

CONTRACT OPPORTUNITY ANNOUNCEMENT

Contract Type:

- Professional Service Contract
 Construction Contract
 Service Contract
 Material Requirement
 Other

Opportunity Summary:

Contract Opportunity Title: RFP 241114 General Construction for Corporate Real Estate at PG&E

Request For: RFP

Estimated Contract Value: The contract target value will start with \$15M to \$25M per General Contractor based on the size of the company. When projects are above the target value, change orders are used to increase the Target Value. Contract duration is 5-years.

Work Location: 5 Regions within PG&E Service Territory

Response Due Date: Register interest no later than April 30, 2026, 3:00 PM PT.
RFP tentative release date: May 4, 2026, 10:00 AM PT.
Formal responses are due June 5, 2026, 3:00 PM PT.

NAICS Code / Size Standard 236220/ \$45M

Opportunity Description:

Background:

Pacific Gas and Electric Company, incorporated in California in 1905, is one of the largest utility companies in the United States. Based in Oakland, the company is part of [PG&E Corporation](#).

There are approximately 23,000 employees who conduct Pacific Gas and Electric Company's primary business, the transmission and delivery of energy. The company provides [natural gas](#) and [electric service](#) to approximately 16 million people throughout a 70,000-square-mile service area in northern and central California. PG&E service area stretches from Eureka in the north to Bakersfield in the south, and from the Pacific Ocean in the west to the Sierra Nevada in the east.

Pacific Gas and Electric Company and other energy companies in the state are regulated by the [California Public Utilities Commission](#). The CPUC was created by the state legislature in 1911.

PG&E is focused on rebuilding trust with the customers and hometowns we are privileged to serve and everyone we work with as we deliver on our triple bottom line approach of serving People, the Planet, and California's Prosperity. As we build California's energy future, we will continue our efforts to ensure that businesses have an equitable opportunity to compete for PG&E's business.

Contract Opportunity Description:

PG&E is conducting an RFP to award Master Service Agreements for General Contractors who can provide various construction-related services on an as-needed basis.

Contractors must have experience in preconstruction, construction phases, and construction management in the following: Design Build (DB), Design Bid Build and Progressive Design Build or Construction Manager at Risk and Design Assist project delivery capabilities.

| Construction Project Delivery Method | Description |
|---|--|
| Design Bid Build (DBB) | “Traditional project delivery,” involving a design team and a general contractor working directly for the owner under separate contracts. |
| Design Build (DB) | The owner provides a contract to a single firm that handles both the design and construction aspects of a project. |
| Progressive Design Build | A collaborative project delivery method where a single entity manages both design and construction under one contract. This approach emphasizes flexibility, transparency, and shared accountability. |
| Construction Manager at Risk (CMAR) (PG&E does not use this, our DP is the construction manager) | The construction manager acts as a representative for the owner during the design and construction phases, and the CM takes on project risk (usually with a contract that has a guaranteed maximum price). |

Contractors shall provide all labor, materials, equipment, and supervision to perform the work. Work may include but is not limited to the following: Preconstruction services (design-assist, target value design cost modeling, lifecycle cost analysis, pull planning, scheduling, logistics planning and sequencing, constructability reviews), permit procurement, coordination, administration of craft labor for the general construction of building improvements; Construction Management at Risk services, either self-performing or subcontracting all building trades. BIM execution plan, LEED and commissioning coordination, stakeholder/user coordination, planning and communication, FF&E (OFCI and OFOI) coordination, project reporting (dashboard, status, cash flows, financials) and CMMS integration. Must be able to provide Union and prevailing wage type work.

PG&E’s primary objectives for this RFP are to:

- Develop mutually beneficial relationships with a best-in-class company.
- Establish competitive pricing structures with the selected company.
- Develop a multi-year relationship with agreed-upon fixed rates and/or prices.
- The successful Bidder will agree to make good faith efforts to assist PG&E in meeting its Supply Chain Responsibility goals.
- The parties will define performance standards, metrics, and reporting processes to generate consistent, efficient, and effective results for both PG&E and the successful Bidder. Performance measurement reporting processes will be as specified in the Performance Scorecard provisions of the Contract.
- Collaborate with the selected company to develop value-added services and processes that focus on reducing costs for both PG&E and the successful Bidder.

PG&E’s overall objective includes implementing an integrated supplier relationship with the selected company(s), continuing the excellent service that PG&E has received to date while also working collaboratively to reduce costs for both PG&E and the supplier. PG&E challenges each Bidder to propose innovative ideas to improve efficiency or reduce costs. Such ideas could, for example, include cost savings or efficiency recommendations.

The responses to this RFP will serve as the basis for any agreements and represent a firm offer by the Bidder to provide services to PG&E as detailed in the RFP document.

Additionally, all bid responses will be evaluated, and PG&E may conduct negotiations to reach final agreements with the selected company. This RFP may be subject to a Multi-Step Bidding Process, which would require ongoing negotiations.

PG&E will award multiple MSA's for the following: (1) one for Design Build General Conditions and (1) one for General Construction General Conditions for each GC which is awarded. The goal for our team is to have regional vendors. PG&E has 5 Regions: Region 1 – North Coast, Region 2 – North Valley and Sierra, Region 3 – Bay Area, Region 4 – South Bay and Central Coast and Region 5 – Central Valley. (Map countries will be in the RFP).

Conduct Requirements:

Suppliers, as well as their employees, subcontractors, and sub-suppliers, must adhere to the principles and standards outlined in our Supplier Code of Conduct as they provide goods and services to PG&E. Review Code and understand its obligations here:

<http://www.pgecorp.com/corp/about-us/compliance-ethics/program/third-party-code-conduct.page>

Bidders Conference: There will be a bidders' conference on Wednesday **April 29, 2026**, from 9:30 to 11:00 at San Ramon Valley Conference Center, 3301 Crow Canyon, San Ramon, CA. You **MUST** email Cheri.Barkley@pge.com by **Monday April 27 if you plan to attend with name and email.**

How to Respond:

Suppliers interested in participating in this Contract Opportunity must:

- Express interest by registering for the Wood Mackenzie event, by **April 30, 2026**, at: <https://www.poweradvocate.com/appNavigator?navType=bidevent&okey=241114>
- RFP response due date is **June 5, 2026, by 3:00 PM PT.**

NOTE: This Contract Opportunity Announcement is used to solicit and assess supplier capabilities for the RFP.

Please register to gain access to Wood Mackenzie to submit your questions (see registration link above).
