December 29, 2015

Erik Jacobson  
Director, Regulatory Relations  
Pacific Gas and Electric Company  
77 Beale Street, Mail Code B10C  
P.O. Box 770000  
San Francisco, California 94177

SUBJECT: Request of Pacific Gas and Electric Company for 2014 Energy Efficiency Incentive Award

Dear Mr. Jacobson:

Advice Letter 3606-G/4659-E is effective as of January 1, 2016, per Resolution G-3510 Ordering Paragraphs.

Sincerely,

Edward Randolph  
Director, Energy Division
June 30, 2015

Advice 3606-G/4659-E
(Pacific Gas and Electric Company ID U 39 M)

Public Utilities Commission of the State of California

Subject: Request of Pacific Gas and Electric Company for 2014 Energy Efficiency Incentive Award

Purpose

This Advice Letter (AL) requests approval of Pacific Gas and Electric Company’s (PG&E’s) first part of the 2014 Energy Efficiency (EE) incentive award in the amount of $11,515,950. This AL complies with Ordering Paragraph (OP) 4 of Decision (D.) 13-09-023, Decision Adopting Efficiency Savings and Performance Incentive Mechanism.

Background

In 2013, the California Public Utilities Commission (Commission or CPUC) approved D.13-09-023, which included a new EE incentive mechanism to continue promoting achievement of the Investor Owned Utilities (IOUs') EE goals for program years 2013 and beyond. This decision also adopted a process and schedule for the submittal of the incentive awards starting in 2014.

The new Efficiency Savings and Performance Incentive (ESPI) mechanism, includes incentive awards in four performance categories: (1) EE resource savings (a combination of ex ante locked down and ex post verified energy savings claims measured in MW, GWh and MMTh); (2) ex ante review performance (rating of utility’s conformance with the ex ante review requirements); (3) codes and standards expenditures (utility’s advocacy for energy savings through appliance and building code changes); and (4) non-resource programs (EE activities and programs that do not directly generate energy savings, but provide necessary support to resource programs).

The ESPI mechanism includes an award for each category with an annualized cap based on Commission-approved calculations, described in more detail in the sections

1 D.13-09-023 p. 3.
Since this incentive mechanism uses components of ex ante and ex post energy savings values to calculate the incentive, the Commission directs the IOUs to split the total request into two AL filings for each program year in the following sequence:\(^2\)

a) The first AL is to be filed in the following year of the implemented program year (Program Year + 1) and includes the following ESPI elements:
   - Non-Resource program management fee;
   - Codes and Standards program management fee;
   - Ex ante performance award; and
   - Preliminary ex ante locked down deemed measure savings award.

b) The second AL is to be filed in the second following year of the implemented program year (Program Year + 2) and includes the following ESPI elements:
   - Ex post verified custom projects;
   - Ex post verified deemed measure savings; and
   - True up of preliminary ex ante lockdown award based on verified counts.

D.13-09-023 also directs the Commission’s Utility Audit, Finance, and Compliance Branch (UAFCB) to make public the completed energy efficiency audit reports for the IOUs.\(^3\) The UAFCB has not yet commenced the IOUs’ 2014 EE audits as of the date of this filing. On June 9, 2014, the Commission Energy Division issued a memorandum stating that the first AL using the ESPI mechanism will be based on utility-reported information and the second AL under the ESPI mechanism will calculate the incentive award using Commission-verified information from the completed audits.\(^4\) According to the Energy Division memorandum, the 2014 EE audit should be completed before the second AL and the second AL will include a true-up of the payments approved in the first AL using Commission audited expenditures and verified installation rates.\(^5\)

Attachment 6 of D.13-09-023 sets forth the schedule for filing a Tier 3 advice letter to seek approval of the ESPI incentive award.

As shown in Table 1 below, PG&E requests an EE incentive award of $11,515,950 for the first part of the program year 2014 earnings, to be approved before the end of 2015.

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2 D.13-09-023 OP 4.
3 D.13-09-023 OP 17.
4 Memo sent by Energy Division’s Katie Wu on June 9, 2014 to parties in R.13-11-005 and R.12-01-005, titled “Additional Detail on Implementation of the Efficiency Savings and Performance Incentive (ESPI) Mechanism”
5 Appendix to memo sent by Energy Division’s Katie Wu on June 9, 2014 to parties in R.13-11-005 and R.12-01-005, titled “Additional Detail on Implementation of the Efficiency Savings and Performance Incentive (ESPI) Mechanism”
2014 Incentive Calculation

This first AL for the 2014 ESPI incentive includes the following elements:

- Non-Resource programs management fee;
- Codes and Standards program management fee;
- Ex ante performance award; and
- Preliminary ex ante locked down deemed measure savings award.

Table 1

<table>
<thead>
<tr>
<th>2014 EE Program Incentive Awards</th>
<th>Expenditures</th>
<th>Multiplier(s)</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Non-Resource Programs</td>
<td>$29,554,687</td>
<td>3%</td>
<td>$886,641</td>
</tr>
<tr>
<td>Codes and Standards Programs</td>
<td>$7,279,208</td>
<td>12%</td>
<td>$873,505</td>
</tr>
<tr>
<td>Ex-Ante Review Performance</td>
<td>$274,735,623</td>
<td>3% * 0.53</td>
<td>$4,368,296</td>
</tr>
<tr>
<td>Resource Savings</td>
<td>$274,735,623</td>
<td>See Table 6</td>
<td>$5,387,508</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$11,515,950</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Non-Resource Program Management Fee

The non-resource program component of the incentive mechanism is calculated as a management fee equal to 3% of non-resource program expenditures, not to exceed authorized expenditures exclusive of administrative expenses. Table 2 summarizes the total 2014 PG&E reported non-resource program expenditures (excluding administrative expenses). Three percent of this expense equals $886,641 for the non-resource program management fee award.

Table 2

<table>
<thead>
<tr>
<th>2014 Non-Resource Program Expenditures (excluding Administrative expenses)</th>
<th>3% of Non-Resource Program Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>PG&amp;E</td>
<td>$29,554,687</td>
</tr>
</tbody>
</table>

Codes and Standards Program Management Fee

The Codes and Standards (C&S) program component of the ESPI incentive mechanism is calculated as 12% of C&S program expenditures exclusive of administrative expenses, not to exceed authorized expenditures. Table 3 includes the total 2014 PG&E reported C&S program expenditures (excluding administrative expenses).

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6 PG&E’s 2013-2014 claim for 2010-2012 upstream basic CFL program lamps carry-over savings will be included in its 2013 and 2014 Program Year + 2 ESPI ALs which will be filed in September of 2015 and 2016, respectively.
7 D.13-09-023 OP3 and OP16.
8 D.13-09-023 OP3 and OP15.
Twelve percent of this expense equals $873,505 for the C&S program management fee award.

