Pacific Gas and Electric Company

Moderator: Paula Paschal

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9:00 AM PT

Paula Paschal: Energy Efficiency Program. I am Paula Paschal category lead and I will be the facilitator today and also for this event. I like to let you know that this call is being recorded, and if you have any questions, today you'll be doing those via WebEx, so this will be on mute. If you have difficulties either seeing the slides or hearing, please send a message via the WebEx chat function. We have conducted our safety procedures here in our location of the attendees on the phone if you could please ensure that you have reviewed your safety procedures and processes in case of an emergency. We will first have on our agenda will speak about will have a safety briefing which we've just done. We'll have welcome, and background by Eva Chu, and I'll speak with you regarding the RFA schedule, PowerAdvocate access, and then Brendan will speak with you regarding reviewing the RFA document. Dave Pell will speak with us about supply chain responsibility and we'll have a question answer session, and then we'll have our closing remarks. And with that, I'll present you Eva Chu, the manager of Residential and Partnership Programs. Eva.

Eva Chu: Thank you, Paula. Good morning, everyone on the phone. This is Eva, thank you so much for calling in, I am so thoroughly excited that you have chosen to be interested in participating in this solicitation. We have at PG&E and then actually throughout the state of California been implementing Local Government Partnership programs for 15 years dating back to 2004. And we have learned a lot over the years seen a lot and you know really are embarking on the next iteration of you know, energy efficiency and what it means to the state of California and we have such a unique opportunity in front of us to to help our state meet its goals, and to really serve our customers well. And this is a really exciting opportunity for us. You know, PG&E really has the privilege of being a portfolio administrator in energy efficiency, but we can't do it alone. This is where you know, the market comes in. And all of you can help us achieve the goals of the portfolio as well as meeting our business plan metrics. And so, I am just thoroughly pleased that we have this opportunity. And, you know, I hope I see some, some innovative ideas. I you know, I like to see how energy efficiency can meet the local needs of your communities. You know, how do we make energy efficient, easier, more accessible to our local public customers. So, thank you again for participating. And I'm going to kick it off to the team to to clarify and give some more instructions on how this process will go on.

Paula Paschal: Thank you, Eva. Then we'll go through some logistics are before the conference today. I'm all lines are placed on mute. PG&E we will take will not be taking live questions during the presentation. However, if you do have questions during this presentation, please send those via the PG&E website on the WebEx there's a chat function. And please make use of that you don't need to wait to the end of the session to send your questions you can send them throughout. We may not be able to address all the questions immediately during this session. However, after the conference will post to PowerAdvocate a Q&A document with with all the questions that were asked and the answers with that you must be a registered participant in PowerAdvocate in order to access those questions. So please, if you've not registered, please register today. Also, in PowerAdvocate, the participants should carefully review the solicitations, General instructions and all the materials that are in PowerAdvocate. So please do that also right away.

To the extent that there are any inconsistency between the information that is presented today and the requirements that are in the RFA materials, the materials that are published in PowerAdvocate will be the governing document. So again, I can't reiterate enough to register in PowerAdvocate. Our scheduled for the RFA. The release was done on May 23. So that was done at eight o'clock on the 23rd. And the deadline to submit any questions via PowerAdvocate will be on June 7 at four o'clock. PG&E we will respond to the bidder's questions on June 13. And the RFA itself is due on June 21, at four o'clock pacific time. And what that means is that, again, you have to be registered, and you need to have all your documents uploaded completed by four o'clock you won't be able to start it at four. So please allow ample time to have your documents uploaded in its complete entirety by four o'clock. If you have any technical difficulties, what have you, you want to make sure that you allow time for that, because late submissions will not be accepted and there aren't any exceptions for that. So once again, registered PowerAdvocate and upload your documents an ample time to meet the four o'clock deadline on June 21.

