

# CurrentTools



Pacific Gas and Electric Company®

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FOR ENERGY EFFICIENCY TRADE PROFESSIONALS

## Lighting Rebates Revamped

**K**ey products offered in our **Energy Efficiency Rebates for Your Business** lighting catalog have been restructured to better reflect the evolving needs of our business customers. Based on input from trade professionals like you, customers have more options and greater flexibility when retrofitting lighting equipment.

Most of the lighting fixture rebates are now applicable for upgrading additional types of existing lamps and fixtures including Incandescent (INC), Mercury Vapor (MV), Standard Metal Halide (SMH), High Pressure Sodium

(HPS), T12 High Output (HO), and T12 Very High Output (VHO). New offerings for these measures are based on standard wattage ranges of existing equipment, which makes it easier to identify various replacement options. In addition, several new measures have been added. The table below summarizes the lighting catalog revisions.

To receive the updated catalog, call our Business Customer Center at 800-468-4743, send an e-mail to [businesscustomerhelp@pge.com](mailto:businesscustomerhelp@pge.com) or visit us online at [pge.com/tradepro](http://pge.com/tradepro).

Cooperatively working with trade professionals and customers to advance energy efficiency, promote innovative technologies, and lead California to a greener future.

PG&E is leading the way in **working with business customers** to offer a comprehensive package of **lighting options with attractive rebates** that will help customers **save energy, money, and the environment.**

PETER BANWELL, ENERGY STAR®, MARKETING TEAM MANAGER

### SUMMARY OF LIGHTING REVISIONS

CATEGORY	REBATE	REVISION
Interior Linear Fluorescent Fixtures	\$35-\$125	<ul style="list-style-type: none"> <li>Formerly combined with Compact Fluorescent Fixtures category</li> <li>Incorporates former Interior High Bay Linear Fluorescent category</li> <li>Eligibility expanded to include INC, MV, HPS, T12/HO and T12/VHO</li> </ul>
Compact Fluorescent Fixtures	\$17-\$45	<ul style="list-style-type: none"> <li>Formerly combined with Linear Fluorescent Fixtures category</li> <li>Eligibility expanded to include INC, MV, HPS, T12/HO and T12/VHO</li> </ul>
Interior Pulse-Start MH Fixtures	\$10-\$100	<ul style="list-style-type: none"> <li>Replaces former Interior Metal Halide (MH) Pulse-Start Fixtures category</li> <li>Eligibility expanded to include INC, MV, HPS, T12/HO and T12/VHO</li> </ul>
Exterior Pulse-Start MH Fixtures	\$10-\$100	<ul style="list-style-type: none"> <li>New category</li> <li>Eligibility includes INC, MV, HPS, T12/HO and T12/VHO</li> </ul>
Interior Induction Fixtures	\$35-\$100	<ul style="list-style-type: none"> <li>Eligibility expanded to include INC, MV, HPS, T12/HO and T12/VHO</li> </ul>
Accent/ Directional Lighting	\$5-\$45	<ul style="list-style-type: none"> <li>New category including:                             <ul style="list-style-type: none"> <li>- Integrated Ballast Ceramic Metal Halide (CMH) Par Lamps</li> <li>- CMH Directional Lighting</li> <li>- Screw-In CFL Reflector Lamps, 14-28 Watts</li> </ul> </li> </ul>
Occupancy Sensors	\$7-\$44	<ul style="list-style-type: none"> <li>Added new Fixture-Integrated Sensor for Installations 12' or Under</li> </ul>
High Efficiency Exit Signs	\$15-\$27	<ul style="list-style-type: none"> <li>Formerly Exit Signs - Light Emitting Diode (LED)</li> <li>Eligibility expanded to include LED, Electroluminescent, and Photoluminescent replacement exit signs</li> <li>Expanded to include replacement of existing Compact Linear Fluorescent and INC fixtures</li> </ul>

**Energy Efficiency by the Numbers Q1 2007**

Processed Business Cash Rebate Applications **1,172**

Business Cash Rebates Paid **\$2,539,810**

Carbon Emission Offsets (Tons) **20,146**

**CONTACT US — WE WANT TO HEAR FROM YOU.** Please take a moment to e-mail us at [businesscustomerhelp@pge.com](mailto:businesscustomerhelp@pge.com). Also, we invite you to visit our Web site at [pge.com/tradepro](http://pge.com/tradepro).

## GREEN CORNER

### Rebate Opportunities

**O**ur Statewide Food Service Program received national recognition in March as one of the 2007 ENERGY STAR® Partners of the Year for Excellence in Program Delivery. Focused on promoting energy-efficient commercial kitchen equipment, the program combines outreach, marketing, training, and incentives to influence decision-makers to invest in energy-saving strategies and equipment. More than 1,000 rebates, 100 seminars, and 85 on-site energy analyses were accomplished statewide in 2006.

Your hospitality, food service, and restaurant customers can reap additional benefits by taking advantage of other available energy efficiency rebates. By installing qualifying lighting, HVAC, refrigeration equipment, boilers, and appliances at their business, they can maximize opportunities to save energy and money.

For a complete list of incentive programs and catalogs, please visit [pge.com/tradepro](http://pge.com/tradepro).

We are excited about the **California Solar Initiative (CSI)**, a program designed to contribute to lower carbon emissions and a cleaner environment by:

- Fostering installation of solar systems through incentives
- Encouraging energy efficiency as a first step

To learn about program qualifications, visit [pge.com/solar](http://pge.com/solar).

## CALENDAR

June 5 • 9 AM–Noon

Commercial Kitchen Ventilation: Advanced Level  
Food Service Technology Center, San Ramon

Lighting for Profit: Finding Hidden Energy Savings  
Pacific Energy Center, San Francisco

Title 24 HVAC System Change-Outs — Duct Testing Requirements for Residential & Small Business  
Engineering Contractors Association, Santa Rosa

June 7 • 9 AM–4:30 PM

Retail Lighting Case Studies & Tour  
Pacific Energy Center, San Francisco

June 13 • 8:30 AM–12:30 PM

Not Your Plain Vanilla Lighting Retrofit  
Lighting Technology Center, Davis

Aug 7 • 9 AM–Noon

Specifying Refrigeration & Ice Makers for Energy Efficiency  
Food Service Technology Center, San Ramon

## RESOURCE CENTER

### Bookmark This Web Site

Visit the new Trade Professional Web site at [pge.com/tradepro](http://pge.com/tradepro). This new tool, launched in May, becomes your one-stop-shop by providing links to product catalogs, rebate applications, the Vendor Participation Agreement (VPA), our searchable trade professionals list, and an archive of the **Current Tools** newsletter.

The site also contains sections dedicated to current promotions, upcoming vendor-related events, such as those held in the fall of 2006, and training resources links to learn about the latest energy-efficient technologies and practices.

Visit us at [pge.com/tradepro](http://pge.com/tradepro), and check in often for the latest promotions, programs, and events.

Would you like to receive a digital version of this newsletter? Please write to us at [businesscustomerhelp@pge.com](mailto:businesscustomerhelp@pge.com) to sign-up.



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