### Table 3

<table>
<thead>
<tr>
<th></th>
<th>2014 C&amp;S Program Expenditures (excluding Administrative expenses)</th>
<th>12% of C&amp;S Program Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td>PG&amp;E</td>
<td>$7,279,208</td>
<td>$873,505</td>
</tr>
</tbody>
</table>

### Ex Ante Performance Award

The ex ante review (EAR) performance component of the incentive mechanism is calculated based on the annual performance score for each IOU as prescribed in Attachments 5 and 7 of D.13-09-023. This score is taken as a percentage applied to a cap of 3% of the EE resource program expenditures, not to exceed authorized expenditures exclusive of administrative expenses. On March 27, 2015, the Energy Division issued a 2014 performance score for PG&E of 53. Table 4 outlines the total 2014 PG&E reported resource program expenditures, excluding administrative expenses. Taking 3% of this expense and multiplying PG&E’s 2014 performance score of 53 equals $4,368,296 for the EAR performance award.

### Table 4

<table>
<thead>
<tr>
<th></th>
<th>2014 Resource Program Expenditures (excluding Administrative expenses)</th>
<th>3% of Resource Program Expenditures</th>
<th>Performance Score of 53%</th>
</tr>
</thead>
<tbody>
<tr>
<td>PG&amp;E</td>
<td>$274,735,623</td>
<td>$8,242,069</td>
<td>$4,368,296</td>
</tr>
</tbody>
</table>

### Preliminary Ex Ante Savings Award

For purposes of determining the ex ante savings incentive, PG&E followed the following process outlined in D.13-09-023.

PG&E calculated the net lifecycle energy savings associated with the ex ante locked down deemed measures approved by the Commission, not including those deemed measures on the uncertain measure list. The calculation involved taking the first year energy savings of deemed measures, multiplying this amount by the net-to-gross value for the measure, multiplying that sum by the expected useful life of the measure, and

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9 D.13-09-023 OP3 and OP14.
11 D.13-09-023, pp. 51-52.
12 The uncertain measure list was provided in the Final Uncertain List Memo from Commission Staff, dated December 10, 2013.
finally multiplying by unit count. 5% market effects were included in this calculation. This calculation was done separately by measure. This calculation is shown below:

\[
(\text{First Year Savings}) \times (\text{Net to Gross}) \times (\text{Expected Useful life}) \times (\text{Unit Count}) = \text{Total Lifecycle Savings}
\]

Performing this calculation for all ex ante locked down deemed measures in the portfolio results in a total lifecycle savings estimate for GWh, MW and MMTherms.

Net lifecycle savings are then multiplied by the coefficients as provided in D.13-09-023, Attachment 1, Table 3. For the ex ante portion of the savings incentive, the calculation is based on the measure count submitted by PG&E in the savings claims as part of its 2014 Annual Report, excluding impacts from the uncertain measures, as provided in the uncertain measure list. Each savings type, GWh, MW and MMTherms, is then tallied together to determine the total resource savings earnings.

### Table 5

<table>
<thead>
<tr>
<th></th>
<th>2014 Resource Program Expenditures (excluding Administrative expenses)</th>
<th>Total Resource Savings Earnings</th>
</tr>
</thead>
<tbody>
<tr>
<td>PG&amp;E</td>
<td>$274,735,623</td>
<td>$5,387,508</td>
</tr>
</tbody>
</table>

Table 6 delineates the resource savings earnings for each savings type, based on the lifecycle net savings for each savings type, and earnings coefficients per unit of savings for the 2013-2014 EE portfolio cycle as included in Attachment 1 of D.13-09-023.

### Table 6

<table>
<thead>
<tr>
<th>Lifecycle Net MW</th>
<th>Peak Demand Coefficient ($/MW-Yr)</th>
<th>Resource Savings Earnings (GWh)</th>
</tr>
</thead>
<tbody>
<tr>
<td>210</td>
<td>$ 6,200</td>
<td>$1,301,352</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Lifecycle Net Gwh</th>
<th>Electricity Coefficient ($/GWh)</th>
<th>Resource Savings Earnings (MW)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1,265</td>
<td>$ 2,525</td>
<td>$3,194,682</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Lifecycle Net MM Therm</th>
<th>Natural Gas Coefficient ($/MMTh)</th>
<th>Resource Savings Earnings (MMTh)</th>
</tr>
</thead>
<tbody>
<tr>
<td>42</td>
<td>$ 21,331</td>
<td>$891,474</td>
</tr>
</tbody>
</table>

| Total Resource Savings Earnings | $5,387,508 |

13 The Table 3 has a units error where it incorrectly labels the $/MWh as $2,525. This should be $/GWh. PG&E has corrected for this error in its calculations.
This ex ante lockdown deemed measure savings award is a preliminary award. In the second AL to be filed in 2016 for the 2014 program year, this award will be trued up against the actual verified measure counts based on evaluation results.\(^{14}\)

The 2014 EE program year expenditures used to calculate the ESPI elements above are the expenditures in PG&E’s 2014 Annual Report,\(^{15}\) excluding 2014 administrative costs, Bay Area Regional Energy Network (REN) costs, Marin Clean Energy (MCE) costs, EM&V costs, and the OBF loan pool. The 2014 EE program year expenditures are included in Attachment A.

**2014 EE Program Incentive Awards Allocation**

As shown in Table 7 below, the total 2014 (first AL) incentive award of $11,515,950\(^{16}\) will be allocated to electric and gas customers on a basis of the electric and gas net benefit factor of 82% electric and 18% gas approved for the 2013-2014 portfolio in Advice Letters 3356-G-A/4176-E-A.

<table>
<thead>
<tr>
<th>Electric and Gas Allocation</th>
<th>2014 (first AL) EE Program Incentive Awards</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electric (82%)</td>
<td>$9,443,079</td>
</tr>
<tr>
<td>Gas (18%)</td>
<td>$2,072,871</td>
</tr>
<tr>
<td>Total</td>
<td>$11,515,950</td>
</tr>
</tbody>
</table>

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\(^{14}\) D.13-09-023 Attachment 6, pg. 2.


\(^{16}\) Does not include Franchise Fees and Uncollectibles (FF&U) at this time.
Protests

Anyone wishing to protest this filing may do so by letter sent via U.S. mail, facsimile or E-mail, no later than July 20, 2015, which is 20 days after the date of this filing. Protests must be submitted to:

CPUC Energy Division  
ED Tariff Unit  
505 Van Ness Avenue, 4th Floor  
San Francisco, California 94102

Facsimile: (415) 703-2200  
E-mail: EDTariffUnit@cpuc.ca.gov

Copies of protests also should be mailed to the attention of the Director, Energy Division, Room 4004, at the address shown above.