As I mentioned PowerAdvocate multiple times PowerAdvocate is the only vehicle that is be used for this event, you must be registered to participate, you must be registered and to receive any responses for the questions today, any updates, any communication, any information and to upload your documents. So again, it's important to register. In order to access PowerAdvocate. You'll see on the screen here we've provided the website in order for you to get registered. And if you have questions or problems or particularly technical support, we provided the telephone number for the power advocate for assistance. Please don't use the message function in PowerAdvocate if you're having difficulties, power advocate does have a support team that could help you through that.

PowerAdvocate below, you'll see here on the screen the RFA document, this is what you'll see. We have the bidders conference update, which was today, letting me know the information. The general instructions are here on the narrative responses, which is what you'll need in order to respond and the questionnaire response which is the questions about your company. So, this is the information that you should see if you go into PowerAdvocate and you do not see this information or something's missing, you can message me in the message function, please do not send me a personal email.

When you are able to get it to

With that, Brendan will now speak with us regarding the RFA will give us an overview and talk with us about our event.

Brendan Havenar-Daughton:

Thanks, Paula, this is Brendan Havenar-Daughton supporting the solicitations from the program side, and I'm going to walk us through some of the main aspects of this RFA for local government partnerships. And I just want to reiterate, as questions do come up, please jot them down down in the chat function and send them on over and we'll be compiling them. The sooner you can get these questions and the better ability will have a better chance we'll be able to answer them today. So, starting with an overview of our larger energy efficiency solicitation, you know, this local government partnership RFA/RFP is part of this larger portfolio refresh. And the goal really is to increase innovation and improve cost effectiveness of our programs. This LGP solicitation will be two stage so the first stage being this this RFA or request for abstract, followed by the second stage, which is the RFP request for proposal, and for those of you like me, who hadn't heard of an RFA, previously, abstracts, essentially our brief high-level summaries of your program approach. And so that's what we're looking for, during this RFA phase. And we'll talk a little bit more about the the the expectations around the length of that of that of this abstract. So, given that local government partnerships, programs will be proposed, designed, implemented and delivered by non-utility personnel. These programs will be considered third party programs and will meet our outsourcing milestones, which was established by the Commission. So, we use the term LGP in the past. We've used that as as, or it's been understood as separate from 3P.

Essentially, we are under we should understand local government partnerships as third party moving forward. Outlined in the table below are the requirements to outsource energy efficiency programs moving from 25% in 2020, to 60% by 2023. The objective of this LGP RFA is really to support PG&E's cost-effective program portfolio and achieve portfolio goals specifically targeting customer segments in the local government area, k 12. Schools, hard to reach and disadvantaged communities. These are the customer segments that we expect local government partnerships to serve. As we move through the presentation here, I'm going to refer to hard to reach as HTR and disadvantaged communities as DAC, those two acronyms. specific objectives for the LGP RFA, and really the whole solicitation are to increase opportunities for customers to save energy and local public buildings, especially for those governments that are serving HTR and DAC also increasing opportunities to save energy and HTR for HTR customers and DAC customers working through local governments and improving local government staff capacity to conduct activities that will lead to energy efficiency for local governments themselves and their surrounding communities.

For this RFA, given the the historical scope of local government partnerships, we are opening the opportunity up to existing lead local partners of current LGP programs, local governments themselves and entities who have existing relationships with local governments and who can leverage local government expertise, access and infrastructure to implement energy efficiency programs. So, bidders who do not meet one of these criteria will not be scored. So, we'll start with what is out of scope of this solicitation, all resource acquisition activities. And I'll explain the difference between resource and non-resource in a minute. Energy efficiency programs identified for statewide administration, income qualified EE programs and non-energy efficiency products or services, evaluation measurement and verification consulting services or services that support PG&E portfolio administrative tasks or other LGP program offerings. activities that duplicate existing products or services in the workforce education and training program merged into emerging technology program for codes and standards program. And programs or activities that duplicate EE programs offered by other entities active in PG&E service territory like Community Choice aggregators or regional energy networks. So, what is in scope for this solicitation or non-resource activities, activities that increase opportunities for customers to save energy in local public buildings local government facilities increasing opportunities to save energy for HTR and DAC customers working through local governments and improving local government staff capacity to conduct activities that will lead to energy efficiency for the local government and or communities. The desired outcomes and program needs this tables pulled straight from the RFA general instructions. The three main desired outcomes from local government partnerships are supporting energy saving projects in the public sector, most specifically local government and K 12 will also talk about special districts which kind of lumps into local government supporting energy saving projects for HTR and DAC customers. And again, supporting capacity building to help save energy in in the local government space.

