

Portfolio Program Yield (Based on Net Lifecycle Energy)

PY2002-03	IOU	Non-IOU	Total
Residential Resource			
\$/kWh lifecycle	0.01	0.08	0.01
\$/therm lifecycle	0.08	0.10	0.08
Nonresidential Resource			
\$/kWh lifecycle	0.01	0.03	0.01
\$/therm lifecycle	0.06	0.06	0.06
Partnership			
\$/kWh lifecycle	0.02	NA	0.02
\$/therm lifecycle	2.20	NA	2.20
Total Resource			
\$/kWh lifecycle	0.01	0.03	0.01
\$/therm lifecycle	0.07	0.07	0.07
Total Including Info Program			
\$/kWh lifecycle	0.01	0.04	0.02
\$/therm lifecycle	0.08	0.10	0.08

PY2004-05	IOU (2004 Only)	Non-IOU	Total
Residential Resource			
\$/kWh lifecycle	0.01	0.06	0.02
\$/therm lifecycle	0.09	0.05	0.08
Nonresidential Resource			
\$/kWh lifecycle	0.01	0.02	0.01
\$/therm lifecycle	0.05	0.10	0.05
Partnership			
\$/kWh lifecycle	0.02	NA	0.02
\$/therm lifecycle	0.86	NA	0.86
Total Resource			
\$/kWh lifecycle	0.01	0.02	0.01
\$/therm lifecycle	0.06	0.08	0.07
Total Including Info Program			
\$/kWh lifecycle	0.01	0.03	0.02
\$/therm lifecycle	0.07	0.12	0.07

Notes

1. PG&E program yield is based on latest expenditures and savings (actual and committed) data
2. PG&E's PY2002-03 program data is based on 9 months of 2002 data and 1 year of 2003 data
PG&E's PY2004-05 program data is based on 2004 actuals
3. Non-IOU PY2002-03 program yield is based on final report if available or latest monthly/quarterly report
Non-IOU PY2002-03 program yield may or may not include performance award
4. Non-IOU PY2004-05 program yield is based on forecasted budget and forecasted savings
Actual PY2004-05 non-IOU program savings accomplishment reported to date is 10%
5. Committed savings are included where reported by non-IOU programs
6. PG&E's 2004 program yield includes procurement programs
7. Program expenditures used calculate program yield exclude marketing and outreach, ED, and EM&V costs
8. Savings are from PIP workbooks and are based on forecasted deemed savings; actual savings may vary
9. Program yield is based on actual electric and gas splits where available, or 89-11% default except for all electric or all gas programs

10. The \$/kWh and \$/therm costs are not levelized, i.e. computed by cost divided by lifecycle energy.
From experience, we expect the levelized costs to be approximately twice the amount presented above.