

# Industrial Systems Optimization Program

**The Industrial Systems Optimization Program (ISOP) is designed to help industrial manufacturing and food processing customers reduce energy costs.**

We are a team of dedicated energy coaches and technical advisors who understand your business needs and equipment and can help navigate the complex landscape of utility programs and offerings.

Our goal is to make participation in ISOP simple and valuable to you.

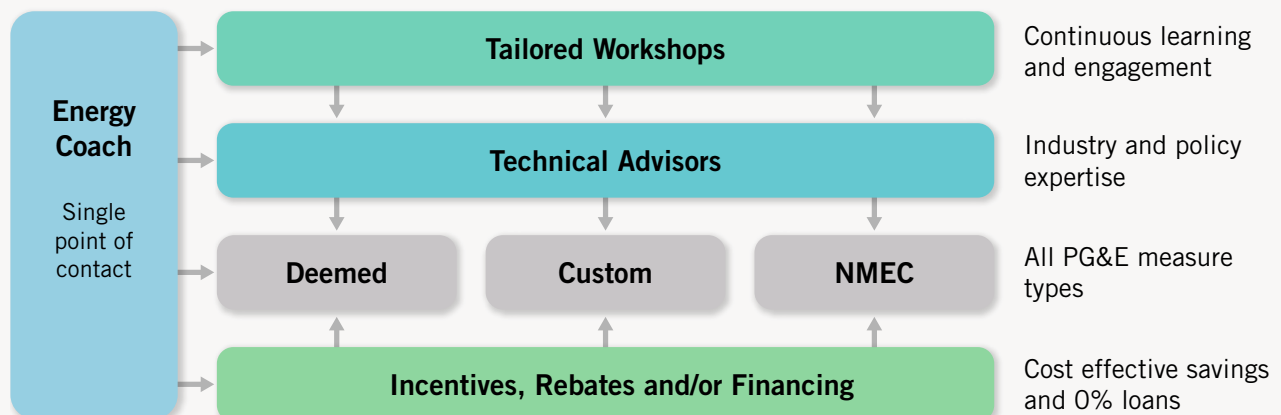


## PROGRAM OFFERINGS

### ISOP offers the following program solutions

- **Dedicated Energy Coach** to provide long-term, single point of contact support
- **One-stop shop** for energy efficiency savings across all PG&E measurement platforms
- **Excellent customer service** to facilitate timely processing of incentives, rebates and financing options
- **Technical Workshops** featuring rotating topics, tailored agendas and activities, and peer group learning
- **Engineering support** for technical studies, measurement and verification, and incentive documentation

### ISOP KEY PROGRAM COMPONENTS





## One-Stop Shop

ISOP supports all relevant measure types, including deemed, custom capital, and behavioral, retrocommissioning, and operational (BRO) projects.

The program's emphasis is on system, process, and controls optimization and associated upgrades with a focus on complex mechanical systems such as refrigeration, compressed air, pumping, fans, blowers, boiler and steam systems, and the industrial processes they serve.

## Incentives, Rebates and Financing

To help make upgrades more affordable, ISOP offers performance-based and custom calculated incentives up to \$0.20/kWh and \$2.50/therm depending on the project scope (see table), up to \$500,000\*.

We also offer fixed dollar rebates based on the number and size of equipment installed.

With or without incentives or rebates, ISOP can also facilitate On-Bill Financing (OBF) between \$5,000 and \$250,000\*\* with 0% interest for up to 120 months to eliminate up-front costs.

## Performance-based and Custom Calculated Incentives

TIER	TYPE	ELECTRIC (\$/kWh)	GAS (\$/therm)
1	Behavioral/ Retrocommissioning/ Operational	\$0.06	\$0.75
2	Add-on Equipment/ Accelerated Replacement	\$0.12	\$1.50
3	New Equipment/ Normal Replacement	\$0.20	\$2.50

## No Cost to You

All ISOP services are funded by PG&E at no additional cost to you.

We do not sell equipment or services but are paid by the utility to encourage adoption of energy efficient technology and practices by facilitating access to technical support, incentives and financing.

\*Exceptions in excess of \$500,000 project cap subject to PG&E review and approval

\*\*Exceptions up to \$4,000,000 subject to PG&E review and approval

Contact us at [ISOP@cascadeenergy.com](mailto:ISOP@cascadeenergy.com) for more information

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