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## DEFINITIONS

## RESOURCES AND INFORMATION
Carefully read the specifications below to ensure that you are installing qualifying products. All installations must be new energy-efficient equipment and replace a previously installed product, unless otherwise noted. Funding for this program is limited and available on a first-come, first-served basis until allocated funds are exhausted or until December 31, 2016, whichever comes first. This program may be modified or terminated without prior notice. Additional terms and conditions, including product verification, may apply.

For our most up-to-date catalog, please visit pge.com/multifamily.

Appliances

ENERGY STAR® Most Efficient 2015 or 2016 Clothes Washers (Inside Tenant Dwelling)

Requirements:
- Clothes washer must be a residential-sized ENERGY STAR Most Efficient 2015 or 2016-qualified model at time of purchase.
- Go to pge.com/clotheswasherlist to check for eligibility.
- Customer must purchase and install this qualifying appliance between January 1, 2016 and December 31, 2016.
- Installation address must have a natural gas and/or electric account with PG&E.

Exclusions:
Not all ENERGY STAR clothes washers qualify for this rebate, eligibility is limited to those models marked with a rebate designation.

More information:
Customers who reside in certain PG&E service areas might be eligible for a combined rebate of $150 from PG&E and their local water agency. Please visit waterenergysavings.com for more information.

<table>
<thead>
<tr>
<th>Rebate Code</th>
<th>Description</th>
<th>Rebate/Unit Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>CWME</td>
<td>ENERGY STAR Most Efficient 2015 or 2016 Clothes Washer (Inside Tenant Dwelling)</td>
<td>$50/unit</td>
</tr>
</tbody>
</table>

Visit pge.com/multifamily for more information or call the Smarter Energy Line at 1-800-933-9555.
ENERGY STAR® Most Efficient 2015 or 2016 Clothes Washers (In Common Area Laundry Room)

Requirements:
• Clothes washer must be a residential-sized ENERGY STAR Most Efficient 2015 or 2016-qualified model at time of purchase.
• Go to pge.com/clotheswasherlist to check for eligibility.
• Customer must purchase and install this qualifying appliance between January 1, 2016 and December 31, 2016.
• Installation address must have a natural gas and/or electric account with PG&E.

Exclusions:
Not all ENERGY STAR clothes washers qualify for this rebate, eligibility is limited to those models marked with a rebate designation.

More information:
Customers who reside in certain PG&E service areas might be eligible for a combined rebate of $275 from PG&E and their local water agency. Please visit waterenergysavings.com for more information.

<table>
<thead>
<tr>
<th>Rebate Code</th>
<th>Description</th>
<th>Rebate/Unit Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>CWMEF</td>
<td>ENERGY STAR Most Efficient 2015 or 2016 Clothes Washer (In Common Area Laundry Room)</td>
<td>$175/unit</td>
</tr>
</tbody>
</table>
Boilers and Water Heating

Central System Natural Gas Water Heaters

Requirements:
• Water heater must be 50 gallons or greater, must have a minimum thermal efficiency of 82 percent and must provide hot water to building complex of two or more units.
• Instantaneous, tankless, and residential-rated water heaters do not qualify for rebate.
• Make and model number must be included with copy of receipt.
• Installation address must have a natural gas account with PG&E.
• Customer must purchase and install qualifying appliance between January 1, 2016 and December 31, 2016.

<table>
<thead>
<tr>
<th>Rebate Code</th>
<th>Description</th>
<th>Rebate/Unit Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>H150</td>
<td>Central System Natural Gas Water Heater</td>
<td>$500/unit</td>
</tr>
</tbody>
</table>

Central System Natural Gas Boilers for Water Heating

Requirements:
• Boiler must replace existing gas equipment and must not be used for industrial end use.
• An input rating of 75 MBtuh or greater requires a minimum thermal efficiency (TE) of 84 percent or greater.
• Manufacturer’s specification sheet must be included with rebate application.
• Make and model number must be included with copy of receipt.
• Installation address must have a natural gas account with PG&E.
• Customer must purchase and install qualifying appliance between January 1, 2016 and December 31, 2016.

