PG&E inducted into the Billion Dollar Roundtable

PG&E was recognized for supplier diversity excellence by being named to the Billion Dollar Roundtable. The company joins an exclusive group of United States-based corporations that have attained $1 billion or more in certified direct diverse supplier spend. PG&E, the first California utility to join the Roundtable, will be formally inducted as the 28th member of the roundtable during next year’s summit.

Diverse Suppliers Go Green workshop

During Hispanic Heritage Month, PG&E hosted a workshop for the small and diverse business community on Diverse Suppliers Go Green. During this workshop, attendees assessed their green business practices, developed an environmental policy and a plan for reducing their environmental impacts. Jesus Soto, VP of Gas provided welcome remarks. Chris Benjamin, Director of Corporate Sustainability shared the importance of corporate sustainability at PG&E. Tiffany Rodriguez, Supply Chain Consultant facilitated the interactive session. Attendees walked away with an action plan to improve their operations and reduce their environmental footprint.

Continued on next page...
PG&E recognized as part of the United States Hispanic Chamber of Commerce’s Million Dollar Club

The USHCC’s (United States Hispanic Chamber of Commerce) National Convention brings together thousands of Hispanic business owners, corporate executives and members of more than 200 local Hispanic chambers of commerce from across the country, offering the opportunity to establish strategic, long-lasting business partnerships through dialogue, matchmaking and learning.

PG&E received recognition as part of the Million Dollar Club in the category of $750M-$1B. PG&E sponsored two Hispanic suppliers, Marcos Gomez — Mountain F Enterprises and Renee Hernandez — Traffic Management Inc, to attend the convention. Marco Campos, president of Campos EPC and one of PG&E’s gas suppliers was awarded Hispanic Business Enterprise (HBE) Elite award. Both sponsored attendees and Marco were extremely appreciative of the opportunity to attend the event.

Billion Dollar Roundtable  Continued from Page 1

The Billion Dollar Roundtable promotes and shares best practices in supply chain diversity excellence. Its members review and discuss issues, challenges and strategies related to supplier diversity as a means to advance supply chain opportunities for corporations and diverse suppliers.

In 2016, PG&E spent a record $2.85 billion with diverse suppliers, accounting for 44 percent of its total procurement. For five consecutive years, diverse suppliers have accounted for more than $2 billion of the company’s total spend and more than 40 percent of PG&E’s total spend for four straight years.

PG&E has been committed to supporting a diverse supply chain for the past 36 years, developing one of the leading supplier diversity programs in the energy industry. In addition to its billion dollar spending with diverse suppliers, PG&E enhances the quality of its supplier diversity program through initiatives that address key success factors for suppliers.

[Source: Currents by Tony Khing]

“Diverse Suppliers are Affordable” series launched

On November 15th, PG&E hosted its first “Affordability” workshop. This half-day workshop focused on “Reducing Costs of Operation.” The workshop was geared towards identification and cost reduction associated with poor quality and rework. The curriculum included: learning how to breakdown operational activities and determine costs of operations, estimate the cost of poor quality and eliminate or reduce rework. A group of 23 selected suppliers from PG&E’s lines of businesses attended the workshop.
PG&E’s Technical Assistance Program continues to support DBE development

PG&E offers a broad base of technical assistance and capacity building initiatives to diverse business enterprises of all sizes. This past fall, PG&E was able to offer scholarships to four of our diverse suppliers to the University of Washington’s Foster School of Business – Minority Business Executive Program. This accelerated one-week intensive program is designed to assist minority and women business leaders in facing current and future business challenges. Participants learned to utilize financial tools to make more effective decisions, develop and understand long-term strategic plans for growth and sustainability, learn how to market their products and services more effectively, manage their processes and projects more efficiently and develop their leadership skills. They return to their business with new skills, a renewed personal energy, and an invaluable network of fellow minority and women business leaders.

Prime Supplier Academy

Since its inception in 2015, the Prime Supplier Academy’s in-person workshops continue to foster dynamic networking and hands on learning between PG&E’s suppliers. The Academy’s courses continue to promote a deeper understanding of Supply Chain Responsibility. Each workshop is a targeted training in supplier diversity, environmental sustainability and supplier code of conduct.

The program is geared towards underperforming PG&E primes that need further coaching on Supply Chain Responsibility (Supplier Diversity, Sustainability and Code of Conduct). In 2017, we incorporated Supply Chain Sustainability and Code of Conduct Trainings. The workshops were in person or WebEx based. In 2017, close to 200 participants attended the three in-person workshops- represented by over 120 plus unique companies (70% of the companies were non-diverse primes).

