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Advice 3753-G-A/4901-E-A

(Pacific Gas and Electric Company ID U 39 M)

Public Utilities Commission of the State of California

<u>Subject:</u> Supplemental: PG&E's 2017 Energy Efficiency Annual Budget Advice Letter in Compliance With Decision 15-10-028, Ordering Paragraph 4

# I. Purpose

On September 1, 2016, Pacific Gas and Electric Company (PG&E) submitted its 2017 energy efficiency portfolio budget (2017 EE Budget) by Tier 2 advice letter (AL) in compliance with the *Decision Re Energy Efficiency Goals for 2016 and Beyond and Energy Efficiency Rolling Portfolio Mechanics*, the "Rolling Portfolio" or "RP" Decision, (D.15-10-028)<sup>1</sup> and guidance from the California Public Utilities Commission (CPUC or Commission) Energy Division staff (Staff).

PG&E hereby submits this supplemental advice letter to update and replace certain portions of the material that was filed on September 1, 2016. The 2017 budget, goals, cost-effectiveness and cost recovery sections of this document, Sections III.A-D, remain consistent with the material filed on September 1, 2016 and are not being replaced. Unspent funds, 2016 program funding and minor changes to 2017 savings numbers are being replaced by this supplemental advice letter. A more detailed description of changes to the originally-filed material is documented in Attachment 6.

This supplemental advice letter does not propose any change to PG&E's energy efficiency (EE) budget total of \$430.1 million, which is unchanged from 2015. This filing would not increase any current rate or charge, cause the withdrawal of service, or conflict with any rate schedule or rule.

PG&E requests that the Commission approve its 2017 EE budget, effective as of January 1, 2017, and authorize PG&E to collect the approved amount in its electric and gas rates, as allocated herein. These funds will be recorded in PG&E's EE balancing accounts and will be used to implement PG&E's approved EE programs.

<sup>&</sup>lt;sup>1</sup> Decision (D.) 15-10-028, Ordering Paragraph (OP) 4.

# II. Background

# A. Regulatory Requirements

The Rolling Portfolio Decision directs each EE program administrator to file an initial business plan no later than September 1, 2016.<sup>2</sup> It also requires each program administrator to file an advice letter with a budget for the next calendar year's EE portfolio by the first business day of September each year.<sup>3</sup> The Commission explained:

The decision on the business plans will not establish a particular amount for cost recovery (for IOUs) or for transfers from IOUs (for CCAs) or for contracting purposes (for RENs). It will establish a "ballpark" figure for spending for the life of the business plan. The annual advice letter filings, not the business plans, will propose detailed budgets for cost recovery, transfer, and contracting purposes. The goal is to give flexibility to PAs to adjust spending during the life of the business plan.<sup>4,5</sup>

The "Rolling Portfolio" cannot unfold as envisioned this year because the order of events have been reversed – instead of fine-tuning a ballpark budget established by an approved EE business plan, PG&E's 2017 EE Budget is a "pro-forma" budget based on PG&E's existing approved 2015 budget.

## **B.** Filing Requirements

The RP Decision requires the program administrator's EE budget advice letter to include the following information<sup>6</sup>:

- A portfolio cost effectiveness statement submitted in detail electronically in an online tool and referenced in the AL;
- Application summary tables with forecast budgets and savings by sector and program/intervention;
- Report on portfolio changes, annual spending, and fund shifting.

D.15-10-028, OP 1 and p.56. This date has been postponed to January 15, 2017 by the Decision Providing Guidance for Initial Energy Efficiency Rolling Portfolio Business Plan Filings, D.16-08-019, OP 1.

<sup>&</sup>lt;sup>3</sup> D.15-10-028, OP 4.

<sup>&</sup>lt;sup>4</sup> D.15-10-028, p. 58.

<sup>&</sup>lt;sup>5</sup> Acronyms included in this quote include: Investor Owned Utility (IOU), Community Choice Aggregator (CCA) and Regional Energy Network (REN).

<sup>&</sup>lt;sup>6</sup> D.15-10-028, pp. 59-60.

Procedural guidance provided on August 1, 2016 by Staff<sup>7</sup> recommends that:

- Total portfolio budgets should match authorizations and be reconciled across PAs:
- Updated sector-level budgets, fund shifting that triggers limits, and new or discontinued programs should be highlighted;
- Final 2015 and 2016 expenditures to date and carryover or encumbered funds consistent with D.15-10-028 should be identified and described; and
- PAs must upload cost-effectiveness showings, program implementation plans (PIPs), program manuals, logic models and detailed budget request tables to the new California Energy Data and Reporting System's Filing Module (CEDARS-FM).

The Staff procedural guidance letter dated August 19, 2016<sup>8</sup> recommended that program administrators:

- Continue to use DEER 2016 values for the September 1, 2016 annual budget advice letter:
- Refer to Tables 1-3 in D.15-10-028 for 2017 energy savings goals;
- Use the 2011 version of the avoided cost calculator; and
- Upload the most recent version of PIPs, even though they may be outdated, for programs continuing in 2017.

# C. Contents of this Filing

Matters of particular interest to the Commission are presented under the following headings:

- Budget
- Goals
- Cost Effectiveness
- Cost Recovery
- Prior Years' Unspent Funds
- Fund Shifting
- 2017 Program Changes
- Supporting AB 802 and an Existing Conditions Baseline
- Evaluation, Measurement & Verification (EM&V)

In addition to the information above, PG&E's 2017 EE budget advice letter includes the following materials:

<sup>7</sup> Clarifications on Annual Budget Filings for Program Year 2017, dated August 1, 2016.

<sup>&</sup>lt;sup>8</sup> Clarifications on Annual Budget Filings for Program Year 2017, dated August 19, 2016.

### Attachments

- Attachment 1 CEDARS Filing Confirmation
- Attachment 2 Table of Supporting Materials
- Attachment 3 Appendices
- Attachment 4 Caps and Targets Table
- Attachment 5 Program Closures
- Attachment 6 Description of Changes

# **Appendices**

- Appendix A Summary tables for the 2017 EE Budget (CEDARS)
- Appendix B Budget and savings tables (CEDARS)
- Appendix C Savings allocation and funding sources (CEDARS)

#### III. **Discussion**

# A. Budget

PG&E's total 2017 EE Budget of \$430.1 million is based upon the total approved budget for 2015 (2015 EE Budget) adopted for PG&E by the Decision Establishing Energy Efficiency Savings Goals and Approving 2015 Energy Efficiency Programs and Budgets, the "Funding Authorization" or "FA" Decision (D.14-10-046).

The FA Decision left 2015 programs and funding in place until the earlier of when the Commission provides superseding direction or 2025. For IOUs, the Commission authorized annualized funding levels at 2015 levels through 2025, unless changed. No interim decision has superseded or changed the funding authorization approved in the FA Decision. Therefore, PG&E has retained the portfolio budget of \$430.1 million (inclusive of currently authorized Marin Clean Energy (MCE) and Bay Area Regional Energy Network (BayREN) budgets) as its pro-forma budget for 2017.<sup>11</sup>

<sup>10</sup> D.14-10-046, OP 21.

D. 14-10-046. As used herein "D.14-10-046" refers to the FA decision as corrected by D.15-01-002 and D.15-01-023. The final Figure 6, "Total Approved Budgets for 2015" appears in D.15-01-023.

<sup>&</sup>lt;sup>11</sup> The 2015 EE Budget included \$398.8 million for PG&E's program budget; \$17.2 million for Evaluation, Measurement and Verification (EM&V); \$12.8 million for BayREN's EE programs; \$1.2 million for MCE's EE programs; and \$19.9 million in employee benefits burden to be recovered in EE rates (per D.14-08-032) as well as \$3.3 million for Demand Response (DR) funding for integrated demand side management (IDSM). Portions of PG&E's pro-forma 2017 EE Budget are thus earmarked for particular expense and revenue categories.

Table 1: PG&E Total 2017 Energy Efficiency Budgets<sup>12</sup>

| Program Name                   | 2017 Budget <sup>13</sup><br>(\$) |
|--------------------------------|-----------------------------------|
| Residential                    | 63,300,501                        |
| Commercial                     | 72,455,512                        |
| Agricultural                   | 15,795,451                        |
| Industrial                     | 13,454,204                        |
| Lighting                       | 12,273,698                        |
| Codes & Standards              | 17,215,199                        |
| Financing                      | 18,257,889                        |
| Subtotal                       | 212,752,454                       |
| Third Party                    | 87,264,317                        |
| Government Partnerships        | 75,285,899                        |
| Subtotal                       | 162,550,216                       |
| Emerging Technologies          | 8,025,889                         |
| Workforce Education & Training | 10,894,911                        |
| Statewide DSM                  | 559,206                           |
| Subtotal                       | 19,480,006                        |
| Subtotal Utility               | 394,782,676                       |
| BayREN <sup>14</sup>           | 16,537,000                        |
| MCE <sup>15</sup>              | 1,586,347                         |
| Subtotal Nonutility            | 18,123,347                        |
| Total Programs                 | 412,906,023                       |
| EM&V                           | 17,204,418                        |
| Total EE Budget                | 430,110,441                       |

The 2017 Budget reflected in Table 1 includes benefits burden in accordance with D.14-08-032 and the Funding Authorization Decision.

Statewide Marketing, Education and Outreach (SW ME&O) is requested in a separate Commission proceeding and is not reflected in the Total EE Budget. The 2016 SW ME&O Bridge Funding budget (D. 15-08-033) is assumed for 2017 per D.16-03-029 since the 2017-2019 Statewide implementer and budget have not yet been decided in a separate Commission proceeding (A.12-08-007 et. al.). The portion of SW ME&O allocated to EE is reflected in PG&E's cost-effectiveness calculations.

BayREN's currently approved 2016 budget of \$16,537,000 is included in PG&E's pro-forma 2017 EE Budget. This amount exceeds the amount approved in the FA decision for reasons explained in Section F.2., below.

<sup>&</sup>lt;sup>15</sup> MCE's currently approved 2016 budget of \$1,586,347 is included in PG&E's pro-forma 2017 EE Budget. This amount exceeds the amount approved in the FA decision for reasons explained in Section F.2., below.

Notable updates to sector-level budgets include:

- \$6.6 million decrease for Commercial programs
- \$1.9 million increase for Codes & Standards (C&S) programs
- \$2.7 million increase for Financing programs; and
- \$1.7 million increase for Emerging Technologies programs

Additional details on program changes are included in the 2017 Program Changes section below.

PG&E's program budget meets the 10 percent IOU administrative cap, 6 percent local marketing target, 4 percent EM&V cap and the 20 percent requirement for competitively bid programs. <sup>16</sup> PG&E's 2017 projected caps and targets are shown in Attachment 4.

PG&E proposes a cost-effective portfolio that meets or exceeds its service area goals using a budget that matches authorizations approved in the FA Decision. PG&E's 2017 EE budget request is reasonable and should be approved.

### B. Goals

PG&E expects to exceed the energy savings goals set by the Commission for 2017. The goals in the RP Decision 17 and PG&E's forecasted savings are shown in Table 2 below. The CPUC-adopted energy savings goal for each IOU covers the full IOU service territory. 18 PG&E's goals include BayREN and MCE; however, PG&E includes only its own energy savings forecast in its 2017 targets, below.

Table 2: PG&E Targets Compared to CPUC Goals

|                       | Electric<br>Savings<br>(GWh/Year) | Peak Savings<br>(MW) | Gas Savings with interactive effects (MM Therms/Year) |  |
|-----------------------|-----------------------------------|----------------------|---|--|
| Programs (goals set o | n gross basis) <sup>19</sup>      |                      |   |  |
| CPUC 2017 Goals       | 637                               | 87                   | 12.9  |  |

<sup>&</sup>lt;sup>16</sup> 10% admin cap requirement based on D. 09-09-047.

<sup>18</sup> D.15-10-028, p. 8.

<sup>&</sup>lt;sup>17</sup> D.15-10-028, Tables 1-3, pp. 8-9.

<sup>&</sup>lt;sup>19</sup> Energy Savings Assistance (ESA) program savings are included in the program goals.

| PG&E 2017 Targets                                   | 819  | 154  | 22.3 |  |  |
|---|------|------|------|--|--|
| % of Goal   | 128% | 177% | 172% |  |  |
| Codes & Standards Advocacy (goals set on net basis) |      |      |      |  |  |
| CPUC 2017 Goals                                     | 506  | 105  | 5.7  |  |  |
| PG&E 2017 Targets                                   | 639  | 124  | 13   |  |  |
| % of Goaf <sup>20</sup>                             | 126% | 118% | 228% |  |  |

### C. Cost-Effectiveness

The portfolio of EE programs is required to show a positive net benefit, based on the total resource cost (TRC) and program administrator cost (PAC) tests on a prospective basis during the program planning stage.<sup>21</sup> Test results are usually shown as benefit cost ratios, and a portfolio is said to have "passed" a test if the benefit cost ratio is greater than 1.<sup>22</sup> PG&E includes three views of its 2017 EE portfolio cost-effectiveness in Table 3.1 and 3.2 below. First, it identifies a "Resource Portfolio" cost-effectiveness ratio. This includes the costs and benefits of only the resource programs in the EE portfolio. Second, PG&E identifies a "Resource and Non-resource Portfolio (less C&S and less market effects)" cost-effectiveness ratio. Third, PG&E identifies a portfolio cost effectiveness ratio, which also incorporates the impacts of spillover or market effects<sup>23</sup>, C&S advocacy, BayREN and MCE.

PG&E forecasts a TRC of 1.00 for its 2017 Resource and Non-resource Portfolio and a TRC of 1.55 for its Total Portfolio with C&S and market effects, as shown in Table 3.1, below, and as further detailed in Appendix B—Table B.2 and Appendix C—Table T6.

<sup>22</sup> California Energy Policy Manual, p. 18.

PG&E's C&S advocacy targets were updated in California Statewide Codes and Standards Program Impact Evaluation Report: Phase One Appliances, which resulted in higher 2017 C&S savings targets than those identified in the 2015 Potential and Goals study.

<sup>&</sup>lt;sup>21</sup> D.05-04-051 at 43.

<sup>&</sup>lt;sup>23</sup> Except where excluded, PG&E has applied a 5 percent default "market effects" adjustment in its portfolio cost-effectiveness analysis to account for program spillover.

Table 3.1: PG&E 2017<sup>24</sup> Cost-Effectiveness Scenario Results

|  | 2017 TRC<br>Forecast | 2017 PAC<br>Forecast |
|--|----------------------|----------------------|
| Resource Portfolio (less C&S and less market effects)  | 1.02                 | 1.47                 |
| Resource and Non-resource Portfolio (less C&S and less market effects)                           | 1.00                 | 1.43                 |
| Total Portfolio with C&S, market effects and Efficiency Savings and Performance Incentive (ESPI) | 1.54                 | 3.57                 |

In addition to the program benefits and costs specified in each scenario above, all of the TRC and PAC scenario include costs for:

- Non-recoverable financing costs;
- PG&E's portion of Statewide Marketing, Education and Outreach (SW ME&O) allocated to EE programs;
- EM&V; and
- An estimated value of \$26 million for PG&E's ESPI award for 2017; and

All of the TRC and PAC scenarios exclude:

- Emerging Technologies (ET) program costs;
- Recoverable financing costs including: 1) 2017 On-Bill Financing (OBF) revolving loan funds adjusted for projected loan defaults; and 2) credit enhancements approved for the Statewide Financing Pilots in D.13-09-044; and
- Energy Savings Assistance (ESA) program benefits and costs,

Additionally, the "Resource Portfolio (less C&S and less Market Effects)" and "Resource and Non-resource Portfolio (less C&S and less Market Effects)" scenarios exclude:

- BayREN and MCE costs and benefits;
- C&S advocacy; and

Portfolio cost effectiveness.

Market effects.

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The R.13-11-005 Cost Effectiveness Tool (CET) v.17.2.0 was released on 8/24/2016 and is being used to produce CE (cost-effectiveness) outputs by CEDARS (California Energy Data Reporting System). PG&E is reporting values provided by CEDARS output where available, including the Total Portfolio with C&S, market effects and ESPI cost effectiveness and the subprogram level cost effectiveness in Appendix B, Table 2. Results from the E3 Calculator ("PG&E\_2013\_v1c6-Draft.xlsm" available on the <a href="https://ethree.com/public\_projects/cpuc4.php">https://ethree.com/public\_projects/cpuc4.php</a> website) are used where CEDARS results aren't available, including the Resource Portfolio and the Resource and Non-Resource

Throughout 2017, PG&E will continue to optimize its portfolio to improve portfolio cost-effectiveness. PG&E will introduce new products and programs that drive energy savings and improve cost effectiveness, and will sunset products and programs that no longer meet energy savings and cost effectiveness objectives. Throughout 2016 and 2017, PG&E will continue to work with Commission staff and stakeholders through the California Energy Efficiency Coordinating Committee (CAEECC) to identify opportunities to improve cost effectiveness and highlight these in its Business Plan filing.

# D. Cost Recovery

# 1. Collection of PG&E's 2017 EE Budget in Rates.

Table 4: Authorized EE Funding in 2017 Rates

| Category                   | Electric<br>Demand<br>Response<br>Funds <sup>25</sup> | Electric<br>Energy<br>Efficiency<br>Funds | Natural Gas<br>Public<br>Purpose<br>Funds | Total Energy<br>Efficiency<br>Funds |
|----------------------------|---|---|---|-------------------------------------|
| Program Funds –<br>Utility | \$3,264,000   | 331,617,448                               | 63,165,228                                | 394,782,676                         |
| Program Funds –<br>BayREN  | N/A   | 13,891,080                                | 2,645,920                                 | 16,537,000                          |
| Program Funds – MCE        | N/A   | 1,332,531                                 | 253,816                                   | 1,586,347                           |
| EM&V – Utility             | N/A   | 13,816,554                                | 2,631,724                                 | 16,448,278                          |
| EM&V – BayREN              | N/A   | 578,795                                   | 110,247                                   | 689,042                             |
| EM&V – MCE                 | N/A   | /A 55,522 10,5                            |   | 66,098                              |
| Total PG&E                 | \$3,264,000   | 361,292,770                               | 68,817,671                                | 430,110,441                         |

### Notes:

(1) Franchise Fees and Uncollectible Accounts Expense (FF&U) is not included in this table but will be added to electric funding when recovered in rates.

Administrative Law Judge's Ruling Providing Guidance for the 2012-2014 Demand Response Applications, Rulemaking (R.) 07-01-041, August 27, 2010 directed that future authority and funding for the demand response portion of Integrated Demand-Side Management activities be considered in energy efficiency proceedings starting with the energy efficiency applications for 2013-2015. These funds were approved in the FA Decision.

- (2) The EE program and EM&V totals are allocated 84% electric and 16% gas in whole numbers to simplify EE cost accounting in balancing accounts, and subject to Commission approval of the new benefit split discussed in the following section.
- (3) PG&E includes BayREN's currently approved 2016 budget of \$16,537,000 in the 2017 budget forecast.
- (4) In response to MCE's petition for modification of D.14-10-046, the Commission issued D.16-05-004 which increased MCE's EE budget from \$1,220,267 to \$1,586,347.
- (5) The 2017 authorized funding for MCE has not been adjusted for its unspent 2016 program funds because MCE will not report its 2016 unspent funds until 12/1/16 (D.14-10-046, OP21; 2015 AL MCE 11-E-A).
- (6) The program and EM&V funding split in this Table 4 is consistent the EM&V funding shown in Table 6 below (EM&V section).

PG&E is authorized to collect these funds in rates in 2017 per D.14-10-046, OP 21.<sup>26</sup>

# 2. Electric and Gas Benefit Split

The method for splitting the EE budget for recovery in gas and electric rates and recording the EE budget and expenses in our gas and electric balancing accounts is based on the forecasted benefits of the EE portfolio for the program cycle.<sup>27</sup>

PG&E's program portfolio proposed in this advice letter has a benefit split between electric and gas of 84 percent and 16 percent, respectively. This is a revision from the 82 percent electric and 18 percent gas benefit split approved in the 2013-2014 portfolio that was also used for the cost recovery approved in the FA Decision. The revised allocation would change the recovery of the total EE revenue requirement between electric and gas customers. Upon approval of this AL, PG&E will adjust the revenue requirements used in its EE balancing accounts to reflect the new allocation between electric and gas customers for 2017. The adjustment will be reflected in rates through the next Annual Electric True-up and PPP Gas Surcharge advice letters.

<sup>27</sup> This method was first approved for the 2006-2008 program cycle (D.05-09-043) that adopted PG&E's proposal when adopting the budgets.

See also D. 14-10-046, p. 111, "Program Administrators' existing energy efficiency program funding shall be extended annually through 2015, at the 2015 annually spending levels by program administrators as approved in this Decision until the earlier of 2025 or when the Commission issues a superseding decision on funding levels. IOUs are to collect in rates the annual authorized budget levels for the program administrators in their service territory at the 2015 level, less carry-forward of unspent funds from prior portfolio cycles, until the earlier of 2025 or when the Commission issues a superseding decision on funding."

# E. Prior Years' Unspent Funds

# 1. PG&E Prior Years' Unspent Funds

The Commission authorized PG&E to return a total of \$43,024,401.85 in unspent, uncommitted EE funds from its 2013-2015 program cycle to its customers through electric and gas rates.<sup>28</sup> The funds were returned through a one-time adjustment to PG&E's electric and gas EE balancing accounts. Details on the funds returned to ratepayers are included in Appendix B, Table 2, column H.

PG&E has \$15 million of remaining unspent, committed 2013-2015 programmatic funds. In D.15-06-008, the Commission ordered PG&E to offer new financing pilots and operate them for a minimum of 24 months from the point at which each pilot program enrolls its first loan. Unspent funds from the new financing pilot subprogram funds collected during 2013 - 2014 period are being carried over to 2016 to continue to operate during this compliance period.<sup>29</sup> Additionally, PG&E had \$95.8 million of commitments as of 12/31/2015.<sup>30</sup> Based on these commitments, PG&E has carried over the unspent, committed funds to its 2016 program year.<sup>31</sup>

The Commission previously authorized PG&E to return a total of \$8,673,540 in unspent, uncommitted funds from the 2010-2012 program cycle budgets. PG&E holds approximately \$22.3 million, including interest, from its 2009 and 2010-2012 program cycle programmatic budgets. The unspent funds identifies in this advice letter are net of the funds that PG&E has returned pursuant to Commission order. PG&E requests authority to carry over \$7.1 million to the statewide commercial program, \$4.5 million to the statewide residential program and \$1 million to the statewide industrial program, based on customer commitments as of the end of 2015 for 2016. PG&E requests authority to shift the remaining \$9.9 million to the 2016 statewide commercial deemed subprogram to accommodate strong demand for light emitting diode (LED) troffers. Further details are available in Appendix B, Table 3 as well as in the supplement to PG&E's fund shifting AL 3752-G/4905-E –A, which is being filed concurrent with this supplemental advice letter.

<sup>&</sup>lt;sup>28</sup> The CPUC approved AL 3718-G/4852-E on July 11, 2016.

<sup>&</sup>lt;sup>29</sup> In D.12-11-015, the Commission approved the collection of funds for the new financing pilots while deferring a decision on the content of the pilot programs. (p. 64) The pilot program content was ultimately determined in D.15-06-008.

<sup>&</sup>lt;sup>30</sup> A column was added to Appendix B, Table 3 to distinguish customer commitments from unspent, committed funds; the description of the new column is included as a footnote in the table.

<sup>&</sup>lt;sup>31</sup> D.12-11-015, p.94-95.

The CPUC approved 3541-G-C/4550-E-C (PG&E's 2015 Third Supplemental EE Compliance AL) on July 21, 2015.

Additionally, there is \$1,637,000 of remaining unspent pre-2013 EM&V funds. Of these funds, \$997,000 are uncommitted and are therefore available to offset PG&E's 2017 EE revenue collections. The balance of the funds is considered committed because it has been reserved on behalf of the CPUC for evaluation of EE programs.

# 2. PG&E's MCE Sub-account Prior Years' Unspent Funds

In D.14-10-046, the Commission instructed PG&E to offset MCE's unspent funds against payments to be made to MCE under its authorized electric EE portfolio budget. MCE's authorized electric budget for the years 2015 and 2016 totaled \$2,302,914. 33. After offsetting for unspent funds identified by MCE<sup>34</sup>, PG&E will have made \$989,732 in electric payments to MCE for 2015 and 2016 as of the end of 2016. PG&E returned MCE's unspent funds from the 2013-2014 program period to ratepayers in 2015 of \$1,082,708. PG&E requests authorization to return the remaining \$230,474 of unspent funds in PG&E's MCE electric sub-account to ratepayers as a one-time credit to offset PG&E's 2017 EE revenue collections.

# F. Fund Shifting

# 1. Shifting Among PG&E Programs Above Trigger Limits

EE program administrators may move up to 15 percent of their authorized EE budgets, without further authorization, between EE programs to respond to market conditions and customer needs.<sup>36</sup> While PG&E does not propose any incremental fund shifting in this budget submission, PG&E here summarizes its shifting of 2015 and 2016 budget amounts in excess of 15 percent.

The Commission authorized a 2015 electric budget of \$1,002,267 for MCE in D.14-10-046 and a 2016 electric budget of \$1,301,647 for MCE in D.16-05-004.

MCE Advice Letter MCE-007-CCA, approved 2/2/2015, identified \$1,082,708 in unspent funds available for its 2015 EE electric program. MCE Advice Letter MCE-011-E-A, filed 12/17/2015, identified a total of \$311,915 in unspent funds, including additional 2013-2014 carryover, available to offset future PG&E payments for MCE's electric EE program.

PG&E's "2015 Energy Efficiency Portfolio Advice Letter In Compliance With Decision 14-10-046, Ordering Paragraph 16," Advice No. 3541-G-C/4550-E-C proposed to return the amounts identified in MCE-011-E-A to ratepayers.

Fund shifting rules were adopted in CPUC Decision (D.) 09-09-047 and subsequently modified in the Assigned Commissioner Ruling Clarifying Fund Shifting Rules and Reporting Requirements, Rulemaking (R.) 09-11-014, dated December 22, 2011 (ACR). The fund shifting categories were further revised in D.12-11-015.

PG&E shifted \$13.88 million into the statewide residential energy efficiency program in 2015 to meet increased customer demand for offerings. This amount is \$4.6 million above the statewide residential program's 15 percent threshold of \$9.3 million.<sup>37</sup>

PG&E has requested authorization to shift an additional \$3.25 million above the fund shifting limit into the statewide residential program to satisfy customer demand in the last quarter of 2015.<sup>38</sup>

Total shifts in to the statewide residential program in 2015 are displayed below in Table 5.1.<sup>39</sup>

Funds shifted into the statewide residential program originated from a combination of the statewide lighting program and third party programs. Total funds shifted out of these programs do not exceed 15 percent of their authorized annual budget amounts.<sup>40</sup>

Table 5.1: 2015 Fund Shifts Beyond 15 Percent Thresholds

| Program<br>Area | 2013-2015 3-<br>Year Budget | Funds<br>Shifted in<br>2013-2014 | 2015 Fund<br>Shifting<br>Limit | Total Funds<br>Shifted in<br>2015 | Total Shifts<br>Beyond<br>2015 Limit | 2013-2015 3-<br>Year Budget<br>After Fund<br>Shifts |
|-----------------|-----------------------------|----------------------------------|--------------------------------|-----------------------------------|--------------------------------------|---|
| [A]             | [B]                         | [C]                              | [D]                            | [E]                               | [F]                                  | [G]   |
| Residential     | \$178,560,850               | (\$5,234,984)                    | \$9,269,157                    | \$17,135,263                      | \$7,866,106                          | \$190,461,129                                       |

PG&E has also requested three shifts above the fund shifting limit in 2016.41 This includes shifting an additional \$16.1 million million into the statewide commercial program, \$3.6 million into the statewide residential program, and \$77,000 out of the statewide agricultural program. These shifts are described below in Table 5.2.42

Table 5.2: 2016 Fund Shifts Beyond 15 Percent Thresholds

<sup>&</sup>lt;sup>37</sup> Proposed in AL-3631-G/4703-E, which was approved by the Commission on October 14, 2015.

<sup>&</sup>lt;sup>38</sup> See, AL 3752-G-A/4095-E-A, which was filed on September 22, 2016.

<sup>&</sup>lt;sup>39</sup> 2013-2015 3-Year Budget After Fund Shifts (Column G) is derived by adding Funds Shifted in 2013-2014 (Column C) and Total Funds Shifted in 2015 (Column E) to the 2013-2015 3-Year Budget (Column B)

<sup>&</sup>lt;sup>40</sup> The shift out of the Lighting Program is equal to 3.6 percent of the program's annual budget. The shift out of Third Party Programs is equal to exactly 15 percent of the 2015 Third Party Programs budget.

<sup>&</sup>lt;sup>41</sup> See, AL 3752-G-A/4905-E-A, which was filed on September 22, 2016.

<sup>&</sup>lt;sup>42</sup> 2016 Budget After Authorized Fund Transfers (Column F) is derived by adding Fund Shifts Requested in AL 3752-G-A/4095-E-A (Column D) to the 2016 Authorized Budget (Column B)

| Program<br>Area | 2016<br>Authorized<br>Budget | 2016 Fund<br>Shifting<br>Limit | Total Funds<br>Transferred<br>in 2016 | Total<br>Transfers<br>Beyond 2016<br>Limit | 2016 Budget After<br>Authorized Fund<br>Transfers |
|-----------------|------------------------------|--------------------------------|---------------------------------------|--|---|
| [A]             | [B]                          | [C]                            | [D]                                   | [E]  | [F]   |
| Commercial      | \$79,040,928                 | \$11,856,139                   | \$27,932,579                          | \$16,076,440                               | \$106,973,507                                     |
| Residential     | \$61,794,379                 | \$9,269,157                    | \$12,875,546                          | \$3,606,389                                | \$74,669,925                                      |
| Agricultural    | \$18,823,008                 | \$2,823,451                    | (\$2,900,000)                         | \$76,549                                   | \$15,923,008                                      |

Table 5.2 includes total funds requested to be transferred into the program area from carry over of 2009 and 2010-2012 funds, the shifting of 2009 and 2010-2012 funds, and the shifting of 2016 program funds between programs. Additional information on program changes, including funding changes, is presented in the 2017 Program Changes section below.

# 2. Fund Shifting Between PG&E and BayREN or MCE

Following the FA Decision, several budget adjustments were made between PG&E and BayREN, and PG&E and MCE.

In 2015, the CPUC approved two requests by PG&E to shift funds to BayREN for the 2015 program year. On May 2, 2016, the CPUC approved the shift of \$3.7 million from unspent 2013-2015 funds to the 2016 BayREN Home Upgrade subprogram incentive account. In this increased the BayREN authorized funding level from \$12.837 million to \$16.537 million. PG&E includes the currently approved 2016 budget of \$16.537 million for BayREN in PG&E's 2017 budget forecast.

The CPUC increased MCE's 2015 budget by \$200,000.<sup>45</sup> In D.16-05-004, the Commission approved an adjusted budget of \$1,586,347, a \$366,060 increase over the annual budget authorized by the FA Decision. PG&E includes the MCE budget as adjusted by D.16-05-004 in its 2017 EE budget forecast.

# G. 2017 Program Changes

In this section, PG&E identifies changes to PG&E's proposed programmatic activity as well as the primary drivers for noteworthy fund shifts in compliance with the RP Decision. In 2017, PG&E will continue to implement most programs currently in its portfolio. As part of its Business Plans, to be filed January 15, 2017, PG&E will propose portfolio changes and modifications for 2018 and beyond.

<sup>45</sup> AL 3642-G/4720-E.

<sup>&</sup>lt;sup>43</sup> AL 3595-G-A/4636-E-A (\$+3.5M) and AL 3615-G/4682-E (+\$1.5M)

<sup>&</sup>lt;sup>44</sup> AL 3704-G/4826-E

<sup>&</sup>lt;sup>46</sup> D.15-10-028, p. 60.

# 1. Residential Program

PG&E's proposed 2017 portfolio includes two noteworthy additions to its residential program. First, PG&E will launch the Residential Pay for Performance (P4P) subprogram to evaluate using normalized metered energy consumption to measure savings. Second, PG&E will integrate Energy Management Technology into programs and as standalone offers, as part of its AB 793 implementation plan. Cost reductions in the Energy Upgrade California - Home Upgrade and Residential HVAC subprograms will allow funding of the new initiatives to support AB 793<sup>47</sup> and to enable expansion of the measures and partners included in the Retail Products Platform (RPP), and P4P efforts.

PG&E's full implementation of its recently approved P4P subprogram in 2017 will offer payments to competitively-selected efficiency improvement aggregators for gross energy savings based on pre and post analysis of normalized metered energy consumption. The P4P subprogram was proposed in compliance with the Assigned Commissioner's Ruling (dated October 30, 2015) that encouraged IOUs to adopt "high opportunity projects and programs" (HOPP) to implement AB 802. Aggregators will work directly with residential customers and contractors to achieve energy savings through retrofits in addition to operational and/or behavioral interventions.

PG&E proposes changes to the Energy Upgrade California - Home Upgrade subprogram by reducing kicker incentives and changing subprogram requirements to ensure that all projects achieve a minimum of 10 percent site savings that will reduce spending on the program.

In addition, the Residential HVAC subprogram has also reduced its maximum incentive for each home from \$625 to \$395 by sunsetting a \$100 comprehensive kicker awarded upon completion of at least 2 savings measures and holding a quality maintenance agreement, as well as reducing the rebate for high efficiency blower motors from \$300 to \$170. PG&E will be proposing a comprehensive HVAC strategy as part of the Residential Business Plan.

## 2. Commercial Program

Throughout 2017, PG&E will transition Commercial Whole Building (CWB) into a subprogram, building on the lessons learned from the CWB demonstration projects. "Whole building" strategies will be a feature of PG&E's Commercial Business Plan.

<sup>47</sup> PG&E filed AL 3744-G-A/4886-E-A on August 8, 2016 to request approval of its AB 793 Implementation Plan.

<sup>&</sup>lt;sup>48</sup> Residential P4P was authorized by CPUC approval of AL 3698-G-A/4813-E-A on June 2, 2016.

PG&E will develop an Implementation Plan (IP), to be vetted via the CAEECC, once its Business Plan is approved.

The \$6.6 million decrease in the 2017 Commercial budget is due in part to a reduced pipeline of Calculated and Savings by Design projects, as well as a re-design of the HVAC program to improve its cost-effectiveness.

# 3. Industrial Program

PG&E is currently developing an Industrial Strategic Energy Management (SEM) subprogram. PG&E expects to sunset the Continuous Energy Improvement (CEI) subprogram and re-design it as a new offering known as the SEM subprogram. SEM will work towards reducing energy intensity over time, characterized by demonstrated customer commitment, planning and implementation, and systematic measurement. SEM will be a feature of PG&E's Industrial Business Plan. PG&E will develop an IP, to be vetted via the CAEECC, once its Business Plan is approved.

# 4. Third Party Programs

In Q3 2016, PG&E will be launching the following Industrial IDEEA365 third party (3P) subprograms:

- Nexant Light Industrial Energy Efficiency (PGE210211)
- CB&I Industrial Compressed Air and Vacuum Optimization (PGE210212); and
- ALD Small Petrochemical Energy Efficiency (PGE210213).

PG&E anticipates these 3P subprograms will scale fully in 2017.

PG&E evaluates its EE portfolio on an ongoing basis to verify programs meet the goals and objectives established for the portfolio. This review helps ensure that ratepayer funds are used efficiently and effectively to support the State's EE goals and objectives. After reviewing the performance of its 3P subprograms, PG&E determined that six subprograms should close after the implementers meet existing customer commitments. Customers interested in participating in similar offerings going forward will be referred to other PG&E programs. PG&E has informed the third-party implementers of its intention to close these programs.

PG&E requests approval to close the following 3P subprograms in 2017: Enovity Boiler Energy Efficiency (PGE21017); Enovity SMART (PGE210128); CLEAResult AERCx (PGE210130); CLEAResult Data Center Airflow and Temperature Optimization (PGE210138); Refinery Energy Efficiency Program (PGE21029); and Waypoint

<sup>&</sup>lt;sup>49</sup> PG&E submitted IPs for these new programs to the California Energy Efficiency Statistics (EE Stats) website on August 18, 2016.

Connect (PGE21037). Additional information on these programs is provided in Attachment 5. Upon approval of this advice letter, PG&E will proceed to close the 3P subprograms once the current projects are completed.

# 5. Codes & Standards Program

PG&E will continue to develop its Code Readiness subprogram by increasing targeted data collection, inducements, and knowledge transfer to achieve market transformation for various industries, for example, residential, warehouses, schools, office, retail, and supermarkets.

# 6. Financing Program

PG&E's On Bill Financing (OBF) Alternative Pathway was established as an AB 802 HOPP in accordance with ACR guidance in June of 2016.<sup>50</sup> OBF Alternative Pathway will use metered energy data to test the hypothesis that OBF without a rebate or incentive can support investments in EE to deliver incremental EE savings. In this way, OBF Alternative Pathway is designed to inspire energy savings interventions aligning with businesses' and customers' needs.

In addition, PG&E's proposed budget increase of \$2.7 million to the financing program reflects an additional \$3.5 million<sup>51</sup> added to the OBF Loan Pool due to increasing portfolio emphasis on financing options.

## 7. Emerging Technologies Program

PG&E's proposed funding increase to the Emerging Technologies (ET) program includes an additional \$1 million to support PG&E's AB 793 implementation plan.<sup>52</sup>

### 8. Government Partnership Programs

On August 9, 2016, the CPUC authorized PG&E to designate subprogram designations the following six existing Local Government Partnerships (LGPs) developed under the Local Government Energy Action Resources (LGEAR) as their own subprograms:<sup>53</sup>

- North Valley
- Sutter Buttes
- Yolo

<sup>50</sup> The CPUC approved AL 3697-G/4812-E, 3697-G-A/4812-E-A on June 10, 2016.

<sup>&</sup>lt;sup>51</sup> PG&E added \$10 million to the OBF Loan Pool in 2016 and adds \$13.5 million to the OBF Loan Pool in 2017.

<sup>&</sup>lt;sup>52</sup> See, AL 3744-G/4886-E.

<sup>&</sup>lt;sup>53</sup> Executive Director approval of AL 3737-G/4874-E.

- Solano
- Northern San Joaquin Valley
- Valley Innovative Energy Watch (VIEW)

Subprogram designation will facilitate the collection of metrics and other data for each subprogram to be reported independently, enabling PG&E and the CPUC to more effectively monitor and support these local government partnerships.

# H. Supporting AB 802 and An Existing Conditions Baseline

On January 1, 2017, the default baseline policy will change to existing conditions, in most cases, consistent with AB 802 direction<sup>54</sup>. PG&E is exploring a variety of program and portfolio adjustments to account for existing conditions related policy changes, many of which will be included in PG&E's Business Plan filing, and/or discussed and shared with Commission staff for review and/or approval, as applicable.<sup>55</sup> For example, cost-effectiveness issues may arise with this new policy change. As PAs capture energy savings under existing condition baselines, full project costs are also used for cost-effectiveness determinations. Additionally, the new default baseline policy opens the door to more opportunities for PAs to capture all savings, such as those from retrocommissioning, behavioral, and operational measures, "to-code," and normalized meter based savings. As such, customer and contractor incentives may need to be modified to ensure program expenditures are used in the best interest of ratepayers.

### I. EM&V

The FA Decision approved PG&E's EM&V budget of \$17.2 million. This amount is consistent with the 4% EM&V budget cap, originally introduced in D.12-05-015 and subsequently upheld by the FA Decision, the RP Decision, and the Guidance Decision.

The Guidance Decision revises the allocation of EM&V funds, beginning after the EE business plans are approved by the Commission, to 60 percent reserved for Commission staff evaluation efforts and up to 40 percent for program administrators, to be further divided proportionally among utilities, community choice aggregators, and regional energy networks."<sup>56</sup>

PG&E provides the following draft 2017 EM&V budget, with the exact amounts to be finalized during the collaborative process between program administrators and Commission staff.

<sup>55</sup> For example, statewide incentive changes +/- 50% require advice letter approval.

<sup>56</sup> Guidance Decision, OP 16.

<sup>&</sup>lt;sup>54</sup> D.16-08-019 p. 32

EM&V EM&V EM&V PA PA Total PA Total w/o Ratio CPUC with EM&V EM&V of PA 40% Total 60% w/o EM&V PG&E 394,782,676 95.6% 16,448,278 9,869,567 6,579,711 411,231,955 17,226,042 BayREN 16,537,000 4.0% 689,042 413,425 275,617 MCE 1,586,347 0.4% 66,098 39,659 26,439 1,652,445 412,906,023 Portfolio 100.0 17,204,418 10,322,651 6,881,767 430,110,441 Total %

Table 6: Draft 2017 EM&V Budget

### **Protests**

Anyone wishing to protest this filing may do so by letter sent via U.S. mail, facsimile or E-mail, no later than October 12, 2016, which is 20 days after the date of this filing. Protests must be submitted to:

CPUC Energy Division ED Tariff Unit 505 Van Ness Avenue, 4<sup>th</sup> Floor San Francisco, California 94102

Facsimile: (415) 703-2200

E-mail: EDTariffUnit@cpuc.ca.gov

Copies of protests also should be mailed to the attention of the Director, Energy Division, Room 4004, at the address shown above.

The protest shall also be sent to PG&E either via E-mail or U.S. mail (and by facsimile, if possible) at the address shown below on the same date it is mailed or delivered to the Commission:

Erik Jacobson
Director, Regulatory Relations
c/o Megan Lawson
Pacific Gas and Electric Company
77 Beale Street, Mail Code B10C
P.O. Box 770000
San Francisco, California 94177

Facsimile: (415) 973-1448 E-mail: PGETariffs@pge.com Any person (including individuals, groups, or organizations) may protest or respond to an advice letter (General Order 96-B, Section 7.4). The protest shall contain the following information: specification of the advice letter protested; grounds for the protest; supporting factual information or legal argument; name, telephone number, postal address, and (where appropriate) e-mail address of the protestant; and statement that the protest was sent to the utility no later than the day on which the protest was submitted to the reviewing Industry Division (General Order 96-B, Section 3.11).

### **Effective Date**

PG&E requests that this Tier 2 advice filing become effective on regular notice, October 22, 2016, which is 30 calendar days after the date of filing.

# **Notice**

In accordance with General Order 96-B, Section IV, a copy of this advice letter is being sent electronically and via U.S. mail to parties shown on the attached list and the parties on the service list for R.13-11-005. Address changes to the General Order 96-B service list should be directed to PG&E at email address PGETariffs@pge.com. For changes to any other service list, please contact the Commission's Process Office at (415) 703-2021 or at Process\_Office@cpuc.ca.gov. Send all electronic approvals to PGETariffs@pge.com. Advice letter filings can also be accessed electronically at: http://www.pge.com/tariffs/.

\_\_\_\_\_/S/ Erik Jacobson

Director, Regulatory Relations

### Attachments

- Attachment 1 CEDARS Filing Confirmation
- Attachment 2 Table of Supporting Materials
- Attachment 3 Appendices
- Attachment 4 Caps and Targets Table
- Attachment 5 Program Closures
- Attachment 6 Description of Changes

cc: Service List R.13-11-005

# CALIFORNIA PUBLIC UTILITIES COMMISSION

# ADVICE LETTER FILING SUMMARY ENERGY UTILITY

| MUST BE COMPLETED BY UTILITY (Attach additional pages as needed)   |   |  |  |  |  |  |  |
|--|---|--|--|--|--|--|--|
| Company name/CPUC Utility No. Pacific Gas and Ele  | ectric Company (ID U39 M)   |  |  |  |  |  |  |
| Utility type: Contact Pe   | erson: Kingsley Cheng   |  |  |  |  |  |  |
| ☑ ELC ☑ GAS Phone #: (4  | 415) 973-5265   |  |  |  |  |  |  |
| □ PLC □ HEAT □ WATER E-mail: k2  | c0@pge.com and PGETariffs@pge.com   |  |  |  |  |  |  |
| EXPLANATION OF UTILITY TYPE  | (Date Filed/ Received Stamp by CPUC)  |  |  |  |  |  |  |
| ELC = Electric GAS = Gas   |   |  |  |  |  |  |  |
| PLC = Pipeline HEAT = Heat WATER = W   | ater  |  |  |  |  |  |  |
| Advice Letter (AL) #: 3753-G-A/4901-E-A  | Tier: <u>2</u>  |  |  |  |  |  |  |
| Subject of AL: Supplemental: PG&E's 2017 Energy Efficiency Annual Budget Advice Letter in Compliance With Decision 15-10-028, Ordering Paragraph 4 |   |  |  |  |  |  |  |
| Keywords (choose from CPUC listing): Compliance, En  |   |  |  |  |  |  |  |
| AL filing type: ☐ Monthly ☐ Quarterly ☐ Annual ☑ One-  | <del> </del>  |  |  |  |  |  |  |
| If AL filed in compliance with a Commission order, indicate  |   |  |  |  |  |  |  |
| Does AL replace a withdrawn or rejected AL? If so, identify  |   |  |  |  |  |  |  |
| Summarize differences between the AL and the prior withdra   | •   |  |  |  |  |  |  |
| Is AL requesting confidential treatment? If so, what information   | tion is the utility seeking confidential treatment for: No                    |  |  |  |  |  |  |
| Confidential information will be made available to those who   | have executed a nondisclosure agreement: N/A                                  |  |  |  |  |  |  |
| Name(s) and contact information of the person(s) who will prinformation:   | rovide the nondisclosure agreement and access to the confidential             |  |  |  |  |  |  |
| Resolution Required? □Yes ☑No  |   |  |  |  |  |  |  |
| Requested effective date: October 22, 2016   | No. of tariff sheets: $N/A$   |  |  |  |  |  |  |
| Estimated system annual revenue effect (%): $\underline{N/A}$  |   |  |  |  |  |  |  |
| Estimated system average rate effect (%): $\underline{N/A}$  |   |  |  |  |  |  |  |
| When rates are affected by AL, include attachment in AL sho commercial, large C/I, agricultural, lighting).  | owing average rate effects on customer classes (residential, small            |  |  |  |  |  |  |
| Tariff schedules affected: <u>N/A</u>  |   |  |  |  |  |  |  |
| Service affected and changes proposed: N/A   |   |  |  |  |  |  |  |
| Pending advice letters that revise the same tariff sheets: $\underline{N/A}$   |   |  |  |  |  |  |  |
| Protests, dispositions, and all other correspondence regarding otherwise authorized by the Commission, and shall be sent to                        | g this AL are due no later than 20 days after the date of this filing, unless |  |  |  |  |  |  |
| California Public Utilities Commission   | Pacific Gas and Electric Company  |  |  |  |  |  |  |
| Energy Division  | Attn: Erik Jacobson Director, Regulatory Relations                            |  |  |  |  |  |  |
| EDTariffUnit<br>505 Van Ness Ave., 4 <sup>th</sup> Flr.  | c/o Megan Lawson  |  |  |  |  |  |  |
| San Francisco, CA 94102  | 77 Beale Street, Mail Code B10C   |  |  |  |  |  |  |
| E-mail: EDTariffUnit@cpuc.ca.gov   | P.O. Box 770000<br>San Francisco, CA 94177                                    |  |  |  |  |  |  |
| - 0  | E-mail: PGETariffs@pge.com  |  |  |  |  |  |  |

# **Attachment 1**

# **CEDARS Filing Confirmation**

The Appendices are also available on CEDARS at this link: <a href="https://cedars.sound-data.com">https://cedars.sound-data.com</a>.

Supplemental information on PG&E's portfolio, including Program Implementation Plans and forecast data, is available at the same link.

#### CEDARS FILING SUBMISSION RECEIPT

The PGE portfolio filing has been submitted and is now under review. A summary of the filing is provided below.

PA: Pacific Gas & Electric (PGE)

Filing Year: 2017

Submitted: 08:29:10 on 22 Sep 2016

By: Breesa Collyer

Advice Letter Number: 3753-G-A/4901-E-A

- \* Portfolio Filing Summary \*
- TRC: 1.5357 - PAC: 3.5694
- TRC (no admin): 2.1513PAC (no admin): 10.6595
- RIM: 0.7692
- Budget: \$411,987,094.65
- \* Programs Included in the Filing \*
- PGE21001: Residential Energy Advisor
- PGE210010: Pay for Performance Pilot
- PGE210011: Residential Energy Fitness program
- PGE21002: Plug Load and Appliances
- PGE21003: Multifamily Energy Efficiency Rebates Program
- PGE21004: Energy Upgrade California
- PGE21005: Residential New Construction
- PGE21006: Residential HVAC
- PGE21007: California New Homes Multifamily
- PGE21008: Enhance Time Delay Relay
- PGE21009: Direct Install for Manufactured and Mobile Homes
- PGE21011: Commercial Calculated Incentives
- PGE210112: School Energy Efficiency
- PGE210118: Retail Energy Efficiency
- PGE210119: LED Accelerator
- PGE21012: Commercial Deemed Incentives
- PGE210123: Healthcare Energy Efficiency Program

- PGE210126: K-12 Private Schools and Colleges Audit Retro
- PGE21013: Commercial Continuous Energy Improvement
- PGE210135: Water Infrastructure and System Efficiency
- PGE210137: Waypoint Commercial Outreach
- PGE210138: Data Center Air Flow and Temp Optimization
- PGE210139: SEI Energize Schools Program
- PGE21014: Commercial Energy Advisor
- PGE210143: Hospitality Program
- PGE21015: Commercial HVAC
- PGE21017: Boiler Energy Efficiency Program
- PGE21018: EnergySmart Grocer
- PGE21021: Industrial Calculated Incentives
- PGE210210: Industrial Recommissioning Program
- PGE210211: Light Industrial Energy Efficiency
- PGE210212: Compressed Air and Vacuum Optimization Program
- PGE210213: Small Petrochemical Energy Efficiency
- PGE21022: Industrial Deemed Incentives
- PGE21023: Industrial Continuous Energy Improvement
- PGE21024: Industrial Energy Advisor
- PGE21025: California Wastewater Process Optimization
- PGE21026: Energy Efficiency Services for Oil Production
- PGE21027: Heavy Industry Energy Efficiency Program
- PGE21029: Refinery Energy Efficiency Program
- PGE21030: Industrial Strategic Energy Management
- PGE21031: Agricultural Calculated Incentives
- PGE210311: Process Wastewater Treatment EM Pgm for Ag Food Processing
- PGE210312: Dairy and Winery Industry Efficiency Solutions
- PGE21032: Agricultural Deemed Incentives
- PGE21033: Agricultural Continuous Energy Improvement
- PGE21034: Agricultural Energy Advisor
- PGE21036: Industrial Refrigeration Performance Plus
- PGE21039: Comprehensive Food Process Audit & Resource Efficiency Pgm
- PGE21041: Primary Lighting
- PGE21042: Lighting Innovation
- PGE21043: Lighting Market Transformation
- PGE21051: Building Codes Advocacy
- PGE21052: Appliance Standards Advocacy
- PGE21053: Compliance Improvement
- PGE21054: Reach Codes
- PGE21055: Planning and Coordination
- PGE21056: Code Readiness
- PGE21061: Technology Development Support

- PGE21062: Technology Assessments
- PGE21063: Technology Introduction Support
- PGE21071: Centergies
- PGE21072: Connections
- PGE21073: Strategic Planning
- PGE21081: Statewide DSM Coordination & Integration
- PGE21091: On-Bill Financing (excludes Loan Pool)
- PGE210911: On-Bill Financing Alternative Pathway
- PGE21091LP: Financing Loan Pool Addition
- PGE21092: Third-Party Financing
- PGE21093: New Financing Offerings
- PGE2110011: California Community Colleges
- PGE2110012: University of California/California State University
- PGE2110013: State of California
- PGE2110014: Department of Corrections and Rehabilitation
- PGE2110051: Local Government Energy Action Resources (LGEAR)
- PGE2110052: Strategic Energy Resources
- PGE211007: Association of Monterey Bay Area Governments (AMBAG)
- PGE211009: East Bay
- PGE211010: Fresno
- PGE211011: Kern
- PGE211012: Madera
- PGE211013: Marin County
- PGE211014: Mendocino/Lake County
- PGE211015: Napa County
- PGE211016: Redwood Coast
- PGE211018: San Luis Obispo County
- PGE211019: San Mateo County
- PGE211020: Santa Barbara
- PGE211021: Sierra Nevada
- PGE211022: Sonoma County
- PGE211023: Silicon Valley
- PGE211024: San Francisco
- PGE211025: Savings by Design (SBD)
- PGE211026: North Valley
- PGE211027: Sutter Buttes
- PGE211028: Yolo
- PGE211029: Solano
- PGE211030: Northern San Joaquin Valley
- PGE211031: Valley Innovative Energy Watch (VIEW)
- PGE\_EMV: Evaluation Measurement and Verification
- PGE\_ESA: Energy Savings Assisstance

- PGE\_ESPI: Energy Savings Performance Index
- PGE\_SWMEO: Statewide Marketing Education and Outreach

# **Attachment 2**

### **ATTACHMENT 2**

### LIST OF APPENDICES

The appendices listed below will be available on PG&E's website by the close of business September 22, 2016. The documents can be accessed as follows:

- 1) Go to: https://pgera.azurewebsites.net/Regulation/search
- 2) Select "Energy Efficiency 2015 and Beyond Rolling Portfolios" from the dropdown menu
- 3) Select "PGE" under Party and "09/22/16" under Date to narrow the search criteria
- 4) Click Search

# **APPENDIX A: Budget Proposal Summary Tables**

- Table 1.1 Annual Savings
- Table 1.2 Savings by End Use
- Table 1.3 Savings by Market Sector
- Table 2.1 Bill Payer Impacts
- Table 2.1A-B Rates Revenue
- Table 2.2 Funding Source

## **APPENDIX B: Budget and Savings Tables**

- Appendix B.1 Budget
- Appendix B.2 Savings
- Appendix B.3 Carryover

# **APPENDIX C: Savings Allocation and Funding Sources**

- Table 1 Goals
- Table 2 Budget Request
- Table 3 Request by Area
- Table 4 Unspent Funds
- Table 5 2013 Spent-Unspent Funds
- Table 6 Savings and Cost Effectiveness
- Table 7 Cost Effectiveness Results

# **Attachment 3**

**Budget Year: 2017** 

Supplemental Filed 9/21/16

Table 1.1 GROSS Annual Savings Impacts by Year

| 2015 Claim                  |       |           |                | 2016 Foreca | ast       | 2017 Forecast  |       |           |                |
|-----------------------------|-------|-----------|----------------|-------------|-----------|----------------|-------|-----------|----------------|
|                             | Total | CPUC Goal | % of 2015 Goal | Total       | CPUC Goal | % of 2016 Goal | Total | CPUC Goal | % of 2017 Goal |
| Energy Savings (Gross GWh)  | 1,392 | 980       | 142%           | 1,249       | 1,236     | 101%           | 1,553 | 1,144     | 136%           |
| Demand Reduction (Gross MW) | 295   | 154       | 191%           | 266         | 226       | 118%           | 297   | 193       | 154%           |
| Gas Savings (Gross MMTh)    | 23.4  | 15.4      | 152%           | 25.9        | 18.4      | 141%           | 36.5  | 18.6      | 196%           |

- 1. Codes & Standards (net including 5% spillover to match the CEDARS CET methodology) and Low Income ESAP Savings are included in claims and forecast for all years.
- 2. 2015 goals as adopted in D.14-10-046; 2016 and 2017 goals from D.15-10-028, Tables 1-3, pp. 8-9.
- 3. The Total Savings reported on this table represent the gross program savings including ESAP gross savings and C&S savings (which are reported on a net basis with 5% spillover to match CEDARS CET methodology).
- 4. 2015 Claim includes savings for BayREN (as provided to PG&E via e-mail on April 12, 2016) and MCE (as provided to PG&E on April 14, 2016); 2016-2017 Forecast excludes BayREN and MCE savings.

