electric Company (PG&E) submitted Advice Letter (AL) 4472-G/6279-E on August 2, 2021 to document its Energy Savings Assistance (ESA) Multifamily Common Area Measure (MF CAM) Program budgets and annual property treatment targets for program year 2021 and 2022. This AL also discussed progress on spending unspent funds, as instructed in D.21-06-015 Ordering Paragraph (OP) 148:

Pacific Gas and Electric Company, Southern California Edison Company, San Diego Gas & Electric Company and Southern California Gas Company must file a Tier 1 advice letter within 60 days after the approval of this decision with the updated Energy Savings Assistance (ESA) multifamily common area measure budgets for the remainder of program year 2021 and 2022, with the amounts being supplemented by the unspent and uncommitted common area measures funding remaining as of June 30, 2021 as well as annual property treatment targets.<sup>1</sup>

On August 25, 2021, Energy Division requested clarification regarding PG&E's use of unspent funding to supplement its 2021-2026 MF CAM budgets.

This Supplemental Advice Letter replaces AL 4472-G/6279-E in its entirety.

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<sup>1</sup> D.21-06-015, OP.148.

## **Regulatory Background**

In D.16-11-22, the Commission approved the Investor Owned Utilities' (IOUs)<sup>2</sup> applications for continuance of two primary low-income programs, California Alternate Rates for Energy (CARE) and ESA—including \$80M (\$36M for PG&E) for a new initiative serving deed-restricted multifamily, affordable housing properties.<sup>3</sup> The MF CAM initiative within the established ESA program allows multifamily property owners to improve the energy efficiency of their existing multifamily properties, while bringing these same benefits to their low-income residents (also known as tenants). MF CAM serves the existing multifamily property common area facilities by assessing opportunities throughout the whole building, including all energy end-uses at the property such as envelope, domestic hot water, heating and cooling, lighting, appliances, plug loads, and miscellaneous loads.

D.17-12-099's Attachment 1 modified D.16-11-022, and directed the IOUs to file MF CAM Initiative implementation plans:

*Pacific Gas and Electric Company, Southern California Edison Company, San Diego Gas & Electric Company and Southern California Gas Company (IOUs) shall file a Tier 2 Advice Letter outlining their respective implementation plans for their multi-family (MF) common area activities by March 1, 2018.<sup>4</sup>*

PG&E submitted its MF CAM Initiative Advice Letter on March 1, 2018. PG&E's Tier 2 Advice Letter (AL) 3943-G/5241-E was approved by the CPUC on March 31, 2018 without modification. Shortly thereafter, PG&E began implementing the MF CAM initiative as detailed in the implementation plan. Following discussion at Multifamily Working Group meetings and at request of Energy Division, PG&E agreed to revise its MF CAM initiative implementation plan to a deemed measures program from the modeled approach for determining and claiming energy savings detailed in its March 1, 2018 AL.<sup>5</sup> PG&E submitted AL 4129-G/5612-E revising its energy savings approach on August 6, 2019. On September 6, 2019, AL 4129-G/5612-E was approved without modification, effective August 6, 2019.

D.19-06-022 authorized bridge funding to cover ESA program activity for January 1, 2021-June 30, 2021 if the 2021-2026 program and budget applications were not approved by

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<sup>2</sup> The four California energy IOUs are: Pacific Gas and Electric Company, Southern California Edison Company, San Diego Gas & Electric Company and Southern California Gas Company.

<sup>3</sup> D. 17-12-009, Attachment 1, OP.40, and pp.189 and 202.

<sup>4</sup> D. 17-12-009, Attachment 1, OP.66.

<sup>5</sup> A modeled approach uses industry standard software to simulate a building's energy use before and after measures are installed for the purpose of determining energy savings. MF CAM intended to use EnergyPro non-residential version 7, consistent with PG&E's Energy Efficiency Multifamily Upgrade Program (MUP).

November 16, 2020.<sup>6</sup> D.19-06-022 also authorized IOUs to continue MF CAM activities using remaining MF CAM budget:

*Other ESA activities beyond retreatments that are not completed at the end of 2020 yet still have funds from the current cycle, such as ESA Multi-Family Building Common Area Measures and first-time treatment of the associated tenant units, should continue into PY 2021 but not result in additional budget allocation through bridge funding for the activity.<sup>7</sup>*

Finally, D.21-06-015 directed that multifamily ESA in-unit and CAM offerings continue until the new Multifamily Whole Building (MFWB) programs are implemented:

*Lastly, we direct the IOUs to continue offering their multifamily ESA in unit and CAM measure offerings until the MFWB programs are up and running. Until that time, the rules adopted in D.17-12-009 governing CAM remain, except for any revisions to eligibility, ESA measure changes, and reporting requirements adjusted here. We will continue CAM's annual reporting requirement and require the IOUs to report the normalized energy use and savings.<sup>[956]</sup> The reporting template approved by Energy Division will include the specifics of this reporting criteria.<sup>8</sup>*

### **PG&E's MF CAM Program History: 2018-2020**

PG&E's MF CAM initiative was authorized in D.16-11-22 and officially launched in 2019 (following a soft launch in December 2018) to provide affordable MF property owners and managers with energy retrofits of common areas and central systems. The program provides free technical assistance (e.g., audits and measure specifications), cash incentives, and coordination with other energy programs for whole building retrofits. The initiative is designed to provide:

- Up to 100% of building treatment costs at income qualifying deed-restricted MF properties (for qualified energy efficiency measures).
- No-cost energy audit and utility benchmarking services.
- Coordination and treatment opportunities with ESA program for in-unit; and
- No-cost customized technical assistance to property owners and contractors throughout the program process.

