

CONTRACT OPPORTUNITY ANNOUNCEMENT For Pre-Bid Meeting

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|-------------------------------------|-------------------------------|
| <input checked="" type="checkbox"/> | Professional Service Contract |
| <input type="checkbox"/> | Construction Contract |
| <input type="checkbox"/> | Service Contract |
| <input type="checkbox"/> | Material Requirement |
| <input type="checkbox"/> | Other |

Contract Opportunity Title: Energy Savings Assistance (ESA) Program RFP # 6918 – Regional Administration Request for Proposal

Estimated Contract Value (Range): \$21,000,000 to \$95,000,000

Work Location: Throughout the PG&E Service Territory (Central and Northern California)

Deadline: August 5, 2015

Contract Opportunity Description:

*Estimated Contract value is Dependent on Regional Award Structure. Please note this value is inclusive of all administrative and installation labor costs.

Background:

Pacific Gas and Electric Company (PG&E), incorporated in California in 1905, is one of the largest combination natural gas and electric utilities in the United States. Based in San Francisco, the company is a wholly owned subsidiary of PG&E Corporation.

There are approximately 20,000 employees who carry out PG&E's primary business—the transmission and delivery of energy. The Company provides natural gas and electric service to approximately 14 million people throughout a 70,000-square-mile service area in northern and central California. Our customers include over 20,000 schools, 3,000 hospitals, 20,000 high-tech companies and 700 military facilities. As the primary gas and electric service provider for Central and Northern California, PG&E has impressive size and territory that stretches from Eureka to Bakersfield and from the Pacific Ocean to the Sierra Nevada. PG&E provides electricity to over 4.9 million customers and gas to over 3.9 million customers. PG&E is determined to expand opportunities which enhance our commitment to diversity, safety, environmental stewardship, and corporate integrity.

Energy Savings Assistance Program Overview: PG&E's Energy Savings Assistance Program (ESAP) helps income qualified customers to reduce their energy consumption and costs while increasing their health, comfort, and safety. ESAP is designed to meet both the requirements of Public Utilities Code Section 2790 (and its modifications as a result of Assembly Bill 1393) and directives from the CPUC. The Energy Savings Assistance Program is directed specifically to California Alternate Rate for Energy ("CARE") Customers and other low-income Customers, who reside in residential housing that are at least five years in age including Single Family Homes, Mobile Homes, and Multi-Unit Dwellings. It does not include, emergency shelters, homeless shelters, and women's shelters. All participants of the Energy Savings Assistance Program must be on residential rates. Group homes on residential and non-residential rates are eligible for services as long as they are currently eligible for CARE under current CARE guidelines applicable to group living facilities, and the structure in question is a Single Family, Multi-Unit Dwelling, Mobile Home, or Public Housing suitable for Energy Efficiency Measures ("EEM") under Energy Savings Assistance Program standards. Under the Energy Savings Assistance Program, public housing is defined as a housing authority operated or subsidized housing facility but does not include on-base military housing.

Contract Opportunity Description:

PG&E will conduct RFP 6918 with firms to administer the 2016 – 2017 Energy Savings Assistance (ESA) Program in designated regions. The successful bidder or bidders will be responsible for overall administration, for one or multiple regions, of the Energy Savings Assistance Program. The RFP participants will be expected to provide a proposal which will require suppliers to detail their plans to provide installation of Energy Efficiency Measures which shall include, but are not limited to:

- Customer Outreach and Marketing
- Appliance Installation Measures
- HVAC Measures
- Domestic Hot Water Measures
- Lighting Measures
- NGAT
- Enclosure/Weatherization Measures

Participants may bid for one, two, or three, or all four of the following four regions (see map on page 4):

- Bay Area
- Northern
- Central Valley
- Central Coast

All materials for measures will be provided by PG&E's ESA Materials Contractor and will not be included in this RFP.