Budget Year: 2017 Supplemental Filed 9/21/16

Table 1.2 - 2017 Total Requested Budget and Projected Gross Portfolio Savings Impacts By Sector and End Use

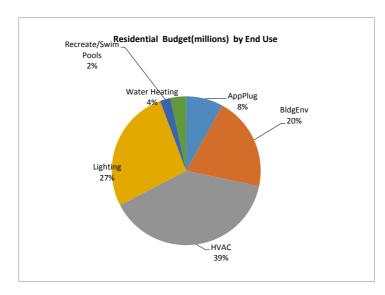
|                                      | Budget (m | Budget (millions) 1 |        | Energy Savings (Gross<br>GWh) |        | Demand Reduction (Gross<br>MW) |        | Gas Savings (Gross<br>MMTh) <sup>3</sup> |  |
|--------------------------------------|-----------|---------------------|--------|-------------------------------|--------|--------------------------------|--------|--|--|
| Total Portfolio                      | Total     | %<br>of Total       | Total  | %<br>of Total                 | Total  | %<br>of Total                  | Total  | %<br>of Total                            |  |
| Residential                          | 35        | 30%                 | 227    | 15%                           | 47.05  | 16%                            | 2.30   | 6%                                       |  |
| AppPlug                              | 2.78      | 8%                  | 16.19  | 7%                            | 1.44   | 4%                             | (0.00) | 0%                                       |  |
| BldgEnv                              | 7.00      | 20%                 | 108.64 | 48%                           | 18.18  | 53%                            | 2.95   | 128%                                     |  |
| HVAC                                 | 13.46     | 39%                 | 18.33  | 8%                            | 18.00  | 52%                            | 0.76   | 33%                                      |  |
| Lighting                             | 9.31      | 27%                 | 74.56  | 33%                           | 8.09   | 23%                            | (1.74) | -75%                                     |  |
| Recreate/Swim Pools                  | 0.78      | 2%                  | 8.97   | 4%                            | 1.27   | 4%                             | 0.00   | 0%                                       |  |
| Water Heating                        | 1.19      | 3%                  | 0.39   | 0%                            | 0.07   | 0%                             | 0.32   | 14%                                      |  |
| Nonresidential                       | 76        | 67%                 | 449    | 29%                           | 87     | 29%                            | 18     | 49%                                      |  |
| BldgEnv                              | 0.25      | 0%                  | 1.44   | 0%                            | 4.20   | 5%                             | 1.73   | 10%                                      |  |
| CompAir                              | 0.71      | 1%                  | 6.95   | 2%                            | 0.79   | 1%                             | 0.00   | 0%                                       |  |
| ComRefrig                            | 5.53      | 7%                  | 48.23  | 11%                           | 5.46   | 6%                             | 0.29   | 2%                                       |  |
| FoodServ                             | 2.03      | 3%                  | 3.93   | 1%                            | 0.49   | 1%                             | 1.82   | 10%                                      |  |
| HVAC                                 | 18.47     | 24%                 | 99.75  | 22%                           | 17.07  | 20%                            | 1.71   | 10%                                      |  |
| Irrigate                             | 3.81      | 5%                  | 26.52  | 6%                            | 12.54  | 14%                            | -      | 0%                                       |  |
| Lighting                             | 19.53     | 26%                 | 130.96 | 29%                           | 28.82  | 33%                            | (0.63) | -4%                                      |  |
| Office                               | 0.02      | 0%                  | 0.11   | 0%                            | 0.01   | 0%                             | 0.01   | 0%                                       |  |
| ProcDist                             | 10.04     | 13%                 | 66.54  | 15%                           | 10.75  | 12%                            | 2.32   | 13%                                      |  |
| ProcHeat                             | 8.07      | 11%                 | 15.19  | 3%                            | 2.24   | 3%                             | 8.26   | 46%                                      |  |
| ProcRefrig                           | 3.06      | 4%                  | 22.03  | 5%                            | 2.62   | 3%                             | 0.02   | 0%                                       |  |
| Recreate/Swim Pools                  | 0.08      | 0%                  | 0.10   | 0%                            | 0.01   | 0%                             | 0.06   | 0%                                       |  |
| Service & Retro Comm                 | 3.07      | 4%                  | 27.35  | 6%                            | 2.06   | 2%                             | 0.91   | 5%                                       |  |
| Water Heating                        | 1.17      | 2%                  | 0.08   | 0%                            | 0.01   | 0%                             | 1.43   | 8%                                       |  |
| Government Partnerships <sup>2</sup> | 2.85      | 3%                  | 106.51 | 7%                            | 14.16  | 5%                             | 0.21   | 1%                                       |  |
| Low Income Energy Efficiency         | -         | 0%                  | 36.58  | 2%                            | 5.65   | 2%                             | 1.85   | 5%                                       |  |
| Codes & Standards (net savings)      | -         | 0%                  | 733.87 | 47%                           | 143.28 | 48%                            | 14.23  | 39%                                      |  |
| Total <sup>4</sup>                   | 113       |                     | 1,553  |                               | 297    |                                | 36.5   |  |  |
|                                      | •         |                     |        |                               | •      |                                |        |  |  |
| CPUC 2017 Goal (including C&S)       |           |                     | 1,144  |                               | 193    |                                | 18.6   |  |  |

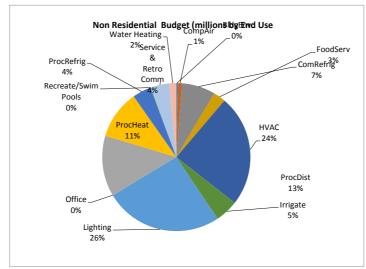
| 1 - The budget by end use includes rebates, incentives, payments to upstream vendors, direct install materials and labor costs.       |
|---|
| Cross cutting core and third party programs are allocated to the appropriate sector where energy savings are expected to be realized. |

<sup>2 -</sup> Includes all Local and Statewide Government Partnership programs.

<sup>3 -</sup> Negative gas therm savings are due to interactive effects.

<sup>4 -</sup> Total includes net C&S savings with 5% spillover to match CEDARS CET methodology





Budget Year: 2017 Supplemental Filed 9/21/16

Table 1.3 - 2017 Requested Budget and Projected Savings Impacts of Resource Programs by Market Sector

| Market Sector                        | Budget<br>(millions) 1 | % of<br>Total | Energy Savings (Gross<br>GWh) | % of<br>Total | Demand Reduction (Gross<br>MW) | % of<br>Total | Gas Savings<br>(Gross MMTh) | % of<br>Total |
|--------------------------------------|------------------------|---------------|-------------------------------|---------------|--------------------------------|---------------|-----------------------------|---------------|
| Residential                          | \$ 84,435,569          | 20%           | 225.24                        | 15%           | 50.77                          | 17%           | 4.02                        | 11%           |
| Commercial                           | \$ 104,854,719         | 24%           | 259.48                        | 17%           | 47.77                          | 16%           | 5.33                        | 15%           |
| Industrial                           | \$ 43,352,566          | 10%           | 100.58                        | 6%            | 12.56                          | 4%            | 8.04                        | 22%           |
| Agricultural                         | \$ 31,900,828          | 7%            | 90.93                         | 6%            | 23.00                          | 8%            | 2.83                        | 8%            |
| Government Partnerships <sup>2</sup> | \$ 75,285,899          | 18%           | 106.51                        | 7%            | 14.16                          | 5%            | 0.21                        | 1%            |
| Low Income Energy Efficiency         | \$ -                   | 0%            | 36.58                         | 2%            | 5.65                           | 2%            | 1.85                        | 5%            |
| Codes & Standards                    | \$ 17,215,199          | 4%            | 733.87                        | 47%           | 143.28                         | 48%           | 14.23                       | 39%           |
| Non Resource <sup>3</sup>            | \$ 73,065,660          | 17%           | -                             | 0%            | -                              | 0%            | -                           | 0%            |
| Total <sup>4</sup>                   | \$ 430,110,441         |               | 1,553                         |               | 297                            |               | 36.5                        |               |

| CPUC 2017 Goal (including C&S)                              |                                | 1,144                        |            | 193                                 |            | 18.6                            |         |
|---|--------------------------------|------------------------------|------------|-------------------------------------|------------|---------------------------------|---------|
| 1 - The total budget by market sector is the sum of all adm | inistrative, marketing and dir | rect implementation non-in   | centive ar | nd incentive costs. Cross cutting c | ore and th | nird party programs are allocat | ted to  |
| the appropriate market sector where energy savings are ex   | pected to be realized. Primar  | y Lighting was split 93:7 be | tween Re   | esidential:Commercial for budget    | and savin  | gs. Lighting Innovation and Li  | ighting |

Market Transformation are included 100% in Commercial.

2 - Includes all Local and Statewide Government Partnership programs.

<sup>3 -</sup> Non Resource includes Emerging Technology, WE&T,SW DSM, Financing, EM&V, BayREN, MCE costs

<sup>4 -</sup> Total includes net C&S savings with 5% spillover to match CEDARS CET methodology

Budget Year: 2017 Supplemental Filed 9/21/16

| Table 2.1 -Bill Payer Impacts - Rates by Customer Class |               |               |                      |                         |  |  |  |  |  |  |  |
|---|---------------|---------------|----------------------|-------------------------|--|--|--|--|--|--|--|
|   | Electric      | Gas Average   |                      |                         |  |  |  |  |  |  |  |
|   | Average Rate  | Rate (Res and |                      |                         |  |  |  |  |  |  |  |
|   | (Res and Non- | Non-Res)      | Total Average Bill   | Total Average Lifecycle |  |  |  |  |  |  |  |
|   | Res) \$/kwh   | \$/therm      | Savings by Year (\$) | Bill Savings (\$)       |  |  |  |  |  |  |  |
|   |               |               |                      |                         |  |  |  |  |  |  |  |
| Present Rates - System Average                          |               |               |                      |                         |  |  |  |  |  |  |  |
| 2013  | \$ 0.15700    | \$ 1.18081    | 149,116,062          | 1,523,091,489           |  |  |  |  |  |  |  |
| 2014  | \$ 0.16463    | \$ 1.24800    | 158,082,143          | 1,524,865,793           |  |  |  |  |  |  |  |
| 2015  | \$ 0.17094    | \$ 1.50984    | 227,477,719          | 2,399,139,255           |  |  |  |  |  |  |  |
| 2016  | \$ 0.18223    | \$ 1.66679    |                      |                         |  |  |  |  |  |  |  |
| 2017  | \$ 0.18223    | \$ 1.59313    | \$ 290,687,108       | \$ 2,734,280,644        |  |  |  |  |  |  |  |

Notes: (Consistent with SPM TRC/PAC/RIM tests, all savings used from actuals and forecasts in this table are net not gross)

- 1) Average first year electric bill savings is calculated by multiplying an average electric rate with first year net kWh energy savings.
- 2) Average first year gas bill savings is calculated by multiplying an average gas rate with first year net therm energy savings.
- 3) Total average first year bill savings is the sum of Notes 1 and 2.
- 4) Average lifecycle electric bill savings is calculated by multiplying an average electric rate with lifecycle net kWh energy savings.
- 5) Average lifecycle gas bill savings is calculated by multiplying an average gas rate with lifecycle net therm energy savings.
- 6) Total average lifecycle bill savings is the sum of Notes 4 and 5.
- 7) As of 8/1/2016, the bundled average electric rate is \$0.18223 per kwh before the impact of the proposed EE programs.
- 8) As of 8/1/2016, the bundled average gas rate is \$1.632 per therm before the impact of EE programs.
- 9) Total Average Bill Savings by Year and Lifecycle Bill Savings include C&S net lifecycle savings and exclude ESA Programs.
- 10) 2016 Bill Savings and Lifecycle Bill Savings are not readily available so permission was given by Amy Reardon by email on Aug 26, 2016, at 4:10 PM to omit these numbers for this filing

#### Note: customer class list is specific to the utility for each utility filing

#### PG&E Supplemental Filed 9/21/16

Table 2.1a - Electric Bill Payer Impacts - Estimated Current and Proposed Revenues and Rates, Total and Energy Efficiency, by Customer Class

| Customer Classes                          | i Total Electric<br>nual Revenue<br>\$000 | E<br>Po<br>Tot | 16 Energy<br>fficiency<br>ortion of<br>al Electric<br>Annual<br>Revenue<br>\$000 | 17 Proposed<br>Energy<br>Efficiency<br>ectric Annual<br>Revenue<br>Change<br>\$000 | 2017<br>Proposed<br>Percentage<br>Change In<br>Electric<br>Revenue and<br>Rates (3) | 2016<br>Electric<br>Average<br>Rate<br>\$/kwh | 2016 Energy<br>Efficiency<br>Portion of<br>Electric<br>Average Rate<br>\$/kwh | 2017 Proposed<br>Electric<br>Average Rate<br>Change<br>\$/kwh | 2017 Proposed<br>Percentage<br>Change In<br>Electric Revenue<br>and Rates (3) |
|---|---|----------------|--|--|---|---|---|---|---|
| Bundled 1                                 |   |                |  |  |   |   |   |   |   |
| Residential                               | \$<br>5,349,860                           | \$             | 132,612  | \$<br>-  | 0.00%   | \$0.19468                                     | \$0.00483   | \$0.00000   | 0.00%   |
| Commercial - Small                        | \$<br>1,701,100                           | \$             | 40,255   | \$<br>-  | 0.00%   | \$0.22378                                     | \$0.00530   | \$0.00000   | 0.00%   |
| Commercial - Medium                       | \$<br>1,087,985                           | \$             | 24,231   | \$<br>-  | 0.00%   | \$0.19662                                     | \$0.00438   | \$0.00000   | 0.00%   |
| Commercial - Large                        | \$<br>2,014,190                           | \$             | 46,194   | \$<br>-  | 0.00%   | \$0.16812                                     | \$0.00386   | \$0.00000   | 0.00%   |
| Streetlights                              | \$<br>67,614                              | \$             | 1,650  | \$<br>-  | 0.00%   | \$0.21420                                     | \$0.00523   | \$0.00000   | 0.00%   |
| Standby                                   | \$<br>72,454                              | \$             | 1,574  | \$<br>-  | 0.00%   | \$0.16336                                     | \$0.00355   | \$0.00000   | 0.00%   |
| Agricultural                              | \$<br>1,319,508                           | \$             | 27,883   | \$<br>-  | 0.00%   | \$0.17000                                     | \$0.00359   | \$0.00000   | 0.00%   |
| Industrial                                | \$<br>1,301,839                           | \$             | 26,754   | \$<br>-  | 0.00%   | \$0.13348                                     | \$0.00274   | \$0.00000   | 0.00%   |
| <u>Direct Access Service</u> <sup>2</sup> | \$<br>-                                   | \$             | -  | \$<br>-  |   |   |   |   |   |
| Residential                               | \$<br>247,022                             | \$             | 8,638  | \$<br>-  | 0.00%   | \$0.13802                                     | \$0.00483   | \$0.00000   | 0.00%   |
| Commercial - Small                        | \$<br>84,338                              | \$             | 3,080  | \$<br>-  | 0.00%   | \$0.14502                                     | \$0.00530   | \$0.00000   | 0.00%   |
| Commercial - Medium                       | \$<br>157,755                             | \$             | 6,329  | \$<br>-  | 0.00%   | \$0.10915                                     | \$0.00438   | \$0.00000   | 0.00%   |
| Commercial - Large                        | \$<br>328,549                             | \$             | 15,195   | \$<br>-  | 0.00%   | \$0.08337                                     | \$0.00386   | \$0.00000   | 0.00%   |
| Streetlights                              | \$<br>2,374                               | \$             | 144  | \$<br>-  | 0.00%   | \$0.08596                                     | \$0.00523   | \$0.00000   | 0.00%   |
| Standby                                   | \$<br>822                                 | \$             | 38   | \$<br>-  | 0.00%   | \$0.07736                                     | \$0.00355   | \$0.00000   | 0.00%   |
| Agricultural                              | \$<br>11,950                              | \$             | 270  | \$<br>-  | 0.00%   | \$0.15922                                     | \$0.00359   | \$0.00000   | 0.00%   |
| Industrial                                | \$<br>330,551                             | \$             | 16,364   | \$<br>-  | 0.00%   | \$0.05437                                     | \$0.00269   | \$0.00000   | 0.00%   |
| Departed Load                             | \$<br>31,882                              | \$             | 5,676  | \$<br>   | 0.00%   |   | \$0.00281   | \$0.00000   |   |

<sup>1. 2016</sup> total revenue from August 1, 2016 Rate Change AL 4867-E

<sup>2.</sup> EE portion of 2016 revenue based on EE revenue requirement in rates (former PGC and proc EE) from 2016 Annual Electric True-up AL 4696-E-A

<sup>3.</sup> Rates do not reflect any under- or over-collections recorded to the electric and gas PPP balancing accounts, which will be trued up through PG&E's Annual Electric and Gas True-up filings.

#### PG&E Supplemental Filed 9/21/16

Table 2.1b - Gas Bill Payer Impacts - Current and Proposed Revenues and Rates, Total and Energy Efficiency, by Customer Class

| Customer Classes                               | 016 Total Gas<br>nual Revenue<br>\$000 | E<br>P<br>T | 16 Energy<br>Efficiency<br>Fortion of<br>Cotal Gas<br>Annual<br>Revenue<br>\$000 | Ef | 017 Proposed<br>Energy<br>fficiency Gas<br>nual Revenue<br>Change<br>\$000 | 2017<br>Proposed<br>Percentage<br>Change In<br>Gas Revenue<br>and Rates (3) | A  | 016 Gas<br>verage<br>Rate<br>(therm | Poi<br>Av | 016 Energy<br>Efficiency<br>rtion of Gas<br>verage Rate<br>\$/therm | Ga<br>Ra | 7 Proposed<br>as Average<br>te Change<br>\$/therm | 2017 Proposed<br>Percentage<br>Change In Gas<br>Revenue and<br>Rates (3) |
|--|--|-------------|--|----|--|---|----|-------------------------------------|-----------|---|----------|---|--|
|  |  |             |  |    |  |   |    |                                     |           |   |          |   |  |
| Core Retail Bundled <sup>1</sup>               |  |             |  |    |  |   |    |                                     |           |   |          |   |  |
| Residential - Non-CARE                         | \$<br>2,429,825                        | \$          | 47,517   | \$ | -  | 0.00%   | \$ | 1.667                               | \$        | 0.034   | \$       | 1.593   | 0.00%  |
| Residential - CARE                             | \$<br>640,022                          | \$          | 12,516   | \$ | -  | 0.00%   | \$ | 1.331                               | \$        | 0.034   | \$       | 1.263   | 0.00%  |
| Commercial - Small                             | \$<br>572,125                          | \$          | 4,565  | \$ | -  | 0.00%   | \$ | 1.152                               | \$        | 0.009   | \$       | 1.139   | 0.00%  |
| Commercial - Large                             | \$<br>31,747                           | \$          | 1,625  | \$ | -  | 0.00%   | \$ | 0.873                               | \$        | 0.035   | \$       | 0.892   | 0.00%  |
| Core Retail - Transportation Only <sup>2</sup> |  |             |  |    |  |   |    |                                     |           |   |          |   |  |
| Residential - Non-CARE                         | \$<br>39,938                           | \$          | 781  | \$ | -  | 0.00%   | \$ | 1.274                               | \$        | 0.034   | \$       | 1.180   | 0.00%  |
| Residential - CARE                             | \$<br>10,520                           | \$          | 206  | \$ | -  | 0.00%   | \$ | 0.938                               | \$        | 0.034   | \$       | 0.850   | 0.00%  |
| Commercial - Small                             | \$<br>206,062                          | \$          | 1,644  | \$ | -  | 0.00%   | \$ | 0.780                               | \$        | 0.009   | \$       | 0.743   | 0.00%  |
| Commercial - Large                             | \$<br>15,810                           | \$          | 809  | \$ | -  | 0.00%   | \$ | 0.538                               | \$        | 0.035   | \$       | 0.527   | 0.00%  |
| Noncore- Transportation Only <sup>2</sup>      |  |             | •  |    | •  |   |    |                                     |           |   |          |   |  |
| Industrial - Distribution                      | \$<br>81,199                           | \$          | 2,081  | \$ | -  | 0.00%   | \$ | 0.314                               | \$        | 0.009   | \$       | 0.323   | 0.00%  |
| Industrial - Transmission                      | \$<br>216,078                          | \$          | 5,628  | \$ | -  | 0.00%   | \$ | 0.153                               | \$        | 0.003   | \$       | 0.168   | 0.00%  |

<sup>1.</sup> Customers who receive gas procurement as well as transportation service from PG&E.

<sup>2.</sup> Customers who purchase gas from non-PG&E suppliers.

<sup>3.</sup> Proposed revenue and rate changes compare to total revenues and rates effective January 1, 2016.

<sup>4.</sup> Rates do not reflect any under- or over-collections recorded to the electric and gas PPP balancing accounts, which will be trued up through PG&E's Annual Electric and Gas True-up filings.

Budget Year: 2017 Supplemental Filed 9/21/16

Table 2.2 - Budget and Cost Recovery by Funding Source

|  | 2017              |
|--|-------------------|
| 2017 EE Portfolio Budget 1                               | \$<br>430,110,441 |
| Unspent/Uncommitted EM&V Offset Funds from pre-2016      | \$<br>997,251     |
| Unspent/Uncommitted Program Offset Funds from pre-2016 2 | \$<br>230,474     |
| Total Funding Request for 2017 EE Portfolio              | \$<br>406,594,649 |

<sup>1. 2017</sup> portfolio budget is the authorized budget including benefit burdens (GRC-adopted) and does not include electric FF&U factor which is included in the RRQ below

#### **Budget and Revenue Requirement by Funding Source**

| 2017 Authorized Revenue Requirement <sup>1</sup> (Before Offsets) | 2017 Budget    | Allocation |
|---|----------------|------------|
| Electric Procurement EE Funds                                     | \$ 361,292,770 | 84%        |
| Gas PPP Surcharge Funds   | \$ 68,817,671  | 16%        |
| Total Funds   |                |            |

Revenue requirements include Franchise Fees and Uncollectible Accounts Expense (FF&U). Per AL 3612-G/4675-E, PG&E's 2016 electric FF&U factor is 0.011885. This factor is applied to the electric portion (84%) of PG&E 2017 budget request of \$430,110,441. FF&U is not added for gas per D.04-08-010.

### Revenue Collection Reflecting Offsets by Funding Source

| 2017 Authorized Revenue Collections in Rates<br>(reflecting offsets from pre-2016) | 2017 Revenue<br>Collections | Allocation after<br>Offset adjustment |
|--|-----------------------------|---------------------------------------|
| Procurement EE Funds   | \$ 341,539,505              | 84%                                   |
| Gas PPP Surcharge Funds  | \$ 65,055,144               | 16%                                   |
| Total Funds  | •                           |                                       |

### Unspent/Uncommitted Pre-2016 Funds as of July 31, 2016 (in positive \$ amonts)

| Total Unspent/Uncommitted Funds | Electric PGC | Electric Procurement | Total Electric | Gas        | Total        |
|---------------------------------|--------------|----------------------|----------------|------------|--------------|
| 2013-2015                       | \$ -         | \$ 230,474           | \$ 230,474     | \$ -       | \$ 230,474   |
| 2010-2012 (and prior)           | \$ -         | \$ 817,746           | \$ 817,746     | \$ 179,505 | \$ 997,251   |
| Total Pre-2016                  | \$ -         | \$ 1,048,220         | \$ 1,048,220   | \$ 179,505 | \$ 1,227,725 |

| EM&V Unspent/Uncommitted Funds | Electric PGC | Electric Procurement | Electric   | Gas        | Total      |
|--------------------------------|--------------|----------------------|------------|------------|------------|
| 2013-2015                      | \$ -         | \$ -                 | \$ -       | \$ -       | \$ -       |
| 2010-2012 (and prior)          | \$ -         | \$ 817,746           | \$ 817,746 | \$ 179,505 | \$ 997,251 |
| Total Pre-2016                 | \$ -         | \$ 817,746           | \$ 817,746 | \$ 179,505 | \$ 997,251 |

| Program Unspent/Uncommitted Funds | Electric PGC | Electric Procurement | Electric      | Gas  | Total         |
|-----------------------------------|--------------|----------------------|---------------|------|---------------|
| 2013-2015                         | \$<br>-      | \$ 230,474           | \$<br>230,474 | \$ - | \$<br>230,474 |
| 2010-2012 (and prior)             | \$           | \$ -                 | \$<br>-       | \$ - | \$            |
| Total Pre-2016                    | \$           | \$ 230,474           | \$<br>230,474 | \$   | \$<br>230,474 |

<sup>2.</sup> Upon approval of this advice letter, the unspent/uncommitted funds will be provided as a credit to the balancing account.

| Supplemental Filed 09           | t by Budget Category<br>/21/16  |   | Total Adminis                          | strative Cost                           |                                   |   | Total Marketin                | g & Outreach                    |                            | Total Direc                             | t Implementation                     | (NonIncentive                        | or Rebates)                          | Direct                                  | Implementation (I                          | ncentives & Re                      | bates)                        |   | Total Direct Ir                      | mplementation                               |                                      |  |   | Total                                 |
|---------------------------------|---|---|--|---|-----------------------------------|---|-------------------------------|---------------------------------|----------------------------|---|--------------------------------------|--------------------------------------|--------------------------------------|---|--|-------------------------------------|-------------------------------|---|--------------------------------------|---|--------------------------------------|--|---|---------------------------------------|
| New/Existing<br>Program #       | Main Program Name / Sub-Program Name  | 2015 Budget<br>(before<br>fundshifting) | 2015 Budget<br>Spent                   | 2016<br>Authorized<br>Budget            | 2017<br>Proposed<br>Budget        | 2015 Budget<br>(before<br>fundshifting) | 2015 Budget<br>Spent          | 2016<br>Authorized<br>Budget    | 2017<br>Proposed<br>Budget | 2015 Budget<br>(before<br>fundshifting) | 2015 Budget<br>Spent                 | 2016<br>Authorized<br>Budget         | 2017<br>Proposed<br>Budget           | 2015 Budget<br>(before<br>fundshifting) | 2015 Budget<br>Spent                       | 2016<br>Authorized<br>Budget        | 2017<br>Proposed<br>Budget    | 2015 Budget<br>(before<br>fundshifting) | 2015 Budget<br>Spent                 | 2016<br>Authorized<br>Budget                | 2017<br>Proposed<br>Budget           | 2015 Authroized<br>Budget<br>(after all<br>fundshifting<br>using average<br>for 2013-15) | 2015 Budget<br>(before<br>fundshifting) | 2015 Budg<br>Spent                    |
|                                 | sidential Energy Efficiency Programs Total esidential Energy Advisor                      | \$ <b>5,277,047</b><br>\$ 112,201       |  |   |                                   |   |                               |                                 |                            |   |                                      |                                      |                                      |   |  |                                     |                               |   |                                      |   |                                      | \$ <b>65,761,139</b><br>\$ 16,880,950  |   |                                       |
|                                 | lug Load and Appliances<br>lultifamily Energy Efficiency Rebates Program                  | \$ 2,482,135<br>\$ 549,068              | \$ 2,188,099                           | \$ 2,482,135                            | \$ 1,940,269                      | \$ 2,242,780                            |                               |                                 | \$ 1,553,029               | \$ 7,031,973                            | \$ 4,785,151                         |                                      | \$ 3,966,978                         | \$ 7,233,850                            | \$ 8,582,916                               |                                     |                               | \$ 14,265,823                           |                                      | \$ 14,265,823                               | \$ 9,014,638                         | \$ 19,308,562  | \$ 18,990,738                           | 8 \$ 18,858,7                         |
| PGE21004 E                      | nergy Upgrade California  | \$ 976,742                              | \$ 1,215,123                           | \$ 976,742                              | \$ 1,154,304                      | \$ 630,443                              | \$ 2,220,442                  | \$ 630,443                      | \$ 747,563                 | \$ 4,854,575                            | \$ 5,543,129                         | \$ 4,854,575                         | \$ 4,723,506                         | \$ 7,537,049                            | \$ 11,989,257                              | \$ 7,537,049                        | \$ 7,983,479                  | \$ 12,391,624                           | \$ 17,532,386                        | \$ 12,391,624                               | \$ 12,706,985                        | \$ 14,771,356  | \$ 13,998,809                           | 9 \$ 20,967,9                         |
|                                 | esidential New Construction esidential HVAC   | \$ 305,630<br>\$ 851,270                | 375,249<br>3 \$ 764,684                |   | \$ 318,129<br>\$ 744,892          | ·                                       | \$ 315,536<br>\$ 822,722      | \$ 242,227<br>\$ 506,510        | \$ 296,055<br>\$ 463,370   | \$ 1,501,805<br>\$ 2,981,609            | \$ 1,741,275<br>\$ 2,055,332         | \$ 1,501,805<br>\$ 2,981,609         | \$ 1,474,603<br>\$ 2,372,328         | \$ 1,908,637<br>\$ 5,136,345            | \$ 3,398,482<br>\$ 9,526,663               | \$ 1,908,637<br>\$ 5,136,345        | \$ 3,909,294<br>\$ 5,998,439  | \$ 3,410,442<br>\$ 8,117,954            | \$ 5,139,757<br>\$ 11,581,995        | \$ 3,410,442<br>\$ 8,117,954                | \$ 5,383,897<br>\$ 8,370,767         | \$ 4,672,909<br>\$ 9,373,431   | \$ 3,958,299<br>\$ 9,475,734            | 9 \$ 5,830,5<br>4 \$ 13,169,4         |
|                                 | ay for Performance Pilot<br>mmercial Programs Total                                       | \$ -                                    | \$ -                                   | \$ -<br>\$ 7,392,910                    | \$ 486,150<br>\$ 7,848,847        | \$ -                                    | \$ -                          | \$ -<br>\$ 5,338,929            | \$ 71,175                  |   | \$ -                                 | \$ -                                 | \$ 267,675                           | \$                                      | \$ -                                       | \$ -<br>\$ 38 678 707               | \$ 2,000,000                  | \$ -<br>\$ 66,309,088                   | \$ -                                 | \$ 66 300 088                               | \$ 2,267,675                         | \$ -<br>\$ 83,061,594  | \$ -                                    | \$ \$ 94.707                          |
| PGE21011 C                      | ommercial Calculated Incentives   | \$ 2,630,265                            | \$ 3,586,437                           | \$ 2,630,265                            | \$ 2,605,547                      | \$ 2,821,449                            | \$ 1,731,001                  | \$ 2,821,449                    | \$ 1,311,072               | \$ 11,472,081                           | \$ 12,967,785                        | \$ 11,472,081                        | \$ 6,976,847                         | \$ 8,208,719                            | \$ 6,155,160                               | \$ 8,208,719                        | \$ 11,718,711                 |   | \$ 19,122,945                        | \$ 19,680,800                               | \$ 18,695,557                        | \$ 25,694,306  | \$ 25,132,514                           | 4 \$ 24,440,3                         |
|                                 | avings by Design (SBD) ommercial Deemed Incentives  | \$ 1,312,461<br>\$ 1,604,282            |  | \$ 1,312,461<br>\$ 1,604,282            | \$ 925,612<br>\$ 2,055,540        |   | \$ 697,001<br>\$ 4,084,353    | \$ 173,623<br>\$ 1,782,553      | \$ 414,862<br>\$ 3,019,401 | \$ 5,081,025<br>\$ 5,619,900            | \$ 2,813,904<br>\$ 3,919,358         | \$ 5,081,025<br>\$ 5,619,900         | \$ 2,287,895<br>\$ 3,869,537         | \$ 3,670,010<br>\$ 9,916,156            | \$ 5,529,579<br>\$ 13,272,419              | \$ 3,670,010<br>\$ 9,916,156        | \$ 2,786,170<br>\$ 12,070,336 | \$ 8,751,035<br>\$ 15,536,056           | \$ 8,343,484<br>\$ 17,191,777        | \$ 8,751,035<br>\$ 15,536,056               | \$ 5,074,065<br>\$ 15,939,874        | \$ 10,754,344<br>\$ 18,922,890   |   |                                       |
|                                 | ommercial Continuous Energy Improvement ommercial Energy Advisor                          | \$ 45,602<br>\$ 523,160                 | 2 \$ 78,279<br>0 \$ 783,829            | ,                                       | \$ 51,541<br>\$ 502,427           | \$ 51,506                               | \$ 464,744<br>\$ 1.514.304    | \$ 51,506<br>\$ 164,500         | \$ 100,338                 | \$ 394,647<br>\$ 1,517,552              | \$ 583,022<br>\$ 2,874,442           | \$ 394,647<br>\$ 1.517.552           | \$ 1,230,101                         | \$ -<br>\$ 3,774,215                    | \$ -                                       | \$ -<br>\$ 3,774,215                | \$ -                          | \$ 394,647                              | \$ 583,022<br>\$ 3,809,391           | \$ 394,647                                  | \$ 1,230,101<br>\$ 3,453,190         | \$ 491,754<br>\$ 5,979,427   | \$ 491,754                              | 4 \$ 1,126,0                          |
| PGE21015 C                      | ommercial HVAC  | \$ 1,277,141                            | \$ 1,962,043                           | \$ 1,277,141                            | \$ 1,708,180                      | \$ 345,299                              | \$ 666,216                    | \$ 345,299                      | \$ 634,547                 | \$ 3,545,176                            | \$ 5,183,913                         | \$ 3,545,176                         | \$ 5,631,422                         | \$ 13,109,608                           | \$ 10,990,696                              | \$ 13,109,608                       | \$ 8,272,768                  | \$ 16,654,784                           | \$ 16,174,609                        | \$ 16,654,784                               | \$ 13,904,191                        | \$ 21,218,872  | \$ 18,277,223                           | 3 \$ 18,802,8                         |
|                                 | ricultural Programs Total gricultural Calculated Incentives                               | \$ 1,813,520<br>\$ 1,045,638            |  | \$ 1,813,520<br>\$ 1,045,638            | \$ 1,739,900<br>\$ 908,865        | \$ 1,599,606<br>\$ 684,758              | \$ 980,951<br>\$ 755,788      | \$ 1,599,606<br>\$ 684,758      |                            | \$ 7,079,345<br>\$ 4.278,893            | \$ <b>6,179,946</b><br>\$ 3,941,192  | \$ 7,079,345<br>\$ 4.278.893         |                                      | <b>\$ 8,330,537</b><br>\$ 4,231,087     | <b>\$ 8,917,232</b><br><b>\$ 2,244,314</b> |                                     |                               | <b>\$ 15,409,882</b><br>\$ 8,509,979    |                                      | \$ <b>15,409,882</b><br>\$ 8,509,979        | \$ 13,184,260<br>\$ 4,134,284        |  | \$ 18,823,008<br>\$ 10,240,375          |                                       |
| PGE21032 A                      | gricultural Deemed Incentives   | \$ 392,851                              | \$ 471,412                             | \$ 392,851                              | \$ 331,479                        | \$ 497,912                              | \$ 76,175                     | \$ 497,912                      | \$ 126,746                 | \$ 959,889                              | \$ 672,169                           | \$ 959,889                           | \$ 721,355                           | \$ 1,965,345                            |  | \$ 1,965,345                        | \$ 4,562,477                  | \$ 2,925,234                            | \$ 4,256,816                         | \$ 2,925,234                                | \$ 5,283,832                         | \$ 2,890,529   | \$ 3,815,997                            | 7 \$ 4,804,                           |
| PGE21034 A                      | gricultural Continuous Energy Improvement<br>gricultural Energy Advisor                   | \$ 48,782<br>\$ 326,250                 | \$ 571,499                             | \$ 326,250                              | \$ 46,440<br>\$ 453,116           | \$ 384,042                              | \$ 5,459<br>\$ 143,529        | \$ 32,894<br>\$ 384,042         | \$ 152,948                 | \$ 1,415,252                            | \$ 89,747<br>\$ 1,476,838            | \$ 425,312<br>\$ 1,415,252           |                                      | \$ 2,134,105                            |  |                                     | \$ -<br>\$ 1,297,501          |   | \$ 4,565,108                         | \$ 3,549,357                                | \$ 185,614<br>\$ 3,580,530           | \$ 3,387,167   | \$ 4,259,648                            | 8 \$ 5,280,                           |
|                                 | ustrial Programs Total<br>dustrial Calculated Incentives                                  | \$ <b>676,837</b><br>\$ 536,097         | <b>\$ 2,294,319 \$ 1,748,170</b>       |   | <b>\$ 973,249</b> \$ 486,007      |   | \$ 1,337,764<br>\$ 626,697    | \$ <b>595,728</b><br>\$ 527,900 |                            | \$ 2,940,356<br>\$ 2.088.533            | \$ <b>4,545,278</b><br>\$ 3,654,982  | \$ 2,940,356<br>\$ 2,088,533         | \$ 3,888,319<br>\$ 2,168,827         |   | \$ <b>4,393,949</b><br>\$ 3,490,875        | <b>7,725,859</b><br>\$ 5,559,755    |                               | \$ 10,666,215<br>\$ 7,648,288           |                                      | \$ 10,666,215<br>\$ 7,648,288               |                                      | , , ,,,,,,   | \$ 11,938,780<br>\$ 8,712,285           | <b>0 \$ 12,571,</b>                   |
| PGE21022 In                     | dustrial Deemed Incentives  | \$ 49,825                               | \$ 142,350                             | \$ 49,825                               | \$ 95,867                         | \$ 50,733                               | \$ 320,969                    | \$ 50,733                       | \$ 187,456                 | \$ 155,154                              | \$ 148,225                           | \$ 155,154                           | \$ 442,615                           | \$ 538,604                              | \$ 663,487                                 | \$ 538,604                          | \$ 1,446,958                  | \$ 693,758                              | \$ 811,713                           | \$ 693,758                                  | \$ 1,889,573                         | \$ 794,316   | \$ 794,316                              | 6 \$ 1,275,                           |
| PGE21024 In                     | dustrial Continuous Energy Improvement dustrial Energy Advisor                            | \$ 23,686<br>\$ 67,229                  |  |   | \$ 70,686<br>\$ 254,694           | \$ 16,109                               | \$ 176,258<br>\$ 213,841      | \$ 986<br>\$ 16,109             |                            | \$ 201,734<br>\$ 494,935                | \$ 242,653<br>\$ 499,418             | \$ 201,734<br>\$ 494,935             | \$ 79,724<br>\$ 1,053,176            | \$ -<br>\$ 1,627,500                    | \$ - 239,587                               | \$ -<br>\$ 1,627,500                | \$ -                          | \$ 201,734<br>\$ 2,122,435              | \$ 242,653<br>\$ 739,004             | \$ 201,734<br>\$ 2,122,435                  | \$ 79,724<br>\$ 1,053,176            | \$ 226,407<br>\$ 1,343,160   | \$ 226,407<br>\$ 2,205,773              |                                       |
| PGE21030 In                     | ndustrial Strategic Energy Management<br>hting Programs Total                             | \$ -<br>\$ 1500.251                     | \$ -                                   | \$ -<br>\$ 1,509,351                    | \$ 65,995<br><b>\$ 909,082</b>    |   | \$ -<br>\$ 740,206            | \$ -<br>\$ 740,447              | \$ 162,528<br>\$ 531,628   | \$ -                                    | \$ -<br>\$ 1,091,100                 | \$ 3 501 050                         | \$ 143,978<br>\$ 1477.897            |   | \$ -<br>\$ 8,240,708                       | \$ 7799 802                         | \$ 9355.002                   | \$ -<br>\$ 11 301 761                   | \$ -                                 | \$ -<br>\$ 11,301,761                       | \$ 143,978<br>\$ 10,832,989          |  | \$ -<br>\$ 13,551,559                   | \$                                    |
| PGE21041 P                      | rimary Lighting   | \$ 982,064                              | \$ 1,389,590                           | \$ 982,064                              | \$ 691,966                        | \$ 711,830                              | \$ 543,756                    | \$ 711,830                      | \$ 314,007                 | \$ 2,515,938                            | \$ 554,513                           | \$ 2,515,938                         | \$ 740,989                           | \$ 6,978,299                            | \$ 8,230,623                               | \$ 6,978,299                        |                               | \$ 9,494,236                            | \$ 8,785,136                         | \$ 9,494,236                                | \$ 10,096,081                        | \$ 11,706,801  | \$ 11,188,130                           | 0 \$ 10,718,4                         |
|                                 | ghting Innovation<br>ghting Market Transformation   | \$ 397,798<br>\$ 129,490                | ,                                      | +                                       | \$ 147,217<br>\$ 69,899           | \$ 28,095<br>\$ 522                     | \$ 189,714<br>\$ 6,736        | \$ 28,095<br>\$ 522             | +,                         | \$ 445,296<br>\$ 540,726                | \$ 379,003<br>\$ 157,584             | \$ 445,296<br>\$ 540,726             | \$ 431,860<br>\$ 305,049             |   | \$ 10,085                                  | \$ 821,503<br>\$ -                  | \$ -<br>\$ -                  | \$ 1,266,799<br>\$ 540,726              | \$ 389,088<br>\$ 157,584             | \$ 1,266,799<br>\$ 540,726                  | \$ 431,860<br>\$ 305,049             | * .,   | · ,,,,,,,,,                             | T T T                                 |
| PGE2105 Cod                     | des & Standards Programs Total  | \$ 733,889                              | \$ 582,127                             | \$ 733,889                              | \$ 679,899                        | \$ -                                    | \$ (890)                      | \$ -                            | \$ -                       | , |                                      |                                      | \$ 16,535,300<br>\$ 4,135,300        |   | \$ -                                       | \$ -                                | \$ -                          |   |                                      | \$ 14,601,359                               |                                      | \$ 15,568,581  | \$ 15,335,248<br>\$ 4,482,917           | B \$ 12,781,5                         |
|                                 | uilding Codes Advocacy<br>ppliance Standards Advocacy                                     | \$ 232,210<br>\$ 209,278                | \$ 162,236                             | \$ 209,278                              | \$ 199,122                        |   | \$ (890)<br>\$ -              | \$ -                            | \$ -                       | \$ 4,250,707<br>\$ 4,198,083            | \$ 4,966,846                         | \$ 4,250,707                         | \$ 4,135,300                         | •                                       | \$ -                                       | \$ -                                | \$ -                          | \$ 4,250,707                            | \$ 4,966,846                         | \$ 4,250,707<br>\$ 4,198,083                | \$ 4,135,300<br>\$ 5,900,000         | \$ 4,524,027   | \$ 4,407,361                            | 1 \$ 5,129,0                          |
| PGE21053 C<br>PGE21054 R        | ompliance Improvement<br>each Codes   | \$ 174,088<br>\$ 52,196                 | ,                                      | . ,                                     | \$ 169,725<br>\$ 28,219           |   | \$ -<br>\$ -                  | \$ -<br>\$ -                    | \$ .                       | \$ 3,695,983<br>\$ 1,377,760            | \$ 2,657,935<br>\$ 636,345           | \$ 3,695,983<br>\$ 1,377,760         | \$ 4,200,000<br>\$ 500,000           | \$ -                                    | \$ -                                       | \$ -<br>\$ -                        | \$ -<br>\$ -                  | \$ 3,695,983<br>\$ 1,377,760            | \$ 2,657,935<br>\$ 636,345           | \$ 3,695,983<br>\$ 1,377,760                | \$ 4,200,000<br>\$ 500,000           | * 0,000,.0.  | \$ 3,870,071<br>\$ 1,429,957            |                                       |
| PGE21055 P                      | lanning and Coordination  | \$ 66,117                               |  |   | \$ 24,888                         | \$ -                                    | \$ -                          | \$ -                            | \$ -                       | \$ 1,078,825                            | \$ 857,936                           | \$ 1,078,825                         | \$ 500,000                           |   | \$ -                                       | \$ -                                | \$ -                          | \$ 1,078,825                            | \$ 857,936                           | \$ 1,078,825                                | \$ 500,000                           | \$ 1,161,609   | \$ 1,144,942                            |                                       |
| PGE21056 C                      | ode Readiness erging Technologies Programs Total  | \$ 645,417                              | \$ 388,484                             | \$ 645,417                              | \$ 62,118<br>\$ <b>525,725</b>    |   | \$ 274,865                    | \$ 64,524                       | \$ 171,198                 | \$ 5,582,135                            | \$ 7,333,679                         | \$ 5,582,135                         | \$ 1,300,000<br>\$ 7,328,967         |   | \$ -                                       | \$ -<br>\$ -                        | \$ -                          | \$ 5,582,135                            | \$ 7,333,679                         | \$ 5,582,135                                | \$ 1,300,000<br>\$ 7,328,967         |  | \$ 6,292,077                            | / \$ 7,997,                           |
|                                 | echnology Development Support<br>echnology Assessments                                    | \$ 44,650<br>\$ 319,767                 | 37,056<br>2 \$ 217,760                 | , | \$ 91,923<br>\$ 274,449           | \$ 4,511<br>\$ 30,933                   | \$ 11,643<br>\$ 191,123       | \$ 4,511<br>\$ 30,933           |                            | \$ 402,958<br>\$ 2,722,932              | \$ 1,172,197<br>\$ 2.805,735         |                                      | \$ 1,322,698<br>\$ 2,246,459         | •                                       | \$ -                                       | \$ -<br>\$ -                        | \$ -<br>\$ -                  | \$ 402,958<br>\$ 2,722,932              | \$ 1,172,197<br>\$ 2.805,735         | \$ 402,958<br>\$ 2,722,932                  | \$ 1,322,698<br>\$ 2,246,459         |  | \$ 452,119<br>\$ 3.073.632              | . , .,                                |
| PGE21063 Te                     | echnology Introduction Support  | \$ 281,001                              | \$ 133,667                             | \$ 281,001                              | \$ 159,353                        | \$ 29,080                               | \$ 72,098                     | \$ 29,080                       | \$ 75,423                  | \$ 2,456,245                            | \$ 3,355,748                         | \$ 2,456,245                         | \$ 3,759,810                         | \$                                      | \$ -                                       | \$ -                                | \$ -                          |   | \$ 3,355,748                         | \$ 2,456,245                                | \$ 3,759,810                         | \$ 2,766,325   | \$ 2,766,325                            | 5 \$ 3,561,5                          |
| PGE2107 Wo<br>PGE21071 C        | rkforce Education & Training Programs Total entergies                                     | \$ <b>261,274</b><br>\$ 231,719         | <b>\$ 738,796</b><br><b>\$</b> 583,924 |   | <b>\$ 554,368</b><br>\$ 415,206   | \$ <b>269,109</b><br>\$ 266,818         | <b>\$ 35,114</b><br>\$ 35,114 | \$ 269,109<br>\$ 266,818        |                            |   | \$ <b>10,079,201</b><br>\$ 7,315,233 | \$ <b>12,030,960</b><br>\$ 9,223,264 | \$ <b>10,336,332</b><br>\$ 8,478,753 | <b>\$</b> -                             | \$ -                                       | \$ -<br>\$ -                        | \$ -                          | \$ <b>12,030,960</b><br>\$ 9,223,264    | \$ <b>10,079,201</b><br>\$ 7,315,233 | <b>\$ 12,030,960</b><br><b>\$</b> 9,223,264 | \$ <b>10,336,332</b><br>\$ 8,478,753 |  | \$ <b>12,561,342</b><br>\$ 9,721,801    |                                       |
| PGE21072 C                      | onnections<br>trategic Planning   | \$ 5,952<br>\$ 23,603                   | ,                                      | 4 0,000                                 |                                   |   | \$ -<br>\$ -                  | \$ 964<br>\$ 1,327              |                            | \$ 2,143,688<br>\$ 664,007              | \$ 2,006,558<br>\$ 757,410           | \$ 2,143,688<br>\$ 664,007           | \$ 1,249,268<br>\$ 608,311           | \$ -<br>\$ -                            | \$ -                                       | \$ -<br>\$ -                        | \$ -<br>\$ -                  | \$ 2,143,688<br>\$ 664,007              | . ,,                                 | \$ 2,143,688<br>\$ 664,007                  | \$ 1,249,268<br>\$ 608,311           | \$ 2,150,604<br>\$ 688,937   | \$ 2,150,604<br>\$ 688,937              | 4 \$ 2,094,2<br>7 \$ 824,5            |
| PGE2108 Sta                     | tewide DSM Coordination & Integration Program Total                                       | \$ 88,805                               | \$ (211,735)                           | \$ 88,805                               | \$ 72,258                         |   | \$ 54                         | \$ -                            | \$ -                       | \$ 625,812                              | \$ 195,382                           | \$ 625,812                           | \$ 486,949                           | \$ -                                    | \$ -                                       | \$ -                                | \$ -                          | \$ 625,812                              | \$ 195,382                           | \$ 625,812                                  | \$ 486,949                           | \$ 714,617   | \$ 714,617                              | 7 \$ (16,2                            |
|                                 | tatewide DSM Coordination & Integration ancing Programs Total                             | \$ 88,805<br>\$ 831,166                 |  |   | \$ 72,258<br>\$ <b>582,979</b>    | \$ -<br>\$ 1,127,360                    | \$ 54<br><b>\$ 2,388,826</b>  |                                 | \$ -<br>\$ 1,828,167       | \$ 625,812<br>\$ 3,610,187              | \$ 195,382<br><b>\$ 4,412,227</b>    | \$ 625,812<br>\$ 3,610,187           | \$ 486,949<br>\$ 2,346,743           | \$ 10,000,000                           | \$ -<br>\$ 6,532,126                       | \$ -<br>\$ 10,000,000               | \$ -<br>\$ 13,500,000         | \$ 625,812<br><b>\$ 13,610,187</b>      | \$ 195,382<br><b>\$ 10,944,352</b>   |   | \$ 486,949<br>\$ 15,846,743          |  | \$ 714,617<br><b>\$ 15,568,714</b>      |                                       |
| PGE21091 O                      | n-Bill Financing (includes Loan Pool)<br>hird-Party Financing                             | \$ 818,666<br>\$ 12,500                 | 5 \$ 782,477<br>0 \$ 444,646           | 4 0.0,000                               | \$ 196,519<br>\$ 230,575          | \$ 1,007,360<br>\$ 120,000              | \$ 1,133,452<br>\$ 623,743    | \$ 1,007,360<br>\$ 120,000      | ,                          | \$ 1,710,983<br>\$ 1,899,203            | \$ 2,094,168<br>\$ 322,664           | \$ 1,710,983<br>\$ 1,899,203         | \$ 1,163,982<br>\$ 537,438           | \$ 10,000,000                           | \$ 6,532,126                               | \$ 10,000,000                       | \$ 13,500,000                 | \$ 11,710,983<br>\$ 1,899,203           | \$ 8,626,293<br>\$ 322,664           | \$ 11,710,983<br>\$ 1,899,203               | \$ 14,663,982<br>\$ 537,438          | \$ 13,537,010<br>\$ 2,031,703  | \$ 13,537,010<br>\$ 2,031,703           | · · · · · · · · · · · · · · · · · · · |
| PGE21093 N                      | ew Financing Offerings  | \$ -                                    | \$ 177,338                             |   | \$ 7,820                          | \$ 120,000                              | \$ 631,631                    | \$ -                            | \$ 937,527                 | \$ 1,099,200                            | \$ 1,995,396                         | \$ -                                 | \$ 39,009                            | \$ -                                    | \$ -                                       | \$ -                                | \$ -                          | \$ -                                    | \$ 1,995,396                         | , , , , , , , ,                             | \$ 39,009                            | \$ -   | \$ 2,031,703                            | \$ 2,804,3                            |
|                                 | n Bill Financing Alternative Pathway hird-Party Programs (Competitvely Bid) Total [2]     | \$ -<br>\$ 13,664,195                   | \$ -<br>5 \$ 13,467,128                | \$ -<br>\$ 13,664,195                   | \$ 148,065<br>\$ <b>8,923,486</b> | \$ -<br>\$ 3,438,820                    | \$ -<br>\$ 5,507,763          | \$ -<br>\$ 3,438,820            | \$ 30,615<br>\$ 5,672,968  | \$ -<br>\$ 38,331,492                   | \$ -<br>\$ 31,372,651                | \$ -<br>\$ 38,331,492                | \$ 606,315<br>\$ 34,273,768          | \$ -<br>\$ 35,471,684                   | \$ -<br>\$ 31,127,927                      | \$ -<br>\$ 35,471,684               | \$ 38,394,095                 | \$ -<br>\$ 73,803,176                   | \$ -<br>\$ 62,500,578                | \$ -<br>\$ 73,803,176                       | \$ 606,315<br><b>\$ 72,667,863</b>   | \$ -<br>\$ 86,360,881  | \$ -<br>\$ 90,906,191                   | \$<br>1 \$ 81,475,4                   |
|                                 | sidential Third Party Programs SubTotal<br>ifornia New Homes Multifamily                  | \$ 903,804<br>\$ 108,073                | \$ <b>837,702</b><br>8 \$ 310,364      |   | \$ 1,126,921<br>\$ 338,158        | \$ 375,253                              | \$ 546,274<br>\$ 260,988      |                                 | \$ 605,431<br>\$ 213,684   | \$ 2,150,091                            |                                      |                                      |                                      | \$ 6,759,153                            | \$ <b>6,594,450</b><br>\$ 914,300          | \$ <b>6,759,153</b><br>\$ 2,295,459 | \$ 5,806,467<br>\$ 303,292    | \$ 8,909,244<br>\$ 3,643,134            |                                      | \$ 8,909,244<br>\$ 3,643,134                | \$ 7,988,177<br>\$ 1,303,510         | \$ 10,188,301<br>\$ 3,801,408  | +,,                                     | . + -,,-                              |
| PGE21008 Enh                    | nance Time Delay Relay  | \$ 210,292                              | 2 \$ 167,090                           | \$ 210,292                              | \$ 202,132                        |   | \$ 97,738                     | \$ 136,202                      | \$ 111,339                 |   | \$ 478,622                           | \$ 511,768                           | \$ 578,946                           | \$ 1,203,339                            | \$ 1,531,017                               | \$ 1,203,339                        | \$ 2,016,229                  | \$ 1,715,107                            | \$ 2,009,639                         | \$ 1,715,107                                | \$ 2,595,175                         | \$ 2,061,601   | \$ 2,061,601                            | 1 \$ 2,274,4                          |
|                                 | ect Install for Manufactured and Mobile Homes G The Smarter Water Heater                  | \$ 585,439<br>\$ -                      | \$ 357,850<br>\$ 2,397                 | \$ 585,439<br>\$ -                      | \$ 434,908<br>\$ -                | \$ 188,849<br>\$ -                      | \$ 190,149<br>\$ (2,602)      | \$ 188,849<br>\$ -              | \$ 195,367<br>\$ -         | \$ 290,649                              | \$ 330,936<br>\$ 4,248               |                                      | \$ 354,012<br>\$ -                   | \$ 3,260,355<br>\$ -                    | \$ 4,139,459<br>\$ 9,675                   |                                     | \$ 2,778,878<br>\$ -          | \$ 3,551,004<br>\$ -                    | \$ 4,470,395<br>\$ 13,923            |   | \$ 3,132,890                         | \$ 4,325,292<br>\$ -   | \$ 4,325,292<br>\$ -                    | 2 \$ 5,018,3<br>\$ 13,7               |
| PGE210011 Res                   | sidential Energy Fitness Program<br>mmercial Third Party Programs SubTotal                | \$ 0.514.451                            |  | \$ -                                    |                                   | ¢ 1046 000                              |                               | \$ -                            |                            | ¢ 22 220 250                            |                                      | \$ -                                 | \$ 248,534                           | \$ 17 900 E00                           |  | \$ -                                | \$ 708,068                    |   | \$ -                                 | \$ -  | \$ 956,602                           | \$ 48,257,848  | \$ -                                    | \$ 26 500                             |
| PGE210110 Mor                   | nitoring-Based Persistence Commissioning  | \$ -                                    | \$ 27,246                              | \$ -                                    | \$ -                              | \$ -                                    | \$ 1,170                      | \$ -                            | \$                         | \$ -                                    | \$ 756                               | \$ -                                 | \$ -                                 | \$                                      | \$ (29,728)                                | \$ -                                | \$ -                          | \$ -                                    | \$ (28,971)                          | \$ -  | \$ -                                 | \$ -   | \$ -                                    | \$ (5                                 |
| PGE210111 Lod<br>PGE210112 Sch  | IgingSavers<br>nool Energy Efficiency   | \$ 1,259,095<br>\$ 266,835              |  | \$ 1,259,095<br>\$ 266,835              |                                   |   | \$ 422,327<br>\$ 253,263      |                                 |                            |   | \$ 1,726,572<br>\$ 2,326,189         |                                      |                                      |   | \$ 2,862,158<br>\$ 583,472                 |                                     |                               |   |                                      | \$ 3,545,980<br>\$ 3,044,470                |                                      | \$ 5,044,780<br>\$ 3,421,431   |   |                                       |
| PGE210113 Ene                   | ergy Fitness Program  | \$ 588,982                              | \$ 384,487                             | \$ 588,982                              | \$ -                              | \$ 161,739                              | \$ 182,194                    | \$ 161,739                      | \$ -                       | \$ 1,090,016                            | \$ 305,058                           | \$ 1,090,016                         | \$ -                                 | \$ 1,100,000                            | \$ 175                                     | \$ 1,100,000                        | \$ -                          | \$ 2,190,016                            | \$ 305,233                           | \$ 2,190,016                                | \$ -                                 | \$ 2,940,737   | \$ 2,940,737                            | 7 \$ 871,9                            |
| PGE210114 Ene<br>PGE210115 Rigi | htLights  | \$ 126,149<br>\$ 797,858                | \$ 641,548                             | \$ 797,858                              |                                   |   | \$ 168,388<br>\$ 177,893      |                                 |                            | \$ 583,262<br>\$ 1,898,831              | \$ 262,772                           | \$ 1,898,831                         |                                      |   | \$ (18,088)<br>\$ 148,623                  | \$ 550,000<br>\$ 2,350,000          |                               | \$ 1,133,261<br>\$ 4,248,831            | \$ 411,395                           | \$ 1,133,261<br>\$ 4,248,831                |                                      | \$ 5,211,807   | \$ 1,329,057<br>\$ 5,211,807            |                                       |
|                                 | all Business Commercial Comprehensive ergy-Efficient Parking Garage                       | \$ -<br>\$ -                            | \$ (15,062)<br>\$ (4,928)              |   |                                   | \$ -<br>\$ -                            | \$ 5<br>\$ (479)              |                                 |                            | \$ -                                    | \$ (1,013)<br>\$ (2,477)             |                                      | \$ -<br>\$ -                         | •                                       | \$ -                                       | Ψ                                   | \$ -<br>\$ -                  | \$ -<br>\$ -                            | ψ (1,010)                            |   | \$ -<br>\$ -                         | \$ -<br>\$ -   | \$ -<br>\$ -                            | \$ (16,0<br>\$ (9,8                   |
| PGE210118 Ret                   | ail Energy Efficiency   | \$ 75,551                               | \$ 199,220                             | \$ 75,551                               | \$ 188,395                        |   | \$ 206,985                    | \$ 36,133                       | \$ 199,799                 |   | \$ 386,508                           | \$ 368,326                           | \$ 1,055,077                         | \$ 934,283                              | \$ 1,376,287                               | \$ 934,283                          |                               | \$ 1,302,609                            | \$ 1,762,795                         | \$ 1,302,609                                |                                      | \$ 1,414,293   |   | 3 \$ 2,169,0                          |
|                                 | nitoring-Based Commissioning  | \$ 75,115<br>\$ -                       | \$ 341,523<br>\$ (5,210)               |   | \$ 312,701<br>\$ -                |   | \$ 290,286<br>\$ 7,556        |                                 |                            | \$ 872,436                              | \$ 1,133,969                         |                                      | \$ 1,303,914                         |   | \$ 2,334,196                               |                                     |                               | \$ 2,346,008                            |                                      |   | \$ 3,655,716                         | \$ 2,458,594<br>\$ -   | \$ 2,458,594                            | \$ 48,                                |
| PGE210122 Cas                   | sino Green<br>althcare Energy Efficiency Program  | \$ 426,500<br>\$ 115,717                |  |   |                                   | Ψ 01,120                                |                               |                                 |                            | \$ 571,845<br>\$ 598,617                |                                      |                                      |                                      |   |  |                                     |                               | \$ 1,056,727<br>\$ 1,011,550            |                                      | \$ 1,056,727<br>\$ 1,011,550                |                                      |  | \$ 1,564,647<br>\$ 1,189,849            |                                       |
| PGE210124 Ozd                   | one Laundry Energy Efficiency   | \$ -                                    | \$ (3,227)                             | \$ -                                    | \$ -                              | \$ -                                    | \$ 5                          | \$ -                            | \$ -                       | \$ -                                    | \$ 1,006                             | \$ -                                 | \$ -                                 | \$ -                                    | \$ -                                       | \$ -                                | \$ -                          | \$ -                                    | \$ 1,006                             | \$ -  | \$ -                                 | \$ -   | \$ -                                    | \$ (2,2                               |
| PGE210126 K-1                   | ifornia Preschool Energy Efficiency Program<br>2 Private Schools and Colleges Audit Retro | \$ -<br>\$ 86,596                       | \$ (2,418)<br>6 \$ 222,615             |   | \$ -<br>\$ 208,395                |   | \$ 3<br>\$ 189,062            |                                 |                            |   | \$ (92)<br>\$ 236,136                |                                      | \$ -<br>\$ 571,850                   |   | \$ -<br>\$ 431,738                         | \$ -<br>\$ 1,256,288                |                               |   |                                      |   | \$ -<br>\$ 1,629,350                 | \$ -<br>\$ 1,844,726   | \$ -<br>\$ 1,844,726                    | \$ (2,5<br>6 \$ 1,079,5               |
| PGE210127 Inno                  | ovative Designs for Energy Efficiency Approaches (IDEEA) ustrial Compressed Air Program   | \$ 3,563,110                            |  | \$ 3,563,110                            | \$ -                              |   |                               | \$ 471,790                      |                            | \$ 5,478,601<br>\$ -                    |                                      | \$ 5,478,601                         |                                      | \$ 2,331,020                            |  | \$ 2,331,020                        |                               | \$ 7,809,621                            |                                      | \$ 7,809,621<br>\$ -                        | \$ -                                 | \$ 9,177,854   | \$ 11,844,521<br>\$                     | 1 \$ 25,3<br>\$ 1,644,8               |
| PGF210129 Nex                   | cant AERCx  | \$ -                                    | \$ 106,793                             | \$ -                                    | \$ -                              |   | \$ 164,961                    | \$ -                            |                            |   | \$ 170,214                           |                                      | \$ -                                 |   | \$ 62,349                                  | \$ -                                | \$ -                          | \$ -                                    | \$ 232,563                           | \$ -  | 1.                                   | + -  | \$ -                                    | \$ 504,3                              |
| PGE210130 CLE<br>PGE210131 PEC  | EARESUIT AERCX  | \$ -<br>\$ -                            | \$ 99,710<br>\$ 78,463                 |   |                                   |   | \$ 88,535<br>\$ 88,176        |                                 |                            |   | \$ 430,398<br>\$ 173,165             |                                      | \$ -<br>\$ -                         |   | \$ 62,781<br>\$ 143,199                    | \$ -<br>\$ -                        | •                             |   |                                      |   |                                      |  | \$ -                                    | \$ 681,<br>\$ 483,                    |
| PGE210136 Mcl                   | Kinstry Laboratory Fume Hoods<br>ypoint Commercial Outreach                               | \$ -                                    | \$ 186,125                             | \$ -                                    | \$ -                              | \$ -                                    | \$ 89,875                     |                                 | \$ -                       | \$ -                                    | \$ 144,006                           | \$ -                                 | \$ -                                 | \$ -                                    | \$ 183,367                                 | 7                                   | Ŧ                             | 7                                       | \$ 327,373                           | \$ -  | \$ -                                 | \$ -   | \$ -                                    | \$ 603,                               |
| PGE210138 Dat                   | a Center Air Flow and Temp Optimization   | \$ -                                    | \$ 219,112<br>\$ 62,073                | \$ -                                    | \$ 85,239                         | \$ -                                    | \$ 100,984<br>\$ 90,059       |                                 |                            | \$ -                                    |                                      |                                      | \$ 603,711<br>\$ 259,683             | \$ -                                    | \$ -                                       | \$ -<br>\$ -                        | \$ -<br>\$ 106,868            | \$ -                                    |                                      | \$ -  | 7 000,000                            | \$ -   | \$ -                                    | \$ 864,8<br>\$ 206,8                  |
|                                 | Energize Schools Program<br>zzetti Dynamic Gas Scavenging System                          | \$ -<br>\$ -                            | \$ 114,178<br>\$ 22,611                |   |                                   | \$ -<br>\$ -                            | \$ 93,492<br>\$ 1,332         |                                 |                            |   |                                      | \$ -<br>\$ -                         | \$ 263,329<br>\$ -                   |   | \$ -<br>\$ -                               | *                                   | \$ -<br>\$ -                  | \$ -<br>\$ -                            |                                      |   | \$ 263,329<br>\$ -                   |  | \$ -<br>\$ -                            | \$ 537,<br>\$ 33,                     |
| PGE210141 Lind                  | cus Commercial Mid-Market Program   | \$ -                                    | \$ 149,422                             | \$ -                                    | \$ -                              | \$ -                                    | \$ 181,153                    | \$ -                            | \$ -                       | \$ -                                    | \$ 179,150                           |                                      | \$ -                                 | \$ -                                    | \$ 325,860                                 | \$ -                                | \$ -                          | \$ -                                    | \$ 505,010                           | \$ -  | \$ -                                 | \$ -   | 7                                       | \$ 835,                               |
| DCE210142 Hos                   | spitality Program   | \$ -                                    | \$ -                                   | \$ -<br>\$ 446,299                      | \$ 1,270,833                      |   | \$ -<br>\$ 240,700            |                                 | \$ 874,184                 |   | \$ -<br>\$ 843,572                   | \$ -                                 | \$ 3,208,414                         |   | \$ - \$                                    | \$ -                                | \$ 3,547,693                  | \$ -<br>\$ 3,119,023                    | \$ -                                 |   | \$ 6,756,107                         | \$ -<br>\$ 3,117,400   | \$ -                                    | \$ 2 212                              |

