

### **Webinar Questions**

- 1. Please confirm there is not a PG&E self-build option and that PG&E is only looking to contract for this resource external to the PG&E family.**

PG&E confirms that we are not looking at a self-build option and are only looking for offers from external parties through the CAES RFO.

- 2. Please confirm that an offer for as little as 100 MW of capacity for 10 hours of duration would be acceptable.**

Per Section II.C of the CAES RFO Protocols, the capability of the offer must be between 100 MW and 350 MW, with a four (4) hour continuous minimum discharge duration. Participants may submit one Offer and up to five (5) variations of that Offer (i.e., the original, single Offer and five additional variations of that Offer). A variation may alter such attributes as term, price, commercial operation date, duration of discharge, operational characteristics or other Agreement-related terms and conditions.

- 3. If PG&E were the exclusive off-taker for the contracted capacity, could the Seller develop and sell additional capacity to a third party?**

Per Section II.C.4 of the CAES RFO Solicitation Protocols PG&E requires Offers in which PG&E is the sole off-taker of the Products from the Project. Participants will not be allowed to sell, deed, grant, convey, transmit, or otherwise provide any energy, capacity (such as RA), ancillary services ("Ancillary Services" as defined in the CAISO Tariff) or any other output or product, including capacity attributes or other benefits associated with the output of the Project, to any entity other than PG&E. PG&E holds the full rights to require the Project to compress and generate.

- 4. What does the Data Room consist of? Can it be downloaded for local analysis? Are there other ways to receive the data other than by download?**

Appendix 3, located on the CAES RFO website gives details on the contents of the Data Room. It includes testing data, modeling inputs and various other results. The data can be downloaded for local analysis once you have been approved for access. The only way to receive the data is by downloading it from the Data Room.

- 5. How many participants are expected to be funded for the first phase?**

There is no available funding, except PG&E will reimburse the successful Participant with funds, up to a maximum of \$250,000.00, that such Participant shall apply solely and exclusively towards its Interconnection Study Deposit, as described in the CAISO tariff. PG&E may shortlist multiple participants; however there will only be up to one successful bidder.

**6. How much value is given to non-natural gas systems?**

The value that is given to an offer using a non-natural gas system is the elimination of natural gas and future GHG allowances.

**7. RFO Pg. 13 states “No later than December 31, 2015: PG&E will reach out to Participants approved for access to the Data and schedule meetings to provide Participants with the opportunity to present their preliminary Project designs to PG&E.”**

- a. Could PG&E kindly confirm its expectations regarding the scope of the “preliminary Project design”?**
- b. Could PG&E also kindly confirm that these scheduled meetings are intended to occur in early 2016 rather than late 2015?**

a. PG&E expects to learn and understand as much as possible about each Participants’ thoughts in regards to your project design, so that PG&E can discuss performance metrics, measurement and commercial structure. PG&E is most interested in operational and performance characteristics, not construction drawings. PG&E would also appreciate feedback if Participants believe that there are areas that might be too complicated and that can be simplified.

b. PG&E would like to have initial meetings in December 2015 with additional follow-up meetings as needed. The Offer Form Webinar will occur in March 2016, which will walk through the information requested and the steps to complete the Offer Form.

**8. RFO Pg. 11, section II.A Project Location – could PG&E kindly confirm the intent of the following: *The Project must, at a minimum, supply the maximum value of the output of at least one generation unit.***

PG&E’s intent is to be the sole off-taker for all of the Products of all of the units of the Project. See the answer to Question 3 above for more detail.