The desired outcomes are relatively fixed, these are these are what we expect from these programs. However, the program needs are just examples of of some of the larger needs that that we have identified over the years. This is obviously not a an exhaustive list and we expect bidders to share and and outline other needs and specific to to their experiences to some of these for the first two desired outcomes, you know deeper energy savings, more comprehensive energy efficiency, raising awareness for capacity building, there are numerous needs, some of the ones that we outlined here are again improving awareness, advancing energy efficiency on the community level, supporting greenhouse gas inventories advancing energy efficiency and public sector policies and creating an adopting standards for municipal facilities. Again, these are all examples and we encourage bidders to to identify other needs as as they see fit. The customer segments that are served by or that will be served by LGP, our local governments which do include special districts, k 12 schools, hard to reach and disadvantaged communities.

Section k in the RFA general instructions provides detailed definitions for HTR and DAC. And just to be clear, those categories of customers transcend sectors. So, you can find you can likely find hard to reach and disadvantaged community customers within within all sectors in the portfolio.

The focus of this solicitation obviously is non-resource. So, PG&E will only consider non-resource activities for local government Partnership Program proposals. The difference between non resource and resource for those that need the refresher resource program activities directly procure energy savings that are quantified, tracked and claimed with the CPUC, non-resource program activities do not directly procure energy savings, and they are not claimed non resource activities could generate or certainly relate to, to the to the identification and production of energy savings savings, if you will, but they are at the end of the day. I think the main difference is they are not claimed, and they are not there's no incentives paid out for for those activities.

Cost effectiveness is the overarching metric that guiding all of the work in in the energy efficiency portfolio. And it's an important element for all programs, including non-resource programs. Non-resource programs have the potential to support resource acquisition efforts in a cost-effective way by producing valuable outcomes that benefit or excuse me that become inputs for resource acquisition efforts. So, there's you know, creating benefits for the ultimate goal of identifying and capturing energy savings. Bidders alignment and with and support of cost-effective resource acquisition will be reviewed during the RFP stage. And Bidders should be aware and have program design principles in mind that support overall portfolio cost effectiveness when crafting their abstracts. And as I mentioned before, innovation is a main theme that we do want to encourage, and we are seeking new and innovative ways to achieve energy savings and to end serve to serve customers. So, the inclusion of innovative program elements will be taken into account during the abstract review and may help differentiate your proposal from others that are submitted to the solicitation.

The way that we've defined innovation in the glossary and in the general instructions. This is the first part but there is there is more. To be innovative, the proposal must demonstrate that the program will ultimately increase uptake of cost-effective energy efficiency by advancing technology marketing strategy for delivery approach in a manner different from previous efforts. Again, further, further defined on page 32 of the general instructions. regulatory compliance is essential. And we we've put together a set of references in the general instructions for for all of you to be aware and become aware of the compliance considerations for running these these programs. While, this won't be the focus of the RFA stage, it will certainly be part of the RFP stage. And we want to make sure that that you get a jump on it and and ensure your awareness of of these regulatory compliance items.

So key abstract selection factors and these are in no particular order. And these are certainly to help guide your approach. But this can be considered a sample of how we think about selecting abstracts for advancing to the RFP stage of the bidder experience working with local governments. Overall alignment with future portfolio vision laid out in the PG&E business plan, the solicitation plan in associated metrics. Confidence in the set in the in the assessment and underlying assumptions of the proposed program impact and benefits a demonstration of awareness and understanding of the implementation process. Proposed organization process, excuse me, the organization possesses qualifications and capabilities essential for program execution. The proposed organization demonstrates a successful track record of prior program implementation experience. The proposal incorporates new innovative or unique program design elements that will enhance program effectiveness and the completeness of the proposal and responsive to the requirements in the RFA.