PG&E's ESA MF CAM program overcame many challenges in 2020 to build a robust pipeline that would achieve the program cycle property enrollment and audit goals. Some challenges were related to complex project scopes under a deemed measures program structure, in addition to COVID-19 impacts affecting program milestones/timelines, field

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<sup>6</sup> D.19-06-022, p.12.

<sup>7</sup> D.19-06-022, p.13.

<sup>8</sup> D.21-06-015, p.361; including Footnote 956: D.16-11-002, Section 3.9.3, page 213; modified by D.17-12-009.

operations, workforce availability, cash-flow or financing for MF property owners, local jurisdiction permitting delays, and supply-chain shortages. All of these challenges warranted robust and creative solutions. In an effort to mitigate impacts for customers, and the ESA MF CAM pipeline, the program modified its construction deadline to allow for COVID-19 related delays; shifted to virtual audits and inspections; and broadened phased payment eligibility for projects.

**PG&E’s ESA MF CAM Annual Property Treatment Targets and Budget for Program Year 2021-2022**

PG&E’s ESA MF CAM unspent and uncommitted funding remaining from the 2017-2020 program cycle as of June 30, 2021, is shown in Table 1.

**Table 1  
Unspent Funding as of June 30, 2021**

<b>ESA MF CAM Budget Category</b>	<b>PY2017-2020 Authorized Budget</b>	<b>Inception-to-Date Expenditures as of June 30, 2021</b>	<b>Unspent Funds <sup>(a)</sup> as of June 30, 2021</b>
<b><i>MF CAM</i></b>	\$ 32,400,000	\$ 12,739,247	\$ 19,660,753
<b><i>Administrative <sup>(b)</sup></i></b>	\$ 3,510,000	\$ 1,834,649	\$ 1,675,351
<b><i>TOTAL</i></b>	<b>\$ 35,910,000</b>	<b>\$ 14,573,896</b>	<b>\$ 21,336,104</b>

<sup>(a)</sup> Unspent funds include incentive amounts that were reserved for committed and pipeline MF CAM projects as of June 30, 2021. Per D.21-06-015, OP. 148, PG&E will use any unspent funds remaining as of June 30, 2021 to supplement ESA CAM budget for Program Year 2021 Q3 and Q4. As shown in Table 1, \$21,336,104 were remaining as of June 30, 2021. Any unspent funds remaining at the end of Program Year 2021 will be used for MF CAM in Program Year 2022.

<sup>(b)</sup> PG&E's Advice Letter 4349-G/6030-E was approved on January 21, 2021 and authorized \$90,000 fund shift from the MF Administration line item to Studies line item for the MF CAM Process Evaluation.

PG&E’s ESA MF CAM’s updated budget for remaining Program Year 2021, and Program Year 2022 is shown in Table 2.

**Table 2**  
**Program Year 2021 Q3 and Q4, and 2022 Funding Budget**

ESA MF CAM Budget Category	Program Year 2021 - 2022 Budget			
	2021 Q3 and Q4		2022	
	Projected	Admin % of Total	Projected	Admin % of Total
<b>MF CAM</b>	\$ 11,115,470	NA	\$ 20,937,200	NA
<b>Administrative</b>	\$ 817,106	7%	\$ 2,337,140	10%
<b>TOTAL <sup>(a)</sup></b>	<b>\$ 11,932,576</b>	<b>NA</b>	<b>\$ 23,274,339</b>	<b>NA</b>

<sup>(a)</sup> This total MF CAM budget for Program Year 2021 and 2022 does not include funding for SPOC, MCE LIFT or CSD LIWP, which makes it less than the authorized budget as shown in Table 8 in Attachment 1 of D.21-06-015, nor does it include unspent funds remaining from the 2017-2020 program cycle as of June 30, 2021.

PG&E's forecasted annual property treatment targets for ESA MF CAM Program Year 2021 and 2022 are shown in Table 3.

**Table 3**  
**Program Year 2021 and 2022 Annual Property Treatment Targets <sup>(a)</sup>**

Program Year	ESA Multifamily CAM Property Treatment Targets
<b>2021</b>	135
<b>2022</b>	33

<sup>(a)</sup> Program Year 2021 treatment targets are based on Q1-Q2 2021 actuals, and Q3-Q4 forecast. Projects completing in Program Year 2021 have an average project lifecycle of 19-22 months. Program Year 2022 treatment targets are based on the assumption of 15-months average project lifecycle.

This submittal would not increase any current rate or charge, cause the withdrawal of service, or conflict with any rate schedule or rule.