Supplier Diversity Requirements

The selected team will be responsible for complying with PG&E Supplier Diversity policies and procedures. The Contractor must agree to subcontract a designated amount of total annual spend to CPUC Supplier Clearinghouse-certified Disadvantaged business Enterprises ("DBE") diverse suppliers. The Contractor will also provide a detailed description of their internal, specific, supplier diversity program and practices.

Other Requirements

Compliance with PG&E Contractor, Consultant, and Supplier code of Conduct which can be reviewed at:

http://www.pgecorp.com/aboutus/ethics_compliance/con_con_ven/index.shtml

Refrain from directly supporting or collaborating with any PG&E competitors. A "PG&E Competitor" means any public and private entity (including but not limited to state and local agencies) that alone or in association with others, delivers, distributes, sells and/or transmits electricity and/or gas products or other energy services within PG&E's service area (Exhibit 1).

Required steps to be considered for participation:

Suppliers interested in participating in RFP 6918 must, by email, express interest, and if not previously provided, complete and submit the attached NDA by Wednesday, August 5, 2014 at 3 PM Pacific to:

Jennifer Price, Senior Category Lead, PG&E

Email: J6PJ@pge.com

NONDISCLOSURE AND USE OF INFORMATION AGREEMENT

THIS AGREEMENT is by and among _____ ("Company"),

_____ ("Undersigned"), an authorized employee of Company, and PACIFIC GAS AND ELECTRIC COMPANY ("PG&E"), a California corporation, on the date set forth below. Company and Undersigned are sometimes referred to collectively as the "Recipient."

Undersigned and Company agree as follows:

1. The Recipient acknowledges that for the purpose of preparing a proposal to PG&E, the Recipient will be provided with RFP 6918 Energy Savings Assistance (ESA) Program Administration (the "REQUEST FOR PROPOSAL") containing technical information and materials including, but not limited to, drawings, specifications and data, as well as information about PG&E's internal business operations, which are owned by PG&E, its parent company, subsidiaries, or affiliates and/or owned by third parties and in the possession of PG&E, and which constitute valuable confidential or proprietary information, know-how and trade secrets belonging to PG&E, its parent company, subsidiaries or affiliates and/or third parties.
2. In consideration of being made privy to such REQUEST FOR PROPOSAL and of the opportunity to submit a proposal to PG&E, the Recipient hereby agrees to hold the REQUEST FOR PROPOSAL, and all information and materials contained therein or annexed thereto, in strict confidence and not to disclose it, or otherwise make it available, to any person or third party (including but not limited to any affiliate of PG&E that produces energy or energy-related products or services) without the prior written consent of PG&E. The Recipient agrees that the REQUEST FOR PROPOSAL and all information and materials contained therein or annexed thereto:
 - (a) Shall be used only for the purpose of preparing the proposal to PG&E, as referred to in paragraph 1 above, or performing under the contract with PG&E that may result from said proposal;
 - (b) Shall not be reproduced, copied, in whole or in part, except as specifically authorized by PG&E and in conformance with PG&E's instructions when necessary for the purposes set forth in (a) above; and
 - (c) Shall, together with any copies, reproductions or other records thereof, in any form, and all information and materials developed by the Recipient therefrom, be returned to PG&E when no longer needed for the preparation of said proposal to PG&E, or the performance of said contract with PG&E.
3. The Recipient hereby agrees that any third parties owning any confidential or proprietary information included in the REQUEST FOR PROPOSAL are express third party beneficiaries of this Agreement.
4. The Recipient hereby acknowledges and agrees that because (a) an award of money damages is inadequate for any breach of this Agreement by the Recipient or any of its representatives and (b) any breach causes PG&E irreparable harm, that for any violation or threatened violation of any provision of this Agreement, in addition to any remedy PG&E may have at law, PG&E is entitled to equitable relief, including injunctive relief and specific performance, without proof of actual damages.
5. This Agreement shall be governed by and interpreted in accordance with the laws of the State of California, without regard to its conflict of laws principles.

COMPANY:

Company Name

Signature of Authorized Agent of Company

Print Name of Authorized Agent of Company

Title

Date

