PUBLIC UTILITIES COMMISSION 505 Van Ness Avenue San Francisco CA 94102-3298



Pacific Gas & Electric Company ELC (Corp ID 39) Status of Advice Letter 4339G/6019E As of December 31, 2020

Subject: Advice Letter Submittal of Pacific Gas and Electric Company's Third-Party Solicitations

Contract Changes to Programs resulting from its Local Multi-Sector Request for Proposal

("RFP")

Division Assigned: Energy

Date Filed: 12-04-2020

Date to Calendar: 12-09-2020

Authorizing Documents: D1801004

Disposition: Accepted

Effective Date: 12-31-2020

Resolution Required: No Resolution Number: None

Commission Meeting Date: None

CPUC Contact Information:

edtariffunit@cpuc.ca.gov

AL Certificate Contact Information:

Kimberly Loo (415)973-4587

PGETariffs@pge.com

PUBLIC UTILITIES COMMISSION 505 Van Ness Avenue San Francisco CA 94102-3298



To: Energy Company Filing Advice Letter

From: Energy Division PAL Coordinator

Subject: Your Advice Letter Filing

The Energy Division of the California Public Utilities Commission has processed your recent Advice Letter (AL) filing and is returning an AL status certificate for your records.

The AL status certificate indicates:

Advice Letter Number
Name of Filer
CPUC Corporate ID number of Filer
Subject of Filing
Date Filed
Disposition of Filing (Accepted, Rejected, Withdrawn, etc.)
Effective Date of Filing
Other Miscellaneous Information (e.g., Resolution, if applicable, etc.)

The Energy Division has made no changes to your copy of the Advice Letter Filing; please review your Advice Letter Filing with the information contained in the AL status certificate, and update your Advice Letter and tariff records accordingly.

All inquiries to the California Public Utilities Commission on the status of your Advice Letter Filing will be answered by Energy Division staff based on the information contained in the Energy Division's PAL database from which the AL status certificate is generated. If you have any questions on this matter please contact the:

Energy Division's Tariff Unit by e-mail to edtariffunit@cpuc.ca.gov



Erik JacobsonDirector
Regulatory Relations

Pacific Gas and Electric Company 77 Beale St., Mail Code B13U P.O. Box 770000 San Francisco, CA 94177

Fax: 415-973-3582

December 4, 2020

Advice 4339-G/6019-E

(Pacific Gas and Electric Company ID U 39 M)

Public Utilities Commission of the State of California

Subject: Advice Letter Submittal of Pacific Gas and Electric Company's Third-

Party Solicitations Contract Changes to Programs resulting from its

Local Multi-Sector Request for Proposal ("RFP")

Purpose

Pacific Gas and Electric Company (PG&E) is submitting this Advice Letter to the California Public Utilities Commission (CPUC or Commission), following direction in the non-standard disposition of PG&E's third-party advice letters for its local multi-sector solicitation (4278-G/5888-E, 4281-G/5891-E, 4282-G/5892-E, 4285-G/5895-E, 4284-G/5894-E, 4283-G/5893-E, 4280-G/5890-E, and 4879-G/5889-E).

In compliance with Decision (D.) 18-01-004, PG&E hereby requests the CPUC grant approval of the updated language in Section 18.8 of the new Energy Efficiency ("EE") Program Implementation Agreements ("PIA" or "Contract"), as directed in the CPUC's non-standard disposition. These Contracts result from PG&E's Local Multi-Sector Request for Proposal ("RFP") solicitation for local resource EE customer programs and will contribute towards meeting PG&E's 25 percent third-party outsourcing compliance requirement.

Background

Decision (D.) 15-10-028, establishes the Rolling Portfolio process for regular review and revision of the EE program administrators' (PA) portfolios. D.16-08-019 defines the terms and the requirements for the utility PAs to administer statewide and third-party programs.

Under the framework of the rolling portfolio, the Commission adopted D.18-01-004 for procurement of EE programs through a solicitation process. D.18-01-044 directs the investor-owned utilities ("IOUs"), to meet specific third-party outsourcing targets by certain dates in order to transition to a majority third-party-implemented portfolio by 2023. Specifically, D. 18-01-004 and D. 18-05-041 ordered the IOUs to have at least 25 percent of their 2020 program budgets under contract for programs designed and

implemented by third-party providers by December 19, 2019,¹ at least 40 percent by December 31, 2020, and at least 60 percent by December 31, 2022. Per D.18-01-004, the IOUs are required to submit a Tier 2 advice letter for each EE third-party contract that is valued at \$5 million or more and/or with a term longer than three years.

PG&E submitted eight Tier 2 advice letters in July 2020,² to meet the requirement for CPUC approval of EE third-party contracts. The non-standard disposition granted approval of those eight EE third-party contracts, "with the exception of the proposition within Section 18.8(a) that gives precedence to Section 9: Dispute Resolution over Section 10: CPUC Non-Modifiable Dispute Resolution Process. Precedence must be given to the CPUC Standard Terms and Conditions defined in decision D.18-10-008, the decision that addresses third-party contract terms and conditions." PG&E was directed to revise the eight third-party contracts and re-submit them in a Tier 2 advice letter by December 4, 2020.

This Advice Letter is being submitted to meet the requirements of the non-standard disposition, and includes attachments providing documentation of the completed contract changes, as requested by the CPUC. The six attachments⁴ to this Advice Letter correspond to the EE third-party programs, as follows:

Table 1. Program Contracts by Third-Party Vendor

Third-Party Vendor	Program Name	Corresponding AL #
Cascade	Industrial Systems Optimization Program (ISOP)	Advice 4280-G/5890-E
CLEAResult	Business Energy Performance (BEP) Program	Advice 4279-G/5889-E
	Agriculture Energy Savings Action Plan (AESAP)	Advice 4278-G/5888-E
TRC/Lockheed	Multifamily Energy Savings Program (MESP)	Advice 4285-G/5895-E
	CoolSave; Grocery Comprehensive Retrofit & Commissioning (GCRx)	Advice 4281-G/5891-E
kW Engineering	Smart Labs	Advice 4282-G/5892-E
Willdan	Government & K-12 Comprehensive Program	Advice 4283-G/5893-E
AESC	RAPIDS Wastewater Treatment Optimization Program	Advice 4284-G/5894-E

¹ D. 18-05-041 OP (4). PG&E was granted an extension to June 30, 2020.

² PG&E Advice 4278-G/5888-E, 4285-G/5895-E, 4281-G/5891-E, and 4282-G/5892-E were filed July 29, 2020; PG&E Advice 4280-G/5890-E, 4279-G/5889-E, 4283-G/5893-E, and 4284-G/5894-E were filed July 30, 2020.

³ Non-standard Disposition of PG&E Advice 4278-G/5888-E, 4281-G/5891-E, 4282-G/5892-E, 4285-G/5895-E, 4284-G/5894-E, 4283-G/5893-E, 4280-G/5890-E, and 4879-G/5889-E, p.1.

⁴ Vendors with multiple programs have a single contract with PG&E, as detailed in Table 1.

Conclusion

PG&E hereby submits for approval the requested contract change documentation, in compliance with Decision (D.) 18-01-004 and the CPUC's non-standard disposition of PG&E's third-party advice letters for its local multi-sector solicitation⁵.