For the RFA. The application consists of two parts. And both of these forms are required for proposal evaluation. The first is a pre-formatted Word document.

That is the narrative response form. The overall length is limited to seven pages of content, so that includes tables graph pictures. And there's three sections to that narrative response form the executive summary, program concept, and organization experiencing qualifications. We do have suggested section length, but those are not required. The only hard requirement is is to keep the entire narrative response to seven pages. You can split it up how you how you wish. The other form is the questionnaire response form which is a pre-formatted Excel document which has two tabs, the questionnaire response form and the PG&E service territory map. Paula touched a little bit on this, but in detail the abstract submission process, all abstracts must be submitted electronically through power advocate. So again, you must be registered, late submission will not be reviewed. And and again, please don't wait to the last minute.

All uploaded, documents must adhere to the formatting specie specs that are outlined in the general instructions. So, don't go beyond the page limit. Please don't reformat the tables. And we ask that you use the following naming convention. So, the example would be an example for for the best city in the world would be the best city underscore LGP underscore 2019 RFA underscore narrative. And likewise, for the questionnaire. Keep it simple and organized.

And lastly, I wanted to to mention that we have been working closely with an independent evaluator through this solicitation, development and launch independent evaluators, our subject matter experts that will and have been helped helping to ensure the competitive solicitation process is transparent and fair. The primary role of the IE is to monitor solicitation processes to ensure fair and equal treatment of all participants as well as ensuring that PG&E has implemented our methodology as described and that offers are treated consistently. As well as reporting on RFA RFP process and proposed transactions to to the PRG the procurement review group. When filed for CPUC approval, the IE may review all offer data and communications with with solicitation participants, all IE have passed conflict of interest screens and executed non-disclosure agreements to participate in the solicitation process. And bidders should refrain from directly contacting or otherwise trying to exert influence on the IEs during the solicitation. And I will note that our independent evaluator is on the call today. With that I'll turn it back over to Paula to to discuss communication.

Paula Paschal:

submitted via PowerAdvocate message function. Please do not send emails to me, nor any of the other PG&E personnel. I do understand that many of you have worked with many of our PG&E personnel and have a relationship but for this event, you'll need to send all the messages questions would have us through the PowerAdvocate messaging function, which once again means that you must be registered. Any questions submitted after the deadline may not be answered. So please get your questions in as soon as possible. Questions and the responses will be posted to the download Documents tab and PowerAdvocate for all the registered bidders to access but they will not identify who submitted the question. So please, when you're submitting your question, please do not include any identifiable information in that question. Therefore, you will remain anonymous. We don't want to have to restructure your question because it then may not be exactly what you're asking if you have information in there that identifies to you. Again, PG&E staff will not be available for verbal community conversations with individual bidders and will not respond to additional requests for information outside the PowerAdvocate platform. submission of questions is not mandatory, so you do not have to ask the question. not mandatory and it has no impact on the review or scoring of the RFA. Regarding confidentiality, PG&E will keep abstracts confidential. We will not share your program information, nor your ideas provided in RFA nor the RFP portion with other bidders nor any other energy efficiency service provider. However, if PG&E we may submit bidders accepting proposals to the commission, and their authorized agents such as a PRG or IE members for review per their request. Participation as an IE, or on the PRG as noncommissioned staff that requires a successful review of conflicts of interest in execution of an NDA. By submitting an abstract in response to this RFA, the bidders you acknowledge and agree that PG&E will not assume any liability to a bidder or other party as a result of any public disclosure of the abstract.

Thank you, Brendan. For this event of this RFA, all the questions be

With that, next we will have Tiffany and place of David talk to us about supply chain responsibility.