The protest shall also be sent to PG&E either via E-mail or U.S. mail (and by facsimile, if possible) at the address shown below on the same date it is mailed or delivered to the Commission:

Erik Jacobson  
Director, Regulatory Relations  
Pacific Gas and Electric Company  
77 Beale Street, Mail Code B10C  
P.O. Box 770000  
San Francisco, California 94177

Facsimile: (415) 973-7226  
E-mail: PGETariffs@pge.com

Any person (including individuals, groups, or organizations) may protest or respond to an advice letter (General Order 96-B, Section 7.4). The protest shall contain the following information: specification of the advice letter protested; grounds for the protest; supporting factual information or legal argument; name, telephone number, postal address, and (where appropriate) e-mail address of the protestant; and statement that the protest was sent to the utility no later than the day on which the protest was submitted to the reviewing Industry Division (General Order 96-B, Section 3.11).

Effective Date

PG&E respectfully requests that this AL be approved no later than December 17, 2015, to allow PG&E to record this amount in electric and gas rates through the Annual Electric and Gas True-Up Advice Letters for rates effective January 1, 2016, as discussed in D.13-09-023.
Notice

In accordance with General Order 96-B, Section IV, a copy of this advice letter is being sent electronically and via U.S. mail to parties shown on the attached list and the parties on the service lists for Rulemaking (R.) 12-01-005 and R.13-11-005. Address changes to the General Order 96-B service list should be directed to PG&E at email address PGETariffs@pge.com. For changes to any other service list, please contact the Commission’s Process Office at (415) 703-2021 or at Process_Office@cpuc.ca.gov. Send all electronic approvals to PGETariffs@pge.com. Advice letter filings can also be accessed electronically at: http://www.pge.com/tariffs/.

/S/
Erik Jacobson
Director, Regulatory Relations

Attachment A: Support for 2014 Expenditures
Attachment B: Support for 2014 Savings

cc: Service Lists R.12-01-005 and R.13-11-005
PG&E's detailed 2014 EE Program Expenditures are shown below.

Table 3: 2014 Expenditures (1)

<table>
<thead>
<tr>
<th>Summary of Portfolio Expenditures</th>
<th>Adopted Program Budget (5)</th>
<th>Total Annual Expenditures</th>
<th>Percentage of Portfolio Budget</th>
<th>Percentage of Total Annual Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total 2014 EE Program Expenditures</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Administrative-Implementer</td>
<td>116,548,447</td>
<td>5,971,645</td>
<td>0.5%</td>
<td>1.6%</td>
</tr>
<tr>
<td>Administrative-IOU Support</td>
<td>68,226,558</td>
<td>22,420,030</td>
<td>1.9%</td>
<td>6.1%</td>
</tr>
<tr>
<td>Marketing</td>
<td>497,760,182</td>
<td>148,021,624</td>
<td>12.6%</td>
<td>40.5%</td>
</tr>
<tr>
<td>Rebates/Incentives/Direct Install</td>
<td>493,273,795</td>
<td>148,125,721</td>
<td>12.6%</td>
<td>40.6%</td>
</tr>
<tr>
<td>Direct Implementation</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total EE Program Expenditures</strong></td>
<td>$ 1,175,808,982</td>
<td>$ 365,056,021</td>
<td>31.0%</td>
<td>100.0%</td>
</tr>
<tr>
<td><strong>Core Programs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Administrative-IOU Support</td>
<td>48,396,214</td>
<td>25,112,894</td>
<td>2.1%</td>
<td>6.9%</td>
</tr>
<tr>
<td>Marketing</td>
<td>47,609,224</td>
<td>15,343,252</td>
<td>1.3%</td>
<td>4.2%</td>
</tr>
<tr>
<td>Rebates/Incentives/Direct Install</td>
<td>303,885,825</td>
<td>85,061,389</td>
<td>7.2%</td>
<td>23.3%</td>
</tr>
<tr>
<td>Direct Implementation</td>
<td>248,374,112</td>
<td>66,799,052</td>
<td>5.7%</td>
<td>18.3%</td>
</tr>
<tr>
<td><strong>Sub total</strong></td>
<td>$ 648,265,375</td>
<td>$ 192,316,587</td>
<td>16.4%</td>
<td>52.7%</td>
</tr>
<tr>
<td><strong>SP Programs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Administrative-Implementer</td>
<td>32,682,264</td>
<td>2,954,278</td>
<td>0.3%</td>
<td>0.8%</td>
</tr>
<tr>
<td>Administrative-IOU Support</td>
<td>5,442,930</td>
<td>3,294,701</td>
<td>0.3%</td>
<td>0.9%</td>
</tr>
<tr>
<td>Marketing</td>
<td>109,667,882</td>
<td>85,061,389</td>
<td>7.2%</td>
<td>23.3%</td>
</tr>
<tr>
<td>Direct Implementation</td>
<td>121,254,027</td>
<td>35,933,869</td>
<td>3.1%</td>
<td>9.8%</td>
</tr>
<tr>
<td><strong>Sub total</strong></td>
<td>$ 290,475,103</td>
<td>$ 192,316,587</td>
<td>16.4%</td>
<td>52.7%</td>
</tr>
<tr>
<td><strong>LGP Programs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Administrative-Implementer</td>
<td>35,469,969</td>
<td>2,223,428</td>
<td>0.2%</td>
<td>0.6%</td>
</tr>
<tr>
<td>Administrative-IOU Support</td>
<td>15,174,404</td>
<td>1,742,851</td>
<td>0.1%</td>
<td>0.5%</td>
</tr>
<tr>
<td>Marketing</td>
<td>83,206,475</td>
<td>34,204,281</td>
<td>2.9%</td>
<td>9.4%</td>
</tr>
<tr>
<td>Direct Implementation</td>
<td>80,529,734</td>
<td>29,582,989</td>
<td>2.5%</td>
<td>8.1%</td>
</tr>
<tr>
<td><strong>Sub total</strong></td>
<td>$ 214,380,582</td>
<td>$ 74,444,381</td>
<td>6.3%</td>
<td>20.4%</td>
</tr>
<tr>
<td><strong>Non-IOU Programs (3)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Administrative-Implementer</td>
<td>-</td>
<td>793,939</td>
<td>0.1%</td>
<td>0.2%</td>
</tr>
<tr>
<td>Administrative-IOU Support</td>
<td>-</td>
<td>4,807</td>
<td>0.0%</td>
<td>0.0%</td>
</tr>
<tr>
<td>Marketing</td>
<td>-</td>
<td>2,039,226</td>
<td>0.2%</td>
<td>0.6%</td>
</tr>
<tr>
<td>Rebates/Incentives/Direct Install</td>
<td>1,000,000</td>
<td>-</td>
<td>0.0%</td>
<td>0.0%</td>
</tr>
<tr>
<td>Direct Implementation</td>
<td>43,115,922</td>
<td>15,809,812</td>
<td>1.3%</td>
<td>4.3%</td>
</tr>
<tr>
<td><strong>Sub total</strong></td>
<td>$ 44,115,922</td>
<td>$ 16,847,733</td>
<td>1.6%</td>
<td>5.1%</td>
</tr>
<tr>
<td><strong>EM&amp;V</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>EM&amp;V IOU</td>
<td>14,430,215</td>
<td>2,998,052</td>
<td>5.8%</td>
<td>46.9%</td>
</tr>
<tr>
<td>EM&amp;V Joint Staff</td>
<td>37,057,010</td>
<td>3,397,416</td>
<td>6.6%</td>
<td>53.1%</td>
</tr>
<tr>
<td><strong>Total EM&amp;V Expenditures</strong></td>
<td>$ 51,487,225</td>
<td>$ 6,395,468</td>
<td>12.4%</td>
<td>100.0%</td>
</tr>
<tr>
<td><strong>On-Bill Financing Loan Pool (4)</strong></td>
<td>$ 42,000,000</td>
<td>$ 10,057,047</td>
<td>23.9%</td>
<td>100.0%</td>
</tr>
<tr>
<td><strong>GRAND TOTALS</strong></td>
<td>$ 1,269,296,207</td>
<td>$ 381,508,535</td>
<td>30.1%</td>
<td>100.0%</td>
</tr>
</tbody>
</table>

