



Shaun O'Brien, Vice President of Operations, Fresno Grizzlies

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## FRESNO GRIZZLIES

# Lighting the way to custom savings

## How On-Bill Financing streamlines energy upgrades

Chukchansi Park, home of the Fresno Grizzlies minor league baseball team, was experiencing a surge in their energy usage and needed help finding the source. Through PG&E's online account tools, Shaun O'Brien, VP of Operations was able to identify that 15,000 more people visited the park than the previous year. In order to provide fans the best game experience while remaining energy-efficient, he partnered with PG&E and [Electric Motor Shop](#) for a lighting upgrade.

With about 2,000 lighting fixtures needed, the right partners were critical to get the job done in time for the upcoming baseball season. [PG&E's zero percent financing](#) option and the support of local partners made the upgrade a reality. This not only resulted in LED lighting and efficient fixtures throughout the ballpark, but a brighter guest experience and employee morale.

## Savings by the Numbers

# \$300,000

FINANCED WITH 0% INTEREST



# \$100,000

ESTIMATED ANNUAL SAVINGS

## Making Upgrades Financially Feasible with Energy Efficiency Financing

- Financing from \$5,000 to \$4,000,000 of project cost, after incentives
- Loan terms up to 10 years
- 0% interest financing
- No minimum credit requirements
- Loan repayment is based on projected energy savings

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