Appendix B.1 – Budget by Budget Category

| Appendix B.1 – Bu<br>Supplemental File           | dget by Budget Category<br>d 09/21/16  |  | Total Adminis                 | strative Cost                |   |   | Total Marketin           | ng & Outreach                |                            | Total Direct                            | Implementation                | (NonIncentives               | or Rebates)                 | Direct                                  | Implementation                          | (Incentives & Re                     | ebates)                       |   | Total Direct Ir                         | nplementation                 |   |  |   | Total                                   |
|--|--|--|-------------------------------|------------------------------|---|---|--------------------------|------------------------------|----------------------------|---|-------------------------------|------------------------------|-----------------------------|---|---|--------------------------------------|-------------------------------|---|---|-------------------------------|---|--|---|---|
| New/Existing<br>Program #                        | Main Program Name / Sub-Program Name   | 2015 Budget<br>(before<br>fundshifting)          | 2015 Budget<br>Spent          | 2016<br>Authorized<br>Budget | 2017<br>Proposed<br>Budget              | 2015 Budget<br>(before<br>fundshifting) | 2015 Budget<br>Spent     | 2016<br>Authorized<br>Budget | 2017<br>Proposed<br>Budget | 2015 Budget<br>(before<br>fundshifting) | 2015 Budget<br>Spent          | 2016<br>Authorized<br>Budget | 2017<br>Proposed<br>Budget  | 2015 Budget<br>(before<br>fundshifting) | 2015 Budget<br>Spent                    | 2016<br>Authorized<br>Budget         | 2017<br>Proposed<br>Budget    | 2015 Budget<br>(before<br>fundshifting) | 2015 Budget<br>Spent                    | 2016<br>Authorized<br>Budget  | 2017<br>Proposed<br>Budget              | 2015 Authroized<br>Budget<br>(after all<br>fundshifting<br>using average<br>for 2013-15) | 2015 Budget<br>(before<br>fundshifting)     | 2015 Budget<br>Spent                    |
|  | Boiler Energy Efficiency Program EnergySmart Grocer  | \$ 325,726<br>\$ 1,360,919                       |                               | \$ 325,726<br>\$ 1,360,919   |   |   | \$ 194,862<br>\$ 300,812 | \$ 79,318<br>\$ 165,394      |                            | \$ 1,044,540<br>\$ 3,965,465            |                               |                              | \$ 362,952                  |   |   |                                      |                               | \$ 1,681,170                            | \$ 425,856<br>\$ 4,367,471              | \$ 1,681,170                  | \$ 494,583<br>\$ 5,774,105              |  | \$ 2,086,213<br>\$ 7,456,460                |   |
| PGE21018<br>PGE21019                             | Enhanced Automation Initiative   | \$ 1,360,919                                     | \$ 1,227,747                  | \$ 1,360,919                 | \$ 713,851                              | \$ 165,394                              | \$ 300,812<br>\$ 1,065   | \$ 165,394                   | \$ 488,858                 | \$ 3,965,465                            | \$ 2,803,924                  | \$ 3,965,465                 | \$ 3,687,400                | \$ 1,964,682                            | \$ 1,563,547                            |                                      | \$ 2,086,705                  | \$ 5,930,147                            | \$ 4,367,471                            |                               | \$ 5,774,105                            | \$ 7,456,460   | \$ 7,456,460                                | \$ 5,896,030                            |
| PGE2103  | Agricultural Third Party Programs SubTotal   | \$ 1,025,098                                     | \$ 1,929,871                  |                              | \$ 1,078,920                            |   | \$ 500,281               |                              | \$ 1,204,112               |   | \$ 4,458,871                  |                              |                             |   | \$ 4,568,048                            | \$ 2,995,712                         |                               |   | \$ 9,026,920                            | \$ 6,820,599                  | \$ 13,822,344                           |  | \$ 8,227,091                                | \$ 11,457,071                           |
| PGE210310<br>PGE210311                           | Dairy Industry Resource Advantage Pgm Process Wastewater Treatment EM Pgm for Ag Food Processing | \$ 110,556<br>\$ 92,613                          | \$ 268,917<br>\$ 201,426      | \$ 110,556<br>\$ 92,613      | , ·                                     | \$ 51,306<br>\$ 54,157                  | \$ 79,138<br>\$ 49,228   | \$ 51,306<br>\$ 54,157       | \$ -<br>\$ 145.327         | \$ 865,618<br>\$ 567,985                | \$ 975,434<br>\$ 396,756      | \$ 865,618<br>\$ 567,985     | \$ -<br>\$ 524.608          | \$ 453,274<br>\$ 350,603                | \$ 975,229<br>\$ 105,001                | \$ 453,274<br>\$ 350,603             | \$ -                          | \$ 1,318,892<br>\$ 918,589              | \$ 1,950,662<br>\$ 501,758              | \$ 1,318,892<br>\$ 918,589    | \$ -<br>\$ 859,647                      |  | \$ 1,480,754<br>\$ 1,065,359                | \$ 2,298,717                            |
| PGE210312  | Dairy and Winery Industry Efficiency Solutions   | \$ -   | \$ -                          | \$ -                         | \$ 343,103                              | \$ -                                    | \$ -                     | \$ -                         | \$ 225,157                 | \$ -                                    | \$ -                          | \$ -                         | \$ 2,066,616                | \$ -                                    | \$ -                                    | \$ -                                 | \$ 1,793,840                  | \$ -                                    | \$ -                                    | \$ -                          | \$ 3,860,456                            | \$ -   | \$ -  | \$ -                                    |
| PGE210133  | Staples Low Pressure Irrigation DI   | \$ -   | \$ 249,673                    | \$ -                         | \$ -                                    | \$ -                                    | \$ 22,401                | \$ -                         | \$ -                       | \$ -                                    | \$ 245,351                    | \$ -                         | \$ -                        | \$ -                                    | \$ 733,206                              |                                      | \$ -                          | \$ -                                    | \$ 978,557                              |                               | \$ -                                    | \$ -   | \$ -  | \$ 1,250,631                            |
| PGE21035<br>PGE21036                             | Dairy Energy Efficiency Program Industrial Refrigeration Performance Plus                        | \$ 87,865<br>\$ 83,588                           | \$ 127,763<br>\$ 241,275      | \$ 87,865<br>\$ 83,588       |   | \$ 13,970<br>\$ 40,122                  | \$ 26,349<br>\$ 35,663   | \$ 13,970<br>\$ 40,122       | \$ -<br>\$ 110.577         | \$ 254,458<br>\$ 378,363                | \$ 208,653<br>\$ 208,519      | \$ 254,458<br>\$ 378,363     | \$ -<br>\$ 514,198          | \$ 116,344<br>\$ 917,842                | \$ 104,925<br>\$ 506,688                |                                      | \$ 1.500.697                  | \$ 370,803<br>\$ 1,296,205              | \$ 313,578<br>\$ 715,207                |                               | \$ 2.014.895                            | \$ 472,638<br>\$ 1,419,916   | \$ 472,638<br>\$ 1,419,916                  |   |
| PGE21037   | Light Exchange Program   | \$ 353,181                                       | \$ 193,189                    | \$ 353,181                   | \$ -                                    | \$ 112,463                              | \$ 39,951                | \$ 112,463                   | \$ -                       | \$ 297,760                              | \$ 138,524                    | \$ 297,760                   | \$ -                        | \$ 283,295                              | \$ 206,784                              | \$ 283,295                           | \$ -                          | \$ 581,056                              | \$ 345,308                              | \$ 581,056                    | \$ -                                    | \$ 1,046,700   | \$ 1,046,700                                | \$ 578,448                              |
| PGE21038<br>PGE21039                             | Wine Industry Efficiency Solutions Comprehensive Food Process Audit & Resource Efficiency Pgm    | \$ 159,845<br>\$ 137,449                         | *                             | \$ 159,845<br>\$ 137,449     |   | \$ 63,775<br>\$ 45,601                  | \$ 101,288<br>\$ 146,263 | \$ 63,775<br>\$ 45,601       | •                          | \$ 1,013,036<br>\$ 447,665              | \$ 1,152,635<br>\$ 1,132,998  | \$ 1,013,036                 | \$ -<br>\$ 2,742,194        |   |   |                                      | \$ -<br>\$ 4,345,152          | \$ 1,453,601                            | \$ 1,644,280<br>\$ 2,577,569            | . , ,                         | \$ -<br>\$ 7,087,346                    | , , ,  | \$ 1,677,221<br>\$ 1,064,504                | , |
| PGE21039   | Industrial Third Party Programs SubTotal   |  | \$ 3,490,280                  |                              | \$ 2,952,941                            | \$ 735,291                              | \$ 628,655               |                              | \$ 1,219,936               |   |                               |                              |                             |   |   |                                      |                               |   |   | \$ 17,943,485                 |   |  | \$ 20,899,617                               |   |
| PGE210210  | Industrial Recommissioning Program   | \$ 160,105                                       | \$ 209,785                    | \$ 160,105                   |   | \$ 90,198                               | \$ 77,388                | \$ 90,198                    | \$ 122,255                 | \$ 820,046                              | \$ 667,320                    | \$ 820,046                   | 7 0.0,000                   | \$ 302,500                              | \$ 380,830                              | \$ 302,500                           |                               | \$ 1,122,547                            | \$ 1,048,150                            | \$ 1,122,547                  | \$ 1,366,032                            | \$ 1,372,850   | \$ 1,372,850                                | \$ 1,335,323                            |
| PGE210211<br>PGE210212                           | Light Industrial Energy Efficiency Compressed Air and Vacuum Optimization Program                | \$ -<br>\$ -                                     | \$ -<br>\$ -                  | \$ -<br>\$ -                 | \$ 145,099<br>\$ 104,913                | \$ -<br>\$ -                            | \$ -<br>\$ -             | \$ -<br>\$ -                 | \$ 104,271<br>\$ 79,068    | \$ -<br>\$ -                            | \$ -<br>\$ -                  | \$ -<br>\$ -                 | \$ 417,616<br>\$ 383,707    | \$ -<br>\$ -                            | \$ -<br>\$ -                            | \$ -                                 | \$ 454,449<br>\$ 322,000      | \$ -<br>\$ -                            | \$ -<br>\$ -                            | \$ -<br>\$ -                  | \$ 872,066<br>\$ 705,707                | \$ -   | \$ -<br>\$ -                                | \$ -                                    |
| PGE210213  | Small Petrochemical Energy Efficiency  | \$ -   | \$ -                          | \$ -                         | \$ 181,563                              | \$ -                                    | \$ -                     | \$ -                         | \$ 119,889                 | \$ -                                    | \$ -                          | \$ -                         | \$ 500,266                  | \$ -                                    | \$ -                                    | \$ -                                 | \$ 428,005                    | \$ -                                    | \$ -                                    | \$ -                          | \$ 928,270                              | \$ -   | \$ -  | \$ -                                    |
| PGE21025   | California Wastewater Process Optimization Energy Efficiency Services for Oil Production         | \$ 111,184<br>\$ 652,556                         | \$ 141,877<br>\$ 613,083      | \$ 111,184<br>\$ 652,556     | ¥,                                      | \$ 63,378<br>\$ 173,990                 | \$ 30,005<br>\$ 98,404   | \$ 63,378                    | \$ 54,205<br>\$ 377,745    | \$ 570,955<br>\$ 1,667,939              | \$ 316,105<br>\$ 955,353      | \$ 570,955<br>\$ 1,667,939   | \$ 451,728<br>\$ 1,864,285  |   |   | \$ 250,000<br>\$ 1,980,782           |                               |   |   | \$ 820,955<br>\$ 3,648,721    | \$ 668,107                              |  | \$ 995,518<br>\$ 4,475,267                  | 7 000,000                               |
| PGE21020   | Heavy Industry Energy Efficiency Program   | \$ 990,983                                       | \$ 1,701,282                  | \$ 990,983                   |   | \$ 285,820                              | \$ 321,262               | \$ 173,990<br>\$ 285,820     | \$ 344,459                 | \$ 5,478,905                            | \$ 6,106,644                  | \$ 5,478,905                 | \$ 6,736,311                | \$ 4,311,810                            | , | , , , , , ,                          | \$ 6,956,772                  |   | \$ 11,014,973                           | ,,                            | \$ 4,114,285<br>\$ 13,693,083           |  | \$ 11,067,518                               | \$ 13,037,517                           |
|  | Industrial Compressed Air Program  | \$ 164,519                                       | \$ 206,604                    | \$ 164,519                   |   | \$ 95,784                               | \$ 33,802                | \$ 95,784                    | \$ -                       | \$ 866,240                              | \$ 332,796                    | \$ 866,240                   | \$ -                        | \$ 551,654                              | \$ (196,775)                            |                                      | \$ -                          | \$ 1,417,893                            |   | \$ 1,417,893                  | \$ -                                    | + .,,  | \$ 1,678,196                                | \$ 376,427                              |
| PGE21029<br>PGE210135                            | Refinery Energy Efficiency Program<br>Lincus WISE  | \$ 141,494<br>\$ -                               | \$ 284,005<br>\$ 251,526      | \$ 141,494                   | \$ 236,206                              | \$ 26,121<br>\$ -                       | \$ 58,537<br>\$ 5,020    | \$ 26,121                    | \$ -<br>\$ 18,044          | \$ 623,171<br>\$ -                      | \$ 1,107,014<br>\$ 1.856.525  | \$ 623,171<br>\$ -           | \$ 992,764<br>\$ 1.560.148  |   | \$ 640,650<br>\$ 715,572                |                                      | \$ -<br>\$ 825.024            | \$ 1,142,654<br>\$ -                    | \$ 1,747,663<br>\$ 2,572,097            |                               | \$ 992,764<br>\$ 2.385,172              | \$ 631,201<br>\$ -   |   | \$ 2,090,205<br>\$ 2,828,643            |
| PGE210142  | Ameresco Intelligent Energy Efficiency   | \$ -   | \$ 82,119                     | \$ -                         | \$ -                                    | \$ -                                    | \$ 4,237                 | \$ -                         | \$ -                       | \$ -                                    | \$ 45,415                     | \$ -                         | \$ -                        | \$ -                                    | \$ -                                    | \$ -                                 | \$ -                          | \$ -                                    | \$ 45,415                               |                               | \$ -                                    | \$ -   | \$ -  | \$ 131,771                              |
| PGE2107<br>PGE21074                              | Workforce Education & Training Third Party Programs SubTotal Builder Energy Code Training        | \$ -   | <b>\$ 54,145</b><br>\$ 10,448 |                              | \$ -                                    | \$ -<br>\$ -                            | \$ 4,818                 | \$ -                         | \$ -                       | \$ -                                    | \$ 224,195<br>\$ 1.073        | \$ -                         | \$ -                        | \$ -                                    | \$ -                                    | \$ -<br>\$ -                         | \$ -                          | \$ -                                    | \$ <b>224,195</b><br>\$ 1,073           |                               | \$ -                                    | \$ -<br>\$ -   | \$ -  | \$ 283,158<br>\$ 11.523                 |
| PGE21074   | Green Building Technical Support Services  | \$ -   | \$ 10,446                     | \$ -                         | \$ -                                    | \$ -                                    | \$ 3,207                 | \$ -                         | \$ -                       | \$ -                                    | \$ (10,404)                   | \$ -                         | \$ -                        | \$ -                                    | \$ -                                    | \$ -                                 | \$ -                          | \$ -                                    | \$ (10,404)                             |                               | \$ -                                    | \$ -   | \$ -  | \$ 4,699                                |
|  | Bridges to Energy Sector Opportunities   | \$ -   | \$ 31,801                     | \$ -                         | \$ -                                    | \$ -                                    | \$ 1,609                 |                              | \$ -                       | \$ -                                    | \$ 233,525                    | \$ -                         | \$ -                        | \$ -                                    | \$ -                                    | \$ -                                 | \$ -                          | \$ -                                    | \$ 233,525                              |                               | \$ -                                    | \$ -   | \$ -  | \$ 266,936                              |
| PGE2110<br>PGE2110011                            | Government Partnership Programs Total  California Community Colleges                             | \$ 12,628,378<br>\$ 241,284                      | \$ 11,945,433<br>\$ 375,519   | \$ 12,628,378<br>\$ 241,284  | \$ 9,235,712<br>\$ 388,507              | \$ 5,767,586<br>\$ 46,933               | \$ 2,698,012<br>\$ 5,930 | \$ 5,767,586<br>\$ 46,933    | \$ 2,155,604<br>\$ 51.880  | \$ <b>26,190,458</b><br>\$ 465,956      | \$ 31,617,620<br>\$ 734,013   | \$ 26,190,458<br>\$ 465,956  | \$ 35,378,807<br>\$ 995,552 | \$ 27,735,492<br>\$ 2,741,219           | \$ 21,963,622<br>\$ 1,335,104           |                                      | \$ 28,515,776<br>\$ 1,227,000 | \$ 53,925,950<br>\$ 3,207,175           | \$ 53,581,243<br>\$ 2,069,116           | \$ 53,925,950<br>\$ 3,207,175 | \$ <b>63,894,583</b><br>\$ 2,222,552    |  | <b>\$ 72,321,914</b><br><b>\$</b> 3,495,392 | \$ <b>68,224,688</b><br>\$ 2,450,565    |
| PGE2110012                                       | University of California/California State University   | \$ 2,045,275                                     | \$ 2,035,351                  | \$ 2,045,275                 | \$ 1,086,985                            | \$ 259,812                              | \$ 25,376                | \$ 259,812                   | \$ 64,136                  | \$ 3,794,549                            | \$ 2,034,768                  | \$ 3,794,549                 | \$ 1,583,232                | \$ 5,701,736                            | \$ 1,570,561                            | ¥ =,:::,=::                          | \$ 3,602,700                  | \$ 9,496,286                            | \$ 3,605,329                            | \$ 9,496,286                  | \$ 5,185,932                            | \$ 11,734,706  |   |   |
| PGE2110013<br>PGE2110014                         | State of California  Department of Corrections and Rehabilitation                                | \$ 180,367<br>\$ 513,008                         | \$ 166,113<br>\$ 438,164      | \$ 180,367<br>\$ 513,008     | \$ 151,413<br>\$ 346,877                | \$ 24,450<br>\$ 74,147                  | \$ 2,419<br>\$ 5,427     | \$ 24,450<br>\$ 74,147       | \$ 13,597<br>\$ 22,674     | \$ 341,961<br>\$ 968,022                | \$ 136,439<br>\$ 427,727      | \$ 341,961<br>\$ 968,022     | \$ 359,331<br>\$ 585,973    | \$ 877,190<br>\$ 1.644,732              | \$ 141,378<br>\$ (513,325)              | \$ 877,190<br>\$ 1.644,732           | \$ 407,000<br>\$ 1.097,000    | \$ 1,219,151<br>\$ 2,612,754            | \$ 277,817<br>\$ (85,598)               | . , ., .                      | \$ 766,331<br>\$ 1,682,973              | \$ 1,423,968<br>\$ 3,199,909   |   | \$ 446,349<br>\$ 357,993                |
| PGE2110014                                       | Local Government Energy Action Resources (LGEAR)   | \$ 1,091,771                                     | \$ 1,193,548                  | \$ 1,091,771                 |   |   | \$ 498,267               |                              | \$ 132,411                 | \$ 1,995,793                            | \$ 4,678,523                  | \$ 1,995,793                 | \$ 2,203,347                |   | . (,,                                   | , , , , .                            | \$ 5,986,568                  |   | . (,,                                   | \$ 3,769,925                  | \$ 8,189,915                            |  | \$ 5,500,535                                |   |
| PGE2110052                                       | Strategic Energy Resources   | \$ 635,659                                       | \$ 496,535                    | \$ 635,659                   |   | \$ 444,576                              | \$ 271,011               | \$ 444,576                   | \$ 466,299                 | \$ 1,683,767                            | \$ 6,741,220                  | \$ 1,683,767                 | \$ 8,271,010                | \$ -                                    | \$ -                                    | \$ -                                 | \$ -                          | \$ 1,683,767                            | \$ 6,741,220                            | . ,,                          | \$ 8,271,010                            |  | \$ 2,764,003                                |   |
| PGE211007<br>PGE211009                           | Association of Monterey Bay Area Governments (AMBAG)  East Bay                                   | \$ 699,687<br>\$ 1,303,323                       | \$ 607,036<br>\$ 1,622,559    | \$ 699,687<br>\$ 1,303,323   |   | \$ 326,099<br>\$ 822,837                | \$ 211,030<br>\$ 209,544 | \$ 326,099<br>\$ 822,837     | \$ 97,603<br>\$ 124,881    | \$ 1,314,576<br>\$ 2,651,523            | \$ 1,612,486<br>\$ 2,484,823  |                              |                             |   |   |                                      |                               |   | \$ 3,395,783<br>\$ 4,888,355            |                               | \$ 3,208,876<br>\$ 5,113,340            | ,,   | \$ 3,581,301<br>\$ 9,262,008                | . , .,                                  |
| PGE211010  | Fresno   | \$ 750,290                                       | \$ 590,360                    | \$ 750,290                   | \$ 377,548                              | \$ 422,733                              | \$ 155,182               | \$ 422,733                   | \$ 39,254                  | \$ 1,652,311                            | \$ 1,166,610                  | \$ 1,652,311                 | \$ 890,774                  | \$ 1,021,158                            | \$ 1,218,681                            | \$ 1,021,158                         | \$ 1,321,000                  | \$ 2,673,469                            | \$ 2,385,291                            | \$ 2,673,469                  | \$ 2,211,774                            | \$ 3,846,492   | \$ 3,846,492                                | \$ 3,130,833                            |
| PGE211011<br>PGE211012                           | Kern<br>Madera   | \$ 635,591<br>\$ 75,774                          | \$ 478,333<br>\$ 71,107       | \$ 635,591<br>\$ 75,774      |   | \$ 357,584<br>\$ 61,036                 | \$ 102,168<br>\$ 18,682  | \$ 357,584<br>\$ 61,036      | \$ 49,033<br>\$ 7,010      | \$ 1,375,027<br>\$ 223,023              | \$ 917,450<br>\$ 172,004      | \$ 1,375,027<br>\$ 223,023   | \$ 1,089,284<br>\$ 144,259  | \$ 826,209<br>\$ 85,481                 | \$ 1,313,236<br>\$ 174,213              | \$ 826,209<br>\$ 85,481              | \$ 1,226,000<br>\$ 115,000    |   |   | \$ 2,201,237<br>\$ 308,504    | \$ 2,315,284<br>\$ 259,259              | \$ 3,194,412<br>\$ 445,314   | \$ 3,194,412<br>\$ 445,314                  |   |
| PGE211013  | Marin County   | \$ 294,899                                       | \$ 231,504                    | \$ 294,899                   |   | \$ 126,897                              | \$ 43,082                | \$ 126,897                   | \$ 31,823                  | \$ 611,694                              | \$ 564,001                    | \$ 611,694                   | \$ 649,208                  | \$ 301,254                              |   |                                      |                               |   |   |                               | \$ 1,100,208                            |  | \$ 1,334,743                                |   |
| PGE211014<br>PGE211015                           | Mendocino/Lake County Napa County  | \$ 67,471<br>\$ 101,249                          | \$ 82,708<br>\$ 94,791        | \$ 67,471<br>\$ 101,249      |   | \$ 34,347<br>\$ 47,745                  | \$ 23,865<br>\$ 25,910   | \$ 34,347<br>\$ 47,745       | \$ 14,675<br>\$ 10,370     | \$ 148,278<br>\$ 213,199                | \$ 340,066<br>\$ 261,929      | \$ 148,278<br>\$ 213,199     | \$ 378,807<br>\$ 246,444    | \$ 72,409<br>\$ 187,439                 |   |                                      | \$ 172,000<br>\$ 212,000      |   | \$ 520,018<br>\$ 398,625                |                               | \$ 550,807<br>\$ 458,444                | \$ 322,506<br>\$ 549,632   |   |   |
| PGE211015  | Redwood Coast  | \$ 307,844                                       | \$ 268,318                    | \$ 307,844                   |   |   | \$ 53,057                | \$ 139,029                   | \$ 45,630                  | \$ 678,366                              | \$ 645,362                    | \$ 678,366                   | \$ 930,841                  | \$ 431,671                              | \$ 507,680                              |                                      |                               |   |   | \$ 1,110,037                  | \$ 1,362,841                            |  | \$ 1,556,910                                |   |
| PGE211018  | San Luis Obispo County   | \$ 207,596                                       | \$ 195,215                    | \$ 207,596                   |   | \$ 88,770                               | \$ 17,907                | \$ 88,770                    | \$ 30,371                  | \$ 417,213                              | \$ 358,445                    | \$ 417,213                   | \$ 652,267                  | \$ 223,262                              | \$ 306,654                              |                                      | \$ 243,000                    | \$ 640,475                              | \$ 665,099                              | \$ 640,475                    | \$ 895,267                              | \$ 936,840   |   |   |
| PGE211019<br>PGE211020                           | San Mateo County Santa Barbara   | \$ 332,107<br>\$ 218,099                         | \$ 312,810<br>\$ 173,233      | \$ 332,107<br>\$ 218,099     | \$ 245,050<br>\$ 129,897                | \$ 156,392<br>\$ 112,447                | \$ 290,743<br>\$ 35,936  | \$ 156,392<br>\$ 112,447     | \$ 225,296<br>\$ 15,602    | \$ 676,561<br>\$ 477,623                | \$ 1,374,017<br>\$ 407,881    | \$ 676,561<br>\$ 477,623     | \$ 1,239,416<br>\$ 390,575  | \$ 579,507<br>\$ 376,668                | \$ 647,539<br>\$ 349,790                |                                      | \$ 580,000<br>\$ 447,000      |   | \$ 2,021,556<br>\$ 757.671              | \$ 1,256,068<br>\$ 854,291    | \$ 1,819,416<br>\$ 837,575              | \$ 1,744,567<br>\$ 1,184,837   | \$ 1,744,567<br>\$ 1,184,837                | \$ 2,625,108<br>\$ 966,840              |
| PGE211021  | Sierra Nevada  | \$ 435,852                                       | \$ 410,595                    | \$ 435,852                   |   | \$ 194,549                              | \$ 58,329                | \$ 194,549                   | \$ 49,042                  | \$ 965,107                              | \$ 878,614                    | \$ 965,107                   | \$ 1,071,580                | \$ 964,952                              | \$ 607,063                              | \$ 964,952                           | \$ 1,010,000                  | \$ 1,930,059                            | \$ 1,485,677                            |                               | \$ 2,081,580                            |  | \$ 2,560,460                                |   |
| PGE211022<br>PGE211023                           | Sonoma County Silicon Valley   | \$ 320,723<br>\$ 611,363                         | \$ 290,530<br>\$ 604,853      | \$ 320,723<br>\$ 611,363     |   | \$ 191,470<br>\$ 469,870                | \$ 57,390<br>\$ 112,391  | \$ 191,470<br>\$ 469,870     | \$ 37,377<br>\$ 94,431     | \$ 698,551<br>\$ 1,796,464              | \$ 996,090<br>\$ 1,583,458    | \$ 698,551<br>\$ 1,796,464   | \$ 783,984<br>\$ 1,793,935  | \$ 498,975<br>\$ 1,196,739              | \$ 882,407<br>\$ 2,308,472              |                                      | \$ 749,000<br>\$ 1,447,000    |   | \$ 1,878,497<br>\$ 3,891,931            | \$ 1,197,526<br>\$ 2,993,202  | \$ 1,532,984<br>\$ 3,240,935            |  | \$ 1,709,718<br>\$ 4.074.436                | \$ 2,226,417<br>\$ 4,609,175            |
| PGE211024  | San Francisco  |  | \$ 1,206,249                  | \$ 1,559,145                 |   | \$ 727,025                              | \$ 474,367               | \$ 727,025                   |                            | \$ 3,040,895                            |                               |                              |                             |   |   | \$ 2,505,493                         |                               |   | \$ 4,931,172                            |                               | \$ 5,012,262                            | , , , ,  | \$ 7,832,558                                |   |
| PGE211026  | North Valley Sutter Buttes   | \$ -   | \$ -                          | \$ -                         | \$ 164,659                              | \$ -                                    | \$ -                     | \$ -                         | \$ 59,687                  | \$ -                                    | \$ -                          | \$ -                         | \$ 984,056                  | \$ -                                    | \$ -                                    | \$ -                                 | \$ 700,914                    |   | \$ -                                    | \$ -                          | \$ 1,684,970                            | \$ -   | \$ -  | \$ -                                    |
| PGE211027<br>PGE211028                           | Yolo   | \$ -   | \$ -                          | \$ -                         | \$ 39,921<br>\$ 32,423                  | \$ -                                    | \$ -                     | \$ -                         | \$ 14,471<br>\$ 11,753     | \$ -                                    | \$ -                          | \$ -                         | \$ 238,581<br>\$ 193,773    |   | \$ -                                    | \$ -                                 | \$ 153,476<br>\$ 120,175      |   | \$ -                                    | \$ -                          | \$ 392,057<br>\$ 313,948                | \$ -   | \$ -  | \$ -                                    |
| PGE211029  | Solano   | \$ -   | \$ -                          | \$ -                         | \$ 126,489                              | \$ -                                    | \$ -                     | \$ -                         | \$ 45,851                  | \$ -                                    | \$ -                          | \$ -                         | \$ 755,942                  | \$ -                                    | \$ -                                    | \$ -                                 | \$ 544,669                    |   | \$ -                                    | \$ -                          | \$ 1,300,610                            | \$ -   | \$ -  | \$ -                                    |
| PGE211030<br>PGE211031                           | Northern San Joaquin Valley Valley Innovative Energy Watch (VIEW)                                | \$ -   | \$ -<br>\$ -                  | \$ -                         | \$ 124,237<br>\$ 60,351                 | \$ -                                    | \$ -<br>\$ -             | \$ -                         | \$ 45,035<br>\$ 21,877     | \$ -                                    | \$ -                          | \$ -                         | \$ 742,479<br>\$ 360,677    | \$ -                                    | \$ -                                    | \$ -                                 | \$ 532,002<br>\$ 248,272      | 6                                       | \$ -                                    | \$ -                          | \$ 1,274,482                            | \$ -   | \$ -<br>\$ -                                | \$ -                                    |
| N/A  | Other Programs (itemize and programs added here)   | Ť  | Ů                             | Ů                            | ψ 00,001                                | *                                       | Ψ                        | •                            | Ų 21,017                   | •                                       | •                             | •                            | ψ 000,011                   | Ţ.                                      | •                                       | Ů                                    | \$ -                          | \$ -                                    | \$ -                                    | \$ -                          | \$ -                                    | Ů  | \$ -  | \$ -                                    |
|  | PG&E PROGRAM TOTAL   | \$ 45 522 790                                    | \$ E0.060.034                 | ¢ 45 522 700                 | \$ 27,000,692                           | \$ 24 207 911                           | £ 24 102 020             | \$ 24 207 911                | \$ 24.164.2E0              | \$ 160 171 022                          | \$ 156 601 206                | \$ 160 171 022               | \$ 157 011 074              | ¢ 169 047 124                           | \$ -                                    | ¢ 169 047 124                        | \$ 174 706 770                | \$ 220 110 1EC                          | £ 222 690 257                           | ¢ 220 110 156                 | \$ 222 619 744                          | \$ 206 04E 190   | \$ 200 040 7E6                              | \$ 407 942 200                          |
| EM&V   | EM&V (PG&E & CPUC Portions) Total  |  | \$ -                          |                              | \$ -                                    |   |                          |                              |                            |   |                               |                              |                             |   |   |                                      |                               |   |   |                               |   | \$ 17,204,418  |   |   |
| PGE_EMV  | PG&E EM&V - CPUC<br>PG&E EM&V - PA   | \$ -   | \$ -                          | \$ -                         | \$ -                                    | \$ -                                    | \$ -                     | \$ -                         |                            |   | \$ 10,473,870<br>\$ 3,722,532 |                              |                             |   | \$ -                                    |                                      |                               |   |   |                               |   | \$ 12,200,968  |   |   |
|  | BayREN EM&V - CPUC   | \$ -   | \$ -                          | \$ -                         | +:                                      | \$ -                                    | \$ -<br>\$ -             | \$ -<br>\$ -                 | \$ -                       |   | \$ 3,722,532                  |                              | \$ 6,579,711                |   |   |                                      |                               |   |   |                               | \$ 6,579,711                            | \$ 5,003,450<br>\$ -   |   | _                                       |
| PGE_EMV  | BayREN EM&V  | \$ -   | \$ -                          | \$ -                         | \$ -                                    | \$ -                                    | \$ -                     | \$ -                         | \$ -                       | \$ -                                    | \$ -                          |                              | \$ 275,617                  | \$ -                                    | \$ -                                    | \$ -                                 | \$ -                          | \$ -                                    | \$ -                                    | \$ -                          | \$ 275,617                              | \$ -   | \$ -  | \$ -                                    |
|  | MCE EM&V - CPUC MCE EM&V   | \$ -   | \$ -<br>\$ -                  | \$ -                         | \$ -<br>\$ -                            | \$ -<br>\$ -                            | \$ -<br>\$ -             | \$ -                         | \$ -<br>\$ -               | \$ -<br>\$ -                            | \$ -<br>\$ -                  | \$ -<br>\$ -                 | \$ 39,659<br>\$ 26,439      |   | \$ -                                    | Ÿ                                    | •                             | \$ -                                    | \$ -<br>\$ -                            | \$ -<br>\$ -                  | \$ 39,659<br>\$ 26,439                  |  | \$ -  | \$ -<br>\$ -                            |
|  | PG&E TOTAL with EM&V   | \$ 45,522,789                                    | \$ 50,960,924                 |                              |   |   |                          | \$ 24,207,811                | \$ 24,164,250              | \$ 177,375,440                          | \$ 170,797,709                | \$ 177,375,440               | \$ 175,116,391              | \$ 168,947,134                          | \$ 166,088,050                          | \$ 168,947,134                       | \$ 174,706,770                | \$ 346,322,574                          | \$ 336,885,759                          | \$ 346,322,574                | \$ 349,823,162                          | \$ 413,219,607   |   |   |
| PGE_BayREN                                       |  |  | \$ 787,589                    |                              | \$ 933,570                              |   | \$ 868,828               |                              | \$ 1,157,533               | \$ 12,837,000                           |                               | \$ 12,837,000                | \$ 5,595,897                | \$ -                                    |   |                                      | \$ 8,850,000                  | \$ 12,837,000                           | \$ 12,746,591                           | \$ 12,837,000                 | \$ 14,445,897                           | \$ 15,603,900<br>\$ 1,286,934  | \$ 12,837,000                               | \$ 14,403,008                           |
| PGE_MCE  | Marin Clean Energy  TOTAL PG&E EE PORTFOLIO  | \$ 45,522.789                                    | \$ 51,748.513                 | \$ 45,522.789                | \$ 38,933.252                           | \$ 24,207.811                           | \$ 35,060.857            | \$ 24,207.811                |                            |   |                               |                              |                             |   | \$ 166,088.050                          | \$ 168,947.134                       |                               |   |   |                               |   |  |   |   |
|  |  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,          | , , , , , , , , ,             |                              | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , ,,,,,,                                | ,,                       | ,,                           |                            | , |                               | ,,. 31                       | ,,                          | ,,,,.                                   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                               | , | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,,                            | , | ,,,,,,,,,  |   |   |
| PGE SWMEO  | Other EE-Related Budgets Statewide Marketing, Education and Outreach Program Total [1]           | \$ -   | \$ -                          | \$ -                         | \$ -                                    | \$ 7,655,061                            | \$ 7,620.318             | \$ 6,710.941                 | \$ 6,710.941               | \$ -                                    | \$ -                          | \$ -                         | \$ -                        | \$ -                                    | \$ -                                    | \$ -                                 | \$ -                          | \$ -                                    | \$ -                                    | \$ -                          | \$ -                                    | \$ 7.655.061   | \$ 7,655,061                                | \$ 7,620.318                            |
| . 52_57711126                                    | Statewide Marketing, Education and Outreach Program (Flex Alert) [1]                             | \$ -   | \$ -                          | \$ -                         | \$ -                                    | \$ 1,590,250                            | \$ 1,591,046             | ·<br>\$\$                    | \$ -                       | \$ -                                    | \$ -                          | \$ -                         | \$ -                        | \$ -                                    | \$ -                                    | \$ -                                 | \$ -                          | \$ -                                    | \$ -                                    | \$ -                          | \$ -                                    | \$ 1,590,250   | \$ 1,590,250                                | \$ 1,591,046                            |
|  | Statewide Marketing, Education and Outreach Program [1]  | \$ -   | \$ -                          | \$ -                         | \$ -                                    | \$ 6,064,811                            | \$ 6,029,272             | \$ 6,710,941                 | \$ 6,710,941               | \$ -                                    | \$ -                          | \$ -                         | \$ -                        | \$ -                                    | \$ -                                    | \$ -                                 | \$ -                          | \$ -                                    | \$ -                                    | \$ -                          | \$ -                                    | \$ 6,064,811   | \$ 6,064,811                                | \$ 6,029,272                            |
| <del>                                     </del> |  | <del>                                     </del> |                               |                              | +                                       | +                                       |                          |                              |                            |   |                               |                              |                             |   |   |                                      |                               | <b> </b>                                | <del> </del>                            |                               |   | <del>                                     </del>   |   | $\overline{}$                           |
| -  |  |  |                               |                              |   |   |                          |                              |                            |   |                               |                              |                             |   |   | -                                    |                               |   |   |                               |   |  |   |   |

<sup>1.</sup> EE portion of funding for statewide marketing, education and outreach was approved in Phase 1 Flex Alert D.13-04-021 for 2013-2014; and in Phase 2 SW ME&O D.13-12-038 for 2014-2015, in A. 12-08-007, et. al. The SWME&O budget is outside the 4% marketing cap and included in total EE portfolio cost effectiveness. 2. 2017 Proposed Budget excludes any carryover amounts from 2016.

Appendix B.1 – Budget by Budget Category

Supplemental Filed 09/21/16 2016 2017 New/Existing Main Program Name / Sub-Program Name rogram Statu Program Type **Utility Grouping** Proposed Program # resource Budget Budget[2] 61,794,379 \$ 63,300,501 Residential Energy Efficiency Programs Total PGE21001 Residential Energy Advisor \$ 13,531,293 \$ 17,062,280 IOU Core/Statewide Residential Resource Existina Residential Energy Efficiency Programs PGE21002 Plug Load and Appliances 5 18,990,738 \$ 12,507,936 IOU Core/S tatewide Residential Resource Existing Residential Energy Efficiency Programs PGE21003 Multifamily Energy Efficiency Rebates Program OU Core/Statewide Residential Resource Existing Revised PGE21004 Energy Upgrade California
PGE21005 Residential New Construction \$ 13,998,809 \$ 14,608,852 IOU Co \$ 3,958,299 \$ 5,998,081 IOU Core/Statewide Residential Resource Residential Energy Efficiency Programs Existing PGE210010 Pay for Performance Pilot \$ 2.825.000 IOU Core/Statewide Residential Resource New Residential Energy Efficiency Programs 79,040,928 \$ 72,455,512 Commercial Programs Total

11 Commercial Calculated Incentives Resource \$ 25,132,514 \$ 22,612,176 IOU Core/Statewide Commercial Existing Commercial Energy Efficiency Programs 10,237,119 \$ 6,414,538 IOU Core/Statewide Commercial PGE211025 Savings by Design (SBD) Resource Existing Commercial Energy Efficiency Programs Existing \$ 18,922,890 \$ 21,014,815 IOU Core/Statewide Commercial Resource Commercial Energy Efficiency Programs Commercial Non-Resource Commercial Energy Efficiency Programs Existing PGE21014 Commercial Energy Advisor \$ 5.979.427 \$ 4,785,083 IOU Core/Statewide Commercial Resource Existing Existing Commercial Energy Efficiency Programs
Commercial Energy Efficiency Programs \$ 16,246,918 IOU Core/ Commercial HV/A Resource Agricultural Programs Total PGE2103 \$ 18.823.008 \$ 15.795.451 Agricultural Calculated Incentive Resource Existing Agricultural Energy Efficiency Programs PGE21032 Agricultural Deemed Incentives Existing Existing Agricultural Energy Efficiency Programs
Agricultural Energy Efficiency Programs PGE21033 Agricultural Continuous Energy Impr PGE21034 Agricultural Energy Advisor Existina Agricultural Energy Efficiency Programs Industrial Programs Total \$ 11,938,780 \$ 13,454,204 Industrial Energy Efficiency Programs Existing PGE21021 Industrial Calculated Incentives \$ 8.712.285 \$ 9.212.204 IOU Core/Statewide Industrial Resource PGE21022 Industrial Deemed Incentives 794,316 \$ 2,172,897 | IOU Core/Statewide | Industrial Resource Existing 3 Industrial Continuous Energy Improvement 226,407 \$ 156,748 IOU Core/Statewide Industrial Non-Resource 2,205,773 \$ 1,539,856 IOU Core/Statewide Industrial Resource Existing Existing Industrial Energy Efficiency Programs
Industrial Energy Efficiency Programs PGE21024 Industrial Energy Advisor 2,205,773 \$ 1,539,856 IOU Core/Statewide PGE21030 Industrial Strategic Energy Management \$ 372,500 IOU Core/Statewide Industrial Resource New Industrial Energy Efficiency Programs \$ 13,551,559 \$ 12,273,698 Lighting Programs Total PGE21041 Primary Lighting
PGE21042 Lighting Innovation
PGE21043 Lighting Market Transforma Resource Non-Resource \$ 11,188,130 \$ 11,102,053 IOU Core/Statewide Residential \$ 1,692,692 \$ 788,761 IOU Core/Statewide Cross-Cutting \$ 670,738 \$ 382,884 IOU Core/Statewide Cross-Cutting Residential Energy Efficiency Programs Commercial Energy Efficiency Programs Commercial Energy Efficiency Programs Revised Existing Non-Resource Existing Codes & Standards Programs Total \$ 15,335,248 \$ 17,215,199 PGE21051 Building Codes Advocacy
PGE21052 Appliance Standards Advocacy
PGE21053 Compliance Improvement
PGE21054 Reach Codes \$ 4,482,917 \$ 4,331,127 | IOU Core/Statewide | Cross-Cutting | Resource | \$ 4,407,361 \$ 6,099,122 | IOU Core/Statewide | Cross-Cutting | Non-Resource | Resource Existing Codes and Standards Programs Codes and Standards Programs \$ 3,870,071 \$ 4,369,725 IOU Core/Statewide Cross-Cutting Existing Existing Codes and Standards Programs
Codes and Standards Programs Non-Resource Non-Resource 5 1,429,957 \$ 528,219 IOU Core/Statewide Cross-Cutting Non-Resource 1,144,942 \$ 524,888 IOU Core/Statewide Cross-Cutting Non-Resource PGE21055 Planning and Coordination Codes and Standards Programs Existina New \$ 6,292,077 \$ 8,025,889 
 O6
 Emerging Technologies Programs Total

 PGE21061
 Technology Development Support

 PGE21062
 Technology Assessments
 Cross-Cutting Non-Resource Existing Existing 452,119 \$ 1,426,899 IOU Core/Statewide Cross-Cutting Non-Resource 3,073,632 \$ 2,604,405 IOU Core/Statewide Cross-Cutting Non-Resource Emerging Technologies Programs Emerging Technologies Programs PGE21063 Technolo 2.766.325 \$ 3.994.586 IOU Core/State Existing Workforce Education & Training Programs Total PGE2107 \$ 12.561.342 \$ 10.894.911 Non-Resource Workforce Education & Training Programs Existing Workforce Education & Training Programs
Workforce Education & Training Programs 2.150.604 \$ 1.342.312 Non-Resource \$ 688,937 \$ 654,429 IOU Core/Statewice \$ 714,617 \$ 559,206 Non-Resource Statewide DSM Coordination & Integration Program Total PGE2108 PGE21081 Statewide DSM Coordination & Integra Non-Resource Existing Statewide DSM Coordination & Integration Programs PGE2109 \$ 15.568.714 \$ 18.257.889 Financing Programs Total PGE21091 On-Bill Financing (includes Loan Pool)
PGE21092 Third-Party Financing \$ 13,537,010 \$ 15,536,334 IOU Core/Statewide Cross-Cutting Non-Resource \$ 2,031,703 \$ 952,205 IOU Core/Statewide Cross-Cutting Non-Resource Financing Programs
Financing Programs Existina Existing PGE21093 New Financing Offerings \$ 984,355 IOU Core/Statewide Cross-Cutting Non-Resource PGE210911 On Bill Finar native Pathway \$ 784,995 IOU Core/Statewide Cross-Cutting Non-Resource Financing Programs 90,906,191 \$ 87,264,317 Third-Party Programs (Competityely Bid) Total [2] PGE2100 Residential Third Party Programs SubTotal \$ 10,188,301 \$ 9,720,529 7 California New Homes Multifa 1 Third/Local Party Residential Resource Existing Residential Third Party Program PGE21008 Enhance Time Delay Relay \$ 2,061,601 \$ 2,908,647 Third/Local Party Residential Resource \$ 4,325,292 \$ 3,763,165 Third/Local Party Residential Resource Existina Residential Third Party Programs PGE21009 Direct Install for Manufactured and Mobile Homes Existing Residential Third Party Programs RSG The Smarter Water Heater Closed New Residential Third Party Programs
Residential Third Party Programs Third/Local Party Residential Resource \$ 1,193,366 Third/Local Party Residential Energy Fitness Program 5 51,591,182 \$ 31,540,049 Commercial Third Party Programs SubTotal Third/Local Party Resource PGE210110 Monitoring-Based Persistence Commissioning Closed Commercial Third Party Programs \$ 5.044.780 \$ PGE210111 LodgingSavers - Third/Local Party Commercial Resource
1,551,456 Third/Local Party Commercial Resource Closed Commercial Third Party Programs
Commercial Third Party Programs School Energy Efficier Resource Existing Third/Local Party
Third/Local Party PGE210113 Energy Fitness Program \$ 2.940.737 Resource PGE210113 Energy Fitness i PGE210114 Energy Savers PGE210115 RightLights PGE210116 Small Business Closed \$ 5.211.807 Third/Local Party Commercial Resource Commercial Third Party Programs PGE210116 Small Business Commercial Comprehensive PGE210117 Energy-Efficient Parking Garage Commercial Third Party Programs Third/Local Party Resource PGE210118 Retail Energy Efficiency
PGE210119 LED Accelerator \$ 1,414,293 \$ 3,877,559 Third/Local Party \$ 2,458,594 \$ 4,195,765 Third/Local Party Commercial Resource
Commercial Resource Existing Existing Commercial Third Party Programs
Commercial Third Party Programs PGE210120 Monitoring-Based Comr Third/Local Party Resource Commercial Third Party Programs Commercial 1.564.647 Commercial Third Party Programs Third/Local Party Commercial Resource Closed Healthcare Energy Efficiency Progra Resource Commercial Third Party Programs Existing Commercial PGE210124 Ozone Laundry Energy Efficiency Third/Local Party Commercial Resource Closed Commercial Third Party Programs
Commercial Third Party Programs California Preschool Energy Efficiency Program PGE210126 K-12 Private Schools and Colleges Audit Retro 1,844,726 \$ 1,974,202 Third/Local Party Commercial Resource Existina Commercial Third Party Programs PGE210127 Innovative Designs for Energy Efficiency Approaches (IDEEA) \$ 11,844,521 Resource Existing PGE210128 Industrial Compressed Air Program Third/Local Party Commercial Resource Existing Commercial Third Party Programs Resource PGE210130 CLEAResult AERCx Commercial Third Party Programs Third/Local Party Commercial Resource Existina PGE210131 PECI AERCX Third/Local Party Resource Commercial Third Party Programs PGE210136 McKinstry Laboratory Fume Hoods - Third/Local Party Commercial Resource
906,051 Third/Local Party Commercial Non-Resource Closed Commercial Third Party Programs PGE210137 Waypoint Commercial Outreach Existing Data Center Air Flow and Temp Optimization Existing Existing 515,041 Third/Local Party Commercial Third Party Programs
Commercial Third Party Programs PGE210139 SEI Energize Schools Program 414.97 B Third/Local Party Non-Resou PGE210140 Mazzetti Dynamic Gas Scavenging System
PGE210141 Lincus Commercial Mid-Market Program Closed Commercial Third Party Programs Third/Local Party Commercial Resource Third/Local Party Commercial Resource Existing \$ 8,901,124 Third/Local Party Commercial Resource
\$ - Third/Local Party Commercial Resource PGE21016 Air Care Plus