# ADVICE LETTER SUMMARY

## ENERGY UTILITY



MUST BE COMPLETED BY UTILITY (Attach additional pages as needed)

Company name/CPUC Utility No.: Pacific Gas and Electric Company (ID U39 M)

Utility type:

- ELC       GAS       WATER  
 PLC       HEAT

Contact Person: Annie Ho

Phone #: (415) 973-8794

E-mail: PGETariffs@pge.com

E-mail Disposition Notice to: AMHP@pge.com

EXPLANATION OF UTILITY TYPE

ELC = Electric      GAS = Gas      WATER = Water  
 PLC = Pipeline      HEAT = Heat

(Date Submitted / Received Stamp by CPUC)

Advice Letter (AL) #: 4472-G-A/6279-E-A

Tier Designation: 1

Subject of AL: Supplemental: Pacific Gas and Electric Company's Report Documenting Its Energy Savings Assistance Multifamily Common Area Measure Program Budgets and Annual Property Treatment Targets for Program Year 2021-2022 [Pursuant to Decision 21-06-015, Ordering Paragraph 148]

Keywords (choose from CPUC listing): Compliance

AL Type:  Monthly  Quarterly  Annual  One-Time  Other:

If AL submitted in compliance with a Commission order, indicate relevant Decision/Resolution #: D.21-06-015

Does AL replace a withdrawn or rejected AL? If so, identify the prior AL: No

Summarize differences between the AL and the prior withdrawn or rejected AL:

Confidential treatment requested?  Yes  No

If yes, specification of confidential information:

Confidential information will be made available to appropriate parties who execute a nondisclosure agreement. Name and contact information to request nondisclosure agreement/ access to confidential information:

Resolution required?  Yes  No

Requested effective date: 8/2/21

No. of tariff sheets: N/A

Estimated system annual revenue effect (%): N/A

Estimated system average rate effect (%): N/A

When rates are affected by AL, include attachment in AL showing average rate effects on customer classes (residential, small commercial, large C/I, agricultural, lighting).

Tariff schedules affected: N/A

Service affected and changes proposed<sup>1</sup>: N/A

Pending advice letters that revise the same tariff sheets: N/A

<sup>1</sup>Discuss in AL if more space is needed.

**Protests and all other correspondence regarding this AL are due no later than 20 days after the date of this submittal, unless otherwise authorized by the Commission, and shall be sent to:**

CPUC, Energy Division  
Attention: Tariff Unit  
505 Van Ness Avenue  
San Francisco, CA 94102  
Email: [EDTariffUnit@cpuc.ca.gov](mailto:EDTariffUnit@cpuc.ca.gov)

Name: Sidney Bob Dietz II, c/o Megan Lawson  
Title: Director, Regulatory Relations  
Utility Name: Pacific Gas and Electric Company  
Address: 77 Beale Street, Mail Code B13U  
City: San Francisco, CA 94177  
State: California Zip: 94177  
Telephone (xxx) xxx-xxxx: (415)973-2093  
Facsimile (xxx) xxx-xxxx: (415)973-3582  
Email: [PGETariffs@pge.com](mailto:PGETariffs@pge.com)

Name:  
Title:  
Utility Name:  
Address:  
City:  
State: District of Columbia Zip:  
Telephone (xxx) xxx-xxxx:  
Facsimile (xxx) xxx-xxxx:  
Email:

Advice 4472-G-A/6279-E-A  
September 16, 2021

## **Attachment 1**

# **ATTACHMENT 1**

**ATTACHMENT 1 - APPROVED BUDGETS, GOALS AND TARGETS FOR  
CARE, FERA AND ESA (PROGRAM YEARS 2021-2026)**

**Table 1: CARE Participation / Enrollment Percentage Goals**

<b>CARE Goals</b>				
PY	PG&E	SCE	SoCalGas	SDG&E
	Participation/ Enrollment Goal	Participation/ Enrollment Goal	Participation/ Enrollment Goal	Participation/ Enrollment Goal
2021	93%	90%	95%	90%
2022	93%	91%	95%	90%
2023	93%	91%	95%	90%
2024	93%	91%	95%	90%
2025	93%	91%	95%	90%
2026	93%	92%	95%	90%

**Table 2: CARE Approved Budgets**

<b>CARE Administrative Budget</b>							
IOU	2021	2022	2023	2024	2025	2026	Total
PG&E	\$14,150,600	\$13,760,000	\$13,961,600	\$14,070,600	\$14,444,200	\$14,787,700	\$85,174,700
SCE	\$10,503,716	\$10,108,535	\$10,526,671	\$10,454,193	\$10,850,293	\$10,953,158	\$63,396,566
SoCalGas	\$9,859,663	\$10,085,592	\$10,181,364	\$10,465,069	\$10,774,132	\$10,915,864	\$62,281,684
SDG&E	\$6,622,169	\$6,741,045	\$6,922,453	\$7,013,368	\$7,399,570	\$7,401,649	\$42,100,254
Total	\$41,136,147	\$40,695,172	\$41,592,088	\$42,003,231	\$43,468,195	\$44,058,370	\$252,953,204

