

## CONTRACT OPPORTUNITY ANNOUNCEMENT

### Contract Type:

- |  |                               |
|--|-------------------------------|
| <input checked="checked" type="checkbox"/> | Professional Service Contract |
| <input type="checkbox"/>                   | Construction Contract         |
| <input type="checkbox"/>                   | Service Contract              |
| <input type="checkbox"/>                   | Material Requirement          |
| <input type="checkbox"/>                   | Other                         |

### Opportunity Summary:

Contract Opportunity Title:	RFP 227082 - Third-Party Energy Efficiency Programs Solicitation - Statewide Career and Workforce Readiness Program
Request For:	Proposal (RFP)
Estimated Contract Value:	\$7.9M over 4.5 years
Work Location:	CA IOU Service Territories
Response Due Date:	Any interested party may register up until the RFP Bidder Proposal due date which is estimated to be August 29, 2025 at 3:00 PM PT, unless such date is otherwise modified by PG&E
NAICS Code / Size Standard:	541613-Marketing Consulting Services /16.5M

### Opportunity Description:

#### Background:

Pacific Gas and Electric Company (PG&E), incorporated in California in 1905, is one of the largest combination natural gas and electric utilities in the United States. Based in Oakland, the company is a wholly owned subsidiary of PG&E Corporation. The company provides natural gas and electric service to approximately 16 million people throughout a 70,000-square-mile service area in northern and central California. As the primary natural gas and electric service provider for Central and Northern California, PG&E's service territory stretches from Eureka in the north to Bakersfield in the south, and from the Pacific Ocean in the west to the Sierra Nevada in the east. PG&E provides electricity to over 4.9 million customers and natural gas to over 3.9 million customers.

Southern California Gas Company is the nation's largest natural gas distribution utility, serving 21.8 million consumers through 5.9 million meters in more than 500 communities. SoCalGas' service territory spans approximately 24,000 square miles throughout Central and Southern California, from Visalia to the Mexican border. Additional information about SoCalGas is available at [www.socalgas.com](http://www.socalgas.com).

Southern California Edison (SCE) is one of the largest electric utilities in the United States and the largest subsidiary of Edison International. It is separate from other Edison International companies which are not regulated by the California Public Utilities Commission (CPUC). SCE is California's second largest investor-owned electric utility company supplying power to a population of over 14 million with over 5 million residential and business customers. SCE is a longtime leader in renewable energy and energy efficiency and has more than 125 years of experience in the transmission and distribution of electricity. Visit [www.sce.com](http://www.sce.com) for more information about SCE.

San Diego Gas & Electric (SDG&E) provides energy service to 3.6 million people through 1.4 million electric meters and 873,000 natural gas meters in San Diego and southern Orange counties. SDG&E's service area spans 4,100 square miles across 25 communities. Additional information about SDG&E can be found at [www.sdge.com](http://www.sdge.com).

In accordance with Decision (“D.”) 18-01-004 – Decision Addressing Third-Party Solicitation Process for Energy Efficiency Programs, PG&E is issuing a Request for Proposal (RFP) soliciting proposals from third-party Program Implementers to design, propose and implement a statewide, equity segment Workforce Education and Training (WE&T) Career and Workforce Readiness energy efficiency program across the investor -owned utilities (IOU) service territories.

**Contract Opportunity Description:**

The primary objective of this RFP is to help Disadvantaged Workers (DW) participate in the California energy efficiency, electrification, and decarbonization workforce. PG&E seeks proposals that accomplish the following, including, but not limited to:

- advancing awareness of efficiency, electrification, and decarbonization careers among DW,
- collaborating with relevant training organizations,
- advancing DW participation in relevant technical training,
- demonstrating knowledge gain in energy efficiency, electrification, and decarbonization topics
- providing individual DW the support they need to overcome barriers to entering the workforce, and
- placing DW in jobs in the California energy efficiency, electrification, and decarbonization sectors.

Successful CWR program(s) resulting from this solicitation shall partner with and leverage existing training programs for technical training. They shall also collaborate with and leverage regional workforce development organizations for services, including wraparound services and non-technical/soft skills training.

**Supply Chain Responsibility Considerations:**

The selected Bidder will be asked to comply with PG&E’s Supply Chain Responsibility policies and procedures at: [https://www.pge.com/en\\_US/for-our-business-partners/purchasing-program/suppliers/supply-chain-responsibility/current-suppliers.page?ctx=large-business](https://www.pge.com/en_US/for-our-business-partners/purchasing-program/suppliers/supply-chain-responsibility/current-suppliers.page?ctx=large-business); and will need to provide a detailed description of their internal, specific, supplier responsibility program and practices.

**Conduct Requirements:**

Suppliers, as well as their employees, subcontractors and sub-suppliers, must adhere to the principles and standards outlined in our Supplier Code of Conduct as they provide goods and services to PG&E. Review Code and understand its obligations here:

<http://www.pgecorp.com/corp/about-us/compliance-ethics/program/third-party-code-conduct.page>

**Timeframe for this Solicitation:**

The RFP is tentatively scheduled to release in early mid July 2025 with response Proposals due end of August 2025.

**How to Respond:**

Bidders interested in participating in this RFP must register in Wood Mackenzie at:

<https://www.poweradvocate.com/pR.do?okey=227082&pubEvent=true>

Bidder registration for this RFP will be open until the RFP response due date, tentatively scheduled for August 29, 2025, unless such due date is otherwise modified by PG&E.

**If Additional Questions, Contact:**

Tony Abdulla via Wood Mackenzie