The New Face in PG&E Supply Chain Responsibility

Nazzi has joined the Supply Chain team as the new Director’s Assistant for Joan Kerr, Dina Arellanes, and Kerry Green. Prior to this role, Nazzi was a Business Process Analyst for the Process Excellence team in Gas. Nazzi is a California native and is currently living in the San Ramon Valley. She graduated from San Diego State with a BS in Business Marketing. In her free time, Nazzi enjoys travel, spending time with family and friends, and attending various sporting events, including basketball, baseball, soccer and football.
Meet Our
Supply Chain Responsibility Team

Here are our Supply Chain Responsibility team members (previously Supplier Diversity and Sustainability) and their assigned business portfolios. We encourage you to visit the PG&E website [www.pge.com/supplychainresponsibility] for the most current updates and information.

Joan Kerr
Director
Supply Chain Responsibility

Nazmi Yarahmadi
Director’s Assistant
Supply Chain Responsibility

Deb Bonner
Manager
Process Lead: Supplier Environmental and Sustainability Program

Cherry Crosby
Consultant, Sr.
CBO Lead: Asian
Process Lead: Prime Supplier Academy, Supplier Development Program, Supply Chain Responsibility Awards, Results Support

Timothy Evans
Consultant, Exp.
CBO: Native American/Alaska Natives Gas Operations

Jerilyn Gleaves
Manager
CBO Lead: African American
Process Lead: LOB Champions Process, Supplier Diversity Consultant Process

Lynette Hall
Consultant, Sr.
CBO Lead: Service-Disabled Veterans
Process Lead: Outreach, Ambassador Program, GO-156 Annual Filing

Kristen Hickey
Consultant, Exp.
CBO Lead: LGBT, Fleet/Aviation, Corporate Real Estate, Professional Services Shared Services, Corporate Services

Lili Kwan
Manager
CBO Lead: WRMSDC, NMSDC
Process Lead: Supplier Diversity Operations, Program Management

Bob LeFave
Consultant, Sr.
Process Lead: Results and Reporting, Prime Supplier Program, Diverse Suppliers are Cybersecure
### 2017 Supply Chain Responsibility Calendar of Events

<table>
<thead>
<tr>
<th>Date</th>
<th>Organization</th>
<th>Event Name</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>DEC 2017</td>
<td>PG&amp;E, Small Business Association (SBA), California DVBE Alliance</td>
<td>SBA Small Business Workshop/Supplier Diversity Workshop: Veterans Boots to Business</td>
<td>San Francisco, CA</td>
</tr>
<tr>
<td></td>
<td>12/12/17</td>
<td>Astra Procurement Summit and Holiday Luncheon</td>
<td>San Francisco, CA</td>
</tr>
<tr>
<td>12/12/17</td>
<td>PG&amp;E</td>
<td>Supply Chain Responsibility Outreach Workshop</td>
<td>San Francisco, CA</td>
</tr>
<tr>
<td>JAN 2018</td>
<td>S&amp;P Platts</td>
<td>16th Annual Utility Supply Chain Conference</td>
<td>Coronado, CA</td>
</tr>
<tr>
<td>01/10/18</td>
<td>PG&amp;E</td>
<td>Wireless &amp; IoT Supply Chain Luncheon</td>
<td>San Francisco, CA</td>
</tr>
<tr>
<td>01/21/18</td>
<td>DistribuTECH/Oracle</td>
<td>16th Annual Utility Supply Chain Conference</td>
<td>San Antonio, TX</td>
</tr>
<tr>
<td>01/23/18</td>
<td>DistribuTECH/Oracle</td>
<td>DistribuTECH Conference &amp; Exhibition</td>
<td>San Antonio, TX</td>
</tr>
<tr>
<td>01/31/18</td>
<td>PG&amp;E</td>
<td>PG&amp;E Targeted Matchmaker for IT</td>
<td>San Francisco, CA</td>
</tr>
<tr>
<td>02/01/18</td>
<td>PG&amp;E</td>
<td>Black History Month Celebration: Diverse Suppliers are Safe</td>
<td>San Francisco, CA</td>
</tr>
<tr>
<td>02/08/18</td>
<td>California Black Chamber of Commerce</td>
<td>CBCC 2018 Legislative Welcome Reception &amp; Capital Policy Luncheon</td>
<td>Sacramento, CA</td>
</tr>
<tr>
<td>02/15/18</td>
<td>Institute of Supply Management (ISM)</td>
<td>ISM IMPACT 2018 Conference (Diversity)</td>
<td>Washington D.C.</td>
</tr>
<tr>
<td>02/21/18</td>
<td>California Asian Chamber of Commerce</td>
<td>Asian and Pacific Islanders Legislative Caucus Dinner</td>
<td>Sacramento, CA</td>
</tr>
<tr>
<td>02/27/18</td>
<td>California Asian Chamber of Commerce</td>
<td>Asian and Pacific Islanders Legislative Caucus Dinner</td>
<td>Sacramento, CA</td>
</tr>
</tbody>
</table>