Appendix B.1 – Budget by Budget Category

| Supplemental File         | dget by Budget Category<br>d 09/21/16  |                               |                               | 1                                   |                              |                              |                      |   |
|---------------------------|--|-------------------------------|-------------------------------|-------------------------------------|------------------------------|------------------------------|----------------------|---|
|                           |  |                               |                               |                                     |                              |                              |                      |   |
| New/Existing<br>Program # | Main Program Name / Sub-Program Name   | 2016<br>Authorized<br>Budget  | 2017<br>Proposed<br>Budget[2] | Program Type                        | Market Sector                | Resource or Non-<br>resource | Program Status       | Utility Grouping  |
| DCE21017                  | Boiler Energy Efficiency Program   | \$ 2,086,213                  | \$ 834,683                    | Third/Local Party                   | Commercial                   | Resource                     | Eviating             | Commercial Third Party Programs                                     |
|                           | EnergySmart Grocer   | \$ 2,086,213<br>\$ 7,456,460  | \$ 6,976,814                  |                                     | Commercial                   | Resource                     | Existing<br>Existing | Commercial Third Party Programs Commercial Third Party Programs     |
|                           | Enhanced Automation Initiative   | \$ -                          | \$ -                          | Third/Local Party                   | Commercial                   | Resource                     | Closed               | Commercial Third Party Programs                                     |
| PGE2103                   | Agricultural Third Party Programs SubTotal   | \$ 8,227,091                  | \$ 16,105,376                 | , in the second second              |                              |                              |                      | , ,   |
|                           | Dairy Industry Resource Advantage Pgm  | \$ 1,480,754                  | \$ -                          | Third/Local Party                   | Agricultural                 | Resource                     | Closed               | Agricultural Third Party Programs                                   |
|                           | Process Wastewater Treatment EM Pgm for Ag Food Processing                         | \$ 1,065,359                  | \$ 1,139,388                  | Third/Local Party                   | Agricultural                 | Resource                     | Existing             | Agricultural Third Party Programs                                   |
|                           | Dairy and Winery Industry Efficiency Solutions Staples Low Pressure Irrigation DI  | \$ -<br>\$ -                  | \$ 4,428,715                  |                                     | Agricultural                 | Resource                     | New                  | Agricultural Third Party Programs                                   |
|                           | Dairy Energy Efficiency Program  | \$ -<br>\$ 472,638            | \$ -<br>\$ -                  | Third/Local Party Third/Local Party | Agricultural<br>Agricultural | Resource<br>Resource         | Closed<br>Closed     | Agricultural Third Party Programs Agricultural Third Party Programs |
|                           | Industrial Refrigeration Performance Plus  | \$ 1,419,916                  | \$ 2,281,148                  |                                     | Cross-Cutting                | Resource                     | Existing             | Agricultural Third Party Programs                                   |
|                           | Light Exchange Program   | \$ 1,046,700                  | \$ -                          | Third/Local Party                   | Agricultural                 | Resource                     | Closed               | Agricultural Third Party Programs                                   |
|                           | Wine Industry Efficiency Solutions   | \$ 1,677,221                  | \$ -                          | Third/Local Party                   | Agricultural                 | Resource                     | Closed               | Agricultural Third Party Programs                                   |
|                           | Comprehensive Food Process Audit & Resource Efficiency Pgm                         | \$ 1,064,504                  |                               | Third/Local Party                   | Agricultural                 | Resource                     | Existing             | Agricultural Third Party Programs                                   |
| PGE2102                   | Industrial Third Party Programs SubTotal   | \$ 20,899,617                 |                               |                                     |                              | _                            | <b>.</b>             |   |
|                           | Industrial Recommissioning Program Light Industrial Energy Efficiency              | \$ 1,372,850<br>\$ -          | \$ 1,685,235<br>\$ 1,121,435  |                                     | Industrial<br>Industrial     | Resource<br>Resource         | Existing<br>New      | Industrial Third Party Programs Industrial Third Party Programs     |
|                           | Compressed Air and Vacuum Optimization Program                                     | \$ -                          | \$ 1,121,435<br>\$ 889,688    |                                     | Industrial                   | Resource                     | New                  | Industrial Third Party Programs                                     |
|                           | Small Petrochemical Energy Efficiency  | \$ -                          | \$ 1,229,722                  |                                     | Industrial                   | Resource                     | New                  | Industrial Third Party Programs                                     |
|                           | California Wastewater Process Optimization   | \$ 995,518                    | \$ 889,361                    | Third/Local Party                   | Industrial                   | Resource                     | Existing             | Industrial Third Party Programs                                     |
| PGE21026                  | Energy Efficiency Services for Oil Production                                      | \$ 4,475,267                  | \$ 5,066,873                  | Third/Local Party                   | Industrial                   | Resource                     | Existing             | Industrial Third Party Programs                                     |
|                           | Heavy Industry Energy Efficiency Program   | \$ 11,067,518                 | \$ 15,383,863                 | Third/Local Party                   | Industrial                   | Resource                     | Existing             | Industrial Third Party Programs                                     |
|                           | Industrial Compressed Air Program Refinery Energy Efficiency Program               | \$ 1,678,196                  | \$ -                          | Third/Local Party                   | Industrial                   | Resource                     | Closed               | Industrial Third Party Programs                                     |
|                           | Lincus WISE  | \$ 1,310,269<br>\$ -          | \$ 992,764<br>\$ 2,639,422    | Third/Local Party                   | Industrial<br>Industrial     | Resource                     | Closed<br>Existing   | Industrial Third Party Programs Industrial Third Party Programs     |
|                           | Ameresco Intelligent Energy Efficiency   | \$ -                          | \$ 2,039,422                  | Third/Local Party Third/Local Party | Industrial                   | Resource<br>Resource         | Closed               | Industrial Third Party Programs                                     |
| PGE2107                   | Workforce Education & Training Third Party Programs SubTotal                       | \$ -                          | \$ -                          | Tima/Local Faity                    | maasman                      | resource                     | Olosed               | industrial Filler arty Frograms                                     |
|                           | Builder Energy Code Training   | \$ -                          | \$ -                          | Third/Local Party                   | Cross-Cutting                | Non-Resource                 | Closed               | Workforce Education & Training Third Party Programs                 |
| PGE21075                  | Green Building Technical Support Services  | \$ -                          | \$ -                          | Third/Local Party                   | Cross-Cutting                | Non-Resource                 | Closed               | Workforce Education & Training Third Party Programs                 |
|                           | Bridges to Energy Sector Opportunities   | \$ -                          | \$ -                          | Third/Local Party                   | Cross-Cutting                | Non-Resource                 | Closed               | Workforce Education & Training Third Party Programs                 |
| PGE2110                   | Government Partnership Programs Total  | \$ 72,321,914                 |                               | La distributa de Barta de           | D. L.F.                      | D                            | Fidedica             | Leading in and Books and in a                                       |
| PGE2110011<br>PGE2110012  | California Community Colleges University of California/California State University | \$ 3,495,392<br>\$ 11.801.373 | \$ 2,662,939                  |                                     | Public<br>Public             | Resource<br>Resource         | Existing<br>Existing | Institutional Partnerships Institutional Partnerships               |
| PGE2110012<br>PGE2110013  | State of California  | \$ 1,423,968                  | \$ 6,337,052<br>\$ 931,341    | e Institutional Partner             | Public                       | Resource                     | Existing             | Institutional Partnerships  |
| PGE2110013                | Department of Corrections and Rehabilitation                                       | \$ 3,199,909                  | \$ 2,052,524                  |                                     | Public                       | Resource                     | Existing             | Institutional Partnerships  |
| PGE2110051                | Local Government Energy Action Resources (LGEAR)                                   | \$ 5,500,535                  | \$ 8,748,114                  |                                     | Public                       | Resource                     | Existing             | Master Government Partnership                                       |
| PGE2110052                | Strategic Energy Resources   | \$ 2,764,003                  | \$ 9,907,347                  | Government Partne                   | Public                       | Non-Resource                 | Existing             | Master Government Partnership                                       |
| PGE211007                 | Association of Monterey Bay Area Governments (AMBAG)                               | \$ 3,581,301                  | \$ 3,769,231                  | Government Partne                   | Public                       | Resource                     | Existing             | Government Partnership Programs                                     |
| PGE211009                 |  | \$ 9,262,008                  | \$ 6,172,527                  | Government Partne                   | Public                       | Resource                     | Existing             | Government Partnership Programs                                     |
| PGE211010                 | Fresno<br>Kern   | \$ 3,846,492<br>\$ 3,194,412  | \$ 2,628,577                  | Government Partne                   | Public                       | Resource                     | Existing             | Government Partnership Programs                                     |
| PGE211011<br>PGE211012    | Madera   | \$ 3,194,412<br>\$ 445,314    | \$ 2,704,501<br>\$ 331,018    | Government Partne Government Partne | Public<br>Public             | Resource<br>Resource         | Existing<br>Existing | Government Partnership Programs Government Partnership Programs     |
| PGE211013                 | Marin County   | \$ 1,334,743                  | \$ 1,299,861                  |                                     | Public                       | Resource                     | Existing             | Government Partnership Programs                                     |
| PGE211014                 | Mendocino/Lake County  | \$ 322,506                    | \$ 639,489                    |                                     | Public                       | Resource                     | Existing             | Government Partnership Programs                                     |
| PGE211015                 | Napa County  | \$ 549,632                    | \$ 539,200                    | I Government Partne                 | Public                       | Resource                     | Existing             | Government Partnership Programs                                     |
| PGE211016                 | Redwood Coast  | \$ 1,556,910                  | \$ 1,630,095                  |                                     | Public                       | Resource                     | Existing             | Government Partnership Programs                                     |
| PGE211018                 | San Luis Obispo County   | \$ 936,840                    | \$ 1,066,609                  | Government Partne                   | Public                       | Resource                     | Existing             | Government Partnership Programs                                     |
| PGE211019                 | San Mateo County Santa Barbara   | \$ 1,744,567                  | \$ 2,289,762                  |                                     | Public                       | Resource                     | Existing             | Government Partnership Programs                                     |
| PGE211020<br>PGE211021    | Sierra Nevada  | \$ 1,184,837<br>\$ 2,560,460  | \$ 983,073<br>\$ 2,419,468    | Government Partne Government Partne | Public<br>Public             | Resource<br>Resource         | Existing<br>Existing | Government Partnership Programs Government Partnership Programs     |
| PGE211021                 | Sonoma County  | \$ 1,709,718                  | \$ 1,781,808                  | Government Partne                   | Public                       | Resource                     | Existing             | Government Partnership Programs                                     |
| PGE211023                 | Silicon Valley   | \$ 4,074,436                  | \$ 3,824,195                  | Government Partne                   | Public                       | Resource                     | Existing             | Government Partnership Programs                                     |
| PGE211024                 | San Francisco  | \$ 7,832,558                  | \$ 6,245,398                  | Government Partne                   | Public                       | Resource                     | Existing             | Government Partnership Programs                                     |
| PGE211026                 | North Valley   | \$ -                          | \$ 1,909,316                  |                                     | Public                       | Resource                     | New                  | Government Partnership Programs                                     |
| PGE211027                 |  | \$ -                          | \$ 446,448                    |                                     | Public                       | Resource                     | New                  | Government Partnership Programs                                     |
| PGE211028<br>PGE211029    | Yolo<br>Solano   | \$ -                          | \$ 358,125                    |                                     | Public                       | Resource                     | New                  | Government Partnership Programs Government Partnership Programs     |
| PGE211029<br>PGE211030    |  | \$ -<br>\$ -                  | \$ 1,472,951<br>\$ 1,443,753  | Government Partne Government Partne | Public<br>Public             | Resource<br>Resource         | New<br>New           | Government Partnership Programs  Government Partnership Programs    |
| PGE211030                 | . ,  | \$ -                          |                               | Government Partne                   | Public                       | Resource                     | New                  | Government Partnership Programs                                     |
| N/A                       |  | \$ -                          | \$ -                          | - Covernment artic                  | 1 dblic                      | resource                     | Heir                 | Government Farancismp Frograms                                      |
|                           | <u> </u>   |                               |                               |                                     | l                            | İ                            | İ                    |   |
|                           | PG&E PROGRAM TOTAL   |                               |                               |                                     |                              |                              |                      |   |
| EM&V                      | EM&V (PG&E & CPUC Portions) Total  | \$ 17,204,418                 |                               |                                     |                              |                              |                      |   |
| PGE_EMV                   |  | \$ 12,200,968                 |                               | EM&V                                | Cross Cutting                | Non-Resource                 | Existing             | EM&V  |
| PGE_EMV                   | PG&E EM&V - PA<br>BayREN EM&V - CPUC   | \$ 5,003,450<br>\$ -          | \$ 6,579,711<br>\$ 413,425    |                                     | Cross Cutting Cross Cutting  | Non-Resource<br>Non-Resource | Existing<br>New      | EM&V<br>EM&V  |
| PGE_EMV                   |  | \$ -                          | \$ 275,617                    | EM&V                                | Cross Cutting                | Non-Resource                 | New                  | EM&V  |
| PGE_EMV                   |  | \$ -                          | \$ 39,659                     | EM&V                                | Cross Cutting                | Non-Resource                 | New                  | EM&V  |
| PGE_EMV                   |  | \$ -                          | \$ 26,439                     |                                     | Cross Cutting                | Non-Resource                 | New                  | EM&V  |
|                           | PG&E TOTAL with EM&V   |                               | \$ 411,987,094                |                                     |                              |                              |                      |   |
| PGE_BayREN                |  | \$ 12,837,000                 |                               |                                     | Cross Cutting                | Resource                     | Existing             | REN   |
| PGE_MCE                   | Marin Clean Energy   | \$ 1,220,267<br>\$ 430,444    |                               | CCA                                 | Cross Cutting                | Resource                     | Existing             | CCA   |
|                           | TOTAL PG&E EE PORTFOLIO  | φ 43U,17U,441                 | φ 43U,11U,441                 |                                     | 1                            |                              |                      | <del> </del>  |
|                           | Other EE-Related Budgets   |                               |                               | 1                                   | 1                            |                              |                      | <del> </del>  |
| PGE SWMEO                 | Statewide Marketing, Education and Outreach Program Total [1]                      | \$ 6,710,941                  | \$ 6,710,941                  | <b> </b>                            |                              |                              |                      |   |
|                           | Statewide Marketing, Education and Outreach Program (Flex Alert) [1]               | \$ -                          | \$ -                          |                                     |                              |                              |                      |   |
|                           | Statewide Marketing, Education and Outreach Program [1]                            | \$ 6,710,941                  | \$ 6,710,941                  |                                     |                              |                              |                      |   |
|                           |  |                               |                               |                                     |                              |                              |                      |   |
|                           |  |                               |                               | 1                                   | l                            |                              |                      |   |

EE portion of funding for statewide marketing, education and outreach was approved in Pha
 2.2017 Proposed Budget excludes any carryover amounts from 2016.



Appendix B.2- Savings and Cost Effectiveness Table Ratio of Net Energy Savings to Gro Gross kWh Energy Savings [4] Gross kW Energy Savings [4] TRC [3] PAC [3] net/gross kWh Energy Savings net/gross kW Energy Gross Therm Energy Savings [4] Supplemental Filed 09/21/16 2017 % of 2017 % of 2017 % of 2015 Forecast 2015 Forecast 2015 2015 2015 2015 Claimed 2016 2017 New/Existing 2015 Forecast 2015 Claimed Total Gross **Total Gross** 2015 Claimed **Total Gross** 2015 Claimed Main Program Name / Sub-Program Name 2016 Forecast 2017 Forecast 2016 Forecas 2017 Forecast Claimed 2017 2017 2016 2017 2016 Program # (Preliminary) ompliance Filing) Program Forecast Forecast Program (Preliminary) Program (preliminary) Filing) Filing) 34,636 6,027,653 PGE2100 140,979,469 20,282 43,522 38,951 4,103,47 5,488,961 0.87 0.92 0.85 Residential Energy Efficiency Programs Total 0.86 18% 25% 0.89 25% 90,000,01 109.485.00 7,084 8,464 4.147.832 3,854,468 2,888,938 1.04 0.56 32,569,892 36,070,7 6,432 546,224 678,060 5,497,473 405,357 541,158 511,372 PGE21003 Multifamily Energy Efficiency Rebates Program 981,794 3,159,402 100,77 4,024,89 90,71 80,698 320,806 0.92 0.61 0.65 150,93 5,99 5,741 3.148 Energy Upgrade California PGE21005 Residential New Construction 639.13 2,168,607 1.665.000 788.51 4.072 114.69 575,01 0.90 66,75 (46,526 7,227 0.65 PGE210010 Pay for Performance 1% 18% 2,000 **26.047** 149.771.984 167.158.506 105.040.155 25.484 31.017 18.535 4.814.062 2.948.478 0.71 0.68 0.74 0.67 150 767 712 5.589.293 1 15 1.21 2.27 PGF2101 mercial Programs Total 17% 4.949.122 22% 2 09 0.66 66.351.116 49.329.680 7% 5,682 5,181 4.874 2,365,92 1.164.597 2.61 0.68 PGE211025 Savings by Design (SBD) 483 506 37,341,566 9,568 10,379 8,94 1,076,777 0.65 PGE21012 Commercial Deemed Incentives 49,704,810 55,499,680 60,736,964 11,950 2,013,25 2,045,959 2,642,914 2.06 0.69 0.65 0.69 472,470 PGE21015 Commercial HVAC
2103 Agricultural Programs Total
PGE21031 Agricultural Calculated Incent 10,959,536 **46,577,086** 21,509,499 **50,489,208** 6,933 **15,390** 323,950 **2,695,13** 6,424 **15,442** 500,218 **373,772** 0.81 **1.28** 0.72 **0.65** 1,382 **11,23**9 5% 10% 0.88 0.79 **0.65** 0.83 **0.68** 55,942,660 575,848 2.29 15,799,338 13,328,548 8,785,189 23,098,385 14,587,274 11,461,053 9,922,05 30,217,15 3,142 3,659 2,122 10,095 2,601,78 93,35 466,503 534,215 1.39 1.03 0.65 0.65 0.65 0.65 PGE21032 Agricultural Deemed Incentives 5,961 130,037 4% 13,709 (4,549 2.66 0.66 0.67 9% Agricultural Continuous Energy Improvement 17.449.200 24.059.086 18 450 000 10 350 000 2 348 2 13 45 999 1 95 0.65 0.65 PGE21034 Agricultural Energy Advis 1% 3 226 0% 2.68 3.16 2.05 0.64 0.67 **3,511,64**4 3,337,558 174,086 PGE2102 **5,263** 4,572 **2,704** 2,016 **4,35**5 2,938 1,417 3.869.591 2.09 2.19 2.73 0.65 0.65 0.65 0.65 0.65 Industrial Programs Total 41.462.005 16.899.001 24.476.148 18.920.034 **2%** 2% **3,612** 2% 4.801.148 24% 1.67 **3.99** 4.69 3.44 0.67 0.65 0.71 38,308,659 3,153,346 3,513,766 1,819,279 3.74 5.55 4 144 65 2,572,751 PGE21022 Industrial Deemed Incentives 1,876 106,449 0.67 6,202,761 5,292,59 429 620,418 2.08 0.69 3 Industrial Continuous Energy Improvement 4 Industrial Energy Advisor PGE21030 Industrial Strategic Energy Management

104 Lighting Programs Total

PGE21041 Primary Lighting 46,465,373 67,481,221 60,566,267 76,741,062 6,501 9,119 8,319 8,245 (927,577 (1,265,127) (1,188,124) (1,804,921) 0.78 1.81 3.56 2.50 0.68 0.65 0.86 0.67 0.64 46,465,373 67,478,55 60,566,267 76.741.063 6.501 9.118 8.31 8,245 (927,57 (1.188.124)(1.804.92 0.65 0.86 0.64 PGE21042 Lighting Innovation 2,671 0.00 PGE21043 Lighting Market Transformation PGE2105 Codes & Standards Programs Total 282,613,013 620,972,421 620,877,116 733,874,621 90% 44,188 142,809 141,874 143,276 93% 1,105,275 1,498,993 6,452,128 14,232,823 64% 2.26 2.39 49.20 202.07 1.00 1.00 1.00 1.00 1.00 PGE21051 Building Codes Advocacy PGE21052 Appliance Standards Advoc 282,613,013 620.972.421 620,877,116 90% 142.809 141.87 143,276 1.498.993 49.20 202.07 1.00 PGE21054 Reach Codes
PGE21055 Planning and Coordination
PGE21056 Code Readiness 3 Compliance Improvement 0% 0% Emerging Technologies Programs Total 0% 0% 0% PGE21061 Technology Development Support PGE21062 Technology Assessments PGE21063 Technology Introduction Support Workforce Education & Training Programs Total 0% 0% PGE21071 Centergies 0% 0% Statewide DSM Coordination & Integration Program Total 0% 0% PGE21081 Statewide DSM Coordination & Integration PGE2109 Financing Programs Total 0% 0% 0% PGE21091 On-Bill Financing (includes Loan Pool) 0% PGE21092 Third-Party Financing
PGE21093 New Financing Offerings
PGE210911 On Bill Financing Alternative Pathway Third-Party Programs (Competitively Bid) Total [2]
Residential Third Party Programs SubTotal

California New Homes Multifamily

Tableses The Delay New Homes 150.033.656 130.182.359 132.948.156 231,354,272 **26,735 8,967** 1,316 **25,512 5,346** 800 4,078,142 3,489,652 5.376.814 5.678.725 1.56 1.11 0.67 0.66 **0.67 0.67** 0.83 28% 26,721 3,835 41 867 27% 25% 1.69 2.68 1.20 0.73 0.74 11,531,393 0.69 8.043.681 6.437.420 5,904,156 1% 4.155 71.47 92.870 0.8 0.82 **50,172** 31,739 212,420 2,014,704 4,748,105 PGE21008 Enhance Time Delay Relay 1,988,433 1,481,732 1,736,034 0% 3,214 1,387 (10,418) (6,793 19,981 53,385 0.83 0.96 0.86 0.85 0.61 0.86 0.63 PGE21009 Direct Install for Manufactured and Mobile Homes
PGE210132 RSG The Smarter Water Heater (48,47 3,325,249 4,438 3,159 2,03 2,410 9,079 PGE210011 Residential Energy Fitness Program

2101 Commercial Third Party Programs SubTotal 639,314 666.763 0% 5.246 4.875 0.85 0.92 0.71 67,608,059 61,345,614 58,234,849 103,343,780 13% 9,173 10,125 13,288 21,150 14% 1,197,117 1,308,404 883,214 1.66 2.77 0.68 0.68 0.65 0.72 0.68 509,493 PGE210110 Monitoring-Based Persistence Commissioning 13,776,239 PGE210111 LodgingSavers 7,189,320 50,712 0.73 2.570.890 2,839,195 3,673,228 1.253.213 208,04 34.915 27,141 0.98 3,243,679 223,214 0.85 0.9 0.90 PGE210114 Energy Savers 1,189,260 5,978,428 0% 0% (1,73 PGE210115 RightLights
PGE210116 Small Business Commercial Comprehensive 649 PGE210117 Energy-Efficient Parking Garage
PGE210118 Retail Energy Efficiency 2,527,618 (36,440) 0.69 (41,882) PGE210119 LED Accelerator
PGE210120 Monitoring-Based Commissioning 4.664.841 6.215.516 4.846.981 9.179.78 1% 954 1.402 1.16 2.558 2% (8.08) (61.427)1.36 1.46 1.53 0.6 0.65 0.6 0.66 0.65 PGE210122 Casino Green
PGE210123 Healthcare Energy Efficiency Program 1,762,414 1.490.941 128,58 116,737 0.74 3,322,792 0% PGE210124 Ozone Laundry Energy Efficiency
PGE210125 California Preschool Energy Efficiency Program 0% 0% 0% PGE210126 K-12 Private Schools and Colleges Audit Retro
PGE210127 Innovative Designs for Energy Efficiency Approaches (IDEEA)
PGE210128 Industrial Compressed Air Program 1.886.804 2.110.454 1.587.650 (17,239) 0.90 0% (8.366 0.58 2.03 0.83 0.88 0.90 0.87 160.27 0.85 2,560,530 0% PGE210129 Nexant AERCx PGE210130 CLEAResult AERCx 0% 0% 1.68 0.90 0.85 0.90 PGE210130 CLEARBSUIT RECKA PGE210131 PECI AERCX PGE210136 McKinstry Laboratory Fume Hoods PGE210137 Waypoint Commercial Outreach PGE210138 Data Center Air Flow and Temp Optimization 0% 0% 1.88 0.8 0.94 0% 0.70 2,178,685 1,080,000 1.64 PGE210139 SEI Energize Schools Program
PGE210140 Mazzetti Dynamic Gas Scavenging System PGE210141 Lincus Commercial Mid-Market Program
PGE210143 Hospitality Program
PGE21016 Air Care Plus 190,285 0% 0% (619) 0.13 0.17 13,455,051 26,616,093 4,192 4,514 (4,136) 263,818 2.16 2.80 0.65 0.64 0.65 9,024,156 3,272,583 284,449 PGE21017 Boiler Energy Efficiency Program
PGE21018 EnergySmart Grocer
PGE21019 Enhanced Automation Initiative 729,383 258,883 381,208 3,241 17,320,836 46,264 233,512 145,294 0.86 1.53 0.42 0.52 0.65 26,383,849 2,006 2,80 259,312 649.82 6.56 14,902,779 15,494,787 17,816,951 40,445,440 2,123 2,919 2,548 7,610 227,964 995,960 1,052,792 2,251,228 1.62 0.65 0.65 PGE2103 Agricultural Third Party Programs SubTotal 5% 5% 10% 1.28 3.09 0.65 0.74 GE2103 Agricultural Influerary Frograms Sections |
PGE210310 Dairy Industry Resource Advantage Pgm
PGE210311 Process Wastewater Treatment EM Pgm for Ag Food Proc
PGE210312 Dairy and Winery Industry Efficiency Solutions 1.417,500 1.90 0.65 0.65 2,166,210 672,580 159.634 5.774.966 8.447.180 1% 1.911 0.65

| Annendix R 2- Savings and Cost Effectiveness | Table |
|--|-------|

|                        | vings and Cost Effectiveness Table   |                                      | C !                            | Wh Energy Savings              | 741                             |  |   | Green I-M                     | Enormy Card           | ingo [4]              |  | 1                                       | Cross Th                      | nerm Energy Savin           | ac [4]                        |  | TRC [3]                             |              | PAC [3]                       |              | not/gross !-!                  | Wh Energy Co | Ratio of Net Ene              |                     |
|------------------------|--|--------------------------------------|--------------------------------|--------------------------------|---------------------------------|--|---|-------------------------------|-----------------------|-----------------------|--|---|-------------------------------|-----------------------------|-------------------------------|--|-------------------------------------|--------------|-------------------------------|--------------|--------------------------------|--------------|-------------------------------|---------------------|
| plemental File         | ed 09/21/16  | 1                                    | Gross                          | (wn Energy Savings             | [4]                             | 0047.0/ -/                                     |   | Gross KW                      | Energy Savi           | ings [4]              | 0047.0/ -6                                     |   | Gross Ir                      | erm Energy Savin            | gs [4]                        | 0047.0/ -6                                     | TRC [3]                             |              | PAC [3]                       |              | net/gross k                    | Wh Energy Sa | rings net/                    | /gross kV           |
| w/Existing<br>rogram # | Main Program Name / Sub-Program Name   | 2015 Forecast<br>(Compliance Filing) | 2015 Claimed<br>(Preliminary)  | 2016 Forecast                  | 2017 Forecast                   | 2017 % of<br>Total Gross<br>Program<br>Savings | 2015 Forecast<br>(Compliance<br>Filing) | 2015 Claimed<br>(Preliminary) | 2016<br>Forecast      | 2017<br>Forecast      | 2017 % of<br>Total Gross<br>Program<br>Savings | 2015 Forecast<br>(Compliance<br>Filing) | 2015 Claimed<br>(Preliminary) | 2016 Forecast               | 2017 Forecast                 | 2017 % of<br>Total Gross<br>Program<br>Savings | 2015<br>Claimed 20<br>(Preliminary) |              | 2015 Claimed<br>(preliminary) |              | 2015<br>Claimed<br>reliminary) | 2016         | 201<br>2017 Claim<br>(Prelimi | med                 |
|                        | Staples Low Pressure Irrigation DI   | -                                    | 1,191,047                      |                                | -                               | 0%   | -                                       | 727                           |                       | -                     | 0%   | -                                       | -                             | -                           | -                             | 0%   | 0.81                                | -            | 1.02                          |              | 0.66                           | -            |                               | 0.67                |
|                        | Dairy Energy Efficiency Program  | 440,497                              | 1,075,720                      | -                              | -                               | 0%   | 18                                      | 78                            | -                     | -                     | 0%   | (209)                                   | -                             | -                           | -                             | 0%   | 1.51                                | -            | 1.82                          | -            | 0.68                           | -            |                               | 0.67                |
|                        | Industrial Refrigeration Performance Plus  | 3,850,895                            | 1,481,837                      | 2,016,000                      | 8,100,000                       | 1%   | 347                                     | 177                           | 259                   | 936                   |  | -                                       | -                             | 1,491                       | -                             | 0%   | 1.19                                | 1.70         | 1.73                          | 3.14         | 0.87                           | 0.65         |                               | 0.87                |
|                        | Light Exchange Program   | 860,177                              | 551,203                        |                                | -                               | 0%   | 210                                     | 147                           | -                     | -                     | 0%   | (25)                                    | (3,320)                       | -                           | -                             | 0%   | 0.65                                | -            | 0.67                          | -            | 0.58                           | -            |                               | 0.59                |
|                        | Wine Industry Efficiency Solutions   | 3,258,006                            | 3,035,107                      | - 0.000 405                    | -                               | 0%   | 520                                     | 344                           | - 1 070               | -                     | 0%   | 30,627                                  | 136,768                       | -                           | - 0.004.500                   | 0%   | 1.28                                | -            | 1.77                          | -            | 0.74                           | -            |                               | 0.71                |
|                        | Comprehensive Food Process Audit & Resource Efficiency Pgm<br>Industrial Third Party Programs SubTotal | 2,446,152<br><b>55.991.425</b>       | 3,181,554<br><b>45.298.276</b> | 8,608,485<br><b>50.458.936</b> | 20,807,747<br><b>81,660,896</b> | 3%<br>10%                                      | 6.472                                   | 367<br><b>7.122</b>           | 1,073<br><b>7.050</b> | 4,406<br><b>8.951</b> |  | 200,020<br>2.581.582                    | 862,749<br><b>1.092.418</b>   | 990,036<br><b>3.390.637</b> | 2,091,593<br><b>2.705.584</b> | 9%<br><b>12%</b>                               | 2.26<br>1.13                        | 1.83<br>1.52 | 2.73<br>1.98                  | 3.96<br>2.85 | 0.77<br><b>0.75</b>            | 0.65<br>0.66 | 0.65<br>0.67                  | 0.77<br><b>0.76</b> |
|                        | Industrial Third Party Programs SubTotal Industrial Recommissioning Program                            | 2,982,339                            | 6,934,711                      | 2,457,202                      | 7,650,000                       | 1%   | 247                                     | 1,145                         | 279                   | 774                   |  | 2,361,362                               | 1,092,416                     | 440,380                     | 531,000                       | 2%   |                                     | 2.65         | 3.09                          | 3.75         | 0.75                           | 0.85         |                               | 0.76                |
|                        | Light Industrial Energy Efficiency   | 2,302,333                            | 0,334,711                      | 24.000                         | 1,721,495                       | 0%   |   | 1,140                         | 1                     | 364                   |  | -                                       | -                             | 2,400                       | 127,296                       | 1%   |                                     | 1.17         | 3.09                          | 2.08         | 0.00                           | 0.65         |                               | -                   |
|                        | Compressed Air and Vacuum Optimization Program   | -                                    | -                              | 24,000                         | 3,150,000                       | 0%   |   | -                             | 4                     | 391                   |  |   |                               | 2,400                       | 121,230                       | 0%   |                                     | 2.18         |                               | 2.72         |                                | 0.65         | 0.65                          | -                   |
| PGE210213              | Small Petrochemical Energy Efficiency  | -                                    | -                              | 24,000                         | 2,790,000                       | 0%   | -                                       | -                             | 4                     | 315                   |  | -                                       |                               | 2,400                       | 306.000                       | 1%   |                                     | 2.15         |                               | 3.93         | -                              | 0.65         | 0.65                          |                     |
|                        | California Wastewater Process Optimization   | 1,774,954                            | 1.982.080                      | 1.125.000                      | 1.997.915                       | 0%   | 204                                     | 186                           | 128                   |                       |  | -                                       |                               | -,                          | -                             | 0%   |                                     | 1.22         | 2.36                          | 1.94         | 0.75                           | 0.65         |                               | 0.75                |
| PGE21026               | Energy Efficiency Services for Oil Production  | 15,650,820                           | 14,877,127                     | 16,447,884                     | 22,500,000                      | 3%   | 1,389                                   | 1,482                         | 1,817                 | 2,341                 | 2%   | -                                       | -                             | -                           | -                             | 0%   | 1.14                                | 1.55         | 3.95                          | 3.83         | 0.74                           | 0.64         |                               | 0.74                |
|                        | Heavy Industry Energy Efficiency Program   | 27,582,099                           | 16,409,925                     | 21,074,820                     | 34,912,486                      | 4%   | 3,727                                   | 3,495                         | 3,055                 | 3,288                 | 2%   | 950,064                                 | 905,879                       | 1,159,724                   | 1,741,288                     | 8%   | 1.10                                | 1.41         | 1.81                          | 2.73         | 0.73                           | 0.65         | 0.65                          | 0.76                |
| PGE21028               | Industrial Compressed Air Program  | 5,109,111                            | 229,395                        | -                              | -                               | 0%   | 516                                     | 38                            |                       |                       | 0%   |   | -                             | -                           | -                             | 0%   | 0.33                                | -            | 0.34                          | -            | 0.65                           | -            |                               | 0.65                |
| PGE21029               | Refinery Energy Efficiency Program   | 2,892,102                            | 167,963                        | 4,656,029                      | -                               | 0%   | 388                                     | 38                            | 737                   |                       | 0%   | 1,631,518                               | 186,539                       | 1,783,333                   | -                             | 0%   | 0.70                                | -            | 0.80                          | -            | 0.75                           | 0.65         |                               | 0.75                |
| PGE210135              |  | -                                    | 4,697,076                      | 4,626,000                      | 6,939,000                       | 1%   | -                                       | 738                           | 1,023                 | 1,305                 |  | -                                       |                               | -                           | -                             | 0%   | 0.86                                | 1.75         | 1.06                          | 2.40         | 0.65                           | 0.65         | 0.65                          | 0.65                |
|                        | Ameresco Intelligent Energy Efficiency   | -                                    | -                              | -                              | -                               | 0%   | -                                       | -                             | -                     | -                     | 0%   | -                                       | -                             | -                           | -                             | 0%   | -                                   | -            | -                             | -            | -                              | -            | -                             | -                   |
|                        | Workforce Education & Training Third Party Programs SubTotal   | -                                    | -                              | -                              | -                               | 0%   | -                                       | -                             | -                     | -                     | 0%   | -                                       | -                             | -                           | -                             | 0%   |                                     | -            | -                             | -            | -                              | -            | -                             | -                   |
|                        | Builder Energy Code Training   | -                                    | -                              | -                              |                                 | 0%   | -                                       | -                             | -                     | -                     | 0%   | -                                       | -                             | -                           | -                             | 0%   | -                                   | -            | -                             | -            | -                              | -            | -                             | -                   |
|                        | Green Building Technical Support Services  | -                                    | -                              |                                | -                               | 0%   | -                                       | -                             | -                     | -                     | 0%   | -                                       |                               | -                           | -                             | 0%   | -                                   | -            | -                             | -            | -                              | -            | -                             |                     |
|                        | Bridges to Energy Sector Opportunities   | -                                    | -                              |                                | -                               | 0%   | -                                       | - 47.000                      | - 44000               | -                     | 0%   | 4 000 040                               | -                             | -                           | -                             | 0%   | -                                   | - 0.70       | -                             | -            | -                              | -            | -                             | -                   |
|                        | Government Partnership Programs Total  | 94,705,279                           | 120,631,829                    | 83,455,093                     | 106,506,065                     | 13%  | 11,253                                  | 17,268                        | 14,639                | 14,161<br>413         | 0,0  | 1,066,640                               | 202,063                       | 195,604                     | 205,731                       | 1%   |                                     | 0.78         | 1.36                          | 0.98         | 0.65                           | 0.66         | 0.02                          | 0.68                |
|                        | California Community Colleges University of California/California State University                     | 6,532,800<br>13,588,223              | 4,033,039<br>11,296,438        | 3,483,974<br>8,739,645         | 3,344,623<br>9,141,154          | 0%<br>1%                                       | 900<br>1.872                            | 381<br>1.737                  | 1 385                 | 1.161                 | 0%<br>1%                                       | 220,974<br>459.627                      | 127,923<br>197,672            | 107,490<br>110,270          | 51,661<br>78,759              | 0%<br>0%                                       |                                     | 0.69         | 1.88                          | 1.05         | 0.88                           | 0.66         |                               | 0.84                |
| GE2110012<br>GE2110013 | State of California  | 2.090.496                            | 379,282                        | 508,773                        | 1,062,539                       | 0%   | 288                                     | 54                            | 1,365                 | 1,161                 |  | 70,712                                  | 12,387                        | 4,744                       | 9,014                         | 0%   |                                     | 0.73         | 1.99                          | 0.95         | 0.75                           | 0.66         |                               | 0.76                |
|                        |  | 3,919,680                            | 1.658.607                      | 851,125                        | 2,423,000                       | 0%   | 540                                     | 161                           | 136                   |                       |  | 132,585                                 | 65.060                        | 44,493                      | 33,562                        | 0%   |                                     | 0.61         | 4.75                          | 1.06         | 0.90                           | 0.66         |                               | 0.86                |
|                        | Local Government Energy Action Resources (LGEAR)   | 6,660,902                            | 20,369,565                     | 16,424,931                     | 23.578.467                      | 3%   | 763                                     | 3,145                         | 3,006                 | 3,323                 |  | 22,004                                  | (118,971)                     | (20,992)                    | 19.405                        | 0%   | 1.10                                | 1.38         | 1.41                          | 1.80         | 0.61                           | 0.66         |                               | 0.64                |
| PGE2110051             | Strategic Energy Resources   | - 0,000,502                          | -                              | 10,424,301                     | 20,010,401                      | 0%   | -                                       | -                             | -                     |                       | 0%   | -                                       | (110,571)                     | (20,552)                    | -                             | 0%   | -                                   | -            | - 1.71                        | -            | -                              | -            |                               | -                   |
|                        | Association of Monterey Bay Area Governments (AMBAG)   | 4.660.021                            | 9,648,466                      | 5,335,449                      | 5,305,376                       | 1%   | 535                                     | 1.080                         | 1.014                 | 540                   |  | 15,481                                  | (26,487)                      | (13.533)                    | 9.929                         | 0%   | 1,23                                | 0.78         | 1.66                          | 0.97         | 0.69                           | 0.66         | 0.64                          | 0.71                |
|                        | East Bay   | 18,259,652                           | 12,405,989                     | 8,291,354                      | 11,574,831                      | 1%   | 2,083                                   | 2,173                         | 1,395                 |                       |  | 46,271                                  | (27,218)                      | (8,732)                     | (8,240)                       | 0%   |                                     | 1.02         | 1.09                          | 1.21         | 0.64                           | 0.66         |                               | 0.65                |
| PGE211010              | Fresno   | 4,294,406                            | 7,551,318                      | 4,154,922                      | 5,882,091                       | 1%   | 470                                     | 1,426                         | 712                   | 807                   | 1%   | 10,893                                  | (55,910)                      | (13,184)                    | 3,186                         | 0%   | 2.04                                | 1.12         | 2.08                          | 1.76         | 0.68                           | 0.66         | 0.63                          | 0.68                |
| PGE211011              | Kern   | 3,474,566                            | 6,251,049                      | 4,369,166                      | 5,228,021                       | 1%   | 380                                     | 952                           | 741                   | 755                   | 0%   | 8,814                                   | (41,842)                      | (13,416)                    | (11,599)                      | 0%   | 1.28                                | 1.05         | 1.40                          | 1.23         | 0.48                           | 0.66         | 0.62                          | 0.54                |
| PGE211012              | Madera   | 359,486                              | 901,601                        | 1,291,505                      | 471,843                         | 0%   | 39                                      | 144                           | 255                   | 68                    | 0%   | 912                                     | (4,146)                       | (5,708)                     | (458)                         | 0%   | 1.13                                | 0.81         | 1.32                          | 0.98         | 0.62                           | 0.66         | 0.63                          | 0.64                |
| PGE211013              | Marin County   | 1,266,902                            | 3,251,093                      | 1,300,792                      | 1,995,396                       | 0%   | 139                                     | 396                           | 254                   | 180                   | 0%   | 3,214                                   | 199,693                       | (4,313)                     | 9,171                         | 0%   | 2.07                                | 0.84         | 2.30                          | 1.05         | 0.63                           | 0.65         | 0.64                          | 0.74                |
|                        | Mendocino/Lake County  | 304,512                              | 1,149,922                      | 627,884                        | 700,977                         | 0%   | 33                                      | 156                           | 110                   |                       | - 7.0  | 772                                     | (2,062)                       |                             | (180)                         |  |                                     | 0.64         | 1.07                          | 0.72         | 0.45                           | 0.66         |                               | 0.55                |
| PGE211015              | Napa County  | 788,263                              | 576,830                        | 587,768                        | 524,654                         | 0%   | 86                                      | 128                           | 169                   | 62                    |  | 2,000                                   | (265)                         | (1,407)                     | 228                           | 0%   |                                     | 0.55         | 0.71                          | 0.74         | 0.57                           | 0.67         |                               | 0.58                |
| PGE211016              | Redwood Coast  | 1,815,363                            | 2,585,340                      | 1,351,802                      | 1,498,248                       | 0%   | 199                                     | 516                           | 269                   | 202                   |  | 4,605                                   | (19,727)                      | (4,315)                     | (2,248)                       | 0%   |                                     | 0.53         | 0.84                          | 0.61         | 0.70                           | 0.66         |                               | 0.70                |
|                        | San Luis Obispo County   | 938,913                              | 1,061,729                      | 1,578,140                      | 839,344                         | 0%   | 103                                     | 189                           | 284                   |                       |  | 2,382                                   | (7,770)                       | (5,362)                     | (1,818)                       | 0%   |                                     | 0.45         | 0.75                          | 0.50         | 0.49                           | 0.66         |                               | 0.53                |
|                        | San Mateo County   | 2,437,076                            | 5,619,083                      | 2,671,935                      | 2,030,193                       | 0%   | 267                                     | 656                           | 544                   |                       |  | 6,182                                   | (6,747)                       | (708)                       | 6,124                         |  |                                     | 0.54         | 1.57                          | 0.68         | 0.69                           | 0.66         |                               | 0.69                |
| PGE211020<br>PGE211021 | Santa Barbara  | 1,584,050<br>4.058.037               | 1,512,118<br>3,454,852         | 1,074,325<br>1,931,954         | 1,595,120<br>4.099,948          | 0%<br>1%                                       | 173<br>444                              | 261<br>540                    | 197                   | 213<br>573            |  | 4,018<br>10,294                         | (14,021)<br>(12,484)          | (3,955)<br>(5,258)          | 1,068<br>(3,973)              | 0%<br>0%                                       |                                     | 0.87         | 1.13<br>1.18                  | 1.08         | 0.49                           | 0.66         | 0.62                          | 0.54                |
| PGE211021<br>PGE211022 | Sierra Nevada  | 2,098,403                            | 3,454,852<br>5,603,896         | 2,110,878                      | 4,099,948<br>2,969,132          |  | 230                                     | 805                           | 355                   |                       |  | 5,323                                   | (12,484)                      | (5,258)                     | 6,077                         | 0%   |                                     | 0.92         | 1.18                          | 1.09         | 0.64                           | 0.66         |                               | 0.58                |
| PGE211022<br>PGE211023 | Sonoma County Silicon Valley   | 5,032,799                            | 13,253,706                     | 11.377.583                     | 2,969,132<br>5,840,069          | 0%   | 551                                     | 939                           | 1.939                 | 811                   |  | 12,766                                  |                               | (26,328)                    | (3,441)                       |  |                                     | 0.92         | 1.81                          | 1.00         | 0.69                           |              |                               | 0.58                |
|                        | San Francisco  | 10.540.727                           | 8.067.907                      | 5.391.186                      | 7,344,286                       | 1%<br>1%                                       | 1.155                                   | 1,428                         | 909                   | 1.029                 | 1%<br>1%                                       | 26.812                                  | (22,213)                      | 37.633                      | 2.050                         | 0%<br>0%                                       |                                     | 0.68         | 0.81                          | 0.78         | 0.69                           | 0.66         |                               | 0.69                |
| PGE211024              | North Valley   | 10,340,727                           | 0,007,307                      | 3,331,100                      | 2,760,592                       | 0%   | 1,100                                   | 1,420                         | 303                   | 389                   |  | 20,012                                  | (30,379)                      | - 37,033                    | 2,272                         | 0%   |                                     | 0.82         | - 0.01                        | 0.75         | 0.00                           | 0.00         | 0.62                          | 0.03                |
| PGE211027              | Sutter Buttes  |                                      | -                              | -                              | 604,473                         | 0%   | -                                       | -                             | -                     | 85                    |  | -                                       | -                             | -                           | 497                           | 0%   |                                     | 0.77         | -                             | 0.89         | -                              | -            |                               | -                   |
| PGE211028              | Yolo   | -                                    | -                              |                                | 473,317                         | 0%   | -                                       | -                             | -                     | 67                    |  | -                                       |                               | -                           | 390                           | 0%   |                                     | 0.76         |                               | 0.87         | -                              | -            | 0.62                          |                     |
| PGE211029              | Solano   | -                                    | -                              |                                | 2,145,211                       | 0%   | -                                       | -                             | -                     | 302                   |  | -                                       |                               | -                           | 1.766                         | 0%   |                                     | 0.83         | -                             | 0.96         | -                              | -            |                               | -                   |
| PGE211030              | Northern San Joaquin Valley  | -                                    | -                              |                                | 2,095,324                       | 0%   | -                                       | -                             | -                     | 295                   | 0%   | -                                       |                               | -                           | 1,724                         | 0%   | -                                   | 0.82         | -                             | 0.96         | -                              | -            | 0.62                          | -                   |
| PGE211031              | Valley Innovative Energy Watch (VIEW)  | -                                    | -                              | -                              | 977,836                         | 0%   | -                                       | -                             | -                     | 138                   | 0%   | -                                       | -                             | -                           | 805                           | 0%   | -                                   | 0.80         | -                             | 0.93         | -                              | -            | 0.62                          | -                   |
|                        |  |                                      |                                |                                |                                 | <u> </u>                                       |   |                               |                       |                       |  |   |                               |                             |                               |  |                                     |              |                               |              |                                |              |                               |                     |
|                        |  |                                      |                                |                                |                                 |  |   |                               |                       |                       |  |   |                               |                             |                               |  |                                     |              |                               |              |                                |              |                               |                     |
| PGE_ESA                | Energy Savings Assistance Program (ESAP)   | 47,008,355                           | -                              | 36,584,256                     | 36,584,256                      |  | 7,100                                   | -                             | 5,653                 |                       |  | 2,059,361                               |                               | 1,850,857                   | 1,850,857                     | 8%   |                                     | -            | -                             | -            | -                              | -            | -                             | -                   |
|                        | PG&E PROGRAM TOTAL - Gross Savings [1]   | 704,634,869                          | 733,771,477                    | 628,547,870                    | 819,332,547                     | 100%   | 111,767                                 | 144,585                       | 124,097               | 153,925               | 100%   | 21,400,885                              | 19,218,454                    | 19,492,364                  | 22,277,369                    | 100%   | 0.94                                | 1.05         | 1.50                          | 1.75         | 0.75                           | 0.70         | 0.72                          | 0.76                |
|                        | PG&E Codes and Standards Advocacy Net Savings [2]  | 282,613,013                          | 620,972,421                    | 620,877,116                    | 733,874,621                     | NA   | 44,188                                  | 142,809                       | 141,874               | 143,276               | NA   | 1,105,275                               | 1,498,993                     | 6,452,128                   | 14,232,823                    | NA   | 2.26                                | 2.39         | 49.20 2                       | 02.07        | 1.00                           | 1.00         | 1.00                          | 1.00                |
|                        | ,,go [=]   |                                      | ,,                             | ,,1110                         |                                 |  | ,100                                    | ,_,                           | ,                     | ,                     |  | .,,2.0                                  | -,,                           | -,,                         | ,,020                         |  |                                     |              |                               |              |                                |              |                               |                     |
|                        | PG&E TOTAL (w/ net C&S)  | 987,247,882                          | 1,354,743,898                  | 1,249,424,986                  | 1,553,207,168                   | NA   | 155,954                                 | 287,393                       | 265,971               | 297,200               | NA   | 22,506,160                              | 20,717,447                    | 25,944,491                  | 36,510,191                    | NA   | 1.34                                | 1.56         | 2.98                          | 2.97         | 0.85                           | 0.86         | 0.86                          | 0.85                |
| 1                      | BavREN   |                                      | 4.440.000                      |                                |                                 | 1  |   | 1.280                         |                       | 1                     |  | _                                       | 390.000                       |                             |                               |  |                                     |              |                               |              |                                |              |                               |                     |

390,000 36,610 23,356,613 25,944,491 36,510,191 NA

1. PG&E PROGRAM TOTAL Savings exclude Codes and Standards.
2. Codes and Standards reflect net savings (net including 5% spillover).
3. TRC/PAC values are based on sub-program E3 calculators, which for 2017 includes previously committed projects expected to be completed during 2017.
4. All savings values include 5% market spillover in cost-effectiveness calculations per OP #37 in D.12-11-015. C&S includes 5% ME only for 2017 to match the CEDARS CET methodology.
5. Includes Codes and Standards costs and benefits; excludes ESAP costs and benefits, Statewide Emerging Technology costs and \$13.5M in Financing Program costs per D.09-09-047 and D.13-09-044.
6. Includes projected shareholder incentives estimate of \$26M.
7. Includes Statewide ME&O budget as approved in D.15-10-028, and 2015-17 REN/CCA EE program costs only, but not savings and benefits. REN/CCA TRC and PAC costs are excluded for 2017 only to match CEDARS CET methodology.
8. Average EUL Therm values are not meaningful for programs with positive and negative therms