Protests

Due to the COVID-19 pandemic and the shelter at home orders, PG&E is currently unable to receive protests or comments to this advice letter via U.S. mail or fax. Please submit protests or comments to this advice letter to EDTariffUnit@cpuc.ca.gov and PGETariffs@pge.com

Anyone wishing to protest this submittal may do so by letter sent via U.S. mail, facsimile or E-mail, no later than December 24, 2020, which is 20 days after the date of this submittal. Protests must be submitted to:

CPUC Energy Division ED Tariff Unit 505 Van Ness Avenue, 4th Floor San Francisco, California 94102

Facsimile: (415) 703-2200

E-mail: EDTariffUnit@cpuc.ca.gov

Copies of protests also should be mailed to the attention of the Director, Energy Division, Room 4004, at the address shown above.

The protest shall also be sent to PG&E either via E-mail or U.S. mail (and by facsimile, if possible) at the address shown below on the same date it is mailed or delivered to the Commission:

Erik Jacobson
Director, Regulatory Relations
c/o Megan Lawson
Pacific Gas and Electric Company
77 Beale Street, Mail Code B13U
P.O. Box 770000
San Francisco, California 94177

⁵ PG&E Advice 4278-G/5888-E, 4281-G/5891-E, 4282-G/5892-E, 4285-G/5895-E, 4284-G/5894-E, 4283-G/5893-E, 4280-G/5890-E, and 4879-G/5889-E.

Facsimile: (415) 973-3582 E-mail: PGETariffs@pge.com

Any person (including individuals, groups, or organizations) may protest or respond to an advice letter (General Order 96-B, Section 7.4). The protest shall contain the following information: specification of the advice letter protested; grounds for the protest; supporting factual information or legal argument; name, telephone number, postal address, and (where appropriate) e-mail address of the protestant; and statement that the protest was sent to the utility no later than the day on which the protest was submitted to the reviewing Industry Division (General Order 96-B, Section 3.11).

Effective Date

Pursuant to General Order (GO) 96-B, Rule 5.2, and OP 2 of D.18-01-004, this advice letter is submitted with a Tier 2 designation. PG&E requests that this Tier 2 advice submittal become effective on regular notice, January 3, 2020 which is 30 calendar days after the date of submittal.

Notice

In accordance with General Order 96-B, Section IV, a copy of this advice letter is being sent electronically and via U.S. mail to parties shown on the attached list. Address changes to the General Order 96-B service list should be directed to PG&E at email address PGETariffs@pge.com. For changes to any other service list, please contact the Commission's Process Office at (415) 703-2021 or at Process_Office@cpuc.ca.gov. Send all electronic approvals to PGETariffs@pge.com. Advice letter submittals can also be accessed electronically at: http://www.pge.com/tariffs/.

IS.

Erik Jacobson Director, Regulatory Relations

Attachments

cc: R-13-11-005 Service List





California Public Utilities Commission

ADVICE LETTER



ENERGI UIILIII	OF CALL			
MUST BE COMPLETED BY UTI	ILITY (Attach additional pages as needed)			
Company name/CPUC Utility No.: Pacific Gas and Electric Company (ID U39M)				
Utility type: LEC LEGAS WATER PLC HEAT	Contact Person: Kimberly Loo Phone #: (415)973-4587 E-mail: PGETariffs@pge.com E-mail Disposition Notice to: KELM@pge.com			
EXPLANATION OF UTILITY TYPE ELC = Electric GAS = Gas WATER = Water PLC = Pipeline HEAT = Heat WATER = Water	(Date Submitted / Received Stamp by CPUC)			
Advice Letter (AL) #: 4339-G/6019-E	Tier Designation: 2			
to Programs resulting from its Local	Gas and Electric Company's Third-Party Solicitations Contract Changes I Multi-Sector Request for Proposal ("RFP")			
Keywords (choose from CPUC listing): Complian AL Type: Monthly Quarterly Annual				
If AL submitted in compliance with a Commission D.18-01-004	on order, indicate relevant Decision/Resolution #:			
Does AL replace a withdrawn or rejected AL? I	f so, identify the prior AL: $_{ m No}$			
Summarize differences between the AL and the prior withdrawn or rejected AL:				
Confidential treatment requested? Yes No If yes, specification of confidential information: Confidential information will be made available to appropriate parties who execute a nondisclosure agreement. Name and contact information to request nondisclosure agreement/ access to confidential information:				
Resolution required? Yes No				
Requested effective date: $1/3/20$ No. of tariff sheets: 0 Estimated system annual revenue effect (%): N/A				
Estimated system average rate effect (%): $\mathrm{N/A}$				
When rates are affected by AL, include attachment in AL showing average rate effects on customer classes (residential, small commercial, large C/I, agricultural, lighting).				
Tariff schedules affected: $_{ m N/A}$				
Service affected and changes proposed $^{ ext{ iny N}}/ ext{A}$				
Pending advice letters that revise the same tariff sheets: $ m N/A$				

Protests and all other correspondence regarding this AL are due no later than 20 days after the date of this submittal, unless otherwise authorized by the Commission, and shall be sent to:

CPUC, Energy Division Attention: Tariff Unit 505 Van Ness Avenue San Francisco, CA 94102

Email: EDTariffUnit@cpuc.ca.gov

Name: Erik Jacobson, c/o Megan Lawson

Title: Director, Regulatory Relations

Utility Name: Pacific Gas and Electric Company Address: 77 Beale Street, Mail Code B13U

City: San Francisco, CA 94177

State: California Zip: 94177

Telephone (xxx) xxx-xxxx: (415)973-2093 Facsimile (xxx) xxx-xxxx: (415)973-3582

Email: PGETariffs@pge.com

Name:

Title:

Utility Name:

Address:

City:

State: District of Columbia

Zip:

Telephone (xxx) xxx-xxxx: Facsimile (xxx) xxx-xxxx:

Email:

Attachment 1

Cascade Program Contract



Contract Change Order

This is Change Order ("CO") No. 01 to Contract No. C22089 dated June 2, 2020 between the below-named Contractor ("Contractor"), an Oregon corporation, and Pacific Gas and Electric Company ("PG&E"), a California corporation with its headquarters located at 77 Beale Street, San Francisco, California 94105. Contractor shall perform all Work under this Contract, as amended by this Change Order, pursuant to and in accordance with the terms and conditions of the Contract.

Contractor's Legal Name:	Cascade Energy Inc.	This Contract Change Order consists of 4 page(s).	
Contractor's	123 NE 3 rd Avenue		

Address: Suite 400

Portland, OR 97232

Project Name:

Job Location:

CHANGES: The Parties hereby modify the Contract referenced above as follows:

Contract Change Order 1 shall update the Program Implementation Agreement, Section 18.8(a) Order of Precedence, as further described in the attached Revision to the Program Implementation Agreement (PIA).

ATTACHMENTS: The following are attached to this Contract Change Order and incorporated herein by this reference.

Attachment A COVID-19 Addendum (1 page)

Revision to the Program Implementation Agreement (PIA) (1 Page)

PRICING CHANGES:	Previous Total Contract Value:	\$Total Value of All Authorized CWAs	
	Addition or Deduction:	\$Total Value of All Authorized CWAs	
	Revised Total Contract Value:	\$Total Value of All Authorized CWAs	

All other terms and conditions of the Contract, as it may have been amended by previous Contract Change Order(s), if any, shall remain the same.

THE PARTIES, BY SIGNATURE OF THEIR AUTHORIZED REPRESENTATIVES, HEREBY AGREE TO THE TERMS OF THIS CONTRACT CHANGE ORDER.