(1) The format of Table 3 for the 2013-15 program cycle has been modified from previous Annual Reports to conform with the Commission's 2011 EE audit report recommendations and to show BayREN and MCE expenditures under "Non-IOU Programs."

(2) Rebates/Incentives/Direct Install include expenditures accrued but not paid as of December 31, 2014.

(3) Non-IOU programs represent PG&E's payments to BayREN and MCE.

(4) OBF Loan Pool represents loans issued and repaid.

(5) The Adopted Program Budgets for 2013-2015 include employee benefits costs for 2014 and 2015, as approved in the GRC D.14-08-032, approved on August 14, 2014. Additionally, PG&E Advice Letter 3478-G/4435-E, approved effective June 13, 2014, authorized a fund shift from Core Programs to Non-IOU Programs (BayREN) of $3.3 million.
### Table 3.1: Pre-2013 Carryover Expenditures (1)

<table>
<thead>
<tr>
<th>Summary of Carryover Expenditures</th>
<th>Pre-2013 Carryover</th>
<th>Total Annual Expenditures</th>
<th>Percentage of Carryover</th>
<th>Percentage of Total Annual Expenditures</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Pre-2013 Carryover EE Expenditures</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rebates/Incentives/Direct Install (2)</td>
<td>63,695,942</td>
<td>8,520,118</td>
<td>11.4%</td>
<td>90.3%</td>
</tr>
<tr>
<td>Direct Implementation</td>
<td>10,729,419</td>
<td>912,566</td>
<td>1.2%</td>
<td>9.7%</td>
</tr>
<tr>
<td><strong>Total EE Program Expenditures</strong></td>
<td>$74,425,361</td>
<td>$9,432,684</td>
<td>12.7%</td>
<td>100.0%</td>
</tr>
<tr>
<td>Core Programs</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rebates/Incentives/Direct Install</td>
<td>50,187,903</td>
<td>8,097,373</td>
<td>10.9%</td>
<td>85.8%</td>
</tr>
<tr>
<td>Direct Implementation</td>
<td>4,775,000</td>
<td>1,071,161</td>
<td>1.4%</td>
<td>11.4%</td>
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<tr>
<td>Sub total</td>
<td>$54,962,903</td>
<td>$9,168,534</td>
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<td>97.2%</td>
</tr>
<tr>
<td>3P Programs</td>
<td></td>
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<td></td>
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<tr>
<td>Rebates/Incentives/Direct Install</td>
<td>8,308,038</td>
<td>240,821</td>
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<tr>
<td>Direct Implementation</td>
<td>5,954,419</td>
<td>(158,595)</td>
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<tr>
<td>Sub total</td>
<td>$14,262,458</td>
<td>$82,226</td>
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<td>LGP Programs</td>
<td></td>
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<tr>
<td>Rebates/Incentives/Direct Install</td>
<td>5,200,000</td>
<td>181,924</td>
<td>0.2%</td>
<td>1.9%</td>
</tr>
<tr>
<td>Direct Implementation</td>
<td>-</td>
<td>-</td>
<td>0.0%</td>
<td>0.0%</td>
</tr>
<tr>
<td>Sub total</td>
<td>$5,200,000</td>
<td>$181,924</td>
<td>0.2%</td>
<td>1.9%</td>
</tr>
<tr>
<td>EM&amp;V (3)</td>
<td></td>
<td></td>
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<td></td>
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<tr>
<td>EM&amp;V IOU</td>
<td>-</td>
<td>2,798,476</td>
<td>n/a</td>
<td>21.4%</td>
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<tr>
<td>EM&amp;V Joint Staff</td>
<td>-</td>
<td>10,303,569</td>
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<td>78.6%</td>
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<tr>
<td><strong>Total EM&amp;V Expenditures</strong></td>
<td>$ -</td>
<td>$13,102,044</td>
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<tr>
<td><strong>GRAND TOTALS</strong></td>
<td>$74,425,361</td>
<td>$22,534,728</td>
<td>30.3%</td>
<td>100.0%</td>
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</tbody>
</table>

(1) Table 3.1 has been added to show PG&E's authorized pre-2013 program carryover funds spent in 2014.

(2) Rebates/Incentives/Direct Install include expenditures accrued but not paid as of December 31, 2014.

(3) EM&V includes 2014 expenditures from all pre-2013 EE program cycles.
Summary of 2014 PG&E Portfolio Expenditures

<table>
<thead>
<tr>
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<td>Administrative-Implementer</td>
<td>5,971,645</td>
<td>-</td>
<td>5,971,645</td>
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<td>-</td>
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<tr>
<td>Administrative-IOU Support</td>
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<td>40,517,001</td>
<td>(485)</td>
<td>1,586,033</td>
<td>19,004,707</td>
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<tr>
<td>Marketing</td>
<td>22,420,030</td>
<td>-</td>
<td>22,420,030</td>
<td>(485)</td>
<td>1,586,033</td>
<td>19,004,707</td>
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<tr>
<td>Rebates/Incentives/Direct Install</td>
<td>148,021,624</td>
<td>8,520,118</td>
<td>156,541,741</td>
<td>-</td>
<td>-</td>
<td>160,967,588</td>
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<tr>
<td>Direct Implementation</td>
<td>148,125,721</td>
<td>912,566</td>
<td>149,038,287</td>
<td>7,279,693</td>
<td>27,968,654</td>
<td>94,763,328</td>
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<tr>
<td>Total EE Program Expenditures</td>
<td>$ 365,056,021</td>
<td>$ 9,432,684</td>
<td>$ 374,488,705</td>
<td>$ 7,279,208</td>
<td>$ 29,554,687</td>
<td>$ 274,735,623</td>
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</table>
Attachment B

PG&E’s detailed 2014 EE Program Savings as of June 1, 2015, excluding those associated with custom projects and uncertain measures are shown in the Tables below.