<b>CARE Subsidy Budget</b>							
IOU	2021	2022	2023	2024	2025	2026	Total
PG&E	\$683,539,000	\$687,689,000	\$691,973,000	\$696,394,000	\$700,957,000	\$705,667,000	\$4,166,219,000
SCE	\$399,664,922	\$404,343,437	\$409,564,225	\$415,120,450	\$421,034,721	\$427,678,676	\$2,477,406,431
SoCalGas	\$138,389,984	\$139,583,569	\$140,801,916	\$142,032,348	\$143,264,981	\$144,495,405	\$848,568,203
SDG&E	\$120,383,441	\$121,587,275	\$122,803,149	\$124,031,180	\$125,271,491	\$126,524,206	\$740,600,742
Total	\$1,341,977,347	\$1,353,203,281	\$1,365,142,290	\$1,377,577,978	\$1,390,528,193	\$1,404,365,287	\$8,232,794,376

<b>CARE Administrative + Subsidy Budget</b>							
IOU	2021	2022	2023	2024	2025	2026	Total
PG&E	\$697,689,600	\$701,449,000	\$705,934,600	\$710,464,600	\$715,401,200	\$720,454,700	\$4,251,393,700
SCE	\$410,168,638	\$414,451,972	\$420,090,896	\$425,574,643	\$431,885,014	\$438,631,834	\$2,540,802,997
SoCalGas	\$148,249,646	\$149,669,161	\$150,983,280	\$152,497,417	\$154,039,114	\$155,411,268	\$910,849,886
SDG&E	\$127,005,610	\$128,328,320	\$129,725,602	\$131,044,548	\$132,671,061	\$133,925,855	\$782,700,996
Total	\$1,383,113,494	\$1,393,898,454	\$1,406,734,378	\$1,419,581,208	\$1,433,996,389	\$1,448,423,657	\$8,485,747,580

**ATTACHMENT 1 - APPROVED BUDGETS, GOALS AND TARGETS FOR  
CARE, FERA AND ESA (PROGRAM YEARS 2021-2026)**

**Table 3: FERA Participation and Enrollment Percentage Goals**

<b>FERA Goals</b>			
	<b>PG&amp;E</b>	<b>SCE</b>	<b>SDG&amp;E</b>
<b>PY</b>	<b>Participation/ Enrollment Goal</b>	<b>Participation/ Enrollment Goal</b>	<b>Participation/ Enrollment Goal</b>
2021	30%	30%	30%
2022	40%	40%	40%
2023	50%	50%	50%
2024	60%	60%	60%
2025	65%	65%	65%
2026	70%	70%	70%

**Table 4: FERA Approved Budgets**

<b>FERA Administrative Budget</b>							
<b>IOU</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>	<b>Total</b>
PG&E	\$2,484,700	\$2,794,400	\$2,846,400	\$2,929,000	\$2,997,900	\$3,055,800	\$17,108,200
SCE	\$637,450	\$695,695	\$759,765	\$830,244	\$907,766	\$993,040	\$4,823,960
SDG&E	\$594,574	\$703,150	\$612,393	\$621,815	\$630,578	\$640,368	\$3,802,878
<b>Total</b>	<b>\$3,716,724</b>	<b>\$4,193,245</b>	<b>\$4,218,558</b>	<b>\$4,381,059</b>	<b>\$4,536,244</b>	<b>\$4,689,208</b>	<b>\$25,735,038</b>

<b>FERA Subsidy Budget</b>							
<b>IOU</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>	<b>Total</b>
PG&E	\$10,353,000	\$12,898,000	\$15,727,000	\$18,273,000	\$20,819,000	\$23,364,000	\$101,434,000
SCE	\$21,014,914	\$28,746,536	\$37,353,692	\$46,164,249	\$51,506,652	\$57,127,419	\$241,913,462
SDG&E	\$2,989,008	\$3,431,175	\$3,881,387	\$4,444,713	\$4,912,466	\$5,388,762	\$25,047,511
<b>Total</b>	<b>\$34,356,922</b>	<b>\$45,075,711</b>	<b>\$56,962,079</b>	<b>\$68,881,962</b>	<b>\$77,238,118</b>	<b>\$85,880,181</b>	<b>\$368,394,973</b>

<b>FERA Administrative + Subsidy Budget</b>							
<b>IOU</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>	<b>Total</b>
PG&E	\$12,837,700	\$15,692,400	\$18,573,400	\$21,202,000	\$23,816,900	\$26,419,800	\$118,542,200
SCE	\$21,652,364	\$29,442,231	\$38,113,457	\$46,994,493	\$52,414,418	\$58,120,459	\$246,737,422
SDG&E	\$3,583,582	\$4,134,325	\$4,493,780	\$5,066,528	\$5,543,044	\$6,029,130	\$28,850,389
<b>Total</b>	<b>\$38,073,646</b>	<b>\$49,268,956</b>	<b>\$61,180,637</b>	<b>\$73,263,021</b>	<b>\$81,774,362</b>	<b>\$90,569,389</b>	<b>\$394,130,011</b>

