Comprehensive Food Processing Energy Efficiency Program

Administered by CLEAResult

Food processors and cold storage facilities operate energy-intensive facilities. To help them reduce energy use and maximize efficiency, Pacific Gas and Electric Company (PG&E) offers a comprehensive suite of programs. PG&E has contracted with CLEAResult, a third party energy efficiency implementation specialist, to administer the Comprehensive Food Processing Energy Efficiency Program. The Food Processing Program helps PG&E’s food processing customers access cash incentives to help cover the costs of qualified energy efficiency projects. These projects reduce energy use, decrease costs, and benefit the environment by conserving our natural resources and reducing emissions.

Expert project advice and assistance

CLEAResult’s energy engineers act as technical consultants from project start to finish, making the process easy and ensuring that customers achieve maximum savings. Program support includes:

• Identification of applicable energy efficiency measures and projects.
• Advice on high-value projects to pursue.
• Measurement and validation of savings realized once projects are completed.
• Turn-key services starting from initial energy studies to incentive disbursement.

Energy efficiency measures and services covered

CLEAResult conducts energy audits and evaluation at participating facilities at no cost to the customer. As a comprehensive program, a broad range of energy efficiency measures and projects are covered under the Food Processing Program including both deemed and custom measures. Incentives are available on a first-come, first-served basis until the program funds are depleted.

Examples of qualifying projects may include but are not limited to the following:

• Industrial refrigeration
• Pipe and Tank insulation
• Compressed air systems
• Heat recovery
• Process optimization
• Control optimization
• Lighting retrofits
• Steam process optimization
Eligibility requirements

- You must be a PG&E customer and pay the Public Purpose Program (PPP) charge on your electric and/or natural gas bill.
- Project applications must demonstrate energy savings that earn an incentive of at least $5,000 to be considered for program eligibility.
- You must be classified in the Food Processing or Cold Storage Industry based on NAICS codes.
- PG&E must approve the project prior to the removal of the existing equipment/systems and prior to the ordering of the installation of new equipment/systems.
- PG&E finalizes the incentive amounts after completing project approval. The actual incentive amount is based on the verified post-installation savings, and may vary from the submitted amount.
- California Public Utilities code states that all customers must certify compliance with applicable permitting and licensing requirements via the Incentive Recipient Certification Form.
- For projects that include HVAC replacement measures, the licensed contractor installing or overseeing the installation of the HVAC measure must also certify compliance via the Contractor Certification Form.

PG&E Calculated Incentive Rates

<table>
<thead>
<tr>
<th>Measure</th>
<th>kW</th>
<th>kWh</th>
<th>Thners</th>
</tr>
</thead>
<tbody>
<tr>
<td>To code/Standard practice</td>
<td>$75.00</td>
<td>$0.06</td>
<td>$0.50</td>
</tr>
<tr>
<td>Above code/Standard practice</td>
<td>$150.00</td>
<td>$0.12</td>
<td>$1.25</td>
</tr>
</tbody>
</table>

Participating customers must agree to:

1. Receive project approval from PG&E prior to ordering equipment.
2. Provide PG&E, CLEAResult, or any authorized subcontractor the right to access their facility in order verify installation.
3. Complete all project implementation milestones by the dates specified by the Program Contact CLEAResult or PG&E for details.
4. Submit project invoices as a proof of purchase.

Program benefits

- Comprehensive, strategic approach to implementing facility improvements.
- Opportunity to upgrade equipment and use energy savings and incentives to fund future upgrade.
- Unbiased technical analysis and support to improving facility operations.
- Variety of cash incentives and project support services to implement high value efficiency upgrades.
- Highly skilled team of engineers and project managers to support a facility’s cost reduction and sustainability goals.
- Assistance with incentive application process.

Next steps

For more information or to enroll in the Food Processing Program, contact Ann Marie Mastrippolito at CLEAResult, 415-965-3004 or email annmarie.mastrippolito@clearesult.com. You may also call the PG&E Business Customer Service Center at 1-800-468-4743 or visit pge.com to learn more about energy efficiency programs.