Exclusions:
• Boilers for pool or spa do not qualify.
• Boilers used for radiant space heating do not qualify.
• An input rating less than 75 MBtuh does not qualify for a rebate.

<table>
<thead>
<tr>
<th>Rebate Code</th>
<th>Description</th>
<th>Rebate/Unit Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>H719</td>
<td>Central System Natural Gas Boiler for Water Heating</td>
<td>$1,500/ system</td>
</tr>
</tbody>
</table>

Visit pge.com/multifamily for more information or call the Smarter Energy Line at 1-800-933-9555.
ENERGY STAR® High-Efficiency Natural Gas Storage Water Heaters

Requirements:
- Gas water heater must be ENERGY STAR-qualified and have an energy factor (EF) of 0.67 or greater.
- Heater must be a residential-sized unit.
- Heater must be new and meet or exceed all applicable local, state and federal standards.
- Check with your contractor for installation requirements for your installation address, as regulations vary in California.
- Go to energystar.gov/productfinder/product/certified-water-heaters for a list of qualifying residential gas storage water heaters that meet or exceed the EF requirements.
- Customer must purchase and install this qualifying appliance between January 1, 2016 and December 31, 2016.
- Installation address must have a natural gas account with PG&E.

Exclusions:
- Instantaneous or tankless water heaters do not qualify.
- New construction (residential development projects, e.g. subdivisions) installations do not qualify.
- Commercial-sized units do not qualify.
- Thermal efficiency (TE)-rated units do not qualify.

Rebate

<table>
<thead>
<tr>
<th>Rebate Code</th>
<th>Description</th>
<th>Rebate/Unit Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>HA58</td>
<td>ENERGY STAR High-Efficiency Gas Storage Water Heater EF of 0.67 or greater</td>
<td>$200/unit</td>
</tr>
</tbody>
</table>

Low-Flow Showerheads

Requirements:
- Low-flow showerhead must have a flow rate of less than 1.6 gallons per minute (GPM) and replace existing showerhead that has a flow rate of 2.5 GPM or greater.
- Make and model number must be included with copy of receipt.
- Installation address must have a natural gas account with PG&E for the water heating equipment that is distributing water for the showerheads.

Rebate

<table>
<thead>
<tr>
<th>Rebate Code</th>
<th>Description</th>
<th>Rebate/Unit Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>G8</td>
<td>Low-Flow Showerhead Less than 1.6 GPM</td>
<td>$15/unit</td>
</tr>
</tbody>
</table>

ENERGY STAR® Electric Heat Pump Water Heaters

Requirements:
- Electric heat pump water heater must have an energy factor (EF) of 2.0 or greater.
- Heater must be a residential-sized unit.
- Heater must be new and meet or exceed all applicable local, state and federal standards.
- Check with your contractor for installation requirements for your installation address, as regulations vary in California.
- Go to energystar.gov/productfinder/product/certified-water-heaters for a list of qualifying residential electric heat pump water heaters that meet or exceed the EF requirements.
- Customer must purchase and install this qualifying appliance by December 31, 2016.
- Installation address must have an electric account with PG&E.

Exclusions:
- Instantaneous or tankless water heaters do not qualify.
- New construction (residential development projects, e.g. subdivisions) installations do not qualify.
- Commercial-sized units do not qualify.
- Thermal efficiency (TE)-rated units do not qualify.

Rebate

<table>
<thead>
<tr>
<th>Rebate Code</th>
<th>Description</th>
<th>Rebate/Unit Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>HA47</td>
<td>ENERGY STAR Electric Heat Pump Water Heater EF of 2.0 or greater</td>
<td>$500/unit</td>
</tr>
</tbody>
</table>
Heating, Ventilation and Air Conditioning (HVAC)

Replacement Multiple-Speed or Variable-Speed Motors (VSM)

Requirements:

- New variable-speed motor (VSM) or multiple-speed motor that includes a controller must replace an existing single-speed motor or supply or return air fan.
- Motor must be 10 horsepower (hp) or less to be eligible for rebate.
- Controller must be set up to control the motor speed.
- A brushless DC motor, also known as an electronically commutated motor (ECM), qualifies for this rebate.
- Installation address must have an electric account with PG&E.
- Customer must purchase and install qualifying appliance between January 1, 2016 and December 31, 2016.

