

PG&E

2017 Distribution Resources Plan Demo C – El Nido Substation RFO

Introductory Letter Guidelines

Below are some suggested guidelines for the required introductory letter. Please summarize Offers in one letter; however, please include a separate letter for Offers that have noticeably different attributes (e.g. technology)..

- Header
 - RE: [Participant's Name], Proposal for [Capacity + Technology] Project ([Project Name])
- Identify any partners working with

Description of Project or Facility

- Name
- Distribution Load Capacity, Distribution Hosting Capacity, or both
- Type of technology and how the Project intends to provide Distribution Services
- Substation/Feeder Connection
- Size (MW)
- Measurement and verification methodology
- How the Project satisfies no double counting/double payments (incrementality)

Any Offers that are mutually inclusive or exclusive List with Offers (numbered)

- Term
- Distribution Hosting Capacity, Distribution Load Capacity, or both
- Contract Capacity
- Capacity Price and Variable O&M
- Delivery Hours

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EXAMPLE:

| Base Offer & Offer Variants | Term (Yrs) | Distribution Hosting/Load Capacity | Capacity (MW) | Delivery Hours | First year (2020) fixed capacity price (\$/ kW-month) | First Year (2020) Variable O&M Price (\$/kWh) |
|----------------------------------------|-------------------|-------------------------------------------|----------------------|-----------------------|--------------------------------------------------------------|----------------------------------------------------------|
| Offer #1 | | | | | | |
| Offer #2 | | | | | | |
| Offer #3 | | | | | | |
| Etc. | | | | | | |