Tiffany Rodriguez: So, thank you for all on the phone, I am Tiffany Rodriguez, I work in the supply chain responsibility department. They can see the slide? Perfect. okay, so you will receive a questionnaire set or likely two of them in your bid. Are they getting the documents the bid documents…were looking to see that we work with suppliers that Echo, PG&E efforts and values? So, we want to know that suppliers are doing what they can to be inclusive of diverse suppliers and their bids or activities in general, and that the suppliers are doing what they can to focus on environmental sustainability. So, you see that we have the link to our website, you'll find our supplier Code of Conduct there, you'll find information to establish a robust Supplier Diversity Program, if you don't already have that with a calendar of the events, the activities, the conferences we attend, you'll see all that information there. If you don't have a supplier, to me an environmental sustainability program, we also have materials there in the diverse suppliers go green link where you can find out about how to begin measuring your environmental impact setting reduction targets, and how to publicly report your environmental performance. These are all things that PG&E does. And we expect our suppliers to do the same. So, if you aren't already a supplier, the other things you'd want to have in line in order to be successful in doing business with PG&E. Any questions on that are great.

Paula Paschal : Thank you, Tiffany. Appreciate that.

Okay, so we're going to take a quick little five-minute break here, or 10-minute break will take but as a final point before the break, I just want to reiterate one more time to make sure that you register in PowerAdvocate. And also, just reiterate once more that when you do upload your documents, that completion is done by four o'clock. And once again, we'll take a 10-minute break. And we'll be back in about 9:42.

Conference We are now question and answer session. And we received multiple questions via our WebEx chat function. So, we thank you very much for those questions. At this time, we're going to go through some of the questions that we've received will give you the question and the answers. And then we will also have after that, take another break. Well, some more questions, and then we'll answer those as well. So, with that, we'll start with the first question.

Eric Kissel: First question. Did I just hear that LGPs are now part of the 60% portfolio going to repeat please clarify?

Brendan Havenar-Daughton: Yes, that that is correct. The identity of LGPs is roughly in line. So, it is in line with the Commission's definition of third party having a program proposed proposed designed implemented and delivered by non-utility personnel. So, we will be counting the local government partnership budget that is outsourced to non-utility personnel towards the the outsourcing goals and they are considered three programs.

Eric Kissel: Question number two, cost effectiveness is not listed as an evaluation factor. Will it be evaluated? if so how will it be evaluated based on what criteria or formula

Brendan Havenar-Daughton: So, it is correct that we don't call that out in the RFA piece. So, it won't be evaluated in the RFA phase. And it it will be included in our review of the RFP. Although, you know, acknowledging that non-resource programs cannot the really be evaluated for cost effectiveness as we as we understand it through, you know, by the total resource costs. There's still an evaluation of the alignment with and support of cost-effective programs.

Eric Kissel: Question number three, what is meant by saving energy for HTC and DAC customers working through local governments?

Brendan Havenar-Daughton: Good question. So, the the point of having non-resource dollars in the hands of local governments in our portfolio is that we leverage the expertise and special position that local governments hold in the community. And so, all aspects of the program should really be leveraging local government and working through local government. And so, what we we don't really want to see is programs that that are not leveraging those those relationships and that unique position that local governments hold and so serving through local governments is what we're looking for.

Eric Kissel: The innovation and cross cutting intern activities were not included in the program needs list as they were in the LGP program activities document, are they still eligible activities as they fit into the desired outcomes? You mentioned that all included program needs were examples.

Brendan Havenar-Daughton: So, this is a reference to the 2019 scope of work for local government partnerships. Essentially, anything is eligible as long to the extent that it aligns with the intended outcome.

Eric Kissel: Will these slides be available post call would like the refresher on what is permissible and what targets are not?

Brendan Havenar-Daughton: Yes, we will be posting these slides to power advocate and until we can we can toggle back to the in scope out of scope slides.