PACIFIC GAS AND ELECTRIC COMPANY		CONTRACTOR: CASCADE ENERGY, INC.	
Signature Jamic Martin		Signature	Dave Whitmore
Name	Jamie Martin	Name	C97770577ADB40F Dave Whitmore
Title	Chief Procurement Office and Vice	Priesident	, Yourchngsident, Territories
Date	10/23/2020	Date	10/23/2020



Change Order No. 01 Contract No. C22089 Page 2 of 4

ADMINISTRATION				
PG&E Negotiator	Tony	Abdulla	Contractor Representative	Jessi Pike
Phone	628-219-3229		Phone	
Email:	TCA2	@pge.com	Email:	jessi.pike@cascadeenergy.com
Accounting Reference	Perea	ach individual CWA		
INVOICE INSTRUCT As described in more in the Invoicing section the Terms and Condition Contractor shall send	electronic invoicing portal, which also provides real-time invoice payment status. In rare cases that it is infeasible for a supplier to use this system, please send paper invoices to the address below. Invoice payment status for paper invoices can be accessed through the automated PG&E Paid Help Line at (800) 75			ice payment status. tem, please send paper invoices to the address below.
invoices for each payment when due, showing the Purchase Order Number (starts with "27" or "35") Send ORIGINAL Invoice to: PG&E Accounts Payable PO Box 7760 San Francisco, CA 94120-7760				
and the Line Item number, if applicable. Send Invoice COPY to: As instructed on each individual CWA		individual CWA		

INTERNAL PG&E USE ONLY		
Distribution Date		
Distribution of Copies	☐ ARIBA Contracts ("CXXXX" series): Buyer uploads an executed copy in Ariba.	☐ Contractor (Signed Original Copy)
	☐ Work Supervisor	☐ Manager
	☐ Invoice Approver	☐ Supervisor
	□ V.P.	☐ Sourcing/ Purchasing
	□ Director	Law



Attachment A COVID-19 Addendum

COVID-19. The Parties acknowledge that they are entering into this agreement with knowledge of the existing global COVID-19 pandemic. Despite the existence of the pandemic, the Parties currently believe that they can perform their respective obligations under this contract. The Parties recognize that during performance of the contract, the pandemic and associated governmental actions might result in further work restrictions, office closures, restricted hours, shortages of equipment and materials, lockdowns and the like which could temporarily interfere with the Parties' ability to perform their obligations under this contract. If a Party experiences such a delay, it shall provide prompt written notice to the other Party of the fact of delay and of the circumstances delaying performance, and shall continue to keep the other Party updated. The Parties agree to cooperate with each other and to employ reasonable mitigation measures to minimize the delay and its effects, including but not limited to negotiation of reasonable contract change orders if necessary.

Revision to the Program Implementation Agreement (PIA)

Cascade Energy Inc.

MSA C22089 Change Order 1

Page 1 of 4

The purpose of this change order to the Program Implementation Agreement (Agreement) is to correct a numerical typographical error in the Agreement's Section 18.8(a) Order of Precedence in accordance with the CPUC directive.

The Parties agree in Section 18.8(a) Order of Precedence under the Agreement to delete the referenced #9 pertaining to the paragraph for the Dispute Resolution Process and replace it with #10 correctly reflecting its location in the Agreement.

Attachment 2

CLEAResult Program Contract



Contract Change Order

This is Change Order ("CO") No. 01 to Contract No. C22090 dated June 7, 2020 between the below-named Contractor ("Contractor"), a Texas corporation, and Pacific Gas and Electric Company ("PG&E"), a California corporation with its headquarters located at 77 Beale Street, San Francisco, California 94105. Contractor shall perform all Work under this Contract, as amended by this Change Order, pursuant to and in accordance with the terms and conditions of the Contract.

Contractor's Legal Name:	CLEARESULT CONSULTING, INC.	This Contract Change Order consists of 4 page(s).
Contractor's Address:	180 Grand Avenue Suite 850 Oakland, CA 94610	
Duele of News		

Project Name:

Job Location:

CHANGES: The Parties hereby modify the Contract referenced above as follows:

Contract Change Order 1 shall update the Program Implementation Agreement, Section 18.8(a) Order of Precedence, as further described in the attached Revision to the Program Implementation Agreement (PIA).

ATTACHMENTS: The following are attached to this Contract Change Order and incorporated herein by this reference.

Attachment A COVID-19 Addendum (1 page)

Revision to the Program Implementation Agreement (PIA) (1 Page)

PRICING CHANGES:	Previous Total Contract Value:	\$Total Value of All Authorized CWAs	
	Addition or Deduction:	\$Total Value of All Authorized CWAs	
	Revised Total Contract Value:	\$Total Value of All Authorized CWAs	

All other terms and conditions of the Contract, as it may have been amended by previous Contract Change Order(s), if any, shall remain the same.

THE PARTIES, BY SIGNATURE OF THEIR AUTHORIZED REPRESENTATIVES, HEREBY AGREE TO THE TERMS OF THIS CONTRACT CHANGE ORDER.

PACIFIC GAS AND ELECTRIC COMPANY		CONTRACTOR: CLEARESULT CONSULTING, INC.	
Signature	Docusigned by: Jamic Martin	Signature	Docusigned by: Mulea White
Name	Jamie Martin	Name	Andrea White
Title	Chief Procurement Office and Vice	President	, Sownicingresident
Date	November 2, 2020	Date	November 2, 2020



Change Order No. 01 Contract No. C22090 Page 2 of 4

ADMINISTRATION				
PG&E Negotiator	Tony	Abdulla	Contractor Representative	Joanne O'Neill
Phone	628-2	19-3229	Phone	
Email:	TCA2@pge.com		Email:	joanne.oneill@clearesult.com
Accounting Reference				
INVOICE INSTRUCTI As described in more in the Invoicing sectic the Terms and Condi Contractor shall send invoices for each pay when due, showing the Purchase Order Num (starts with "27" or "35 and the Line Item nur if applicable.	detail on of tions, ment ne ber 5")	electronic invoicing portal, which also In rare cases that it is infeasible for a	DCS F Accounts Develo	

INTERNAL PG&E USE ONLY		
Distribution Date		
Distribution of Copies	☐ ARIBA Contracts ("CXXXX" series): Buyer uploads an executed copy in Ariba.	☐ Contractor (Signed Original Copy)
	☐ Work Supervisor	☐ Manager
	☐ Invoice Approver	☐ Supervisor
	□ V.P.	☐ Sourcing/ Purchasing
	☐ Director	Law



Attachment A COVID-19 Addendum

COVID-19. The Parties acknowledge that they are entering into this agreement with knowledge of the existing global COVID-19 pandemic. Despite the existence of the pandemic, the Parties currently believe that they can perform their respective obligations under this contract. The Parties recognize that during performance of the contract, the pandemic and associated governmental actions might result in further work restrictions, office closures, restricted hours, shortages of equipment and materials, lockdowns and the like which could temporarily interfere with the Parties' ability to perform their obligations under this contract. If a Party experiences such a delay, it shall provide prompt written notice to the other Party of the fact of delay and of the circumstances delaying performance, and shall continue to keep the other Party updated. The Parties agree to cooperate with each other and to employ reasonable mitigation measures to minimize the delay and its effects, including but not limited to negotiation of reasonable contract change orders if necessary.

Revision to the Program Implementation Agreement (PIA)

CLEARESULT CONSULTING, Inc.

MSA C22090 Change Order 1

Page 1 of 4

The purpose of this change order to the Program Implementation Agreement (Agreement) is to correct a numerical typographical error in the Agreement's Section 18.8(a) Order of Precedence in accordance with the CPUC directive.

The Parties agree in Section 18.8(a) Order of Precedence under the Agreement to delete the referenced #9 pertaining to the paragraph for the Dispute Resolution Process and replace it with #10 correctly reflecting its location in the Agreement.