<table>
<thead>
<tr>
<th>rebate Code</th>
<th>Description</th>
<th>Rebate/Unit Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>H182</td>
<td>Replacement Multiple-Speed or Variable-Speed Motor (VSM)</td>
<td>$50/unit</td>
</tr>
</tbody>
</table>

Central Natural Gas Furnaces

Requirements:

- Central natural gas forced air furnace must have an annual fuel utilization efficiency (AFUE) rating of:
  - 95 to 96.9 percent for the $150 rebate
  - 97 percent or greater for the $250 rebate
- Go to ahridirectory.org/ahridirectory/pages/home.aspx to search for qualifying products that meet or exceed the requirements in the Central Natural Gas Furnace Rebates table to the right.
- Installation address must have a natural gas account with PG&E.
- Customer must purchase and install qualifying appliance between January 1, 2016 and December 31, 2016.

<table>
<thead>
<tr>
<th>rebate Code</th>
<th>Description</th>
<th>Rebate/Unit Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>HA68</td>
<td>Central Natural Gas Furnace 95–96.9% AFUE</td>
<td>$150/unit</td>
</tr>
<tr>
<td>HA69</td>
<td>Central Natural Gas Furnace ≥97% AFUE</td>
<td>$250/unit</td>
</tr>
</tbody>
</table>

Visit pge.com/multifamily for more information or call the Smarter Energy Line at 1-800-933-9555.
Central Natural Gas Furnaces with Built-in Variable-Speed Motors (VSM)

Requirements:
• Rebate only available to multifamily properties located in climate zones (CZ) 11, 12 or 13. To find your climate zone go to pge.com/climatezones.
• All installations must replace the previously installed product.
• The central natural gas forced air furnace with built-in VSM must have an annual fuel utilization efficiency (AFUE) rating of:
  • 95 to 96.9 percent for the $200 rebate
  • 97 percent or greater for the $300 rebate
• Go to ahridirectory.org/ahridirectory/pages/home.aspx to search for qualifying products that meet or exceed the requirements in the Furnace with VSM Rebates table to the right.
• A brushless DC motor, also known as an electronically commutated motor (ECM), also qualifies for this rebate.
• Note: Consult with your licensed contractor to verify your furnace has a built-in VSM.
• Installation address must have both a natural gas and an electric account with PG&E.
• Customer must purchase and install qualifying appliance between January 1, 2016 and December 31, 2016.

<table>
<thead>
<tr>
<th>Rebate Code</th>
<th>Description</th>
<th>Rebate/ Unit Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>HA78</td>
<td>Central Natural Gas Furnace with Built-in VSM 95–96.9% AFUE CZ restrictions apply</td>
<td>$200/unit</td>
</tr>
<tr>
<td>HA79</td>
<td>Central Natural Gas Furnace with Built-in VSM ≥ 97% AFUE CZ restrictions apply</td>
<td>$300/unit</td>
</tr>
</tbody>
</table>
Lighting

ENERGY STAR® Interior Hardwired Fluorescent Fixtures

Requirements:
- Fixture must replace an existing hardwired incandescent fixture that is rated greater than 100 watts.
- ENERGY STAR compact fluorescent lamps (CFLs) must be included in fixture.
- Nonliving areas, such as closets and storage spaces, do not qualify for rebate.
- Make and model number of fixture must be included with copy of receipt.
- Not all ENERGY STAR products qualify for rebate. For a list of qualifying fixtures, go to energystar.gov/productfinder/product/certified-light-fixtures/results.
- Installation address must have an electric account with PG&E.
- Customer must purchase and install qualifying appliance between January 1, 2016 and December 31, 2016.

