

Paying for Financing Program

Speaker 1:

A title says, how payments work. The title says, introduction to financing, PG&E's energy efficiency financing program. On the screen is a montage of images of PG&E customer service representatives meeting with customers in different settings. We zoom in on a grocery market where two men discuss something in the market.

Speaker 2:

With PG&E's 0% interest financing program, energy efficient equipment upgrades will not increase your energy bill.

Speaker 1:

Three graphic icons appear, a thermostat, a refrigerator, and a light bulb. They all connect to a dollar bill icon. A shot of the exterior of a grocery market.

Speaker 2:

Simply put, the energy savings from your equipment upgrade are used to pay off your loan, and these payments are made directly through your energy bill. For example, a grocery store chain-

Speaker 1:

A series of white screens with icons follow and are labeled sample project. There's a grocery cart icon. Below the icon, it says loan amount, \$72,000. There is a refrigerator icon. Below the icon, it says estimated annual savings, plus \$18,000. There's a PG&E bill icon that says minus \$1,500. There is a calendar icon that says 48 months.

Speaker 2:

A grocery store chain qualifies for a \$72,000 loan for a refrigeration upgrade that has an estimated \$18,000 energy cost savings. PG&E's financing team would set \$1,500 monthly loan payments over a 48 month payback period. After the loan is paid, the grocery store will then see energy savings benefits on their bill.

Speaker 1:

Inside the market, a female PG&E representative looks at lighting in a cold storage area and discusses it with the older male market owner, who wears a hunter green button down shirt and khaki pants. We see another montage of PG&E representatives in conversations with customers in different settings. The final screen is blue and has the PG&E logo in the middle. Underneath the logo, it says visit.pge.com/eef.

Speaker 2:

Best of all, after your loan is repaid, any energy savings that result from the new energy efficient equipment will translate into lower energy costs. Savings your business can keep. Improve your business' energy efficiency, and save money with the help from PG&E's energy efficiency financing program. Visit pge.com/eef.