4,440,000 1,337,000 1,392,481,244

1,249,424,986

| upplemental File          | vings and Cost Effectiveness Table<br>d 09/21/16   | ss Energy S<br>Savings |  | herm Energy         | Savings             | ļ .                              | EUL kWH               | orgy oavings          | s EUL (savings )                 | Weignted) UL Therm   |                       |                                       | P                            | rogram Information           |                      | T  |
|---------------------------|--|------------------------|--|---------------------|---------------------|----------------------------------|-----------------------|-----------------------|----------------------------------|----------------------|-----------------------|---------------------------------------|------------------------------|------------------------------|----------------------|--|
| New/Existing<br>Program # | Main Program Name / Sub-Program Name   | 2017                   | 2015<br>Claimed<br>(Preliminary)                 | 2016                | 2017                | 2015<br>Claimed<br>(Preliminary) | 2016                  | 2017                  | 2015<br>Claimed<br>(Preliminary) | 2016                 | 2017                  | Program Type                          | Market Sector                | Resource or Non-<br>resource | Program Status       | Utility Grouping   |
|                           | Residential Energy Efficiency Programs Total Residential Energy Advisor                          | <b>0.84</b><br>1.05    | <b>0.94</b><br>1.05                              | 1.00<br>1.04        | <b>0.84</b><br>1.05 |                                  | <b>5.86</b><br>1.04   | 2.89<br>1.00          | <b>5.98</b><br>1.00              | <b>4.15</b><br>1.05  | <b>3.26</b><br>1.00   | IOU Core/Statewide                    | Residential                  | Resource                     | Existing             | Residential Energy Efficiency Progr  |
|                           | Plug Load and Appliances   | 0.65                   | 0.59   | 0.61                | 0.89                | 7.42                             | 10.22                 | 7.59                  | 14.39                            | 11.66                | 9.42                  | IOU Core/Statewide                    | Residential                  | Resource                     | Existing             | Residential Energy Efficiency Progr  |
| PGE21003                  | Multifamily Energy Efficiency Rebates Program  | 0.61                   | 0.65   | 0.64                | 0.61                | 13.07                            | 14.36                 | 13.54                 | 15.81                            | 15.53                | 16.99                 | IOU Core/Statewide                    | Residential                  | Resource                     | Existing             | Residential Energy Efficiency Progr  |
| PGE21004                  | Energy Upgrade California Residential New Construction   | 0.67<br>0.55           | 0.91<br>0.62                                     | 0.84<br>0.90        | 0.67                | 13.39<br>18.82                   | 12.36<br>15.00        | 6.34<br>15.00         | 17.80<br>18.82                   | 16.32<br>15.00       | 7.24                  | IOU Core/Statewide                    | Residential<br>Residential   | Resource                     | Revised              | Residential Energy Efficiency Progr  |
|                           | Residential HVAC   | 0.55                   |  |                     | 0.55                |                                  | 5.58                  | 6.59                  | 1.63                             | 4.96                 | 15.00<br>4.42         | IOU Core/Statewide IOU Core/Statewide | Residential                  | Resource<br>Resource         | Existing<br>Revised  | Residential Energy Efficiency Progr<br>Residential Energy Efficiency Progr   |
|                           | Pay for Performance Pilot  | 0.58                   |  | -                   | 0.58                |                                  | -                     | 1.00                  | -                                | -                    | 1.00                  | IOU Core/Statewide                    | Residential                  | Resource                     | New                  | Residential Energy Efficiency Progr  |
|                           | Commercial Programs Total  | 0.68                   | 0.70   | 0.68                | 0.66                |                                  | 10.94                 | 10.73                 | 10.20                            | 10.45                | 10.67                 |                                       |                              |                              |                      |  |
|                           | Commercial Calculated Incentives   | 0.64                   | 0.81   |                     | 0.64                |                                  | 10.77                 | 13.33                 | 7.94                             | 9.91                 | 12.00                 | IOU Core/Statewide                    | Commercial                   | Resource                     | Existing             | Commercial Energy Efficiency Prog  |
| PGE211025<br>PGE21012     | Savings by Design (SBD)  Commercial Deemed Incentives  | 0.56<br>0.66           | 0.78<br>0.66                                     |                     | 0.56<br>0.65        |                                  | 13.73<br>10.15        | 13.73<br>9.16         | 15.33<br>14.30                   | 13.73<br>10.68       | 15.00<br>11.33        | IOU Core/Statewide IOU Core/Statewide | Commercial<br>Commercial     | Resource<br>Resource         | Existing<br>Existing | Commercial Energy Efficiency Prog<br>Commercial Energy Efficiency Prog   |
| PGE21013                  | Commercial Continuous Energy Improvement   | -                      | -  | -                   | -                   | -                                | -                     | -                     | -                                | -                    | -                     | IOU Core/Statewide                    | Commercial                   | Non-Resource                 | Existing             | Commercial Energy Efficiency Prog  |
| PGE21014                  | Commercial Energy Advisor  | -                      | 0.22   | -                   | -                   | 3.00                             | -                     | -                     | 3.00                             | -                    | -                     | IOU Core/Statewide                    | Commercial                   | Resource                     | Existing             | Commercial Energy Efficiency Prog  |
| PGE21015                  | Commercial HVAC  | 0.77<br><b>0.65</b>    | 0.81<br><b>0.66</b>                              | 0.73<br><b>0.59</b> | 0.76<br><b>0.56</b> | 11.94<br><b>11.00</b>            | 8.91<br><b>11.61</b>  | 6.62<br>9.42          | 4.55<br><b>8.74</b>              | 6.09<br><b>16.46</b> | 3.72<br><b>17.99</b>  | IOU Core/Statewide                    | Commercial                   | Resource                     | Existing             | Commercial Energy Efficiency Prog  |
| PGE21031                  | Agricultural Programs Total Agricultural Calculated Incentives                                   | 0.64                   | 0.79   |                     | 0.55                | 12.81                            | 12.88                 | 13.28                 | 11.77                            | 16.48                | 17.99                 | IOU Core/Statewide                    | Agricultural                 | Resource                     | Existing             | Agricultural Energy Efficiency Prog  |
|                           | Agricultural Deemed Incentives   | 0.65                   | 0.64   |                     | 0.65                |                                  | 10.96                 | 6.25                  |                                  | 18.74                | 19.19                 | IOU Core/Statewide                    | Agricultural                 | Resource                     | Existing             | Agricultural Energy Efficiency Prog  |
|                           | Agricultural Continuous Energy Improvement   | -                      | -  | -                   | -                   | -                                | -                     | -                     | -                                | -                    |                       | IOU Core/Statewide                    | Agricultural                 | Non-Resource                 | Existing             | Agricultural Energy Efficiency Prog  |
|                           |  | -                      | 0.18   | -                   | -                   | 10.81                            | 11.00                 | 15.00                 | 3.00                             | -                    | -                     | IOU Core/Statewide                    | Agricultural                 | Resource                     | Existing             | Agricultural Energy Efficiency Prog  |
|                           | Industrial Programs Total Industrial Calculated Incentives                                       | 0.65<br>0.65           | 0.72<br>0.73                                     |                     | 0.64<br>0.63        |                                  | 14.81<br>14.83        | <b>12.79</b><br>14.58 | <b>14.68</b><br>15.26            | 16.81<br>16.88       | <b>10.98</b><br>12.26 | IOU Core/Statewide                    | Industrial                   | Resource                     | Existing             | Industrial Energy Efficiency Prog  |
|                           | Industrial Deemed Incentives   | 0.65                   | 0.65   |                     | 0.65                |                                  | 14.73                 | 8.18                  | 11.52                            | 14.59                | 8.50                  | IOU Core/Statewide                    | Industrial                   | Resource                     | Existing             | Industrial Energy Efficiency Progr   |
| PGE21023                  | Industrial Continuous Energy Improvement   | -                      | -  | -                   | -                   | -                                | -                     | -                     | -                                | -                    | -                     | IOU Core/Statewide                    | Industrial                   | Non-Resource                 | Existing             | Industrial Energy Efficiency Progr   |
|                           |  | -                      | 0.18   |                     | -                   | 3.00                             | -                     | -                     | 3.00                             | -                    | -                     | IOU Core/Statewide                    | Industrial                   | Resource                     | Existing             | Industrial Energy Efficiency Prog  |
|                           | Industrial Strategic Energy Management  Lighting Programs Total                                  | 0.86                   | 0.67   | 0.65                | 0.86                | 12.32                            | 12.82                 | 6.74                  | 13.67                            | 13.73                | 6.73                  | IOU Core/Statewide                    | Industrial                   | Resource                     | New                  | Industrial Energy Efficiency Prog  |
|                           | Primary Lighting   | 0.86                   | 0.67   | 0.65                | 0.86                | 12.32                            |                       | 6.74                  | 13.67                            | 13.73                | 6.73                  | IOU Core/Statewide                    | Residential                  | Resource                     | Revised              | Residential Energy Efficiency Pro  |
| PGE21042                  | Lighting Innovation  | -                      | 0.70   | -                   |                     | 6.70                             | -                     |                       | 6.70                             | -                    | -                     | IOU Core/Statewide                    | Cross-Cutting                | Non-Resource                 | Existing             | Commercial Energy Efficiency Pro   |
|                           | Lighting Market Transformation   | -                      | -  | -                   | -                   | -                                | -                     | -                     | -                                | -                    | -                     | IOU Core/Statewide                    | Cross-Cutting                | Non-Resource                 | Existing             | Commercial Energy Efficiency Pro   |
|                           | Codes & Standards Programs Total   | 1.00<br>1.00           | 1.00<br>1.00                                     | 1.00<br>1.00        | 1.00<br>1.00        |                                  | <b>35.94</b><br>35.94 | <b>30.22</b><br>30.22 | <b>49.20</b><br>49.20            | <b>25.66</b> 25.66   | 22.73                 | IOU Core/Statewide                    | Cross-Cutting                | Resource                     | Existina             | Codes and Standards Program  |
|                           | Building Codes Advocacy Appliance Standards Advocacy   | 1.00                   | 1.00   | 1.00                | -                   | 35.15                            | - 33.94               | - 30.22               | 49.20                            | 23.00                | 22.73                 | IOU Core/Statewide                    | Cross-Cutting  Cross-Cutting | Non-Resource                 | Revised              | Codes and Standards Program  |
| PGE21053                  | Compliance Improvement   | -                      | -  | -                   | -                   | -                                | -                     | -                     | -                                | -                    | -                     | IOU Core/Statewide                    | Cross-Cutting                | Non-Resource                 | Existing             | Codes and Standards Program  |
| PGE21054                  | Reach Codes  | -                      | -  | -                   | -                   | -                                | -                     | -                     | -                                | -                    | -                     | IOU Core/Statewide                    | Cross-Cutting                | Non-Resource                 | Existing             | Codes and Standards Program  |
| PGE21055                  | Planning and Coordination  | -                      | -  | -                   | -                   | -                                | -                     | -                     | -                                | -                    | -                     | IOU Core/Statewide                    | Cross-Cutting                | Non-Resource                 | Existing             | Codes and Standards Program  |
| PGE21056<br>2106          | Code Readiness Emerging Technologies Programs Total  | -                      | -  | -                   |                     | -                                | -                     | -                     | -                                | -                    | -                     | IOU Core/Statewide                    | Cross-Cutting                | Non-Resource                 | New                  | Codes and Standards Program  |
| PGE21061                  | Technology Development Support   | +                      | <del>                                     </del> |                     | <u>:</u>            | -                                | -                     | -                     | -                                | -                    | -                     | IOU Core/Statewide                    | Cross-Cutting                | Non-Resource                 | Existing             | Emerging Technologies Progra   |
| PGE21062                  | Technology Assessments   | -                      | -  | -                   | -                   | -                                |                       | -                     | -                                |                      | -                     | IOU Core/Statewide                    | Cross-Cutting                | Non-Resource                 | Existing             | Emerging Technologies Progra   |
| PGE21063                  | Technology Introduction Support  | -                      | -  | -                   | -                   | -                                |                       |                       | -                                |                      | -                     | IOU Core/Statewide                    | Cross-Cutting                | Non-Resource                 | Existing             | Emerging Technologies Progra   |
|                           | Workforce Education & Training Programs Total  Centergies  | -                      | -  | -                   | <del>-</del>        | -                                | -                     | -                     | -                                | -                    | -                     | IOU Core/Statewide                    | Cross-Cutting                | Non-Resource                 | Existing             | Workforce Education & Training Pro   |
|                           | Connections  | + -                    | -  |                     | <del></del>         | -                                |                       | -                     | -                                | -                    | -                     | IOU Core/Statewide                    | Cross-Cutting  Cross-Cutting | Non-Resource                 | Existing             | Workforce Education & Training Pro   |
|                           | Strategic Planning   | -                      | -  | -                   |                     | -                                | -                     | -                     | -                                | -                    | -                     | IOU Core/Statewide                    | Cross-Cutting                | Non-Resource                 | Existing             | Workforce Education & Training Pr  |
|                           | Statewide DSM Coordination & Integration Program Total   | -                      | -  | -                   |                     | -                                | -                     | -                     | -                                | -                    | -                     |                                       |                              |                              |                      |  |
| PGE21081                  | Statewide DSM Coordination & Integration   | -                      | -  |                     | <u> </u>            | -                                | -                     | -                     | -                                | -                    | -                     | IOU Core/Statewide                    | Cross-Cutting                | Non-Resource                 | Existing             | Statewide DSM Coordination & Integration   |
|                           | Financing Programs Total On-Bill Financing (includes Loan Pool)                                  | + :                    | -  |                     | <del></del>         | -                                |                       | -                     | -                                | -                    |                       | IOU Core/Statewide                    | Cross-Cutting                | Non-Resource                 | Existing             | Financing Programs   |
|                           | Third-Party Financing  | -                      | -  | -                   | -                   | -                                | -                     | -                     | -                                | -                    | -                     | IOU Core/Statewide                    | Cross-Cutting                | Non-Resource                 | Existing             | Financing Programs   |
|                           | New Financing Offerings  | -                      | -  | -                   | -                   | -                                | -                     | -                     | -                                | -                    | -                     | IOU Core/Statewide                    | Cross-Cutting                | Non-Resource                 | Existing             | Financing Programs   |
| PGE210911                 | On Bill Financing Alternative Pathway  Third Borty Brograms (Competitude Rid) Total (2)          | 0.67                   | 0.76   | - 0.72              | 0.64                | 11.46                            | 11.50                 | 12.54                 | 11.26                            | 13.20                | 12.75                 | IOU Core/Statewide                    | Cross-Cutting                | Non-Resource                 | New                  | Financing Programs   |
| 2100 F                    | Third-Party Programs (Competitvely Bid) Total [2] Residential Third Party Programs SubTotal      | 0.82                   |  |                     | 0.87                | 7.73                             | 7.48                  | 9.62                  |                                  | 27.54                | 12.75<br>16.11        |                                       |                              |                              | 1                    |  |
|                           | California New Homes Multifamily   | 0.90                   | 0.79   |                     | 0.90                |                                  | 17.26                 | 19.00                 | 16.93                            | 17.19                | 19.00                 | Third/Local Party                     | Residential                  | Resource                     | Existing             | Residential Third Party Progra   |
|                           | Enhance Time Delay Relay   | 0.90                   | 0.81   | 0.60                | 0.90                |                                  | 5.33                  | 6.65                  | 5.48                             | 5.01                 | 15.90                 | Third/Local Party                     | Residential                  | Resource                     | Existing             | Residential Third Party Progra   |
|                           | Direct Install for Manufactured and Mobile Homes RSG The Smarter Water Heater                    | 0.76                   | 1.14<br>0.60                                     | 0.89                | 0.84                | 6.23                             | 5.50                  | 10.40                 | 60.90<br>15.00                   | 36.40                | 14.10                 | Third/Local Party Third/Local Party   | Residential<br>Residential   | Resource<br>Resource         | Existing<br>Closed   | Residential Third Party Progra   |
|                           | Residential Energy Fitness Program   | 0.90                   |  | 0.83                | 0.90                | -                                | 7.58                  | 9.87                  | 15.00                            | 27.25                | 32.65                 | Third/Local Party Third/Local Party   | Residential                  | Resource                     | New                  | Residential Third Party Progra<br>Residential Third Party Progra   |
|                           | Commercial Third Party Programs SubTotal   | 0.65                   | 0.83   |                     | 0.65                | 10.86                            | 9.72                  | 11.22                 | 6.58                             | 10.16                | 8.96                  |                                       |                              |                              |                      |  |
| PGE210110                 | Monitoring-Based Persistence Commissioning   | -                      | -  | -                   |                     | -                                | -                     | -                     | -                                |                      | -                     | Third/Local Party                     | Commercial                   | Resource                     | Closed               | Commercial Third Party Progra  |
|                           | LodgingSavers<br>School Energy Efficiency  | 0.90                   | 0.74   | 0.92                | 0.90                | 14.02                            | 12.53                 | 13.23                 | 17.19                            | 2.05                 | 4.68                  | Third/Local Party Third/Local Party   | Commercial                   | Resource                     | Closed               | Commercial Third Party Progra<br>Commercial Third Party Progra   |
|                           | Energy Fitness Program   | 0.90                   | 0.90   | 0.92                | 0.90                | 9.11                             | 12.53                 | 13.23                 | 5.25                             | 3.85                 | 4.00                  | Third/Local Party Third/Local Party   | Commercial<br>Commercial     | Resource<br>Resource         | Existing<br>Closed   | Commercial Third Party Progra  |
| PGE210114                 | Energy Savers  | + -                    | -  |                     | -                   | -                                | -                     | -                     | -                                | -                    | -                     | Third/Local Party                     | Commercial                   | Resource                     | Closed               | Commercial Third Party Progra  |
| PGE210115 F               | RightLights  | -                      | -  | -                   | -                   | -                                | -                     | -                     | -                                |                      | -                     | Third/Local Party                     | Commercial                   | Resource                     | Closed               | Commercial Third Party Progr   |
|                           | Small Business Commercial Comprehensive  | + -                    | -  |                     | -                   | -                                | -                     | -                     | -                                | -                    |                       | Third/Local Party                     | Commercial                   | Resource                     | Closed               | Commercial Third Party Progr. Commercial Third Party Progr.  |
|                           | Energy-Efficient Parking Garage<br>Retail Energy Efficiency                                      | 0.65                   | 0.65   | 0.68                | 0.66                | 11.32                            | 12.34                 | 13.32                 | 11.34                            | 12.01                | 12.72                 | Third/Local Party Third/Local Party   | Commercial<br>Commercial     | Resource<br>Resource         | Closed<br>Existing   | Commercial Third Party Progra<br>Commercial Third Party Progra   |
|                           | LED Accelerator  | 0.60                   | -  | -                   | 0.60                |                                  | 9.60                  | 10.27                 | -                                | -                    | 10.27                 | Third/Local Party                     | Commercial                   | Resource                     | Existing             | Commercial Third Party Progra  |
| PGE210120                 | Monitoring-Based Commissioning   | -                      | -  | -                   | -                   | -                                | -                     | -                     | -                                | -                    | -                     | Third/Local Party                     | Commercial                   | Resource                     | Closed               | Commercial Third Party Progra  |
|                           | Casino Green   | -                      | 0.65   | -                   | -                   | 10.16                            | -                     | - 44.0=               | 10.16                            | - 40.01              | - 44.00               | Third/Local Party                     | Commercial                   | Resource                     | Closed               | Commercial Third Party Progr.  |
|                           | Healthcare Energy Efficiency Program Ozone Laundry Energy Efficiency                             | 0.65                   | 0.66   | 0.57                | 0.59                | 14.43                            | 12.26                 | 11.65                 | 15.24                            | 18.81                | 11.06                 | Third/Local Party Third/Local Party   | Commercial<br>Commercial     | Resource<br>Resource         | Existing<br>Closed   | Commercial Third Party Programmercial Third Part |
|                           | California Preschool Energy Efficiency Program   | <del>-</del>           | -  | -                   |                     | -                                | -                     | -                     | -                                | -                    | -                     | Third/Local Party Third/Local Party   | Commercial                   | Resource                     | Closed               | Commercial Third Party Progr   |
| PGE210126 H               | K-12 Private Schools and Colleges Audit Retro  | 0.90                   |  | 0.90                | 0.90                |                                  |                       | 9.83                  | 13.40                            | 12.20                | 22.86                 | Third/Local Party                     | Commercial                   | Resource                     | Existing             | Commercial Third Party Progr   |
|                           | Innovative Designs for Energy Efficiency Approaches (IDEEA)                                      |                        | -  | -                   |                     | -                                | -                     |                       | -                                | -                    |                       | Third/Local Party                     | Commercial                   | Resource                     | Existing             | Commercial Third Party Progra  |
|                           | Industrial Compressed Air Program Nexant AERCx   | -                      | 0.94<br>0.90                                     | 0.85<br>0.85        | <del>-</del>        | 4.57<br>4.82                     | 4.75<br>3.00          | -                     | 4.58<br>4.91                     | 4.67<br>3.00         | -                     | Third/Local Party Third/Local Party   | Commercial<br>Commercial     | Resource<br>Resource         | Existing<br>Existing | Commercial Third Party Progra<br>Commercial Third Party Progra   |
|                           | Nexant AERCX<br>CLEAResult AERCx   | + :                    | 0.90   | 0.85                | <del></del>         | 3.25                             | 3.00                  | -                     | 3.02                             | 3.00                 | -                     | Third/Local Party Third/Local Party   | Commercial                   | Resource                     | Existing             | Commercial Third Party Progra<br>Commercial Third Party Progra   |
| PGE210131 F               | PECI AERCx   | -                      | 0.95   |                     | -                   | 4.33                             | -                     |                       | 4.88                             | -                    | -                     | Third/Local Party                     | Commercial                   | Resource                     | Closed               | Commercial Third Party Progra  |
|                           | McKinstry Laboratory Fume Hoods  | -                      | -  | -                   | -                   | -                                | -                     | -                     | -                                | -                    | -                     | Third/Local Party                     | Commercial                   | Resource                     | Closed               | Commercial Third Party Progra  |
|                           | Waypoint Commercial Outreach   | 0.65                   | -  | -                   | -                   | -                                | - 0.04                | 11.33                 | -                                | -                    | -                     | Third/Local Party                     | Commercial<br>Commercial     | Non-Resource<br>Resource     | Existing<br>Existing | Commercial Third Party Progra  |
|                           | Data Center Air Flow and Temp Optimization SEI Energize Schools Program                          | 0.65                   | -  |                     |                     |                                  | 8.91                  | 11.33                 |                                  | -                    |                       | Third/Local Party Third/Local Party   | Commercial                   | Non-Resource                 | Existing             | Commercial Third Party Progra<br>Commercial Third Party Progra   |
|                           | Mazzetti Dynamic Gas Scavenging System   | -                      | 1  | -                   |                     | -                                | -                     | -                     | -                                | -                    | -                     | Third/Local Party Third/Local Party   | Commercial                   | Resource                     | Closed               | Commercial Third Party Progra  |
| PGE210141 L               | Lincus Commercial Mid-Market Program   | -                      | 0.90   |                     | -                   | 8.42                             |                       | -                     | 5.00                             | -                    | -                     | Third/Local Party                     | Commercial                   | Resource                     | Existing             | Commercial Third Party Progra  |
|                           | Hospitality Program  | 0.65                   | -  | 0.66                | 0.65                |                                  | 5.96                  | 10.48                 | -                                | 13.65                | 15.42                 | Third/Local Party                     | Commercial                   | Resource                     | New                  | Commercial Third Party Progra  |
|                           | Air Care Plus<br>Boiler Energy Efficiency Program  | 0.55                   | 0.81<br>0.64                                     | 0.56                | 0.58                | 5.06<br>20.00                    | 8.55                  | 20.00                 | 5.00<br>19.12                    | 14.41                | -<br>12.61            | Third/Local Party Third/Local Party   | Commercial<br>Commercial     | Resource<br>Resource         | Closed<br>Existing   | Commercial Third Party Progra<br>Commercial Third Party Progra   |
|                           | EnergySmart Grocer   | 0.65                   | 0.64   | 0.65                | 0.56                |                                  | 11.54                 | 9.52                  | 8.21                             | 7.65                 | 3.04                  | Third/Local Party Third/Local Party   | Commercial                   | Resource                     | Existing             | Commercial Third Party Progra  |
|                           | Enhanced Automation Initiative   | -                      | -  | -                   | -                   | 13.00                            |                       | -                     | -                                |                      | -                     | Third/Local Party                     | Commercial                   | Resource                     | Closed               | Commercial Third Party Progra  |
|                           | Agricultural Third Party Programs SubTotal   | 0.65                   |  | 0.74                | 0.62                |                                  | 14.54                 | 14.29                 |                                  | 14.26                | 12.15                 | Third                                 | A 15                         | Resource                     | 01 :                 | Andrew 1771 17   |
|                           |  |                        |  |                     |                     |                                  |                       |                       |                                  |                      |                       |                                       |                              |                              |                      |  |
| PGE210310 [               | Dairy Industry Resource Advantage Pgm Process Wastewater Treatment EM Pgm for Ag Food Processing | - 0.65                 | 0.75   |                     |                     | 12.58<br>12.70                   | 14.68                 | 14.90                 | 20.00                            | -                    | -                     | Third/Local Party Third/Local Party   | Agricultural<br>Agricultural | Resource                     | Closed<br>Existing   | Agricultural Third Party Progra<br>Agricultural Third Party Progra   |

| Main Program frame / Safe Program have   217   Channel   218   |                   | vings and Cost Effectiveness Table                  | ss Energy S                                      |  | horm Engr   | , Savinas |  | Average En | nergy Savings | s EUL (savings v                                 | veighted) | -  |                                 |                | rogram Info        |                |   |
|--|-------------------|---|--|--|-------------|-----------|--|------------|---------------|--|-----------|--|---------------------------------|----------------|--------------------|----------------|---|
| March Paper      | ouppiementai File | 90 09/21/10   | Savings  |  | nerm ⊑nergy | avings    | 1  | EUL KWH    | 1             | 1  | OL INERM  |  |                                 | Р              | rogram Information | 1              | T   |
| February   Tempor   September   Person   Tempor   Tempo   |                   | Main Program Name / Sub-Program Name                | 2017   | Claimed  | 2016        | 2017      | Claimed  | 2016       | 2017          | Claimed  | 2016      | 2017   | Program Type                    | Market Sector  |                    | Program Status | Utility Grouping  |
| March   Marc   |                   |   | -  | -  | -           | -         | 14.31  |            | -             | -  |           |  | Third/Local Party               | Agricultural   | Resource           | Closed         | Agricultural Third Party Programs   |
| March   Marc   |                   |   | -  |  | -           |           |  | -          |               | -  | -         |  |                                 |                |                    |                | Agricultural Third Party Programs   |
| Processing   Processing   Process    |                   |   |  |  |             |           |  |            |               |  |           |  |                                 |                |                    |                | Agricultural Third Party Programs   |
| Processor   Proc   |                   |   | +  |  | -           |           |  |            |               |  |           |  |                                 |                |                    |                | Agricultural Third Party Programs  Agricultural Third Party Programs                                |
| Processor   Proc   |                   |   |  |  | 0.74        |           |  |            |               |  |           |  | rimarzoca r arty                |                |                    |                | Agricultural Third Party Programs   |
| Company   Light Control Egy Propriet   Ligh   |                   |   |  |  |             |           |  |            |               |  |           |  | Tima 200a Farty                 | 7 ignoditarar  | recourse           | ZXIOUNG        | rightedital Time Farty Frograms   |
| Margin   M   | PGE210210         | Industrial Recommissioning Program                  | 0.85   | -  | 0.85        | 0.63      | 8.00   | 8.00       | 6.41          | -  | 8.00      | 7.02   | Third/Local Party               | Industrial     | Resource           | Existing       | Industrial Third Party Programs   |
| MOST   Seed Successed Support (Control of Support Su   |                   |   |  | -  |             | 0.60      | -  |            |               |  |           | 14.95  |                                 |                |                    |                | Industrial Third Party Programs   |
| Post Confedence    |                   |   |  | -  |             | -         | -  |            |               |  |           | -  |                                 |                |                    |                | Industrial Third Party Programs   |
| Post      |                   |   |  | -  | 0.75        | 0.65      | - 11 11  |            |               |  | 15.00     | 15.00  |                                 |                |                    |                | Industrial Third Party Programs   |
| POST-100   Seek put stamp Pumpy Princes Program   Oct   17   0.57   0.57   0.57   0.58   0.   |                   |   |  |  |             |           |  |            |               |  |           |  |                                 |                |                    |                | Industrial Third Party Programs   |
| Post Content   Program   |                   |   |  | 0.72   | 0.67        | 0.64      |  |            |               | 15.06  | 13.36     | 15.41  |                                 |                |                    |                | Industrial Third Party Programs   |
| POLICY   Monte Wiles   Monte   |                   |   | -  | -  | -           | -         |  | -          | -             | -  | -         | -  |                                 |                |                    |                | Industrial Third Party Programs   |
| Procession   Pro   | PGE21029          | Refinery Energy Efficiency Program                  | -  | 0.75   | 0.74        | -         | 15.00  | 15.63      | -             | 15.00  | 14.86     | -  | Third/Local Party               | Industrial     | Resource           | Existing       | Industrial Third Party Programs   |
|  |                   |   |  | -  | -           |           |  |            | 15.00         | -  |           | -  |                                 |                |                    |                | Industrial Third Party Programs   |
| POST   Post      |                   |   |  | -  |             |           |  |            | -             |  | -         |  | Third/Local Party               | Industrial     | Resource           | Closed         | Industrial Third Party Programs   |
| PG2-17101   Control Scient Butter   Control Scient   Co   |                   |   | <u> </u>   | -  | -           |           | -  |            | -             |  | -         | -  | Third/Least Dorty               | Cross Cuttie : | Non Deceure        | Classid        | Worldston Education 9 Training Third Dark Day   |
| PDEETINGS   Design to Entropy Sector Coperatives   7   |                   |   | -  | -  | -           |           | -  |            | -             |  | -         | -  |                                 |                |                    |                | Workforce Education & Training Third Party Progra Workforce Education & Training Third Party Progra |
| PROCESTION   Conference Programs rotal   Co.D.   1.33   Co.B.   0.99   1.07   1.147   1.136   5.92   2.26   2.26   2.26   2.26   2.21   Sale Intitutional Particulary   Public Resource   Ecestral Intelligence Processing   Public Resource   Ecestral Intitutional Particulary   Public Resource   Ecestral Intelligence Processing   Eces   |                   |   | <del>-</del>                                     | -  |             |           | -  |            | <u> </u>      |  | - :       |  |                                 |                |                    |                | Workforce Education & Training Third Party Progra   |
| POE2190071   California Community Colleges   0.02   0.05   0.05   0.05   1.17   1.124   1.184   9.82   20.28   12.21   Sale Institutional Partnership   Public Records   Estima   Prof.   Pr   |                   |   | 0.63   | 1.32   | 0.48        | 0.59      | 10.73  | 11.57      | 11.34         | 9.19   | 23.64     | 21.69  | rima 200ar arty                 | Oroco Gutang   | 11011110000100     | Ciccoa         | Tronscio Education & Training Time Larly Fregra   |
| PRESTRICTS   State of California   |                   |   | 0.62   | 0.90   | 0.54        | 0.65      |  | 11.84      | 11.84         | 9.82   | 20.28     | 12.21  | State Institutional Partnership | Public         | Resource           | Existing       | Institutional Partnerships  |
| PRESENTION   Department of Corrections and Resolutions   0.02   0.64   0.54   0.57   10.03   11.08   12.33   15.00   19.44   17.70   State Institutional Partmenship   Public   Resource   Entring   Mater Genomerate Partmenship   Public   Resource   Entring   Mater Genomerate Partmenship   Public   Resource   Public   Resour   |                   |   |  |  |             |           |  |            |               |  |           |  |                                 |                |                    | Existing       | Institutional Partnerships  |
| PRESTRUCTION Local Conformment Firmers Programment Forces (SEAR) 0.63 0.62 0.61 0.60 0.60 11.91 11.05 11.10 13.28 23.10 33.24 Local Conformment Farmers Programment Forces (SEAR) No. 1. 1. 1. 1.10 13.10 11.05 11 |                   |   |  |  |             |           |  |            |               |  |           |  |                                 |                |                    |                | Institutional Partnerships  |
| POE211005   Strategic Energy Resources   -   |                   |   |  |  |             |           |  |            |               |  |           |  |                                 |                |                    |                | Institutional Partnerships  |
| PREEF1100   Saus Bay Nas Government Partnership   Public   Resource Estating   Saus Bay Nas Government Partnership   Public   Resource Estating   Government Partnership   Public   Resource   Estat   |                   |   | 0.63   | 0.62   | 0.51        | 0.60      | 11.91  | 11.65      | 11.19         | 13.28  | 23.10     | 31.24  |                                 |                |                    |                | Master Government Partnership   |
| PGE21109   Fistor   Property   Part   Property   Part   Property   Part   Property   Property   Part   Part   Property   Part   P   |                   | - : : : : : : : : : : : : : : : : : : :             | 0.64   | 0.73   | 0.65        | 0.63      | 11 35  | 10.07      | 11 13         | 11./1  | 13.16     | 17.80  |                                 |                |                    |                | Government Partnership Programs   |
| PRESENTION   Frequency   Property   Proper   |                   |   |  |  |             |           |  |            |               |  |           |  |                                 |                |                    |                | Government Partnership Programs   |
| PGE211012   Madria   0.63   0.63   0.64   0.63   0.17   11.62   11.43   13.67   12.44   3.74   Local Government Partnership   Public   Resource   Existing   Government Partnership   Public   Resource   Existing   PoE211013   Manicopounty   0.64   0.69   0.61   0.61   10.64   0.69   0.62   0.61   10.64   0.69   0.62   0.61   10.64   0.69   0.62   0.61   10.64   0.69   0.65   0.61   10.64   0.65   0.21   0.95   11.73   11.25   8.41   13.16   1.68   Local Government Partnership   Public   Resource   Existing   Government Partnership   Public   Resource   Existing   Government Partnership   Public   Resource   Existing   Government Partnership   Public   Resource   Existing   Government Partnership   Public   Resource   Existing   Government Partnership   Public   Resource   Existing   Government Partnership   Public   Resource   Existing   Government Partnership   Public   Resource   Existing   Government Partnership   Public   Resource   Existing   Government Partnership   Resource   Existing   Government Partnership   Public   Resource   Existing   Government Partnership   Public   Resource   Existing   Government Partnership   Resource   Existing   Resource   Resource   Resource    |                   |   |  |  |             |           |  |            |               |  |           |  |                                 |                |                    |                | Government Partnership Programs   |
| PRESENTION   Main County   | PGE211011         | Kern  | 0.63   | 0.46   | 0.65        | 0.67      | 9.78   | 11.67      | 11.11         | 9.60   | 13.00     | 5.85   | Local Government Partnership    | Public         | Resource           | Existing       | Government Partnership Programs   |
| PGE211016   MendocinoLake County   |                   |   |  |  |             |           |  |            |               |  |           |  |                                 |                |                    |                | Government Partnership Programs   |
| FGE211015   Napa County  |                   |   |  |  |             |           |  |            |               |  |           |  |                                 |                |                    |                | Government Partnership Programs   |
| PGE211016   Redwood Coast  |                   |   |  |  |             |           |  |            |               |  |           |  |                                 |                |                    |                | Government Partnership Programs   |
| PGE211018   San Mateo County   |                   |   |  |  |             |           |  |            |               |  |           |  |                                 |                |                    |                | Government Partnership Programs  Government Partnership Programs                                    |
| PGE211009   Samt Mater County  |                   |   |  |  |             |           |  |            |               |  |           |  |                                 |                |                    |                | Government Partnership Programs   |
| PGE211020  Saria Barbara   0.63   0.48   0.65   0.93   9.75   11.65   11.29   9.74   12.69   10.32   Local Government Partnership   Public   Resource   Existing   Government Partner   PGE211021   Sierra Nevada   0.63   0.64   0.66   0.60   10.27   11.76   11.16   11.13   8.23   20.31   17.19   Local Government Partnership   Public   Resource   Existing   Government Partner   PGE211022   Silicon Valley   0.63   0.68   0.65   0.52   11.35   11.70   11.21   12.30   13.78   0.66   Local Government Partnership   Public   Resource   Existing   Government Partner   PGE211023   Silicon Valley   0.63   0.68   0.65   0.52   11.35   11.70   11.21   12.30   13.78   0.66   Local Government Partnership   Public   Resource   Existing   Government Partner   PGE211023   Silicon Valley   0.63   0.69   0.51   (0.19)   8.86   11.06   11.24   8.22   21.41   106.50   Local Government Partnership   Public   Resource   Existing   Government Partner   PGE211023   North Valley   0.63   0.60   0.51   0.60    |                   |   |  |  |             | 0.70      |  | 11.86      |               |  |           |  |                                 | Public         |                    |                | Government Partnership Programs   |
| PGE211022   Sonoma County   0.63   0.28   0.53   0.64   8.79   11.64   11.33   8.23   20.31   17.79   Local Government Partnership   Public   Resource   Existing   Government Partner   PGE211023   Sillon Valley   0.63   0.68   0.65   0.52   11.35   11.70   11.21   12.30   13.78   0.55   Local Government Partnership   Public   Resource   Existing   Government Partner   PGE211024   San Francisco   0.63   0.68   0.65   0.52   11.35   11.70   11.21   12.30   13.78   0.55   Local Government Partnership   Public   Resource   Existing   Government Partner   PGE211024   San Francisco   0.63   0.68   0.65   0.65   0.65   11.35   11.70   11.24   8.22   21.41   10.55   Local Government Partnership   Public   Resource   Existing   Government Partner   PGE211027   Sutar Butles   0.63   -  |                   |   |  |  |             |           |  |            |               |  |           |  | Local Government Partnership    |                | Resource           |                | Government Partnership Programs   |
| PGE211023   Silcon Valley  | 1 02211021        | 010114 1101444                                      |  |  |             |           |  |            |               |  |           |  |                                 |                |                    |                | Government Partnership Programs   |
| PGE211024   San Francisco  |                   |   |  |  |             |           |  |            |               |  |           |  |                                 |                |                    |                | Government Partnership Programs   |
| PGE211026 North Valley   |                   |   |  |  |             |           |  |            |               |  |           |  | 200ai Governinoni i artifolorii |                | 110000100          |                | Government Partnership Programs   |
| PGE211027         Sutter Buttes         0.63         -         0.60         -         11.19         -         31.24         Local Government Partnership         Public         Resource         New         Government Partner           PGE211028         Solano         0.63         -         -         0.60         -         -         11.19         -         -         31.24         Local Government Partnership         Public         Resource         New         Government Partnership           PGE211039         Northerm San Joaquin Valley         0.63         -         -         0.60         -         -         11.19         -         -         31.24         Local Government Partnership         Public         Resource         New         Government Partnership         Public         Resource         New         Government Partnership         Public         Resource         New         Government Partnership         Public         Resource         New         Government Partnership         Public         Resource         New         Government Partnership         Public         Resource         New         Government Partnership         Public         Resource         New         Government Partnership         Public         Resource         New         Government Partnership         Publi  |                   |   |  | 0.69   | 0.51        |           | 8.86   | 11.06      |               |  | 21.41     |  |                                 |                |                    |                | Government Partnership Programs  Government Partnership Programs                                    |
| PGE211028   Volo   |                   |   |  |  | -           |           |  |            |               |  | -         |  |                                 |                |                    |                | Government Partnership Programs   |
| PGE211030 Northern San Joaquin Valley  |                   |   |  | -  | -           |           | - 1  |            |               |  | -         |  |                                 |                |                    |                | Government Partnership Programs   |
| PGE211031 Valley Innovative Energy Watch (VIEW) 0.63 0.60 11.19 31.24 Local Government Partnership Public Resource New Government Partnership Public New Government Partnership Public Resource New Government Partnership Public New Government Partnership Public Resource New Government Partnership Public New Govern             |                   |   |  |  | -           |           | -  | -          |               | -  | -         |  |                                 |                |                    |                | Government Partnership Programs   |
| Figure   F   |                   |   |  | -  | -           |           | -  | -          |               | -  |           |  |                                 |                |                    |                | Government Partnership Programs   |
| PG&E PROGRAM TOTAL - Gross Savings [1]   0.72   0.80   0.69   0.68   8.35   9.10   9.44   8.05   10.18   10.00   | PGE211031         | Valley Innovative Energy Watch (VIEW)               | 0.63   | -  | -           | 0.60      | -  |            | 11.19         | -  | -         | 31.24  | Local Government Partnership    | Public         | Resource           | New            | Government Partnership Programs   |
| PG&E PROGRAM TOTAL - Gross Savings [1]   0.72   0.80   0.69   0.68   8.35   9.10   9.44   8.05   10.18   10.00   |                   |   |  |  |             |           |  |            |               |  |           |  |                                 |                |                    |                |   |
| PG&E PROGRAM TOTAL - Gross Savings [1]   0.72   0.80   0.69   0.68   8.35   9.10   9.44   8.05   10.18   10.00   | PGE ESV           | Fnergy Savings Assistance Program (FSAP)            | <del>  _</del>                                   | <del>                                     </del> | _           | _         | _ +  |            | <del></del>   | <del>  _  </del>                                 | _         | _  |                                 |                | +                  |                |   |
| PG&E Codes and Standards Advocacy Net Savings [2]   1.00   | . 31_134          |   | 1 0,72   | 0.80   | 0.69        | 0.68      | 8,35   | 9,10       | 9,44          | 8,05   | 10.18     | 10.00  |                                 |                |                    |                |   |
| PG&E TOTAL (w/ net C&S)   0.86   0.73   0.76   0.82   20.46   22.44   19.03   10.99   14.03   14.46  |                   | ournigo (1  |  |  |             |           |  |            |               |  |           |  |                                 |                |                    |                |   |
| PG&E TOTAL (w/ net C&S)   0.86   0.73   0.76   0.82   20.46   22.44   19.03   10.99   14.03   14.46  |                   | POOF On the and Otendards Advances 11: 0.           | 1 4  |  | 4 6 0       | 4.55      |  |            |               | 1  |           | 1  |                                 | _              | 1                  |                |   |
| BayREN BayREN REN Cross Cutting Resource Existing REN MCE Marin Clean Energy CCA Cross Cutting Resource Existing CCA   |                   | PG&E Codes and Standards Advocacy Net Savings [2    | JI 1.00  | 1.00   | 1.00        | 1.00      | l l  |            | i .           | l l  |           |  |                                 |                | 1                  |                |   |
| BayREN BayREN REN Cross Cutting Resource Existing REN MCE Marin Clean Energy CCA Cross Cutting Resource Existing CCA   |                   |   |  |  |             |           |  |            |               |  |           |  |                                 |                |                    |                |   |
| MCE Marin Clean Energy CCA Cross Cutting Resource Existing CCA   |                   |   | 0.86   | 0.73   | 0.76        | 0.82      | 20.46  | 22.44      | 19.03         | 10.99  | 14.03     | 14.46  |                                 |                |                    |                |   |
|  |                   |   |  |  |             |           |  |            |               |  |           |  |                                 |                |                    |                | REN   |
| TOTAL PG&E EE POKTPULIO [5,6, and 7 for TRC and PAC]   | MCE               |   |  |  |             |           |  |            |               |  |           |  | CCA                             | Cross Cutting  | Resource           | Existing       | CCA   |
|  |                   | TOTAL PG&E EE PORTFOLIO [5,6, and 7 for TRC and PAC | 0.86   | 0.72   | 0.76        | 0.82      | 20.43  | 22.44      | 19.03         | 11.07  | 14.03     | 14.46  |                                 |                |                    |                |   |
|  |                   |   | <u> </u>   | <del>                                     </del> |             |           |  |            |               | <del>                                     </del> |           | -  |                                 |                | 1                  |                |   |
|  |                   |   | <del>                                     </del> | <del></del>                                      |             |           | <del>                                     </del> |            |               | + +  |           | -  |                                 | +              | +                  | +              | <del> </del>  |
|  |                   |   | <del>                                     </del> | <del>                                     </del> |             |           |  |            |               | <del>                                     </del> |           | <del>                                     </del> |                                 | +              | †                  | 1              |   |
|  |                   |   | 1  |  |             |           | <b> </b>   |            |               | † †  |           | <del>                                     </del> |                                 | 1              | †                  |                |   |

<sup>1.</sup> PG&E PROGRAM TOTAL Savings exclude Codes and Standards.
2. Codes and Standards reflect net savings (net including 5% spillover).
3. TRC/PAC values are based on sub-program E3 calculators, which for 2017 includes
4. All savings values include 5% market spillover in cost-effectiveness calculations per (
5. Includes Codes and Standards costs and benefits; excludes ESAP costs and benefits
6. Includes projected shareholder incentives estimate of \$26M.
7. Includes Statewide ME&O budget as appoved in D.15-10-028, and 2015-17 REN/CC
8. Average EUL Therm values are not meaningful for programs with positive and negative

Appendix B.3 – PG&E Budget, Spent, Unspent, Carryover Details

| Supplemental I            | Filed 09/21/16   |                                       |   |                                       | 2013-2015 Budge   | t, Spent, Unspent and Car   | ryover   |   |   | 201                                   | 6 Budget, Fundshif         | ts and Spending to   | Date                                     | 2017  | Proposed E  | 3udget                                  |
|---------------------------|--|---------------------------------------|---|---------------------------------------|---|---|--|---|---|---------------------------------------|----------------------------|--|--|---|---|---|
| New/Existing<br>Program # | Main Program Name / Sub-Program Name   | 2015 Authorized<br>Budget             | 2015 Total Budget<br>with Commitments<br>& Fundshifts [1] | 2015 Total<br>Budget Spent [2]        | Requested Carry<br>Over of Pre-2013<br>Unspent Funds to<br>2016 [3] | 2013-2015<br>Unspent/Uncommited<br>Funds Refunded or<br>Transferred [4] | 2013-2015<br>Commitments as of<br>12/31/15 [5] | 2013-2015<br>Unspent/Committed<br>Funds, Carryover to<br>2016 [6] | Pre-2016<br>Unspent/Uncommitte<br>d Funds Available for<br>2017 offset<br>[E-F+H-J] [7] | 2016 Authorized<br>Budget             | 2016 Fundshifts            | 2016 Total<br>Budget<br>Including<br>Fundshifts and<br>Carryover | 2016 Budget<br>Spent as of<br>06/30/2016 | 2017 Proposed<br>Budget and<br>Revenue<br>Requirement [8] | 2017 Collections<br>Offset from Pre-<br>2016<br>Carryforward (Col<br>K) | 2017 Funds<br>Requested [9]             |
|                           | Residential Energy Efficiency Programs Total                                   | \$ 61,794,379                         | \$ 83,984,802   |                                       | \$ 4,475,456  | \$ -  | · -,,  | \$ -  | Ÿ   | \$ 61,794,379                         |                            |  |  |   | + :   | \$ 63,300,501                           |
| PGE21001<br>PGE21002      | Residential Energy Advisor Plug Load and Appliances                            | \$ 13,531,293<br>\$ 18,990,738        | \$ 23,635,570<br>\$ 18.858,757                            | \$ 23,635,570<br>\$ 18,858,757        |   |   | \$ -<br>\$ -                                   |   | \$ -<br>\$ -  | \$ 13,531,293<br>\$ 18,990,738        | \$ 2,500,000               | \$ 16,031,293<br>\$ 18,990,738                                   | \$ 6,060,379<br>\$ 5,815,441             | \$ 17,062,280<br>\$ 12,507,936                            | \$ -<br>\$ -  | \$ 17,062,280<br>\$ 12,507,936          |
| PGE21003                  | Multifamily Energy Efficiency Rebates Program                                  | \$ 1,839,507                          | \$ 1,522,581  | \$ 1,522,581                          |   |   | \$ -   |   | \$ -  | \$ 1,839,507                          | \$ -                       | \$ 1,839,507   | \$ 135,597                               | \$ 719,323  | \$ -  | \$ 719,323                              |
| PGE21004<br>PGE21005      | Energy Upgrade California Residential New Construction                         | \$ 13,998,809<br>\$ 3,958,299         | \$ 20,967,951<br>\$ 5,830,541                             | \$ 20,967,951<br>\$ 5,830,541         | \$ 322,330<br>\$ 4,000,000  |   | \$ 322,330<br>\$ 11,554,347                    |   | \$ -<br>\$ -  | \$ 13,998,809<br>\$ 3,958,299         | \$ 5,000,000<br>\$ 500,000 |  | \$ 12,040,408<br>\$ 3,626,852            | , , , , , , , ,   |   | \$ 14,608,852<br>\$ 5,998,081           |
| PGE21005                  | Residential HVAC   | \$ 9,475,734                          | \$ 13,169,401   | \$ 13,169,401                         |   |   | \$ 153,126                                     |   | \$ -  | \$ 9,475,734                          |                            |  | \$ 7,735,328                             |   |   | \$ 9,579,029                            |
| PGE210010                 | Pay for Performance Pilot  | \$ -                                  | \$ -  | \$ -                                  |   |   | \$ -   |   | \$ -  | \$ -                                  | \$ -                       | \$ -   | \$ -                                     | \$ 2,825,000  |   | \$ 2,825,000                            |
| PGE2101 PGE21011          | Commercial Programs Total  Commercial Calculated Incentives                    | <b>\$ 79,040,928</b><br>\$ 25,132,514 | <b>\$ 84,797,377</b><br>\$ 24.103.034                     | <b>\$ 84,797,377</b><br>\$ 24,440,383 | <b>7,082,579</b> \$ 6,682,579                                       | <u>-</u>  | \$ <b>25,608,086</b><br>\$ 11,732,639          | -   | \$ -<br>\$ (337,349)  | <b>\$ 79,040,928</b><br>\$ 25,132,514 | \$ 20,850,000              | \$ 106,973,507<br>\$ 31.815.093                                  | \$ 33,551,112<br>\$ 8,788,026            |   |   | <b>\$ 72,455,512</b><br>) \$ 22,949,525 |
| PGE21011                  | Savings by Design (SBD)  | \$ 10,237,119                         | \$ 10,382,091   | \$ 10,533,625                         | \$ 400,000  |   | \$ 13,821,821                                  |   | \$ (151,535)  | \$ 10,237,119                         | \$ -                       | \$ 10,637,119  | \$ 2,668,384                             |   | \$ (151,535)  |   |
| PGE21012                  | Commercial Deemed Incentives   | \$ 18,922,890                         | \$ 23,144,357   | \$ 23,786,931                         |   |   | \$ 3,588                                       |   | \$ (642,575)  | \$ 18,922,890                         | \$ 20,850,000              |  | \$ 13,209,781                            |   |   |   |
| PGE21013<br>PGE21014      | Commercial Continuous Energy Improvement Commercial Energy Advisor             | \$ 491,754<br>\$ 5,979,427            | \$ 785,604<br>\$ 5.508.948                                | , , , , , ,                           |   |   | \$ -<br>\$ -                                   |   | \$ (340,441)<br>\$ (598,577)  | \$ 491,754<br>\$ 5.979.427            |                            | \$ 491,754<br>\$ 5.979.427                                       | \$ 451,849<br>\$ 2.058,709               |   |   | , , ,                                   |
| PGE21015                  | Commercial HVAC  | \$ 18,277,223                         | \$ 20,873,344   | \$ 18,802,867                         |   |   | \$ 50,038                                      |   | \$ 2,070,476  | \$ 18,277,223                         | \$ -                       | \$ 18,277,223  | \$ 6,374,363                             | \$ 16,246,918   | \$ 2,070,476  | \$ 14,176,442                           |
| PGE2103<br>PGE21031       | Agricultural Programs Total  Agricultural Calculated Incentives                | \$ <b>18,823,008</b><br>\$ 10,240,375 | <b>\$ 18,553,570</b><br><b>\$</b> 9,443,466               |                                       | \$ <b>0</b>   | \$ -  | \$ 2,873,652<br>\$ 2,873,652                   | \$ -  | \$ 0<br>\$ 1,138,687  |                                       |                            |  | <b>\$ 7,781,383</b><br>\$ 2,757,036      |   |   | \$ <b>15,795,451</b><br>\$ 4,489,865    |
| PGE21031                  | Agricultural Deemed Incentives   | \$ 3,815,997                          | \$ 2,629,376  |                                       | <b>3</b> 0  |   | \$ 2,073,032                                   |   | \$ (2,175,027)  | \$ 3,815,997                          | \$ (2,900,000)             | \$ 7,340,375   | \$ 3,077,698                             |   |   |   |
| PGE21033                  | Agricultural Continuous Energy Improvement                                     | \$ 506,988                            | \$ 1,034,505  | \$ 164,253                            |   |   | \$ -   |   | \$ 870,252  | \$ 506,988                            | T                          | \$ 506,988   | \$ 91,333                                | *,  |   |   |
| PGE21034<br>PGE2102       | Agricultural Energy Advisor Industrial Programs Total                          | \$ 4,259,648<br>\$ 11,938,780         | \$ 5,446,223<br><b>\$ 14,896,434</b>                      | ,,                                    | \$ 1.000.000  | s -   | \$ -<br>\$ 15,646,040                          | \$ -  | \$ 166,087<br>\$ 2,325,124  | \$ 4,259,648<br>\$ 11,938,780         |                            | ψ 1,200,010  | \$ 1,855,317<br><b>\$ 4,558,213</b>      |   |   |   |
| PGE21021                  | Industrial Frograms Total Industrial Calculated Incentives                     | \$ 8,712,285                          | \$ 10,052,601   |                                       |   | <u> </u>  | \$ 15,646,040                                  | -   | \$ 2,323,124  |                                       |                            |  | \$ 2,937,268                             |   |   |   |
| PGE21022                  | Industrial Deemed Incentives   | \$ 794,316                            | \$ (770)  |                                       |   |   | \$ -   |   | \$ (1,275,802)  | \$ 794,316                            |                            | \$ 794,316   | \$ 828,384                               | \$ 2,172,897  | \$ (1,275,802)  | 3,448,699                               |
| PGE21023<br>PGE21024      | Industrial Continuous Energy Improvement Industrial Energy Advisor             | \$ 226,407<br>\$ 2,205,773            | \$ 806,463<br>\$ 4,038,139                                | \$ 498,997<br>\$ 1,276,557            |   |   | \$ -<br>\$ -                                   |   | \$ 307,466<br>\$ 2,761,583  | \$ 226,407<br>\$ 2,205,773            |                            | T ===1,  | \$ 185,922<br>\$ 606,638                 |   | \$ 307,466<br>\$ 2,761,583  |   |
| PGE21030                  | Industrial Strategic Energy Management   | \$ 2,203,773                          | \$ -  | \$ -                                  |   |   | \$ -   |   | \$ -  | \$ 2,203,773                          | \$ -                       | \$ -   | \$ -                                     | \$ 372,500  |   | \$ 372,500                              |
| PGE2104                   | Lighting Programs Total  | \$ 13,551,559                         | \$ 13,998,772   | . , ,                                 | \$ -  | \$ -  | \$ -   | \$ -  | , , , , ,   |                                       |                            |  |  |   |   |   |
| PGE21041<br>PGE21042      | Primary Lighting Lighting Innovation   | \$ 11,188,130<br>\$ 1,692,692         | \$ 12,981,250<br>\$ (650,415)                             |                                       |   |   |  |   | \$ 2,262,768<br>\$ (1,563,373)  | \$ 11,188,130<br>\$ 1,692,692         | *                          | \$ 11,188,130<br>\$ 992,692                                      | \$ 5,547,796<br>\$ 332,280               | . , . ,   | \$ 2,262,768<br>\$ (1,563,373)  | ,,                                      |
| PGE21042                  | Lighting Market Transformation   | \$ 670,738                            | \$ 1,667,938  |                                       |   |   | \$ -   |   | \$ 1,417,275  |                                       | ,                          | \$ 670,738   | \$ 132,112                               |   |   |   |
|                           | Codes & Standards Programs Total   | \$ 15,335,248                         | \$ 15,386,387   |                                       | \$ -  | \$ -  | \$ -   | \$ -  | -,,   |                                       |                            | ,,   |  |   |   |   |
| PGE21051<br>PGE21052      | Building Codes Advocacy  Appliance Standards Advocacy                          | \$ 4,482,917<br>\$ 4,407,361          | \$ 8,202,476<br>\$ 3,298,213                              | \$ 3,296,640<br>\$ 5,129,082          |   |   | -<br>  \$ -                                    |   | \$ 4,905,837<br>\$ (1,830,869)  | \$ 4,482,917<br>\$ 4,407,361          | \$ -<br>\$ -               | \$ 4,482,917<br>\$ 4,407,361                                     | \$ 2,278,500<br>\$ 3,999,167             |   | \$ 4,905,837<br>\$ (1,830,869)  | \$ (574,710)<br>\$ 7,929,991            |
| PGE21052                  | Compliance Improvement   | \$ 3,870,071                          | \$ 952,088  |                                       |   |   | \$ -   |   | \$ (1,824,401)  | \$ 3,870,071                          |                            |  | \$ 1,730,192                             |   |   |   |
| PGE21054                  | Reach Codes  | \$ 1,429,957                          | \$ 1,740,210  |                                       |   |   | \$ -   |   | \$ 1,071,157  | \$ 1,429,957                          |                            | + 1, -= 1, - 2   | \$ 380,689                               |   |   |   |
| PGE21055<br>PGE21056      | Planning and Coordination Code Readiness                                       | \$ 1,144,942                          | \$ 1,193,401  | \$ 910,251<br>\$ -                    |   |   | \$ -   |   | \$ 283,150  | \$ 1,144,942                          | \$ -<br>\$ -               | \$ 1,144,942   | \$ 285,773<br>\$ 239,356                 |   |   | \$ 241,738<br>\$ 1,362,118              |
|                           | Emerging Technologies Programs Total   | \$ 6,292,077                          | \$ 11,281,370   | Ψ                                     | \$ -  | \$ -  | \$ -<br>\$ -                                   | \$ -  | \$ 3,284,343  | \$ 6,292,077                          | T                          | \$ 6,292,077   | \$ 2,951,991                             |   |   |   |
| PGE21061                  | Technology Development Support   | \$ 452,119                            | \$ 391,364  |                                       |   |   | \$ -   |   | \$ (829,532)  | \$ 452,119                            |                            |  |  |   |   |   |
| PGE21062<br>PGE21063      | Technology Assessments Technology Introduction Support                         | \$ 3,073,632<br>\$ 2,766,325          | \$ 4,783,957<br>\$ 6,106,050                              |                                       |   |   | \$ -<br>\$ -                                   |   | \$ 1,569,339<br>\$ 2,544,536  | \$ 3,073,632<br>\$ 2,766,325          |                            | \$ 3,073,632<br>\$ 2,766,325                                     | \$ 941,626<br>\$ 1,480,001               |   |   |   |
| PGE2107                   | Workforce Education & Training Programs Total                                  | \$ 12,561,342                         | \$ 13,706,885   | \$ 10,853,110                         | ٠ .   | s -   | ٠ .  |   | \$ 2,853,775  | \$ 12,561,342                         | \$ (1,666,431)             | \$ 10,894,911  | \$ 4,691,929                             | \$ 10,894,911   | \$ 2,853,775  | \$ 8,041,136                            |
| PGE21071                  | Centergies   | \$ 9,721,801                          | \$ 10,846,380   |                                       | *   | <b>V</b>  | \$ -   |   | \$ 2,912,108  | \$ 9,721,801                          |                            |  | \$ 3,836,572                             |   |   |   |
| PGE21072                  | Connections Strategic Planning   | \$ 2,150,604                          | \$ 2,250,472  |                                       |   |   | \$ -   |   | \$ 156,205  | \$ 2,150,604                          | ,                          |  | \$ 496,833                               |   |   |   |
| PGE21073                  | Strategic Planning Statewide DSM Coordination & Integration                    | \$ 688,937                            | \$ 610,033  | \$ 824,571                            |   |   | -  |   | \$ (214,539)  | \$ 688,937                            | \$ (34,508)                | \$ 654,429   | \$ 358,524                               | \$ 654,429  | \$ (214,539)  | \$ 868,967                              |
| PGE2108                   | Program Total  | \$ 714,617                            | \$ 1,105,405  | \$ (16,299)                           | \$ -  | \$ -  | \$ -   | \$ -  | \$ 1,121,704  | \$ 714,617                            | \$ -                       | \$ 714,617   | \$ 344,264                               |   |   |   |
| PGE21081                  | Statewide DSM Coordination & Integration                                       | \$ 714,617                            | \$ 1,105,405  |                                       | •   | ¢ (44.040.074)  | \$ -   | ¢ 44.400.000  | \$ 1,121,704  | \$ 714,617                            | \$ -                       | \$ 714,617   | \$ 344,264                               |   |   |   |
| PGE2109 PGE21091          | Financing Programs Total On-Bill Financing (excludes Loan Pool)                | \$ 5,568,714<br>\$ 3,537,010          | <b>\$ 37,954,871</b><br>\$ 3,913,046                      | <b>\$ 8,205,515</b><br>\$ 4,010,097   | \$ -  | \$ (14,048,074)   | -  | \$ 11,498,689   | \$ 4,202,593<br>\$ (97,051)   | <b>\$ 5,568,714</b><br>\$ 3,537,010   | \$ (810,824)<br>\$ -       | <b>\$ 16,256,579</b><br><b>\$</b> 3,537,010                      | \$ 2,561,199<br>\$ 1,106,494             |   |   |   |
| PGE21092                  |  | \$ 2,031,703                          | \$ 5,538,183  |                                       |   |   | \$ -   |   | \$ 4,147,130  | \$ 2,031,703                          | \$ (810,824)               |  | \$ 226,541                               |   |   |   |
|                           | New Financing Offerings [10] On Bill Financing Alternative Pathway             | \$ -                                  | \$ 28,503,642   | \$ 2,804,365                          |   | \$ (14,048,074)   | \$ -<br>\$ -                                   | \$ 11,498,689   | \$ 152,514<br>\$ -  | \$ -<br>\$ -                          | \$ -                       | \$ 11,498,689<br>\$ -  | \$ 1,228,163<br>\$ -                     |   |   | \$ 831,842<br>\$ 784,995                |
| PGE210911                 | Third-Party Programs (Competitively Bid) Total [2                              | \$ 90,906,191                         | \$ 99,373,101   | \$ 81,475,468                         | \$ -  | \$ -  | Ψ  | \$ -  | Ψ   | Ψ                                     | Ψ                          | Ÿ  |  |   |   |   |
|                           | Residential Third Party Programs SubTotal                                      | \$ 10,188,301                         | \$ 9,282,160  | \$ 9,596,381                          |   |   | \$ -   | \$ -  | \$ (314,221)  | \$ 10,188,301                         | \$ (1,945,117)             | \$ 8,243,184   | \$ 4,644,523                             | \$ 9,720,529  | \$ (314,221)  | \$ 10,034,749                           |
|                           | California New Homes Multifamily Enhance Time Delay Relay                      | \$ 3,801,408<br>\$ 2,061,601          | \$ 3,754,223<br>\$ 1,674,330                              |                                       |   |   | \$ -<br>\$ -                                   |   | \$ 1,464,422<br>\$ (600,137)  |                                       |                            |  |  |   |   |   |
|                           | Direct Install for Manufactured and Mobile Homes                               | \$ 4,325,292                          |   |                                       |   |   | \$ -   |   | \$ (1,268,036)  |                                       |                            |  |  |   |   |   |
| PGE210132                 | RSG The Smarter Water Heater   | \$ -                                  | \$ 103,249  | \$ 13,719                             |   |   | \$ -   |   | \$ 89,531   | \$ -                                  | \$ -                       | \$ -   | \$ -                                     | \$ -  | \$ 89,531   | \$ (89,531                              |
|                           | Residential Energy Fitness Program  Commercial Third Party Programs SubTotal   | \$ -<br>\$ 51,591,182                 | \$ -<br>\$ 45,943,193                                     |                                       | \$ -  | s -   | \$ -<br>\$ 793,249                             |   | \$ -<br>\$ 9,434,450  | \$ -<br>\$ 51,591,182                 |                            |  | \$ 149,348<br>\$ <b>6,256,105</b>        |   |   | \$ 1,193,366<br>\$ 22,105,599           |
|                           | Monitoring-Based Persistence Commissioning                                     | \$ -                                  | \$ (731,790)  |                                       | -   | <del>-</del>  | \$ 793,249                                     |   | \$ 9,434,430  | \$ -                                  | \$ (10,967,081)            | \$ -   | \$ 6,236,103                             |   | \$ (731,236)  |   |
|                           | LodgingSavers  | \$ 5,044,780                          | \$ 1,788,544  | \$ 6,031,971                          |   |   | \$ -   |   | \$ (4,243,427)  |                                       |                            |  |  |   | , , , ,   | \$ 4,243,427                            |
|                           | School Energy Efficiency Energy Fitness Program                                | \$ 3,421,431<br>\$ 2,940,737          | \$ 3,507,961<br>\$ 3,698,416                              |                                       |   |   | \$ 457,173<br>\$ -                             |   | \$ (145,336)<br>\$ 2,826,501  |                                       |                            |  |  |   | \$ (145,336)<br>\$ 2,826,501  |   |
| PGE210114                 | Energy Savers  | \$ 1,329,057                          | \$ 1,100,704  | \$ 336,521                            |   |   | \$ -   |   | \$ 764,183  | \$ 1,329,057                          | \$ (1,019,904)             | \$ 309,153   | \$ 148,108                               | \$ -  | \$ 764,183  | \$ (764,183                             |
| PGE210115                 |  | \$ 5,211,807                          | \$ 5,185,416  |                                       |   |   | \$ -   |   | \$ 3,954,579  |                                       |                            | _  |  |   | \$ 3,954,579  |   |
|                           | Small Business Commercial Comprehensive Energy-Efficient Parking Garage        | \$ -                                  | \$ 2,997,504<br>\$ 552,404                                |                                       | +   |   | -<br>  \$ -                                    |   | \$ 3,013,574<br>\$ 562,235  |                                       | \$ -<br>\$ -               |  | \$ -<br>\$ -                             | T   | \$ 3,013,574<br>\$ 562,235  |   |
| PGE210118                 | Retail Energy Efficiency   | \$ 1,414,293                          | \$ (439,517)  | \$ 2,169,000                          |   |   | \$ -   |   | \$ (2,608,517)  | \$ 1,414,293                          | \$ -                       | \$ 1,414,293   | \$ 430,727                               | \$ 3,877,559  | \$ (2,608,517)  | \$ 6,486,077                            |
|                           | LED Accelerator  Monitoring-Based Commissioning                                | \$ 2,458,594                          |   |                                       |   |   | -  |   | \$ (4,748,125)<br>\$ 33,303   |                                       |                            |  |  |   |   |   |
| PGE210120 PGE210122       |  | \$ -<br>\$ 1,564,647                  | \$ 81,414<br>\$ 1,680,451                                 |                                       |   |   | \$ -<br>\$ -                                   |   | \$ 33,303<br>\$ 730,646   |                                       | \$ -<br>\$ (1,006,447)     |  | \$ -<br>\$ (232,656)                     |   | \$ 33,303<br>\$ 730,646   |   |
| PGE210123 I               | Healthcare Energy Efficiency Program   | \$ 1,189,849                          | \$ 1,274,107  | \$ 441,363                            |   |   | \$ 37,567                                      |   | \$ 832,744  | \$ 1,189,849                          | \$ -                       | \$ 1,189,849   | \$ (320,631)                             | \$ 1,392,378  | \$ 832,744  | \$ 559,634                              |
|                           | Ozone Laundry Energy Efficiency California Preschool Energy Efficiency Program | \$ -                                  | \$ 714,953<br>\$ 833,294                                  |                                       | 7   |   | \$ -   |   | \$ 717,169<br>\$ 835,801  | \$ -<br>\$ -                          | \$ -<br>\$ -               |  | \$ -<br>\$ -                             | \$ -<br>\$ -  | \$ 717,169<br>\$ 835,801  |   |
|                           | K-12 Private Schools and Colleges Audit Retro                                  | \$ 1,844,726                          |   |                                       |   |   | \$ -<br>\$ -                                   |   | \$ 835,801  | \$ 1,844,726                          | 7                          | •  |  |   |   |   |
|                           | Innovative Designs for Energy Efficiency Approaches                            | , , ,                                 | ,                   |                                       |   |   |  |   |   |                                       |                            |  | , 2,200                                  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,                   |   |   |
| PGE210127                 | (IDEEA)  | \$ 11,844,521                         | \$ 2,744,592  | \$ 25,320                             |   |   |  |   | \$ 2,719,272  |                                       |                            |  | \$ -                                     | -   | \$ 2,719,272  |   |
| DCE240420                 |  |                                       | \$ 1,049,700  | \$ 16/4007                            |   |   | © 2.040  |   | ¢ (EDG 007)   | <b>Q</b>                              | Φ.                         | 2  |  |   |   |   |
|                           | Industrial Compressed Air Program Nexant AERCx                                 | \$ -                                  | \$ 1,048,790<br>\$ 1,590,139                              |                                       |   |   | \$ 3,940<br>\$ -                               |   | \$ (596,037)<br>\$ 1,085,822  |                                       | <u> </u>                   | + '  | \$ 213,677<br>\$ 148,702                 |   | , , , , , ,   |   |
| PGE210129 I               | Industrial Compressed Air Program<br>Nexant AERCx<br>CLEAResult AERCx          | \$ -                                  | \$ 1,590,139<br>\$ 1,112,781                              | \$ 504,317<br>\$ 681,424              |   |   |  |   |   | \$ -<br>\$ -                          | \$ -                       | \$ -<br>\$ -   | \$ 148,702<br>\$ 17,027                  | \$ -  | \$ 1,085,822  | \$ (1,085,822<br>\$ (431,356            |