Allowable Total Quantities

<table>
<thead>
<tr>
<th>Apartment Size</th>
<th>Interior Hardwired Fixtures</th>
</tr>
</thead>
<tbody>
<tr>
<td>Studio/Bachelor</td>
<td>Up to 3</td>
</tr>
<tr>
<td>1 Bedroom</td>
<td>Up to 4</td>
</tr>
<tr>
<td>2 Bedrooms</td>
<td>Up to 5</td>
</tr>
<tr>
<td>3 Bedrooms</td>
<td>Up to 7</td>
</tr>
<tr>
<td>4 Bedrooms</td>
<td>Up to 9</td>
</tr>
<tr>
<td>5 or more Bedrooms</td>
<td>Up to 10</td>
</tr>
</tbody>
</table>

Rebate Code | Description                                                                 | Rebate/Unit Measure |
-------------|-----------------------------------------------------------------------------|---------------------|
L809         | ENERGY STAR Interior Hardwired Fluorescent Fixtures Inside Tenant Dwelling  | $25/fixture         |
L856         | ENERGY STAR Interior Hardwired Fluorescent Fixtures Common Area              | $25/fixture         |

ENERGY STAR Exterior Hardwired Fluorescent Fixtures

Requirements:
- Fixture must replace an existing incandescent fixture that is rated greater than 60 watts and is attached to tenant dwelling, such as porch lights or in common areas (e.g. walkways, carport/garage).
- Make and model number of fixture must be included with copy of receipt.
- Not all ENERGY STAR products qualify for rebate. For a list of qualifying fixtures, go to energystar.gov/productfinder/product/certified-light-fixtures/results.
- Installation address must have an electric account with PG&E.
- Customer must purchase and install qualifying appliance between January 1, 2016 and December 31, 2016.

Rebate Code | Description                                                                 | Rebate/Unit Measure |
-------------|-----------------------------------------------------------------------------|---------------------|
L811         | ENERGY STAR Exterior Hardwired Fluorescent Fixtures Tenant Dwelling         | $20/fixture         |
L855         | ENERGY STAR Exterior Hardwired Fluorescent Fixtures Common Area              | $20/fixture         |
ENERGY STAR-Qualified LED Accent and Recessed Downlight Fixtures

Requirements:

- Rebates are based on a one-for-one replacement of incandescent or halogen fixtures of up to 100 watts.
- Fully integrated LED fixture or complete LED retrofit kit must replace incandescent, halogen or halogen IR fixtures.
- The LEDs must meet a minimum luminaire efficacy of 35 lm/W.
- All new LED fixtures must be on the list of prequalified LED fixtures available at energystar.gov/productfinder/product/certified-light-fixtures/results.
- Customer is responsible for verifying that new fixtures work with existing lighting controls.
- Downlights intended for installation in insulated ceilings must meet California Title 20 requirements.
- Make and model number of the fixture must be included with copy of receipt.
- Lighting contractors must provide material purchase invoice to qualify for rebate.
- Installation address must have an electric account with PG&E.
- Customer must purchase and install qualifying appliance between January 1, 2016 and December 31, 2016.

Exclusions:

- LED screw-in lamps are not eligible under these measures.
- LED retrofit fixture must be dimmable.
- Products discounted by PG&E at point of sale are not eligible for additional rebates.

<table>
<thead>
<tr>
<th>Rebate Code</th>
<th>Description</th>
<th>Rebate/Unit Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>LEDAR</td>
<td>Replace with &lt; 7 to &gt; 25 watt LED Fixture</td>
<td>$20/fixture</td>
</tr>
</tbody>
</table>
ENERGY STAR®-Qualified LED PAR Replacement Lamps

Requirements:
- Rebates are based on a one-for-one replacement of incandescent or halogen parabolic anodized reflector (PAR) lamps of up to 100 watts.
- Not all ENERGY STAR products qualify for rebate. For a list of qualifying lamps, go to energystar.gov/productfinder/product/certified-light-bulbs/results.
- Make and model number of the lamp must be included with copy of receipt.
- Lighting contractors must provide materials purchase invoice to qualify for rebate.
- Installation address must have an electric account with PG&E.
- Customer must purchase and install qualifying appliance between January 1, 2016 and December 31, 2016.