Please note the following:

1. Although PG&E reports audits in the custom measure table, PG&E considers residential and nonresidential audits (excluding Home Energy Reports, which are an uncertain measure) deemed ex ante ESPI measures because they are operating under approved workpapers. Thus, PG&E has included them in this ex ante portion of the savings award.

2. There are some measures in PG&E’s custom measure table that have deemed savings values, but custom incentive values. These claims are identified with the comment ‘THIS CLAIM WILL BE MAPPED TO THE EX-ANTE IMPLEMENTATION TABLE IN FUTURE SUBMISSIONS’ in PG&E’s Standard Practice Tracking Database (SPTDB). PG&E considers these deemed ex ante ESPI measures, and has included them in this ex ante portion of the savings award.

3. PG&E has increased net lifecycle savings amounts by 5% to adjust for the effects of spillover.
**NonESPI Deemed**

<table>
<thead>
<tr>
<th>2014 PGE21012</th>
<th>COMMERCIAL DEEMED INCENTIVES</th>
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<tbody>
<tr>
<td>F172</td>
<td>ENERGY STAR GLASS DOOR REFRIGERATOR 1-DOOR 15&lt;30</td>
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<tr>
<td>F173</td>
<td>ENERGY STAR GLASS DOOR REFRIGERATOR 2-DOOR 30&lt;50</td>
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<tr>
<td>F174</td>
<td>ENERGY STAR GLASS DOOR REFRIGERATOR 3-DOOR SD&lt;</td>
</tr>
<tr>
<td>F175</td>
<td>ENERGY STAR SOLID DOOR FREEZER 1-DOOR &lt;15</td>
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<tr>
<td>F176</td>
<td>ENERGY STAR SOLID DOOR FREEZER 1-DOOR 15&lt;30</td>
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<tr>
<td>F177</td>
<td>ENERGY STAR SOLID DOOR FREEZER 2-DOOR 30&lt;50</td>
</tr>
<tr>
<td>F178</td>
<td>ENERGY STAR SOLID DOOR FREEZER 3-DOOR SD&lt;</td>
</tr>
<tr>
<td>F179</td>
<td>ENERGY STAR SOLID DOOR REFRIGERATOR 1-DOOR &lt;15</td>
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<tr>
<td>F180</td>
<td>ENERGY STAR SOLID DOOR REFRIGERATOR 1-DOOR 15&lt;30</td>
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<tr>
<td>F181</td>
<td>ENERGY STAR SOLID DOOR REFRIGERATOR 2-DOOR 30&lt;50</td>
</tr>
<tr>
<td>F182</td>
<td>ENERGY STAR SOLID DOOR REFRIGERATOR 3-DOOR SD&lt;</td>
</tr>
<tr>
<td>F183</td>
<td>COMMERCIAL FULL-SIZE CONVECTION OVEN (ELECTRIC)</td>
</tr>
<tr>
<td>F184</td>
<td>COMMERCIAL FULL-SIZE CONVECTION OVEN (GAS)</td>
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**NonESPI Deemed**

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<tr>
<td>F185</td>
<td>HIGH EFFICIENCY SMALL GAS STORAGE WATER HEATER</td>
</tr>
<tr>
<td>F186</td>
<td>HIGH EFFICIENCY LARGE BOILER (&gt;300 MBTU/HR)</td>
</tr>
<tr>
<td>F187</td>
<td>VARIABLE FREQUENCY DRIVES</td>
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<tr>
<td>F188</td>
<td>TANK INSULATION-HIGH TEMP-TWO INCH</td>
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<tr>
<td>F189</td>
<td>STEAM TRAP - COMMERCIAL - ANY PRESSURE</td>
</tr>
<tr>
<td>F190</td>
<td>PIPE INSULATION PIPE DIAMETER &lt;=1&quot; - HOT STEAM &gt;= 15PSI</td>
</tr>
<tr>
<td>F191</td>
<td>PIPE INSULATION PIPE DIAMETER &gt;1&quot; - HOT STEAM &gt;= 15PSI</td>
</tr>
<tr>
<td>F192</td>
<td>PIPE INSULATION PIPE DIAMETER &lt;=1&quot; - HOT STEAM &gt;= 15PSI</td>
</tr>
<tr>
<td>F193</td>
<td>PIPE INSULATION PIPE DIAMETER &gt;1&quot; - HOT STEAM &gt;= 15PSI</td>
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<tr>
<td>F194</td>
<td>STORANTAGEOUS WATER HEAT</td>
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<tr>
<td>F195</td>
<td>HIGH EFFICIENCY PACKAGE TERMINAL AIR CONDITIONER DX EQUIPMENT &lt;=24K BTU</td>
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<tr>
<td>F196</td>
<td>HIGH EFFICIENCY PACKAGE TERMINAL HEAT PUMP DX EQUIPMENT &lt;=24K BTU/H</td>
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<tr>
<td>F197</td>
<td>HIGH EFFICIENCY LARGE GAS STORAGE WATER HEATER - 0.50 FT</td>
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<tr>
<td>F198</td>
<td>RESIDENTIAL HEAT PUMP STORAGE WATER HEATER EF &gt; 2.0</td>
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<tr>
<td>F199</td>
<td>HIGH EFFICIENCY SMALL GAS STORAGE WATER HEATER</td>
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<tr>
<td>F200</td>
<td>LOW-TEMP DISPLAY CASE ANTI-SWEAT HEATER (ASH) CONTROLS</td>
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<tr>
<td>F201</td>
<td>HOT WATER BOILER (500-2500 KBTUH, 80% EFFICIENCY, FORCED DRAFT)</td>
</tr>
<tr>
<td>F202</td>
<td>HOT WATER BOILER (&gt; 2500 KBTUH, 85% EFFICIENCY, FORCED DRAFT)</td>
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**NonESPI Deemed**

<table>
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<th>2014 PGE21012</th>
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<tr>
<td>F203</td>
<td>VFDB ON AG WELLS PUMPS (&lt;=500HP)</td>
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<td>F204</td>
<td>FIXTURE EXT INDUCTION - &lt;= 100 WATTS BASE CASE</td>
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<tr>
<td>F205</td>
<td>FIXTURE EXT INDUCTION - 101 - 175 WATTS BASE CASE</td>
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<tr>
<td>F206</td>
<td>FIXTURE EXT INDUCTION - 400 WATTS BASE CASE</td>
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<td>F207</td>
<td>FIXTURE EXT INDUCTION - 201-399 WATTS BASE CASE</td>
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<tr>
<td>F208</td>
<td>FIXTURE EXT INDUCTION - 400 WATTS BASE - UP TO 250W</td>
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<td>F209</td>
<td>FIXTURE INT INDUCTION</td>
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<tr>
<td>F210</td>
<td>FIXTURE INT CTL: 101-175 W LAMP BASECASE, UP TO 128 W FIXTURE</td>
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<tr>
<td>F211</td>
<td>FIXTURE INT CTL: 176-399 W LAMP BASECASE, UP TO 192 W FIXTURE</td>
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<td>F212</td>
<td>FIXTURE INT CTL: 301 -170 WATTS - HP</td>
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<tr>
<td>F213</td>
<td>FIXTURE INT CTL: 176 -399 WATTS - HP</td>
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**NonESPI Deemed**