So again, what is not in scope for this solicitation is all resource acquisition activities. That is those activities that produce claimable savings, energy efficiency programs identified for statewide administration, income qualified programs, or non-energy efficiency products or services, EM&V consulting services or portfolio administrative task activities, activities that duplicate existing products or services for Workforce education and training, emerging technology, and codes and standards programs. programs that duplicate energy efficiency program offerings by other entities, such as Community Choice aggregators, or regional energy networks. So, what's in scope, or non-resource activities, increasing opportunities for customers to save energy in local public facilities, increasing opportunities to save energy for HTR and DAC customers, again, working through local governments and leveraging they’re their position and improving local government staff capacity to conduct activities that will lead to energy efficiency, local government and its surrounding community.

Eva Chu: And the same information is in the general instructions, which you already have.

Brendan Havenar-Daughton: Correct

Eric Kissel: Okay, next question. Is there any prohibition against existing LDP providers working together on a joint application that covers a larger territory as a means of sharing resources and expertise?

Brendan Havenar-Daughton: Absolutely not. I think working together is encouraged. And it's definitely something that could lead to greater costs, cost effectiveness, cost efficiency.

On that note, let's go to the geography-based questions that we had a couple. Sorry to throw a curve ball there.

Eric Kissel: Yeah.

Brendan Havenar-Daughton: So essentially, there were two or three questions relating to service territory

Eric Kissel	One question. Sorry, can a bidder propose services that cover more than one area or sub region?
Brendan Havenar-Daughton:	Yes. So, the bidder can identify their service geography, whether that's small or large.
Eric Kissel:	Are bidders expected to serve all counties in a given area and or sub region?
Brendan Havenar-Daughton:	No, not necessarily. Although that's a consideration of, you know, on the bidder's behalf in terms of proposing a compelling reason, why they the bidder should be funded for for local government services.
Eric Kissel:	Another geography question, our existing LGP is expected to limit proposed services to their current territories as defined by current contracts?
Brendan Havenar-Daughton:	Sorry, read that question again.
Eric Kissel:	Are existing LGP is expected to limit proposed services to their current territories as defined by current contracts?
Eva Chu:	No, no. Maybe I would just also clarify that a lot of these questions are being asked because we included a map of our service territory, I just want to clarify those area definitions are what PG&E uses. And that really is just a reference of our entire service territory, like your program proposals are unique to you, your geographies are unique to you, you choose to define how you want to be defined.
Eric Kissel:	Okay, next question. Does demonstrating increased uptake mean we need to quantify a link to a specific reason source program at the outset?
Brendan Havenar-Daughton:	The outset, so if I understand that last part, out the outset of the program or the proposal, the link between a bidder's proposal and approach and the impact that that has on resource acquisition activities will be something that will be looking at evaluating most likely during the RFP stage. Certainly, there will need to be metrics and key performance indicators identified in the RFP stage that helps to increase or give us

confidence that that there's actually a connection or impact with with resource acquisition.

Eva Chu: I will just add to compliment that answer is, the expectation isn't that you need to list specific resource programs given that there is so much movement within the portfolio and it's not a reasonable expectation of ours. But we would like you to describe conceptually. When you do support resource programs, what would those resource programs look like?

Eric Kissel: Okay, another question. Can the successful bidder program administrator conduct program implementation activities like direct install upgrades result from LGBT outreach efforts at government facilities as part of this program?

Brendan Havenar-Daughton: So, the answer is no. wrecked install upgrades, that's a reference to a resource program, resource program activities are out of scope.

Eric Kissel: Okay, we're going to take another 10-minute break as a few more questions have come in and organize and come back with some answers to those questions. So, we'll be back at 10:05.

Okay, we are back. And we will continue going through the questions and responses. So next question. Should questionnaire response regarding local government x experience be limited to those local governments with whom we've worked on EE programs? Or should this include the bidders full experience working with local governments entities, regardless the program service type?