Exclusions:
- LED screw-in replacement lamps must be dimmable.
- Products discounted by PG&E at point of sale are not eligible for additional rebates.

<table>
<thead>
<tr>
<th>Rebate Code</th>
<th>Product Name</th>
<th>Replacement Lamp Wattage</th>
<th>Rebate/Unit Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>LEDP2</td>
<td>LED PAR20</td>
<td>&lt; 11 watt</td>
<td>$10/lamp</td>
</tr>
<tr>
<td>LEDP3</td>
<td>LED PAR30-38</td>
<td>&lt; 14 to &gt; 27 watt</td>
<td>$15/lamp</td>
</tr>
</tbody>
</table>

ENERGY STAR-Qualified LED MR Replacement Lamps

Requirements:
- Rebates are based on a one-for-one replacement of halogen multifaceted reflector MR16 lamps.
- Not all ENERGY STAR products qualify for rebate. For a list of qualifying lamps, go to energystar.gov/productfinder/product/certified-light-bulbs/results.
- Lighting contractors must provide materials purchase invoice to qualify for rebate.
- Installation address must have an electric account with PG&E.
- Customer must purchase and install qualifying appliance between January 1, 2016 and December 31, 2016.

Exclusions:
- LED replacement lamps must be dimmable.
- Products discounted by PG&E at point of sale are not eligible for additional rebates.

<table>
<thead>
<tr>
<th>Rebate Code</th>
<th>Product Name</th>
<th>Replacement Lamp Wattage</th>
<th>Rebate/Unit Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>LEDMR</td>
<td>LED MR16</td>
<td>&lt; 6 to &gt; 12 watt</td>
<td>$10/lamp</td>
</tr>
</tbody>
</table>
Exterior Induction Fixtures

Today’s modern induction fixtures offer significant improvements over incandescent and high-intensity discharge (HID) fixtures, including mercury vapor, high-pressure sodium, standard metal halide and pulse-start metal halide. Essentially a fluorescent light without electrodes or filaments (the components that frequently cause other bulbs to burn out quickly), induction fixtures provide high energy efficiency, long life, low maintenance costs and high-quality color rendering. They also turn on instantly, work well in low temperatures and can be equipped with dimming controls for additional energy savings.

Ideal use:
With their long life and ability to deliver high-quality light, induction fixtures are suitable for nearly any exterior application, but especially in places where lamp replacement is difficult and expensive. This includes parking lots, outdoor parking structures, pathway lighting and outdoor wall-mounted lighting.

Requirements:
• Rebates apply only to complete, new induction fixtures or retrofit kits, and retrofit kits must have the ballast separate from the lamp.
• New fixtures must not exceed the maximum “Replacement Lamp Wattage” listed in the Exterior Induction Fixtures Rebates table below for each lamp being replaced. New lamp wattage is the total lamp-only wattage.

Exclusions:
• Street and roadway installations do not qualify. Please refer to pge.com/led for details about PG&E’s LED Street Light Program, or contact your PG&E account representative for more information.
• Pulse-start metal halide fixtures do not qualify for this rebate.
• Screw-based retrofit kits do not qualify for this rebate.

Exterior Induction Fixtures Rebate

<table>
<thead>
<tr>
<th>Rebate Code</th>
<th>Existing Fixture Wattage</th>
<th>Replacement Fixture Wattage</th>
<th>Rebate/Unit Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>L0200</td>
<td>&lt; 100–400 watt</td>
<td>≤ 250 watt</td>
<td>$35/fixture</td>
</tr>
</tbody>
</table>
LED Exterior Area Lighting

Replacing high-intensity discharge (HID) or incandescent outdoor fixtures with LED lighting can greatly reduce your energy usage and maintenance costs while improving light quality and output at the ground level.

Ideal use:
LED lighting uses significantly less energy, lasts far longer, turns on and off instantly and can be equipped with occupancy controls for more energy savings. This advanced lighting technology provides reliable, consistent, high-quality white light, making it ideal for parking lots, outdoor parking structures, pathway lighting and outdoor wall-mounted lighting.