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<td>F214</td>
<td>DAYLIGHTING FIXTURES</td>
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<td>F215</td>
<td>PRECISE DEC: EXTERIOR LIGHTING</td>
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<td>F216</td>
<td>OCCUPANCY SENSOR: PLUG LOAD</td>
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<td>F217</td>
<td>FIXTURE INT CTL: 28 WATT T8 REPLACING 32 WATT T8</td>
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<tr>
<td>F218</td>
<td>FIXTURE INT CTL: 28 WATT T8 REPLACING 32 WATT T8</td>
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2014 PGE21015 COMMERCIAL HVAC

HB18 PACKAGE CHILLER - TIER 1 - AIR COOLED 1,131 13,989,979

HB19 PKG-SPLIT WATER COOLED AIR COND UNIT 3 14,706 (119)

HB20 PACKAGE CHILLER-TIER 3- AIR COOLED 3,335 34,773,664

HB21 UNITARY AIR COOLED 135-239KBTU/H 11.5 EER OR 12.3 EEER 1,550 5,346,962 (49.5)

HB22 UNITARY AIR COOLED 135-239KBTU/H 12.0 EER OR 13.0 EER 37 69,649 (2,522)

HB23 UNITARY AIR COOLED 135-239KBTU/H 12.5 EER OR 13.6 EER 938 7,125,945 (51,974)

HB24 UNITARY AIR COOLED 135-239KBTU/H 13.0 EER OR 15.2 EER 250 2,923,417 (13,062)

HB25 UNITARY AIR COOLED 135-239KBTU/H 13.5 EER OR 15.2 EER 10 4,439,151 (4,476)

HB26 UNITARY AIR COOLED 240-759KBTU/H 10.5 EER OR 11.1 EER 579 2,660,314

HB27 UNITARY AIR COOLED 240-759KBTU/H 11.0 EER OR 11.1 EER 7 2,491

HB28 UNITARY AIR COOLED 240-759KBTU/H 11.5 EER OR 12.0 EER 1,186 17,108,478

HB29 UNITARY AIR COOLED 240-759KBTU/H 11.0 EER OR 12.0 EER 2 2,179

HB30 UNITARY AIR COOLED 240-759KBTU/H 11.1 EER OR 13.1 EER 908 18,909,396

HB31 UNITARY AIR COOLED 65-134KBTU/H 11.5 EER OR 12.8 EER 1,050 2,751,944 (3,365)

HB32 UNITARY AIR COOLED 65-134KBTU/H 11.5 EER OR 12.8 EER 1 88 (28)

HB33 UNITARY AIR COOLED 65-134KBTU/H 12.0 EER OR 13.5 EER 2,542 6,343,164 (26,587)

HB34 UNITARY AIR COOLED 65-134KBTU/H 12.0 EER OR 13.8 EER 12 8,928 (540)

HB35 UNITARY AIR COOLED 65-134KBTU/H 12.0 EER OR 13.8 EER 2 10,620,459 (17,379)

HB36 UNITARY AIR COOLED 65-134KBTU/H 13.0 EER OR 17.0 EER 27 44,207 (363)

HB37 UNITARY AIR COOLED 67KBTU/H 10.0 EER OR 10.9 EER 57 145,221

HB38 UNITARY AIR COOLED 67KBTU/H 10.4 EER OR 14.0 EER 38

HB39 UNITARY AIR COOLED 67KBTU/H 10.4 EER OR 14.0 EER 175 13,992,528 (363)

HB40 UNITARY AIR COOLED 67KBTU/H 11.0 EER OR 11.0 EER 179 662,778 (5,910)

HB41 UNITARY AIR COOLED 67KBTU/H 11.0 EER OR 11.4 EER 15 27,934

HB42 UNITARY AIR COOLED 67KBTU/H 11.0 EER OR 11.4 EER 539 4,057,080 (4,057)

HB43 UNITARY AIR COOLED 67KBTU/H 11.5 EER OR 13.3 EER 170 1,495,751 (10,219)

HB44 UNITARY AIR COOLED 67KBTU/H 11.5 EER OR 13.3 EER 20 9,718

HB45 UNITARY AIR COOLED 67KBTU/H 11.5 EER OR 13.3 EER 17 59,504

HB46 PKG-SPLIT WATER COOLED HP 65KBTU/H 1.40 EER SINGLE/3 PHASE EQUIP 1,715 3,441,489 (476)

HB47 PKG-SPLIT WATER COOLED HP 65KBTU/H 15.0 EER SINGLE/3 PHASE EQUIP 1,983 3,920,495 (781)

HB48 PKG-SPLIT WATER COOLED HP 65KBTU/H 16.0 EER SINGLE/3 PHASE EQUIP 4,400 8,752,673 (1,539)

HB49 PKG-SPLIT WATER COOLED HP 65KBTU/H 16.0 EER SINGLE/3 PHASE EQUIP 481 995,361 (156)

HB50 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 169 339,216 (41)

HB51 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 11 76,441 (575)

HB52 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 102 1,054,959 (8,737)

HB53 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 53 156,278 (1,614)

HB54 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 117 297,777 (4,820)

HB55 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 308 424,510 (3,887)

HB56 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 4 30,012 (795)

HB57 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 409 499,495 (1,773)

HB58 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 16 69,504 (184)

HB59 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 5 986,142 (5,885)

HB60 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 131 2,467,666

HB61 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 41 5,031,704

HB62 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 12 22,577

HB63 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 8 69,070

HB64 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 0 17,677

HB65 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 5 38,404

HB66 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 6 30,688

HB67 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 1,234 5,939,239 (7,636)

HB68 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 154 452,069 (13,908)

HB69 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 234 7,996,082 (17,564)

HB70 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 361 2,632,869 (116,753)