Certificate Of Completion

Envelope Id: 3357202C75894C7B8F2F855312120B25

Subject: CW2334624 - CO1 MSA C22090 CLEAResult Consulting.pdf

Source Envelope:

Envelope Originator: Document Pages: 4 Signatures: 2 Certificate Pages: 5 Initials: 0 Anthony Abdulla AutoNav: Enabled 77 Beale Street

Envelopeld Stamping: Enabled

Time Zone: (UTC-08:00) Pacific Time (US & Canada)

San Francisco, CA 94105

TCA2@pge.com

Timestamp

Status: Completed

IP Address: 216.109.110.11

Record Tracking

Status: Original Holder: Anthony Abdulla Location: DocuSign

10/29/2020 12:03:57 PM TCA2@pge.com

Signature Signer Events

Joanne O'Neill Joanne.oneill@clearesult.com

Director of Programs

CLEAResult Consulting Inc.

Security Level: Email, Account Authentication

(None)

Electronic Record and Signature Disclosure:

Accepted: 1/10/2018 3:07:47 PM

ID: 4d2ffff5-6e4b-4a17-9493-3da3d1e13199

Andrea White Andrea.White@clearesult.com

Vice President

CLEAResult

Security Level: Email, Account Authentication

(None)

Electronic Record and Signature Disclosure:

Accepted: 5/13/2020 10:13:59 AM

ID: f5840010-641e-462b-b73d-8a5850cf62de

Jamie Martin

J2Dz@pge.com

Chief Procurement Office and Vice President,

Sourcina

Security Level: Email, Account Authentication

(None)

Electronic Record and Signature Disclosure:

Accepted: 11/2/2020 2:08:20 PM ID: 9ec3bd15-226a-40d4-b994-0be69a272e2b

Sent: 10/29/2020 12:05:50 PM Completed

Viewed: 10/29/2020 12:26:24 PM Signed: 10/29/2020 12:27:19 PM

Using IP Address: 146.112.55.95

Sent: 10/29/2020 12:27:20 PM Viewed: 10/30/2020 8:30:47 AM Signed: 11/2/2020 12:15:23 PM

Signature Adoption: Drawn on Device Using IP Address: 146.112.43.181

Mus White

DocuSigned by: Sent: 11/2/2020 12:15:25 PM Jamie Martin Viewed: 11/2/2020 2:08:20 PM 6D3EF2C3A0804C3... Signed: 11/2/2020 2:08:30 PM

Signature Adoption: Pre-selected Style Using IP Address: 131.89.195.90

In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp		
Witness Events	Signature	Timestamp		
Notary Events	Signature	Timestamp		
Envelope Summary Events	Status	Timestamps		
Envelope Sent	Hashed/Encrypted	10/29/2020 12:05:50 PM		
Certified Delivered	Security Checked	11/2/2020 2:08:20 PM		
Signing Complete	Security Checked	11/2/2020 2:08:30 PM		
Completed	Security Checked	11/2/2020 2:08:30 PM		
Payment Events	Status	Timestamps		
Electronic Record and Signature Disclosure				

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

From time to time, PG&E (we, us or Company) may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through your DocuSign, Inc. (DocuSign) Express user account. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to these terms and conditions, please confirm your agreement by clicking the 'I agree' button at the bottom of this document.

Getting paper copies

At any time, you may request from us a paper copy of any record provided or made available electronically to you by us. For such copies, as long as you are an authorized user of the DocuSign system you will have the ability to download and print any documents we send to you through your DocuSign user account for a limited period of time (usually 30 days) after such documents are first sent to you. After such time, if you wish for us to send you paper copies of any such documents from our office to you, you will be charged a \$0.00 per-page fee. You may request delivery of such paper copies from us by following the procedure described below.

Withdrawing your consent

If you decide to receive notices and disclosures from us electronically, you may at any time change your mind and tell us that thereafter you want to receive required notices and disclosures only in paper format. How you must inform us of your decision to receive future notices and disclosure in paper format and withdraw your consent to receive notices and disclosures electronically is described below.

Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed at which we can complete certain steps in transactions with you and delivering services to you because we will need first to send the required notices or disclosures to you in paper format, and then wait until we receive back from you your acknowledgment of your receipt of such paper notices or disclosures. To indicate to us that you are changing your mind, you must withdraw your consent using the DocuSign 'Withdraw Consent' form on the signing page of your DocuSign account. This will indicate to us that you have withdrawn your consent to receive required notices and disclosures electronically from us and you will no longer be able to use your DocuSign Express user account to receive required notices and consents electronically from us or to sign electronically documents from us.

All notices and disclosures will be sent to you electronically

Unless you tell us otherwise in accordance with the procedures described herein, we will provide electronically to you through your DocuSign user account all required notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you during the course of our relationship with you. To reduce the chance of you inadvertently not receiving any notice or disclosure, we prefer to provide all of the required notices and disclosures to you by the same method and to the same address that you have given us. Thus, you can receive all the disclosures and notices electronically or in paper format through the paper mail delivery system. If you do not agree with this process, please let us know as described below. Please also see the paragraph immediately above that describes the consequences of your electing not to receive delivery of the notices and disclosures electronically from us.

How to contact PG&E:

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: pcpc@pge.com

To advise PG&E of your new e-mail address

To let us know of a change in your e-mail address where we should send notices and disclosures electronically to you, you must send an email message to us at pcpc@pge.com and in the body of such request you must state: your previous e-mail address, your new e-mail address. We do not require any other information from you to change your email address.

In addition, you must notify DocuSign, Inc to arrange for your new email address to be reflected in your DocuSign account by following the process for changing e-mail in DocuSign.

To request paper copies from PG&E

To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an e-mail to pcpc@pge.com and in the body of such request you must state your e-mail address, full name, US Postal address, and telephone number. We will bill you for any fees at that time, if any.

To withdraw your consent with PG&E

To inform us that you no longer want to receive future notices and disclosures in electronic format you may:

i. decline to sign a document from within your DocuSign account, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may; ii. send us an e-mail to pcpc@pge.com and in the body of such request you must state your e-mail, full name, IS Postal Address, telephone number, and account number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

Required hardware and software

Required hardware and software	
Operating Systems:	Windows2000? or WindowsXP?
Browsers (for SENDERS):	Internet Explorer 6.0? or above
Browsers (for SIGNERS):	Internet Explorer 6.0?, Mozilla FireFox 1.0,
	NetScape 7.2 (or above)
Email:	Access to a valid email account
Screen Resolution:	800 x 600 minimum
Enabled Security Settings:	•Allow per session cookies
	•Users accessing the internet behind a Proxy
	Server must enable HTTP 1.1 settings via proxy connection

^{**} These minimum requirements are subject to change. If these requirements change, we will provide you with an email message at the email address we have on file for you at that time providing you with the revised hardware and software requirements, at which time you will have the right to withdraw your consent.

Acknowledging your access and consent to receive materials electronically

To confirm to us that you can access this information electronically, which will be similar to other electronic notices and disclosures that we will provide to you, please verify that you were able to read this electronic disclosure and that you also were able to print on paper or electronically save this page for your future reference and access or that you were able to e-mail this disclosure and consent to an address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to receiving notices and disclosures exclusively in electronic format on the terms and conditions described above, please let us know by clicking the 'I agree' button below.

By checking the 'I Agree' box, I confirm that:

- I can access and read this Electronic CONSENT TO ELECTRONIC RECEIPT OF ELECTRONIC RECORD AND SIGNATURE DISCLOSURES document; and
- I can print on paper the disclosure or save or send the disclosure to a place where I can print it, for future reference and access; and
- Until or unless I notify PG&E as described above, I consent to receive from exclusively through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to me by PG&E during the course of my relationship with you.

