

**CONTRACT ANNOUNCEMENT
REQUEST FOR QUALIFICATION
ENERGY SAVINGS ASSISTANCE PROGRAM**

- Professional Services Contract
- Construction Contract
- Service Contract
- Material Requirement
- Other

Opportunity Title: Energy Savings Assistance Program

Work Location: PG&E's entire service territory. Stretching from Eureka in the north to Bakersfield in the south and from the Pacific Ocean to the Sierra Nevada mountain range in the east. Approximately 74,000 square miles.

Estimated Contract Value: \$478.9 million

Deadline to Respond: Tuesday, July 5, 2:00 p.m. PST

Request for Qualification Description:

1. Background Information

Pacific Gas and Electric Company (PG&E), incorporated in California in 1905, is one of the largest combination natural gas and electric utilities in the United States. Based in San Francisco, the company is a wholly owned subsidiary of PG&E Corporation.

There approximately 20,000 employees who carry out PG&E's primary business—the transmission and delivery of energy. The Company provides natural gas and electric service to approximately 14 million people throughout a 70,000-square-mile service area in northern and central California. Our customers include over 20,000 schools, 3,000 hospitals, 20,000 high-tech companies and 700 military facilities. As the primary gas and electric service provider for Central and Northern California, PG&E has impressive size and territory that stretches from Eureka in the north to Bakersfield in the south, and from the Pacific Ocean in the west to the Sierra Nevada in the east. PG&E provides electricity to over 4.9 million customers and gas to over 3.9 million customers.

PG&E is determined to expand opportunities which enhance our commitment to diversity, safety, environmental stewardship, and corporate integrity. We anticipate that this evaluation process will provide opportunities for successful firms to expand their business with PG&E and also allow PG&E to realize reductions in costs, both internal and external. We believe this will be an exciting opportunity for PG&E and its current and future suppliers to reshape the way we work together and to improve PG&E's operations.

2. Project Background

The Energy Savings Assistance Program is PG&E's low income energy efficiency program that provides free services in energy education, installation of weatherization measures and appliances to income-qualified customers. These measures include: energy education, attic access installation, hard-wired compact fluorescent porch lights, interior hard-wired compact fluorescent lamps, screw-in compact fluorescent lamps, occupancy sensors, torchieres, refrigerator replacement, evaporative coolers, central AC Tune Up, hot water conservation measures, faucet aerators, pipe wrap, low-flow showerheads, water heater blankets, air infiltration measures, door weather-stripping, door repair/replacement, caulking, outlet gaskets, evaporative cooler covers, minor home repairs, attic insulation, furnace repair/replacement, water heater repair/replacement

Scope of work for Energy Savings Assistance Program includes, but not limited to the following:

- Provide overall administration of the Energy Savings Assistance Program
- Provide administrative oversight of sub-contractors to ensure that sub-contractors perform and complete all work related to the installation of weatherization measures and appliances in compliance with all required policies and procedures:
 - Approximately 35 sub-contractors needed to cover PG&E service territory
- Ensure Approximate served unit goal of:
 - 110,000 homes in program year 2012
 - 135,000 homes in program year 2013
 - 135,000 homes in program year 2014
- Ensure high quality assurance, customer safety, training, record management, invoicing, payment and achieve exemplary customer satisfaction per contract requirement
- Possess knowledge of all state, local and city codes and standards
- Maintain local office in PG&E service territory per contract requirement

PG&E's minimum required Insurances/Licenses:

- Commercial General Liability: no less than \$3,000,000.00 for each occurrence for bodily injury, property damage and personal injury
- Business Auto: no less than \$2,000,000.00 for each accident for bodily injury and property damage
- Pollution Liability: no less than \$1,000,000.00 for each occurrence for bodily injury and property damage
- Contractor must hold a current valid State of California Contractor B License

3. Evaluation Criteria

Responses to requirements identified in the Request for Qualification will form the basis of the evaluation and will be subject to management review and approval. You may be contacted by representatives of PG&E for clarification on your RFQ submittal.

4. Assignment

Neither this Request for Qualification nor any rights or obligations hereunder shall be assigned or otherwise transferred by your firm without the express written consent of PG&E.

PACIFIC GAS & ELECTRIC COMPANY Service Area