HB71 PKG-SPLIT WATER COOLED HP <= 135 KBTU/H & <= 220 KBTU/H 4,897 20,039,518 (789,611)
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<th>Fiscal Year</th>
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<th>Project Description</th>
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<td>Boiler Energy Efficiency Program</td>
<td>H11 PROCESS BOILER: WATER</td>
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<td>2014</td>
<td>Boiler Energy Efficiency Program</td>
<td>L13 PROCESS ENERGY EFFICIENT L-200 MMBTU/HR</td>
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<td>2014</td>
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<td>H17 TANK INSULATION: LOW TEMP: ONE INCH</td>
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<td>2014</td>
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<td>H16 PROCESS BOILER: DIRECT CONTACT WATER HEATER</td>
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<td>H18 TANK INSULATION: HIGH TEMP: TWO INCH</td>
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<td>H18 TANK INSULATION: HIGH TEMP: TWO INCH</td>
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<td>2014</td>
<td>Boiler Energy Efficiency Program</td>
<td>H66 PIPE INSULATION PIPE DIAMETER &lt;1 - HOT WATER</td>
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<tr>
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<td>Boiler Energy Efficiency Program</td>
<td>H66 PIPE INSULATION PIPE DIAMETER &gt;1 - HOT WATER</td>
</tr>
<tr>
<td>2014</td>
<td>Boiler Energy Efficiency Program</td>
<td>H69 PIPE INSULATION PIPE DIAMETER &gt;1 - HOT STEAM &lt;15PSI</td>
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<tr>
<td>2014</td>
<td>Boiler Energy Efficiency Program</td>
<td>HV015 HOT WATER BOILER (300-2500 KBTU, 85.0% THERMAL EFFICIENCY, FORCED DRAFT)</td>
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<tr>
<td>2014</td>
<td>Boiler Energy Efficiency Program</td>
<td>HV016 HOT WATER BOILER (300-2500 KBTU, 94.0% THERMAL EFFICIENCY, CONDENSING)</td>
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<tr>
<td>2014</td>
<td>Boiler Energy Efficiency Program</td>
<td>HV018 HOT WATER BOILER (&gt; 2500 KBTU, 85.0% COMBUSTION EFFICIENCY, FORCED DRAFT)</td>
</tr>
<tr>
<td>2014</td>
<td>Boiler Energy Efficiency Program</td>
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<tr>
<td>2014</td>
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<td>HV020 H210 TIME CLOCK: INTERIOR LIGHTING</td>
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<tr>
<td>2014</td>
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<td>LC01 LED LUMINAIRE IN WALK-IN FREEZER: 60W TO 38W</td>
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<tr>
<td>2014</td>
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<td>LC02 ECM FOR WALK-IN EVAPORATOR FAN - 1/15HP + 1/20HP</td>
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<td>LC03 ECM FOR WALK-IN EVAPORATOR FAN - 1/3HP</td>
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<td>LC07 ECM FOR WALK-IN EVAPORATOR FAN - 1/3HP</td>
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<td>HC115 LED LUMINAIRE IN WALK-IN COOLER: &gt; 100W</td>
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<td>LC09 ELECTRIC BASEBOARD HEATING - INSTALL 1/230V 7W_photo</td>
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<td>LC10 LED LUMINAIRE IN WALK-IN COOLER: &gt; 100W</td>
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<td>LC11 LED LUMINAIRE IN WALK-IN COOLER: &gt; 100W</td>
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<td>R1 NIGHT COVERS FOR DISPLAY CASES: HORIZONTAL (LOW TEMPERATURE)</td>
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**Notes:**
- **NonESPI Deemed** indicates projects that are not eligible for Energy Efficiency Incentive Awards.
- **NonESPI Deemed** projects are listed for information purposes only.
- The table includes various energy efficiency projects such as boiler efficiency, lighting upgrades, and control systems. The projects are categorized under the Boiler Energy Efficiency Program and EnergySmart Grocer.
- The table also includes project numbers (e.g., PGE21018) and specific details such as lamp replacement, retrofitting, and installation of energy-efficient equipment.
LED STREET LIGHTING - REPLACE 201 TO 250 W LAMP WITH LED

EAST BAY

LED STREET LIGHTING - REPLACE 201 TO 150 W LAMP WITH LED

EAST BAY

LED STREET LIGHTING - REPLACE 151 TO 200 W LAMP WITH LED

FRESNO

LED STREET LIGHTING - REPLACE 101 TO 150 W LAMP WITH LED

EAST BAY

LED STREET LIGHTING - REPLACE UP TO A 70 W LAMP WITH LED

FRESNO

LED STREET LIGHTING - INSTALL 151-192 W FIXTURE

FRESNO

LED STREET LIGHTING - INSTALL 0-50 W FIXTURE

-
LED OUTDOOR AREA LIGHTING - REPLACE 71 TO 100 W LAMP WITH LED

REDWOOD COAST
SAN LUIS OBISPO COUNTY
PGE211018
- 218
PGE211016
0L36
PGE211016
PGE211015
PGE211018
0S01
SAN LUIS OBISPO COUNTY - FIXTURE INT LINEAR FLUORESCENT - 176 - 399 WATTS - HP

PGE211018
0
PGE211018
1
0L49
H804 -

PGE211016
LOW-FLOW FAUCET AERATOR: ELECTRIC

REDWOOD COAST
PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 2 FT 1 LAMP - INTERIOR

PGE211016
S238
PGE211016
REDWOOD COAST
T-8 W/ ELECTRONIC BALLAST: 4 FT 1 LAMP - INTERIOR

PGE211018
1
SAN LUIS OBISPO COUNTY
PGE211016
T-8 W/ ELECTRONIC BALLAST: 2 FT 2 LAMP - INTERIOR

PGE211016
SAN LUIS OBISPO COUNTY
PGE211018
3
RS001
9

PGE211016
SAN LUIS OBISPO COUNTY
REFRIG CASE LTG-TIER 1 LED LIGHTBAR > 5-FOOT UNIT NO OCC SENSOR CONTROL

PGE211016
3
S237
PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 2 FT 1 LAMP - INTERIOR

PGE211016
S236
PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 4 FT 1 LAMP - INTERIOR

PGE211018
5
LS001
7

PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 2 FT 2 LAMP - INTERIOR

PGE211016
LS001
8

PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 2 FT 1 LAMP - INTERIOR

PGE211016
LS001
7

PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 4 FT 2 LAMP - INTERIOR

PGE211016
LS001
6

PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 4 FT 4 LAMP - INTERIOR

PGE211016
LS001
5

PGE211016
SAN LUIS OBISPO COUNTY
ON11
T-8 W/ ELECTRONIC BALLAST: 2 FT 1 LAMP - INTERIOR

PGE211016
LS001
4

PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 2 FT 2 LAMP - INTERIOR

PGE211016
LS001
3

PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 3 FT 1 LAMP - INTERIOR

PGE211016
LS001
2

PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 3 FT 2 LAMP - INTERIOR

PGE211016
LS001
1

PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 4 FT 2 LAMP - INTERIOR

PGE211016
LS001
0

PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 4 FT 4 LAMP - INTERIOR

PGE211016
LS001
- 0

PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 2 FT 1 LAMP - INTERIOR

PGE211016
LS001
- 1

PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 2 FT 2 LAMP - INTERIOR

PGE211016
LS001
- 2

PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 3 FT 1 LAMP - INTERIOR

PGE211016
LS001
- 3

PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 3 FT 2 LAMP - INTERIOR

PGE211016
LS001
- 4

PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 4 FT 2 LAMP - INTERIOR

PGE211016
LS001
- 5

PGE211016
SAN LUIS OBISPO COUNTY
T-8 W/ ELECTRONIC BALLAST: 4 FT 4 LAMP - INTERIOR

PGE211016
LS001
- 6

PGE211016
SAN LUIS OBISPO COUNTY
ON11
T-8 W/ ELECTRONIC BALLAST: 27 - 65 watt - Interior