**ATTACHMENT 1 - APPROVED BUDGETS, GOALS AND TARGETS FOR  
CARE, FERA AND ESA (PROGRAM YEARS 2021-2026)**

**Table 5: ESA Annual Energy Savings Goals (kWh, kW, Therms)<sup>1</sup>**

Annual Energy Savings Goals in kWh						
IOU	2022	2023	2024	2025	2026	Total
PG&E	15,093,167	35,773,079	34,253,799	33,818,185	33,214,979	152,153,209
SCE	18,788,420	22,416,302	31,762,240	33,507,277	25,051,480	131,525,719
SoCalGas	0	0	0	0	0	0
SDG&E	2,955,161	2,593,606	2,769,999	2,906,619	3,169,076	14,394,461
<b>Total</b>	<b>36,836,748</b>	<b>60,782,987</b>	<b>68,786,038</b>	<b>70,232,080</b>	<b>61,435,535</b>	<b>298,073,388</b>

Annual Energy Savings Goals in kW						
IOU	2022	2023	2024	2025	2026	Total
PG&E	2,859	3,238	2,941	2,854	2,737	14,629
SCE	7,147	8,820	12,681	13,451	9,855	51,953
SoCalGas	-	-	-	-	-	0
SDG&E	428	377	404	424	463	2,095
<b>Total</b>	<b>10,434</b>	<b>12,435</b>	<b>16,026</b>	<b>16,728</b>	<b>13,055</b>	<b>68,677</b>

Annual Energy Savings Goals in Therms						
IOU	2022	2023	2024	2025	2026	Total
PG&E	629,105	1,458,655	1,393,298	1,370,794	1,348,961	6,200,814
SCE	194,965	244,348	383,213	363,961	289,314	1,475,800
SoCalGas	1,435,220	1,435,220	1,435,220	1,435,220	1,435,220	7,176,099
SDG&E	127,171	108,790	115,389	120,065	129,739	601,154
<b>Total</b>	<b>2,386,461</b>	<b>3,247,014</b>	<b>3,327,120</b>	<b>3,290,039</b>	<b>3,203,234</b>	<b>15,453,866</b>

**Table 6: ESA Household Treatment Goals and Targets<sup>2</sup>**

Annual Household Treatment Goals and Targets							
IOU	2021 (Goals) (July 1 to Dec. 31)	2022 (Targets)	2023 (Targets)	2024 (Targets)	2025 (Targets)	2026 (Targets)	Total
PG&E	50,000	59,340	60,437	54,876	52,954	51,099	328,705
SCE	43,562	27,051	37,871	64,922	59,512	56,806	289,725
SoCalGas	60,000	94,600	69,837	69,837	69,837	69,837	433,948
SDG&E	5,973	13,760	11,711	14,138	14,780	16,065	76,427
<b>Total</b>	<b>159,535</b>	<b>194,751</b>	<b>179,857</b>	<b>203,773</b>	<b>197,083</b>	<b>193,807</b>	<b>1,128,805</b>

<sup>1</sup> The Approved Annual Energy Savings Goals (kWh, kW, and Therms) for PYs 2022-2026 are for the entire ESA Portfolio, including Main ESA, MF in-unit, MF CAM, and MFWB, with the singular exception of the Staff Proposal pilot.

<sup>2</sup> The household treatment goals and targets for PYs 2022-2026 are for the entire ESA Portfolio, including Main ESA, MF in-unit, and MF CAM, with the exceptions of the MFWB and Staff Proposal pilot.

**ATTACHMENT 1 - APPROVED BUDGETS, GOALS AND TARGETS FOR  
CARE, FERA AND ESA (PROGRAM YEARS 2021-2026)**

**Table 7: ESA Approved Budgets (All IOUs)<sup>3</sup>**

<b>IOU</b>	<b>2021 (July 1 to Dec. 31)</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>	<b>Total</b>
PG&E	\$89,362,820	\$152,758,877	\$172,231,361	\$171,757,189	\$171,120,842	\$170,915,152	\$928,146,242
SCE	\$40,926,750	\$58,773,576	\$69,127,408	\$91,154,996	\$96,372,294	\$74,799,327	\$431,154,350
SoCalGas	\$67,066,667	\$122,802,317	\$122,824,705	\$122,814,843	\$122,849,884	\$122,541,070	\$680,899,486
SDG&E	\$10,729,079	\$25,832,330	\$27,043,980	\$29,894,951	\$31,768,583	\$33,329,042	\$158,597,966
<b>Total</b>	<b>\$208,085,316</b>	<b>\$360,167,100</b>	<b>\$391,227,455</b>	<b>\$415,621,978</b>	<b>\$422,111,603</b>	<b>\$401,584,592</b>	<b>\$2,198,798,044</b>

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<sup>3</sup> The Approved Budgets are for the entire ESA Portfolio, including Main ESA, MF in-unit, MF CAM, MFWB, and the Staff Proposal pilot. The 2021 budget is based on the budgets approved for the bridge period per PG&E Advice Letter 6035-E-B/4351-G-B, SCE Advice Letter 4053-A, SoCalGas Advice Letter 5501-G-A, and SDG&E Advice Letter 3612-E/2905-G, per D.19-06-022 and D.20-08-033..