Requirements:
Only LED fixtures or retrofit kits on the list of prequalified LED fixtures available at pge.com/ledqpl in the following DLC Product Categories qualify for this rebate:
- Architectural Flood and Spot Luminaires
- Landscape/Accent Flood and Spot Luminaires
- Outdoor Pole/Arm-mounted Area and Roadway Luminaires (fixtures and retrofit kits)
- Large Outdoor Pole/Arm-mounted Area and Roadway Luminaires (retrofit kits)
- Outdoor Pole/Arm-mounted Decorative Luminaires (fixtures and retrofit kits)
- Outdoor Wall-mounted Area Luminaires (fixtures and retrofit kits)
- Bollards
- Fuel Pump Canopy Luminaires (fixtures and retrofit kits)
- Parking Garage Luminaires (fixtures and retrofit kits)

Exclusions:
- Self-ballasted, screw-based or pin-based lamps do not qualify.
- Products discounted by PG&E at point of sale are not eligible for additional rebates.

LED Exterior Area Lighting Rebates

<table>
<thead>
<tr>
<th>Rebate Code</th>
<th>Description</th>
<th>Rebate/Unit Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>LT007</td>
<td>Install &gt; 500-750 watt LED Fixture</td>
<td>$200/fixture</td>
</tr>
<tr>
<td>LT008</td>
<td>Install &gt; 265-500 watt LED Fixture</td>
<td>$150/fixture</td>
</tr>
<tr>
<td>LT009</td>
<td>Install &gt; 225-265 watt LED Fixture</td>
<td>$125/fixture</td>
</tr>
<tr>
<td>LT010</td>
<td>Install &gt; 192-225 watt LED Fixture</td>
<td>$100/fixture</td>
</tr>
<tr>
<td>LT011</td>
<td>Install &gt; 150-192 watt LED Fixture</td>
<td>$80/fixture</td>
</tr>
<tr>
<td>LT012</td>
<td>Install &gt; 110-150 watt LED Fixture</td>
<td>$70/fixture</td>
</tr>
<tr>
<td>LT013</td>
<td>Install &gt; 70-110 watt LED Fixture</td>
<td>$60/fixture</td>
</tr>
<tr>
<td>LT014</td>
<td>Install &gt; 50-70 watt LED Fixture</td>
<td>$50/fixture</td>
</tr>
<tr>
<td>LT015</td>
<td>Install 0-50 watt LED Fixture</td>
<td>$40/fixture</td>
</tr>
</tbody>
</table>

Visit pge.com/multifamily for more information or call the Smarter Energy Line at 1-800-933-9555.
Commercial Pool

Commercial Pool and Spa Heaters

Requirements:
• Heater must replace existing commercial pool heater.
• Heater must be certified to meet the following requirements:
  • Must be equal to or greater than 84 percent thermal efficiency
  • Must have an on/off switch and have no pilot light
• Go to appliances.energy.ca.gov/quicksearch.aspx and select the “Pool Products” category for a list of qualifying products.
• Installation address must have a commercial natural gas account with PG&E.

Variable-Speed Pool Pump or Motor

Requirements:
• Follow all manufacturer installation requirements.
• Visit pge.com/poolpumplist for a list of qualifying pumps and motors.
• All pumps must be new, and must be purchased and installed between January 1, 2016 and December 31, 2016.
• All motors must be new, and must be purchased and installed between January 1, 2016 and December 31, 2016.
• Equipment and materials must meet or exceed all applicable local, state and federal standards.
• Rebates are for qualifying pumps and motors, three horsepower or less, installed on new or existing in-ground swimming pools for primary filtration only.
• New pump or motor must be operated with a qualifying controller:
  • Customer may either use an existing qualifying controller or purchase and install a separate qualifying controller unit if the new variable-speed or variable-flow pump or motor does not have a built-in qualifying controller.
  • Qualifying controller is a programmable controller that meets CA Title 20 regulation requirements. Controller must be able to operate the pool pump or motor on at least two speeds and switch speeds automatically. It also must default to the lowest speed after one normal cycle (24 hours) if temporary high-speed override capability exists.
• Installation address must have an electric account with PG&E.

