



PG&E's EV Fleet Program

Information for Dealerships



Boost sales and drive fleet electrification with infrastructure incentives

Customers that are considering electrifying their fleets may be overwhelmed by the idea of installing EV chargers at their sites. PG&E's EV Fleet Program can help these customers deploy charging infrastructure to support their medium duty, heavy duty and off-road electric vehicles. Dealers can ease their customers' anxiety around EV purchases by referring them to the EV Fleet Program. Charging infrastructure can take a year or more to complete, so the sooner your customers can engage with PG&E the better.

Eligible Vehicles

The program supports fleets acquiring on-road and off-road medium- and heavy-duty vehicles, including:

- Class 2-8 trucks
- Class 1 forklifts
- Cargo vans
- Hostlers
- Buses
- Ground support equipment
- Shuttles

What is the purpose of this program?

The EV Fleet Program is intended to remove barriers to vehicle electrification by assisting fleet operators with the installation of their charging infrastructure and reducing their total cost of ownership. This program is overseen by the California Public Utilities Commission and paid for by PG&E customers.

PG&E simplifies fleet electrification by offering



Installation of electrical infrastructure up to the customer's meter at no cost



Incentives and rebates to offset out-of-pocket costs for construction and chargers



Comprehensive support throughout the completion of the EV charging project

Resources to help customers considering fleet electrification:

[EV Fleet Savings Calculator](#) to calculate fuel savings, understand their total cost of ownership, explore available grants and different vehicles which might be of interest to dealers, and learn about revenue generation through LCFS credits.

[Sector-specific fact sheets](#) provide additional detail on the program offerings and can be shared directly with customers. See a [Distribution & Delivery fact sheet here](#) and find more sectors on our [EV Fleet website](#).





Infrastructure incentives

Fleet operators with a mix of Class 2-8 vehicles and equipment can receive between \$3,000 and \$9,000 per vehicle in infrastructure incentives.

Charger rebates

Customers can receive rebates for up to 50% of the cost of their chargers.



Have interested customers?

Interested customers can [learn more from the EV Fleet website](#) and submit an interest form to be connected with an EV Fleet Specialist. The EV Fleet Specialist will be able to discuss specific details of the project scope and location.

Charging infrastructure can take time to deploy, so the sooner the customer can engage with their utility, the sooner they can begin operating their electric vehicles.

[Submit an Interest Form >>](#)

Eligibility requirements

- 1 Be a PG&E electric customer**
This includes Direct Access and retail customers, as well as customers receiving power from a Community Choice Aggregator.
- 2 Own or lease the property**
Customers must have authority to install charging infrastructure at their site.
- 3 Acquire at least 2 EVs**
Customers must plan to put into operation a minimum of two medium duty, heavy duty, or off-road electric vehicles by 2025.
- 4 Agree to all requirements**
Customers must make a 10-year commitment to operate and maintain equipment, provide EV usage data, and agree to the [terms and conditions](#).



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