Appendix B.3 – PG&E Budget, Spent, Unspent, Carryover Details

| Т  | Filed 09/21/16   |                              |   |                                | 2013-2015 Budget, Spent, Unspent and  | Carryover                         |   | 201                             | 6 Budget, Fundshif                    | ts and Spending to [   | Date                                     | 2017  | Proposed B  | Budget  |
|--|--|------------------------------|---|--------------------------------|---|-----------------------------------|---|---------------------------------|---------------------------------------|--|--|---|---|---|
| New/Existing<br>Program #  | Main Program Name / Sub-Program Name   | 2015 Authorized<br>Budget    | 2015 Total Budget<br>with Commitments<br>& Fundshifts [1] | 2015 Total<br>Budget Spent [2] | Requested Carry Over of Pre-2013 Unspent Funds to 2016 [3] Unspent Funds to Transferred [4] | Commitments as of                 | itted Unspent/Uncommitted                         |                                 | 2016 Fundshifts                       | 2016 Total<br>Budget<br>Including<br>Fundshifts and<br>Carryover | 2016 Budget<br>Spent as of<br>06/30/2016 | 2017 Proposed<br>Budget and<br>Revenue<br>Requirement [8] | 2017 Collections<br>Offset from Pre-<br>2016<br>Carryforward (Col<br>K) | 2017 Funds<br>Requested [9]                                 |
|  | McKinstry Laboratory Fume Hoods  | \$ -                         | \$ 510,494  |                                |   | -                                 | \$ (92,879  |                                 | \$ -                                  | \$ -   | \$ (25,546)                              |   | \$ (92,879)   |   |
|  | -91  | \$ -<br>\$ -                 | \$ 313,678<br>\$ 278,436                                  | \$ 864,820<br>\$ 206,590       |   | \$ -<br>\$ -                      | \$ (551,142<br>\$ 71,846                          | / ·                             | *                                     | \$ -<br>\$ -   | \$ 256,940<br>\$ 106,945                 | \$ 906,051<br>\$ 515,041                                  | \$ (551,142)<br>\$ 71,846   |   |
| PGE210139 S  | SEI Energize Schools Program   | \$ -                         | \$ (5,322)  | \$ 537,061                     |   | \$ -                              | \$ (542,383                                       |                                 |                                       | -  | \$ 172,718                               |   | \$ (542,383)  | \$ 957,357  |
|  |  | \$ -                         | \$ 177,533  | \$ 33,092                      |   |                                   | \$ 144,441  |                                 | -                                     | -  | \$ 97                                    |   | \$ 144,441  |   |
|  |  | \$ -<br>\$ -                 | \$ 333,645  | \$ 835,586<br>\$ -             |   | \$ -<br>\$ -                      | \$ (501,941<br>\$ -                               | ) \$ -                          | \$ -<br>\$ -                          | \$ -<br>\$ -   | \$ 4,323<br>\$ 1,779,269                 |   | \$ (501,941)<br>\$ -  | \$ 501,941<br>\$ 8,901,124                                  |
| PGE21016 A   | Air Care Plus  | \$ 3,784,067                 | \$ 6,155,564  |                                |   | \$ -                              | \$ 3,842,877                                      |                                 |                                       | \$ 3,784,067   | \$ (90,698)                              | \$ -  | \$ 3,842,877  | \$ (3,842,877)  |
|  |  | \$ 2,086,213                 | \$ 1,896,072  |                                |   | \$ 294,569<br>\$ -                | \$ 979,970  | . ,,                            |                                       | \$ 2,086,213   | \$ 585,727                               |   | \$ 979,970  | * \ -77   |
|  | EnergySmart Grocer Enhanced Automation Initiative  | \$ 7,456,460<br>\$ -         | \$ 5,552,209<br>\$ 472,786                                |                                |   | \$ -<br>\$ -                      | \$ (343,822<br>\$ 389,442                         |                                 | \$ -<br>\$ -                          | \$ 7,456,460<br>\$ -   | \$ 1,621,201<br>\$ 41,905                | \$ 6,976,814<br>\$ -                                      | \$ (343,822)<br>\$ 389,442  | \$ 7,320,636<br>\$ (389,442)                                |
|  | , ,  | \$ 8,227,091                 |   |                                | \$ - \$   | - \$ 2,118,541 \$                 | - \$ (1,438,328                                   |                                 |                                       | \$ 8,227,091   |  |   |   | \$ 17,543,704   |
| PGE210310  | Dairy Industry Resource Advantage Pgm Process Wastewater Treatment EM Pgm for Ag Food  | \$ 1,480,754                 | \$ (209,110)  | \$ 2,298,717                   |   | \$ 747,830                        | \$ (2,507,828                                     | 1,480,754                       | \$ -                                  | \$ 1,480,754   | \$ 131,378                               | \$ -  | \$ (2,507,828)  | \$ 2,507,828  |
| PGE210311 F  |  | \$ 1,065,359                 | \$ 963,909  | \$ 752,412                     |   | \$ 496,655                        | \$ 211,497  | \$ 1,065,359                    | \$ -                                  | \$ 1,065,359   | \$ 95,785                                | \$ 1,139,388  | \$ 211,497  | \$ 927,891  |
|  |  | \$ -                         | \$ -  | \$ -                           |   | \$ -                              | \$ -  | \$ -                            | \$ -                                  | \$ -   | \$ 960,858                               | \$ 4,428,715  | \$ -  | \$ 4,428,715  |
|  | Staples Low Pressure Irrigation DI Dairy Energy Efficiency Program   | \$ -<br>\$ 472,638           | \$ 1,155,851<br>\$ 562,401                                | \$ 1,250,631<br>\$ 467,690     |   | \$ -<br>\$ -                      | \$ (94,779<br>\$ 94,710                           |                                 | \$ -<br>\$ -                          | \$ -<br>\$ 472,638   | \$ 73,230<br>\$ 2,633                    | \$ -<br>\$ -  | \$ (94,779)<br>\$ 94,710  |   |
|  |  | \$ 472,638<br>\$ 1,419,916   | \$ 2,135,688  |                                |   | \$ 399,735                        | \$ 94,710   |                                 |                                       | \$ 472,638   | \$ (93,449)                              | \$ 2,281,148  | \$ 1,143,543  |   |
| PGE21037 L   | Light Exchange Program   | \$ 1,046,700                 | \$ 819,308  | \$ 578,448                     |   | \$ -                              | \$ 240,859  | \$ 1,046,700                    | \$ -                                  | \$ 1,046,700   | \$ 751                                   | \$ -  | \$ 240,859  | \$ (240,859)  |
|  | Wine Industry Efficiency Solutions Comprehensive Food Process Audit & Resource   | \$ 1,677,221                 | \$ 2,486,505  | \$ 2,084,509                   |   | \$ 474,322                        | \$ 401,996  | \$ 1,677,221                    | \$ -                                  | \$ 1,677,221   | \$ (97,841)                              | \$ -  | \$ 401,996  | \$ (401,996)  |
|  | Efficiency Pgm   | \$ 1,064,504                 | \$ 2,104,192  | \$ 3,032,519                   |   | \$ -                              | \$ (928,327                                       | 1,064,504                       | -                                     | \$ 1,064,504   | \$ 232,321                               | \$ 8,256,124  | \$ (928,327)  | \$ 9,184,451  |
| PGE2102  | Industrial Third Party Programs SubTotal   | \$ 20,899,617                | \$ 34,351,982   |                                | \$ - \$   | - \$ 27,411,000 \$                | - \$ 10,721,867                                   |                                 |                                       | \$ 20,899,617  | \$ 6,308,551                             | \$ 29,898,363   | \$ 10,721,867   | \$ 19,176,496   |
|  | Industrial Recommissioning Program Light Industrial Energy Efficiency  | \$ 1,372,850<br>\$ -         | \$ 3,071,471  | \$ 1,335,323<br>\$ -           |   | \$ 1,373,897                      | \$ 1,736,148                                      | \$ 1,372,850                    | \$ -<br>\$ -                          | \$ 1,372,850<br>\$ -   | \$ 881,865<br>\$ 40,214                  | \$ 1,685,235<br>\$ 1,121,435                              | \$ 1,736,148<br>\$ -  | \$ (50,914)<br>\$ 1,121,435                                 |
| 1 022102112  | Light modernal Energy Emolency   | Ψ -                          | Ψ -   | Ψ -                            |   | - Ι                               | <u> </u>  | Ψ -                             | , , , , , , , , , , , , , , , , , , , | Ψ -  | Ψ 40,214                                 | ψ 1,121,400   | Ψ -   | ψ 1,121,433   |
|  | Compressed Air and Vacuum Optimization Program   | \$ -                         | \$ -  | \$ -                           |   | \$ -                              | \$ -  | \$ -                            | \$ -                                  | \$ -   | \$ 69,981                                | \$ 889,688  | \$ -  | \$ 889,688  |
|  | 3,   | \$ -<br>\$ 995,518           | \$ -<br>\$ 1.238.167                                      | \$ -<br>\$ 595.695             |   | \$ -<br>\$ 253,266                | \$ -<br>\$ 642.472                                | \$ -<br>\$ 995,518              | \$ -<br>\$ -                          | \$ -<br>\$ 995.518   | \$ -<br>\$ 316.841                       | \$ 1,229,722<br>\$ 889.361                                | \$ -<br>\$ 642.472  | \$ 1,229,722<br>\$ 246,889                                  |
|  |  | \$ 4,475,267                 | \$ 6,259,122  |                                |   | \$ 2,273,622                      | \$ 3,024,586                                      |                                 |                                       | \$ 4,475,267   | \$ 704,644                               |   | \$ 3,024,586  |   |
|  | 7 7 7  | \$ 11,067,518                | \$ 15,001,729   |                                |   | \$ 14,709,712                     | \$ 1,964,212                                      |                                 |                                       | \$ 11,067,518  | \$ 3,440,895                             | \$ 15,383,863   | \$ 1,964,212  |   |
|  | Industrial Compressed Air Program Refinery Energy Efficiency Program   | \$ 1,678,196<br>\$ 1,310,269 | \$ 1,070,652<br>\$ 6,414,950                              |                                |   | \$ 201,081<br>\$ 8,589,844        | \$ 694,225<br>\$ 4,324,745                        |                                 |                                       | \$ 1,678,196   | \$ 20,536<br>\$ 277,888                  | \$ -<br>\$ 992,764  | \$ 694,225<br>\$ 4,324,745  | \$ (694,225)<br>\$ (3,331,981)                              |
| PGE21029 F   |  | \$ 1,310,269                 | \$ 583,483  |                                |   | \$ 9,577                          | \$ 4,324,745                                      |                                 | \$ -                                  | \$ 1,310,269<br>\$ -   | \$ 555,578                               |   | \$ (2,245,159)  |   |
|  | Ameresco Intelligent Energy Efficiency   | \$ -                         | \$ 712,408  | \$ 131,771                     |   | \$ -                              | \$ 580,638  | \$ -                            | \$ -                                  | \$ -   | \$ 110                                   | \$ -  | \$ 580,638  | \$ (580,638)  |
|  | Workforce Education & Training Third Party Programs SubTotal   | s -                          | \$ (222,977)  | \$ 283,158                     |   | - s - s                           | - \$ (506,135                                     | o s -                           | •                                     | s -  | \$ 46,214                                | s -   | \$ (506,135)  | \$ 506,135  |
|  | ŭ  | \$ -                         | \$ (81,650)   |                                | - 3   | - 3 - 3                           | \$ (93.173  |                                 | \$ -                                  | \$ -   | \$ 40,214                                | -   | \$ (93,173)   |   |
| PGE21075 (   | Green Building Technical Support Services  | \$ -                         | \$ (205,549)  |                                |   | \$ -                              | \$ (210,248                                       |                                 | \$ -                                  | \$ -   | \$ -                                     | •   | \$ (210,248)  |   |
|  | Bridges to Energy Sector Opportunities  Government Partnership Programs Total  | \$ -<br>\$ 72,321,914        | \$ 64,221<br>\$ <b>78,908,455</b>                         |                                | s - s   | - \$ 9,189,905 <b>\$</b>          | \$ (202,71 <sup>2</sup><br>- <b>\$ 10,683,768</b> |                                 | \$ -<br>(360,546)                     | \$ -<br>\$ 71,961,368  | \$ 46,214<br><b>\$ 23,618,279</b>        | \$ -<br>\$ 75,285,899                                     | \$ (202,714)<br>\$ <b>10,683,768</b>                                    | \$ 202,714<br><b>\$ 64,602,131</b>                          |
|  | California Community Colleges  | \$ 3,495,392                 | \$ 2,959,452  | \$ 2,450,565                   | - 4   | \$ 2,127,113                      | \$ 508,887  |                                 |                                       | \$ 3,495,392   | \$ 918,210                               | \$ 2,662,939  | \$ 508,887  | \$ 2,154,052  |
|  |  | \$ 11,801,373                | \$ 11,156,606   |                                |   | \$ 5,998,323                      | \$ 5,490,550                                      | , , , , , ,                     |                                       |  | \$ 1,262,926                             | \$ 6,337,052  | \$ 5,490,550  | \$ 846,502  |
|  | State of California  Department of Corrections and Rehabilitation  | \$ 1,423,968<br>\$ 3,199,909 | \$ 4,447,501<br>\$ 4,309,041                              |                                |   | \$ 365,262<br>\$ 510,033          | \$ 4,001,152<br>\$ 3,951,048                      |                                 |                                       | \$ 1,423,968<br>\$ 3,199,909                                     | \$ 181,822<br>\$ 825,099                 |   | \$ 4,001,152<br>\$ 3,951,048  |   |
| F GL2110014  | Local Government Energy Action Resources   | φ 3,199,909                  | 4,309,041   | φ 337,993                      |   | \$ 310,033                        | φ 3,331,040                                       | 3,199,909                       | φ -                                   | φ 3,199,909  | \$ 625,099                               | \$ 2,032,324  | \$ 3,951,040  | φ (1,050,524)   |
| PGE2110051   | (LGEAR)  | \$ 5,500,535                 | \$ 5,079,566  | \$ 10,810,840                  |   | \$ -                              | \$ (5,731,275                                     |                                 | \$ -                                  | \$ 5,500,535   | \$ 3,058,330                             | \$ 8,748,114  | \$ (5,731,275)  | \$ 14,479,389   |
| PGE2110052   | Strategic Energy Resources Association of Monterey Bay Area Governments  | \$ 2,764,003                 | \$ (6,527,308)  | \$ 7,508,767                   |   |                                   | \$ (14,036,074                                    | ) \$ 2,764,003                  | \$ -                                  | \$ 2,764,003   | \$ 3,395,935                             | \$ 9,907,347  | \$ (14,036,074)   | \$ 23,943,421   |
| PGE211007  | (AMBAG)  | \$ 3,581,301                 | \$ 3,173,251  | \$ 4,213,849                   |   | \$ 103,697                        | \$ (1,040,598                                     | 3,581,301                       | \$ -                                  | \$ 3,581,301   | \$ 962,574                               | \$ 3,769,231  | \$ (1,040,598)  | \$ 4,809,829  |
| PGE211009  |  | \$ 9,262,008                 | \$ 11,273,322   |                                |   | \$ -                              | \$ 4,552,865                                      |                                 | -                                     | \$ 9,262,008   | \$ 2,480,369                             |   | \$ 4,552,865  | \$ 1,619,662  |
| PGE211010<br>PGE211011   |  | \$ 3,846,492<br>\$ 3,194,412 |   |                                |   | \$ -<br>\$ 8,692                  | \$ 4,599,517<br>\$ 1,857,922                      | 7 0,0.0,.00                     |                                       | \$ 3,846,492<br>\$ 3,194,412                                     |  |   | * //-   | + (:,=:=,=::)   |
| PGE211012  |  | \$ 445,314                   |   |                                |   | \$ -                              | \$ 415,034  |                                 |                                       | \$ 445,314   |  |   | \$ 415,034  |   |
|  |  | \$ 1,334,743                 |   |                                |   | \$ 11,000                         | \$ 605,404  |                                 |                                       | \$ 1,334,743   | \$ 439,904                               |   | \$ 605,404  |   |
|  | ,  | \$ 322,506<br>\$ 549,632     |   |                                |   | \$ -<br>\$ -                      | \$ (331,586<br>\$ (143,112                        |                                 |                                       | \$ 322,506<br>\$ 549,632   |  |   |   |   |
| PGE211016  | Redwood Coast  | \$ 1,556,910                 | \$ 2,057,613  | \$ 1,474,416                   |   | \$ -                              | \$ 583,197  | \$ 1,556,910                    | \$ -                                  | \$ 1,556,910   | \$ 695,724                               | \$ 1,630,095  | \$ 583,197  | \$ 1,046,898  |
|  |  | \$ 936,840                   |   |                                |   | \$ -                              | \$ (598,754                                       |                                 |                                       | \$ 936,840   | \$ 448,812                               |   | \$ (598,754)  |   |
|  | ,  | \$ 1,744,567<br>\$ 1,184,837 |   |                                |   | \$ 52,748<br>\$ -                 | \$ (1,674,422<br>\$ 401,739                       |                                 |                                       | \$ 1,744,567<br>\$ 1,184,837                                     | \$ 823,068<br>\$ 273,305                 |   | \$ (1,674,422)<br>\$ 401,739  |   |
| PGE211021  | Sierra Nevada  | \$ 2,560,460                 | \$ 2,643,277  | \$ 1,954,601                   |   | \$ -                              | \$ 688,676  | \$ 2,560,460                    | \$ -                                  | \$ 2,560,460   | \$ 1,070,090                             | \$ 2,419,468  | \$ 688,676  | \$ 1,730,792  |
| PGE211022  |  | \$ 1,709,718                 |   |                                |   | \$ 9,885                          | \$ 137,683  |                                 |                                       | \$ 1,709,718   | \$ 675,337                               |   | \$ 137,683  |   |
|  |  | \$ 4,074,436<br>\$ 7,832,558 |   |                                |   | \$ 3,151<br>\$ -                  | \$ 697,068<br>\$ 5,748,848                        |                                 |                                       | \$ 4,074,436<br>\$ 7,832,558                                     | \$ 1,235,053<br>\$ 2,507,715             |   | \$ 697,068<br>\$ 5,748,848  |   |
| PGE211023  |  | \$ -                         | \$ -  | \$ -                           |   | \$ -                              | \$ -  | \$ -                            | \$ -                                  | \$ -   | \$ -                                     | \$ 1,909,316  | \$ -  | \$ 1,909,316  |
| PGE211023<br>PGE211024<br>PGE211026  |  |                              |   | I (C                           | 1 I   | \$ -                              | \$ -<br>\$ -                                      | \$ -<br>\$ -                    |                                       | -  | \$ -                                     |   | \$ -  | \$ 446,448<br>\$ 358,125                                    |
| PGE211023<br>PGE211024<br>PGE211026<br>PGE211027   | Sutter Buttes  | \$ -                         | \$ -  | ъ -<br>е                       |   | e e                               |   |                                 |                                       |  |  | © 250 405   | •   |   |
| PGE211023<br>PGE211024<br>PGE211026  | Sutter Buttes<br>Yolo  | \$ -<br>\$ -                 | \$ -<br>\$ -  | \$ -<br>\$ -                   |   | \$ -<br>\$ -                      |   | \$ -                            |                                       | \$ -<br>\$ -   | \$ -<br>\$ -                             |   | \$ -<br>\$ -  | \$ 1,472,951  |
| PGE211023<br>PGE211024<br>PGE211026<br>PGE211027<br>PGE211028<br>PGE211029<br>PGE211030              | Sutter Buttes Yolo Solano Northern San Joaquin Valley  | \$ -<br>\$ -<br>\$ -         | *   |                                |   |                                   |   | \$ -                            | \$ -                                  | \$ -<br>\$ -   | \$ -<br>\$ -                             | \$ 1,472,951<br>\$ 1,443,753                              | \$ -<br>\$ -  | \$ 1,472,951<br>\$ 1,443,753                                |
| PGE211023<br>PGE211024<br>PGE211026<br>PGE211027<br>PGE211028<br>PGE211029<br>PGE211030<br>PGE211031 | Sutter Buttes Yolo Solano Northern San Joaquin Valley Valley Innovative Energy Watch (VIEW)  | \$ -<br>\$ -<br>\$ -         | \$ -<br>\$ -<br>\$ -                                      | \$ -<br>\$ -<br>\$ -           |   | \$ -<br>\$ -<br>\$ -              | \$ -<br>\$ -<br>\$ -                              | \$ -<br>\$ -<br>\$ -            | \$ -<br>\$ -<br>\$ -                  | \$ -<br>\$ -<br>\$ -   | \$ -<br>\$ -<br>\$ -                     | \$ 1,472,951<br>\$ 1,443,753<br>\$ 691,177                | \$ -<br>\$ -<br>\$ -  | \$ 1,472,951<br>\$ 1,443,753<br>\$ 691,177                  |
| PGE211023<br>PGE211024<br>PGE211026<br>PGE211027<br>PGE211028<br>PGE211029<br>PGE211030<br>PGE211031 | Sutter Buttes Yolo Solano Northern San Joaquin Valley Valley Innovative Energy Watch (VIEW) Funds to be returned in rates [4]  | \$ -<br>\$ -<br>\$ -         | \$ -<br>\$ -  | \$ -<br>\$ -                   | \$ (43,024  | \$ -<br>\$ -<br>\$ -              | \$ -  | \$ -<br>\$ -<br>\$ -            | \$ -                                  | \$ -<br>\$ -<br>\$ -   | \$ -<br>\$ -                             | \$ 1,472,951<br>\$ 1,443,753<br>\$ 691,177                | \$ -<br>\$ -  | \$ 1,472,951<br>\$ 1,443,753<br>\$ 691,177                  |
| PGE211023<br>PGE211024<br>PGE211026<br>PGE211027<br>PGE211028<br>PGE211029<br>PGE211030<br>PGE211031 | Sutter Buttes Yolo Solano Northern San Joaquin Valley Valley Innovative Energy Watch (VIEW)  | \$ -<br>\$ -<br>\$ -         | \$ -<br>\$ -<br>\$ -                                      | \$ -<br>\$ -<br>\$ -           | \$ (43,024  | \$ -<br>\$ -<br>\$ -<br>402) \$ - | \$ -<br>\$ -<br>\$ -                              | \$ -<br>\$ -<br>\$ -<br>() \$ - | \$ -<br>\$ -<br>\$ -                  | \$ -<br>\$ -<br>\$ -<br>\$ -                                     | \$ -<br>\$ -<br>\$ -                     | \$ 1,472,951<br>\$ 1,443,753<br>\$ 691,177                | \$ -<br>\$ -<br>\$ -  | \$ 1,472,951<br>\$ 1,443,753<br>\$ 691,177<br>\$ 43,024,402 |
| PGE211023<br>PGE211024<br>PGE211026<br>PGE211027<br>PGE211028<br>PGE211029<br>PGE211030<br>PGE211031 | Sutter Buttes Yolo Solano Northern San Joaquin Valley Valley Innovative Energy Watch (VIEW) Funds to be returned in rates [4] 2013-2015 funds transferred to REN and CCA balancing accounts for 2016 [6] | \$ -<br>\$ -<br>\$ -         | \$ -<br>\$ -<br>\$ -                                      | \$ -<br>\$ -<br>\$ -           | \$ (43,024  | \$ -<br>\$ -<br>\$ -<br>402) \$ - | \$ -<br>\$ -<br>\$ (43,024,402                    | \$ -<br>\$ -<br>\$ -<br>() \$ - | \$ -<br>\$ -<br>\$ -<br>\$ -          | \$ -<br>\$ -<br>\$ -<br>\$ -                                     | \$ -<br>\$ -<br>\$ -                     | \$ 1,472,951<br>\$ 1,443,753<br>\$ 691,177                | \$ -<br>\$ -<br>\$ -<br>\$ (43,024,402)                                 | \$ 1,472,951<br>\$ 1,443,753<br>\$ 691,177<br>\$ 43,024,402 |
| PGE211023<br>PGE211024<br>PGE211026<br>PGE211027<br>PGE211028<br>PGE211029<br>PGE211030<br>PGE211031 | Sutter Buttes Yolo Solano Northern San Joaquin Valley Valley Innovative Energy Watch (VIEW) Funds to be returned in rates [4] 2013-2015 funds transferred to REN and CCA                                 | \$ -<br>\$ -<br>\$ -         | \$ -<br>\$ -<br>\$ -                                      | \$ -<br>\$ -<br>\$ -           | \$ (43,024  | \$ -<br>\$ -<br>\$ -<br>402) \$ - | \$ -<br>\$ -<br>\$ (43,024,402                    | \$ -<br>\$ -<br>\$ -<br>() \$ - | \$ -<br>\$ -<br>\$ -<br>\$ -          | \$ -<br>\$ -<br>\$ -<br>\$ -                                     | \$ -<br>\$ -<br>\$ -                     | \$ 1,472,951<br>\$ 1,443,753<br>\$ 691,177                | \$ -<br>\$ -<br>\$ -<br>\$ (43,024,402)                                 | \$ 1,472,951<br>\$ 1,443,753<br>\$ 691,177<br>\$ 43,024,402 |

Appendix B.3 - PG&E Budget, Spent, Unspent, Carryover Details

| Supplemental              | l Filed 09/21/16  |                           |   |                                | 2013-2015 Budget  | , Spent, Unspent and Car  | ryover   |   |   | 201            | 16 Budget, Fundshif                               | ts and Spending to   | Date                                     | 2017  | Proposed I  | Budget                      |
|---------------------------|---|---------------------------|---|--------------------------------|---|---|--|---|---|----------------|---|--|--|---|---|-----------------------------|
| New/Existing<br>Program # | Main Program Name / Sub-Program Name                              | 2015 Authorized<br>Budget | 2015 Total Budget<br>with Commitments<br>& Fundshifts [1] | 2015 Total<br>Budget Spent [2] | Requested Carry<br>Over of Pre-2013<br>Unspent Funds to<br>2016 [3] | 2013-2015<br>Unspent/Uncommited<br>Funds Refunded or<br>Transferred [4] | 2013-2015<br>Commitments as of<br>12/31/15 [5] | 2013-2015<br>Unspent/Committed<br>Funds, Carryover to<br>2016 [6] | Pre-2016<br>Unspent/Uncommitt<br>d Funds Available fo<br>2017 offset<br>[E-F+H-J] [7] |                | 2016 Fundshifts                                   | 2016 Total<br>Budget<br>Including<br>Fundshifts and<br>Carryover | 2016 Budget<br>Spent as of<br>06/30/2016 | 2017 Proposed<br>Budget and<br>Revenue<br>Requirement [8] | 2017 Collections<br>Offset from Pre-<br>2016<br>Carryforward (Col<br>K) | 2017 Funds<br>Requested [9] |
| EM&V                      | EM&V (PA & CPUC Portions) Total                                   | \$ 17,204,418             | \$ 43,427,745   | \$ 14,196,403                  | \$ 2,261,982  | \$ -  | \$ 29,231,342                                  | \$ 28,234,091   | \$ 997,251  | \$ 17,204,418  | \$ -  | \$ 47,700,491  | \$ 430,027                               | \$ 17,204,418   | \$ 997,251  | \$ 16,207,167               |
| PGE_EMV                   | PG&E EM&V - CPUC  | \$ 12,200,968             | \$ 33,361,125   | \$ 10,473,870                  | \$ 880,380  | \$ -  | \$ 22,887,233                                  | \$ 22,887,254   | \$ -  | \$ 12,200,968  | \$ -  | \$ 35,968,603  | \$ 194,764                               | \$ 9,869,567  | \$ -  | \$ 9,869,567                |
| PGE_EMV                   | PG&E EM&V - PA  | \$ 5,003,450              | \$ 10,066,620   | \$ 3,722,532                   | \$ 1,381,602  | \$ -  | \$ 6,344,110                                   | \$ 5,346,837  | \$ 997,251  | \$ 5,003,450   | \$ -  | \$ 11,731,889  | \$ 235,263                               | \$ 6,579,711  | \$ 997,251  | \$ 5,582,460                |
| PGE_EMV                   | BayREN EM&V - CPUC  | \$ -                      | \$ -  | \$ -                           | \$ -  | \$ -  | \$ -   | \$ -  | \$ -  | \$ -           | \$ -  | \$ -   | \$ -                                     | \$ 413,425  | \$ -  | \$ 413,425                  |
| PGE_EMV                   | BayREN EM&V   | \$ -                      | \$ -  | \$ -                           | \$ -  | \$ -  | \$ -   | \$ -  | \$ -  | \$ -           | \$ -  | \$ -   | \$ -                                     | \$ 275,617  | \$ -  | \$ 275,617                  |
| PGE_EMV                   | MCE EM&V - CPUC   | \$ -                      | \$ -  | \$ -                           | \$ -  | \$ -  | \$ -   | \$ -  | \$ -  | \$ -           | \$ -  | \$ -   | \$ -                                     | \$ 39,659   | \$ -  | \$ 39,659                   |
| PGE_EMV                   | MCE EM&V  | \$ -                      | \$ -  | \$ -                           | \$ -  | \$ -  | \$ -   | \$ -  | \$ -  | \$ -           | \$ -  | \$ -   | \$ -                                     | \$ 26,439   | \$ -  | \$ 26,439                   |
|                           | PG&E TOTAL with EM&V  | , ,                       |   | \$ 415,506,587                 | \$ 24,720,017   | \$ (57,072,476)   | \$ 124,901,618                                 | ·   |   |                | <del>, , , , , , , , , , , , , , , , , , , </del> |  | \$ 149,389,324                           | \$ 397,702,099  |   |                             |
| PGE_BayREN                | BayREN [11]   | \$ 12,837,000             |   |                                | \$ -  |   | \$ -   | \$ 3,760,885  | <u> </u>  | \$ 12,837,000  |   |  |  |   |   | \$ 16,537,000               |
| PGE_MCE                   | Marin Clean Energy [11]   | \$ 1,220,267              | \$ 1,420,267  | \$ 124,539                     | \$ -  | \$ (1,082,708)  | •  | \$ 36,182   |   |                | ,   | \$ 1,622,529   | , , , , , , ,                            | \$ 1,586,347  | */  | , , , , , , ,               |
|                           | TOTAL PG&E EE EXPENSE PORTFOLIO                                   | \$ 420,110,441            | \$ 536,959,334  | \$ 430,034,134                 | \$ 24,720,017   | \$ (58,155,184)   | \$ 124,901,618                                 | \$ 47,595,927   | \$ 1,227,725  | \$ 420,110,441 | \$ 0  | \$ 492,426,385   | \$ 158,483,734                           | \$ 415,825,446  | \$ 1,227,725  | \$ 414,597,721              |
| PGE21091                  | OBF REVOLVING LOAN POOL   | \$ 10,000,000             | \$ 32,528,389   | \$ 6,532,126                   | \$ -  | \$ -  | \$ -   | \$ 15,682,517   | \$ -  | \$ 10,000,000  | \$ -  | \$ 25,682,517  | \$ 2,028,814                             | \$ 13,500,000   | \$ -  | \$ 13,500,000               |
|                           | TOTAL PG&E EE PORTFOLIO   | \$ 430,110,441            | \$ 569,487,724  | \$ 436,566,260                 | \$ 24,720,017   | \$ (58,155,184)   | \$ 124,901,618                                 | \$ 63,278,445   | \$ 1,227,725  | \$ 430,110,441 | \$ 0  | \$ 518,108,903   | \$ 160,512,548                           | \$ 429,325,446  | \$ 1,227,725  | \$ 428,097,72               |
|                           | Other EE-Related Budgets  |                           |   |                                |   |   |  |   |   |                |   |  |  |   |   |                             |
| PGE_SWMEO                 | Statewide Marketing, Education and Outreach<br>Program Total [12] | \$ 7,655,061              | \$ 6,090,704  | \$ 7,620,318                   | \$ -  | \$ -  | \$ -   | \$ -  | \$ -  | \$ 6,710,941   | \$ -  | \$ 6,710,941   | \$ 4,279,982                             | \$ 6,710,941  | \$ -  | \$ 6,710,941                |
| PGE_SWMEC                 |   | \$ 1,590,250              | \$ 909,877  | \$ 1,591,046                   | \$ -  | \$ -  | \$ -   | \$ -  |   | \$ -           | \$ -  | \$ -   | \$ -                                     | \$ -  | \$ -  | \$ -                        |
| PGE_SWMEC                 | Statewide Marketing, Education and Outreach Program [12]          | \$ 6,064,811              | \$ 5,180,827  | \$ 6,029,272                   | \$ -  | \$ -  | \$ -   | \$ -  | \$ -  | \$ 6,710,941   | \$ -  | \$ 6,710,941   | \$ 4,279,982                             | \$ 6,710,941  | \$ -  | \$ 6,710,94                 |
|                           |   |                           |   |                                |   | •   |  |   |   |                |   |  |  |   |   |                             |

#### Notes:

1. "2015 Total Budget with Commitments & Fundshifts" reflects funds available for 2015, from the authorized 2013-2015 Budget, less the spending in 2013 - 2014 from the 2013 - 2015 Budget.

2. "2015 Total Budget Spent" includes spending in 2015 paid from the 2013 - 2015 Budget.

3. "Requested Carry Over of pre-2013 Unspent Funds to 2016" identifies the funds PG&E is requesting to carry over to 2016 as requested in supplemental Advice 3752-G/4905-E –A. In addition to the amounts identified at the subprogram level in column G, PG&E is requesting authorization to shift \$9.9m of pre-2013 unspent funds into the Commercial Deemed Incentive program 2016 budget.

4. The CPUC approved AL 3718-G/4852-E on July 11, 2016, authorizing PG&E to return a total of \$43,024,401.85 in unspent, uncommitted energy efficiency funds from its 2013-2015 program cycle to its customers; PG&E implemented this through a one-time adjustment to its gas and electric EE balancing accounts.

5. "2013-2015 Commitments as of 12/31/15" includes incentive Commitments as of 12/31/15" includes incentive Commitments as of 12/31/2015. Contractual encumbrances are not reflected. BayREN and MCE Carry Over figures represent the level of funds in PG&E's balancing accounts; this may include 2015 BayREN expenses or MCE gas expenses not yet invoiced to or accrued by PG&E as of 12/31/15; the remainder is the amount potentially available for carry over; these may not match MCE or BayREN submissions.

6. 2013-2015 Unspent/Committed Funds, Carryover to 2016" Identifies unspent, committed funds that are carried over into 2016 and augment the 2016 budget, in accordance with D.12-11-015, as follows:

New Financing Offerings: In D. 15-06-008, the Commission ordered that PG&E operate for a minimum of 24 months from the point at which each pilot program enrolls its first loan. The Pilots have begun enrolling loans in 2016 indicating that the pilots will run until at least 2018. New financing pilot subprogram funds collected during 2013 - 2014 period are being carried over to continue to operate during this compliance period.

Funds Transferred to REN and CCA balancing accounts: In D.16-05-004 (petition to modify D.14-10-046), effective May 12, 2016, the Commission authorized for Marin Clean Energy (MCE) an annual budget increase of \$366,080 for the duration of the tenyear rolling portfolio cycle unless and until modified by the Commission. The CPUC approved AL 3718-G/4852-E on July 11, 2016, authorizing PG&E to use unspent 2013-2015 unspent funds to fund the increase in MCE's 2016 budget. Advice Letter 3704-G/4826-E, effective April 29, 2016, authorized for BayREN a one-time budget increase of \$3,700,000 transferred from unspent 2013-2015 cycle EE funds to the 2016 cycle.

Marin Clean Energy: MCE's 2015 authorized gas budget included \$419,000. The Commission authorized a gas budget of \$219,000 in D.14-10-046 and augmented the gas budget by \$200,000 per PG&E Advice 3642-G/4720-E, filed 10/15/2015, approved 10/28/2015. After \$382,818 of gas payments from PG&E to MCE, \$36,182 is potentially available for carryover to 2016.

7. "Pre-2016 unspent/uncommitted funds available for 2017 offset" identifies 2013 – 2015 cycle unspent funds at the program level. The balancing account transfer for \$43m of funds refunded to customers based on Advice Letter 3718-G/4852-E is identified on Row 154. Unspent funds from 2009 and 2010 – 2012 are represented in Column G. Marin Clean Energy: As discussed in this AL, PG&E will record a one-time electric EE balancing account adjustment of \$230k to credit customer rates for unspent 2015-2016 MCE electric funds, once the AL is approved.

8. The Revenue Requirement is set at the Budget approved for Energy Efficiency, and will be funded through credits in the balancing account or collections from customers. A positive balance in the balancing account will impact rates, but will not impact the underlying revenue requirement.

9. "2017 Funds Requested" reflects the collections requested through this advice letter.

10. Advice Letter 3589-G-C/4624-E-C, approved June 29, 2015, effective June 25, 2015 established the Energy Efficiency Financing Balancing Account (EEFBA), and the Credit Enhancement Balance Account (CEBA) and the On-Bill Financing Balancing Account (OBFBA) subaccounts. The \$14 million referenced in cell H57 was transferred to the CEBA subaccount.

11. BayREN and MCE figures generally represent the level of funds in PG&E's balancing accounts and may not match MCE or BayREN submissions.

12. The 2016 SW ME&O Bridge Funding budget (D. 15-08-033) is assumed for 2017 budget per D.16-03-029 since the 2017-2019 Statewide implementer and budget have not yet been decided in a separate Commission proceeding (A.12-08-007 et. al.). The portion of SW ME&O allocated to EE is reflected in PG&E's cost effectiveness calculations.

\$ (1,000,000) \$ 448,487,997

Appendix B.3 – PG&E Budget, Spent, Unspent, Carryove

Supplemental Filed 09/21/16

| New/Existing<br>Program #   | Main Program Name / Sub-Program Name  | Program Type  | Market Sector  | Resource or<br>Non-resource   | Program<br>Status  | Utility Grouping  |
|---|---|---|--|---|--|---|
|   | Residential Energy Efficiency Programs Total  | IOI I O /Otatavida  | Destributed  | D   | Estation   | Decided in Francisco Fift since Decided   |
| PGE21001  |   | IOU Core/Statewide  | Residential  | Resource  | Existing   | Residential Energy Efficiency Programs  |
| PGE21002  |   | IOU Core/Statewide  | Residential  | Resource  | Existing   | Residential Energy Efficiency Program   |
| PGE21003  |   | IOU Core/Statewide  | Residential  | Resource  | Existing   | Residential Energy Efficiency Programs  |
| PGE21004  |   | IOU Core/Statewide  | Residential  | Resource  | Revised  | Residential Energy Efficiency Programs  |
| PGE21005  |   | IOU Core/Statewide  | Residential  | Resource  | Existing   | Residential Energy Efficiency Programs  |
| PGE21006  |   | IOU Core/Statewide  | Residential  | Resource  | Revised  | Residential Energy Efficiency Programs  |
| PGE210010   |   | IOU Core/Statewide  | Residential  | Resource  | New  | Residential Energy Efficiency Programs  |
| PGE2101   | Commercial Programs Total   | 1011.0 (0)  |  | -   |  | 0 :15 5": 5   |
| PGE21011  | Commercial Calculated Incentives  | IOU Core/Statewide  | Commercial   | Resource  | Existing   | Commercial Energy Efficiency Program  |
| PGE211025   |   | IOU Core/Statewide  | Commercial   | Resource  | Existing   | Commercial Energy Efficiency Program  |
| PGE21012  |   | IOU Core/Statewide  | Commercial   | Resource  | Existing   | Commercial Energy Efficiency Program  |
| PGE21013  |   | IOU Core/Statewide  | Commercial   | Non-Resource  | Existing   | Commercial Energy Efficiency Program  |
| PGE21014  |   | IOU Core/Statewide  | Commercial   | Resource  | Existing   | Commercial Energy Efficiency Program  |
| PGE21015  |   | IOU Core/Statewide  | Commercial   | Resource  | Existing   | Commercial Energy Efficiency Program  |
| PGE2103   | Agricultural Programs Total   | IOLI Cara/Ctatamida   | A mai as alternal  | Danauraa  | Fulation   | Agricultural Engage Efficiency Decago   |
| PGE21031  | Agricultural Calculated Incentives  | IOU Core/Statewide  | Agricultural   | Resource  | Existing   | Agricultural Energy Efficiency Programs   |
| PGE21032  |   | IOU Core/Statewide  | Agricultural   | Resource  | Existing   | Agricultural Energy Efficiency Programs   |
| PGE21033  |   | IOU Core/Statewide  | Agricultural   | Non-Resource  | Existing   | Agricultural Energy Efficiency Programs   |
| PGE21034  |   | IOU Core/Statewide  | Agricultural   | Resource  | Existing   | Agricultural Energy Efficiency Programs   |
| PGE2102   | Industrial Programs Total   | 1011.0  | <del>                                     </del>   |   |  |   |
| PGE21021  | Industrial Calculated Incentives  | IOU Core/Statewide  | Industrial   | Resource  | Existing   | Industrial Energy Efficiency Programs   |
| PGE21022  |   | IOU Core/Statewide  | Industrial   | Resource  | Existing   | Industrial Energy Efficiency Programs   |
| PGE21023  |   | IOU Core/Statewide  | Industrial   | Non-Resource  | Existing   | Industrial Energy Efficiency Programs   |
| PGE21024  |   | IOU Core/Statewide  | Industrial   | Resource  | Existing   | Industrial Energy Efficiency Programs   |
| PGE21030  |   | IOU Core/Statewide  | Industrial   | Resource  | New  | Industrial Energy Efficiency Programs   |
| PGE2104   | Lighting Programs Total   |   | ļ  |   |  |   |
| PGE21041  |   | IOU Core/Statewide  | Residential  | Resource  | Revised  | Residential Energy Efficiency Programs  |
| PGE21042  |   | IOU Core/Statewide  | Cross-Cutting  | Non-Resource  | Existing   | Commercial Energy Efficiency Programs   |
| PGE21043  | Lighting Market Transformation  | IOU Core/Statewide  | Cross-Cutting  | Non-Resource  | Existing   | Commercial Energy Efficiency Programs   |
| PGE2105   | Codes & Standards Programs Total  |   |  |   |  |   |
| PGE21051  | Building Codes Advocacy   | IOU Core/Statewide  | Cross-Cutting  | Resource  | Existing   | Codes and Standards Programs  |
| PGE21052  | Appliance Standards Advocacy  | IOU Core/Statewide  | Cross-Cutting  | Non-Resource  | Revised  | Codes and Standards Programs  |
| PGE21053  | Compliance Improvement  | IOU Core/Statewide  | Cross-Cutting  | Non-Resource  | Existing   | Codes and Standards Programs  |
| PGE21054  | Reach Codes   | IOU Core/Statewide  | Cross-Cutting  | Non-Resource  | Existing   | Codes and Standards Programs  |
| PGE21055  |   | IOU Core/Statewide  | Cross-Cutting  | Non-Resource  | Existing   | Codes and Standards Programs  |
| PGE21056  |   | IOU Core/Statewide  | Cross-Cutting  | Non-Resource  | New  | Codes and Standards Programs  |
| PGE2106   | Emerging Technologies Programs Total  |   | J  |   |  |   |
| PGE21061  | Technology Development Support  | IOU Core/Statewide  | Cross-Cutting  | Non-Resource  | Existing   | Emerging Technologies Programs  |
| PGE21062  |   | IOU Core/Statewide  | Cross-Cutting  | Non-Resource  | Existing   | Emerging Technologies Programs  |
| PGE21063  | Technology Introduction Support   | IOU Core/Statewide  | Cross-Cutting  | Non-Resource  | Existing   | Emerging Technologies Programs  |
|   | •,  |   |  |   |  | <u> </u>  |
| PGE2107   | Workforce Education & Training Programs Total   |   |  |   |  |   |
| PGE21071  | Centergies  | IOU Core/Statewide  | Cross-Cutting  | Non-Resource  | Existing   | Workforce Education & Training Program  |
| PGE21072  | Connections   | IOU Core/Statewide  | Cross-Cutting  | Non-Resource  | Existing   | Workforce Education & Training Program  |
| PGE21073  | Strategic Planning  | IOU Core/Statewide  | Cross-Cutting  | Non-Resource  | Existing   | Workforce Education & Training Program  |
|   | Statewide DSM Coordination & Integration  |   |  |   |  |   |
| PGE2108   | Program Total   |   |  |   |  |   |
| PGE21081  | Statewide DSM Coordination & Integration  | IOU Core/Statewide  | Cross-Cutting  | Non-Resource  | Existing   | Statewide DSM Coordination & Integration Pro  |
| PGE2109   | Financing Programs Total  |   |  |   |  |   |
| PGE21091  | On-Bill Financing (excludes Loan Pool)  | IOU Core/Statewide  | Cross-Cutting  | Non-Resource  | Existing   | Financing Programs  |
| PGE21092  |   | IOU Core/Statewide  | Cross-Cutting  | Non-Resource  | Existing   | Financing Programs  |
| PGE21093  | New Financing Offerings [10]  | IOU Core/Statewide  |  | Non-Resource  |  | Financing Programs  |
|   | On Bill Financing Alternative Pathway   | IOU Core/Statewide  |  | Non-Resource  |  | Financing Programs  |
|   | Third-Party Programs (Competitvely Bid) Total [2  |   |  |   |  |   |
|   | Residential Third Party Programs SubTotal   |   |  |   |  |   |
|   | California New Homes Multifamily  | Third/Local Party   | Residential  | Resource  | Existing   | Residential Third Party Programs  |
| PGE21008  | Enhance Time Delay Relay  | Third/Local Party   | Residential  | Resource  | Existing   | Residential Third Party Programs  |
|   | Direct Install for Manufactured and Mobile Homes  | Third/Local Party   | Residential  | Resource  | Existing   | Residential Third Party Programs  |
|   | RSG The Smarter Water Heater  | Third/Local Party   | Residential  | Resource  | Closed   | Residential Third Party Programs  |
|   | Residential Energy Fitness Program  | Third/Local Party   | Residential  | Resource  | New  | Residential Third Party Programs  |
| PGE2101   | Commercial Third Party Programs SubTotal  | *** ** **   | 1  |   |  |   |
|   | Monitoring-Based Persistence Commissioning  | Third/Local Party   | Commercial   | Resource  | Closed   | Commercial Third Party Programs   |
|   | LodgingSavers   | Third/Local Party   | Commercial   | Resource  | Closed   | Commercial Third Party Programs   |
|   | School Energy Efficiency  | Third/Local Party   | Commercial   | Resource  | Existing   | Commercial Third Party Programs   |
| PGE210112   | Energy Fitness Program  | Third/Local Party   | Commercial   | Resource  | Closed   | Commercial Third Party Programs   |
| PGE210113   |   | Third/Local Party   | Commercial   | Resource  | Closed   | Commercial Third Party Programs   |
|   |   | Third/Local Party   | Commercial   | Resource  | Closed   | Commercial Third Party Programs   |
| PGE210113   |   | THIIU/LUCAL FAILY   |  | Resource  | Closed   | Commercial Third Party Programs   |
| PGE210113<br>PGE210114<br>PGE210115   | RightLights   |   | Commercial   |   |  |   |
| PGE210113<br>PGE210114<br>PGE210115<br>PGE210116  | RightLights Small Business Commercial Comprehensive   | Third/Local Party   | Commercial<br>Commercial   | Resource  | Closed   | Commercial Third Party Programs   |
| PGE210113<br>PGE210114<br>PGE210115<br>PGE210116<br>PGE210117   | RightLights Small Business Commercial Comprehensive Energy-Efficient Parking Garage   | Third/Local Party Third/Local Party   |  | Resource  | Closed<br>Existing   | Commercial Third Party Programs  Commercial Third Party Programs  |
| PGE210113<br>PGE210114<br>PGE210115<br>PGE210116<br>PGE210117<br>PGE210118  | RightLights Small Business Commercial Comprehensive Energy-Efficient Parking Garage Retail Energy Efficiency  | Third/Local Party Third/Local Party Third/Local Party   | Commercial<br>Commercial   | Resource<br>Resource  | Existing   | Commercial Third Party Programs   |
| PGE210113<br>PGE210114<br>PGE210115<br>PGE210116<br>PGE210117<br>PGE210118<br>PGE210119   | RightLights Small Business Commercial Comprehensive Energy-Efficient Parking Garage Retail Energy Efficiency LED Accelerator  | Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party   | Commercial<br>Commercial<br>Commercial   | Resource<br>Resource<br>Resource  | Existing<br>Existing   | Commercial Third Party Programs Commercial Third Party Programs   |
| PGE210113<br>PGE210114<br>PGE210115<br>PGE210116<br>PGE210117<br>PGE210118<br>PGE210119   | RightLights Small Business Commercial Comprehensive Energy-Efficient Parking Garage Retail Energy Efficiency LED Accelerator Monitoring-Based Commissioning   | Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party   | Commercial Commercial Commercial Commercial  | Resource<br>Resource<br>Resource<br>Resource  | Existing<br>Existing<br>Closed   | Commercial Third Party Programs<br>Commercial Third Party Programs<br>Commercial Third Party Programs   |
| PGE210113<br>PGE210114<br>PGE210115<br>PGE210116<br>PGE210117<br>PGE210118<br>PGE210119<br>PGE210120  | RightLights Small Business Commercial Comprehensive Energy-Efficient Parking Garage Retail Energy Efficiency LED Accelerator Monitoring-Based Commissioning Casino Green  | Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party   | Commercial Commercial Commercial Commercial Commercial   | Resource Resource Resource Resource Resource  | Existing Existing Closed Closed  | Commercial Third Party Programs<br>Commercial Third Party Programs<br>Commercial Third Party Programs<br>Commercial Third Party Programs  |
| PGE210113 PGE210114 PGE210116 PGE210116 PGE210117 PGE210118 PGE210119 PGE210120 PGE210122 PGE210123   | RightLights Small Business Commercial Comprehensive Energy-Efficient Parking Garage Retail Energy Efficiency LED Accelerator Monitoring-Based Commissioning Casino Green Healthcare Energy Efficiency Program   | Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party   | Commercial Commercial Commercial Commercial Commercial Commercial  | Resource Resource Resource Resource Resource Resource Resource  | Existing Existing Closed Closed Existing   | Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs   |
| PGE210113<br>PGE210114<br>PGE210115<br>PGE210116<br>PGE210117<br>PGE210119<br>PGE210120<br>PGE210122<br>PGE210123<br>PGE210123  | RightLights Small Business Commercial Comprehensive Energy-Efficient Parking Garage Retail Energy Efficiency LED Accelerator Monitoring-Based Commissioning Casino Green Healthcare Energy Efficiency Program Ozone Laundry Energy Efficiency   | Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party   | Commercial Commercial Commercial Commercial Commercial Commercial Commercial   | Resource Resource Resource Resource Resource Resource Resource Resource   | Existing Existing Closed Closed Existing Closed  | Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs   |
| PGE210113 PGE210114 PGE210115 PGE210116 PGE210117 PGE210118 PGE210119 PGE210120 PGE210122 PGE210124 PGE210124 PGE210125   | RightLights Small Business Commercial Comprehensive Energy-Efficient Parking Garage Retail Energy Efficiency LED Accelerator Monitoring-Based Commissioning Casino Green Healthcare Energy Efficiency Program Ozone Laundry Energy Efficiency California Preschool Energy Efficiency Program  | Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party   | Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial  | Resource Resource Resource Resource Resource Resource Resource Resource Resource  | Existing Existing Closed Closed Existing Closed Closed Closed  | Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs   |
| PGE210113 PGE210114 PGE210115 PGE210116 PGE210117 PGE210118 PGE210119 PGE210120 PGE210122 PGE210124 PGE210124 PGE210125   | RightLights Small Business Commercial Comprehensive Energy-Efficient Parking Garage Retail Energy Efficiency LED Accelerator Monitoring-Based Commissioning Casino Green Healthcare Energy Efficiency Program Ozone Laundry Energy Efficiency California Preschool Energy Efficiency Program K-12 Private Schools and Colleges Audit Retro  | Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party   | Commercial Commercial Commercial Commercial Commercial Commercial Commercial   | Resource Resource Resource Resource Resource Resource Resource Resource   | Existing Existing Closed Closed Existing Closed  | Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs   |
| PGE210113 PGE210114 PGE210115 PGE210116 PGE210117 PGE210119 PGE210119 PGE210120 PGE210122 PGE210123 PGE210124 PGE210125 PGE210126   | RightLights Small Business Commercial Comprehensive Energy-Efficient Parking Garage Retail Energy Efficiency LED Accelerator Monitoring-Based Commissioning Casino Green Healthcare Energy Efficiency Program Ozone Laundry Energy Efficiency California Preschool Energy Efficiency Program K-12 Private Schools and Colleges Audit Retro Innovative Designs for Energy Efficiency Approaches  | Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party   | Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial   | Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource                                     | Existing Existing Closed Closed Existing Closed Existing Closed Closed Existing                              | Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs   |
| PGE210113 PGE210114 PGE210115 PGE210116 PGE210117 PGE210119 PGE210119 PGE210120 PGE210122 PGE210124 PGE210126 PGE210126 PGE210126   | RightLights Small Business Commercial Comprehensive Energy-Efficient Parking Garage Retail Energy Efficiency LED Accelerator Monitoring-Based Commissioning Casino Green Healthcare Energy Efficiency Program Ozone Laundry Energy Efficiency California Preschool Energy Efficiency Program K-12 Private Schools and Colleges Audit Retro Innovative Designs for Energy Efficiency Approaches (IDEEA)  | Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party                   | Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial                       | Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource                   | Existing Existing Closed Closed Existing Closed Existing Closed Existing Existing Existing                   | Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs   |
| PGE210113 PGE210114 PGE210115 PGE210116 PGE210116 PGE210117 PGE210119 PGE210120 PGE210122 PGE210123 PGE210124 PGE210125 PGE210126 PGE210126 PGE210127 PGE210127           | RightLights Small Business Commercial Comprehensive Energy-Efficient Parking Garage Retail Energy Efficiency LED Accelerator Monitoring-Based Commissioning Casino Green Healthcare Energy Efficiency Program Ozone Laundry Energy Efficiency California Preschool Energy Efficiency Program K-12 Private Schools and Colleges Audit Retro Innovative Designs for Energy Efficiency Approaches (IDEEA) Industrial Compressed Air Program              | Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party | Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial                       | Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource          | Existing Existing Closed Closed Existing Closed Existing Closed Existing Existing Existing Existing          | Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs |
| PGE210113 PGE210114 PGE210115 PGE210116 PGE210117 PGE210119 PGE210120 PGE210122 PGE210123 PGE210124 PGE210125 PGE210126 PGE210126 PGE210127 PGE210127 PGE210128           | RightLights Small Business Commercial Comprehensive Energy-Efficient Parking Garage Retail Energy Efficiency LED Accelerator Monitoring-Based Commissioning Casino Green Healthcare Energy Efficiency Program Ozone Laundry Energy Efficiency California Preschool Energy Efficiency Program K-12 Private Schools and Colleges Audit Retro Innovative Designs for Energy Efficiency Approaches (IDEEA) Industrial Compressed Air Program Nexant AERCx | Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party | Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial | Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource | Existing Existing Closed Closed Existing Closed Existing Closed Existing Existing Existing Existing Existing | Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs |
| PGE210113 PGE210114 PGE210115 PGE210116 PGE210117 PGE210117 PGE210119 PGE210120 PGE210122 PGE210123 PGE210124 PGE210125 PGE210126 PGE210126 PGE210127 PGE210128 PGE210129 | RightLights Small Business Commercial Comprehensive Energy-Efficient Parking Garage Retail Energy Efficiency LED Accelerator Monitoring-Based Commissioning Casino Green Healthcare Energy Efficiency Program Ozone Laundry Energy Efficiency California Preschool Energy Efficiency Program K-12 Private Schools and Colleges Audit Retro Innovative Designs for Energy Efficiency Approaches (IDEEA) Industrial Compressed Air Program              | Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party Third/Local Party | Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial Commercial                       | Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource          | Existing Existing Closed Closed Existing Closed Existing Closed Existing Existing Existing Existing          | Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs Commercial Third Party Programs |