Exclusions:
Above-ground pool, pond, pool cleaner/booster, spa and water feature pumps and motors do not qualify.

Application process:
• Customer must provide manufacturer, make and model number of qualifying pump or motor on rebate application.
• Customer must provide make and model number of existing or separately purchased qualifying controller, if it is not built into the pump or motor.

<table>
<thead>
<tr>
<th>Rebate Code</th>
<th>Description</th>
<th>Rebate/Unit Measure</th>
</tr>
</thead>
<tbody>
<tr>
<td>H103</td>
<td>Commercial Pool and Spa Heater</td>
<td>$2/MBtuh</td>
</tr>
<tr>
<td>P107</td>
<td>Variable-Speed Pool Pump</td>
<td>$100/unit</td>
</tr>
<tr>
<td>P108</td>
<td>Variable-Speed Pool Motor</td>
<td>$100/unit</td>
</tr>
</tbody>
</table>
Definitions

APPLIANCES

Common Area: Nonliving area shared by tenants residing in apartment or condominium complexes or mobile-home communities.

Modified Energy Factor (MEF): Measures energy consumption of the total laundry cycle (washing and drying). It indicates how many cubic feet of laundry can be washed and dried with one kilowatt-hour (kWh) of electricity; the higher the number, the greater the efficiency.

Water Factor (WF): Represents the number of gallons of water needed for each cubic foot of laundry. The lower number indicates lower consumption and more efficient use of water.

HVAC

Annual Fuel Utilization Efficiency (AFUE): The percentage of fuel that is converted into usable heating energy. For example, a 90 percent AFUE furnace means 90 percent of the fuel’s energy content is provided as space heating.

Energy Efficiency Ratio (EER): The efficiency of the unit; it measures the cooling capacity in Btu per hour. The higher the EER rating, the higher the efficiency of the unit.

Ton: A ton is the unit of measurement that is the cooling capacity of the system and is 12,000 Btu per hour.

Variable-Speed Motor (VSM): A motor with more than one speed, which includes multiple-speed motors or true variable-speed motors. Brushless DC motors, also known as electronically commutated motors, qualify for a rebate.
Resources and Information

For energy-efficiency information, including programs and services, please visit pge.com or call 1-800-933-9555.

**ENERGY STAR®**
Visit energystar.gov or call the ENERGY STAR Hotline at 1-888-STAR-YES or 1-888-782-7937 to:
- Find products that carry the ENERGY STAR label
- Find stores that carry ENERGY STAR products
- Learn about home improvement measures
- Learn how to cut energy costs and help the environment

**Energy Efficiency and California Title 24 Building and Appliance**
To learn more, call the Efficiency Standards Hotline at 1-800-772-3300.

**California Energy Commission (CEC)**
For appliance information, visit: energy.ca.gov/appliances or call 1-800-772-3300.

**Contractors State License Board (CSLB)**
Visit cslb.ca.gov or call 1-800-321-CSLB (2752) to check:
- License status by:
  - license number
  - contractor business name
  - personnel name
- Consumer information

**Better Business Bureau ( BBB)**
Visit bbb.org or consult your phone directory for the phone number and location of your local Better Business Bureau.
Ways for your multifamily property to save money do not end here.

Looking for more information on rebates and incentives for your multifamily property? Visit pge.com/multifamily to access the latest rebate information, catalogs and guidance for your next energy-efficiency upgrade.

In addition to rebates, PG&E offers a wide range of ways to save energy and money while helping the environment. PG&E’s energy survey can help you understand where your energy goes, pinpoint problem areas and start you on the path to an energy-efficient home. Through PG&E’s Breathe Easy Solutions™, income-qualified residential customers can receive energy education, weatherization measures and even a monthly discount on energy bills, which can be helpful when there are unexpected changes or challenges in your financial situation. For more information, visit pge.com/energysavings.

Learn more about these programs, tools and offers at pge.com, or contact PG&E’s Smarter Energy Line at 1 800-933-9555 or email smarter energy@pge.com.