**ATTACHMENT 1 - APPROVED BUDGETS, GOALS AND TARGETS FOR  
CARE, FERA AND ESA (PROGRAM YEARS 2021-2026)**

**Table 8: ESA Approved Budgets (PG&E)<sup>4</sup>  
PG&E Approved Budgets by Category**

	2021 (July 1 to Dec. 31)	2022	2023	2024	2025	2026	Total
EE Subtotal (A+B)	\$82,012,300	\$129,622,839	\$149,063,154	\$148,843,360	\$147,909,235	\$147,528,582	\$804,979,469
EE (A)	\$69,056,812 <sup>5</sup>	\$103,732,423	\$112,569,288	\$104,331,278	\$102,061,789	\$100,305,712	
EE-MF (B)	\$12,955,488 <sup>6</sup>	\$25,890,417	\$36,493,866	\$44,512,082	\$45,847,446	\$47,222,869	
EE-MF, SPOC	\$131,887	\$211,023	\$343,938	\$354,256	\$364,883	\$375,829	
Training Center	\$378,869	\$568,572	\$426,698	\$426,698	\$426,698	\$426,698	\$2,654,231
Workforce Education and Training	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Inspections	\$1,565,823	\$2,903,667	\$3,918,395	\$3,844,018	\$3,856,563	\$3,870,097	\$19,958,564
Marketing and Outreach	\$1,202,904	\$2,279,188	\$1,950,350	\$1,736,309	\$1,849,498	\$1,791,562	\$10,809,812
Statewide Marketing and Outreach	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Studies	\$147,500	\$225,000	\$292,500	\$315,000	\$117,500	\$125,000	\$1,222,500
Regulatory Compliance	\$281,147	\$579,165	\$596,543	\$614,436	\$812,329	\$836,697	\$3,720,317
General Administration	\$3,744,238	\$7,735,956	\$7,137,375	\$7,129,112	\$7,298,794	\$7,484,262	\$40,529,737
CPUC Energy Division	\$30,039	\$61,883	\$63,740	\$65,649	\$67,618	\$69,647	\$358,577
Subtotal - Admin	\$7,350,520	\$14,353,431	\$14,385,600	\$14,131,222	\$14,429,000	\$14,603,963	\$79,253,736
Program Total	\$89,362,820	\$143,976,270	\$163,448,754	\$162,974,582	\$162,338,235	\$162,132,545	\$884,233,206
Staff Proposal Pilot Total		\$8,782,607	\$8,782,607	\$8,782,607	\$8,782,607	\$8,782,607	\$43,913,036
Portfolio Total	<b>\$89,362,820</b>	<b>\$152,758,877</b>	<b>\$172,231,361</b>	<b>\$171,757,189</b>	<b>\$171,120,842</b>	<b>\$170,915,152</b>	<b>\$928,146,242</b>

<sup>4</sup> PG&E's budget by category for the second half of PY 2021 bridge period, specifically the EE (A) line item, has been supplemented to match the approved first half of 2021 bridge funding budget.

<sup>5</sup> We do not specify the breakout for multifamily PY2021 for in-unit treatments as this was not provided in the bridge funding advice letters.

<sup>6</sup> This covers PG&E's proposed multifamily spending categories (CSD Leveraging, ESA CAM, and SPOC) in the same proportion as their Application Table A-1.

**ATTACHMENT 1 - APPROVED BUDGETS, GOALS AND TARGETS FOR  
CARE, FERA AND ESA (PROGRAM YEARS 2021-2026)**

**Table 9: ESA Approved Budgets (SCE)<sup>7</sup>**

<b>SCE Approved Budgets by Category</b>							
	<b>2021 (July 1 to Dec. 31)</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>	<b>Total</b>
EE Subtotal (A+B)	\$36,098,517 <sup>8</sup>	\$44,048,684	\$55,459,700	\$78,032,800	\$83,101,017	\$62,003,783	\$358,744,502
EE (A)		\$37,471,491	\$46,199,512	\$60,494,956	\$68,400,219	\$49,669,535	
EE-MF (B)		\$6,577,193	\$9,260,188	\$17,537,845	\$14,700,798	\$12,334,249	
Training Center	\$300,325	\$600,650	\$450,488	\$450,488	\$450,488	\$450,488	\$2,702,927
Workforce Education and Training	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Inspections	\$838,704	\$1,677,406	\$968,374	\$864,125	\$950,922	\$949,618	\$6,249,148
Marketing and Outreach	\$516,906	\$1,374,878	\$1,988,580	\$2,346,963	\$2,539,025	\$2,186,503	\$10,952,855
Statewide Marketing and Outreach	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Studies	\$147,500	\$225,000	\$342,500	\$290,000	\$92,500	\$125,000	\$1,222,500
Regulatory Compliance	\$381,941	\$691,730	\$791,921	\$720,611	\$821,669	\$751,251	\$4,159,122
General Administration	\$2,617,069	\$6,218,785	\$5,189,403	\$4,513,566	\$4,480,231	\$4,396,242	\$27,415,296
SPOC	\$85,965	\$171,929	\$171,929	\$171,929	\$171,929	\$171,929	\$945,611
CPUC Energy Division	\$25,789	\$51,579	\$51,579	\$51,579	\$51,579	\$51,579	\$283,683
Subtotal - Admin	\$4,828,233	\$10,840,028	\$9,782,845	\$9,237,332	\$9,386,413	\$8,910,680	\$52,985,531
Program Total	\$40,926,750	\$54,888,712	\$65,242,545	\$87,270,132	\$92,487,430	\$70,914,463	\$411,730,032
Staff Proposal Pilot Total		\$3,884,864	\$3,884,864	\$3,884,864	\$3,884,864	\$3,884,864	\$19,424,318
<b>Portfolio Total</b>	<b>\$40,926,750</b>	<b>\$58,773,576</b>	<b>\$69,127,408</b>	<b>\$91,154,996</b>	<b>\$96,372,294</b>	<b>\$74,799,327</b>	<b>\$431,154,350</b>