| -               | 13-2015 Total<br>norized Budget     | -               | 13-2015 Total<br>unds Shifts   | Au              | 013-2015 Total<br>thorized Budget<br>ter Funds Shifts |                 | ESS: 2013-2014<br>Expenditures   | _               | 013-2015 Funds<br>ailable for 2015 |
|-----------------|-------------------------------------|-----------------|--------------------------------|-----------------|---|-----------------|----------------------------------|-----------------|------------------------------------|
| \$              | 178,560,850                         | \$              | 11,900,279                     | \$              | 190,461,129   | \$              | 106,476,327                      | \$              | 83,984,802                         |
| \$              | 38,301,793                          | \$              | 10,048,972                     | \$              | 48,350,765  | \$              | 24,715,195                       | \$              | 23,635,570                         |
| \$              | 54,585,790                          | \$              | 953,471                        | \$              | 55,539,261  | \$              | 36,680,504                       | \$              | 18,858,757                         |
| \$              | 7,182,735<br>42,981,215             | \$              | (3,256,727)<br>2,317,640       | \$              | 3,926,008<br>45,298,855                               | \$              | 2,403,427<br>24,330,904          | \$              | 1,522,581<br>20,967,951            |
| \$              | 9,676,679                           | \$              | 2,143,832                      | \$              | 11,820,511  | \$              | 5,989,970                        | \$              | 5,830,541                          |
| \$              | 25,832,638                          | \$              | (306,909)                      | \$              | 25,525,729  | \$              | 12,356,327                       | \$              | 13,169,401                         |
| \$              | -                                   | \$              | -                              | \$              | -   | \$              | -                                | \$              |                                    |
| <b>\$</b>       | <b>202,159,831</b><br>63,402,502    | <b>\$</b>       | <b>12,061,999</b><br>1,685,377 | <b>\$</b>       | <b>214,221,830</b><br>65,087,879                      | <b>\$</b>       | <b>129,424,453</b><br>40,984,845 | <b>\$</b>       | <b>84,797,377</b><br>24,103,034    |
| \$              | 25,021,103                          | \$              | 1,551,676                      | \$              | 26,572,779  | \$              | 16.190.688                       | \$              | 10,382,091                         |
| \$              | 52,096,312                          | \$              | -                              | \$              | 52,096,312  | \$              | 28,951,955                       | \$              | 23,144,357                         |
| \$              | 1,403,550                           | \$              | -                              | \$              | 1,403,550   | \$              | 617,946                          | \$              | 785,604                            |
| \$              | 15,311,342<br>44,925,022            | \$              | 8,824,946                      | \$              | 15,311,342  | \$              | 9,802,394<br>32,876,624          | \$              | 5,508,948<br>20,873,344            |
| \$              | 55,095,650                          | \$              | (8,217,299)                    | \$              | 53,749,968<br><b>46,878,351</b>                       | \$              | 28,324,781                       | \$              | 18,553,570                         |
| \$              | 27,592,425                          | \$              | (2,823,451)                    | \$              | 24,768,974  | \$              | 15,325,508                       | \$              | 9,443,466                          |
| \$              | 11,294,635                          | \$              | (2,776,403)                    | \$              | 8,518,231   | \$              | 5,888,855                        | \$              | 2,629,376                          |
| \$              | 1,479,091                           | \$              | (0.047.445)                    | \$              | 1,479,091   | \$              | 444,586                          | \$              | 1,034,505                          |
| \$<br><b>\$</b> | 14,729,500<br>47,879,827            | \$<br><b>\$</b> | (2,617,445)<br>(12,181,973)    | \$<br><b>\$</b> | 12,112,055<br><b>35,697,854</b>                       | \$              | 6,665,832<br><b>20,801,421</b>   | \$<br><b>\$</b> | 5,446,223<br><b>14,896,434</b>     |
| \$              | 35,256,239                          | \$              | (9,594,134)                    | \$              | 25,662,105  | \$              | 15,609,503                       | \$              | 10,052,601                         |
| \$              | 2,927,023                           | \$              | -                              | \$              | 2,927,023   | \$              | 2,927,793                        | \$              | (770)                              |
| \$              | 1,326,964                           | \$              | -                              | \$              | 1,326,964   | \$              | 520,501                          | \$              | 806,463                            |
| \$              | 8,369,601                           | \$              | (2,587,839)                    | \$              | 5,781,762   | \$              | 1,743,623                        | \$              | 4,038,139                          |
| \$<br><b>\$</b> | 34,993,780                          | \$<br><b>\$</b> | 1,072,223                      | \$<br><b>\$</b> | 36,066,003  | \$<br><b>\$</b> | 22,067,231                       | \$<br><b>\$</b> | 13,998,772                         |
| \$              | 28,121,741                          | \$              | 1,072,223                      | \$              | 29,193,964  | \$              | 16,212,715                       | \$              | 12,981,250                         |
| \$              | 4,881,399                           | \$              | -                              | \$              | 4,881,399   | \$              | 5,531,814                        | \$              | (650,415)                          |
| \$              | 1,990,641                           | \$              |                                | \$              | 1,990,641   | \$              | 322,703                          | \$              | 1,667,938                          |
| <b>\$</b>       | <b>28,168,711</b><br>10,321,974     | <b>\$</b>       | <b>700,000</b><br>100.000      | <b>\$</b>       | <b>28,868,711</b><br>10,421,974                       | <b>\$</b>       | <b>13,482,324</b><br>2,219,498   | <b>\$</b>       | <b>15,386,387</b><br>8,202,476     |
| \$              | 8,098,594                           | \$              | 350,000                        | \$              | 8,448,594   | \$              | 5,150,381                        | \$              | 3,298,213                          |
| \$              | 5,197,075                           | \$              | 100,000                        | \$              | 5,297,075   | \$              | 4,344,987                        | \$              | 952,088                            |
| \$              | 1,804,282                           | \$              | 100,000                        | \$              | 1,904,282   | \$              | 164,072                          | \$              | 1,740,210                          |
| \$              | 2,746,786                           | \$              | 50,000                         | \$              | 2,796,786   | \$              | 1,603,386                        | \$              | 1,193,401                          |
| \$<br><b>\$</b> | 18,543,451                          | \$<br><b>\$</b> | -                              | \$              | 18,543,451  | \$ <b>\$</b>    | 7,262,080                        | \$ <b>\$</b>    | 11,281,370                         |
| \$              | 1,321,390                           | \$              | -                              | \$              | 1,321,390   | \$              | 930,025                          | \$              | 391,364                            |
| \$              | 9,007,727                           | \$              | -                              | \$              | 9,007,727   | \$              | 4,223,770                        | \$              | 4,783,957                          |
| \$              | 8,214,334                           | \$              | -                              | \$              | 8,214,334   | \$              | 2,108,285                        | \$              | 6,106,050                          |
|                 | 20 022 704                          |                 | _                              |                 | 20 022 704  |                 | 22 245 000                       |                 | 42 700 005                         |
| <b>\$</b><br>\$ | <b>36,922,791</b><br>28,577,946     | <b>\$</b>       | <del></del>                    | <b>\$</b>       | <b>36,922,791</b><br>28,577,946                       | <b>\$</b>       | <b>23,215,906</b><br>17,731,566  | <b>\$</b>       | <b>13,706,885</b><br>10,846,380    |
| \$              | 6,403,901                           | \$              | -                              | \$              | 6,403,901   | \$              | 4,153,429                        | \$              | 2,250,472                          |
| \$              | 1,940,944                           | \$              | -                              | \$              | 1,940,944   | \$              | 1,330,911                        | \$              | 610,033                            |
|                 |                                     |                 |                                |                 |   |                 |                                  |                 |                                    |
| <b>\$</b>       | 2,103,757                           | <b>\$</b>       |                                | <b>\$</b>       | <b>2,103,757</b><br>2,103,757                         | <b>\$</b>       | 998,352                          | <b>\$</b>       | <b>1,105,405</b><br>1,105,405      |
| \$              | 2,103,757<br><b>47,137,427</b>      | \$              |                                | \$              | 47,137,427  | \$              | 998,352<br><b>9,182,556</b>      | \$              | 37,954,871                         |
| \$              | 9,891,554                           | \$              | -                              | \$              | 9,891,554   | \$              | 5,978,508                        | \$              | 3,913,046                          |
| \$              | 6,063,407                           | \$              | -                              | \$              | 6,063,407   | \$              | 525,224                          | \$              | 5,538,183                          |
| \$              | 31,182,466                          | \$              | -                              | \$              | 31,182,466  | \$              | 2,678,824                        | \$              | 28,503,642                         |
| \$              | 269,047,102                         | •               | (13,635,928)                   | \$<br><b>\$</b> | 255,411,174   | \$<br><b>\$</b> | 156,038,073                      | \$<br><b>\$</b> | 99,373,101                         |
| \$              | 23,277,674                          | \$              | - (10,000,020)                 | \$              | 23,277,674  | \$              | 13,995,514                       | \$              | 9,282,160                          |
| \$              | 10,351,492                          | \$              | -                              | \$              | 10,351,492  | \$              | 6,597,269                        | \$              | 3,754,223                          |
| \$              | 3,138,444                           | \$              | -                              | \$              | 3,138,444   | \$              | 1,464,114                        | \$              | 1,674,330                          |
| \$              | 9,243,631<br>544,106                | \$              | <del>.</del>                   | \$              | 9,243,631<br>544,106                                  | \$              | 5,493,274<br>440,857             | \$              | 3,750,358<br>103,249               |
| \$              | -                                   | \$              | -                              | \$              | -   | \$              | -                                | \$              | -                                  |
| \$              | 137,845,134                         | \$              | (10,000,000)                   | \$              | 127,845,134   | \$              | 81,901,942                       | \$              | 45,943,193                         |
| \$              | 1,760,652                           | \$              | -                              | \$              | 1,760,652   | \$              | 2,492,442                        | \$              | (731,790)                          |
| \$              | 11,587,148<br>8,641,930             | \$              | -                              | \$              | 11,587,148<br>8,641,930                               | \$              | 9,798,604<br>5,133,970           | \$              | 1,788,544                          |
| \$              | 8,367,127                           | \$              |                                | \$              | 8,367,127   | \$              | 4,668,711                        | \$              | 3,507,961<br>3,698,416             |
| \$              | 3,746,378                           | \$              | -                              | \$              | 3,746,378   | \$              | 2,645,674                        | \$              | 1,100,704                          |
| \$              | 14,710,083                          | \$              | -                              | \$              | 14,710,083  | \$              | 9,524,667                        | \$              | 5,185,416                          |
| \$              | 4,696,483                           | \$              | -                              | \$              | 4,696,483   | \$              | 1,698,980                        | \$              | 2,997,504                          |
| \$              | 939,015<br>3,835,953                | \$              |                                | \$              | 939,015<br>3,835,953                                  | \$              | 386,611<br>4,275,470             | \$              | 552,404<br>(439,517)               |
| \$              | 4,642,494                           | \$              | -                              | \$              | 4,642,494   | \$              | 5,290,646                        | \$              | (648,152)                          |
| \$              | 586,884                             | \$              | -                              | \$              | 586,884   | \$              | 505,470                          | \$              | 81,414                             |
| \$              | 3,784,011                           | \$              | -                              | \$              | 3,784,011   | \$              | 2,103,560                        | \$              | 1,680,451                          |
| \$              | 3,726,323<br>1,056,392              | \$              | -                              | \$              | 3,726,323<br>1,056,392                                | \$              | 2,452,216<br>341,439             | \$              | 1,274,107<br>714,953               |
| \$              | 1,056,392                           | \$              | -                              | \$              | 1,056,392<br>1,173,768                                | \$              | 341,439                          | \$              | 833,294                            |
| \$              | 3,540,038                           | \$              | -                              | \$              | 3,540,038   | \$              | 1,884,843                        | \$              | 1,655,196                          |
|                 |                                     |                 |                                |                 |   |                 |                                  |                 |                                    |
| \$              | 11,844,521                          | \$              | (8,000,000)                    | \$              | 3,844,521   | \$              | 1,099,929                        | \$              | 2,744,592                          |
| •               |                                     |                 |                                |                 | 1,894,532   | \$              | 845,743                          | \$              | 1,048,790                          |
| \$              | 1,894,532                           | \$              | <u> </u>                       | \$              |   | _               |                                  | _               |                                    |
| \$<br>\$        | 1,894,532<br>1,901,780<br>1,566,797 | \$              | -<br>-<br>-                    | \$              | 1,901,780<br>1,566,797                                | \$ \$           | 311,641<br>454,016               | \$              | 1,590,139<br>1,112,781             |

|                 | 3-2015 Budget<br>pent in 2015   |                 | re 2013-2014<br>rryover spent<br>in 2015 | To              | otal Spending<br>in 2015        |
|-----------------|---------------------------------|-----------------|--|-----------------|---------------------------------|
| \$              | 83,984,802                      | \$              | 1,735,367                                | \$              | 85,720,169                      |
| \$              | 23,635,570                      | \$              | -  | \$              | 23,635,570                      |
| \$              | 18,858,757                      | \$              | (1,380)                                  | \$              | 18,857,377                      |
| \$              | 1,522,581                       | \$              | -  | \$              | 1,522,581<br>20,967,951         |
| \$              | 20,967,951<br>5,830,541         | \$              | 1,736,747                                | \$              | 7,567,288                       |
| \$              | 13,169,401                      | \$              | -  | \$              | 13,169,401                      |
| \$              | -                               | \$              | -  | \$              | -                               |
| \$              | 84,797,377                      | \$              | 894,741                                  | \$              | 85,692,118                      |
| \$              | 24,440,383<br>10,533,625        | \$              | 741,637<br>178,701                       | \$              | 25,182,020<br>10,712,326        |
| \$              | 23,786,931                      | \$              | (25,597)                                 | \$              | 23,761,334                      |
| \$              | 1,126,045                       | \$              | -  | \$              | 1,126,045                       |
| \$              | 6,107,525                       | \$              | -  | \$              | 6,107,525                       |
| \$<br><b>\$</b> | 18,802,867<br><b>18,553,570</b> | \$<br><b>\$</b> | 86,492                                   | \$<br><b>\$</b> | 18,802,867<br><b>18,640,062</b> |
| \$              | 8,304,778                       | \$              | 87,746                                   | \$              | 8,392,524                       |
| \$              | 4,804,403                       | \$              | (1,254)                                  | \$              | 4,803,149                       |
| \$              | 164,253                         | \$              | -  | \$              | 164,253                         |
| \$              | 5,280,136                       | \$              | -<br>ECO EO4                             | \$              | 5,280,136                       |
| <b>\$</b>       | <b>12,571,310</b><br>9,520,724  | <b>\$</b>       | <b>562,591</b> 566,510                   | <b>\$</b>       | 13,133,901<br>10,087,235        |
| \$              | 1,275,032                       | \$              | (3,920)                                  | \$              | 1,271,112                       |
| \$              | 498,997                         | \$              | -  | \$              | 498,997                         |
| \$              | 1,276,557                       | \$              | -  | \$              | 1,276,557                       |
| \$              | - 44 000 400                    | \$              | -  | \$              | - 44 000 400                    |
| <b>\$</b>       | <b>11,882,102</b> 10,718,482    | <b>\$</b>       |  | <b>\$</b>       | <b>11,882,102</b> 10,718,482    |
| \$              | 912,958                         | \$              | -  | \$              | 912,958                         |
| \$              | 250,663                         | \$              | -  | \$              | 250,663                         |
| \$              | 12,781,513                      | \$              | -  | \$              | 12,781,513                      |
| \$              | 3,296,640<br>5,129,082          | \$              | -  | \$              | 3,296,640<br>5,129,082          |
| \$              | 2,776,489                       | \$              |  | \$              | 2,776,489                       |
| \$              | 669,053                         | \$              | -  | \$              | 669,053                         |
| \$              | 910,251                         | \$              | -  | \$              | 910,251                         |
| \$              | 7 007 007                       | \$              | -<br>(22 CE4)                            | \$              | 7 072 277                       |
| <b>\$</b>       | <b>7,997,027</b> 1,220,896      | <b>\$</b>       | (23,651)                                 | <b>\$</b>       | <b>7,973,377</b> 1,220,896      |
| \$              | 3,214,618                       | \$              | (25,393)                                 | \$              | 3,189,225                       |
| \$              | 3,561,513                       | \$              | 1,742                                    | \$              | 3,563,255                       |
| \$              | 10,853,110                      | \$              | -  | \$              | 10,853,110                      |
| \$              | 7,934,272                       | \$              | -  | \$              | 7,934,272                       |
| \$              | 2,094,267<br>824,571            | \$              | -  | \$              | 2,094,267<br>824,571            |
| \$              | (16,299)                        | \$              | _  | \$              | (16,299)                        |
| \$              | (16,299)                        | \$              | -  | \$              | (16,299)                        |
| \$              | 8,205,515                       | \$              | -  | \$              | 8,205,515                       |
| \$              | 4,010,097                       | \$              | -  | \$              | 4,010,097                       |
| \$              | 1,391,053<br>2,804,365          | \$              | -  | \$              | 1,391,053<br>2,804,365          |
| \$              | 2,004,303                       | \$              | -  | \$              | 2,004,303                       |
| \$              | 81,475,468                      | \$              | 171,206                                  | \$              | 81,646,675                      |
| \$              | 9,596,381                       | \$              | -  | \$              | 9,596,381                       |
| \$              | 2,289,801<br>2,274,467          | \$              | -  | \$              | 2,289,801<br>2,274,467          |
| \$              | 5,018,394                       | \$              |  | \$              | 5,018,394                       |
| \$              | 13,719                          | \$              | -  | \$              | 13,719                          |
| \$              | -                               | \$              | -  | \$              | -                               |
| \$              | 36,508,743                      | \$              | -  | \$              | 36,508,743                      |
| \$              | (555)<br>6,031,971              | \$              | -  | \$              | (555)<br>6,031,971              |
| \$              | 3,653,297                       | \$              | -  | \$              | 3,653,297                       |
| \$              | 871,914                         | \$              | -  | \$              | 871,914                         |
| \$              | 336,521                         | \$              | -  | \$              | 336,521                         |
| \$              | 1,230,837<br>(16,070)           | \$              | -  | \$              | 1,230,837<br>(16,070)           |
| \$              | (9,831)                         | \$              | -  | \$              | (9,831)                         |
| \$              | 2,169,000                       | \$              | -  | \$              | 2,169,000                       |
| \$              | 4,099,974                       | \$              | -  | \$              | 4,099,974                       |
| \$              | 48,111<br>949,805               | \$              | -  | \$              | 48,111                          |
| \$              | 441,363                         | \$              | -  | \$              | 949,805<br>441,363              |
| \$              | (2,216)                         | \$              | -  | \$              | (2,216)                         |
| \$              | (2,506)                         | \$              | -  | \$              | (2,506)                         |
| \$              | 1,079,552                       | \$              | -  | \$              | 1,079,552                       |
| \$              | 25,320                          | \$              | -  | \$              | 25,320                          |
| \$              | 1,644,827<br>504,317            | \$              | -  | \$              | 1,644,827<br>504,317            |
| \$              | 681,424                         | \$              | -  | \$              | 681,424                         |
| \$              | 483,003                         | \$              |  | \$              | 483,003                         |
|                 |                                 |                 |  | _               | ·                               |

# Appendix B.3 – PG&E Budget, Spent, Unspent, Carryove

# Supplemental Filed 09/21/16

| New/Existing<br>Program #   | Main Program Name / Sub-Program Name   | Program Type  | Market Sector   | Resource or<br>Non-resource   | Program<br>Status   | Utility Grouping  |
|---|--|---|---|---|---|---|
|   | McKinstry Laboratory Fume Hoods  | Third/Local Party   | Commercial  | Resource  | Closed  | Commercial Third Party Programs   |
|   | Waypoint Commercial Outreach   | Third/Local Party   | Commercial  | Non-Resource  | Existing  | Commercial Third Party Programs   |
|   | Data Center Air Flow and Temp Optimization SEI Energize Schools Program  | Third/Local Party Third/Local Party   | Commercial<br>Commercial  | Resource<br>Non-Resource  | Existing<br>Existing  | Commercial Third Party Programs Commercial Third Party Programs   |
|   | Mazzetti Dynamic Gas Scavenging System   | Third/Local Party   | Commercial  | Resource  | Closed  | Commercial Third Party Programs   |
|   | Lincus Commercial Mid-Market Program   | Third/Local Party   | Commercial  | Resource  | Existing  | Commercial Third Party Programs   |
|   | Hospitality Program  | Third/Local Party   | Commercial  | Resource  | New   | Commercial Third Party Programs   |
|   | Air Care Plus  | Third/Local Party   | Commercial  | Resource  | Closed  | Commercial Third Party Programs   |
|   | Boiler Energy Efficiency Program   | Third/Local Party   | Commercial  | Resource  | Existing  | Commercial Third Party Programs   |
|   | EnergySmart Grocer   | Third/Local Party   | Commercial  | Resource  | Existing  | Commercial Third Party Programs   |
|   | Enhanced Automation Initiative   | Third/Local Party   | Commercial  | Resource  | Closed  | Commercial Third Party Programs   |
|   | Agricultural Third Party Programs SubTotal   | Third/Level Death   | A   | D   | 011   | A seize diseasel Third Death December   |
|   | Dairy Industry Resource Advantage Pgm Process Wastewater Treatment EM Pgm for Ag Food  | Third/Local Party   | Agricultural  | Resource  | Closed  | Agricultural Third Party Programs   |
| PGE210311   |  | Third/Local Party   | Agricultural  | Resource  | Existing  | Agricultural Third Party Programs   |
| PGE210312   | Dairy and Winery Industry Efficiency Solutions   | Third/Local Party   | Agricultural  | Resource  | New   | Agricultural Third Party Programs   |
| PGE210133   | Staples Low Pressure Irrigation DI   | Third/Local Party   | Agricultural  | Resource  | Closed  | Agricultural Third Party Programs   |
|   | Dairy Energy Efficiency Program  | Third/Local Party   | Agricultural  | Resource  | Closed  | Agricultural Third Party Programs   |
|   | Industrial Refrigeration Performance Plus  | Third/Local Party   | Cross-Cutting   | Resource  | Existing  | Agricultural Third Party Programs   |
|   | Light Exchange Program Wine Industry Efficiency Solutions  | Third/Local Party Third/Local Party   | Agricultural  | Resource  | Closed  | Agricultural Third Party Programs   |
|   | Comprehensive Food Process Audit & Resource  | miiu/Local Party  | Agricultural  | Resource  | Closed  | Agricultural Third Party Programs   |
| PGE21039  | Efficiency Pgm   | Third/Local Party   | Agricultural  | Resource  | Existing  | Agricultural Third Party Programs   |
|   | Industrial Third Party Programs SubTotal Industrial Recommissioning Program  | Third/Local Party   | Industrial  | Resource  | Existing  | Industrial Third Party Programs   |
|   | Light Industrial Energy Efficiency   | Third/Local Party   | Industrial  | Resource  | New   | Industrial Third Party Programs   |
| 200   |  |   |   |   |   |   |
|   | Compressed Air and Vacuum Optimization Program   | Third/Local Party   | Industrial  | Resource  | New   | Industrial Third Party Programs   |
| PGE210213   | Small Petrochemical Energy Efficiency California Wastewater Process Optimization   | Third/Local Party Third/Local Party   | Industrial  | Resource  | New   | Industrial Third Party Programs   |
|   | Energy Efficiency Services for Oil Production  | Third/Local Party Third/Local Party   | Industrial<br>Industrial  | Resource<br>Resource  | Existing<br>Existing  | Industrial Third Party Programs Industrial Third Party Programs   |
|   | Heavy Industry Energy Efficiency Program   | Third/Local Party   | Industrial  | Resource  | Existing  | Industrial Third Party Programs   |
|   | Industrial Compressed Air Program  | Third/Local Party   | Industrial  | Resource  | Closed  | Industrial Third Party Programs   |
|   | Refinery Energy Efficiency Program   | Third/Local Party   | Industrial  | Resource  | Closed  | Industrial Third Party Programs   |
| PGE210135   | Lincus WISE  | Third/Local Party   | Industrial  | Resource  | Existing  | Industrial Third Party Programs   |
| PGE210142   | Ameresco Intelligent Energy Efficiency   | Third/Local Party   | Industrial  | Resource  | Closed  | Industrial Third Party Programs   |
|   | Workforce Education & Training Third Party Programs SubTotal   |   |   |   |   |   |
|   | Builder Energy Code Training   | Third/Local Party   | Cross-Cutting   | Non-Resource  | Closed  | Workforce Education & Training Third Party Programs   |
|   | Green Building Technical Support Services  | Third/Local Party   | Cross-Cutting   | Non-Resource  | Closed  | Workforce Education & Training Third Party Programs   |
|   | Bridges to Energy Sector Opportunities   | Third/Local Party   | Cross-Cutting   | Non-Resource  | Closed  | Workforce Education & Training Third Party Programs   |
|   | Government Partnership Programs Total  | Otata bastitudi anal Basta ankin  | D. I.F.   | D   | Fidedica  | had that have I. Doots a seek to a  |
| PGE2110011<br>PGE2110012  |  | State Institutional Partnership State Institutional Partnership   | Public<br>Public  | Resource<br>Resource  | Existing<br>Existing  | Institutional Partnerships Institutional Partnerships   |
| PGE2110013  |  | State Institutional Partnership   | Public  | Resource  | Existing  | Institutional Partnerships  |
| PGE2110014  | Department of Corrections and Rehabilitation   | State Institutional Partnership   | Public  | Resource  | Existing  | Institutional Partnerships  |
|   | Local Government Energy Action Resources   |   |   |   |   |   |
| PGE2110051  | (LGEAR)  | Local Government Partnership  | Public  | Resource  | Existing  | Master Government Partnership   |
| PGE2110052  | Strategic Energy Resources   | Local Government Partnership  | Public  | Non-Resource  | Existing  | Master Government Partnership   |
| PGE211007   | Association of Monterey Bay Area Governments (AMBAG)   | Local Government Partnership  | Public  | Resource  | Existing  | Government Partnership Programs   |
| PGE211007   | East Bay   | Local Government Partnership  | Public  | Resource  |   |   |
| PGE211010   |  |   |   |   | Existing  | Government Partnership Programs   |
|   | Fresno   | Local Government Partnership  | Public  | Resource  | Existing<br>Existing  | Government Partnership Programs Government Partnership Programs   |
| PGE211011   |  | Local Government Partnership  |   | Resource<br>Resource  |   |   |
| PGE211011<br>PGE211012  | Kern<br>Madera   | Local Government Partnership<br>Local Government Partnership  | Public<br>Public<br>Public  | Resource<br>Resource  | Existing<br>Existing<br>Existing  | Government Partnership Programs<br>Government Partnership Programs<br>Government Partnership Programs   |
| PGE211011<br>PGE211012<br>PGE211013   | Kern<br>Madera<br>Marin County   | Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership  | Public<br>Public<br>Public<br>Public  | Resource<br>Resource<br>Resource<br>Resource  | Existing Existing Existing Existing   | Government Partnership Programs<br>Government Partnership Programs<br>Government Partnership Programs<br>Government Partnership Programs  |
| PGE211011<br>PGE211012<br>PGE211013<br>PGE211014  | Kern<br>Madera<br>Marin County<br>Mendocino/Lake County  | Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership  | Public Public Public Public Public  | Resource Resource Resource Resource Resource  | Existing Existing Existing Existing Existing  | Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs   |
| PGE211011<br>PGE211012<br>PGE211013<br>PGE211014<br>PGE211015   | Kern Madera Marin County Mendocino/Lake County Napa County   | Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership  | Public Public Public Public Public Public Public  | Resource Resource Resource Resource Resource Resource Resource  | Existing Existing Existing Existing Existing Existing Existing  | Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs   |
| PGE211011<br>PGE211012<br>PGE211013<br>PGE211014<br>PGE211015<br>PGE211016  | Kern Madera Marin County Mendocino/Lake County Napa County Redwood Coast   | Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership  | Public Public Public Public Public Public Public Public   | Resource Resource Resource Resource Resource Resource Resource Resource   | Existing Existing Existing Existing Existing Existing Existing Existing   | Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs   |
| PGE211011<br>PGE211012<br>PGE211013<br>PGE211014<br>PGE211015<br>PGE211016<br>PGE211018   | Kern Madera Marin County Mendocino/Lake County Napa County Redwood Coast San Luis Obispo County  | Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership  | Public Public Public Public Public Public Public Public Public  | Resource Resource Resource Resource Resource Resource Resource Resource Resource  | Existing Existing Existing Existing Existing Existing Existing Existing Existing  | Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs   |
| PGE211011<br>PGE211012<br>PGE211013<br>PGE211014<br>PGE211015<br>PGE211016  | Kern Madera Marin County Mendocino/Lake County Napa County Redwood Coast   | Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership<br>Local Government Partnership  | Public Public Public Public Public Public Public Public   | Resource Resource Resource Resource Resource Resource Resource Resource   | Existing Existing Existing Existing Existing Existing Existing Existing   | Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs   |
| PGE211011<br>PGE211012<br>PGE211013<br>PGE211014<br>PGE211015<br>PGE211016<br>PGE211018   | Kern Madera Marin County Mendocino/Lake County Napa County Redwood Coast San Luis Obispo County San Mateo County   | Local Government Partnership<br>Local Government Partnership  | Public Public Public Public Public Public Public Public Public Public Public  | Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource  | Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing   | Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs   |
| PGE211011 PGE211012 PGE211013 PGE211014 PGE211015 PGE211016 PGE211019 PGE211020 PGE211020 PGE211021   | Kern Madera Marin County Mendocino/Lake County Napa County Redwood Coast San Luis Obispo County San Mateo County Santa Barbara Sierra Nevada Sonoma County   | Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership  | Public Public Public Public Public Public Public Public Public Public Public Public Public Public Public Public Public  | Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource   | Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing   | Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs   |
| PGE211011 PGE211012 PGE211013 PGE211014 PGE211015 PGE211016 PGE211019 PGE211020 PGE211021 PGE211022 PGE211023   | Kern Madera Marin County Mendocino/Lake County Napa County Redwood Coast San Luis Obispo County San Mateo County Santa Barbara Sierra Nevada Sonoma County Silicon Valley  | Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership   | Public Public Public Public Public Public Public Public Public Public Public Public Public Public Public Public Public  | Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource Resource  | Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing Existing  | Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs   |
| PGE211011 PGE211012 PGE211013 PGE211014 PGE211015 PGE211016 PGE211019 PGE211020 PGE211020 PGE211022 PGE211022 PGE211024   | Kern Madera Marin County Mendocino/Lake County Napa County Redwood Coast San Luis Obispo County San Mateo County Santa Barbara Sierra Nevada Sonoma County Silicon Valley San Francisco  | Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership  | Public   | Resource   | Existing  | Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs Government Partnership Programs   |
| PGE211011 PGE211012 PGE211013 PGE211014 PGE211015 PGE211016 PGE211019 PGE211020 PGE211020 PGE211021 PGE211022 PGE211023 PGE211023 PGE211024   | Kern Madera Marin County Mendocino/Lake County Napa County Redwood Coast San Luis Obispo County San Mateo County Santa Barbara Sierra Nevada Sonoma County Silicon Valley San Francisco North Valley   | Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership  | Public  | Resource  | Existing   | Government Partnership Programs   |
| PGE211011 PGE211012 PGE211013 PGE211014 PGE211015 PGE211016 PGE211019 PGE211020 PGE211021 PGE211022 PGE211023 PGE211024 PGE211024 PGE211024 PGE211024 PGE211024                     | Kern Madera Marin County Mendocino/Lake County Napa County Redwood Coast San Luis Obispo County San Mateo County Santa Barbara Sierra Nevada Sonoma County Silicon Valley San Francisco North Valley Sutter Buttes   | Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership   | Public                             | Resource                                     | Existing                   | Government Partnership Programs   |
| PGE211011 PGE211012 PGE211013 PGE211014 PGE211015 PGE211016 PGE211018 PGE211019 PGE211020 PGE211021 PGE211022 PGE211023 PGE211024 PGE211026 PGE211026 PGE211027 PGE211027           | Kern Madera Marin County Mendocino/Lake County Napa County Redwood Coast San Luis Obispo County San Mateo County Santa Barbara Sierra Nevada Sonoma County Silicon Valley San Francisco North Valley Sutter Buttes Yolo  | Local Government Partnership   | Public        | Resource                            | Existing | Government Partnership Programs   |
| PGE211011 PGE211012 PGE211013 PGE211014 PGE211015 PGE211016 PGE211019 PGE211020 PGE211021 PGE211022 PGE211023 PGE211024 PGE211024 PGE211024 PGE211024 PGE211024                     | Kern Madera Marin County Mendocino/Lake County Napa County Redwood Coast San Luis Obispo County San Mateo County Santa Barbara Sierra Nevada Sonoma County Silicon Valley San Francisco North Valley Sutter Buttes   | Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership Local Government Partnership   | Public                             | Resource                                     | Existing                   | Government Partnership Programs   |
| PGE211011 PGE211012 PGE211013 PGE211014 PGE211015 PGE211016 PGE211019 PGE211020 PGE211021 PGE211022 PGE211023 PGE211024 PGE211026 PGE211027 PGE211027 PGE211028 PGE211027           | Kern Madera Marin County Mendocino/Lake County Napa County Redwood Coast San Luis Obispo County San Mateo County Santa Barbara Sierra Nevada Sonoma County Silicon Valley San Francisco North Valley Sutter Buttes Yolo Solano   | Local Government Partnership  | Public        | Resource | Existing New New New New                     | Government Partnership Programs                                 |
| PGE211011 PGE211012 PGE211013 PGE211014 PGE211015 PGE211016 PGE211019 PGE211020 PGE211020 PGE211021 PGE211022 PGE211024 PGE211024 PGE211027 PGE211028 PGE211029 PGE211029 PGE211029 | Kern Madera Marin County Mendocino/Lake County Napa County Redwood Coast San Luis Obispo County San Mateo County Santa Barbara Sierra Nevada Sonoma County Silicon Valley San Francisco North Valley Sutter Buttes Yolo Solano Northern San Joaquin Valley Valley Innovative Energy Watch (VIEW) Funds to be returned in rates [4] | Local Government Partnership | Public | Resource | Existing New New New New New                                   | Government Partnership Programs |
| PGE211011 PGE211012 PGE211013 PGE211014 PGE211015 PGE211016 PGE211019 PGE211020 PGE211020 PGE211021 PGE211022 PGE211024 PGE211024 PGE211027 PGE211028 PGE211029 PGE211029 PGE211029 | Kern Madera Marin County Mendocino/Lake County Napa County Redwood Coast San Luis Obispo County San Mateo County Sant Barbara Sierra Nevada Sonoma County Silicon Valley San Francisco North Valley Sutter Buttes Yolo Solano Northem San Joaquin Valley Valley Innovative Energy Watch (VIEW)                                     | Local Government Partnership | Public | Resource | Existing New New New New New                                   | Government Partnership Programs                                 |

|          | 013-2015 Total<br>horized Budget | -           | 13-2015 Total<br>unds Shifts | Au       | 013-2015 Total<br>thorized Budget<br>er Funds Shifts |    | SS: 2013-2014<br>xpenditures |    | 013-2015 Funds<br>vailable for 2015     |
|----------|----------------------------------|-------------|------------------------------|----------|--|----|------------------------------|----|---|
| \$       | 772,550                          | \$          | -                            | \$       | 772,550  | \$ | 262,057                      | \$ | 510,494                                 |
| \$       | 776,602                          | \$          | -                            | \$       | 776,602  | \$ | 462,924                      | \$ | 313,678                                 |
| \$       | 427,066                          | \$          | -                            | \$       | 427,066  | \$ | 148,630                      | \$ | 278,436                                 |
| \$       | 517,735                          | \$          | -                            | \$       | 517,735  | \$ | 523,056                      | \$ | (5,322)                                 |
| \$       | 259,393                          | \$          | _                            | \$       | 259,393  | \$ | 81,860                       | \$ | 177,533                                 |
| \$       | 560,211                          | \$          | _                            | \$       | 560,211  | \$ | 226,566                      | \$ | 333,645                                 |
| \$       | -                                | \$          | _                            | \$       | -  | \$ | -                            | \$ |   |
| \$       | 14,667,304                       | \$          | (2,000,000)                  | \$       | 12,667,304   | \$ | 6,511,740                    | \$ | 6,155,564                               |
| \$       |                                  | \$          | (2,000,000)                  | \$       |  | \$ | 3.629.988                    | \$ | 1.896.072                               |
|          | 5,526,060                        | _           |                              |          | 5,526,060  | _  | -,,                          |    | , , .                                   |
| \$       | 18,218,720                       | \$          | -                            | \$       | 18,218,720   | \$ | 12,666,511                   | \$ | 5,552,209                               |
| \$       | 1,173,769                        | \$          | -                            | \$       | 1,173,769  | \$ | 700,983                      | \$ | 472,786                                 |
| \$       | 31,527,612                       | \$          | -                            | \$       | 31,527,612   | \$ | 21,508,869                   | \$ | 10,018,743                              |
| \$       | 2,501,341                        | \$          | -                            | \$       | 2,501,341  | \$ | 2,710,451                    | \$ | (209,110)                               |
|          |                                  |             |                              |          |  |    |                              |    |   |
| \$       | 2,576,717                        | \$          | -                            | \$       | 2,576,717  | \$ | 1,612,808                    | \$ | 963,909                                 |
| \$       | -                                | \$          |                              | \$       |  | \$ | -                            | \$ | -                                       |
| \$       | 2,494,604                        | \$          |                              | \$       | 2,494,604  | \$ | 1,338,752                    | \$ | 1,155,851                               |
| \$       | 1,172,283                        | \$          | -                            | \$       | 1,172,283  | \$ | 609,883                      | \$ | 562,401                                 |
| \$       | 4,407,171                        | \$          | -                            | \$       | 4,407,171  | \$ | 2,271,483                    | \$ | 2,135,688                               |
| \$       | 2,834,503                        | \$          | -                            | \$       | 2,834,503  | \$ | 2,015,196                    | \$ | 819,308                                 |
| \$       | 5,783,242                        | \$          | _                            | \$       | 5,783,242  | \$ | 3,296,737                    | \$ | 2,486,505                               |
| ۳        | 3,100,272                        | Ψ           | -                            | Ψ        | 0,100,272  | Ψ  | 5,255,757                    | Ψ  | 2,400,000                               |
| \$       | 9,757,752                        | \$          |                              | \$       | 9,757,752  | \$ | 7,653,560                    | \$ | 2,104,192                               |
| \$       |                                  | \$          | (3.635.928)                  | \$<br>\$ |  | \$ |                              | \$ |   |
|          | 74,519,382                       | •           | (3,033,928)                  |          | 70,883,454   | •  | 36,531,471                   |    | 34,351,982                              |
| \$       | 4,949,979                        | \$          | -                            | \$       | 4,949,979  | \$ | 1,878,509                    | \$ | 3,071,471                               |
| \$       | -                                | \$          | -                            | \$       | -  | \$ | -                            | \$ | -                                       |
| ١.       |                                  | ١.          |                              | _        |  | ١. |                              | ١. |   |
| \$       | -                                | \$          | -                            | \$       | -  | \$ | -                            | \$ | -                                       |
| \$       | -                                | \$          | -                            | \$       | -  | \$ | -                            | \$ | -                                       |
| \$       | 3,375,856                        | \$          | -                            | \$       | 3,375,856  | \$ | 2,137,690                    | \$ | 1,238,167                               |
| \$       | 15,212,540                       | \$          | (1,598,723)                  | \$       | 13,613,817   | \$ | 7,354,696                    | \$ | 6,259,122                               |
| \$       | 30,937,256                       | \$          | -                            | \$       | 30,937,256   | \$ | 15,935,527                   | \$ | 15,001,729                              |
| \$       | 4,661,828                        | \$          | -                            | \$       | 4,661,828  | \$ | 3,591,176                    | \$ | 1,070,652                               |
| \$       | 13,193,301                       | \$          | (2,037,205)                  | \$       | 11,156,096   | \$ | 4,741,146                    | \$ | 6,414,950                               |
| \$       | 1,357,555                        | \$          | (2,007,200)                  | \$       | 1,357,555  | \$ | 774,071                      | \$ | 583,483                                 |
| \$       |                                  | \$          | -                            | \$       |  | \$ |                              | \$ |   |
| Ф        | 831,065                          | Э           | -                            | Ф        | 831,065  | Ф  | 118,657                      | Ф  | 712,408                                 |
|          | 4 077 200                        |             |                              | •        | 4 077 200  |    | 2 400 277                    |    | (222.077)                               |
| \$       | 1,877,300                        | \$          | -                            | \$       | 1,877,300  | \$ | 2,100,277                    | \$ | (222,977)                               |
| \$       | 696,699                          | \$          | -                            | \$       | 696,699  | \$ | 778,349                      | \$ | (81,650)                                |
| \$       | 792,300                          | \$          | -                            | \$       | 792,300  | \$ | 997,848                      | \$ | (205,549)                               |
| \$       | 388,301                          | \$          | -                            | \$       | 388,301  | \$ | 324,080                      | \$ | 64,221                                  |
| \$       | 214,380,582                      | \$          | (200,000)                    | \$       | 214,180,582  | \$ | 135,272,127                  | \$ | 78,908,455                              |
| \$       | 6,990,072                        | \$          | -                            | \$       | 6,990,072  | \$ | 4,030,620                    | \$ | 2,959,452                               |
| \$       | 33,887,662                       | \$          | (200,000)                    | \$       | 33,687,662   | \$ | 22,531,055                   | \$ | 11,156,606                              |
| \$       | 5,270,661                        | \$          | -                            | \$       | 5,270,661  | \$ | 823,160                      | \$ | 4,447,501                               |
| \$       | 9,409,868                        | \$          | -                            | \$       | 9,409,868  | \$ | 5,100,827                    | \$ | 4,309,041                               |
|          | 0,100,000                        | _           |                              |          | 0,100,000  |    | 0,100,000                    | Ť  | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| \$       | 16,570,225                       | \$          | _                            | \$       | 16,570,225   | \$ | 11,490,660                   | \$ | 5,079,566                               |
| \$       | 8,238,470                        | \$          | -                            | \$       | 8,238,470  | \$ | 14,765,777                   | \$ | (6,527,308)                             |
| <u> </u> | 5,200,470                        | <u> </u>    |                              | Ψ        | 5,200,770  | Ť  | ,. 00,777                    | Ť  | (0,021,000)                             |
| æ        | 10 909 570                       | \$          |                              | \$       | 10 909 570   | \$ | 7 62F 240                    | \$ | 3,173,251                               |
| \$       | 10,808,570                       |             | -                            |          | 10,808,570   |    | 7,635,319                    |    |   |
| \$       | 28,718,766                       | \$          | -                            | \$       | 28,718,766   | \$ | 17,445,443                   | \$ | 11,273,322                              |
| \$       | 11,601,582                       | \$          | -                            | \$       | 11,601,582   | \$ | 3,871,231                    | \$ | 7,730,350                               |
| \$       | 9,626,803                        | \$          | -                            | \$       | 9,626,803  | \$ | 4,957,696                    | \$ | 4,669,107                               |
| \$       | 1,332,135                        | \$          | -                            | \$       | 1,332,135  | \$ | 481,095                      | \$ | 851,041                                 |
| \$       | 4,208,253                        | \$          | -                            | \$       | 4,208,253  | \$ | 2,423,548                    | \$ | 1,784,706                               |
| \$       | 960,691                          | \$          | -                            | \$       | 960,691  | \$ | 665,686                      | \$ | 295,006                                 |
| \$       | 1,612,979                        | \$          | -                            | \$       | 1,612,979  | \$ | 1,236,765                    | \$ | 376,214                                 |
| \$       | 4,664,121                        | \$          | -                            | \$       | 4,664,121  | \$ | 2,606,509                    | \$ | 2,057,613                               |
| \$       | 2,801,457                        | \$          | -                            | \$       | 2,801,457  | \$ | 2,521,991                    | \$ | 279,466                                 |
| \$       | 5,261,357                        | \$          | _                            | \$       | 5,261,357  | \$ | 4,310,670                    | \$ | 950,687                                 |
| \$       | 3,577,563                        | \$          | -                            | \$       | 3,577,563  | \$ | 2,208,984                    | \$ | 1,368,579                               |
|          |                                  | _           |                              |          |  | _  |                              | _  |   |
| \$       | 7,076,246                        | \$          | -                            | \$       | 7,076,246  | \$ | 4,432,969                    | \$ | 2,643,277                               |
| \$       | 5,145,994                        | \$          | -                            | \$       | 5,145,994  | \$ | 2,781,894                    | \$ | 2,364,100                               |
| \$       | 12,294,225                       | \$          | -                            | \$       | 12,294,225   | \$ | 6,987,983                    | \$ | 5,306,242                               |
| \$       | 24,322,882                       | \$          | -                            | \$       | 24,322,882   | \$ | 11,962,246                   | \$ | 12,360,636                              |
| \$       | -                                | \$          | -                            | \$       | -  | \$ | -                            | \$ | -                                       |
| \$       |                                  | \$          |                              | \$       | -  | \$ |                              | \$ | -                                       |
| \$       | -                                | \$          | -                            | \$       | -  | \$ | -                            | \$ | -                                       |
| \$       | -                                | \$          | -                            | \$       | -  | \$ | -                            | \$ | -                                       |
| \$       | -                                | \$          | -                            | \$       | -  | \$ | -                            | \$ | -                                       |
| \$       | _                                | \$          | -                            | \$       | -  | \$ | -                            | \$ | -                                       |
| <b>-</b> |                                  | <b>-</b> *- |                              | \$       | -  | \$ | -                            | \$ |   |
|          |                                  |             |                              | <u> </u> |  | Ť  |                              | Ť  |   |
|          |                                  |             |                              | \$       | _  |    |                              |    |   |
|          |                                  |             |                              | φ        | -  |    |                              |    |   |
|          |                                  | l           |                              |          |  | l  |                              |    |   |
|          |                                  | l           |                              |          |  | l  |                              |    |   |
| ¢        | 1 124 000 700                    |             | (0 E00 700)                  | ۴        | 4 420 400 000  |    | 6E0 E4E 00:                  |    | 470.047.400                             |
| \$       | 1,134,993,760                    | \$          | (8,500,700)                  | Ф        | 1,126,493,060  | Þ  | 652,545,631                  | \$ | 473,947,429                             |
|          |                                  |             |                              |          |  |    |                              |    |   |

|                      | 3-2015 Budget<br>pent in 2015                        |                | e 2013-2014<br>ryover spent<br>in 2015 | То                   | otal Spending<br>in 2015                     |
|----------------------|--|----------------|--|----------------------|--|
| \$                   | 603,373  | \$             | _                                      | \$                   | 603,373                                      |
| \$                   |  | \$             |  | \$                   | 864,820                                      |
| _                    | 864,820  | _              |  | _                    |  |
| \$                   | 206,590  | \$             | -                                      | \$                   | 206,590                                      |
| \$                   | 537,061  | \$             | -                                      | \$                   | 537,061                                      |
| \$                   | 33,092   | \$             | -                                      | \$                   | 33,092                                       |
| \$                   | 835,586  | \$             | -                                      | \$                   | 835,586                                      |
| \$                   | -  | \$             | -                                      | \$                   | -  |
| \$                   | 2,312,688  | \$             | -                                      | \$                   | 2,312,688                                    |
| \$                   | 916,103  | \$             | -                                      | \$                   | 916,103                                      |
| \$                   | 5,896,030  | \$             | _                                      | \$                   | 5,896,030                                    |
| \$                   | 83,344   | \$             |  | \$                   | 83,344                                       |
| \$                   | 11,457,071   | \$             | -                                      | \$                   | 11,457,071                                   |
| \$                   | 2,298,717  | \$             |  | \$                   | 2,298,717                                    |
| Ψ                    | 2,230,717  | Ψ              |  | Ψ                    | 2,230,717                                    |
|                      | 750 440  | •              |  |                      | 750 440                                      |
| \$                   | 752,412  | \$             |  | \$                   | 752,412                                      |
| \$                   | -  | \$             | -                                      | \$                   | -  |
| \$                   | 1,250,631  | \$             | -                                      | \$                   | 1,250,631                                    |
| \$                   | 467,690  | \$             | -                                      | \$                   | 467,690                                      |
| \$                   | 992,145  | \$             | -                                      | \$                   | 992,145                                      |
| \$                   | 578,448  | \$             | -                                      | \$                   | 578,448                                      |
| \$                   | 2,084,509  | \$             | -                                      | \$                   | 2,084,509                                    |
| Ť                    | _,=0 1,000   | T              |  | Ť                    | _,,  |
| \$                   | 3,032,519  | \$             | _                                      | \$                   | 3,032,519                                    |
|                      |  |                | 174 200                                |                      |  |
| \$                   | 23,630,116   | \$             | 171,206                                | \$                   | 23,801,322                                   |
| \$                   | 1,335,323  | \$             | 171,206                                | \$                   | 1,506,529                                    |
| \$                   | -  | \$             | -                                      | \$                   | -  |
|                      |  |                |  |                      |  |
| \$                   | -  | \$             | -                                      | \$                   | -  |
| \$                   | -  | \$             | -                                      | \$                   | -  |
| \$                   | 595,695  | \$             | -                                      | \$                   | 595,695                                      |
| \$                   | 3,234,535  | \$             | (0)                                    | \$                   | 3,234,535                                    |
| \$                   | 13,037,517   | \$             | -                                      | \$                   | 13,037,517                                   |
| \$                   | 376,427  | \$             | -                                      | \$                   | 376,427                                      |
| \$                   | 2,090,205  | \$             | -                                      | \$                   | 2,090,205                                    |
| \$                   | 2,828,643  | \$             | -                                      | \$                   | 2,828,643                                    |
| \$                   | 131,771  | \$             | -                                      | \$                   | 131,771                                      |
| Ψ                    | 131,771  | Ψ              |  | Ψ                    | 131,771                                      |
| \$                   | 283,158  | \$             | _                                      | \$                   | 283,158                                      |
| \$                   | 11,523   | \$             | -                                      | \$                   | 11,523                                       |
| \$                   | 4,699  | \$             |  | \$                   | 4,699  |
| \$                   | 266,936  | \$             |  | \$                   | 266,936                                      |
| \$                   | 68,224,688   | \$             | (22,052)                               | \$                   | 68,202,636                                   |
| \$                   | 2,450,565  | \$             | (22,052)                               | \$                   | 2,428,513                                    |
| \$                   | 5,666,056  | \$             | (22,002)                               | \$                   | 5,666,056                                    |
| \$                   |  | \$             |  | \$                   |  |
| \$                   | 446,349  | \$             |  | \$                   | 446,349                                      |
| Ф                    | 357,993  | Φ              | -                                      | φ                    | 357,993                                      |
| \$                   | 10,810,840   | \$             | _                                      | \$                   | 10,810,840                                   |
| \$                   | 7,508,767  | \$             | <u>-</u>                               | \$                   | 7,508,767                                    |
| Ψ                    | 7,500,707  | Ψ              | _                                      | Ψ                    | 7,500,707                                    |
| \$                   | 4,213,849  | \$             | _                                      | \$                   | 4,213,849                                    |
| \$                   | 6,720,458  | \$             |  | \$                   | 6,720,458                                    |
|                      |  | _              |  | _                    |  |
| \$                   | 3,130,833  | \$             | -                                      | \$                   | 3,130,833                                    |
| \$                   | 2,811,185  | \$             | -                                      | \$                   | 2,811,185                                    |
| \$                   | 436,007  | \$             | -                                      | \$                   | 436,007                                      |
| \$                   | 1,179,302  | \$             | -                                      | \$                   | 1,179,302                                    |
| \$                   | 626,591  | \$             | -                                      | \$                   | 626,591                                      |
| \$                   | 519,326  | \$             | -                                      | \$                   | 519,326                                      |
| \$                   | 1,474,416  | \$             |  | \$                   | 1,474,416                                    |
| \$                   | 878,220  | \$             |  | \$                   | 878,220                                      |
| \$                   | 2,625,108  | \$             | -                                      | \$                   | 2,625,108                                    |
| \$                   | 966,840  | \$             | -                                      | \$                   | 966,840                                      |
| \$                   | 1,954,601  | \$             | -                                      | \$                   | 1,954,601                                    |
| \$                   | 2,226,417  | \$             | _                                      | \$                   | 2,226,417                                    |
|                      |  |                |  | \$                   | 4,609,175                                    |
| ٠.                   |  | \$             | -                                      |                      |  |
| \$                   | 4,609,175  | \$             |  | _                    |  |
| \$                   |  | \$             |  | \$                   | 6,611,788                                    |
| \$                   | 4,609,175<br>6,611,788<br>-                          | \$             | -                                      | \$                   |  |
| \$                   | 4,609,175  | \$             | -<br>-<br>-                            | \$                   |  |
| \$<br>\$<br>\$       | 4,609,175<br>6,611,788<br>-                          | \$ \$ \$       |  | \$ \$                |  |
| \$<br>\$<br>\$<br>\$ | 4,609,175<br>6,611,788<br>-<br>-<br>-<br>-           | 99999          | -<br>-<br>-                            | \$ \$ \$             | 6,611,788<br>-<br>-<br>-<br>-                |
| \$ \$                | 4,609,175<br>6,611,788<br>-                          | \$ \$ \$ \$ \$ |  | \$<br>\$<br>\$<br>\$ | 6,611,788<br>-<br>-<br>-<br>-<br>-           |
| \$ \$ \$ \$          | 4,609,175<br>6,611,788<br>-<br>-<br>-<br>-           | 999999         | -<br>-<br>-                            | \$ \$ \$ \$ \$ \$    | 6,611,788<br>-<br>-<br>-<br>-                |
| \$ \$                | 4,609,175<br>6,611,788<br>-<br>-<br>-<br>-<br>-<br>- | \$ \$ \$ \$ \$ |  | \$<br>\$<br>\$<br>\$ | 6,611,788<br>-<br>-<br>-<br>-<br>-<br>-<br>- |
| \$ \$ \$ \$          | 4,609,175<br>6,611,788<br>-<br>-<br>-<br>-<br>-<br>- | 999999         |  | \$ \$ \$ \$ \$       | 6,611,788<br>-<br>-<br>-<br>-<br>-<br>-<br>- |
| \$ \$ \$ \$          | 4,609,175<br>6,611,788<br>-<br>-<br>-<br>-<br>-<br>- | 999999         |  | \$ \$ \$ \$ \$ \$    | 6,611,788<br>-<br>-<br>-<br>-<br>-<br>-<br>- |
| \$ \$ \$ \$          | 4,609,175<br>6,611,788<br>-<br>-<br>-<br>-<br>-<br>- | 999999         |  | \$ \$ \$ \$ \$       | 6,611,788<br>-<br>-<br>-<br>-<br>-<br>-<br>- |
| \$ \$ \$             | 4,609,175<br>6,611,788<br>-<br>-<br>-<br>-<br>-<br>- | 999999         |  | \$ \$ \$ \$ \$       | 6,611,788<br>-<br>-<br>-<br>-<br>-<br>-<br>- |
| \$ \$ \$ \$          | 4,609,175<br>6,611,788<br>-<br>-<br>-<br>-<br>-<br>- | 999999         |  | \$ \$ \$ \$ \$       | 6,611,788<br>-<br>-<br>-<br>-<br>-<br>-<br>- |