Attachment 3

TRC/Lockheed Program Contract



Contract Change Order

This is Change Order ("CO") No. 01 to Contract No. C22092 dated June 7, 2020 between the below-named Contractor ("Contractor"), a California corporation, and Pacific Gas and Electric Company ("PG&E"), a California corporation with its headquarters located at 77 Beale Street, San Francisco, California 94105. Contractor shall perform all Work under this Contract, as amended by this Change Order, pursuant to and in accordance with the terms and conditions of the Contract.

Contractor's Legal Name:	TRC Solutions, Inc.	This Contract Change Order consists of 4 page(s).
Contractor's Address:	21 Griffin Road North	
	Windsor, CT 06095-1512	
Project Name:		
Job Location:		

CHANGES: The Parties hereby modify the Contract referenced above as follows:

Contract Change Order 1 shall update the Program Implementation Agreement, Section 18.8(a) Order of Precedence, as further described in the attached Revision to the Program Implementation Agreement (PIA).

ATTACHMENTS: The following are attached to this Contract Change Order and incorporated herein by this reference.

Attachment A COVID-19 Addendum (1 page)
Revision to the Program Implementation Agreement (PIA) (1 Page)

PRICING CHANGES:	Previous Total Contract Value:	\$Total Value of All Authorized CWAs	
Addition or Deduction:		\$Total Value of All Authorized CWAs	
	Revised Total Contract Value:	\$Total Value of All Authorized CWAs	

All other terms and conditions of the Contract, as it may have been amended by previous Contract Change Order(s), if any, shall remain the same.

THE PARTIES, BY SIGNATURE OF THEIR AUTHORIZED REPRESENTATIVES, HEREBY AGREE TO THE TERMS OF THIS CONTRACT CHANGE ORDER.

PACIFIC GAS AND ELECTRIC COMPANY		CONTRACTOR: TRC SOLUTIONS, INC	
Signature	Jamie Martin	Signature	Roger D. Hanagan
Name	Jamie Martin	Name	Roger D. Flanagan
Title	Chief Procurement Office and Vice	Flitte sident	, Տ <u>ջ</u> անդեցիցvice President
Date	10/27/2020	Date	10/27/2020



Change Order No. 01 Contract No. C22092 Page 2 of 4

ADMINISTRATION					
PG&E Negotiator	Tony	Abdulla	Contractor Representative	Roger D. Flanagan	
Phone	628-2	19-3229	Phone		
Email:	TCA2	l@pge.com	Email:	rdflanagan@trccompanies.com	
Accounting Reference					
INVOICE INSTRUCTIONS: As described in more detail in the Invoicing section of the Terms and Conditions, Contractor shall send The default submission system for invoices to PACIFIC GAS AND ELECTRIC COMPANY should be through the electronic invoicing portal, which also provides real-time invoice payment status. In rare cases that it is infeasible for a supplier to use this system, please send paper invoices to the address be invoice payment status for paper invoices can be accessed through the automated PG&E Paid Help Line at (& PAID (7243) or by emailing APPaidline@pge.com		ice payment status. tem, please send paper invoices to the address below.			
invoices for each payment when due, showing the Purchase Order Number (starts with "27" or "35") and the Line Item number, if applicable. Send ORIGINAL Invoice to: Send Invoice COPY to:		Send ORIGINAL Invoice to:	PG&E Accounts Payable PO Box 7760 San Francisco, CA 94120-7760		
		Send Invoice COPY to:			

INTERNAL PG&E USE ONLY		
Distribution Date		
Distribution of Copies	☐ ARIBA Contracts ("CXXXX" series): Buyer uploads an executed copy in Ariba.	☐ Contractor (Signed Original Copy)
	☐ Work Supervisor	☐ Manager
	☐ Invoice Approver	☐ Supervisor
	□ V.P.	☐ Sourcing/ Purchasing
	□ Director	Law



Attachment A COVID-19 Addendum

COVID-19. The Parties acknowledge that they are entering into this agreement with knowledge of the existing global COVID-19 pandemic. Despite the existence of the pandemic, the Parties currently believe that they can perform their respective obligations under this contract. The Parties recognize that during performance of the contract, the pandemic and associated governmental actions might result in work restrictions, office closures, restricted hours, shortages of equipment and materials, lockdowns and the like which could temporarily interfere with the Parties' ability to perform their obligations under this contract. If a Party experiences such a delay, it shall provide prompt written notice to the other Party of the fact of delay and of the circumstances delaying performance, and shall continue to keep the other Party updated. The Parties agree to cooperate with each other and to employ reasonable mitigation measures to minimize the delay and its effects, including but not limited to negotiation of reasonable contract change orders if necessary.

Revision to the Program Implementation Agreement (PIA)

TRC Solutions, Inc.

MSA C22090 Change Order 1

Page 1 of 4

The purpose of this change order to the Program Implementation Agreement (Agreement) is to correct a numerical typographical error in the Agreement's Section 18.8(a) Order of Precedence in accordance with the CPUC directive.

The Parties agree in Section 18.8(a) Order of Precedence under the Agreement to delete the referenced #9 pertaining to the paragraph for the Dispute Resolution Process and replace it with #10 correctly reflecting its location in the Agreement.

Attachment 4

kW Engineering Program Contract



Contract Change Order

This is Change Order ("CO") No. 1 to Contract No. C22006 dated 6/3/2020 between the below-named Contractor ("Contractor"), a California corporation, and Pacific Gas and Electric Company ("PG&E"), a California corporation with its headquarters located at 77 Beale Street, San Francisco, California 94105. Contractor shall perform all Work under this Contract, as amended by this Change Order, pursuant to and in accordance with the terms and conditions of the Contract.

Contractor's Legal Name:	Kilowatt Engineering, Inc	This Contract Change Order consists of 4 page(s).	
Contractor's Address:	287 17 TH Street Suite 300 Oakland, CA 94612		
Project Name:	Third-Party Energy Efficiency Smart Labs Program		

Job Location: PG&E Territory

CHANGES: The Parties hereby modify the Contract referenced above as follows:

This Contract Change Order No. 1 shall update the Program Implementation Agreement, Section 18.8(a) Order of Precedence, as further described in the attached Revision to the Program Implementation Agreement (PIA).

ATTACHMENTS: The following are attached to this Contract Change Order and incorporated herein by this reference.

Attachment A: COVID-19 Addendum – Page 3
Revision to the Program Implementation Agreement (PIA) – Page 4

PRICING CHANGES: Previous Total Contract Value:		\$ Total Value of All Authorized CWAs	
	Addition or Deduction:	\$ Total Value of All Authorized CWAs	
	Revised Total Contract Value:	\$ Total Value of All Authorized CWAs	

All other terms and conditions of the Contract, as it may have been amended by previous Contract Change Order(s), if any, shall remain the same.

THE PARTIES, BY SIGNATURE OF THEIR AUTHORIZED REPRESENTATIVES, HEREBY AGREE TO THE TERMS OF THIS CONTRACT CHANGE ORDER.