<sup>7</sup> SCE's budget by category for the second half of PY 2021 bridge period, specifically the EE (A) line item, has been supplemented to match the approved first half of 2021 bridge funding budget.

<sup>8</sup> We do not specify the break-out for multifamily PY2021 for in-unit treatments as this was not provided in the bridge funding advice letters.

**ATTACHMENT 1 - APPROVED BUDGETS, GOALS AND TARGETS FOR  
CARE, FERA AND ESA (PROGRAM YEARS 2021-2026)**

**Table 10: ESA Approved Budgets (SoCalGas)<sup>9</sup>**

<b>SoCalGas Approved Budgets by Category</b>							
	<b>2021 (July 1 to Dec. 31)</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>	<b>Total</b>
EE Subtotal (A+B)	\$61,165,214 <sup>10</sup>	\$104,432,051	\$104,315,034	\$104,104,320	\$103,801,243	\$103,408,497	\$581,226,359
EE (A)		\$82,826,162	\$82,837,720	\$82,880,025	\$82,850,295	\$82,844,757	
EE-MF (B)		\$21,605,889	\$21,477,314	\$21,224,295	\$20,950,948	\$20,563,740	
Training Center	\$535,603	\$1,066,865	\$777,697	\$794,031	\$810,413	\$827,048	\$4,811,658
Workforce Education and Training	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Inspections	\$791,002	\$1,606,551	\$1,510,696	\$1,536,622	\$1,561,997	\$1,586,833	\$8,593,701
Marketing and Outreach	\$689,766	\$1,383,806	\$1,398,505	\$1,413,383	\$1,437,876	\$1,462,019	\$7,785,355
Statewide Marketing and Outreach	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Studies	\$112,500	\$218,750	\$262,500	\$168,750	\$231,250	\$75,000	\$1,068,750
Regulatory Compliance	\$241,166	\$495,468	\$472,833	\$523,227	\$536,772	\$513,413	\$2,782,880
General Administration	\$3,485,201	\$6,993,078	\$7,478,835	\$7,662,963	\$7,855,757	\$8,050,562	\$41,526,395
SPOC	\$133,557	\$275,227	\$283,336	\$291,503	\$299,829	\$308,278	\$1,591,731
CPUC Energy Division	\$46,215	\$95,203	\$98,059	\$101,001	\$104,031	\$107,152	\$551,661
Subtotal - Admin	\$5,901,453	\$11,859,721	\$11,999,126	\$12,199,978	\$12,538,096	\$12,622,027	\$67,120,401
Program Total	\$67,066,667	\$116,291,771	\$116,314,160	\$116,304,297	\$116,339,339	\$116,030,525	\$648,346,760
Staff Proposal Pilot Total		\$6,510,545	\$6,510,545	\$6,510,545	\$6,510,545	\$6,510,545	\$32,552,726
<b>Portfolio Total</b>	<b>\$67,066,667</b>	<b>\$122,802,317</b>	<b>\$122,824,705</b>	<b>\$122,814,843</b>	<b>\$122,849,884</b>	<b>\$122,541,070</b>	<b>\$680,899,486</b>

<sup>9</sup> SoCalGas' budget by category for the second half of PY 2021 bridge period, specifically the EE (A) line item, has been supplemented to match the approved first half of 2021 bridge funding budget.

<sup>10</sup> We do not specify the breakout for multifamily PY2021 for in-unit treatments as this was not provided in the bridge funding advice letters.

