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### **PG&E 2018 Integrated Distributed Energy Resources (IDER) Incentive Pilot Request for Offers – Q&A**

1. Could PG&E make the forecast need and hourly or sub-hourly load data available for bidders to utilize in their performance modeling? Hourly load data can be found in Appendix F on the IDER website ([www.pge.com/rfo/ider](http://www.pge.com/rfo/ider)).
2. Since the forecast need is different for different hours and months, why is PG&E requiring the same capacity for all periods? (this will increase costs)  
We have tried to come up with something fairly straight forward and understandable that still ensures PG&E's need will be met. Gonzales 3 and Gonzales 4 are both summer peaking needs. PG&E is not requiring the same capacity every month; PG&E is requiring the same capacity amount from June-September over a 4-hour period.
3. Would PG&E use the Technology Neutral Pro Forma (TNPF) contract that is being developed? Some of the terms in the Term Sheet like Events of Default are different and more restrictive than those included by PG&E in their draft TNPF contract. Yes, PG&E will be using the TNPF contract. The intent of term sheet was to align itself with terms from the TNPF contract, not to make it more restrictive.
4. We are distributor of solar panel inverter racking, CPUC-certified and women-owned. Can we offer only materials? No, PG&E is looking for a complete solution. We would expect you to partner with another Participant to offer a complete package. PG&E does not match companies together, but the webinar attendee list is public and posted on the IDER website and can be used as a resource to find potential partnership opportunities.
5. Is PG&E willing to consider a control system de-coupled from specific DERs? Or will PG&E only consider a solution that is within a total proposal for control system and DERs? (See above response)
6. EE is considered a separate offering and there are customer acquisition services available from PG&E if requested. Are the same services available to the bidder for demand response or other customer-acquisition focused proposals? No, the IDER RFO is piloting this option with EE. If successful, PG&E may expand the customer acquisition option to other behind-the-meter (BTM) offerings in future solicitations.
7. I know that for the recent OCEI procurement PG&E provided some sites for development in proximity to the substation(s). Can PG&E provide a similar option here, or do bidders need to have site control for any/all resources to be developed? In the OCEI RFO, PG&E was seeking utility-ownership projects to be conducted at a PG&E substation. In the IDER RFO, PG&E is not seeking utility-ownership offers; PG&E is only seeking third party offers, which means it would be owned and operated by a third party vendor on the third party vendor's site. That being said, PG&E is not requiring site control at time of offer submission. Participants may submit an offer and describe where you're going to locate the project without site control. PG&E expects Participants to get site control and interconnect after contracts are signed to ensure that the project can come online on time.
8. Can you please provide rough estimate or representative dollar amount for the compensation provided by PGE to the bid submitter? No, PG&E expects the Participant to offer a competitive price. Participants should offer in a contract price that they believe will be the winning offer. In this RFO, PG&E has not published the benchmark price or cap on cost effectiveness.

9. Which zip codes are served by the two Gonzales substation banks, specifically feeders 1101, 1102, 1103 and 1104? **The zip codes for the two Gonzales substation banks are 93926.**