Contractor represents and warrants that it: (1) has not yet started the Work described in this Change Order, or (2) commenced the Work after receiving an approved field authorization (which includes an approved Unifier RFI) for this Work, or (3) has reported commencement of this Work before approval of a field authorization or issuance of this Change Order to the PG&E Supply Chain organization through: https://afporegistration-d457b1be4.dispatcher.us2.hana.ondemand.com/index.html?hc reset

PACIFIC GAS AND ELECTRIC COMPANY		CONTRACTOR: KILOWATT ENGINEERING, INC.	
Signature	DocuSigned by: Advicume Brown 7816F002DECD412	Signature	James M. Kelsey
Name	Adrienne Brown	Name	James M. Kelsey
Title	Porfolio Manager	Title	President
Date	10/21/2020	Date	10/21/2020

Kilowatt Engineering, Inc. Contract Change Order No. 1 PG&E Contract No. C22006 Page 2 of 4



ADMINISTRATION					
PG&E Negotiator	Bella Shamoun		Contractor Representative	James M. Kelsey	
Phone	415-973-2402		Phone	510-834-6420	
Email:	B2Sx@pge.com		Email:	kelsey@kw-engineering.com	
Accounting Reference	CW23	334086			
INVOICE INSTRUCTIONS: As described in more detail in the Invoicing section of the Terms and Conditions, Contractor shall send invoices for each payment when due, showing the Purchase Order Number (starts with "27" or "35") and the Line Item number, if applicable.		electronic invoicing portal, which also In rare cases that it is infeasible for a	provides real-time invo supplier to use this syst ices can be accessed the	AND ELECTRIC COMPANY should be through the Taulia ice payment status. tem, please send paper invoices to the address below. hrough the automated PG&E Paid Help Line at (800) 756-	
		Send ORIGINAL Invoice to:	PG&E Accounts Payable PO Box 7760 San Francisco, CA 94120-7760		
		Send Invoice COPY to:	Mathew Braunwarth MPBb@pge.com		

INTERNAL PG&E USE ONLY		
Distribution Date		
Distribution of Copies	☐ ARIBA Contracts ("CXXXX" series): Buyer uploads an executed copy in Ariba.	☐ Contractor
		(Signed Original Copy)
	☐ Work Supervisor	☐ Manager
	☐ Invoice Approver	Supervisor
	□ V.P.	☐ Sourcing/ Purchasing
	Director	Law



Attachment A COVID-19 Addendum

COVID-19. The Parties acknowledge that they are entering into this agreement with knowledge of the existing global COVID-19 pandemic. Despite the existence of the pandemic, the Parties currently believe that they can perform their respective obligations under this contract. The Parties recognize that during performance of the contract, the pandemic and associated governmental actions might result in further work restrictions, office closures, restricted hours, shortages of equipment and materials, lockdowns and the like which could temporarily interfere with the Parties' ability to perform their obligations under this contract. If a Party experiences such a delay, it shall provide prompt written notice to the other Party of the fact of delay and of the circumstances delaying performance, and shall continue to keep the other Party updated. The Parties agree to cooperate with each other and to employ reasonable mitigation measures to minimize the delay and its effects, including but not limited to negotiation of reasonable contract change orders if necessary.

Revision to the Program Implementation Agreement (PIA)

The purpose of this change order to the Program Implementation Agreement (Agreement) is to correct a numerical typographical error in the Agreement's Section 18.8(a) Order of Precedence in accordance with the CPUC directive.

The Parties agree in Section 18.8(a) Order of Precedence under the Agreement to delete the referenced #9 pertaining to the paragraph for the Dispute Resolution Process and replace it with #10 correctly reflecting its location in the Agreement.



Certificate Of Completion

Envelope Id: 654390F29B1E4BAAAD0EFCB795379AE6

Subject: CW2334086 - CCO1 MSA C22006 Kilowatt Engineering Inc Final 102120.pdf

Source Envelope:

Document Pages: 4 Signatures: 2 Envelope Originator: Initials: 0 Certificate Pages: 5 Martin Garcia AutoNav: Enabled 77 Beale Street

Envelopeld Stamping: Enabled

Time Zone: (UTC-08:00) Pacific Time (US & Canada)

San Francisco, CA 94105

Status: Completed

IP Address: 216.109.110.11

Record Tracking

Status: Original Holder: Martin Garcia Location: DocuSign

10/21/2020 3:24:31 PM M9GU@pge.com

Signer Events

James M. Kelsey kelsey@kw-engineering.com

President

Security Level: Email, Account Authentication

(None)

Electronic Record and Signature Disclosure:

Accepted: 10/21/2020 4:50:12 PM ID: 1ecd738a-b0ad-4dd2-ae53-3f091e17fabe

Adrienne Brown AMBZ@pge.com Porfolio Manager

Pacific Gas & Electric Company

Security Level: Email, Account Authentication

(None)

Electronic Record and Signature Disclosure:

Accepted: 10/21/2020 5:37:52 PM

ID: 16cff3a1-59fb-4474-b07e-b011699cfe2f

Signature

James M. Kelsey 49FA7F3280D040F..

Signature Adoption: Pre-selected Style Using IP Address: 69.170.25.186

DocuSigned by: adrienne Brown 7315F902DECD412...

Signature Adoption: Pre-selected Style Using IP Address: 131.89.195.95

Timestamp

M9GU@pge.com

Sent: 10/21/2020 3:26:00 PM Viewed: 10/21/2020 4:50:12 PM Signed: 10/21/2020 4:54:01 PM

Sent: 10/21/2020 4:54:02 PM Viewed: 10/21/2020 5:37:52 PM Signed: 10/21/2020 5:38:00 PM

In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	10/21/2020 4:54:02 PM

Envelope Summary Events	Status	Timestamps		
Certified Delivered	Security Checked	10/21/2020 5:37:52 PM		
Signing Complete	Security Checked	10/21/2020 5:38:00 PM		
Completed	Security Checked	10/21/2020 5:38:00 PM		
Payment Events	Status	Timestamps		
Electronic Record and Signature Disclosure				

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

From time to time, PG&E (we, us or Company) may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through your DocuSign, Inc. (DocuSign) Express user account. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to these terms and conditions, please confirm your agreement by clicking the 'I agree' button at the bottom of this document.

Getting paper copies

At any time, you may request from us a paper copy of any record provided or made available electronically to you by us. For such copies, as long as you are an authorized user of the DocuSign system you will have the ability to download and print any documents we send to you through your DocuSign user account for a limited period of time (usually 30 days) after such documents are first sent to you. After such time, if you wish for us to send you paper copies of any such documents from our office to you, you will be charged a \$0.00 per-page fee. You may request delivery of such paper copies from us by following the procedure described below.

Withdrawing your consent

If you decide to receive notices and disclosures from us electronically, you may at any time change your mind and tell us that thereafter you want to receive required notices and disclosures only in paper format. How you must inform us of your decision to receive future notices and disclosure in paper format and withdraw your consent to receive notices and disclosures electronically is described below.

Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed at which we can complete certain steps in transactions with you and delivering services to you because we will need first to send the required notices or disclosures to you in paper format, and then wait until we receive back from you your acknowledgment of your receipt of such paper notices or disclosures. To indicate to us that you are changing your mind, you must withdraw your consent using the DocuSign 'Withdraw Consent' form on the signing page of your DocuSign account. This will indicate to us that you have withdrawn your consent to receive required notices and disclosures electronically from us and you will no longer be able to use your DocuSign Express user account to receive required notices and consents electronically from us or to sign electronically documents from us.

All notices and disclosures will be sent to you electronically

Unless you tell us otherwise in accordance with the procedures described herein, we will provide electronically to you through your DocuSign user account all required notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you during the course of our relationship with you. To reduce the chance of you inadvertently not receiving any notice or disclosure, we prefer to provide all of the required notices and disclosures to you by the same method and to the same address that you have given us. Thus, you can receive all the disclosures and notices electronically or in paper format through the paper mail delivery system. If you do not agree with this process, please let us know as described below. Please also see the paragraph immediately above that describes the consequences of your electing not to receive delivery of the notices and disclosures electronically from us.