**ATTACHMENT 1 - APPROVED BUDGETS, GOALS AND TARGETS FOR  
CARE, FERA AND ESA (PROGRAM YEARS 2021-2026)**

**Table 11: ESA Approved Budgets (SDG&E)<sup>11</sup>**

<b>SDG&amp;E Approved Budgets by Category</b>							
	<b>2021 (July 1 to Dec. 31)</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>	<b>Total</b>
EE Subtotal (A+B)	\$7,595,389 <sup>12</sup>	\$16,815,503	\$20,188,646	\$23,190,553	\$24,682,496	\$26,353,868	\$118,826,454
EE (A)		\$11,505,879	\$12,324,066	\$14,176,465	\$15,439,020	\$17,214,498	
EE-MF (B)		\$5,309,624	\$7,864,581	\$9,014,088	\$9,243,475	\$9,139,370	
Training Center	\$118,173	\$337,201	\$305,202	\$248,304	\$188,897	\$160,614	\$1,358,391
Workforce Education and Training	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Inspections	\$79,985	\$162,981	\$100,722	\$103,744	\$106,856	\$110,062	\$664,350
Marketing and Outreach	\$523,128	\$1,069,140	\$1,506,347	\$1,587,362	\$1,624,858	\$1,674,124	\$7,984,959
Studies	\$211,250	\$162,500	\$125,000	\$50,000	\$162,500	\$50,000	\$761,250
Regulatory Compliance	\$138,918	\$294,680	\$300,652	\$295,630	\$301,921	\$308,400	\$1,640,202
General Administration	\$1,957,854	\$5,104,453	\$2,610,272	\$2,358,952	\$2,483,881	\$2,433,898	\$16,949,310
CPUC Energy Division	\$25,783	\$53,113	\$54,707	\$56,348	\$58,038	\$59,780	\$307,769
SPOC	\$78,599	\$306,076	\$325,748	\$477,376	\$632,453	\$651,613	\$2,471,865
Subtotal - Admin	\$3,133,690	\$7,490,144	\$5,328,651	\$5,177,715	\$5,559,405	\$5,448,491	\$32,138,096
Program Total	\$10,729,079	\$24,305,647	\$25,517,297	\$28,368,268	\$30,241,900	\$31,802,359	\$150,964,551
Staff Proposal Pilot Total		\$1,526,683	\$1,526,683	\$1,526,683	\$1,526,683	\$1,526,683	\$7,633,415
<b>Portfolio Total</b>	<b>\$10,729,079</b>	<b>\$25,832,330</b>	<b>\$27,043,980</b>	<b>\$29,894,951</b>	<b>\$31,768,583</b>	<b>\$33,329,042</b>	<b>\$158,597,966</b>

<sup>11</sup> SDG&E's budget by category for the second half of PY 2021 bridge period, specifically the EE (A) line item, has been supplemented to match the approved first half of 2021 bridge funding budget.

<sup>12</sup> We do not specify the breakout for multifamily PY2021 for in-unit treatments as this was not provided in the bridge funding advice letters.

**PG&E Gas and Electric  
Advice Submittal List  
General Order 96-B, Section IV**

AT&T  
Albion Power Company

Alta Power Group, LLC  
Anderson & Poole

Atlas ReFuel  
BART

Barkovich & Yap, Inc.  
California Cotton Ginners & Growers Assn  
California Energy Commission

California Hub for Energy Efficiency  
Financing

California Alternative Energy and  
Advanced Transportation Financing  
Authority  
California Public Utilities Commission  
Calpine

Cameron-Daniel, P.C.  
Casner, Steve  
Cenergy Power  
Center for Biological Diversity

Chevron Pipeline and Power  
City of Palo Alto

City of San Jose  
Clean Power Research  
Coast Economic Consulting  
Commercial Energy  
Crossborder Energy  
Crown Road Energy, LLC  
Davis Wright Tremaine LLP  
Day Carter Murphy

Dept of General Services  
Don Pickett & Associates, Inc.  
Douglass & Liddell

East Bay Community Energy Ellison  
Schneider & Harris LLP Energy  
Management Service  
Engineers and Scientists of California

GenOn Energy, Inc.  
Goodin, MacBride, Squeri, Schlotz &  
Ritchie

Green Power Institute  
Hanna & Morton  
ICF

IGS Energy  
International Power Technology  
Intestate Gas Services, Inc.  
Kelly Group  
Ken Bohn Consulting  
Keyes & Fox LLP  
Leviton Manufacturing Co., Inc.

Los Angeles County Integrated  
Waste Management Task Force  
MRW & Associates  
Manatt Phelps Phillips  
Marin Energy Authority  
McKenzie & Associates

Modesto Irrigation District  
NLine Energy, Inc.  
NRG Solar

OnGrid Solar  
Pacific Gas and Electric Company  
Peninsula Clean Energy

Pioneer Community Energy

Public Advocates Office

Redwood Coast Energy Authority  
Regulatory & Cogeneration Service, Inc.  
SCD Energy Solutions  
San Diego Gas & Electric Company

SPURR  
San Francisco Water Power and Sewer  
Sempra Utilities

Sierra Telephone Company, Inc.  
Southern California Edison Company  
Southern California Gas Company  
Spark Energy  
Sun Light & Power  
Sunshine Design  
Tecogen, Inc.  
TerraVerde Renewable Partners  
Tiger Natural Gas, Inc.

TransCanada  
Utility Cost Management  
Utility Power Solutions  
Water and Energy Consulting Wellhead  
Electric Company  
Western Manufactured Housing  
Communities Association (WMA)  
Yep Energy