

Webinar Questions:

1. Can you please clarify whether or not energy only solar projects are eligible?

Yes, an Energy-Only solar project will be eligible so long as it meets all other eligibility criteria in the 2014 RPS Solicitation Protocol. The project will be valued as Energy-Only, and will not be attributed any Resource Adequacy value.

2. Do we have the flexibility to bid in conditional pricing? i.e. if the project qualifies for the ITC, the price is \$X, and if the project doesn't qualify for the ITC, the price is \$Y? And if so, would this be done by submitting two separate bids for the same project?

No, you do not have this flexibility. PG&E needs to know the price in an executed PPA, thus would not execute a PPA where the price is not set. In pricing your bid, you should consider the level of risk you are willing to assume regarding the continued eligibility of the ITC. PG&E does not expect to execute any PPA that is conditioned upon the existence or non-existence of specific tax credits or any other external event.

3. Do we have to provide a secondary offer variation that offers a set number of curtailment hours or is this just an option?

You are required to submit at least two offer variations. CPUC Decision 14-11-042, which approved the 2014 RPS Plan, orders PG&E to require bidders to provide two variations of an offer with the variants offering different amounts of annual economic curtailment hours. PG&E's Protocol requires one primary offer variant to include an unlimited right to economically curtail your resource in order to allow the resource to be economically dispatched, with any actual economic curtailment to be compensated at the contract price. The Protocol requires that you submit at least one other offer variation with the cap and price of economic curtailment of your choice.

4. Can you confirm that Attachment D1 allows us to offer alternative project development security (PDS) and delivery term security (DTS) amounts for variant bids?

Yes this is allowed, but we require the primary offer to conform to the PPA requirements, including, full performance assurance. You may submit a secondary offer variation which includes reduced PDS and/or DTS amounts.

5. Can you clarify what is acceptable for "application deemed complete" by the lead permitting agency?

The 2014 Solicitation Protocol requires that you have achieved the status of "application deemed complete," or the equivalent by the lead agency, or be even further along in the permitting process. You can meet this requirement by submitting a communication from the relevant agency stating that your land use application has been deemed complete. If you do not have such a letter, you must demonstrate to PG&E's satisfaction that you have achieved an equivalent or more advanced status in the land use entitlement process. Please include links and/or citations to all relevant and public agency communications or documents in your demonstration.

- 6. Can you please clarify your comment about the fact that if only incremental needs arise during 2015, you will continue with negotiations with shortlisted candidates”? How will you be determining that need if you feel that you already have reached 33% RPS? Could you expand on this?**

PG&E’s current load forecast assumes substantial volumes of load will be served by community choice aggregation, direct access and distributed generation. Over the course of 2015 PG&E will get a better sense of how much of the load will migrate to the above mentioned programs. PG&E will reassess its incremental RPS need throughout the 2015 negotiation period.

- 7. I am the owner of an existing project with a PPA with PG&E that expires at the end of January 2020. In the webinar you stated that for the 2014 RPS RFO, only projects with contracts starting after 1/1/2020 will be allowed. In the Solicitation Protocol, it states that PG&E will consider offers that require the replacement of an existing PPA. Is replacement allowed if the new PPA will start right away and not after 1/1/2020?**

PG&E might consider an offer that included the termination of an existing PPA to be replaced with a new PPA, but would factor in any impact the PPA termination would have on customers as part of the evaluation. PG&E is not seeking offers that provide incremental increases in deliveries to PG&E prior to 2020.

- 8. Regarding Supplier Diversity, if lesbian, gay and bisexual contractors are now included in the definition of DBE, how are they certified? How can we verify whether they meet the definition?**

LGBT contractors are certified by the National Gay & Lesbian Chamber of Commerce (NGLCC). NGLCC’s website is: <http://www.nglcc.org/>.