How to contact PG&E:

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: pcpc@pge.com

To advise PG&E of your new e-mail address

To let us know of a change in your e-mail address where we should send notices and disclosures electronically to you, you must send an email message to us at pcpc@pge.com and in the body of such request you must state: your previous e-mail address, your new e-mail address. We do not require any other information from you to change your email address.

In addition, you must notify DocuSign, Inc to arrange for your new email address to be reflected in your DocuSign account by following the process for changing e-mail in DocuSign.

To request paper copies from PG&E

To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an e-mail to pcpc@pge.com and in the body of such request you must state your e-mail address, full name, US Postal address, and telephone number. We will bill you for any fees at that time, if any.

To withdraw your consent with PG&E

To inform us that you no longer want to receive future notices and disclosures in electronic format you may:

i. decline to sign a document from within your DocuSign account, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may; ii. send us an e-mail to pcpc@pge.com and in the body of such request you must state your e-mail, full name, IS Postal Address, telephone number, and account number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

Required hardware and software

Required hardware and software	
Operating Systems:	Windows2000? or WindowsXP?
Browsers (for SENDERS):	Internet Explorer 6.0? or above
Browsers (for SIGNERS):	Internet Explorer 6.0?, Mozilla FireFox 1.0,
	NetScape 7.2 (or above)
Email:	Access to a valid email account
Screen Resolution:	800 x 600 minimum
Enabled Security Settings:	•Allow per session cookies
	•Users accessing the internet behind a Proxy
	Server must enable HTTP 1.1 settings via proxy connection

^{**} These minimum requirements are subject to change. If these requirements change, we will provide you with an email message at the email address we have on file for you at that time providing you with the revised hardware and software requirements, at which time you will have the right to withdraw your consent.

Acknowledging your access and consent to receive materials electronically

To confirm to us that you can access this information electronically, which will be similar to other electronic notices and disclosures that we will provide to you, please verify that you were able to read this electronic disclosure and that you also were able to print on paper or electronically save this page for your future reference and access or that you were able to e-mail this disclosure and consent to an address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to receiving notices and disclosures exclusively in electronic format on the terms and conditions described above, please let us know by clicking the 'I agree' button below.

By checking the 'I Agree' box, I confirm that:

- I can access and read this Electronic CONSENT TO ELECTRONIC RECEIPT OF ELECTRONIC RECORD AND SIGNATURE DISCLOSURES document; and
- I can print on paper the disclosure or save or send the disclosure to a place where I can print it, for future reference and access; and
- Until or unless I notify PG&E as described above, I consent to receive from exclusively through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to me by PG&E during the course of my relationship with you.

Attachment 5

Willdan Program Contract



Contract Change Order

This is Change Order ("CO") No. 01 to Contract No. C22095 dated June 2, 2020 between the below-named Contractor ("Contractor"), a California corporation, and Pacific Gas and Electric Company ("PG&E"), a California corporation with its headquarters located at 77 Beale Street, San Francisco, California 94105. Contractor shall perform all Work under this Contract, as amended by this Change Order, pursuant to and in accordance with the terms and conditions of the Contract.

Contractor's	Willdan Energy Solutions	This Contract Change Order consists of 4 page(s).
Legal Name:		

Contractor's 2401 E. Katella Ave., Suite 300

Address: Anaheim, CA 92806

Project N	ame:
-----------	------

Job Location:

CHANGES: The Parties hereby modify the Contract referenced above as follows:

Contract Change Order 1 shall update the Program Implementation Agreement, Section 18.8(a) Order of Precedence, as further described in the attached Revision to the Program Implementation Agreement (PIA).

ATTACHMENTS: The following are attached to this Contract Change Order and incorporated herein by this reference.

Attachment A COVID-19 Addendum (1 page) Revision to the Program Implementation Agreement (PIA) (1 Page)

PRICING CHANGES:	Previous Total Contract Value:	\$Total Value of All Authorized CWAs	
	Addition or Deduction:	\$Total Value of All Authorized CWAs	
	Revised Total Contract Value:	\$Total Value of All Authorized CWAs	

All other terms and conditions of the Contract, as it may have been amended by previous Contract Change Order(s), if any, shall remain the same.

THE PARTIES, BY SIGNATURE OF THEIR AUTHORIZED REPRESENTATIVES, HEREBY AGREE TO THE TERMS OF THIS CONTRACT CHANGE ORDER.

PACIFIC GAS AND ELECTRIC COMPANY		CONTRAC	CONTRACTOR: Willdan Energy Solutions	
Signature	DocuSigned by: AVILLAN BYOWN	Signature	Docusigned by: Tom Brishin	
Name	Adi*19@PHPE□B#own	Name	Tom Brisbin	
Title	Porfolio Manager	Title	Chairman of the Board	
Date	10/27/2020	Date	10/27/2020	



Change Order No. 01 Contract No. C22095 Page 2 of 2

ADMINISTRATION				
PG&E Negotiator	Paula	Paschal	Contractor Representative	Tom Brisbin
Phone	415-4	16-8219	Phone	626-893-9448
Email:	Paula	.Paschal@pge.com	Email:	tbrisbin@willdan.com
Accounting Reference				
INVOICE INSTRUCTI As described in more in the Invoicing sectio the Terms and Condit Contractor shall send invoices for each pays when due, showing th Purchase Order Numl (starts with "27" or "35 and the Line Item num if applicable.	electronic invoicing portal, which also provides real-time invoice payment status. In rare cases that it is infeasible for a supplier to use this system, please send paper invoices to the address be invoice payment status for paper invoices can be accessed through the automated PG&E Paid Help Line at (1) PAID (7243) or by emailing APPaidline@pge.com Send ORIGINAL Invoice to: PG&E Accounts Payable PO Box 7760 San Francisco, CA 94120-7760 Send Invoice COPY to:		ice payment status. tem, please send paper invoices to the address below. hrough the automated PG&E Paid Help Line at (800) 756-	

INTERNAL PG&E USE ONLY		
Distribution Date		
Distribution of Copies	ARIBA Contracts ("CXXXX" series): Buyer uploads an executed copy in Ariba.	☐ Contractor (Signed Original Copy)
	☐ Work Supervisor	☐ Manager
	☐ Invoice Approver	Supervisor
	□ V.P.	☐ Sourcing/ Purchasing
	Director	Law



Attachment A COVID-19 Addendum

COVID-19. The Parties acknowledge that they are entering into this agreement with knowledge of the existing global COVID-19 pandemic. Despite the existence of the pandemic, the Parties currently believe that they can perform their respective obligations under this contract. The Parties recognize that during performance of the contract, the pandemic and associated governmental actions might result in further work restrictions, office closures, restricted hours, shortages of equipment and materials, lockdowns and the like which could temporarily interfere with the Parties' ability to perform their obligations under this contract. If a Party experiences such a delay, it shall provide prompt written notice to the other Party of the fact of delay and of the circumstances delaying performance, and shall continue to keep the other Party updated. The Parties agree to cooperate with each other and to employ reasonable mitigation measures to minimize the delay and its effects, including but not limited to negotiation of reasonable contract change orders if necessary.

Revision to the Program Implementation Agreement (PIA)
Willdan Energy Solutions
MSA C22095 Change Order 1
Page 1 of 1

The purpose of this change order to the Program Implementation Agreement (Agreement) is to correct a numerical typographical error in the Agreement's Section 18.8(a) Order of Precedence in accordance with the CPUC directive.