### Appendix B.3 – PG&E Budget, Spent, Unspent, Carryove

### Supplemental Filed 09/21/16

| New/Existing<br>Program # | Main Program Name / Sub-Program Name                                     | Program Type       | Market Sector | Resource or<br>Non-resource | Program<br>Status | Utility Grouping   |
|---------------------------|--|--------------------|---------------|-----------------------------|-------------------|--------------------|
| EM&V                      | EM&V (PA & CPUC Portions) Total  |                    |               |                             |                   |                    |
| PGE_EMV                   | PG&E EM&V - CPUC   | EM&V               | Cross Cutting | Non-Resource                | Existing          | EM&V               |
| PGE_EMV                   | PG&E EM&V - PA   | EM&V               | Cross Cutting | Non-Resource                | Existing          | EM&V               |
| PGE_EMV                   | BayREN EM&V - CPUC   | EM&V               | Cross Cutting | Non-Resource                | New               | EM&V               |
| PGE_EMV                   | BayREN EM&V  | EM&V               | Cross Cutting | Non-Resource                | New               | EM&V               |
| PGE_EMV                   | MCE EM&V - CPUC  | EM&V               | Cross Cutting | Non-Resource                | New               | EM&V               |
| PGE_EMV                   | MCE EM&V   | EM&V               | Cross Cutting | Non-Resource                | New               | EM&V               |
|                           | PG&E TOTAL with EM&V   |                    |               |                             |                   |                    |
| PGE_BayREN                | BayREN [11]  | REN                | Cross Cutting | Resource                    | Existing          | REN                |
| PGE_MCE                   | Marin Clean Energy [11]  | CCA                | Cross Cutting | Resource                    | Existing          | CCA                |
|                           | TOTAL PG&E EE EXPENSE PORTFOLIO  |                    |               |                             |                   |                    |
| PGE21091                  | OBF REVOLVING LOAN POOL  | IOU Core/Statewide | Cross-Cutting | Non-Resource                | Existing          | Financing Programs |
|                           | TOTAL PG&E EE PORTFOLIO  |                    |               |                             |                   |                    |
|                           | Other EE-Related Budgets   |                    |               |                             |                   |                    |
|                           | Statewide Marketing, Education and Outreach Program Total [12]           |                    |               |                             |                   |                    |
| PGE_SWMEO                 | Statewide Marketing, Education and Outreach<br>Program (Flex Alert) [12] |                    |               |                             |                   |                    |
| PGE SWMEO                 | Statewide Marketing, Education and Outreach                              |                    |               |                             |                   |                    |

- "2015 Total Budget with Commitments & Fundshifts" reflects funds ava "2015 Total Budget Spent" includes spending in 2015 paid from the 20
- 3. "Requested Carry Over of pre-2013 Unspent Funds to 2016" identifies PG&E is requesting authorization to shift \$9.9m of pre-2013 unspent fund
- 4. The CPUC approved AL 3718-G/4852-E on July 11, 2016, authorizing adjustment to its gas and electric EE balancing accounts.
- 5. "2013-2015 Commitments as of 12/31/15" includes incentive Commitm BayREN expenses or MCE gas expenses not yet invoiced to or accrued I
- 6. 2013-2015 Unspent/Committed Funds, Carryover to 2016" Identifies ur New Financing Offerings: In D. 15-06-008, the Commission ordered the until at least 2018. New financing pilot subprogram funds collected du Funds Transferred to REN and CCA balancing accounts: In D.16-05year rolling portfolio cycle unless and until modified by the Commissio G/4826-E, effective April 29, 2016, authorized for BayREN a one-time Marin Clean Energy: MCE's 2015 authorized gas budget included \$41 10/28/2015. After \$382,818 of gas payments from PG&E to MCE, \$36
- 7. "Pre-2016 unspent/uncommitted funds available for 2017 offset" identif Row 154. Unspent funds from 2009 and 2010 – 2012 are represented in MCE electric funds, once the AL is approved.
- 8. The Revenue Requirement is set at the Budget approved for Energy E underlying revenue requirement.
- 9. "2017 Funds Requested" reflects the collections requested through this 10. Advice Letter 3589-G-C/4624-E-C, approved June 29, 2015, effective Account (OBFBA) subaccounts. The \$14 million referenced in cell H57 w 11. BayREN and MCE figures generally represent the level of funds in Pt
- 12. The 2016 SW ME&O Bridge Funding budget (D. 15-08-033) is assum portion of SW ME&O allocated to EE is reflected in PG&E's cost effective

| _  | 013-2015 Total<br>horized Budget | 2013-2015 Total<br>Funds Shifts |             | 2013-2015 Total<br>Authorized Budget<br>After Funds Shifts |               | <br>LESS: 2013-2014<br>Expenditures |    | 113-2015 Funds<br>ailable for 2015 |
|----|----------------------------------|---------------------------------|-------------|--|---------------|-------------------------------------|----|------------------------------------|
| \$ | 51,487,225                       | \$                              | -           | \$   | 51,487,225    | \$<br>8,059,480                     | \$ | 43,427,745                         |
| \$ | 36,784,775                       | \$                              | -           | \$   | 36,784,775    | \$<br>3,423,650                     | \$ | 33,361,125                         |
| \$ | 14,702,450                       | \$                              | -           | \$   | 14,702,450    | \$<br>4,635,830                     | \$ | 10,066,620                         |
| \$ | -                                | \$                              | -           | \$   | -             | \$<br>-                             | \$ | -                                  |
| \$ | -                                | \$                              | -           | \$   | -             | \$<br>-                             | \$ | -                                  |
| \$ | -                                | \$                              | -           | \$   | -             | \$<br>-                             | \$ | -                                  |
| \$ | -                                | \$                              | -           | \$   | -             | \$<br>-                             | \$ | -                                  |
| \$ | 1,186,480,985                    | \$                              | (8,500,700) | \$   | 1,177,980,285 | \$<br>660,605,111                   | \$ | 517,375,174                        |
| \$ | 35,579,750                       | \$                              | 8,300,700   | \$   | 43,880,450    | \$<br>25,716,556                    | \$ | 18,163,894                         |
| \$ | 5,235,472                        | \$                              | 200,000     | \$   | 5,435,472     | \$<br>4,015,205                     | \$ | 1,420,267                          |
| \$ | 1,227,296,207                    | \$                              | 0           | \$   | 1,227,296,207 | \$<br>690,336,872                   | \$ | 536,959,334                        |
| \$ | 42,000,000                       | \$                              | -           | \$   | 42,000,000    | \$<br>19,785,357                    | \$ | 22,214,643                         |
|    | 1,269,296,207                    |                                 |             |  | 1,269,296,207 | 710,122,230                         | \$ | 559,173,977                        |
|    |                                  |                                 |             |  |               |                                     |    |                                    |
| \$ | 16,900,372                       | \$                              | -           | \$   | 16,900,372    | \$<br>10,002,759                    | \$ | 6,897,613                          |
| \$ | 4,770,750                        | \$                              | -           | \$   | 4,770,750     | \$<br>3,053,964                     | \$ | 1,716,786                          |
| \$ | 12,129,622                       | \$                              | -           | \$   | 12,129,622    | \$<br>6,948,795                     | \$ | 5,180,827                          |

|     | 3-2015 Budget<br>pent in 2015 | -  | Pre 2013-2014<br>Carryover spent<br>in 2015 |    | otal Spending<br>in 2015 |
|-----|-------------------------------|----|---|----|--------------------------|
| \$  | 14,196,403                    | \$ | 2,191,275                                   | \$ | 16,387,678               |
| \$  | 10,473,870                    | \$ | 1,624,126                                   | \$ | 12,097,996               |
| \$  | 3,722,532                     | \$ | 567,149                                     | \$ | 4,289,682                |
| \$  | -                             |    |   | \$ | -                        |
| \$  | -                             |    |   | \$ | -                        |
| \$  | -                             |    |   | \$ | -                        |
| \$  | -                             |    |   | \$ | -                        |
| \$  | 415,506,587                   | \$ | 5,595,969                                   | \$ | 421,102,556              |
| \$  | 14,403,008                    | \$ | -   | \$ | 14,403,008               |
| \$  | 124,539                       | \$ | -   | \$ | 124,539                  |
| \$  | 430,034,134                   | 44 | 5,595,969                                   | 44 | 435,630,103              |
|     |                               |    |   | \$ | -                        |
| \$  | 6,532,126                     | \$ | -   | \$ | 6,532,126                |
|     |                               |    |   |    |                          |
| \$  | 436,566,260                   | \$ | 5,595,969                                   | \$ | 442,162,229              |
|     |                               |    |   | \$ | 1                        |
| -   |                               |    |   | 3  | -                        |
| \$  | 7,620,318                     | \$ |   | \$ | 7,620,318                |
| l . |                               |    |   | ١. |                          |

6,029,272

PA Name: Pacific Gas and Electric Company Supplemental Filed 9/21/16

**Budget Year: 2017** 

Table 1. Commission Adopted and Proposed Energy Savings Goals.

|                                      |                         | Program Administrator/Utility |                   |                   |                   |                   |  |  |  |  |
|--------------------------------------|-------------------------|-------------------------------|-------------------|-------------------|-------------------|-------------------|--|--|--|--|
|                                      | 2010-12                 |                               |                   |                   |                   |                   |  |  |  |  |
| 2013-15 Electric Goals               | Annualized <sup>1</sup> | 2013 <sup>2</sup>             | 2014 <sup>2</sup> | 2015 <sup>3</sup> | 2016 <sup>4</sup> | 2017 <sup>4</sup> |  |  |  |  |
| Annual electricity savings (GWh/yr)  |                         |                               |                   |                   |                   |                   |  |  |  |  |
| IOU program targets                  | 1037                    | 599                           | 593               | 697               | 625               | 637               |  |  |  |  |
| Codes and Standards Advocacy         |                         | 254                           | 239               | 283               | 611               | 506               |  |  |  |  |
| Total Annual Targets                 | 1037                    | 853                           | 832               | 980               | 1236              | 1144              |  |  |  |  |
| Annual peak savings (MW)             |                         |                               |                   |                   |                   |                   |  |  |  |  |
| IOU program targets                  | 234                     | 114                           | 100               | 110               | 85                | 87                |  |  |  |  |
| Codes and Standards Advocacy         |                         | 31                            | 32                | 44                | 141               | 105               |  |  |  |  |
| Total Peak Savings Targets           | 234                     | 145                           | 132               | 154               | 226               | 193               |  |  |  |  |
| Annual natural gas savings with into | eractive effects (N     | MTherms/yr)                   |                   |                   |                   |                   |  |  |  |  |
| IOU program targets                  | 16                      | 21.0                          | 20.3              | 14.3              | 12.9              | 12.9              |  |  |  |  |
| Codes and Standards Advocacy         |                         | 0.07                          | 0.55              | 1.1               | 5.5               | 5.7               |  |  |  |  |
| Total GasTargets                     | 16                      | 21.1                          | 20.9              | 15.4              | 18.4              | 18.6              |  |  |  |  |

<sup>1. 2010-12</sup> Annualized is the sum of the adopted CPUC goals in D. 09-09-047 Table 2 for the three years divided by three including C&S.

<sup>2. 2013</sup> and 2014 are IOU savings targets approved in Table 5 of D. 12-11-015.

<sup>3. 2015</sup> is based on the Ruling in R.13-11-05 dated 3/3/2014 Figure 1  $\,$ 

<sup>4. 2016</sup> and 2017 goals from D.15-10-028, Tables 1-3, pp. 8-9.

**Budget Year: 2017** 

**Supplemental Filed 9/21/16** 

Table 2. Total 2017 Requested and 2010-2015 Authorized Budgets (\$000).

| Category (2010-16 Authorized <sup>1</sup> and 2017 Request) | nand<br>oonse | Ene | ctric<br>ergy<br>iciency<br>nds | ural Gas<br>Iic Purpose<br>ds | •             |
|---|---------------|-----|---------------------------------|-------------------------------|---------------|
| 2010-12 Annualized Programs                                 |               |     | \$346,035                       | \$75,959                      | \$<br>421,993 |
| 2010-12 Annualized EM&V                                     |               |     | \$14,629                        | \$3,211                       | \$<br>17,840  |
| 2010-2012 Annualized Total                                  | \$<br>-       | \$  | 360,663                         | \$<br>79,170                  | \$<br>439,833 |
| 2013-2015 Annualized Program Funds - Utility                | \$<br>3,264   |     | \$321,712                       | \$70,620                      | \$<br>392,331 |
| 2013-2015 Annualized Program Funds - REN                    |               |     | \$9,725                         | \$2,135                       | \$<br>11,860  |
| 2013-2015 Annualized Program Funds - CCA                    |               |     | \$1,431                         | \$314                         | \$<br>1,745   |
| 2013-2015 Annualized EM&V                                   |               |     | \$14,073                        | \$3,089                       | \$<br>17,162  |
| 2013-2015 Total Annualized Portfolio                        | \$<br>3,264   | \$  | 346,941                         | \$<br>76,158                  | \$<br>423,099 |
| 2016 Program Funds - Utility                                | \$<br>3,264   |     | \$367,760                       | \$80,728                      | \$<br>448,488 |
| 2016 Program Funds - REN                                    |               |     | \$16,644                        | \$3,654                       | \$<br>20,298  |
| 2016 Program Funds - CCA                                    |               |     | \$1,330                         | \$292                         | \$<br>1,623   |
| 2016 EM& V  |               |     | \$39,114                        | \$8,586                       | \$<br>47,700  |
| 2016 Annualized Total                                       | \$<br>3,264   | \$  | 424,849                         | \$<br>93,260                  | \$<br>518,109 |
| 2017 Requested Program Funds - Utility                      | \$<br>3,264   |     | \$331,617                       | \$63,165                      | \$<br>394,783 |
| 2017 Requested Program Funds - REN                          |               |     | \$13,891                        | \$2,646                       | \$<br>16,537  |
| 2017 Requested Program Funds - CCA                          |               |     | \$1,333                         | \$254                         | \$<br>1,586   |
| 2017 Requested EM&V   |               |     | \$14,452                        | \$2,753                       | \$<br>17,204  |
| 2017 Total Portfolio Request                                | \$<br>3,264   | \$  | 361,293                         | \$<br>68,818                  | \$<br>430,110 |

<sup>1</sup> Authorized budget excludes reductions from past unspent funds, carryover and is consistent with funding approved in D. 09-09-047, D. 12-11-015, D.14-10-046 and D.15-10-028.

Budget Year: 2017 Supplemental Filed 9/21/16

Table 3. Past and Requested Energy Efficiency Bu Table 3. Past and Requested Energy Efficiency Budgets (\$000's)

| Table 3. Past and Requested Energy Efficiency Bu                       | Table 3. Past and R                                       | equested Energy E                        | tticiency Budgets (\$                                | 000's)   |                              |
|--|---|--|--|--|------------------------------|
| Annualized Budget by Program Area (\$000).                             | 2013-2015<br>Authorized Budget<br>Annualized <sup>1</sup> | 2013-15 Spent<br>Annualized <sup>2</sup> | Carry Over to 2016<br>of pre-2016 Funds <sup>3</sup> | 2016 Budget<br>(including Carry<br>Over and Fund<br>Shifts) <sup>4</sup> | 2017 request                 |
| 13 14 15 15 15 15 15 15 15 15 15 15 15 15 15                           | Statewide Res   | ource Programs                           |  | ,  |                              |
| Residential  | \$59,520  | \$63,487                                 | \$4,475  | \$74,670   | \$63,301                     |
| Commercial (excluding CEI)   | \$66,919  | \$70,826                                 | \$16,983   | \$106,482  | \$71,074                     |
| Industrial (excluding CEI)   | \$15,518  | \$10,784                                 | \$1,000  | \$12,712   | \$13,297                     |
| Agricultural (excluding CEI)   | \$17,872  | \$15,423                                 | \$0  | \$15,416   | \$15,557                     |
| Lighting (Primary Lighting)  | \$9,374   | \$8,977                                  | \$0  | \$11,188   | \$11,102                     |
| Financing (excluding Loan Pool) <sup>5</sup>                           | \$15,712  | \$5,796                                  | \$11,499   | \$16,257   | \$4,758                      |
| Financing Loan Pool  | \$14,000  | \$8,772                                  | \$15,683   | \$25,683   | \$13,500                     |
| Codes and Standards  | \$9,390   | \$8,755                                  | \$0  | \$15,335   | \$17,215                     |
| Subtotal Statewide Resource Programs                                   | \$208,305   | \$192,821                                | \$49,639   | \$277,742  | \$209,804                    |
|  | Other Resou   | rce Programs                             |  |  |                              |
| Third Party Programs (competitively bid)                               | \$88,273  | \$77,468                                 | \$0  | \$77,994   | \$85,943                     |
| Local Government Partnerships  | \$68,714  | \$60,407                                 | \$0  | \$69,197   | \$65,379                     |
| Subtotal Other Resource Programs                                       | \$156,987   | \$137,875                                | \$0  | \$147,191  | \$151,322                    |
|  | Statewide Non-R   | esource Programs                         | -  |  |                              |
| Third Party Programs (competitively bid)                               | \$1,409   | \$1,704                                  |  | \$0  | \$1,321                      |
| Local Government Partnerships  | \$2,746   | \$7,425                                  |  | \$2,764  | \$9,907                      |
| Commercial (CEI)   | \$468   | \$581                                    |  | \$492  | \$1,382                      |
| Industrial (CEI)   | \$442   | \$340                                    |  | \$226  | \$157                        |
| Agricultural (CEI)   | \$493   | \$203                                    |  | \$507  | \$238                        |
| Lighting (Innovation & Mkt Transformation)                             | \$2,291   | \$2,339                                  |  | \$1,663  | \$1,172                      |
| Emerging Technologies  | \$6,181   | \$5,086                                  |  | \$6,292  | \$8,026                      |
| Workforce, Education, and Training                                     | \$12,308  | \$11,356                                 |  | \$10,895   | \$10,895                     |
| Integrated Demand Side Management                                      | \$701   | \$327                                    |  | \$715  | \$559                        |
| Subtotal Statewide Non-Resource Programs                               | \$27,039  | \$29,362                                 | \$0  | \$23,554   | \$33,657                     |
| Subtotal Utility Programs  | \$392,331   | \$360,058                                | \$49,639   | \$448,488  | \$394,783                    |
|  | Non-Utilit  | y Programs                               |  |  |                              |
| BayREN <sup>6</sup>  | \$11,860  | \$13,373                                 | \$7,461  | \$20,298   | \$16,537                     |
| Marin Clean Energy <sup>6</sup>  | \$1,745   | \$1,380                                  | \$402  | \$1,623  | \$1,586                      |
| Subtotal Non-Utility Programs  | \$13,605  | \$14,753                                 | \$7,863  | \$21,920   | \$18,123                     |
| TOTAL NEW BUDGET REQUEST   | ¢47.400   | ¢7 440                                   | <b>630 334</b>                                       | ¢47.700  | ¢17.004                      |
| Evaluation, Measurement, and Verification  TOTAL ALL PROGRAMS PLUSME&O | \$17,162<br><b>\$423,099</b>                              | \$7,419<br><b>\$382,229</b>              | . ,  | \$47,700<br><b>\$518,109</b>   | \$17,204<br><b>\$430,110</b> |
| Marketing, Education, and Outreach 7                                   | \$5,633   | \$5,874                                  | \$0  | \$6,711  | \$6,711                      |
| GRAND TOTAL 2015 PORTFOLIO   | \$428,732   | \$388,104                                |  | \$524,820  | \$436,821                    |
|  |   |  |  |  |                              |

<sup>1.</sup> PG& E's 2013-2014 total budget was authorized in D.12-11-015 and excludes \$65M in carry over funds from 2010-2012 as approved in AL 3356-G-A/4176-E-A. PG& E's 2015 budget shown on this table excludes the \$9.2M carry over funds from 2010-2012 as previously authorized in AL 3356-G-A/4176-E-A.

<sup>2.</sup> Spent reflects actual funds expensed, including accruals, for activities completed during the period.

<sup>3.</sup> This column includes carry over funds from 2013-2015, the 2009 and 2010-2012 funds PG&E is requesting to carry over to 2016 as requested in supplemental Advice 3752-G/4905-E –A, as well as pre-2016 funds shifted into 2016 for PG&E's Commercial Deemed Incentives, BayREN and MCE. 2013-15 Committed funds means funds that are associated with individual customer projects and/or contained within contracts or purchase order for authorized activities after 12/31/2015. This amount may be less than the total PG&E has customer commitments to customers in excess of these amounts.

<sup>4. 2016</sup> Budget (including Commitments from 13-15) also includes carry over funds from 2009, 2010-2012 as well as 2016 fund shifts as requested in supplemental Advice 3752-G/4905-E-A.

<sup>5.</sup> In D. 15-06-008, the Commission ordered that PG&E offer new financing pilots and operate them for a minimum of 24 months from the point at which each pilot program enrolls its first loan. The Pilots have begun enrolling loans in 2016 indicating that the pilots will run until at least 2018. New financing pilot subprogram funds collected during 2013 - 2014 period are being carried over to continue to operate during this compliance period.

<sup>6.</sup> BayREN and MCE Carry Over figures represent the level of funds in PG&E's balancing accounts; this may include 2015 BayREN expenses or MCE gas expenses not yet invoiced to or accrued by PG&E as of 12/31/15; the remainder is the amount potentially available for carry over; these may not match MCE or BayREN submissions.

<sup>7.</sup> The 2013-2014 authorized annualized budget is the EE portion of 2014 Statewide ME& O funding adopted in D.13-12-038, and the annualized EE portion of 2013-2014 Flex Alert funding adopted in D.13-04-021. The 2015 authorized budget is the EE portion of 2015 Statewide ME& O funding adopted in D.13-12-038, and the EE portion of 2015 Flex Alert funding adopted in D.14-12-026.

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Table 4. Unspent Energy Efficiency Program Funding

| Unspent/Uncommitted Offsets to 2017 Revenue |                 |                      |                    |         |
|---|-----------------|----------------------|--------------------|---------|
| Requirements (\$000).                       | Electric Former | Electric Procurement | Natural Gas Public |         |
| Category                                    | PGC Funds       | Funds                | Purpose Funds      | Total   |
| 2009 Program Funds - Utility                | \$0             | \$0                  | \$0                | \$0     |
| 2010-2012 EM&V Funds                        | \$0             | \$818                | \$180              | \$997   |
| 2010-2012 Program Funds - Utility           | \$0             | \$0                  | \$0                | \$0     |
| 2010-2012 Program Funds - CCA               | \$0             | \$0                  | \$0                | \$0     |
| 2013-2015 EM&V Funds                        | \$0             | \$0                  | \$0                | \$0     |
| 2013-2015 Program Funds - Utility           | \$0             | \$0                  | \$0                | \$0     |
| 2013-2015 Program Funds - REN               | \$0             | \$0                  | \$0                | \$0     |
| 2013-2015 Program Funds - CCA <sup>2</sup>  | \$0             | \$230                | \$0                | \$230   |
| Total                                       | \$0             | \$1,048              | \$180              | \$1,228 |

Table 4b. Committed Energy Efficiency Program Funding Not Yet Spent

| Previous committed carryover funds not yet spent (\$000). | Electric Former | Electric Procurement | Natural Gas Public |          |
|---|-----------------|----------------------|--------------------|----------|
| Category  | PGC Funds       | Funds                | Pur pose Funds     | Total    |
| 2009 Program Funds - Utility                              | \$444           | \$764                | \$247              | \$1,455  |
| 2010-2012 EM&V Funds                                      | \$0             | \$524                | \$115              | \$640    |
| 2010-2012 Program Funds - Utility                         | \$0             | \$17,090             | \$3,760            | \$20,851 |
| 2010-2012 Program Funds - CCA                             | \$0             | \$0                  | \$0                | \$0      |
| 2013-2015 EM&V Funds                                      | \$0             | \$19,283             | \$4,233            | \$23,515 |
| 2013-2015 Program Funds - Utility                         | \$0             | \$8,862              | \$2,150            | \$11,012 |
| 2013-2015 Program Funds - REN                             | \$0             | \$3,084              | \$677              | \$3,761  |
| 2013-2015 Program Funds - CCA                             | \$0             | \$0                  | \$36               | \$36     |
| Total   | \$444           | \$49,607             | \$11,219           | \$61,270 |

<sup>1.</sup> Balances as of July 31, 2016

<sup>2.</sup> As discussed in this AL, PG&E will record a one-time electric EE balancing account adjustment to credit customer rates, once the AL is approved.

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Table 5. 2013-2015 Authorized and Spent/Unspent Detail

| Authorized, spent and unspent program funds (excludes EM & V) (\$000)   | Electric<br>Procurement | Natural Gas<br>Public Purpose |             |
|---|-------------------------|-------------------------------|-------------|
| Category  | Funds                   | Funds                         | Total       |
| 2013-15 Authorized Program Budget (excluding OBF Loans)                 | \$964,163               | \$211,646                     | \$1,175,809 |
| 2013-15 Actual Spent (excluding OBF Loans) 1                            | \$900,454               | \$197,661                     | \$1,098,115 |
| 2013-15 Unspent   |                         |                               |             |
| Remaining 2013-15 Funds <sup>2</sup>                                    | \$63,709                | \$13,985                      | \$77,694    |
| Transfer of Funds in 2015 <sup>3</sup>                                  | (\$12,602)              | (\$2,529)                     | (\$15,131)  |
| 2013-15 Authorized Program Budget Balances as of December 31, 2015 4    | \$51,107                | \$11,456                      | \$62,563    |
| Funds Transferred in 2016 to Reduce Rates in 2017 <sup>5</sup>          | (\$35,280)              | (\$7,744)                     | (\$43,024)  |
| Transfer of Funds to REN and MCE to 2016 Funding Cycle <sup>6</sup>     | (\$3,334)               | (\$732)                       | (\$4,066)   |
| Proposed Transfer of Underspent MCE Funds to Reduce Rates in 2017 7     | (\$230)                 | \$0                           | (\$230)     |
| 2013-15 Unspent planned for use in 2016 8                               | \$12,262                | \$2,980                       | \$15,242    |
| 2013-15 Unspent/uncommitted - estimated available for 2017 <sup>7</sup> | \$230                   | \$0                           | \$230       |

- Actual spent means funds expensed, including accruals, for program activities occurring from 1/1/13 through 12/31/15.
- 2. 2013-15 Committed funds means funds that are associated with individual customer projects and/or contained within contracts or purchase order for authorized activities after 12/31/2015
- 3. Advice Letter 3589-G-C/4624-E-C, approved June 29, 2015, effective June 25, 2015 established the Energy Efficiency Financing Balancing Account (EEFBA), and the Credit Enhancement Balance Account (CEBA) and the On-Bill Financing Balancing Account (OBFBA) subaccounts; (\$14.0 million) was transferred into the CEBA. A one-time adjustment to return the unspent 2013-2015 EE funds from Marin Clean Energy in electric rates was approved in AL 3541-G-C/4550-E-C, effective July 21, 2015 (\$1.1 million).
- 4. 2013-15 Authorized Program Budget balances as of December 31, 2015.
- 5. Advice Letter 3718-G/4852-E, effective June 28, 2016, authorized a total of \$43.0 million of unspent, uncommitted EE funds from the 2013-15 cycle be returned to customers through rate reductions.
- 6. Advice Letter 3704-G/4826-E, effective April 29, 2016, authorized for BayREN a one-time budget increase of \$3,700,000 transferred from unspent 2013-2015 cycle EE funds to the 2016 cycle. D.16-05-004 (petition to modify D.14-10-046), effective May 12, 2016, authorized for Marin Clean Energy (MCE) an annual budget increase of \$366,080 for the duration of the ten-year rolling portfolio cycle unless and until modified by the Commission. The Commission authorized the use of 2013-2015 funds for these purposes in approving Advice Letter 3718-G/4852-E.
- 7. As discussed in this AL, PG&E will record a one-time electric EE balancing account adjustment of \$230k to credit customer rates for unspent 2015-2016 MCE electric funds, once the AL is approved.
- 8. Unspent, planned for use in 2016 includes PG&E new financing pilot subprogram funds and BayREN balancing account funds. In D. 15-06-008, the Commission ordered that PG&E operate for a minimum of 24 months from the point at which each pilot program enrolls its first loan. The Pilots have begun enrolling loans in 2016 indicating that the pilots will run until at least 2018. New financing pilot subprogram funds collected during 2013 2014 period are being carried over to continue to operate during this compliance period. BayREN carry over figure represents the level of funds in PG&E's balancing accounts; this may include 2015 BayREN expenses not yet invoiced to or accrued by PG&E as of 12/31/15; the remainder is the amount potentially available for carry over.

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Table 6.1 Estimated, Claimed and Evaluated Savings 2010-2017 1

|                                 | Comp  | oliance Filing Fore | ecast    |       | Claimed |          |      | Evaluated <sup>2</sup> |          |
|---------------------------------|-------|---------------------|----------|-------|---------|----------|------|------------------------|----------|
| Category                        | GWh   | Mw                  | MM Therm | GWh   | Mw      | MM Therm | GWh  | Mw                     | MM Therm |
| 2010-12 Annualized <sup>3</sup> | 1,464 | 262                 | 18.7     | 1,863 | 327     | 22.8     | 1465 | 23                     | 19.7     |
| 2013 <sup>4</sup>               | 798   | 150                 | 29.7     | 815   | 156     | 29.4     |      |                        |          |
| 2014 4                          | 736   | 143                 | 27.0     | 843   | 162     | 29.0     |      |                        |          |
| 2015 4                          | 705   | 112                 | 21.4     | 772   | 152     | 21.9     |      |                        |          |
| 2016                            | 1,249 | 266                 | 25.9     | 1,249 | 266     | 25.9     |      |                        |          |
| 2017                            | 1,553 | 297                 | 37       | -     | -       | -        |      |                        |          |

- 1. Net C&S and gross ESA savings are included for all years except 2013-2015 to be consistant with D. 12-11-015; C&S includes 5% ME only for 2017 to match the CEDARS CET methodology.
- 2. Evaluated Savings from CPUC's 2010 2012 Energy Efficiency Annual Progress Evaluation Report, March 2015, Appendix A. http://www.cpuc.ca.gov/General.aspx?id=6391
- 3. "Compliance Filing Forecast" for 2010-2012 Annualized savings is based on CPUC approved AL 3065-G-A&B/3562-E-A&B.
- 4. 2013-15 claimed savings are from PG& E's 2015 Annual Report filed in May 1, 2016.

Table 6.2 CPUC Authorized Goals

| _                  | CPUC Goals <sup>1</sup> |     |          |  |  |  |  |  |  |
|--------------------|-------------------------|-----|----------|--|--|--|--|--|--|
| Year               | GWh                     | Mw  | MM Therm |  |  |  |  |  |  |
| 2010-12 Annualized | 1,037                   | 234 | 16.3     |  |  |  |  |  |  |
| 2013               | 599                     | 114 | 21.0     |  |  |  |  |  |  |
| 2014               | 593                     | 100 | 20.3     |  |  |  |  |  |  |
| 2015               | 697                     | 110 | 14.3     |  |  |  |  |  |  |
| 2016               | 1236                    | 226 | 18.4     |  |  |  |  |  |  |
| 2017               | 1144                    | 193 | 18.6     |  |  |  |  |  |  |

<sup>1.</sup> Goals consistant with sources in table T1

Table 6.3 Comparison of Forecast and Claimed Savings to CPUC Authorized Goals

|                    | Compliance Fil | ing Forecast Com | pared to Goals | Claimed Savings Compared to Goals |              |                    |  |  |
|--------------------|----------------|------------------|----------------|-----------------------------------|--------------|--------------------|--|--|
|                    |                |                  | MM Therm % of  |                                   |              |                    |  |  |
| Category           | GWh % of goal  | Mw % of goal     | goal           | GWh % of goal                     | Mw % of goal | MM Therm % of goal |  |  |
| 2010-12 Annualized | 141%           | 112%             | 115%           | 180%                              | 140%         | 140%               |  |  |
| 2013               | 133%           | 131%             | 141%           | 136%                              | 137%         | 140%               |  |  |
| 2014               | 124%           | 143%             | 133%           | 142%                              | 162%         | 143%               |  |  |
| 2015               | 101%           | 101%             | 150%           | 111%                              | 138%         | 153%               |  |  |
| 2016               | 101%           | 118%             | 141%           | 101%                              | 118%         | 141%               |  |  |
| 2017               | 136%           | 154%             | 196%           | 0%                                | 0%           | 0%                 |  |  |

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Table 7.1 TRC Cost-Effectiveness Scenario Results.<sup>1</sup>

|  | 2013-15<br>Claimed | 2017<br>for ecast |
|--|--------------------|-------------------|
| Resource Portfolio (less C&S and less ME <sup>2</sup> ) <sup>3</sup> |                    | 1.02              |
| Resource and Nonresource Portfolios (less C & S and less M E)4       |                    | 1.00              |
| Portfolio with C&S, ME and ESPI <sup>5, 6</sup>                      | 1.36               | 1.54              |

- 1. Does not include Emerging Technology, OBF revolving loan pool, and funding for credit enhancements for Financing Pilots adopted in D.13-09-044.
- 2. Market Effects (ME) only applies to 2013-2015 pursuant to D. 12-11-015 (and carried forward in D.14-10-046) that adopted 5% spillover for resource programs.
- 3. Includes non-recoverable financing costs, ESPI, SW ME&O, EM&V; Does not include WE&T, SW DSM, Codes & Standards, BayREN and MCE.
- 4. Includes non-recoverable financing costs, ESPI, SW ME&O, EM&V, WE&T, SW DSM; Does not include Codes & Standards, BayREN and MCE.
- 5. Estimated or awarded Energy Savings Performance Incentive (ESPI) payments.
- 6. 2015-17 REN/CCA savings and benefits are excluded. REN/CCA costs are excluded for 2017 only to match CEDARS CET methodology.

Table 7.2 PAC Cost-Effectiveness Scenario Results.1

|   | 2013-<br>2015<br>Claimed | 2016<br>for ecast | 2017<br>for ecast |
|---|--------------------------|-------------------|-------------------|
| Resource Portfolio (less C & S and less M E <sup>2</sup> ) <sup>3</sup> |                          |                   | 1.47              |
| Resource and Nonresource Portfolios (less C & S and less M E)4          |                          |                   | 1.43              |
| Portfolio with C&S, ME and ESPI <sup>5, 6</sup>                         | 2.41                     |                   | 3.57              |

- 1. Does not include Emerging Technology, OBF revolving loan pool, and funding for credit enhancements for Financing Pilots adopted in D.13-09-044.
- 2. Market Effects (ME) only applies to 2013-2015 pursuant to D. 12-11-015 (and carried forward in D.14-10-046) that adopted 5% spillover for resource programs.
- 3. Includes non-recoverable financing costs, ESPI, SW ME&O, EM&V; Does not include WE&T, SW DSM, Codes & Standards, BayREN and MCE.
- 4. Includes non-recoverable financing costs, ESPI, SW ME&O, EM&V, WE&T, SW DSM; Does not include Codes & Standards, BayREN and MCE.
- 5. ESPI stands for Estimated or awarded Energy Savings Performance Incentive payments.
- 6. 2015-17 REN/CCA savings and benefits are excluded. REN/CCA costs are excluded for 2017 only to match CEDARS CET methodology.

# **Attachment 4**

Energy Efficiency 2017 2017 Proposed Budget

|      | 2017 PG&E Energy Efficiency Cap And Target Expenditure Projections |    |             |                           |             |    |             |                          |       |          |
|------|--|----|-------------|---------------------------|-------------|----|-------------|--------------------------|-------|----------|
|      | Expenditures   |    |             |                           |             |    |             | Cap & Target Performance |       |          |
| Line | Budget Category  |    | IOU         | Third Party + Partnership |             |    |             | Percent of<br>Budget     | Cap % | Target % |
| 1    | Administrative Costs   | \$ | 19,840,484  | \$                        | 18,159,198  | \$ | 37,999,682  | -                        |       |          |
| 2    | IOU <sup>1</sup>   | \$ | 17,235,299  | \$                        | 12,143,116  | \$ | 29,378,415  | 7.0%                     | 10.0% |          |
| 3    | Third Party & Partnership  | \$ | -           | \$                        | 5,563,487   | \$ | 5,563,487   | 3.4%                     |       | 10.0%    |
| 4    | Target Exempt IOU Programs <sup>2</sup>                            | \$ | 2,605,185   | \$                        | 452,595     | \$ | 3,057,780   |                          |       |          |
| 5    | Marketing and Outreach Costs <sup>3</sup>                          | \$ | 23,046,619  | \$                        | 7,828,571   | \$ | 30,875,191  |                          |       |          |
| 6    | Marketing & Outreach   | \$ | 16,335,678  | \$                        | 7,828,571   | \$ | 24,164,250  | 5.8%                     |       | 6.0%     |
| 7    | Statewide Marketing & Outreach 4                                   | \$ | 6,710,941   | \$                        | -           | \$ | 6,710,941   |                          |       |          |
| 8    | Direct Implementation Costs  | \$ | 196,056,298 | \$                        | 136,562,446 | \$ | 332,618,744 |                          |       |          |
| 9    | Direct Implementation (Incentives and Rebates)                     | \$ | 107,796,900 | \$                        | 66,909,871  | \$ | 174,706,770 |                          |       |          |
| 10   | Direct Implementation (Non Incentives and Non Rebates)             | \$ | 53,128,060  | \$                        | 60,514,525  | \$ | 113,642,585 | 27.1%                    |       | 20.0%    |
| 11   | Direct Implementation Target Exempt Programs <sup>2</sup>          | \$ | 35,131,338  | \$                        | 9,138,050   | \$ | 44,269,388  |                          |       |          |
| 12   | EM&V Costs (Investor Owned Utilities & Energy Division) 5,6        | \$ | 17,204,418  | \$                        | -           | \$ | 17,204,418  | 4.0%                     | 4.0%  |          |
| 13   | Total <sup>7</sup>   | \$ | 256,147,819 | \$                        | 162,550,216 | \$ | 418,698,035 |                          |       |          |
| 14   | 2017 Proposed Budget <sup>8</sup>                                  | \$ | 267,560,225 | \$                        | 162,550,216 | \$ | 430,110,441 |                          |       |          |
|      | Third Party Program (3P) and Statewide Competitively Solicited     |    |             |                           |             |    |             |                          |       |          |
| 15   | Programs <sup>6</sup>  | \$ | 23,660,827  | \$                        | 83,943,558  | \$ | 107,604,385 | 25.0%                    |       |          |

#### Notes:

- 1. 10% cap requirement based on D. 09-09-047 is set for IOU only.
- 2. Target Exempt Programs are Non-Resource Programs which include: Emerging Technologies, Workforce Education & Training, Financing program expenses,
  Continuous Energy Improvement programs, Strategic Energy Resources (SER) program, Statewide DSM Coordination & Integration Program, Lighting Innovation and Market
  Transformation programs, Waypoint Commercial Outreach and SEI Energize Schools third-party programs, and Codes & Standards programs excluding Building Codes Advocacy.
- 3. Statewide Marketing & Outreach (SW ME&O) is excluded from the Marketing and Outreach cost target calculation per D.13-12-038, at p. 82.
- 4. The 2016 SW ME&O Bridge Funding budget (D. 15-08-033) is assumed for 2017 budget per D.16-03-029 since the 2017-2019 Statewide implementer and budget have not yet been decided in a separate Commission proceeding (A.12-08-007 et. al.). The portion of SW ME&O allocated to EE is reflected in PG&E's cost effectiveness calculations.
- 5. EM&V includes the portions allocated for BayREN and MCE which are \$689,042 and \$66,098 respectively.
- 6. Both the EM&V and the Competitively Solicited Programs percentages are based on PG&E's 2017 proposed budget of \$430,110,441.
- 7. As directed in the Energy Efficiency Policy Manual Version 5 July 2013, page 92, this total includes SW ME&O and excludes BayREN and MCE budgets and is the denominator used to calculate the Admin, Marketing, and Direct Implementation Non-Incentives percentages.
- 8. PG&E's 2017 Proposed Budget of \$430,110,441 excludes SWME&O budget of \$6,710,941 and includes BayREN and MCE budgets of \$16,537,000 and \$1,586,347 respectively.

# **Attachment 5**

Attachment 5: Program Closures

| Attachment 5. i                                 | Program Closures           |  |
|---|----------------------------|--|
| Program Name,                                   | Program ID                 | Enovity SMART (PGE210138), CLEAResult AERCx (PGE210130) <sup>1</sup>   |
| Implementer                                     |                            | Enovity, CLEAResult  |
| 2016 Program Budget                             |                            | Enovity: \$740,000.00<br>CLEAResult: \$989,000.00  |
| Budget &<br>Expenditures                        | Program Expenditures       | Enovity: \$184,831.00<br>CLEAResult: \$338,032   |
|   | % Budget Spent             | Enovity: 25%<br>CLEAResult: 34%  |
|   | 2016 Program Goal          | N/A  |
| Demand<br>Reduction                             | Installed Savings          | Enovity: 80 kW (estimated installation by end of 2016) CLEAResult: 81 kW (estimated installation by end of 2016)   |
|   | % Savings Goal<br>Achieved | N/A  |
|   | 2016 Program Goal          | N/A  |
| kWh Energy<br>Savings                           | Installed Savings          | Enovity: 358,1100 kWh (estimated to be installed by end of 2016) CLEAResult: 1,137,977.00 kWh (estimated to be installed by end of 2016)   |
|   | % Savings Goal<br>Achieved | N/A  |
|   | 2016 Program Goal          | N/A  |
| Gas Savings                                     | Installed Savings          | Enovity: 41,876 (estimated installation by end of 2016) CLEAResult: 30,420 (estimated installation by end of 2016)   |
|   | % Savings Goal<br>Achieved | N/A  |
| Cost<br>Effectiveness                           | TRC <sup>2</sup>           | Enovity: 1.96<br>RSG AERCx: 1.12<br>PECI AERCx: 1.88   |
| Primary Justification(s) for Program<br>Closure |                            | CPUC Ex Ante review of Analytics Enabled Retro-commissioning (AERCx) projects concluded the program targeted thermostat setpoint or schedule changes considered ineligible behavior-based measures with doubtful persistence for custom projects. CPUC staff recommended PG&E no longer accept projects based solely on behavior-based measures until these issues are resolved. PG&E has closed the program to new applications and |

<sup>&</sup>lt;sup>1</sup> AL 3687-G/4790-E was approved by the Commission effective March 10, 2016 and merged the RSG AERCx (PGE210130) and PECI AERCx (PGE210131) programs to form CLEAResult AERCx (PGE210130).

<sup>2</sup> A TRC for the newly-consolidated CLEAResult AERCx is not available. TRCs for the RSG and PECI

programs are included here for clarity.

|                                | will close the program by December 31, 2016.   |  |  |
|--------------------------------|--|--|--|
| Steps Taken to Improve Program | PG&E is working to redesign AERCx programs under AB 802 requirements combined with CPUC and implementer feedback.  |  |  |
| Lessons Learned                | PG&E could have more effectively communicated AERCx program strategy or implementation methodology with CPUC Staff. It is evident that an open dialogue with CPUC is paramount when demonstrating an innovative approach to energy efficiency. |  |  |

| Program Name, F                                 | Program ID                 | Waypoint Connect Program, PGE210137  |
|---|----------------------------|--|
| Implementer                                     |                            | Waypoint   |
| Budget & 2016 Program Budget                    |                            | \$595,000  |
| Expenditures                                    | Program Expenditures       | \$171,110  |
| Lxperiditures                                   | % Budget Spent             | 28%  |
|   | 2016 Program Goal          | N/A  |
| Demand  | Installed Savings          | N/A  |
| Reduction                                       | % Savings Goal<br>Achieved | N/A  |
|   | 2016 Program Goal          | N/A  |
| kWh Energy                                      | Installed Savings          | N/A  |
| Savings   | % Savings Goal<br>Achieved | N/A  |
|   | 2016 Program Goal          | N/A  |
| Gas Savings                                     | Installed Savings          | N/A  |
|   | % Savings Goal<br>Achieved | N/A  |
| Cost<br>Effectiveness                           | TRC                        | N/A, Non-Resource Program  |
| Primary Justification(s) for Program<br>Closure |                            | The Connect Program is a commercial real estate outreach and improvement program developed to address the missing information and deployment link between utilities and the commercial real estate industry. Waypoint has developed a large pipeline, but has struggled to convert these projects forward at a significant scale. Funds spent on the small amount of delivered kWh and therms savings is too cost-prohibitive to continue the program. PG&E will close the program by December 31, 2016. |
| Steps Taken to Improve Program                  |                            | In 2016, the Connect program was restructured to compensate Waypoint for actual savings delivered. However, Waypoint continues to struggle with getting customers to implement projects. To date, Waypoint has only spent three percent of available funds for incentive applications.   |
| Lessons Learned                                 |                            | Since Connect was set up as a non-resource program, Waypoint did not implement measures themselves. In retrospect, enabling Waypoint to implement the projects or partner with another implementer may have mitigated the savings issue. The restructuring of the contract in 2016 to incentive project completion did not yield as many results as expected.  |

|   |                            | CLEADoubt Data Conton Ainflow Drawns  |
|---|----------------------------|---|
| Program Name, Program ID                        |                            | CLEAResult Data Center Airflow Program, PGE210138   |
| Implementer                                     |                            | CLEAResult  |
| 2016 Program Budget                             |                            | \$801,000   |
| Budget &  | Program Expenditures       | \$33,678  |
| Expenditures                                    | % Budget Spent             | 4%  |
|   | 2016 Program Goal          | 337   |
| Demand  | Installed Savings          | 0   |
| Reduction                                       | % Savings Goal             | 0   |
|   | Achieved                   |   |
|   | 2016 Program Goal          | 3,000,000   |
| kWh Energy                                      | Installed Savings          | 0   |
| Savings   | % Savings Goal<br>Achieved | 0   |
|   | 2016 Program Goal          | N/A   |
| Gas Savings                                     | Installed Savings          | N/A   |
|   | % Savings Goal<br>Achieved | N/A   |
| Cost<br>Effectiveness                           | TRC                        | N/A, Non-Resource Program  CLEAResult's DC Plus program offers technical  |
| Primary Justification(s) for Program<br>Closure |                            | support and incentives to customers with embedded small to medium data centers, up to 30,000 square feet or below 500 kW IT load. The program is closing because it has not yet delivered energy savings after more than two years. CLEAResult will close existing projects by June 30, 2017—the remaining pipeline will be processed through the Core Custom program.  |
| Steps Taken to Improve Program                  |                            | The first one and a half years of implementation (mid-2014-2015) proved to be a challenge due to the size of the customers targeted and the difficulty in identifying customers with embedded data centers. In 2016, the program was expanded from small embedded data centers (up to 5,000 sq ft) to include medium data centers (up to 30,000sq ft.) to address this concern. In early 2016, the implementer was notified that the program would be evaluated in mid-2016. In July 2016, PG&E's evaluated the program based on executed projects and pipeline development. Unfortunately, the program is slated to come short of the energy savings targets for the year. |
| Lessons Learned                                 |                            | CLEAResult spent considerable time marketing the program before gaining traction with key decision makers to get projects off the ground. In retrospect, engaging these key decision makers earlier and more often may have enabled the program to operate more   |

| successfully. It was also a challenge to identify which customers actually had embedded data |
|--|
| centers. There may be an opportunity in the future to leverage data analytics to identify    |
| customers.   |

| Program Name, I                 | Program ID                 | Commercial Industrial Boiler Efficiency Program  |
|---------------------------------|----------------------------|--|
| Implementer                     |                            | (CIBEP), PGE21017<br>Enovity   |
| Implementer 2016 Program Budget |                            | \$433,793.00   |
| Budget &                        | Program Expenditures       | \$308,720.88   |
| Expenditures                    | % Budget Spent             | 71%  |
|                                 | 2016 Program Goal          | N/A  |
| Demand                          | Installed Savings          | N/A  |
| Reduction                       | % Savings Goal Achieved    | N/A  |
|                                 | 2016 Program Goal          | N/A  |
| kWh Energy                      | Installed Savings          | N/A  |
| Savings                         | % Savings Goal<br>Achieved | N/A  |
|                                 | 2016 Program Goal          | 338,000  |
| Gas Savings                     | Installed Savings          | 210,000  |
|                                 | % Savings Goal<br>Achieved | 62%  |
| Cost<br>Effectiveness           | TRC                        | 0.48   |
| Primary Justifica<br>Closure    | ation(s) for Program       | The CIBEP program provides marketing, technical assistance, and financial incentives for the implementation of boiler system energy efficiency improvements. The decision to close the program is based largely on efforts of PG&E's Commercial program to reorganize programs in a way that serves our customers based on their customer segment. In addition, PG&E is looking for ways to incorporate meterbased savings into the portfolio. Since this program is more technology-focused, it no longer aligns with the overall approach PG&E is taking with the portfolio. PG&E's Business Plan will outline a more focused, segment based approach. Envoity will close existing projects by June 30, 2017—the remaining pipeline will be processed through the Core Custom program. |
| Steps Taken to Improve Program  |                            | The implementer struggled to deliver savings in 2015 and was given a reduced budget and savings goal in 2016. Enovity has delivered on this smaller savings goal and is not closing for performance reasons (as noted above), but for portfolio strategy alignment purposes.   |
| Lessons Learned                 |                            | Enovity saw some measures declining in cost effectiveness and began to pivot towards heat recovery and load management. Equipment focused efficiency opportunities are fewer due to AQMD requirements and customers; needs are trending towards more cost effective plant and load optimization measures.  |

| Program Name, I                                 | Program ID                 | Refinery Energy Efficiency Program (REEP)  |
|---|----------------------------|--|
| Implementer                                     |                            | PGE21029<br>Nexant   |
| 2016 Program Budget                             |                            | \$6,337,982  |
| Budget &  | Program Expenditures       | \$410,078.75   |
| Expenditures                                    | % Budget Spent             | 6.5%   |
|   | 2016 Program Goal          | 1,125  |
| Demand  | Installed Savings          | 11   |
| Reduction                                       | % Savings Goal             | 4.00/  |
|   | Achieved                   | 1.0%   |
|   | 2016 Program Goal          | 10,687,720   |
| kWh Energy                                      | Installed Savings          | 55,052   |
| Savings   | % Savings Goal Achieved    | 0.5%   |
|   | 2016 Program Goal          | 3,145,140  |
| Gas Savings                                     | Installed Savings          | 101,949  |
| _   | % Savings Goal<br>Achieved | 3.2%   |
| Cost<br>Effectiveness                           | TRC                        | 0.70   |
| Primary Justification(s) for Program<br>Closure |                            | REEP targets large refineries and utilizes industry connections and expertise to develop high-savings energy efficiency projects. The program has underperformed over the last two years, struggling to finish projects in the pipeline since 2014. Refineries do not anticipate growth in the near-future due to strict environment regulations and reduced prices for crude oil. Therefore, opportunities are limited to develop and implement new projects. Nexant will continue supporting existing projects until the end of 2018, but applications for new projects will be processed through the Core Customized Retrofit program starting January 1, 2017. |
| Steps Taken to Improve Program                  |                            | Local field engineers and implementation managers maintained regular communication with Nexant and participated in monthly meetings with customers when new opportunities were discussed. However, it became economically unjustifiable to support REEP's marketing efforts as well as invest in development of projects with implementation cycles between two to five years.   |
| Lessons Learned                                 | d                          | Due to the changing market landscape for the oil and gas industry, especially our largest refinery customers, a new program approach is warranted to ensure we are capturing energy savings in the most cost-effective way. PG&E plans to re-engage with the implementation  |

| community in the near future to explore           |
|---|
| alternative contract models that fit the needs of |
| this market.                                      |

# **Attachment 6**

### Attachment 6

# PG&E AL 3753-G-A/4901-E-A Supplemental: PG&E's 2017 Energy Efficiency Annual Budget Advice Letter in Compliance with Decision 15-10-028, Ordering Paragraph 4

Includes changes made by Supplemental: PG&E Advice No. 3752-G-A/4905-E-A Supplemental: Request For Authority to Shift Energy Efficiency Funds in 2016 and 2015, as fund shifting is included in PG&E's 2017 budget.

### A. Updates to PG&E's 2017 Annual Budget Advice Letter (ABAL)

PG&E's supplement to "PG&E's 2017 Energy Efficiency Annual Budget Advice Letter in Compliance With Decision 15-10-028, Ordering Paragraph 4", Advice 3753-G/4901-E covers three modifications:

### 1. Modifications to Section E.1. PG&E Prior Years' Unspent Funds.

- Transfer \$22.5 million balance of program unspent funds from the 2009 and 2010-2012 cycles and close these sub-accounts to:
  - Carry over \$7.1 million to Commercial, \$4.5 million to Residential and \$1 million to Industrial Statewide programs, based on customer commitments as of the end of 2015, for 2016. PG&E details these subprogram commitments in the advice letter requesting fund shifts and carry over (Advice 3752-G/4905-E, see below).
  - Shift \$9.9 million to the 2016 Statewide Commercial Deemed subprogram to accommodate strong demand for light emitting diode (LED) troffers.
- Updated the appendices tables A.2.2, B.1, B.3, C.3, C.4, and C.5 to reflect this update as well as the MCE unspent funds and fund shifting updates described below.

### 2. Modifications to Section E.2. PG&E's MCE Sub-account Prior Years' Unspent Funds.

- Return \$230 thousand unspent MCE electric balancing sub-account funds to ratepayers.
- Clarify the background documentation in the appendix footnotes to Appendix B.3,
   C.4, and C.5.

# 3. Updates to CEDARS budget numbers to align with PG&E requested budget, and appendices to align with CEDARS portfolio savings values, per Commission staff direction.

- o **Budget adjustments:** Added into CEDARS the amount of 2017 collections requested to augment its On Bill Financing (OBF) Program revolving loan pool.
- Portfolio savings adjustments: Updated the appendices tables A.1.1, A.1.2, A.1.3, A.2.1, B.2, C.1, C.6 and C.7 to match program and portfolio savings identified in CEDARS.

### B. Updates to the Advice Letter Shifting Energy Efficiency Funds in 2016 and 2015

PG&E's supplement to the "Request For Authority to Shift Energy Efficiency Funds in 2015 and 2016" advice letter initially filed on August 31, 2016 (Advice 3752-G/4905-E), covers four modifications:

# 1. Authority to transfer \$27.9 million into the 2016 Statewide Commercial Program.

- Carry over \$7.1 million into the Commercial Calculated Incentives and Savings By Design subprograms, from unspent 2009 and 2010-2012 funds, based on customer commitments as of the end of 2015 for 2016 (as described above).
- Shift \$20.85 million into the 2016 Statewide Commercial Deemed subprogram to accommodate strong demand for LED troffers.
  - \$9.9 million from unspent 2009 and 2010-2012 funds (as described above).
  - \$11 million from other 2016 program budgets.

### 2. Authority to transfer \$12.9 million into the 2016 Statewide Residential Program.

- Carry over \$4.5 million into the Energy Upgrade California, Residential New Construction, and Residential HVAC subprograms, from unspent 2009 and 2010-2012 funds, based on customer commitments as of the end of 2015, for 2016 (as described above).
- Shift \$8.4 million from other 2016 program budgets into the 2016 Residential Energy Advisor, Energy Upgrade California, Residential New Construction and Residential HVAC subprograms to accommodate strong program uptake.

# 3. Authority to transfer \$1.0 million, the remaining balance of 2009 and 2010-2012 funds, into the 2016 Industrial Program.

o Carry over \$1.0 million into the Statewide Industrial Calculated program, based on customer commitments as of the end of 2015, for 2016 (as described above).

### 4. Modifying the fund shifts requested in the August 31, 2016 filing.

 Decrease the fund shift out of 2016 Third Party program budgets to \$12.9 million, reducing the shift to below the 15% threshold. As such, Third Party program fund shifting is removed from the advice letter.

### PG&E Gas and Electric Advice Filing List General Order 96-B, Section IV

AT&T Albion Power Company Alcantar & Kahl LLP Anderson & Poole Atlas ReFuel

Barkovich & Yap, Inc. Bartle Wells Associates

Braun Blaising McLaughlin & Smith, P.C. Braun Blaising McLaughlin, P.C.

**CPUC** 

**BART** 

California Cotton Ginners & Growers Assn

California Energy Commission

California Public Utilities Commission California State Association of Counties

Calpine Casner, Steve Cenergy Power

Center for Biological Diversity

City of Palo Alto

City of San Jose Clean Power

Clean Power Research Coast Economic Consulting

Commercial Energy Cool Earth Solar, Inc.

County of Tehama - Department of Public

Works

Crossborder Energy Crown Road Energy, LLC Davis Wright Tremaine LLP

Day Carter Murphy

Defense Energy Support Center

Dept of General Services

Division of Ratepayer Advocates Don Pickett & Associates, Inc.

Douglass & Liddell Downey & Brand

Ellison Schneider & Harris LLP Evaluation + Strategy for Social

Innovation

G. A. Krause & Assoc. GenOn Energy Inc. GenOn Energy, Inc.

Goodin, MacBride, Squeri, Schlotz &

Ritchie

Green Charge Networks Green Power Institute Hanna & Morton

International Power Technology Intestate Gas Services, Inc.

Kelly Group

Ken Bohn Consulting

Leviton Manufacturing Co., Inc.

Linde

Los Angeles County Integrated Waste

Management Task Force

Los Angeles Dept of Water & Power

MRW & Associates Manatt Phelps Phillips Marin Energy Authority McKenna Long & Aldridge LLP

McKenzie & Associates

Modesto Irrigation District

Morgan Stanley NLine Energy, Inc.

NRG Solar

Nexant, Inc.

ORA

Office of Ratepayer Advocates

OnGrid Solar

Pacific Gas and Electric Company

Praxair

Regulatory & Cogeneration Service, Inc.

SCD Energy Solutions

SCE

SDG&E and SoCalGas

**SPURR** 

San Francisco Water Power and Sewer

Seattle City Light

Sempra Energy (Socal Gas)

Sempra Utilities SoCalGas

Southern California Edison Company

Spark Energy Sun Light & Power Sunshine Design Tecogen, Inc.

TerraVerde Renewable Partners
TerraVerde Renewable Partners, LLC

Tiger Natural Gas, Inc.

TransCanada

Troutman Sanders LLP Utility Cost Management Utility Power Solutions Utility Specialists Verizon

Water and Energy Consulting Wellhead Electric Company Western Manufactured Housing Communities Association (WMA)

YEP Energy