Matthew Braunwarth: And to answer to that, Hello, everyone, this is Matt Braunwarth, manager of EE solicitations at PG&E. And to answer that, I'd say you know, the ideal set of experiences for to provide Energy Efficiency Program experience. I'd also say kind of, with your responses just kind of manage kind of how you're, you know, the space that you're allocating within your response to kind of keep that kind of in balance. So, as they EE program experiences ideal if that is light, I'd say that experience can be augmented with other programmatic experience that may be other than EE or other kind of customer support activities that may be outside of just kind of customer programs. Again, but I'd say the ideal would be an Energy Efficiency Program, or customer program delivery.

Eric Kissel: Next question, how closely will successful bidders be held to preliminary budget estimations included in questionnaire?

Matthew Braunwarth: Matt again, so a lot of the numbers in the RFA, again, like in the RFA, we're really trying to collect kind of program concept, the the overall program design, allow the numbers we are, you know, not placing a lot of emphasis in the RFA and will be more closely reviewed and scrutinized in the RFP. That being said, we do expect a continuity of the program that's proposed in the RFA to be kind of more fully fleshed out in the RFP and but we do consider a lot of the numbers like a specific numbers to be indicative in the RFA stage and we do expect changes and enhancements and improvements to what's been proposed in the RFA as we go forward.

Eric Kissel: Next question, says the 5 million for PG&E LGP programs cover the entire territory?

Brendan Havenar-Daughton: This is Brendan again. So, the 5 million is a not to exceed annual budget for the entire service territory. So, the the answers Yeah.

Eric Kissel: Next question. Very similar to clarify, PG&E needs total annual LGP budget is capped at 5 million for years to encompass all LGP contracts cross all areas, one through six and sub regions.

Brendan Havenar-Daughton: Correct.

Eric Kissel: Next question, Does PG&E have an amount in mind per area and or sub region? If so, what is it? Are the amounts per area sub region intended to be equal? Or are they going to be allocated based on some other criteria? For example, population land area, if allocations are going to be based on criteria, what are those criteria?

Brendan Havenar-Daughton: So, there is no amount in mind based on region or any other aspect. And the important thing here is that we want to fund value.

Eric Kissel: The CPUC decision on standardized contracts for LGP statewide has not yet been released, correct? So, the final terms of that contract are not yet known. And yet we asked at the RFA in the RFA, if we agree to comply

	with those terms in the RFP portion of the process, will those terms be available during the RFP process?
Brendan Havenar-Daughton:	So, that is correct, the standardized terms have not been yet defined formally. If we are out of its out of our control, and if those terms and conditions are not available, by the time we are launching the RFP, then we will modify the requirements is as necessary.
Eric Kissel:	Next question, do bidders have to identify or partner with a specific local government for the abstract?
Brendan Havenar-Daughton:	So, the more specific the better, although not necessarily required, but the best the best. So, I can't say. There you go. Being specific, is actually will be more compelling, obviously.
Eric Kissel:	On eligibility requirements to LGP implementers in other IOU Territories satisfy this requirement?
Brendan Havenar-Daughton:	Yes. The important thing here is that PG&E customers are being served.
Eric Kissel:	Next question, will PG&E notify all bidders of their status by 7/31? Or only successful bidders?
Brendan Havenar-Daughton:	All bidders.
Eric Kissel:	Okay, we have received another round of questions. We're going to go back and and take another break to answer those. While we do that, we did receive one question that were a little unclear on the question was to clarify, can non-energy efficiency products or services, the eligible activities for HTR DAC communities? I guess could the author of that question please provide a bit more context via via the chat. So, we will take another short break and be back in 10 minutes. Okay, so this will be our final round of answering questions that came in via chat. Any questions we can't get to will be posted in writing by June 7. So
Brendan Havenar-Daughton:	by June 13,

Eric Kissel: Sorry, June 13. You have until June 7 to submit questions. We will answer those questions no later than June 13. Thank you. So next question. In the RFA questionnaire, there is a field named Please select if your organization can be described as one of the following. If more than one option is applicable to an organization, what is the process you would like to have followed?

Brendan Havenar-Daughton: Brendan again. So that's the drop-down menu, please select the one that best fits your organization. This is an eligibility criteria check the box. So, the important thing is that you can check what at least one of them so don't don't be concerned if if you can't check if you can't, if you can't select multiple.

