

## Qualifying for Financing Program

- Speaker 1: A title says How to Qualify. The title says Introduction to Financing, PG&E's Energy Efficiency Financing Program. On the screen is a montage of images of PG&E customer service representatives meeting with customers in different settings. We zoom in on the upper right of the screen, which shows a bakery kitchen. An animated icon of a range appears. Over the range, it says 'inefficient'. Another icon appears of a new range. It says "efficient".
- Speaker 2: PG&E's 0% interest financing program supports customers who want to update old, inefficient equipment with energy efficient models.
- Speaker 1: A title says Three Considerations Before You Apply. A large number 1 appears and a new title says Customer Eligibility Business and Government Agency Customers. A bullet point list appears with check marks next to the two items in the list. The first item says 24 months billing history and the second item says 12 months on time bill payments.
- Speaker 2: Here are three key considerations before you apply. First, it's important to evaluate eligibility. This program is available to all PG&E business and government agency customers with 24 months at their current premises and 12 months of on time payments.
- Speaker 1: A large number 2 appears and then a new title says Qualifying Equipment. Three blue icons with labels below them appear on the white screen, a thermostat that's labeled water and heating controls, a refrigerator that's labeled efficiency refrigeration, and a light bulb that's labeled LED lighting.
- Speaker 2: Second, most energy saving equipment is covered through the program. Some examples include but not limited to water and heating controls, efficiency refrigeration, and LED lighting upgrades.
- Speaker 1: A large number 3 appears followed by the words Loan Terms. Three blue boxes appear with text inside and under them. The first says loan amount \$5,000 to \$4 million per customer. The second says payback period up to 10 years. And the third says annual savings at least \$1,000 annually.
- Speaker 2: Third, the recommended loan amount is between \$5,000 and \$4 million per customer with a payback period of up to 10 years. Additionally, energy savings from your project should be at least \$1,000 annually.
- Speaker 1: We see another montage of PG&E representatives in conversations with customers in different settings. The final screen is blue and has the PG&E logo in the middle. Underneath the logo, it says visit [pge.com/eef](http://pge.com/eef).
- Speaker 2: If these considerations are in line with your project, contact your PG&E energy advisor for further evaluation or visit [pge.com/eef](http://pge.com/eef) to learn more.