PGE211016
LS001
- 7

PGE211016
SAN LUIS OBISPO COUNTY
ON13
T-8 W/ ELECTRONIC BALLAST: 27 - 68 watt wall pack - exterior

PGE211016
LS001
- 8

PGE211016
SAN LUIS OBISPO COUNTY
SS01
LOW-FLOW FAUCET AERATOR: ELECTRIC

PGE211016
LS001
- 9

PGE211016
SAN LUIS OBISPO COUNTY
SS01
LOW-FLOW FAUCET AERATOR: ELECTRIC

PGE211016
LS001
- 10

PGE211016
SAN LUIS OBISPO COUNTY
SA12
ECM FOR WALK-IN EVAPORATOR FAN WITH CONTROLLER - 1/15HP PLUS 1/20HP

PGE211016
HS10
ECM FOR WALK-IN EVAPORATOR FAN WITH CONTROLLER - 1/3HP

PGE211016
}
Company name/CPUC Utility No. **Pacific Gas and Electric Company (ID U39 M)**

<table>
<thead>
<tr>
<th>Utility type:</th>
<th>Contact Person: Kingsley Cheng</th>
</tr>
</thead>
<tbody>
<tr>
<td>☑ ELC</td>
<td>☑ GAS</td>
</tr>
<tr>
<td>☑ GAS</td>
<td>Phone #: (415) 973-5265</td>
</tr>
<tr>
<td>☐ PLC</td>
<td>☐ HEAT</td>
</tr>
<tr>
<td>☐ WATER</td>
<td>E-mail: <a href="mailto:k2e0@pge.com">k2e0@pge.com</a> and <a href="mailto:PGETariffs@pge.com">PGETariffs@pge.com</a></td>
</tr>
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**EXPLANATION OF UTILITY TYPE**

<table>
<thead>
<tr>
<th>ELC = Electric</th>
<th>GAS = Gas</th>
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</thead>
<tbody>
<tr>
<td>PLC = Pipeline</td>
<td>HEAT = Heat</td>
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<tr>
<td>WATER = Water</td>
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**Advice Letter (AL) #: 3606-G/4659-E**

**Subject of AL:** Request of Pacific Gas and Electric Company for 2014 Energy Efficiency Incentive Award

Keywords (choose from CPUC listing): Compliance, Energy Efficiency

AL filing type: ☑ Monthly ☐ Quarterly ☐ Annual ☑ One-Time ☐ Other

If AL filed in compliance with a Commission order, indicate relevant Decision/Resolution #: D.13-09-023

Does AL replace a withdrawn or rejected AL? If so, identify the prior AL: No

Summarize differences between the AL and the prior withdrawn or rejected AL: ____________________

Is AL requesting confidential treatment? If so, what information is the utility seeking confidential treatment for: No

Confidential information will be made available to those who have executed a nondisclosure agreement: N/A

Name(s) and contact information of the person(s) who will provide the nondisclosure agreement and access to the confidential information: ____________________________________________________________________________

Resolution Required? ☑ Yes ☐ No

Requested effective date: **Approval no later than December 17, 2015 for rates effective January 1, 2016**

No. of tariff sheets: N/A

Estimated system annual revenue effect (%): N/A

Estimated system average rate effect (%): N/A

When rates are affected by AL, include attachment in AL showing average rate effects on customer classes (residential, small commercial, large C/I, agricultural, lighting).

Tariff schedules affected: N/A

Service affected and changes proposed: N/A

Pending advice letters that revise the same tariff sheets: N/A

Protests, dispositions, and all other correspondence regarding this AL are due no later than 20 days after the date of this filing, unless otherwise authorized by the Commission, and shall be sent to:

**California Public Utilities Commission**

**Energy Division**

**EDTariffUnit**

**505 Van Ness Ave., 4th Flr.**

**San Francisco, CA 94102**

**E-mail: EDTariffUnit@cpuc.ca.gov**

**Pacific Gas and Electric Company**

**Attn: Erik Jacobson**

**Director, Regulatory Relations**

**77 Beale Street, Mail Code B10C**

**P.O. Box 770000**

**San Francisco, CA 94177**

**E-mail: PGETariffs@pge.com**
PG&E Gas and Electric
Advice Filing List
General Order 96-B, Section IV

AT&T
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Alcantar & Kahl LLP
Anderson & Poole
BART
Barkovich & Yap, Inc.
Bartle Wells Associates
Braun Blaising McLaughlin, P.C.

CPUC
California Cotton Ginters & Growers Assn
California Energy Commission
California Public Utilities Commission
California State Association of Counties
Calpine
Casner, Steve
Cenergy Power
Center for Biological Diversity
City of Palo Alto
City of San Jose
Clean Power
Coast Economic Consulting
Commercial Energy
Cool Earth Solar, Inc.
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Crossborder Energy
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GenOn Energy, Inc.
Goodin, MacBride, Squeri, Schlotz & Ritchie

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Hanna & Morton
In House Energy
International Power Technology
Intestate Gas Services, Inc.
K&L Gates LLP
Kelly Group
Leviton Manufacturing Co., Inc.
Linde
Los Angeles County Integrated Waste Management Task Force
Los Angeles Dept of Water & Power
MRW & Associates
Manatt Phelps Phillips
Marin Energy Authority
McKenna Long & Aldridge LLP
McKenzie & Associates
Modesto Irrigation District
Morgan Stanley
NLine Energy, Inc.
NRG Solar

Nexant, Inc.
Occidental Energy Marketing, Inc.
Office of Ratepayer Advocates
OnGrid Solar
Pacific Gas and Electric Company
Praxair
Regulatory & Cogeneration Service, Inc.
SCD Energy Solutions
SCE
SDG&E and SoCalGas
SPURR
Seattle City Light
Sempra Energy (SoCal Gas)
Sempra Utilities
SoCalGas
Southern California Edison Company
Spark Energy
Sun Light & Power
Sunshine Design
Tecogen, Inc.
Tiger Natural Gas, Inc.
TransCanada
Utility Cost Management
Utility Power Solutions
Utility Specialists

Verizon
Water and Energy Consulting
Wellhead Electric Company
Western Manufactured Housing
Communities Association (WMA)
YEP Energy