

## Applying for Financing Program

Speaker 1:

A title says, "How to Apply." The title says, "Introduction to financing, PG&E's energy efficiency financing program." On the screen is a montage of images of PG&E customer service representatives meeting with customers in different settings. We zoom in on a PG&E customer on the laptop in an office. A male PG&E representative in a navy polo shirt sits next to him and talks with him.

Speaker 2:

PG&E's business customers are supported by a team of energy advisors, financing specialists, and engineers to get their 0% energy efficiency loans processed quickly.

Speaker 1:

An icon of a building appears that is labeled Your Business. Now, a row of three graphic icons appears in order. A circle icon with a person inside is the first one. It's labeled U. A dotted line with a telephone icon in the middle of it appears between the U icon and another icon. The second icon is a circle with a person in blue with a PG&E logo on their shirt inside it. It's labeled PG&E Advisor. A dotted line connects this advisor icon to a third one, which is of a notepad and a pen.

Speaker 2:

To get started, contact a PG&E energy advisor to request a payment history screening and start a project discussion.

Speaker 1:

Two men walk on a roof that has many solar panels on it. Another row of four icons appears, connected by dotted lines. The first three images show people in different outfits. They're labeled respectively Financing Team, Engineer, and Contractor. The last icon shows the notepad and pen.

Speaker 2:

Once your business passes initial screening, PG&E's financing team and engineers will work directly with your trade professional contractor to further qualify your project, identify loan terms, and generate an agreement. When the loan agreement is signed by your business and PG&E's financing team...

Speaker 1:

An animated cogwheel appears. A male PG&E representative meets with a male customer, and they look at PG&E billing information on a computer monitor.

Speaker 2:

PG&E will reserve your funds and installation work can begin. Your trade professional contractor and the PG&E financing team will remain in contact throughout the project. They'll share updates on development and ensure the required documentation is reviewed for quality assurance.

Speaker 1:

The cogwheel icon spins and a check mark than appears inside it. An animated pen writes on a check icon. From this check, a dotted line comes and connects to graphic icons of people. The top one is labeled Your Business, and the bottom one is labeled Your Contractor.

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Speaker 2:

Upon project completion, a check will be sent to your business or your trade professional contractor as designated by the loan agreement.

Speaker 1:

There is a man in a warehouse writing on a clipboard. Another man handles a cardboard box on a conveyor belt. We see another montage of PG&E representatives in conversations with customers in different settings. The final screen is blue and has the PG&E logo in the middle. Underneath the logo, it says, "Visit.pge.com/eef."

Speaker 2:

Over a short time, you will repay the loan through the energy savings you see on your monthly bill. No out-of-pocket costs. Once the loan is paid off, your business will benefit from annual savings. Learn more about PG&E's energy efficiency financing program today. Visit [pge.com/eef](http://pge.com/eef).