Eric Kissel: Okay, next question. If successful in the RFA stage, when will RFP docs be available? And when will the RFP responses be due?

Matthew Braunwarth: All right. Hello, everyone is Matt. Again. The RFP will be following the RFA, I'd say we don't have a specific date. We do allow kind of the information that we receive in the RFA to help inform and finalize the kind of how we how we draft the RFP. So there while we don't have a specific data, they don't expect an immediate launch of an RFP following the RFA there may be kind of a month or two in between as we kind of prepare and I'd say we as we also kind of balance the other solicitation activity that we are having across our portfolio. And to the extent that we can we also try and coordinate with other IOUs. So, with all of those pieces on a board, I'd say we when we know more kind of post RFA will be communicating that to those that are moving forward.

Eric Kissel: Next question, can someone bid on this non-resourceful solicitation if they are also participating in the resource solicitation? If Yes, can they use their non-resource work to support their resource work assuming they are selected to contract for both? For example, best city is selected for a direct installed model program under the resource RFA and selected for capacity building program under the non-resource RFA. Can the non-resource funds be used to impact their resource funds?

Matthew Braunwarth: And Matt again, so absolutely, I'd say the kind of for those that are participating in both solicitations, the ability to kind of have one program support the other in the most efficient way or beneficial way possible for customers and we definitely want to see that I would say that for non-resources like to make those connections clear. You know, if this is a standalone program, or if it has kind of additional benefits that could be kind of described and especially if it's instance of you know, the sum is greater than the individual parts, make that abundantly clear in your proposal. However, I'd say that the final bit there of kind of non-resource funds, kind of supporting resource funds that they the contracts that amount or that kind of other result of each of the solicitation their specific to resource activities or funds tied to non-resource activities. And so, I will say kind of the the way the funds will be dispersed will be contingent on kind of resource and non-resource activities. So, kind of shifting between those two camps will will be limited but however, as a whole those those resources and non-resource activities can can be designed kind of as as kind of support each other.

Eric Kissel: Next question. In the scope of solicitation out of scope slide, can you clarify what is meant by services that support quote, PG&E portfolio administrative task and or other LGP program offerings?

Brendan Havenar-Daughton: This is Brendan, so this relates to bullet point number four on the out of scope slide. To clarify, this is in the context of EM&V services. So that bullet point can be also read and understood as EM&V consulting services or EM&V services that support PG&E portfolio administrative task and or other LGP program offerings.

Eric Kissel: Next question, may an organization participate as a sub in multiple RFA proposals?

Brendan Havenar-Daughton: Yes.

Eric Kissel: Okay, final question. Can PG&E provide a list of all programs doing work in the sectors to be served under this RFA, including including the scopes of those programs to prevent repetitiveness in RFA abstracts?

Brendan Havenar-Daughton: No, we can't provide that information at this time.

Paula Paschal:

Okay, that concludes our question and answer session. The final point that I will have for you today. First, I want to thank you for participating in the conference and taking the time. My final points are if you would please ensure you have registered for this event in PowerAdvocate. In order to participate, you may be a PowerAdvocate user, so you have a PowerAdvocate ID, but you must register for this event in order to participate in the RFA. Also, please continue to send your questions through the message function, in PowerAdvocate through Friday, June 7 at 4pm. We will capture those and then upload them all into PowerAdvocate as a response. Your RFA responses, please don't forget they are due by June 21 at 4pm uploaded complete into PowerAdvocate. So please allow ample time to be able to have your completion done before four o'clock. Allow for time of technical difficulties or whatever you may have. I can't say enough there won't be any exception. So please, please register early and upload your documents early. Final points from Brendan?

Brendan Havenar-Daughton:

Just to reiterate, Eva's comments that we are excited to, to invite you all to to participate in this solicitation and excited to see how we can innovate and and better serve our customers. So that's that's my final thought. And we wish all of you the best of luck.

Paula Paschal:

Thank you. Have a great day.