The Parties agree in Section 18.8(a) Order of Precedence under the Agreement to delete the referenced #9 pertaining to the paragraph for the Dispute Resolution Process and replace it with #10 correctly reflecting its location in the Agreement.

Attachment 6

AESC Program Contract



Contract Change Order

This is Change Order ("CO") No. 01 to Contract No. C22094 dated June 2, 2020 between the below-named Contractor ("Contractor"), a California corporation, and Pacific Gas and Electric Company ("PG&E"), a California corporation with its headquarters located at 77 Beale Street, San Francisco, California 94105. Contractor shall perform all Work under this Contract, as amended by this Change Order, pursuant to and in accordance with the terms and conditions of the Contract.

Contractor's Alternative Energy Systems Consulting, Inc. Legal Name:		This Contract Change Order consists of 4 page		
Contractor's 5927 Balfour Court# 213 Address: Carlsbad, CA 92008				
Project Name:				
Job Location:				
CHANGES: The	Parties hereby modify the Contract referenced above	as follows:		

Contract Change Order 1 shall update the Program Implementation Agreement, Section 18.8(a) Order of Precedence, as further described in the attached Revision to the Program Implementation Agreement (PIA).

ATTACHMENTS: The following are attached to this Contract Change Order and incorporated herein by this reference.

Attachment A COVID-19 Addendum (1 page) Revision to the Program Implementation Agreement (PIA) (1 Page)

PRICING CHANGES:	Previous Total Contract Value:	\$Total Value of All Authorized CWAs	
	Addition or Deduction:	\$Total Value of All Authorized CWAs	
	Revised Total Contract Value:	\$Total Value of All Authorized CWAs	

All other terms and conditions of the Contract, as it may have been amended by previous Contract Change Order(s), if any, shall remain the same.

THE PARTIES, BY SIGNATURE OF THEIR AUTHORIZED REPRESENTATIVES, HEREBY AGREE TO THE TERMS OF THIS **CONTRACT CHANGE ORDER.**

PACIFIC GAS AND ELECTRIC COMPANY		CONTRAC	TOR: Alternative Energy Systems Consulting, Inc
Signature	Docusigned by: A Jrium Brown 73155902DECD412	Signature	Docusigned by: Antonio Corradini
Name	Adrienne Brown	Name	Antonio Corradini
Title	Porfolio Manager	Title	CEO
Date	10/23/2020	Date	10/23/2020



Change Order No. 01 Contract No. C22094 Page 2 of 2

ADMINISTRATION					
PG&E Negotiator	Paula	Paschal	Contractor Representative	Mary Kruse	
Phone	415-4	16-8219	Phone	858-354-0201	
Email:	Paula	.Paschal@pge.com	Email:	mkruse@aesc-inc.com	
Accounting Reference					
As described in more in the Invoicing section the Terms and Condition Contractor shall send	electronic invoicing portal, which also provides real-time invoice payment status. In rare cases that it is infeasible for a supplier to use this system, please send paper invoices to the address Invoice payment status for paper invoices can be accessed through the automated PG&E Paid Help Line at (ice payment status. em, please send paper invoices to the address below.		
invoices for each payment when due, showing the Purchase Order Number (starts with "27" or "35")		Send ORIGINAL Invoice to:	PG&E Accounts Payab PO Box 7760 San Francisco, CA 94		
	and the Line Item number, Send Invoice COPY to:				

INTERNAL PG&E USE ONLY		
Distribution Date		
	☐ ARIBA Contracts ("CXXXX" series): Buyer uploads an executed copy in Ariba.	Contractor
Distribution of Copies	uploads all executed copy III Aliba.	(Signed Original Copy)
	☐ Work Supervisor	☐ Manager
	☐ Invoice Approver	Supervisor
	□ V.P.	☐ Sourcing/ Purchasing
	☐ Director	Law



Attachment A COVID-19 Addendum

COVID-19. The Parties acknowledge that they are entering into this agreement with knowledge of the existing global COVID-19 pandemic. Despite the existence of the pandemic, the Parties currently believe that they can perform their respective obligations under this contract. The Parties recognize that during performance of the contract, the pandemic and associated governmental actions might result in further work restrictions, office closures, restricted hours, shortages of equipment and materials, lockdowns and the like which could temporarily interfere with the Parties' ability to perform their obligations under this contract. If a Party experiences such a delay, it shall provide prompt written notice to the other Party of the fact of delay and of the circumstances delaying performance, and shall continue to keep the other Party updated. The Parties agree to cooperate with each other and to employ reasonable mitigation measures to minimize the delay and its effects, including but not limited to negotiation of reasonable contract change orders if necessary.

Revision to the Program Implementation Agreement (PIA)
Alternative Energy Systems Consulting, Inc.
MSA C22094 Change Order 1
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The purpose of this change order to the Program Implementation Agreement (Agreement) is to correct a numerical typographical error in the Agreement's Section 18.8(a) Order of Precedence in accordance with the CPUC directive.

The Parties agree in Section 18.8(a) Order of Precedence under the Agreement to delete the referenced #9 pertaining to the paragraph for the Dispute Resolution Process and replace it with #10 correctly reflecting its location in the Agreement.

PG&E Gas and Electric Advice Submittal List General Order 96-B, Section IV

AT&T

Albion Power Company

Alta Power Group, LLC Anderson & Poole

Atlas ReFuel BART

Calpine

Barkovich & Yap, Inc.
California Cotton Ginners & Growers Assn
California Energy Commission

California Hub for Energy Efficiency Financing

California Alternative Energy and Advanced Transportation Financing Authority California Public Utilities Commission

Cameron-Daniel, P.C.
Casner, Steve
Cenergy Power
Center for Biological Diversity

Chevron Pipeline and Power City of Palo Alto

City of San Jose
Clean Power Research
Coast Economic Consulting
Commercial Energy
Crossborder Energy
Crown Road Energy, LLC
Davis Wright Tremaine LLP
Day Carter Murphy

Dept of General Services Don Pickett & Associates, Inc. Douglass & Liddell Downey & Brand
East Bay Community Energy
Ellison Schneider & Harris LLP
Energy Management Service
Engineers and Scientists of California

GenOn Energy, Inc.
Goodin, MacBride, Squeri, Schlotz &
Ritchie
Green Power Institute
Hanna & Morton
ICF

International Power Technology Intestate Gas Services, Inc. Kelly Group

Ken Bohn Consulting
Keyes & Fox LLP
Leviton Manufacturing Co., Inc.

IGS Energy

Los Angeles County Integrated Waste Management Task Force MRW & Associates Manatt Phelps Phillips Marin Energy Authority McKenzie & Associates

Modesto Irrigation District NLine Energy, Inc. NRG Solar

Office of Ratepayer Advocates OnGrid Solar Pacific Gas and Electric Company Peninsula Clean Energy Pioneer Community Energy

Redwood Coast Energy Authority Regulatory & Cogeneration Service, Inc. SCD Energy Solutions San Diego Gas & Electric Company

SPURR

San Francisco Water Power and Sewer Sempra Utilities

Sierra Telephone Company, Inc.
Southern California Edison Company
Southern California Gas Company
Spark Energy
Sun Light & Power
Sunshine Design
Tecogen, Inc.
TerraVerde Renewable Partners
Tiger Natural Gas, Inc.

TransCanada
Utility Cost Management
Utility Power Solutions
Water and Energy Consulting Wellhead
Electric Company
Western Manufactured Housing
Communities Association (WMA)
Yep Energy